Perfectionism and Emotion Regulation in Coaches: A Test of the 2 × 2 Model of

Dispositional Perfectionism

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Abstract

The manner in which coaches regulate their emotions has implications for their performance and well-being. Drawing on research that has found perfectionism to predict emotion regulation in other settings, this study adopted the 2×2 model of perfectionism to examine whether subtypes of perfectionism among coaches were associated with variation in the use of emotion regulation strategies. Coaches ($N = 238$, M age $= 23.92$, $SD = 10.32$) from various sports completed measures of perfectionism (personal standards and evaluative concerns) and emotion regulation strategies (expressive suppression, cognitive reappraisal, and control of anger directed inwards and outwards). Moderated hierarchical regression provided mixed support for the 2×2 model. As expected, pure personal standards perfectionism (high personal standards/low concerns) was generally associated with the highest capacity for emotion regulation and pure evaluative concerns perfectionism (low personal standards/high concerns) with the lowest. Unexpectedly, mixed perfectionism (high personal standards/high concerns) was associated with the highest level of expressive suppression.

1   **Introduction**

2   The ability to manage and control emotions is central to successful performance in

3   sport (Hanin, 2000). To date, the majority of research in sport has been dedicated to

4   examining the emotion regulation process in athletes, with little attention given to coaches

5   (Lane, Beedie, Jones, Uphill, & Devonport, 2012). This is surprising given the importance of

6   emotion regulation by coaches. Effective emotion regulation is critical for coaches in order to

7   maintain harmonious relationships with others (e.g., athletes and other coaches) and

8   safeguard their own well-being (Jowett & Nezlek, 2012; Tamir & Mauss, 2011). How

9   coaches regulate their own emotions also has implications for the athletes they work with,

10   influencing how athletes attempt to manage their emotions and determining subsequent

11   emotional experiences and performances (Davis & Jowett, 2010; Lafrenière, Jowett,

12   Vallerand, & Charbonneau, 2011). Consequently, effective emotion regulation is essential for

13   successful sport coaching.

14   **Emotion regulation in sport**

15   A number of theories have been developed to explain the manner in which individuals

16   control or regulate emotions (see Koole, 2009, for a review). In sport, researchers have

17   applied Gross's (1998) model to better understand patterns of emotion regulation (e.g., Lane,

18   Davis, & Devonport, 2011; Uphill, McCarthy & Jones, 2009; Wagstaff, Fletcher, & Hanton,

19   2012). According to Gross (1998; Gross & John, 2003), emotion regulation strategies can be

20   categorized as either (a) antecedent-focused (i.e., initiated before the emotion occurs) or (b)

21   response-focused (i.e., initiated after the emotion occurs). Individuals are thought to display

22   different preferences for implementing these types of strategies. Those who typically adopt

23   an antecedent-focused approach to emotion regulation are thought to prefer *reappraisal*

24   whereby they attempt to alter perceptions of the emotion-eliciting situation. Conversely,

1   individuals who typically employ response-focused strategies are inclined to utilise

2   *suppression* in an effort to inhibit ongoing emotion-expressive behaviour.

3   Whether efforts to regulate emotion are successful is the result of a complex

4   interaction between personal and situational factors (Optiz, Gross, & Urry, 2012). Therefore,

5   in some circumstances emotion regulation strategies may be instrumental in goal pursuit but

6   in other circumstances the same strategies may be detrimental (Tamir, 2009). In this sense, no

7   emotion regulation strategy is inherently facilitative or debilitative (Tamir, Chiu & Gross,

8   2007). This is especially evident in the coaching domain where in order to be effective

9   coaches must be responsive to the multifacted demands of the role (Côté & Gilbert, 2009).

10   These demands include responding to the specific context of the coaching (e.g., elite

11   performance or youth participation) and attempting to employ behaviours which are most

12   appropriate (Sullivan, Paquette, Holt & Bloom, 2012). In addition, they must understand their

13   athletes' emotional experiences and attempt to align their goals and efforts accordingly

14   (Lorimer, 2013). However, this complexity aside, research suggests that when utilised

15   regularly some emotion regulation strategies are more likely to contribute to positive

16   outcomes, whereas others are more likely to contribute to negative outcomes. This is evident

17   for a range of emotion regulation strategies, such as rumination, problem-solving, and

18   avoidance (see Aldao, Nolen-Hoeksema, & Schweizer, 2010, for a review), and is also the

19   case for expressive suppression and cognitive reappraisal.

20   The reasons why habitual utilisation of expressive suppression and cognitive

21   reappraisal contribute to divergent outcomes are described by Gross (1998) and colleagues

22   (Gross & John, 2003; Richards & Gross, 2000). Cognitive reappraisal is associated with early

23   intervention in the emotion-generative process and allows not only modification of feelings

24   but also behaviours. Consequently, it provides greater opportunity to effectively regulate

25   positive and negative emotions. By contrast, expressive suppression is associated with much

1   later intervention in the emotion-generative process, providing a means of altering behaviour

2   but having a limited influence on the feelings experienced. Utilising expressive suppression

3   means enduring emotion requires ongoing effortful management and, because emotions

4   remain hidden, can create a sense of inauthentic relations with others. In support of this

5   perspective, research in this area has found that expressive suppression consistently

6   contributes to negative affective experiences, lower general well-being, and poorer

7   interpersonal functioning, and cognitive reappraisal has opposite effects (Gross, 1998; Gross

8   & John, 2003; Richards & Gross, 2000).

9   Individual differences in emotion regulation can also be measured in relation to

10   specific emotions, such as anger. Anger is an emotion consisting of feelings that range from

11   mild irritation to intense fury and rage (Spielberger, 1999). Drawing on early research (e.g.,

12   Funkenstein, King, & Drolette, 1954), Spielberger (1999) describes how feelings of anger can

13   be directed toward the self (*anger-in*) and directed outwards towards others or the

14   environment (*anger-out*). The frequency of inward and outward expression has different

15   intrapersonal and interpersonal effects that impact upon individuals' health and relationships

16   (Iyer, Korin, Higginbotham, & Davidson, 2010; Van Kleef, 2009). Importantly, the failure to

17   regulate or control anger is associated with an adverse impact on health and performance

18   (Haukkala, Konttinen, Laatikainen, Kawachi, & Uutela, 2010; Robazza & Bortoli, 2007).

19   Therefore, due to the greater flexibility that the ability to regulate anger affords, regardless of

20   its guise, higher levels of control over anger provides greater capacity for anger regulation

21   (Bresin & Robinson, in press; Ruiz & Hanin, 2011).

