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# PLOS Global Public Health

## Exploring the motivations of female community health volunteers in primary healthcare provision in rural Nepal: a qualitative study --Manuscript Draft--

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<b>Full Title:</b>	Exploring the motivations of female community health volunteers in primary healthcare provision in rural Nepal: a qualitative study
<b>Short Title:</b>	Motivations of female community health volunteers in primary healthcare in rural Nepal
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<b>Order of Authors:</b>	Sarita Panday, Ph.D. Edwin van Teijlingen, Ph.D., M.Ed. Amy Barnes, PhD, MA, BSc
<b>Keywords:</b>	Community health workers, Female community health volunteers, Primary healthcare, Universal healthcare coverage, rural Nepal, Low-income countries
<b>Abstract:</b>	<p>Motivating Community Health Workers (CHWs) - many of whom are volunteers - is crucial for achieving Universal Healthcare Coverage (UHC) for Primary Healthcare (PHC) in resource-poor areas. In rural Nepal, PHC is mostly delivered by female CHWs, locally known as Female Community Health Volunteers (FCHVs), but little is known about them. This paper explores experiential factors influencing FCHVs' motivations, including how motivation intersects with women's livelihoods and consider what this means for achieving PHC in Nepal and globally.</p> <p>We conducted qualitative research in the hill and the Terai (flatland bordering India) areas of Nepal. Data were purposively collected through 31 semi-structured interviews (20 volunteers, 11 paid local health workers) and three focus group discussions with additional 15 volunteers. All interviews were audio-recorded, transcribed verbatim in Nepali and translated into English. Data were coded using NVivo10, analysed thematically at individual, organisational and community levels.</p> <p>FCHVs' motivations to volunteer was affected in several ways. At the individual level, participants wanted and were committed to voluntary work, yet the opportunity costs of volunteering, out-of-pocket expenditure and inadequate family support strained many of the women who were already overburdened. At the community level, perceived lack of appreciation of volunteer efforts by community members, who saw volunteers as paid health workers, undermined FCHVs motivation to volunteer. Finally, at the organizational level, a bureaucratic emphasis on recording and reporting, and lack of respect from local health workers undermined their motivation at work.</p> <p>Our paper illustrates how FCHVs from some of the poorest backgrounds can be highly motivated to volunteer, yet inadequate social and economic support across individual, organisational and community levels undermined this motivation, the security of their livelihoods, and thus wider efforts to achieve PHC. Financial investments are needed to compensate FCHVs, so that they remain motivated to deliver global health goals for PHC.</p>
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<p><b>Competing Interests</b></p> <p>On behalf of all authors, disclose any competing interests that could be perceived to bias this work.</p> <p>This statement will be typeset if the manuscript is accepted for publication.</p> <p>Please review the <a href="#">instructions link below</a> and PLOS Global Public Health's <a href="#">competing interests</a> policy to determine what information must be disclosed at submission.</p>	<p>We declare that we have no competing interests.</p>
<p><b>Data Availability</b></p> <p>Before publication, Authors are required to make fully available and without restriction all data underlying their findings. Please see our <a href="#">PLOS Data Policy</a> page for detailed information on this policy.</p> <p>A <b>Data Availability Statement</b>, detailing where the data can be accessed, is required at first submission. Insert your Data Availability Statement in the box below.</p> <p>Please see the <a href="#">data reporting</a> section of</p>	<p>All data supporting our finding is contained in the manuscript. There are no restrictions to data sources and details may be assessed through the principal investigator Dr. Sarita Panday email: <a href="mailto:s.panday@essex.ac.uk">s.panday@essex.ac.uk</a></p>

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9 January 2024

Dear Catherine Kyobutungi/ Madhukar Pai  
Editor-in-Chief, PLOS Global Public Health

We wish to submit a new **research article** entitled ‘Exploring the motivations of female community health volunteers in primary healthcare provision in rural Nepal: a qualitative study’ for publication by PLOS Global Public Health.

We confirm that this article is original and has not been published elsewhere nor is it currently under consideration for publication elsewhere.

