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| 2  |                                                                                                                                |
| 3  | What Is a Group?                                                                                                               |
| 4  | Young Children's Perceptions of Different Types of Groups and Group Entitativity                                               |
| 5  |                                                                                                                                |
| 6  |                                                                                                                                |
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#### Abstract

To date, developmental research on groups has focused mainly on in-group biases and intergroup 24 25 relations. However, little is known about children's general understanding of social groups and 26 their perceptions of different forms of group. In this study, 5- to 6-year-old children were asked 27 to evaluate prototypes of four key types of groups: an intimacy group (friends), a task group 28 (people who are collaborating), a social category (people who look alike), and a loose association 29 (people who coincidently meet at a tram stop). In line with previous work with adults, the vast 30 majority of children perceived the intimacy group, task group, and social category, but not the 31 loose association, to possess entitativity, that is, to be a 'real group.' In addition, children 32 evaluated group member properties, social relations, and social obligations differently in each 33 type of group, demonstrating that young children are able to distinguish between different types 34 of in-group relations. The origins of the general group typology used by adults thus appear early 35 in development. These findings contribute to our knowledge about children's intuitive 36 understanding of groups and group members' behavior. 37

*keywords:* group cognition, entitativity, social essentialism, social obligations, social relations
 39

| 40 | What Is a Group? Young Children's Perceptions of Different Types of Groups and Group |
|----|--------------------------------------------------------------------------------------|
| 41 | Entitativity                                                                         |

42 Young children grow up in a complex social world in which they are constantly flooded 43 with social information. Our social world is composed not only of individuals but of an array of 44 different relationships and social groupings. One challenge for children is to decipher which of 45 these social groupings are meaningful. People can appear to be a group from the outside, for 46 example simply because they are in close proximity to each other, but they can be connected 47 with each other at different levels: they can be kin or friends, be on the same sports or work 48 team, be part of the same national or language group, or they can be associated with each other 49 only briefly and loosely when, for instance, they take the same bus to get to the airport, or line up 50 at a counter at the same time. Determining the type of group to which an association of people 51 belongs is not only crucial for being able to understand individual group members' behavior but 52 can also be a short-cut to predicting how group members will relate to each other. For example, 53 one can expect kin or friends to be loyal to each other, but one might not expect this about people 54 who happen to be lining up at a counter at the same time. Another important form of predictions 55 that can be drawn from social groupings, but which has been understudied in previous research 56 (see also 1), regards the grouping as a whole. For example, a friendship is supposed to be a 57 longer-lasting, more coherent entity than a gathering in front of a counter.

58 When it comes to the perception of social groupings, Lickel and colleagues (2) have 59 argued that adults apply a folk typology, in which they intuitively distinguish between four qualitatively different types of groups. In support of this idea, Lickel at el. (3) investigated how 60 61 adult participants sorted 40 examples of real-life groups, and how they rated each of these groups 62 on a set of eight group characteristics such as shared goals, similarity of group members,

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interaction among group members, and group size. They found that participants distinguished 63 64 four basic types of groups: *intimacy groups* (such as families and friends), *task groups* (such as 65 work or sports teams), social categories (such as women or U.S. citizens), and loose associations 66 (such as people waiting in line at a counter). Participants associated different group 67 characteristics with each group type, for example a long duration and high levels of interaction 68 for *intimacy groups*, common goals and interaction in *task groups*, large size and member 69 similarity for *social categories*, and short duration and low levels of similarity and common 70 goals for *loose associations* (for an overview, see 2). Related research has shown that adults treat 71 some social groupings as entities (4-6). The extent to which a group appears to be a coherent 72 entity and therefore possesses a quality of "groupness" has been referred to as "entitativity" (2-5, 73 7). Lickel and colleagues showed that the four types of groups were perceived by adults to have 74 different levels of entitativity, with the highest level for *intimacy groups*, followed by *task* 75 groups, social categories, and loose associations. 76