22   The importance of the emotion regulation strategies discussed (viz. anger directed

23   inwards and outwards, cognitive reappraisal and expressive suppression) in sport and

24   coaching, in particular, are evident in research in this area. Anger is a common emotion in

25   sport and is one of the more frequent emotions observed in coaches (Keegan, Harwood,

1 Spray, & Lavalee, 2009; Kerr & Stirling, 2012; Omli & LaVoi, 2009). Similarly, although

2 studied less, the use of reappraisal and suppression has been found to be used extensively in

3 sport organisations to negotiate interpersonal relationships (Wagstaff et al., 2012). The use of

4 these strategies have also been found to predict a range of outcomes in sport, such as athletic

5 performance and the emotional experiences of athletes (e.g., Davis, Woodman, & Callow,

6 2010; Uphill, Lane & Jones, 2012). As yet, the use of these strategies among coaches has

7 received comparatively little attention. However, research does suggest that these strategies

8 are likely to be important in terms of a coach's ability to manage their own emotions, the

9 emotions of their athletes, and their overall effectiveness as a leader (Davis, 2011; Haver,

10 Akerjordet & Furunes, 2013).

11 **Multidimensional perfectionism in sport**

12 One factor that may influence the emotion regulation strategies adopted by coaches is

13 perfectionism. Perfectionism is an achievement related personality trait that includes a

14 combination of a commitment to exceedingly high standards and self-critical evaluative

15 tendencies (Frost, Marten, Lahart, & Rosenblate, 1990; Hewitt & Flett, 1991). A number of

16 models and measures have been developed to capture features of perfectionism (see Enns &

17 Cox, 2002, for a review). While the specific content of these models differ, factor-analytical

18 studies indicate they typically include sub-dimensions of perfectionism that measure one of

19 two broad dimensions (e.g., Cox, Enns, & Clara, 2002; Frost, Heimberg, Holt, Mattia, &

20 Neubauer, 1993). The first is *personal standards perfectionism* (PSP) which has been defined

21 as the self-oriented tendency to set and strive for exceptionally high standards (Gaudreau &

22 Thompson, 2010). The second is *evaluative concerns perfectionism* (ECP) which has been

23 defined as a socially prescribed tendency to perceive that others are exerting pressure to be

24 perfect with additional harsh self-evaluation and self-doubt regarding one's capacity to meet

25 those standards (Gaudreau & Thompson, 2010).

1   These two dimensions have divergent effects across a wide range of outcomes (see

2   Gotwals, Stoeber, Dunn, & Stoll, 2012, and Stoeber & Otto, 2006, for reviews). In sport, this

3   has been found to be the case for various patterns of cognition (e.g., attributions for success

4   and failure), affect (e.g., anger), and behaviour (e.g., performance) exhibited by athletes and

5   more recently coaches (e.g., burnout; Tashman, Tenenbaum, & Eklund, 2010). Of note here

6   is that these effects extend to emotion regulation. Outside of sport, evaluative concerns

7   perfectionism has been found to contribute to a reliance on response-focused strategies,

8   including higher levels of expressive suppression and lower levels of cognitive reappraisal

9   (e.g., Bergman, Nyland, & Burns, 2007; Flett, Hewitt, & De Rosa, 1996; Hewitt et al., 2002).

10   There is also evidence that evaluative concerns perfectionism is a source of greater anger

11   reactivity for athletes, alluding to poorer control of the emotion (e.g., Dunn, Gotwals,

12   Causgrove Dunn, & Syrotuik, 2006; Vallance, Dunn, & Causgrove Dunn, 2006). In contrast,

13   evidence is more mixed in terms of personal standards perfectionism. Specifically, research

14   suggests it is influential in terms of wider coping processes (e.g., Gaudreau & Antl, 2008) but

15   may be comparatively less important in terms of emotion regulation as it has been found to be

16   unrelated to general emotion regulation strategies and those specific to anger (e.g., Bergman

17   et al., 2007; Flett et al., 1996; Hewitt et al., 2002).

18   **The 2 × 2 model of dispositional perfectionism**

19   One of the recent developments in this area is that researchers have begun to examine

20   the interplay between the two dimensions of perfectionism. Impetus for doing so has been

21   provided by the 2 × 2 model of dispositional perfectionism (Gaudreau & Thompson, 2010;

22   Gaudreau, 2013). This model emphasizes the notion that the two broad dimensions of

23   perfectionism coexist within each individual to varying degrees. As described by Gaudreau

24   and colleagues, the within-person combinations are operationalized in four combinations or

25   subtypes: pure personal standards perfectionism (high PSP/low ECP), pure evaluative

1   concerns perfectionism (low PSP/high ECP), mixed perfectionism (high PSP/high ECP), and

2   non-perfectionism (low PSP/low ECP). These are not considered directly observable

3   categories, but are latent entities that are inferred conceptually and statistically. The subtypes

4   are purported to reflect varying degrees of internalisation (internal regulated versus external

5   regualted). Pure personal standards perfectionism is a uniquely personally oriented subtype

6   (internally regulated), whereas pure evaluative concerns perfectionism is a subtype derived

7   from social pressure (non-internalised or externally regulated). Mixed perfectionism includes

8   both perceived pressure from others to strive toward perfection and personal endorsement of

9   these standards (partially internally regulated). Finally, non-perfectionism does not include

10   perceptions of social pressure or have any personal endorsement of setting or pursuing

11   perfectionist standards.

12   Within organismic theories of motivation, internalisation is a process whereby

13   activities can be more or less integrated in to one's self-concept and corresponds with better

14   or worse psychological adjustment (see Deci & Ryan, 2008, for further details). This is

15   reflected in the expected differences between subtypes in functional outcomes which are

16   formalised in 4 hypotheses. The first hypothesis focuses on whether pure personal standards

17   perfectionism is healthier (h1a) or unhealthier (h1b) in comparison to non-perfectionism

18   (with no difference offering inconclusive evidence for both, hypothesis h1c). In doing so, it

19   addresses a debate regarding the valence of pure personal standards perfectionism and its

20   subsets (see Flett & Hewitt, 2006). The second and third hypotheses relate to the supposition

21   that as pure evaluative concerns perfectionism is the only fully externally regulated subtype it

22   should be to the least healthy relative to other subtypes. This is tested through comparison

23   with non-perfectionism (h2) and mixed perfectionism (h3). Hypothesis 3 also tests a key tenet

24   of the 2×2 model which is that the presence of internally regulated dimensions of

25   perfectionism (personal standards perfectionism) may attenuate the influence of externally

1   regulated dimensions of perfectionism (evaluative concerns perfectionism). The fourth

2   hypothesis is that mixed perfectionism, a partially internalised subtype of perfectionism,

3   should be associated with poorer adjustment in comparison to pure personal standards, an

4   internally regulated subtype of perfectionism (h4).

5   A small number of studies have examined the 2×2 model (Cumming & Duda, 2012;

6   Douilliez & Lefèvre, 2011; Gaudreau, 2012; Gaudreau & Thompson, 2010; Gaudreau &

7   Verner-Filion, 2012; Hill, 2013). These have typically offered some support for its

8   hypotheses. Of especial relevance here is that subtypes derived using the broad dimensions of

9   perfectionism have been found to correspond with varying emotional experiences in a manner

10 that supports consideration of the subtypes (Gaudreau & Thompson, 2010; Hill, 2013). For

11 instance, Gaudreau and Thompson (2010) found support for the hypotheses of the model

12 when assessing differences between subtypes in terms of general positive affect (h1a, h2, h3,

13 and h4) and negative affect (h1c, h2, h3, and h4). More recently, Hill (2013) reported similar

14 findings when assessing an affective component of athlete burnout, emotional and physical

15 exhaustion (h1c, h2, and h4). Research has yet to examine how subtypes of perfectionism

16 influence emotion regulation. However, the differences between them in terms of emotional

17 experiences alludes to variation consistent with the 2×2 model, with the presence of high

18 evaluative concerns perfectionism corresponding with greater use of emotion regulation

19 strategies typically associated with more negative affective experiences (e.g., higher

20 expressive suppression, lower cognitive reappraisal, and lower control of anger). The current

21 study examines this possibility and in doing so provides a further test of the hypotheses of the

22 2×2 model.