Motivating Community Health Workers, many of whom are volunteers, is crucial for achieving universal healthcare coverage for primary healthcare in resource-poor areas. In rural Nepal, Primary healthcare is mostly delivered by female community health workers, locally known as Female Community Health Volunteers (FCHVs). This paper explores experiential factors influencing FCHVs’ motivations, including how motivation intersects with women’s livelihoods and consider what this means for achieving primary healthcare in Nepal and globally.

Our paper illustrates how women FCHVs from some of the poorest backgrounds can be highly motivated to work as a volunteer, yet inadequate support at individual, community and health system levels undermine their motivation, the security of their livelihoods, and thus wider efforts to achieve primary healthcare. We found that insufficient payment, opportunity costs of volunteering, and out of pocket expenses undermine motivation to deliver services. Similarly, bureaucratisation of volunteers’ work, and lack of social appreciation of their work by community members, appeared to undermine volunteers’ motivation. The latter finding contradicts existing evidence on volunteers’ motivation (Glenton et al. 2010), which reports primarily the views of policymakers who assume that volunteers are motivated due to community recognition of their services.

Our findings also suggest that financial investments are needed to compensate volunteers in resource-poor areas, so that they remain motivated to deliver global health goals for primary healthcare. These findings address a key omission in the existing literature and have implications for similar resource- poor contexts, which employ a large number of women volunteers to deliver primary healthcare services for poor populations, for example, in Asia and Africa.

We believe these findings should be of interest to readers of your journal.

Sincerely Yours,  
Sarita Panday

Lecturer for MSc. Global Public Health, School of Health and Social Care, University of Essex,  
UK.

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# Exploring the motivations of female community health volunteers in primary healthcare provision in rural Nepal: a qualitative study

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¶SP's roles were data collection, conceptualization, analysis, funding acquisition, writing – original draft, reviewing & editing. AB and EvT contributed to conceptualisation, analysis, writing and editing. EvT also supervised SP during her PhD.

## 43 **Abstract**

44 Motivating Community Health Workers (CHWs) - many of whom are volunteers - is crucial for  
45 achieving Universal Healthcare Coverage (UHC) for Primary Healthcare (PHC) in resource-poor  
46 areas. In rural Nepal, PHC is mostly delivered by female CHWs, locally known as Female  
47 Community Health Volunteers (FCHVs), but little is known about them. This paper explores  
48 experiential factors influencing FCHVs' motivations, including how motivation intersects with  
49 women's livelihoods and consider what this means for achieving PHC in Nepal and globally.

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51 We conducted qualitative research in the hill and the Terai (flatland bordering India) areas of Nepal.  
52 Data were purposively collected through 31 semi-structured interviews (20 volunteers, 11 paid local  
53 health workers) and three focus group discussions with additional 15 volunteers. All interviews were  
54 audio-recorded, transcribed verbatim in Nepali and translated into English. Data were coded using  
55 NVivo10, analysed thematically at individual, organisational and community levels.

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57 FCHVs' motivations to volunteer was affected in several ways. At the individual level, participants  
58 wanted and were committed to voluntary work, yet the opportunity costs of volunteering, out-of-  
59 pocket expenditure and inadequate family support strained many of the women who were already  
60 overburdened. At the community level, perceived lack of appreciation of volunteer efforts by  
61 community members, who saw volunteers as paid health workers, undermined FCHVs motivation to  
62 volunteer. Finally, at the organizational level, a bureaucratic emphasis on recording and reporting,  
63 and lack of respect from local health workers undermined their motivation at work.

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65 Our paper illustrates how FCHVs from some of the poorest backgrounds can be highly motivated to  
66 volunteer, yet inadequate social and economic support across individual, organisational and

67 community levels undermined this motivation, the security of their livelihoods, and thus wider efforts  
68 to achieve PHC. Financial investments are needed to compensate FCHVs, so that they remain  
69 motivated to deliver global health goals for PHC.