This group typology has received further support and validation from work in 77 anthropology (8, 9). Interdisciplinary work has linked these different types of groups to different 78 relational models that are more or less prominent within each group type (10). For example, 79 communal sharing, a relationship in which I see "what is mine as yours" is more pronounced in 80 *intimacy* groups than in other types of groups. It has been argued that children do not develop a 81 fully-fledged concept of these different relational models before nine or ten years of age (8, 9). 82 Despite the theoretical importance of this group typology, very little research has 83 investigated its origins in childhood. Instead, developmental research on group cognition in 84 young children has focused mainly on children's in-group biases, that is, their preference for 85 members of their own group over members of other groups. Research in this tradition has shown

that children prefer members of their own group on a variety of implicit and explicit measures 86 87 (11-14). Another line of research focuses on the inferences children draw about individuals based 88 on their group membership. For example, 4- to 6-year-old children predict what a person will do, 89 like, or intend on the basis of that person's gender, race, or ethnicity (15-17). Children also use 90 information about group membership to make inferences about social interactions: Knowing that 91 two individuals are either from the same or from two different groups influences their prediction 92 about whether those individuals will harm each other (around 4 years; 18), help each other (from 93 6 years; 18), or be friends with each other (from 7 years; 19). 94 However, this body of research leaves at least three significant gaps in our knowledge 95 about children's understanding of groups. First, previous research has focused primarily on just 96 one type of group: the one Lickel and colleagues refer to as social categories, thus limiting what 97 we can conclude about children's understanding of group relations more generally (although see, 98 e.g., 7, 20, 21, for work on preferential behavior towards intimacy and task group members). 99 Second, the main focus of this previous research has been on children's attitudes and 100 expectations about in-group as compared with out-group members. However, as illustrated in our 101 introductory examples, relationships among members of an in-group may differ in systematic 102 ways depending on the type of in-group to which they belong. Finally, previous work has 103 focused mainly on children's perceptions of and expectations about individual group members 104 rather than on their perceptions of and expectations about the group as a whole. It is thus 105 important for our understanding of the development of group psychology to ask whether children 106 distinguish different types of social groups and whether they expect relationships within and 107 characteristics of these types of groups to differ from each other.

One exception to this general trend is a study conducted by Svirydzenka and colleagues (7). They found that 10-year-old children intuitively distinguish the same four main types of groups as adults: *intimacy groups, task groups, social categories,* and *loose associations*. They also judged the level of entitativity of different group types in similar ways as adults, but their assessments seemed to rely on group characteristics that were more perceptually salient (for example the level of interaction) than adults, who focused on more abstract features such as the importance of the group for its members (22).

115 Inspired by this study and Lickel and colleagues' work (3), we investigated whether the 116 origins of this folk theory of groups could be seen even in children as young as 5 to 6 years of 117 age. This is an important age in the development of group cognition as 5 to 6 years appears to be 118 just at the border of explicit group understanding. It is at this age that children first show a more 119 general preference for in-group members, even in more abstract and novel groups (in the 120 minimal group paradigm; 21, 23). Furthermore, it is also at this age that children first become 121 able to predict intergroup relations in third party contexts at least for social categories (e.g., 16, 122 18)..

123 Thus our objective was to investigate whether, in addition to these preferences and 124 expectations, children of this age also have a more general understanding of groups and different 125 types of group – in other words, an early folk typology of groups. Several prominent theoretical 126 accounts of the origins of intergroup psychology postulate substantial development between the 127 age group in our study and the youngest age, so far, at which a group typology has been found, 128 10 years (24-26). However, given their relatively sophisticated abilities in other areas of group 129 cognition, we predicted that already by 5 to 6 years of age, children would be able to make subtle

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distinctions between different types of groups and use this understanding in order to makeinferences about group members' behaviors within different group types.

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132 As a first step, we measured children's spontaneous definition of a group. We did this to 133 investigate children's naïve, spontaneous ideas about groups, before presenting them with 134 different group types. We predicted that children would be able to give some appropriate 135 examples of groups and were especially interested in whether they would focus on one particular 136 example or definition when thinking about groups (e.g., mention just one group type), or whether 137 they would be able to give a more abstract definition (covering all group types, such as "a 138 collection of people"). Second, because recent work has shown that 5-year-old children have 139 comparable preferences for two types of group members – task group members and social 140 category members (21) - we investigated which of these two examples (operationalized as 141 people who work together vs. people who are similar to each other) children thought was most 142 representative of a group. Third, we investigated whether preschool children would see an 143 intimacy group, a task group, a social category, and a loose association as qualitatively different. 144 It was impossible, given the young age of our participants, to adopt the exact methods of 145 previous studies, which used complex tasks such as sorting of examples of groups and rating 146 multiple group characteristics for each example. To simplify the procedure so that young 147 children would understand it, we thus created a prototype for each of the four types of groups 148 and asked children to judge these prototypes on entitativity and 12 other group characteristics. 149 These group characteristics were generally inspired by the characteristics Lickel et al. (3) and 150 Svirydzenka et al. (7) chose. However, in addition, we asked about several further characteristics 151 that are important topics in recent work on the developmental origins of group psychology (e.g., 152 20, 27, 28, 29) and anthropology (8, 9). There were four main sets of group characteristics. The