23   In summary, the purpose of the current study was to examine whether subtypes of

24 perfectionism among coaches were associated with variation in the use of emotion regulation

25 strategies. In doing so, the hypotheses of the 2×2 model of dispositional perfectionism were

1   tested in relation to expressive suppression, cognitive reappraisal, and control of anger

2   (directed inwards and outwards). The first hypothesis was that pure personal standards

3   perfectionism would be associated with lower expressive suppression, higher cognitive

4   reappraisal, and higher control of anger than non-perfectionism (hypothesis 1a). The second

5   and third hypotheses were that pure evaluative concerns perfectionism would be associated

6   with the highest level of expressive suppression and lowest levels of cognitive reappraisal

7   and control of anger (hypothesis 2 is in comparison to non-perfectionism and hypothesis 3 is

8   in comparison to pure evaluative concerns perfectionism). The fourth hypothesis was that

9   mixed perfectionism would be associated with higher expressive suppression, lower cognitive

10   reappraisal, and lower control of anger than pure personal standards perfectionism

11   (hypothesis 4).

12   **Method**

13   **Participants**

14   Two-hundred and thirty-eight coaches in the UK took part in the study (age $M =$

15   23.92, $SD = 10.32$, range 18 to 69, males = 177, females = 61). They were recruited via

16   advertisements sent to sport organisations and from current coaches pursuing further

17   education on sport coaching degree programmes. Coaches came from a range of individual

18   and team sports (e.g., football, rugby, athletics, and swimming). On average, they had

19   coached for 4.31 years ($SD = 5.45$) and were currently coaching 4.44 hours per week ($SD =$

20   4.43). They reported a range of coaching qualifications, the most common were level 1 and

21   level 2 national governing body qualifications (level 1 $n = 118$ and level 2 $n = 53$). A small

22   number reported no formal coaching qualifications ($n = 14$). Coaches completed a

23   standardized multi-section questionnaire containing measures of the constructs of interest in

24   either hardcopy or electronic format.

25   **Instruments**

1   **Perfectionism.** The broad dimensions of perfectionism were assessed using the brief

2   versions of Hewitt and Flett's (1991; H-MPS) and Frost et al's (1990; F-MPS)

3   Multidimensional Perfectionism Scales (Cox et al., 2002). For the brief H-MPS participants

4   were asked to respond to general statements concerning their "personal characteristics and

5   traits" on a 7-point Likert scale (1 = *strongly disagree* to 7 = *strongly agree*). Three 5-item

6   subscales are included on the instrument of which two were used in the current study: self-

7   oriented perfectionism (SOP: e.g., "I am perfectionistic in setting my goals.") and socially

8   prescribed perfectionism (SPP: e.g., "I feel that people are too demanding of me."). Evidence

9   to support the validity and reliability of this instrument has been provided by Cox et al.

10   (2002). This includes assessment of factor structure (confirmatory factor analysis) and

11   internal reliability in both student and clinical samples (SOP α = .84 and SPP α = .85). The

12   shortened subscales are strongly related to the original subscales (SOP r = .95 and SPP r =

13   .94; Cox et al., 2002).

14   For the shortened version of Frost et al.'s (1990) Multidimensional Perfectionism

15   Scale (Cox et al., 2002) participants were also asked to respond to general statements

16   concerning their "personal characteristics and traits" on a 5-point Likert scale (1 = *strongly*

17   *disagree* to 5 = *strongly agree*). The instrument contains four subscales of which four were

18   used in the current study: personal standards (PS; 5-items, e.g., "I set higher goals than most

19   people."), concern over mistakes (COM; 5-items, e.g., "If I fail partly, it is as bad as being a

20   complete failure."), doubts about actions (DAA; 4-items, e.g., "I usually have doubts about

21   the simple everyday things I do."), and parental pressure (PP; 5-items, e.g., "I never felt like I

22   could meet my parents' standards."). Evidence to support the validity and reliability of the

23   instrument has been provided by Cox et al. (2002) in the form of assessing factor structure

24   (confirmatory factor analysis) and internal consistency (α = .63 to .90). The subscales of the

1   shortened version are also highly correlated with the originals (r = .87 to .98) but have the

2   advantage of better factor structure (see Cox et al., 2002).

3   With the aim of building directly upon existing research testing the 2×2 model using

4   the broad dimensions of perfectionism (Douilliez & Lefèvre, 2011; Gaudreau & Thompson,

5   2010; Hill, 2013), self-oriented perfectionism and personal standards were used to create a

6   personal standards perfectionism (PSP) composite and socially prescribed perfectionism,

7   concern over mistakes, doubts about action, and parental pressure were used to create an

8   evaluative concerns perfectionism (ECP) composite. This was calculated by standardizing the

9   subscale scores so that each carried equal weight and then adding them together. This model

10   was assessed in the current study by confirmatory factor analysis using AMOS version 19.0

11   (Arbuckle, 2010) with maximum likelihood estimation. Specifically, a model was tested that

12   included standardized subscale scores as indicators of two related latent factors (viz. PSP and

13   ECP). This model was considered to be acceptable: χ^2 (8) = 47.26, CFI = .90, TLI = .82,

14   RMSEA = .15, 90% CI = .11 to .19, SRMR = .08, and all standardized factor loadings $\geq$ .44.[1]

15   **Emotion regulation.** The Emotion Regulation Questionnaire (Gross & John, 2003)

16   was used to assess individual differences in the typical use of cognitive reappraisal and

17   expressive suppression to regulate emotion. This asked participants to respond to questions

18   with reference to emotional aspects of their life on a 7-point Likert scale (1 = *strongly*

19   *disagree* to 7 = *strongly agree*). The cognitive reappraisal subscale contains 6-items that

20   capture the tendency to alter perceptions of the emotion-eliciting situation in a way that

21   changes its emotion impact (e.g., "When I want to feel more positive emotion (such as joy or

22   amusement), I change what I'm thinking about."). The expressive suppression subscale

23   contains 4-items that capture the tendency to inhibit on-going emotion-expressive behaviour

24   (e.g., "I control my emotions by not expressing them."). Evidence to support the validity and

1   reliability of the instrument has been provided by Gross and John (2003). This includes

2   factorial structure (confirmatory factor analysis) and internal consistency (α = .68 to .76).

