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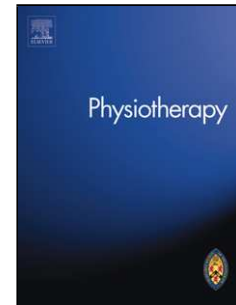


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# Understanding the barriers and enablers to implementation of a self-managed exercise intervention: A qualitative study

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## Abstract

**Background:** Despite a proliferation of research evidence, there remains a 'gap' between what this evidence suggests and what happens in clinical practice. One reason why physiotherapists might not implement research evidence is because the findings do not align with their current practice preferences.

**Objectives:** While conducting a multi-centre RCT we aimed to explore possible implementation barriers and facilitators with regard to the intervention under evaluation; a self-managed loaded exercise programme for rotator cuff tendinopathy.

**Design:** A qualitative study within the framework of a mixed methods design. Data was collected using individual semi-structured interviews and analysed using the framework method.

**Setting:** Three NHS physiotherapy departments.

**Participants:** Thirteen physiotherapists.

**Results:** Six themes were generated: 1) the physiotherapists preferred therapeutic option; 2) the role of the physiotherapist; 3) attributes of the intervention; 4) attitude to symptom response; 5) response to therapy, and 6) continuing professional development. Differences between the preferred therapeutic approach of the physiotherapists and the self-managed exercise intervention were apparent; particularly in relation to the type and number of exercises, the use of manual therapy and the extent of loading. The physiotherapists recognised their role as knowledge translators but certain attributes of the intervention appeared to serve as both a barrier and facilitator; particularly the simplicity. Opinion regarding the optimal symptom response during exercise prescription also differed.

**Conclusion:** Some relevant and important physiotherapist related barriers and facilitators concerning implementation of research findings have been identified. The influence of these factors needs to be recognised and considered.

Word count: 3737

Key words: rotator cuff, tendinopathy, qualitative research, self-management, implementation of research

## 1 **Introduction**

2 Despite a proliferation of research evidence, there remains a 'gap' between what this evidence  
3 suggests and what happens in clinical practice. It has been estimated that on average it takes 17  
4 years for research evidence to impact upon clinical practice [1]. Acknowledgement of this has  
5 stimulated the development of the discipline known as implementation science with the aim of  
6 developing and improving methods of translating research knowledge in to practice [2].

7 Among many, one reason why physiotherapists might not implement research evidence is because  
8 the findings do not align, or may even contradict, their current practice preferences. While  
9 conducting a multi-centre randomised controlled trial (RCT) evaluating a self-managed loaded  
10 exercise programme versus usual physiotherapy treatment for rotator cuff tendinopathy [3] we  
11 were aware of this potential barrier in relation to the self-managed exercise intervention. The single  
12 exercise intervention has been described extensively elsewhere [4]; it is an intervention that is  
13 frequently painful to perform and requires the patient to take responsibility for their management  
14 and hence such exercise prescription does not align with the clinical reasoning processes of many  
15 physiotherapists in the UK [5]. Hence, this lack of alignment highlights the potential for problems  
16 relating to implementation fidelity during the RCT and also raises potential problems in relation to  
17 future implementation of the intervention, if indicated, in to real-world clinical practice.

18 With this in mind, we conducted a qualitative investigation alongside the RCT with the aim of  
19 exploring possible implementation barriers and facilitators with regard to the self-managed loaded  
20 exercise programme in the context of the UK NHS from the perspective of the physiotherapists  
21 delivering the intervention within the RCT.

## 22 **Methods**

### 23 **Design**

24 A qualitative study was undertaken within the framework of a mixed methods research design. A  
25 constructivist perspective, which aligns with the critical realist perspective adopted for the  
26 overarching mixed methods design, was adopted for this qualitative study to facilitate focus on  
27 individual practice discourse [6,7].

### 28 **Setting**

29 Three NHS physiotherapy departments; one in northern England, one in the midlands and one in the  
30 south.

### 31 **Participants**

32 A convenience sample of physiotherapists, who had prescribed the self-managed exercise  
33 intervention within the SELF study, was recruited. The physiotherapists were initially briefed about  
34 this qualitative study during the regular pre-study training sessions and were subsequently  
35 approached via group e-mail inviting them to participate. Interviews were scheduled to coincide  
36 with site visits by the chief investigator and mutually convenient appointments were arranged.  
37 Participants had the opportunity to review the participant information sheet and to discuss any  
38 concerns before the consent form was signed. Participants who were not available at the time of the  
39 site visits or had not prescribed the self-managed exercise intervention within the SELF study were  
40 excluded.