| 153 | first three involved judgments and predictions about individual group members and group              |
|-----|------------------------------------------------------------------------------------------------------|
| 154 | member relationships (see, e.g., 27). The first set involved judgments about social obligations      |
| 155 | and prosocial behaviors among group members (helping, sharing, and loyalty; e.g., 18, 20, 28,        |
| 156 | 30). The second involved the quality of group members' social relationships (liking, familiarity,    |
| 157 | interdependence, and joint goals; 7, 31). The third involved properties marking fundamental          |
| 158 | similarities among group members (group member similarity, shared preferences, and common            |
| 159 | knowledge; 29, 32, 33). The fourth set, in contrast, involved traits of the group itself, concerning |
| 160 | characteristics that apply to the group as a whole, rather than to individual members                |
| 161 | (permeability, continuance, and enititativity; 3). We predicted generally that children's            |
| 162 | perceptions of and expectations about groups would be contingent upon the type of group they         |
| 163 | were presented with and that they would recognize that a loose association was not a real group.     |
| 164 | Method                                                                                               |
| 165 | Ethics statement                                                                                     |
| 166 | The present study strictly adhered to the legal requirements of the country in which it was          |
| 167 | conducted, and a detailed procedure was approved in advance by the Ethics Committee of the           |
| 168 | department in which it was conducted. In addition, parents of all children who participated in the   |
| 169 | study gave informed written consent.                                                                 |
| 170 | Participants                                                                                         |
| 171 | Participants were 48 5- to 6-year-olds ( <i>mean</i> = 6 years, 0 months, 5 days; <i>range</i> = 5   |
| 172 | years, 0 months, 3 days to 6 years, 10 months, 8 days) from a medium-sized city in Germany.          |
| 173 | Half of the participants were female. Children were tested in their kindergarten. One additional     |
| 174 | boy was tested but excluded from analyses due to extended interruption of his test session           |
| 175 | because of the distraction caused by the noise level outside the testing room.                       |

**Study Materials** 

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|     | •                                                                                                                    |
|-----|----------------------------------------------------------------------------------------------------------------------|
| 177 | Children were presented with drawings (12.5 x 9.5 cm each) of four groups attached to a                              |
| 178 | 30 x 21 cm piece of cardboard. Pictures were arranged in two rows; their positions were                              |
| 179 | counterbalanced, using 12 different arrangements (see Figure 1 for one version). Friends were                        |
| 180 | chosen as the prototype for <i>intimacy groups</i> , people who are building a house for <i>task groups</i> ,        |
| 181 | people who look alike for social categories, and people who are waiting at a tram stop for loose                     |
| 182 | associations. Each picture showed five individuals, three females and two males, casually                            |
| 183 | arranged in two rows and facing toward the front right. The position of males and females and                        |
| 184 | their hair styles (straight vs. curly for the males; short, long, or ponytail for the females) were                  |
| 185 | counterbalanced across pictures.                                                                                     |
| 186 | An initial pilot phase with 17 additional children confirmed that 5- to 6-year-olds                                  |
| 187 | understood the verbal questions and the pictorial stimuli.                                                           |
| 188 |                                                                                                                      |
| 189 | Figure 1. Study materials. Pictures for prototypes of (a) an <i>intimacy group</i> , (b) a <i>task group</i> , (c) a |
| 190 | social category, and (d) a loose association.                                                                        |
| 191 |                                                                                                                      |
| 192 | Design and Procedure                                                                                                 |
| 193 | Children were tested in a quiet room in their kindergarten. After a brief conversation,                              |
| 194 | which served as a warm-up phase, the child and the experimenter sat at a table.                                      |
| 195 | Before presenting any pictures, participants were asked about their spontaneous                                      |
| 196 | definition of a group. The experimenter asked two open questions: (1) "What is a group?" and,                        |
| 197 | since piloting had revealed that most children understood the word "group" only as kindergarten                      |