3   **Control of anger.** Control of anger was measured using two subscales from the State-

4   Trait Anger Expression Inventory-2 (STAXI-2; Spielberger, 1999). Participants were asked

5   how they "generally react when angry or furious" and responded on a 4-point Likert scale (1

6   = *almost never* to 4 = *almost always*). These two subscales assess how often individuals

7   attempt to control the outward expression of feelings of anger (anger control-out; 8-items,

8   e.g. "Control urge to express angry feelings.") and the inward expression of anger by calming

9   down or cooling off (anger control-in; 8-items, e.g. "Try to soothe angry feelings.").

10   Evidence to support the validity and reliability of the instrument has been provided by

11   Spielberger (1999) and others (e.g., Martin & Dahlen, 2005). This includes factorial structure

12   (exploratory factor analysis) and internal consistency (α = .86 to .91).

13   **Results**

14   **Preliminary analysis**

15   Prior to the main analyses, missing value analysis was conducted on the measured

16   variables. There were 224 complete cases and 14 cases with incomplete data. Twelve of the

17   coaches with incomplete data missed 1 item and the remaining 2 missed 2 items. There were

18   13 unique patterns of missing data that accounted for the missing data of all the participants.

19   To preserve the characteristics of the data and minimise the impact of missing data

20   imputation, missing data was replaced with the mean of the available items from the relevant

21   subscale for that individual (Graham, Cumsille, & Elek-Fisk, 2003). Next, variables were

22   screened for univariate and multivariate outliers using procedures outlined by Tabachnick

23   and Fidell (2007). This led to the removal of 11 participants (*n* = 227). Following this

24   procedure, the data was considered to be approximately normally distributed. Assessment of

1   internal consistency of the subscales (Cronbach's α) provided evidence to support their

2   reliability (see Table 1).

Descriptive statistics and bivariate correlations

4   Descriptive statistics and bivariate correlations are reported in Table 1. Personal

5   standards perfectionism and evaluative concerns perfectionism were positively correlated.

6   Cognitive reappraisal and expressive suppression were uncorrelated. Anger control-in and

7   anger control-out were positively correlated. Personal standards perfectionism was positively

8   correlated with expressive suppression and cognitive reappraisal but uncorrelated with anger

9   control-in and anger control-out. Evaluative concerns perfectionism was positively correlated

10   with expressive suppression and uncorrelated with other emotion regulation strategies. With

11   the exception of cognitive reappraisal and expressive suppression, the four emotion

12   regulation strategies were typically positively correlated. Correlations among the variables

13   ranged in size from small to large.

Moderated hierarchical regression and simple slopes analyses

15   The tests of the hypotheses were guided by the procedures described by Gaudreau

16   (Gaudreau, 2012; Gaudreau & Thompson 2010). Hierarchical regression was conducted on

17   each of the emotion regulation strategies. In step 1 this included the two perfectionism

18   dimensions (main effects model). In step 2 an interaction term derived from the two

19   dimensions was added (interaction effect model). If the interaction term was not statistically

20   significant the main effects model was interpreted and predicted values for each subtype were

21   plotted and interpreted using the heuristic provided by Gaudreau (2012) which allows for the

22   hypotheses of the 2×2 model to be tested using only main effects. If the interaction term was

23   statistically significant, simple slopes were calculated and interpreted (Aiken & West, 1991;

24   Cohen, Cohen, West, & Aiken, 2003). These estimated the relationship between PSP and

25   emotion regulation strategies at low (-1 *SD*) and high (+1 *SD*) levels of ECP (first and second

1   simple slopes) and between ECP and emotion regulation strategies at low (-1 *SD*) and high

2   (+1 *SD*) levels of PSP (third and fourth simple slopes). The first simple slope was used to

3   compare the predicted values of non-perfectionism (low PSP/low ECP) with pure personal

4   standards perfectionism (high PSP/low ECP) (hypothesis 1). The second slope was used to

5   compare the predicted values of pure evaluative concerns perfectionism (low PSP/high ECP)

6   and mixed perfectionism (high PSP/high ECP) (hypothesis 3). The third simple slope was

7   used to compare the predicted values of non-perfectionism (low PSP/low ECP) with pure

8   evaluative concerns perfectionism (low PSP/high ECP) (hypothesis 2). The fourth slope was

9   used to compare the predicted values of pure personal standards perfectionism (high PSP/low

10   ECP) and mixed perfectionism (high PSP/high ECP) (hypothesis 4). Results of these analyses

11   are reported in Table 2.

12   *Cognitive reappraisal:* The interaction term was not significant for cognitive appraisal

13   so only the main effects model was interpreted. The main effects model was statistically

14   significant and explained 3% of variance in cognitive reappraisal. PSP was a significant

15   positive predictor of cognitive reappraisal and ECP was not a significant predictor of

16   cognitive reappraisal. The pattern of main effects provided support for hypotheses 1a and 3

17   (Gaudreau, 2012). Specifically, pure PSP was associated with higher cognitive reappraisal

18   than non-perfectionism (in support of hypothesis 1a); pure ECP was associated with lower

19   cognitive reappraisal than mixed perfectionism (in support of hypothesis 3); pure ECP was

20   associated with similar levels of cognitive reappraisal to non-perfectionism (in opposition to

21   hypothesis 2); and mixed perfectionism was associated with similar levels of cognitive

22   reappraisal to pure PSP (in opposition to hypothesis 4). The predicted values for cognitive

23   reappraisal across low (-1 *SD*) and high (+1 *SD*) levels of PSP and ECP are displayed in

24   Figure 1.

1   *Expressive suppression:* The interaction term was statistically significant for

2   expressive suppression so the interaction effect model was interpreted. The interaction effect

3   model explained 13% of variance in expressive suppression in total with 11% accounted for

4   by the main effects and a further 2% by the interaction term. Simple slopes analyses provided

5   support for hypothesis 4 but contradicted hypothesis 3. Specifically, the simple slope of PSP

6   at low levels of ECP was not significant ($B = 0.02$, $SE = 0.06$, $\beta = .03$, $p > .05$), indicating that

7   there was no difference between Pure PSP and non-perfectionism in expressive suppression

8   (aligned with hypothesis 1c). The simple slope of PSP at high levels of ECP was significant

9   ($B = 0.17$, $SE = 0.06$, $\beta = .27$, $p < .01$), indicating that Mixed perfectionism was associated

10   with higher expressive suppression than Pure ECP perfectionism (in contradiction to

11   hypothesis 3). The simple slope of ECP at low levels of PSP was not significant ($B = 0.05$, SE

12   $= 0.04$, $\beta = .12$, $p > .05$), indicating that Pure ECP was associated with similar levels of

13   expressive suppression than non-perfectionism (in opposition to hypothesis 2). The simple

14   slope of ECP at high levels of PSP was statistically significant ($B = 0.15$, $SE = 0.04$, $\beta = .36$, p

15   $< .05$), indicating that Mixed perfectionism was associated with higher expressive

16   suppression than Pure PSP (in support of hypothesis 4). The predicted values for expressive

17   suppression across low (-1 SD) and high (+1 SD) levels of PSP and ECP are displayed in

18   Figure 2.

19   *Anger control-in:* The interaction term was not significant for anger control-in so only

20   the main effects model was interpreted. The main effects model was statistically significant

21   and explained 4% of variance in anger control-in. PSP was a significant positive predictor of

22   anger control-in and ECP was a significant negative predictor of anger control-in. This

23   pattern of main effects provided support for hypotheses 1a 2, 3 and 4 (Gaudreau, 2012).