### 41 **Data collection**

42 One-to-one interviews were directed by semi-structured topic guides that were developed during  
43 the pilot phase of the study [8], recorded using a digital voice recorder and transcribed verbatim. All  
44 interviews were conducted by the chief investigator. The participants were aware that the chief  
45 investigator was a researcher undertaking the study and also a physiotherapist by background.

## 46 Data analysis

47 The qualitative data were analysed independently by the chief investigator using the framework  
48 method of analysis [9]. The framework method has been developed specifically for applied research  
49 in which the objectives of the investigation are set *a priori* [10].

50 Analysis began with data familiarisation with reference to the thematic framework that had been  
51 developed during the pilot study, but the framework was further developed iteratively during this  
52 study. The framework formed the basis upon which key issues and themes were developed and by  
53 which the data were examined. Subsequently the data were indexed according to the framework  
54 before a charting process took place; where the data were organised according to the defined  
55 thematic framework. Finally the charts were used to define concepts and find associations to  
56 provide explanations for the findings [9,10]. Respondent validation was not undertaken. The final  
57 themes are depicted in figure 1:

## 58 **Results**

59 A total of 31 physiotherapists were involved in the SELF study and thirteen across the three centres,  
60 who delivered the self-managed exercise intervention, were recruited to this qualitative study  
61 according to convenience sampling. Data saturation, where no new relevant data emerged, was  
62 achieved. Interviews lasted an average of 12 minutes (range 6 to 19 minutes). Seven of the  
63 physiotherapists (54%) were male. The number of years qualified ranged from one to 32 years  
64 (mean 9.4 years). Five out of the 13 reported post-graduate qualifications at the level of diploma or  
65 beyond (table 1).

## 66 Preferred therapeutic option

67 Initially, the physiotherapists were asked to reflect upon how the self-managed exercise approach  
68 differed from their usual or preferred approach for these patients. For all of the physiotherapists,  
69 exercise was a central tenet of the treatment they prescribed. However, in contrast to the single

70 exercise approach of the self-managed intervention, the vast majority of physiotherapists would  
71 prescribe a greater number and range of exercises for their patients. Typically this related to a  
72 greater number and range of strengthening exercises and/or exercises thought to address scapula  
73 dyskinesia in tandem with a less aggressive approach to initial loading:

74 *'I might give them three or four things to do...rather than one isolated thing...'* (P10)

75 *'...scapular stability maybe a little bit more rather than just working to a certain exercise without*  
76 *focusing so much...'* (P4)

77 *'...maybe less load initially erm. I would maybe have gone in more of a pain free range to start with*  
78 *knowing that I had sort of control of the symptoms.'* (P9)

79 It was apparent that electrotherapy was not a preferred therapeutic option in this context:

80 *'...I generally don't use electrotherapy for anything I feel is rotator cuff related or impingement*  
81 *related.'* (P4)

82 But, manual therapy was a preferred option for some of the physiotherapists. The use of manual  
83 therapy was rationalised with reference to dealing with movement restriction at the shoulder, neck  
84 or thoracic spine and/ or as a means of improving motor control:

85 *'I typically always have a look at hands-on stuff first erm as well to try and improve the movement.'*  
86 (P6)

87 *'I'd certainly be altering, trying to do hands-on stuff in terms of the neck or maybe scapular position;*  
88 *trying to recruit more scapular stabilisation muscles, more sort of functional muscle patterning...'*  
89 (P8)

90 For some of the physiotherapists, prescription of the self-managed loaded exercise programme was  
91 a challenge in terms of what might be regarded as the simplistic and restricted nature of the  
92 intervention:



93 *'...if it was self-management I always wanted to do extra things that I could identify there and then*  
94 *and that was quite hard for me to take a step back...'* (P8)

95 The physiotherapist's prior education, experience and beliefs regarding the most appropriate  
96 management for rotator cuff tendinopathy shaped their opinion. This reflection offered a basis upon  
97 which the physiotherapists considered how their current clinical reasoning processes aligned with  
98 that proposed within the self-managed exercise programme. For some of those with less experience,  
99 these beliefs were less developed:

100 *'I didn't have as much experience, probably, as other people in the study I wasn't one of these*  
101 *practitioners who had a definitive plan...'* (P3)