| 198 | group (i.e., class), the experimenter always asked (2) "And besides kindergarten groups, do you    |
|-----|----------------------------------------------------------------------------------------------------|
| 199 | know any other groups?"                                                                            |
| 200 | Following this, still without any pictures present, children were asked, "What is a better         |
| 201 | example of a group: people who work together or people who are similar to each other?" The         |
| 202 | order of the two examples was counterbalanced.                                                     |
| 203 | The four pictures were then brought out and introduced by the experimenter as follows              |
| 204 | (in the order in which they were displayed on the piece of cardboard):                             |
| 205 | (a) Intimacy group (friends): "These people here are friends. Look, they're all just about to      |
| 206 | eat lunch."                                                                                        |
| 207 | (b) Task group (people building a house): "These people here are building a house. Look,           |
| 208 | they're all just about to go on working on it."                                                    |
| 209 | (c) Social category (people who look alike): "These people here look alike. Look, they're all      |
| 210 | wearing the same outfits."                                                                         |
| 211 | (d) People at the tram stop: "These people here are each waiting for a different tram. Look,       |
| 212 | they all happen to be waiting at the same tram stop."                                              |
| 213 | Children then were asked to point at the pictures which showed a real group ("Which ones are       |
| 214 | real groups?"; group entitativity, trial 1).                                                       |
| 215 | The experimenter then asked questions about 12 group characteristics, asking children to           |
| 216 | point out the group that was most likely to have a particular feature. Children were asked about   |
| 217 | helping ("In which picture do people help each other most?"), sharing ("In which picture do        |
| 218 | people share their things with each other?"), loyalty ("In which picture should people not leave   |
| 219 | each other?"), liking ("In which picture do people like each other most?"), familiarity ("In which |
| 220 | picture do people know each other best?"), interdependence ("In which picture do people need       |

221 each other the most?"), joint goals ("In which picture do people want to do something all 222 together?"), similarity ("In which picture are people most similar to each other?"), shared 223 preferences ("In which picture do people like the same things?"), common knowledge ("In which 224 picture do people know the same things?"), the groups' low permeability ("In which picture 225 can't one join easily?"), and lack of continuance ("In which picture will the people not meet 226 again?"). After each question, children were asked why they chose that group. Children were 227 asked the 12 questions in counterbalanced order, using a 12 x 12 Latin square design; that is, 228 there were 12 different order sets, with each question in each position exactly once. The 12 229 picture arrangements were randomly assigned to the 12 question order sets. Each combination 230 was tested both with a male and a female participant.

At the very end, children were again asked to point at the pictures which show a real group (group entitativity, trial 2) to investigate whether the evaluation of the 12 group characteristics would influence participants' entitativity ratings.

234 Coding and Reliability

235 Children's responses were coded from videotape. Children's combined answers to the first two questions about their definition of a group (i.e., "What is a group?" and "Besides 236 237 kindergarten groups, do you know any other groups?") were coded in one of three hierarchical 238 categories from most abstract to most specific. The most abstract category was coded when 239 children gave a general, overarching definition of a group as a social collective, that is, if they 240 defined a group as a collection of people, (e.g., "People who belong together"). A middle 241 category between the most abstract and specific definitions was coded when children defined a group as a collection of specific individuals, that is, as a collection of children, (e.g., "Many 242 243 children"). Participants never gave definitions of a group as a collection of specific individuals

244 other than children. The most specific category was coded if children gave one concrete example of a group (e.g., a kindergarten class label). If children gave no answer or answers that fell in 245 246 none of these categories (e.g., "Where one can play") they were coded as the fourth category 247 "other." If children gave more than one answer, they were given credit for their most abstract 248 definition. 249 For the questions "Which ones are real groups?" (group entitativity, trial 1+2), it was 250 coded first which picture(s) were chosen. For a follow-up analysis, scores were then given for 251 the order in which children chose the pictures they thought were groups. For each child, the 252 picture that was chosen first was scored with the value 4, the second choice was scored with 3, 253 the third with 2, and the fourth with 1. If a picture was not chosen by a child, it was scored zero. 254 For the 12 group characteristics questions, it was coded which picture children chose. If 255 children did not choose any picture, or said "I don't know," this choice was coded as blank 256 (resulting in some N's < 48). 257 Twenty-five percent of the data (12 children) were randomly chosen to be independently

259 coders was excellent (all Cohen's  $\kappa$ 's > .994).