24   Specifically, pure PSP was associated with higher anger-in than non-perfectionism (in

25   support of hypothesis 1a); pure ECP was associated with lower anger control-in than non-

1 perfectionism and mixed perfectionism (in support of hypotheses 2 and 4); and mixed

2 perfectionism was associated with lower levels of anger control-in than pure PSP (in support

3 of hypothesis 3). The predicted values for anger control-in across low (-1 *SD*) and high (+1

4 *SD*) levels of PSP and ECP are displayed in Figure 3.

5   *Anger control-out:* The interaction term was not significant for anger control-in so

6 only the main effects model was interpreted. The main effects model was statistically

7 significant and explained 5% of variance in anger control-out. PSP was a significant positive

8 predictor of anger control-in and ECP was a significant negative predictor of anger control-

9 out. This pattern of main effects provided support for hypotheses 1a 2, 3 and 4 (Gaudreau,

10 2012). Specifically, pure PSP was associated with higher anger-out than non-perfectionism

11 (in support of hypothesis 1a); pure ECP was associated with lower anger control-out than

12 non-perfectionism and mixed perfectionism (in support of hypotheses 2 and 4); and mixed

13 perfectionism was associated with lower levels of anger control-out than pure PSP (in support

14 of hypothesis 3). The predicted values for anger control-in across low (-1 *SD*) and high (+1

15 *SD*) levels of PSP and ECP are displayed in Figure 4.

16 **Discussion**

17   The purpose of the current study was to examine whether subtypes of perfectionism

18 among coaches were associated with variation in the use of emotion regulation strategies. In

19 doing so, the hypotheses of the 2×2 model of dispositional perfectionism were tested. The

20 first hypothesis was that pure personal standards perfectionism would be associated with

21 lower expressive suppression, higher cognitive reappraisal, and higher control of anger than

22 non-perfectionism (hypothesis 1a). The second and third hypotheses were that pure

23 evaluative concerns perfectionism would be associated with the highest level of expressive

24 suppression and lowest levels of cognitive reappraisal and control of anger (hypothesis 2 is in

25 comparison to non-perfectionism and hypothesis 3 is in comparison to pure evaluative

1   concerns perfectionism). The fourth hypothesis was that mixed perfectionism would be

2   associated with higher expressive suppression, lower cognitive reappraisal, and lower control

3   of anger than pure personal standards perfectionism.

4   Hypothesis 1a was supported in that pure personal standards perfectionism was

5   associated with higher levels of cognitive reappraisal and higher control of anger (inwards

6   and outwards) in comparison to non-perfectionism. However, these two subtypes were also

7   associated with similar levels of expressive suppression, providing inconclusive evidence for

8   the hypothesis 1a (but aligned with hypothesis 1c). The second hypothesis received partial

9   support as pure evaluative concerns perfectionism was associated with lower levels of control

10   of anger (inwards and outwards) than non-perfectionism, but similar levels of cognitive

11   reappraisal and expressive suppression. The third hypothesis received mixed support because

12   while pure evaluative concerns perfectionism was associated with lower levels of cognitive

13   reappraisal and control of anger (inwards and outwards) in comparison to mixed

14   perfectionism, it was also associated with lower levels of expressive suppression. Finally, the

15   fourth hypothesis received partial support with mixed perfectionism associated with higher

16   levels of expressive suppression and lower control of anger (inwards and outwards) than pure

17   personal standards perfectionism but similar levels of cognitive reappraisal.

18   **Subtypes of perfectionism and emotion regulation**

19   The healthy valence of pure personal standards perfectionism relative to non-

20   perfectionism was evident in the higher levels of cognitive reappraisal and control of anger

21   directed inwards and outwards. This suggests that coaches exhibiting this subtype of

22   perfectionism will manage emotion in a more pre-emptive manner and be more adept at

23   controlling feelings of anger. There appears, therefore, to be some benefit to the pursuit of

24   exceedingly high standards for coaches in terms of emotion regulation. However, this did not

25   extend to the use of expressive suppression where evidence of its healthy valence was

1   inconclusive. This latter finding is similar to research elsewhere in that the comparative

2   benefits of pure personal standards perfectionism appear to be most apparent when

3   comparing indicators of adjustment (e.g., cognitive reappraisal), rather than indicators of

4   maladjustment (e.g., emotional suppression). Therefore, these emotion regulation strategies

5   can be considered alongside other indicators that differentiate the two subtypes (e.g.,

6   academic satisfaction and general positive affect) and those that do not (e.g., general negative

7   affect, emotional exhaustion, and depression; Douilliez & Lefèvre, 2011; Gaudreau &

8   Thompson, 2010; Hill, 2013).

9   According to the 2×2 model, pure evaluative concerns perfectionism is the most

10   problematic subtype as it is solely externally regulated by social pressures, such as

11   contingencies of self-worth (Gaudreau & Verner-Filion, 2012). This was partially evident in

12   the contrasts with non-perfectionism and mixed perfectionism. In particular, the presence of

13   high evaluative concerns perfectionism coincided with a comparative deficit in anger control

14   relative to these two subtypes. Of note, however, while pure evaluative concerns

15   perfectionism generally displayed a lower capacity for emotion regulation than mixed

16   perfectionism, surprisingly, there was also evidence that coaches who exhibit mixed

17   perfectionism may be prone to *higher* levels of expressive suppression. While there have

18   been some instances where differences have not emerged between the two subtypes (e.g.,

19   depression and emotional exhaustion; Douilliez & Lefèvre, 2011; Hill, 2013), this is the first

20   time a difference has occurred in the opposite direction to expectations. Presuming the

21   problematic consequences of habitual use of expressive suppression (see Gross, 1998; Gross

22   & John, 2003; Richards & Gross, 2000), this provides the first indication that pure evaluative

23   concerns perfectionism may not always be the most problematic subtype. Moreover, there

24   may be instances when personal standards perfectionism do not attenuate but actually

25   exacerbate the influence of evaluative concerns perfectionism.

1   Evidence of the comparative benefits of pure personal standards perfectionism in

2   relation to mixed perfectionism was partially evident. Consistent with the expectations of the

3   2×2 model, mixed perfectionism was associated with higher use of expressive suppression

4   and lower control of anger directed inwards and outwards in comparison to pure personal

5   standards perfectionism. However, there was no difference between the two subtypes in terms

6   of cognitive reappraisal. When considered alongside findings for hypothesis 1 and 3, these

7   differences appear to indicate two things. Firstly, partially internalised subtypes of

8   perfectionism (i.e., mixed perfectionism) are likely to be associated with strategies that leave

9   coaches less able to regulate their emotions in comparison to fully internalised subtypes of

10   perfectionism (i.e., pure personal standards perfectionism). Secondly, regardless of the level

11   of evaluative concerns perfectionism, the presence of high personal standards perfectionism

12   appears to assure higher cognitive reappraisal.