102 For others with greater experience it was apparent that their existing belief system served to  
103 facilitate for some, but challenge for most, the rationale underpinning the self-managed loaded  
104 exercise programme:

105 *'...in terms of the training it was always saying, taught that you don't want to push in to pain...'* (P7)

106 *'...to give one exercise...it was more I had a bit of an issue with that more than the patient did to start*  
107 *with.'* (P11)

108 *'...you're fearing doing someone damage because it's going against clinical reasoning.'* (P12)

### 109 Role of the physiotherapist

110 The physiotherapists recognised their role in terms of helping the patient understand the nature of  
111 their disorder and the role of the intervention in assisting them to achieve a positive outcome. They  
112 also recognised their role as a means of on-going support. So, the physiotherapists recognised the  
113 importance of knowledge translation and the need to 'sell' the self-managed exercise intervention;  
114 both of which were underpinned by the need to develop a therapeutic relationship:

115 *'It's that trust thing...if you give it confidently enough they believe you.'* (P1)

116 *'With a good explanation I think people seem to fully accept it...'* (P4)

117 *'I think I sold it quite well to her...'* (P13)

118 However, as previously identified, the self-managed exercise programme did not align with usual  
119 practice for most of the physiotherapists and challenged existing clinical beliefs around what  
120 constitutes the most appropriate treatment for rotator cuff tendinopathy. For some of the  
121 physiotherapists, although they still recognised the need to 'sell' the intervention, they found it  
122 difficult:

123 *'I worried they wouldn't get on board and stuff so I find it very hard to really embrace it.'* (P2)

124 *'...initially my concern was selling it...'* (P5)

125 In a self-management paradigm the need for on-going monitoring and support appears to be a key  
126 determining factor in attaining a successful outcome for most people. The physiotherapists  
127 recognised this, particularly when the patients were faced with limited progress and or apparent  
128 worsening status:

129 *'I can definitely remember one guy coming back after the first lot saying he was no better and but I  
130 just had to kind of erm, you know, re-iterate to him that I wouldn't expect him to be better at this  
131 stage, it normally takes a time period of at least four to six weeks before they even start to be able to  
132 see any change in their symptom and it can be longer and the whole period of this is usually 12 week  
133 minimum; again can be longer, can be four months.'* (P11)

134 *'I always gave the patients a window; I always said if you're struggling just phone up...'* (P1)

### 135 **Attributes of the intervention**

136 The simplicity of the self-managed exercise programme, in terms of a single exercise approach, was  
137 reflected in both a positive and negative light. Most of the physiotherapists appreciated the

138 simplicity, particularly from the perspective of the patient, in terms of improving communication and  
139 exercise adherence:

140 *'I think people seemed quite clear, people seemed quite happy that they didn't have to do a great  
141 deal.'* (P4)

142 *'...it's been a lot simpler treating the self-management group; keeping the exercise regime simpler,  
143 the patients have understood it more, erm the conversation between therapist and patient has been  
144 clearer'* (P11)

145 *'I think, the more simple you keep things for people, the better the response and the easier it is as a  
146 clinician and as a patient.'* (P13)

147 But, this simplicity was not appreciated by all and the physiotherapists considered this from their  
148 own perspective and that of the patient:

149 *'For my patients, they certainly found it slightly different, especially those that had experienced  
150 private physio before, erm they said oh, is that it? They were, well are you not doing anything else? Is  
151 it just one exercise? Is that it?'* (P8)

152 Additionally, where the physiotherapists identified factors that they felt relevant to the presenting  
153 condition but did not feel that it would necessarily be addressed by the single self-managed exercise  
154 programme, they expressed disquiet:

155 *'I had a feeling one of them was a lady who I needed to do serratus stuff and scapular control with  
156 and so rather than just flogging the pushing into the tendon loading side...'* (P2)

157 Other aspects of the intervention, for example infrequent follow-up, goal setting using the patient  
158 specific functional scale and monitoring of exercise adherence using the exercise diary were only  
159 sparingly mentioned. As highlighted here, the main focus of the narratives related to the single  
160 exercise approach and its simplicity.