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#### Results

coded by a second rater who was unaware of the aims of the study. Agreement between the two

For all analyses, an equal split of the sample into a subset of 5- and a subset of 6-yearolds, as well as into boys and girls, revealed a similar pattern of results, with no significant differences between the age and gender groups except for a significant gender difference for the group characteristic question on interdependence. There, girls (n=8/24) were more likely than boys (n=2/24) to say that friends are interdependent. However, they did not do so significantly

above 25% chance level, thus we consider this a minor difference. We thus collapsed across thefactors gender and age for the analyses reported below.

#### 268 **Definition of a "Group"**

269 First, children's combined answers to the open questions (1) "What is a group?" and (2) 270 "Besides kindergarten groups, do you know any other groups?" were investigated (see Table 1). 271 The main finding was that very few children (only 8.3%) gave an answer indicative of a more 272 abstract definition of a group as a collection of people. If a collection of children is added to this, 273 the number rises to 52.1%. Thirty-seven percent of participants gave very specific, concrete 274 examples of groups to define what a group was, and all of the examples children gave were 275 kindergarten groups. Despite the fact that we specifically asked them to give examples of groups 276 besides kindergarten groups, no child, including those whose first description met the most 277 abstract category, could give a concrete example of a group besides kindergarten groups. Thus, 278 although almost half of the participants could give a more or less abstract definition of a group, 279 all examples they could think of spontaneously were limited to kindergarten groups. 280

13

- 281 *Table 1.* Percentage of children who gave each type of answer to the questions "What is a
- group?" and "Can you think of any other group besides kindergarten groups?" coded in
- 283 hierarchical categories from most abstract to most specific.

| % (N=48) | Coding categories<br>from most abstract to<br>most specific | Examples of children's responses                                                                                                                        |
|----------|-------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| 8.3%     | A collection of people                                      | "Many people," "People who belong together," "Made<br>up of people"                                                                                     |
| 43.8%    | A collection of children                                    | "A lot of children," "Children who are together," "Many<br>babies, or preschoolers"                                                                     |
| 37.5%    | Concrete example(s) of groups                               | All examples were kindergarten groups, i.e., group labels<br>from their kindergarten (e.g., "The butterflies," "The<br>flowers") or "In a kindergarten" |
| 10.4%    | Other/ No answer                                            | "Where one can play," "A room," "Where one has to get<br>dressed"                                                                                       |

284

Next, we analyzed which of the two examples given children chose as the better example of a group. Most children (80.9%) chose "people who work together" as the better example of a group; the remaining 19.2% chose "people who are similar to each other." This difference was significant (binomial test, p < .01; all reported p values are two-tailed).

289 Group characteristics

290 **Group entitativity.** In the first entitativity trial we investigated which of the four pictures

- 291 children perceived as depicting a "real group." As predicted, most of the children perceived
- friends (85.4%), people building a house (81.3%), and people who look alike (85.4%) as real
- groups. In contrast, only 33.3% of children perceived people at the tram stop as a real group.
- This difference was significant,  $\chi^2(3, N = 137) = 13.04$ , p < .01. The second trial at the end of the

session revealed almost identical results (friends: 89.6%, people building a house: 85.4%, people who look alike: 89.6%, people at the tram stop: 35.4%;  $\chi^2(3, N = 144) = 13.44, p < .01$ ). Thus young children are able to accurately distinguish groups from mere collections of people.

298 In order to investigate whether children perceived any of the examples as more typical of 299 a group than others, in a follow-up analysis we investigated the order in which children chose the 300 pictures in the first trial. We reasoned that, if children view one type of group as a particularly 301 good example of a 'real' group, then they should choose it first. A Friedman test revealed a 302 significant difference between the four pictures' scores ( $\chi^2 = 31.54$ , df = 3, p < 0.01). A post-hoc 303 analysis using the R-package "pgirmess" (34) revealed that this effect was driven by a lower 304 order score of the picture "people at the tram stop" (M score= 0.88, SD = 1.38) compared to each 305 of the other three pictures. That is, "people at the tram stop" was least often chosen to be a real 306 group or else was chosen later in the sequence. There were no pairwise differences between the 307 pictures "friends" (M = 2.58, SD = 1.35), "people building a house" (M = 2.10, SD = 1.31), or 308 "people who look alike" (M = 2.85, SD = 1.44), showing that children did not choose any of 309 these pictures more often, or earlier in the sequence, than the others. This suggests that children 310 see these three categories as equally representative of a real group. Again, the same pattern of results was replicated for the second trial ( $\chi^2 = 36.78$ , df = 3, p < 0.01; with "people at the tram 311 312 stop" differing from the other three pictures in pairwise post hoc analyses).