70

## 71 **Introduction**

72 Community Health Workers (CHWs) have been key resources in delivering and expanding access to  
73 Primary Healthcare (PHC) services, particularly in resource-poor areas of low- and middle-income  
74 countries (LMICs) [1-3]. With a shortage of professional health workers, a number of countries in  
75 Africa, Asia, and Latin America have used CHWs at a national level to meet the health needs of their  
76 population [4]. CHWs are not formally trained or recognised as ‘healthcare professionals’ but have  
77 been trained to promote health in their own communities [5]. They are often the first point of contact  
78 between community members and healthcare providers, linking communities to the health system.  
79 CHWs are also often seen to be key to reducing health disparities and achieving Sustainable  
80 Development Goal (SDG) 3, which aims to ensure healthy lives and promote well-being for all, at all  
81 ages (including meeting Target 3.8: achieving universal health coverage) (UHC) [2, 6, 7]. While  
82 CHWs can be paid, in many resource-poor health systems, there is a reliance on the unpaid labour of  
83 volunteers, often women from resource-poor areas, to carry out this role. However, using women  
84 volunteer CHWs to achieve these global health goals without considering their everyday experiences  
85 has posed substantial burdens on them [8-11].

86

87 Globally, the majority of unpaid CHWs tend to be women who work in poorer parts of Africa and  
88 South Asia [2, 12]: for example, the Women’s Development Army in Ethiopia [10], Swastha Sewika  
89 in Bangladesh [13], and Accredited Social Health Activist in India [14]. Women who are CHWs face



90 obstacles at work that are not faced by their male colleagues, for example, conflict between domestic  
91 and work responsibilities and a lack of employment opportunities, yet their socio-economic situation  
92 is seldom recognised in CHW programmes [8, 9, 11, 15, 16]. Thus, the reliance on unpaid volunteers  
93 has resulted in mainly women taking on this role and, due to the multiple social and community roles  
94 women are doing, can undermine the CHWs' motivation in resource-poor areas of LMICs [17].  
95 Motivated CHWs can enhance access to health services and promote people's trust, demand and use  
96 of such services, thereby helping to realise UHC [6, 8, 18, 19]. In addition, motivated CHWs are  
97 likely to perform better and have a higher retention rate than their counterparts [20, 21].

98  
99 While motivation of health workers can be assessed in different ways, the conceptual framework  
100 developed by Franco et al. [22] is particularly useful as it uses a broad and encompassing definition  
101 of motivation as: "...an individual's degree of willingness to exert and maintain an effort towards  
102 organizational goals." [22] (p. 1255). The framework has been widely used to understand health  
103 workers' motivation [23, 24], including CHWs [17], and considers three key determinants:  
104 individual-level factors, organisational-level (work context) factors and community-level factors  
105 [22]. Individual level factors include: health workers' personal goals, expectations and experiences.  
106 Organisational level factors include organisational structures, resources, processes and culture,  
107 including organisational feedback about performance, and community-level factors include how  
108 health workers' motivation is influenced by: their interaction with community members, community  
109 expectations for how services should be provided, and formal and informal feedback.

110  
111 At the individual level, CHWs can be motivated by various reasons such as, desire to gain a good  
112 status in their community, or desire to achieve something worthwhile (altruism) [1, 25]. They can  
113 also be motivated due to their perceived self-empowerment from volunteering [25], or with hope to

114 make some incentives associated with their activities, so that they could escape poverty and materially  
115 support families and communities [13, 26]. At the organisational level, CHWs are likely to be  
116 motivated by being respected as a member of the health system with a clear set of responsibilities  
117 [27]. Similarly, they can be motivated due to availability or anticipation of monetary and non-  
118 monetary incentives, further employment opportunities, training and supervision [20]. At the  
119 community level, their motivation is influenced by their working and social relationships with other  
120 CHWs, and their community [27, 28]. Particularly, CHWs are motivated by recognition and respect  
121 from community members [19].