161 Attitude to symptom response

162 One guiding principle of the self-managed exercise programme was that exercise should be  
163 prescribed that produced pain. It is feasible that if the physiotherapists had doubt about the value of  
164 prescribing painful exercise then the likelihood of them facilitating behaviour change towards  
165 undertaking a regular programme were likely to be compromised. Discussion around this factor  
166 generated a broad range of responses from those who were very comfortable with the notion, those  
167 who were very uncomfortable and those who might be regarded as taking more of a middle ground:

168 *'I kinda got to the stage where I was getting people to do exercises through pain anyway.'* (P1)

169 *'It was only a concern for me if she was going away and it was making her pain worse later in that  
170 evening or later that day. If it was painful at the time and it stopped I wasn't concerned at all.'* (P13)

171 *'...for me I'm so used to doing the type of exercise I do in the sense of not pushing through pain...'  
172 (P2)*

173 *'I wouldn't avoid pain previously, I would avoid certain levels of pain but I wouldn't avoid working  
174 into it particularly providing it would stop after exercise.'* (P4)

175 *'Those who are above and beyond the moderate pain I would probably choose a different exercise to  
176 load them with.'* (P11)

177 For some, discussion around this generated reflection:

178 *'...in terms of the training it was always saying, taught that you don't want to push in to pain that  
179 you don't, you might get associated inhibition and sort of, of the muscles alongside it so, so different  
180 from that point of view. But then, like you said, if you have a look at it from the eccentric loading  
181 perspective then we do ask people to, to go in to pain when they're exercising so erm I could see how  
182 it might fit...'* (P7)

## 183 Response to therapy

184 The physiotherapists were asked to consider how the patients had responded to therapy and  
185 whether they had encountered any problems during the follow-up period. For reasons relating to  
186 the narrative above, there appeared to be a general pre-trial sense that the physiotherapists  
187 doubted the potential value of the self-managed loaded exercise programme. The doubt seemed to  
188 originate in relation to the self-managed nature of the intervention and the painful loading aspect  
189 using just one exercise. However, it seems that these prior beliefs were challenged through exposure  
190 and experience:

191 *'I was pleasantly surprised that actually I've had a few patients who did really and actually some of*  
192 *the older patients did very well very quickly, potentially those who don't normally load their tendons*  
193 *much at all.'* (P11)

194 *'I was just surprised actually how effective it's been...'* (P3)

195 *'I don't think they reported any problems.'* (P2)

196 The only concern that was consistently expressed with reference to response to therapy was time.  
197 The physiotherapists felt that most of the patients took longer to achieve a worthwhile clinical  
198 outcome than might be expected using other means of treatment:

199 *'The only slight barrier was more of the slightly slow progress'* (P13)

200 However, this was a concern that the physiotherapists appeared to deal with effectively as described  
201 above in relation to the role of the physiotherapist.

## 202 Professional development

203 Many of the physiotherapists reflected upon their involvement in the SELF study from the  
204 perspective of professional development. Although this was not specifically questioned during the  
205 interviews it is something that the physiotherapists offered when they were invited to make any

206 further comments. It was apparent that reflection had taken place in terms of challenging their  
207 current practice and the reasons underpinning their current approaches but also, for some, practice  
208 had changed during the course of the trial.

209 *'One patient, when I initially started on self-managed exercise, I did feel that perhaps if I'd assessed*  
210 *them not for that I would have done some cervical mobilisations because they were stiff in rotation.*  
211 *Err, but actually through the course of the treatment, the shoulder improved and the patient was*  
212 *very pleased with the outcome at the end. So, in some respects that challenges what I think about*  
213 *how I should treat patients.'* (P5)

214 *'We do the same thing with eccentric loading for the Achilles and for the patellar tendon so why not*  
215 *for the shoulder?'* (P11)

216 *'I didn't realise I guess how much manual therapy I did, I think it's probably made me a bit more*  
217 *aware of that...'* (P7)

218 *'...in fact I've started to trial it in some of my other patients that I'm seeing; just trying to push them a*  
219 *little bit harder with their exercises...'* (P7)

220 Rather than been seen as a threat, this reflection and challenge was reflected upon positively:

221 *'...it's probably challenged my way of thinking which has been nice.'* (P12)

## 222 **Discussion**

223 This qualitative study has identified some of the physiotherapist related barriers and enablers  
224 concerning implementation of the self-managed exercise intervention in the SELF study. For most of  
225 the physiotherapists there were clear differences between their preferred therapeutic approach and  
226 the self-managed exercise intervention. This mainly related to the type and number of exercises, the  
227 use of manual therapy and the amount of loading introduced through exercises. The  
228 physiotherapists recognised their role as one of knowledge translator in relation to understanding