Group characteristics questions. Finally, children's answers to the questions about the 12 remaining group characteristics were analyzed. Since the justifications children gave for their answers were often circular (e.g., "Friends share with each other because they are friends," or "People who look alike like the same things because they look alike") or otherwise unhelpful, we focused on children's choices. To avoid problems associated with multiple testing, we performed

318 a downward analysis of the data before approaching the actual research question statistically 319 (35). As a first step, to see if the pattern of children's choices differed significantly from random 320 choices, a permutation test was computed (36, 37). For that, random choices were simulated by permuting the original choices within each participant<sup>1</sup> over all questions 1000 times. After this, 321 322 chi-square tests across all responses were conducted for all these permutations as well as the set 323 of original data. To get an estimate of a p value as an indicator of whether the original choices 324 were significantly different from chance, the proportion of permutations that revealed a chi-325 square test statistic at least as large as that of the original data ( $\chi^2$ =304.36) was estimated, 326 revealing p = .001. The distribution of children's choices in the original data thus differed 327 significantly from a random distribution. 328 329

<sup>&</sup>lt;sup>1</sup> Permuting the choices within each participant controls for a participant's potential preferences for a particular picture and controls for non-independence of data (i.e., that participants provided multiple choices across all questions).

- 330 *Table 2.* The percentage of children who chose each picture for each group characteristics
- 331 question. Since all children who made a choice (indicated by the *n*) chose just one picture for
- each question, rows add up to 100%. Choices that were made significantly above chance (25%)
- are in bold (binomial tests, all p's < 0.01).

|                          | Intimacy<br>group<br>(Friends) | Task group<br>(People<br>building a<br>house) | Social<br>category<br>(People who<br>look alike) | Loose<br>association<br>(People at the<br>tram stop) | n  |
|--------------------------|--------------------------------|-----------------------------------------------|--------------------------------------------------|------------------------------------------------------|----|
| Obligations and prosoc   | ial behaviors                  |                                               |                                                  |                                                      |    |
| Helping                  | 20.8%                          | 68.8%                                         | 6.3%                                             | 4.2%                                                 | 48 |
| Sharing                  | 64.6%                          | 14.6%                                         | 14.6%                                            | 6.3%                                                 | 48 |
| Loyalty                  | 43.5%                          | 26.1%                                         | 23.9%                                            | 6.5%                                                 | 46 |
| Nature of relationships  |                                |                                               |                                                  |                                                      |    |
| Liking                   | 43.8%                          | 27.1%                                         | 16.7%                                            | 12.5%                                                | 48 |
| Familiarity              | 36.2%                          | 17.0%                                         | 42.6%                                            | 4.3%                                                 | 47 |
| Interdependence          | 20.8%                          | 54.2%                                         | 18.7%                                            | 6.3%                                                 | 48 |
| Joint goals              | 31.4%                          | 35.4%                                         | 27.1%                                            | 6.3%                                                 | 48 |
| Similarities between gr  | oup members                    |                                               |                                                  |                                                      |    |
| Similarity               | 4.3%                           | 10.6%                                         | 59.6%                                            | 25.5%                                                | 47 |
| Shared preferences       | 11.1%                          | 33.3%                                         | 51.1%                                            | 4.4%                                                 | 45 |
| Common knowledge         | 22.7%                          | 9.1%                                          | 56.8%                                            | 11.4%                                                | 44 |
| Characteristics of the g | roup as a whole                | •                                             |                                                  |                                                      |    |
| No continuance           | 12.8%                          | 6.4%                                          | 17.0%                                            | 63.8%                                                | 47 |
| Low permeability         | 10.9%                          | 26.1%                                         | 15.2%                                            | 47.8%                                                | 46 |