13   **The 2×2 model of perfectionism**

14   The 2×2 model has prompted constructive debate amongst researchers in this area;

15   in particular, Stoeber (2012) and Gaudreau (2013). While there is some disagreement

16   between researchers in how best to refine and test the model, there is also agreement that the

17   model has the potential to make a significant contribution to our understanding of

18   perfectionism by encouraging examination of the interplay between dimensions. Researchers

19   have been quick to respond to its formalisation and have begun to test its hypotheses across

20   various achievement contexts and for various outcomes. The current study provided the first

21   test of this model with regards to the manner in which coaches regulate their emotions and

22   found the model to account for some differences among subtypes but not others. In this

23   regard, the findings add further information about other potential moderating factors within

24   the model. Specifically, hypotheses 1a may be more likely to be supported when indicators of

25   positive adjustment are assessed (i.e., more adept emotion regulation) than when indicators of

1   negative adjustment are assessed (i.e., more problematic emotion regulation). Additional

2   studies of this kind are required in order to evaluate if and when the model adequately

3   predicts the effects of perfectionism in sport and other contexts.

4   **Limitations and other future directions**

5   The study is cross-sectional therefore no causal inferences can be made in terms of

6   perfectionism and emotion regulation. In this regard, longitudinal and experimental designs

7   provide a necessary next step in this line of enquiry. The study adopted self-report measures

8   of both perfectionism and emotion regulation. Researchers have begun to use other means of

9   measurement in the areas of perfectionism and emotion regulation (e.g., other-report; Flett,

10   Besser, & Hewitt, 2005) which provide means of verifying the current findings. The sample

11   also included a diverse range of coaches that varied in gender, age, coaching experience, and

12   sport. While this provides a strong starting point in terms generalizability, it is possible that

13   some of these factors may moderate the observed effects. For example, it is possible that the

14   relationships between perfectionism and emotion regulation strategies are moderated by

15   gender because males and females are known to have different preferences for the manner in

16   which emotions are managed (e.g., Garnefski, Teerds, Kraaij, Legerstee, & Van Den

17   Kommer, 2004; Safdar et al., 2009). Finally, perfectionism and emotion regulation were

18   measured at a general-level, as opposed to a domain-level. While it is reasonable to assume

19   that coaches' general perfectionism and preferences for emotional regulation will be

20   expressed in this important life-domain, future researchers may also wish to confirm this

21   using domain-specific measures (or even situational-specific measures, such as in training

22   and during competition).

23   **Conclusion**

24   The current study provided evidence that perfectionism influences the emotion

25   regulation employed by coaches. In addition, there was evidence that the subtypes of

1   perfectionism provide additional insight into their patterns of emotion regulation among

2   coaches (i.e., consideration of both dimensions of perfectionism offered greater

3   understanding of emotion regulation). As expected, pure personal standards perfectionism

4   was associated with the highest capacity for emotion regulation (joint highest use of cognitive

5   reappraisal and highest control of anger directed inwards and outwards) and pure evaluative

6   concerns perfectionism with the lowest capacity (joint lowest cognitive reappraisal and

7   lowest anger control inwards and outwards). Unexpectedly, however, mixed perfectionism

8   (high personal standards/high concerns) was associated with the highest levels of expressive

9   suppression suggesting that in some instances personal standards perfectionism might

10   exacerbate rather than attenuate perfectionistic concerns.

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1   **Footnotes**

2   [1] Exploration of this model to identify areas of misfit indicated that none of the

3   standardized residual covariances exceeded 2.58 but two exceeded 1.96 (personal standards

4   with parental pressure = -2.30 and personal standards with concern over mistakes = 2.30) and

5   therefore provided two statistically significant discrepancies in the implied and observed data

6   (Byrne, 2001). Modification indices indicated that improvement in fit (so to exceed

7   conventional criteria for 'good' fit) would be gained through re-specification of the model

8   allowing for cross-loading of some of the sub-dimensions of perfectionism on latent factors

9   (notably an inverse loadings of parental pressure on PSP and positive loading of concern over

10   mistakes on PSP): χ^2 (6) = 19.51, CFI = .97, TLI = .92, RMSEA = .10, 90% CI = .05 to .15,

11   SRMR = .05.Given that the assumption of zero cross-loadings may be overly restrictive in

12   this context (Marsh, Muthén, Asparouhov, Lüdtke, Robitzsch, Morin, et al., 2009), the

13   observed fit here was considered acceptable.

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Table 1 – Descriptive statistics and bivariate correlation coefficients

	M	*SD*	*Range*	1	2	3	4	5	6
1. Personal standards perfectionism (PSP)	7.93	1.67	2-12	.87					
2. Evaluative concerns perfectionism (ECP)	9.86	2.27	4-26	.47**	.86				
3. Cognitive reappraisal	4.91	1.00	1-7	.17*	.03	.82			
4. Expressive suppression	3.98	1.14	1-7	.26**	.31**	.09	.70		
5. Anger control-in	3.02	0.53	1-4	.11	-.09	.41**	.06	.84	
6. Anger control-out	3.06	0.56	1-4	.10	-.13	.27**	.14*	.73**	.85

Notes. *p* <. 05; **p* <. 01; Means and SDs for PSP and ECP displayed here are derived from raw subscale scores; Cronbach's α are

displayed on the diagonal.

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1   *Table 2* – Final main and interaction models

	F	df	R^2	ΔR^2	Personal standards perfectionism			Evaluative concerns perfectionism			Interaction term		
					β	B	SE	β	B	SE	β	B	SE
Cognitive reappraisal													
Step 1	3.72*	(2, 224)	.03		.20**	0.11	0.04	-.07	-0.03	0.03			
Step 2	2.72*	(3, 223)	.03	.00	.20**	0.11	0.04	-.07	-0.03	0.03	-.06	-0.01	0.01
Expressive suppression													
Step 1	14.48**	(2, 224)	.11		.15*	0.10	0.05	.24**	0.09	0.03			
Step 2	11.08**	(3, 223)	.13	.02*	.15*	0.10	0.05	.24**	0.09	0.03	.12*	0.03	0.01
Anger control-in													
Step 1	4.37*	(2, 224)	.04		.20**	0.06	0.02	-.18*	-0.03	0.01			
Step 2	3.12*	(3, 223)	.04	.00	.20**	0.06	0.02	-.18*	-0.04	0.01	-.05	-0.01	0.01
Anger control-out													

Step 1	5.75**	(2, 224)	.05		.20**	0.06	0.02	-.23**	-0.05	0.02			
Step 2	4.01**	(3, 223)	.05	.00	.20**	0.06	0.02	-.23**	-0.05	0.02	.05	0.01	0.01

1   Notes. *$p < .05$; **$p <. 01$.

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1   *Figure 1* Predicted values of *cognitive reappraisal* across the four subtypes of perfectionism