229 the nature of the disorder and 'sales person' in relation to persuading the patient about the  
230 potential value of the intervention. The simplistic nature of the single-exercise intervention was  
231 viewed in both a positive and a negative light; positive in terms of communication of what is  
232 required and exercise adherence but negative in terms of restricting the physiotherapists in relation  
233 to the range of interventions that they prefer to offer in this context. The importance of on-going  
234 monitoring and the physiotherapist as a source of self-management support were recognised.  
235 Attitudes towards pain provocation during exercise varied within the sample but it was apparent  
236 that where the physiotherapists felt that pain provocation was not the most effective management  
237 strategy this contributed to implementation difficulties. There appeared to be an underlying  
238 uncertainty regarding the potential value of the self-managed exercise programme prior to  
239 commencement of the trial; a view-point that, for most, was challenged while the study was on-  
240 going and the physiotherapists experienced the intervention and response to the therapy. However,  
241 in relation to the response to therapy, there was a feeling from many of the physiotherapists that  
242 response time was slower for the patients undertaking the self-managed exercise intervention in  
243 comparison to what might be expected with other approaches to treatment. Finally, the  
244 physiotherapists reflected upon their experience in the trial in a mostly positive way in terms of how  
245 involvement had challenged their current thinking and in some instances stimulated a change in  
246 practice.

247 From an implementation science perspective these findings highlight an interesting point for  
248 discussion and further consideration. There is emerging evidence to support the value of loaded  
249 exercise for rotator cuff tendinopathy although there is much uncertainty around the prescription  
250 parameters [4,11]. This uncertainty is present across the spectrum of interventions currently offered  
251 for rotator cuff tendinopathy, but the clinical effectiveness of manual therapy, in this context, has  
252 been challenged [10], based upon systematic review evidence with questions raised about the value  
253 of specific exercise to address scapula dyskinesia. Hence uncertainty is a key summary descriptor in  
254 relation to the effectiveness of interventions for rotator cuff tendinopathy. Despite this, the absence

255 of manual therapy and scapula stabilisation exercise from the self-managed exercise intervention  
256 appeared to be a challenge for many of the physiotherapists who perceived their omission as a  
257 weakness of the intervention. Among other things, this might suggest that research evidence is not a  
258 central or strong driver of physiotherapy practice in this context. Instead other factors, for example  
259 beliefs influenced by prior teaching and experience, as reflected in the narratives, are more  
260 dominant [12]. This has been reflected in other areas where early training, experience and  
261 interactions with colleagues and opinion leaders informed practice rather than appraised research  
262 evidence [13].

263 It has been estimated that on average it takes 17 years for research evidence to impact upon clinical  
264 practice [1]. Although this figure might initially seem excessive, its validity can be appreciated when  
265 it is realised that appraised research evidence is not the prime driver of change in clinical practice.  
266 Although the currently available data does not provide a strong argument for all physiotherapists to  
267 change their current practice in relation to rotator cuff tendinopathy, these qualitative narratives do  
268 raise an important point, also recognised in other areas, in relation to the challenges of  
269 implementing future research evidence. Namely that, irrespective of the research findings, it was  
270 apparent that for some physiotherapists the intervention differed sufficiently from their preferred  
271 approach to the point where implementation in to clinical practice would be challenging.

272 Further to this, what is apparent from this study is that physiotherapists do seem to engage more  
273 with research if they are directly involved with it. Many of the physiotherapists involved in this study  
274 did reflect and question their current practice and some even began implementing change aligned  
275 with the philosophy of the self-managed exercise programme while participating in the study.

276 Interestingly though, this implementation took place prior to knowledge of the final results which in  
277 many ways compounds the idea that clinical practice is largely driven by beliefs based upon  
278 experience and interaction with colleagues and opinion leaders; in this situation the research team  
279 might be viewed as the opinion leader(s).