335 After having established that participants' responses were different from a random 336 distribution, post-hoc analyses were conducted to investigate what was driving the differences 337 (35). The first post-hoc analysis focuses on each individual question (i.e., the rows of Table 2) by 338 calculating chi-squares for each question, to see which of the 12 questions revealed a response 339 pattern differing from chance. It turned out that all group characteristics questions did so (all p's 340 < 0.03). Thus children showed significant preferences for which pictures to choose in response to 341 each particular question. This finding again allowed us to follow up and investigate which 342 picture was chosen most often for each group characteristics question. Binomial tests for each 343 individual choice were conducted (i.e., the cells of each row in Table 1; 35), testing against 344 chance level (0.25). Choices that were made significantly above chance are in **bold** in Table 2 345 (all p's < 0.01). As predicted, there were systematic differences in how children expected 346 members of the different types of groups to relate and interact. They expected friends to like 347 each other, share with each other, and be loyal to each other. They expected people who build a 348 house together to be interdependent, and to help each other. They expected people who look 349 alike to be similar, familiar with each other, and to share common knowledge and similar 350 preferences. In contrast, children characterized a collection of people who stand at the tram stop 351 as low in permeability (that is, difficult to join), and as not continuing in the future.

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#### Discussion

This study investigated children's general understanding of groups and their perceptions of different types of groups, a topic that so far has been understudied in developmental research. We investigated the naïve conceptions young children have about groups and examined whether children show distinct patterns of judgments and expectations regarding groups' and group members' characteristics across four different key types of groups.

There were several interesting findings in this study. First, we found that when asked "What is a group," only a small minority of children (8.3%) were able to define a group abstractly and generally as a collection of people. The vast majority of children defined a group as a collection of children or by giving an example of a kindergarten group. None of them could think of any concrete examples for a group beyond kindergarten groups. Thus, children do have some understanding of what a group is; however their understanding is limited in that other types of groups do not spontaneously come to mind for children as readily as they might for adults.

365 Second, when asked to choose which is the better of two given examples of a group, a 366 large majority of children chose people who work together over people who look similar. That is, 367 although children generally assume group members to be similar to each other in third-party 368 contexts (29, 32), when forced to choose between the two types of groups, groups based on 369 collaboration may be seen as stronger examples of groups than groups based on similarity for 370 young children. This is an interesting finding because previous accounts have usually stressed 371 perceptual salience, such as group markers, in children's concepts of groups (e.g., 38). However, 372 a recent theoretical account from evolutionary anthropology suggests that social connections 373 based on collaborative activities are more deeply rooted than those based on group markers 374 indicating similarity (39). Thus it would be useful for future studies to further investigate 375 children's understanding of and expectations about social groups that have collaborative roots. 376 Third, children's judgments and expectations about four different types of groups and 377 their group members were examined. We found that a large majority of children judged an 378 intimacy group, a task group, and a social category to be real groups. The entitativity judgments 379 for each of these groups were almost identical, that is, children thought that each of these three 380 types of groups forms a coherent unit to the same degree. Only the loose association was judged

as being significantly lower in entitativity, and thus as qualifying less as a real group. Adults and 10-year-olds in previous studies (2, 7) judged the entitativity of *loose associations* to be lowest as well, but in contrast differentiated the entitativity levels of the first three group types: They rated entitativity highest for *intimacy groups*, followed by *task groups*, and *social categories*. This finding thus reveals an interesting developmental pattern suggesting that, compared to adults and older children, young children show a less fine-grained perception of group entitativity.

388 However, a fourth set of findings showed that children did have a relatively sophisticated 389 understanding of the unique pattern of group characteristics associated with each group type. 390 This is an important contribution to the literature, as it shows that children distinguish different 391 types of in-group relations from each other. Children perceived the *intimacy group*, task group, 392 and social category as well as the loose association to have different patterns of group traits and 393 they judged that group members of these different types of groups would have different kinds of 394 characteristics, relationships, and obligations to one another. For example, children judged the 395 *intimacy* and *task group* members to have social obligations and to behave prosocially towards 396 one another. In particular, friends were judged to like, share with, and be loyal to each other, and 397 people building a house together were perceived to be interdependent and help each other. 398 Children's judgments thus correspond well with adult intuitions about the members of these two 399 types of groups, in that *intimacy groups* typically involve positive, long-lasting, reciprocal 400 relationships (40) with a focus on communal sharing (10), and *task groups* possess basic 401 qualities of cooperative interactions: interdependence and mutual help (39, 41). In addition these 402 findings suggest that children's judgments about different types of groups correspond well to the 403 way they behave toward members of these groups themselves. For example, preschoolers share