122

123 In this article, we use the Franco framework to focus on motivation of CHWs from rural Nepal,  
124 analysing their motivation at each level. In Nepal, the main CHWs are known as Female Community  
125 Health Volunteers (FCHVs), a role that is exclusively for women. The FCHV programme began in  
126 1988 and the FCHV strategy was subsequently revised three times in 1990, 1992 and 2003, before  
127 the formulation of a new FCHV strategy in 2010 [29-31]. When the programme began, FCHVs were  
128 provided with 100 Nepalese rupees (NRs) (USD 0.75) per month and a training allowance of NRs  
129 250 (USD1.87). However, monetary incentives were withdrawn in 1990. In 1992, the training  
130 allowance was reinstated, but no other incentives for volunteers until 2010, when the new FCHV  
131 strategy (2010) emphasised provision of several non-monetary incentives, such as a celebration of  
132 FCHV day and provision of uniform [30]. A FCHV fund (NRs 50, 000 (USD 374.25)) was also  
133 created at a village level to support volunteers' livelihoods through a loan (29), but a survey of  
134 volunteers reported that only 66% of FCHVs had heard of the fund and only 51% were members of  
135 the fund [31]. The FCHV strategy (2010) was revised again in 2019 to include incentives for FCHVs  
136 to attend work-related meetings according to government provision, included provision of a letter of  
137 honour and a sum of NRs 10, 000 (USD74.85) for retiring FCHVs above 60 years old [29].

138

139 As of 2023, more than 50,000 FCHVs form a critical human resource for both government and non-  
140 government agencies delivering PHC across the country [32]. Their contribution in reducing child  
141 mortality and improving maternal health has been internationally recognised [24]. In terms of  
142 motivation, volunteers appear interested in taking on new or additional health roles (e.g. measuring  
143 blood pressure [33]) and committed to their roles, as evidenced by a low attrition rate (<5%) [34].  
144 Yet in-depth empirical studies exploring FCHVs' motivation to deliver PHC services in Nepal are  
145 sparse. Glenton et al. [35] highlighted that FCHVs were motivated to volunteer due to social  
146 recognition of their services and that paying them was seen as unnecessary or inappropriate in their  
147 socio-cultural context. However, these findings mostly represented policymakers' and managers'  
148 views of the FCHV programme - male, salaried, public servants - thereby ignoring potential gender  
149 bias inherent in volunteering only by women of lower perceived social status [36]. While this research  
150 usefully illustrates the views of key decision-makers, the omission of FCHVs views is significant  
151 given gendered and socio-economic hierarchies that exist. In consequence, little is known about how  
152 women who volunteer - who tend to be some of the most impoverished women living and working  
153 in rural areas - perceive volunteering [17], including what they think about not being paid, or whether  
154 they feel it is 'fair'. This gap is not unique to Nepal and has been highlighted in other health systems.  
155 This limits our understanding of the role of FCHVs in supporting attainment of Sustainable  
156 Development Goal (SDG3) UHC in Nepal by 2030 and also has an impact on others, such as SDG5  
157 gender equity and SDG8 decent work.

158

159 It is necessary to fill this knowledge gap by exploring some of the experiential factors that can  
160 influence volunteers' motivation, including how motivation is affected by and fits in with women's  
161 livelihoods in rural Nepal from women's own perspectives. Listening to volunteers is key, so that

162 programmes and policy to expand PHC can address the everyday realities of implementation of such  
163 programmes ‘on the ground’. We therefore report on research with and data from FCHVs themselves  
164 and their local supervisors. While it has been almost 9 years since we collected our data, there has  
165 been very little research on this topic in the intervening period. For example, we found only two  
166 studies that reported FCHVs were motivated to work to prevent a growing burden of  
167 noncommunicable diseases despite their workload: they were willing to conduct screening tests to  
168 detect hypertension to control blood pressure [37] and to detect cardiovascular disease [38]. However,  
169 the first study was a cross sectional survey [37] and did not consider women volunteers’ views about  
170 how that added task would influence their work motivation. The second study [38] was conducted  
171 with 10 volunteers who wanted to participate and were trained on the topic of cardiovascular disease.  
172 The perception and experiences of FCHVs can be different to those volunteers working for  
173 government funded public health centres, who often receive limited training (18 days of basic training  
174 on various PHC topics) [32]. Recent research in Nepal reveals that FCHVs experience issues such as  
175 workload and payment [25, 39, 40]. These are issues that we go on to highlight in this current paper,  
176 which therefore suggests the continued salience of our previous research [41].