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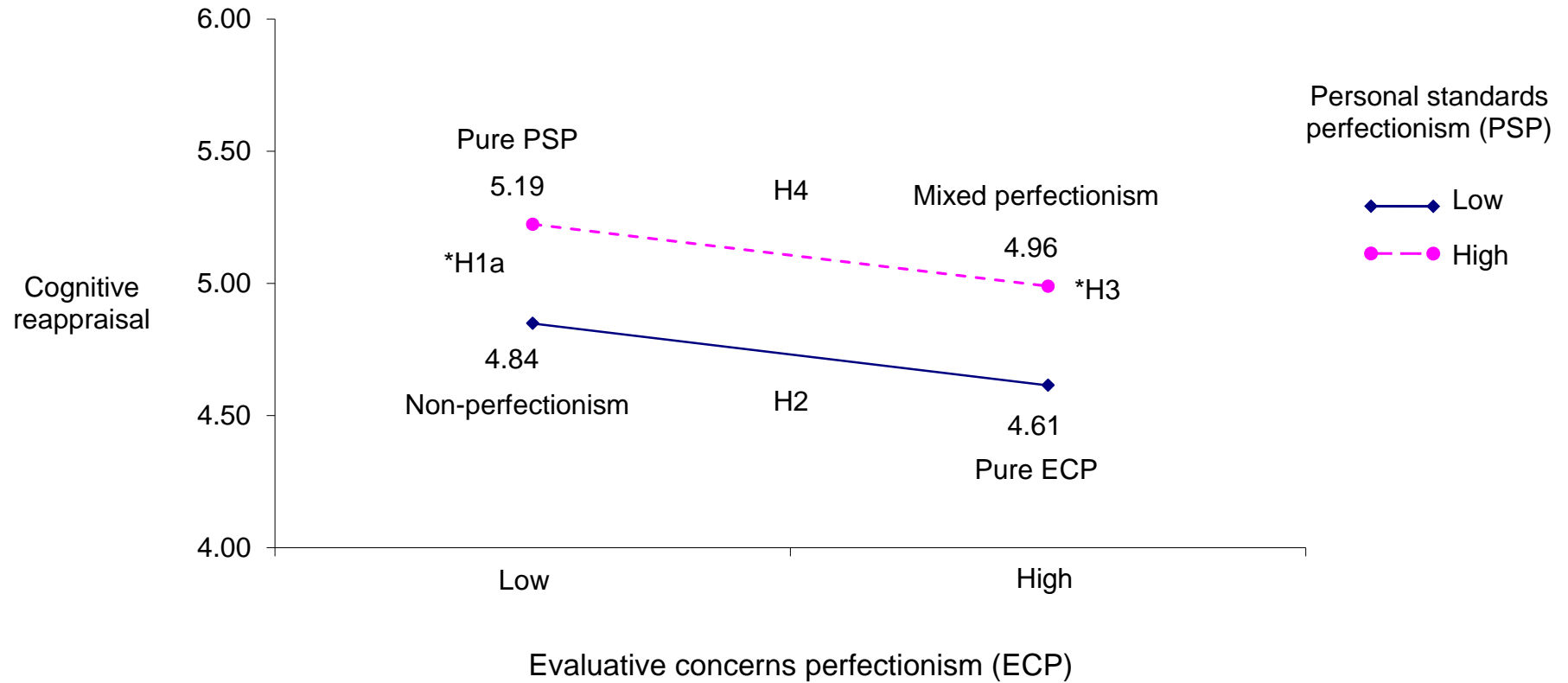
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9   Notes. * denotes support for the corresponding hypothesis of the 2 x 2 model.
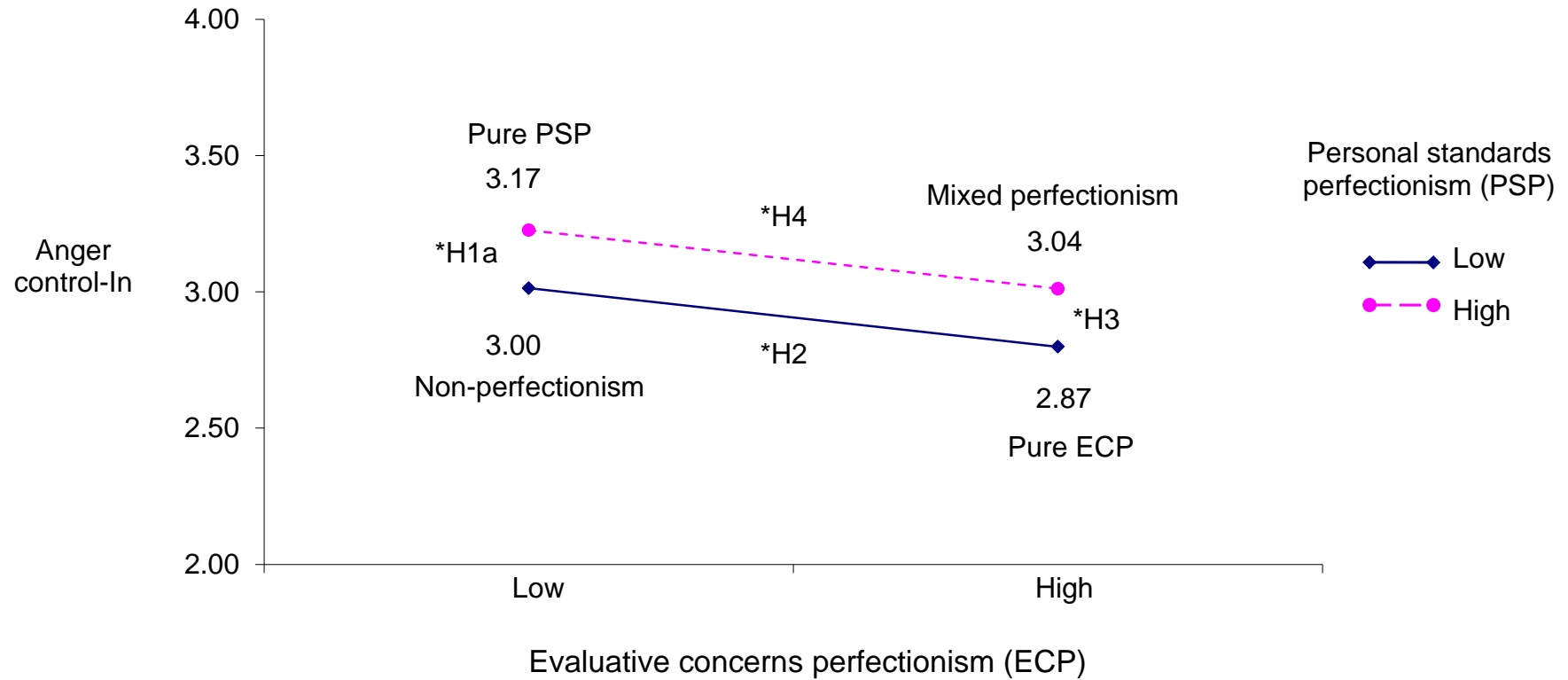10
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1   *Figure 2* Predicted values of *expressive suppression* the four subtypes of perfectionism