280 There are also further considerations with regard to implementation and evaluation of effectiveness  
281 that these qualitative findings raise in relation to the SELF study. Implementation fidelity refers to  
282 whether an intervention was delivered as intended [14]. Measurement of implementation fidelity  
283 essentially amounts to the measurement of how far those responsible for delivering the intervention  
284 actually adhered to the intervention as described [14]. But, it has been suggested that the beliefs of  
285 healthcare professionals influence the advice they offer to patients which might in turn influence the  
286 beliefs of their patients [12,15]. Where beliefs about what constitute an effective intervention differ  
287 from the actual intervention offered, this might negatively influence the delivery of the self-  
288 managed exercise intervention; such a narrative has previously been reported from the patient  
289 perspective where initial disquiet about the intervention was expressed [8]. In turn it is feasible that  
290 this might influence adherence, engagement and/or clinical outcome. The potential influence of  
291 these therapist effects has been previously recognised [16] and these qualitative narratives from the  
292 physiotherapists affirm their relevance in clinical trials of this nature.

### 293 **Limitations**

294 This study was conducted with thirteen participants recruited via their involvement in a RCT and the  
295 data were collected and analysed by one researcher. In this context the potential for investigator  
296 bias should be recognised, although this is countered through the use of a transparent method of  
297 data analysis. Furthermore, due to the numbers of participants involved, it should be recognised that  
298 the views presented might not be representative of all physiotherapists in the RCT.

### 299 **Conclusion**

300 This qualitative study has identified some of the physiotherapist related barriers and facilitators  
301 concerning implementation of the self-managed exercise intervention in the SELF study. For most of  
302 the physiotherapists there were clear differences between their preferred therapeutic approach and  
303 the self-managed exercise intervention particularly in relation to the type and number of exercises,  
304 the use of manual therapy and the extent of loading introduced through exercises. From an

305 implementation perspective in relation to clinical practice and future research, these findings should  
306 be regarded as relevant and important because, irrespective of the research findings, it was  
307 apparent that for some physiotherapists the intervention differed sufficiently from their preferred  
308 approach to the point where implementation in to clinical practice would be challenging.

309

310

### 311 **Ethical Approval**

312 The protocol was approved by the National Research Ethics Service (NRES) Committee Yorkshire &  
313 the Humber – Leeds West on the 6<sup>th</sup> January 2012 (Ref 11/YH/0443) and the research was conducted  
314 according to the Declaration of Helsinki.

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### 324 **Conflict of Interest Statement**

325 The authors report no conflicts of interest.

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327 The funding body have played no role in the design, writing of the manuscript or decision to submit  
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329

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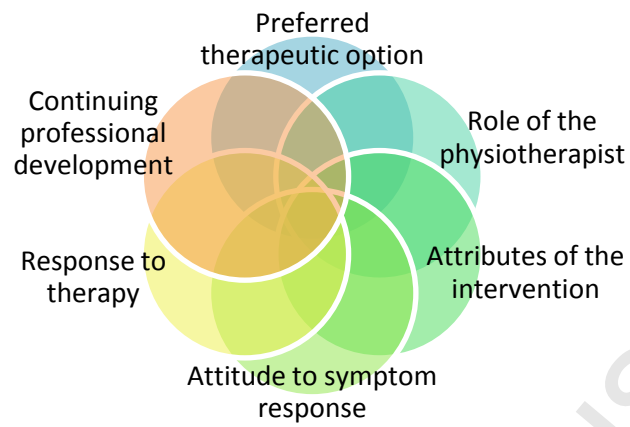
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Figure 1 Inter-linking qualitative themes for physiotherapists delivering the self-managed exercise programme

374

ID	Gender	Years qualified	Post-graduate qualifications
P1	Male	5	No
P2	Female	15	No
P3	Male	4	No
P4	Male	4	No
P5	Female	32	No
P6	Female	1	No
P7	Female	13	MSc
P8	Male	6	No
P9	Male	8	MSc
P10	Female	9	MSc
P11	Female	10	MSc
P12	Male	9	PG Diploma
P13	Male	6	No

375 Table1 Demographic data for the physiotherapists included in the study

376

377 **Appendix 1**

378 **Physiotherapist Topic Guide**

379 Thank you for agreeing to take part in this study and thank you for agreeing to discuss your  
380 experience.

381 Will you begin by briefly describing your background and experience in relation to shoulder  
382 disorders?

383 As part of the study, you were asked to deliver treatment as usual and treatment according to the  
384 research protocol. Did you find that the 2 approaches were significantly different from one another?

385 Did you encounter any problems delivering the loaded exercise intervention? For example, any  
386 concerns about prescribing exercises that were uncomfortable or any concerns about relying on the  
387 patient to self-manage their condition?

388 Did the patients report any concerns to you?

389 Is there anything further you would like to mention or discuss?

390 Thank you for taking the time to discuss your experience.

391