177

178

### 179 **FCHVs in Nepal**

180 Before describing the methods, here we provide more information about the context in which FCHVs  
181 work in Nepal. FCHVs are typically married women of reproductive age (15-49 years), who work in  
182 each ward, which is the smallest administrative division of a village/municipality. Their role is to  
183 improve PHC mainly maternal and child health through health education, referral and treatment  
184 services, and they have a crucial role in supporting people who are the least able to afford health care  
185 [42]. FCHVs’ availability, their familiarity with the local context (including language) and their

186 ability to recognise health problems and refer people in a timely fashion, are all strengths that  
187 differentiate them from other health-care professionals [25, 43]. However, FCHVs in rural Nepal  
188 work in precarious conditions.

189 In Nepal, the socio-economic status of women in rural areas is particularly low and it is in rural areas  
190 where the vast majority of FCHVs work (46,088, compared to only a small number of volunteers  
191 5,328 in urban areas as of 2022) [44]. Women spend much of their time looking after their families,  
192 which generates no income for them (i.e. it is unpaid care work) and leaves them economically  
193 insecure. For example, most women (66.5%) within the labour force work informally and one-third  
194 (31.8%) rely on subsistence farming compared to 13.1% men [45]. As indicated above, since 1990,  
195 FCHV policy has provided limited financial remuneration for women volunteers and therefore it is  
196 in this context that FCHVs continue to carry out their health system roles in a largely voluntary  
197 capacity to address both health and non-health issues, as mentioned above [33, 46].

198

## 199 **Methods**

### 200 **Study design**

201 This study aimed to explore experiential factors that can influence volunteers' motivation, including  
202 how motivation is affected by and fits in with women's livelihoods in rural Nepal and from women's  
203 own perspectives. Qualitative data was collected in 2014 as part of a wider study [47]. Data was  
204 purposively collected through 31 semi-structured interviews (20 volunteers and 11 paid local health  
205 workers) and 3 focus group discussions with additional 15 volunteers. Use of interviews and groups  
206 discussions enabled us to gather data from individual health workers as well as groups, thus allowing  
207 us to understand differing opinions [48].

## 208 **Study settings**

209 Two distinct rural settings were selected: one hill region (Dhading District) and one Terai flatland  
210 region, on the south plains bordering India (Sarlahi District). These contrasting areas were chosen  
211 based on ease of access to PHC services and on the reported ‘success’ of the FCHV programme in  
212 expanding access to basic PHC services [49]. The study villages in Dhading District are well known  
213 for ‘success’ in implementing the volunteer programme despite the villages being isolated with  
214 relatively limited access to PHC; some places are five hours walk from the nearest health centre [50].  
215 In the Terai region, Sarlahi District was chosen because of its relatively easy access to PHC services  
216 – mostly about 30 minutes on foot – and also because the district has ethnically different populations  
217 in comparison to the hill region; for example Muslim and Madhesi populations are unique to the  
218 Terai, and Chepang is unique to the hill village. Focusing on Sarlahi therefore offered a contrasting  
219 socio-demographic situation to Dhading.

220

## 221 **Ethics statement**

222

223 Ethical approval for the study was received from the Nepal Health Research Council Ethical Review  
224 Board in 2013 (Registration number 32/2013). Informed written consent was obtained from all the  
225 participants included in the study and responses were anonymised. The first author obtained consent  
226 to publish from the participants. This was written consent, although for illiterate participants the first  
227 author read out the consent form and obtained their written signature (some participants could not  
228 read the form but were able and content to sign their names).

229 Additional information regarding the ethical, cultural, and scientific considerations specific to  
230 inclusivity in global research is included in the Supporting Information (S1 Checklist).