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404 and direct others to share more with *intimacy group* members (20, 42), and they readily and 405 preferentially help their *task group* members (21, 43) and are sensitive to their interdependence 406 with them (44, 45). Children judged the social category members to be familiar with each other 407 and to possess properties marking fundamental similarities. In particular, people who look alike 408 were perceived as being similar more generally. Interestingly, they were also thought to share 409 similar preferences and common knowledge, indicating that children inferred similarities in 410 various mental states from observing similarity in the way people look. These findings thus 411 extend previous work showing that children perceive members of their *own* social categories as 412 similar to themselves and expect them to share the same preferences (46, 47) by demonstrating 413 that they make similar judgments about third-party social categories more generally.

414 Children judged the loose association to stand out with regard to its characteristics of a 415 group as a whole. That is, people who happen to stand at the same tram stop were perceived to 416 have a lack of continuance (i.e., they were unlikely to meet again). In addition, they were 417 expected to have low permeability, meaning children thought this group would be particularly 418 difficult to join. At first glance this is somewhat surprising, as, according to Lickel and 419 colleagues (3), such a transient group should theoretically be one that people can easily join and 420 leave, a judgment commonly made in adults. Interestingly, children frequently justified their 421 assessment by saying that one could not join these people at the tram stop because they were not an actual group (e.g., "...because they don't belong together" or "...because they are strangers"), 422 423 echoing their evaluation in the entitativity trials (see above).

These results suggest that children as young as 5 years of age show the origins of an intuitive group typology that is similar to that of adults. The set of group characteristics we chose to ask about was based broadly on previous studies with adults and 10-year-olds (3, 7), with

427 additions that were relevant for the literature on young children. Given these and other 428 differences in the procedures across studies (such as the use of a simplified forced-choice task in 429 the current study instead of complex sorting and rating measures), a direct comparison of the 430 judgments of the young children in this study and those of adults and older children in previous 431 studies is not possible. However, some general parallels besides the evaluation of entitativity 432 discussed above can be drawn. As Bennett (22) notes, adults' evaluations of groups are based on 433 more underlying and abstract features than are those of children, who tend to focus on 434 characteristics that are easier to observe from outside (see also 48, 49). For example, adults 435 describe members of *intimacy groups* as being interdependent with and similar to each other. 436 Both the younger children in this study as well as the older children studied by Svirydzenka and 437 colleagues (7) seemed not to share this conception, presumably because the interdependent 438 relationship and similarities of friends, for example, are not as straightforward and easy to 439 observe as the interdependence of a *task group*, or the similarity between members of a *social* 440 *category* (who often share observable markers such as similar clothing, skin color, or language). 441 In this study, we presented children with four types of groups, but it is possible that 442 preschoolers might distinguish even more than these four basic types, or might have a more fine-443 grained perception of subtypes within these basic types. This needs to be examined in further 444 studies. One limitation of this study is that for practical reasons we only asked about one 445 prototype of each type of group. However, we would expect very similar findings on many of the 446 group characteristics questions for other prototypes. For example, Olson and Spelke (20) have 447 shown that children direct others to share equally with both friends and kin (two different 448 examples of *intimacy groups*), and the studies finding enhanced helping of and sensitivity to the 449 interdependence of *task group* members used various examples of task group contexts (21, 43,

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450 50, 51). It is less clear at the moment whether children would expect different examples of social 451 *category* members (e.g., race, language, gender, minimal groups) to be as similar to each other as 452 in the current study. Previous studies show that children respond differently to different 453 examples of social categories (13, 52), so their expectations about different examples of social 454 category group members might well vary. This needs to be investigated in future research. 455 In summary, for 5- to 6-year-olds, not all groups are the same. By this age, children are 456 beginning to distinguish the same four key types of groups as adults: They judge them to be 457 different in nature, and associate different patterns of characteristics with each group type. This 458 study thus demonstrates how deeply rooted our folk group typology is. Holding different 459 intuitive theories about different types of groups likely influences not only how children perceive 460 groups, but also how they behave within groups, and how they understand and predict both intra-461 and inter-group interactions. This study therefore casts new light on children's intuitive 462 understanding of groups and group members' relationships and has implications for theoretical 463 accounts of the origins of group psychology and thus the nature of the mature social mind.

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**S1 Data.** Full anonymized dataset.

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| 469 |                                                                                |  |  |

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