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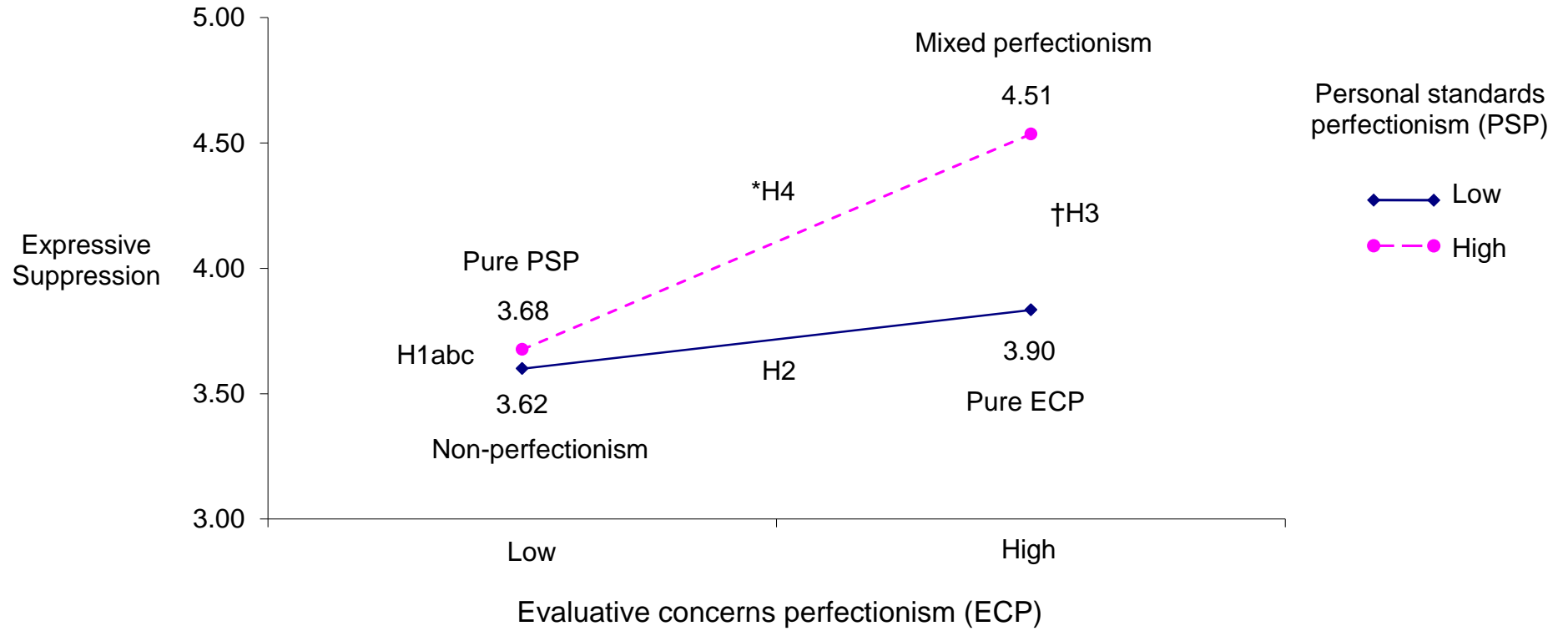
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8   Notes. * denotes support and † denotes contradiction of the corresponding hypothesis of the 2 x 2 model.
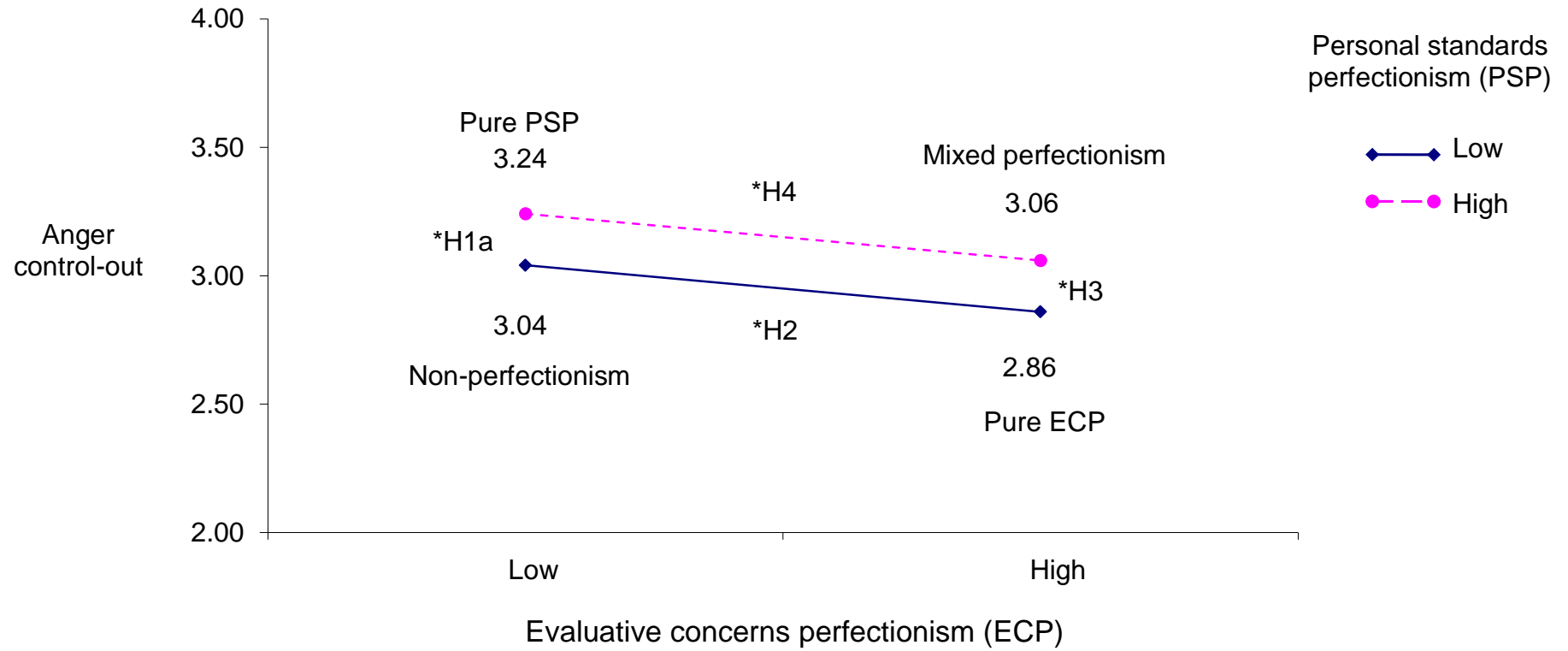
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1   *Figure 3* Predicted values of *anger control-in* across the four subtypes of perfectionism
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6   Notes. * denotes support for the corresponding hypothesis of the 2 x 2 model.

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1   *Figure 4* Predicted values of *anger control-out* across the four subtypes of perfectionism

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6   Notes. * denotes support for the corresponding hypothesis of the 2 x 2 model.