231

## 232 **Data collection/ Study participants**

233 As indicated above, while it is 9 years since the data for this study was first collected, the context in  
234 which the Principal Investigator and first author of this manuscript first collected the data is largely  
235 unchanged: the numbers of volunteer women doing FCHV roles is similar now to when the data was  
236 collected. For example, in 2022, there were 46,088 FCHVs in rural areas compared to only a small  
237 number of 5,328 FCHVs in urban areas [32] and there were a similar number in 2014: 47,328 in rural  
238 areas compared to 4,142 in urban regions in 2014 [49]. While volunteers' roles and responsibilities  
239 were widened in promoting health of people in rural areas to meet the global goals PHC for all, SDG  
240 for health (for example, taking on screening non-communicable diseases, providing health education  
241 and referring people for health checks [33, 46], as described above) FCHVs remain as unpaid  
242 workers.

243 Data was collected between 9-05-2014 to 21-09-2014. Study participants were recruited and  
244 purposefully selected to capture diverse experiences in the two study areas. Selection criteria for  
245 FCHVs within the two study areas included ethnicity and duration of volunteering (Table 1). In  
246 Dhading, some participants belonged to indigenous groups which are categorised as either highly  
247 marginalised (Chepang) or marginalised (Tamang, Bhujel). In the Terai, the study participants  
248 comprised both upper caste (Bramhan, Kshatri) and marginalised groups (Madhesi and Muslim)  
249 (Table 1 and 2).

250 The PI conducted interviews and focus group discussions in Nepali, and it ranged in duration from  
251 15 to 60 minutes. All people approached to take part agreed to participate. Interviews and focus  
252 groups were conducted using a semi-structured thematic interview guide (S2 interviews and focus  
253 groups guide) and most were conducted in participants' homes, although some individual interviews  
254 and group discussions were held in a meeting room at health centres, or local cafes as per participants'

255 availability and preference. For example, the first author conducted a focus group discussion and also  
256 conducted an individual interview with a volunteer from a remote area after their monthly meeting at  
257 the local health centre. Interviews/focus groups were either audio-recorded or concurrent notes were  
258 taken, depending on the consent of the participants and the desirability of keeping conversations  
259 unrecorded.

260 In terms of research-related payments, 15 FCHVs who had to commute to participate in interviews  
261 were paid NRs 500 (US \$3.74) to cover their expenses. No other incentives were provided to the  
262 participants to take part in the study. However, when possible, refreshments (tea, biscuits, snacks,  
263 cold drinks) were arranged after the interview/group discussions.

264 In total, 31 participants were interviewed: 20 FCHVs (Table 1), and 11 paid local health workers  
265 (Table 2) who were supervising or working with FCHVs to implement PHC in local villages. Of these  
266 11 paid local health workers, 7 were from public health centres, which was government funded and  
267 4 from local NGOs) (Table 2). In addition, 3 focus groups were conducted with 15 additional FCHVs  
268 (Table 1), who were gathered for their monthly meeting at local health centres. One FCHV in the hill  
269 region participated in both interview and a group discussion, hence the total number of participants  
270 is 45.

271 The demographic details of participants are shown on in Tables 1 and- 2, which have been adapted  
272 from our earlier publication [51].

273

274

275



Respondents	Place	Type of Data	Age	Caste/ ethnicity	Education (in years)	Work Experience (years)	Walking distance to health centres
1	Dhading	Interview	45-59	Brahmin	Literate	15	1hr
2			≥60	Brahmin	Literate	15	2hrs
3			45-59	Brahmin	Literate	15	20 min
4			≥60	Tamang	0	15	5-6hrs
5			45-59	Brahmin	2	16	1hr
6			45-59	Chhetri	Literate	24	2 min
7			45-59	Bhujel	Literate	24	30 min
8			45-59	Brahmin	10	7	15 min by bus
9	Sarlahi		45-59	Tamang	5	10	30-45 min
10			45-59	Tamang	0	10	1 hr
11			45-59	Tamang	0	19	1 hr
12			≥60	Tamang	0	25	15 min
13			45-59	Madhesi	0	19	10 min
14			45-59	Gurung	Literate	19	25 min
15			30-44	Chhetri	8	19	1 hr
16			45-59	Brahmin	10	19	20 min
17			≤30	Brahmin	9	3	1hr of cycling
18			45-59	Lama	4	21	25 min
19			45-59	Magar	0	19	1 hr
20			45-59	Madhesi	10	26	15 min
Focus group 1	Dhading, Gajuri	≤30	Lama	10	4	1.5 hrs	
		≤30	Brahmin	12	6	30 min	
		45-59	Chepang	0	16	2 hrs	
		45-59	Brahmin	Literate	15	1 hr	
Focus group 2	Sarlahi, Harion	30-44	Brahmin	10	19	20 min	
		45-59	Brahmin	0	19	10 min	
		30-44	Brahmin	10	19	15 min	
		45-59	Brahmin	8	19	30 min	
		30-44	Brahmin	10	19	30 min	
Focus group 3	Sarlahi-Lalbandi	≤30	Brahmin	12	3	20 min	
		30-44	Gole	10	7	20 min	
		45-59	Lama	10	2	30 min	
		≤30	Brahmin	10	1	20min	
		≤30	Brahmin	12	1	2 hrs	
		30-44	Chhetri	10	1	10 min	

279

280 Table 1 shows FCHVs represented diverse ethnic groups with a majority being Brahmin (n=17)  
281 followed by Tamang and other ethnic groups. Their ages ranged from 25-70 years, with a large  
282 minority (15/35) between 45-49 years of age. Many (14/35) did not have formal education, eight  
283 were illiterate and another seven could only write their name. Generally, the younger the volunteers,  
284 the better education they had received. In terms of work experience, it ranged from 3-26 years with  
285 a majority (20/35) between 10-20 year

287 **Table 2 Demographic characteristics of paid health workers**

Health Workers HW	Place	Position	Working Institution	Caste/Ethnicity
1.	Dhading	Staff Nurse	Government	Brahmin
2.	Dhading	Auxiliary Nurse Midwife (ANM)	Government	Brahmin
3.	Dhading	Auxiliary Health Worker (AHW)	Government	Brahmin
4.	Dhading	District Public Health Officer (DPHO)	Government	Muslim
5.	Dhading	ANM	Non-Government	Indigenous
6.	Dhading	Field Coordinator	Non-Government	Indigenous
7.	Sarlahi	Senior AHW	Government	Madhesi
8.	Sarlahi	Female Community Health Volunteer (FCHV) district supervisor	Government	Madhesi
9.	Sarlahi	AHW	Government	Madhesi
10.	Sarlahi	ANM	Non-Government	Indigenous
11.	Sarlahi	Field Coordinator	Non-Government	Brahmin

288

289 Table 2 shows paid health workers represented both government and non-government  
 290 organisations and were from a diverse range of ethnic groups. The paid local health workers  
 291 were interviewed from the same localities as the FCHVs.

292

## 293 **Analysis**

294 Data were transcribed verbatim in Nepali and translated into English. In order to increase the  
 295 study's rigor, multiple coding was applied to part of the data [48]. EvT coded four interviews  
 296 and a group discussion transcripts in English independently. The codes were compared with  
 297 those of the PI and any discrepancies were discussed and resolved. The PI then completed the  
 298 coding using NVivo10 software and analysed the codes using thematic analysis [52]. Data were  
 299 analysed in an iterative fashion, moving back and forth between transcripts, reflective notes,

300 field notes, and the literature. The reliability of coding and interpretation was also checked  
301 during analysis by re-examining the transcripts.

302 Building on the framework proposed by Franco et al. [22], common themes across the data set  
303 were developed in NVivo at three levels. Individual, organisational and community level  
304 factors were identified by merging data from different data sources (interviews and focus group  
305 discussions/ volunteers and the paid local health workers). Data across volunteers and paid  
306 health workers were compared for data triangulation [53]. In addition, at the individual level,  
307 subthemes are selected given their recurrence and prominence in our data as shown in figure  
308 1.

309 Results are illustrated using quotes from different groups of participants and different methods  
310 (interviews and focus groups). Each quote has the following identifiers (age range, years of  
311 education; exp= years of experience in the post; and distance= walking distance to health  
312 centres in minutes/hrs otherwise stated). The acronym HW represents health workers, and D  
313 and S represent the two study areas: Dhading and Sarlahi.

314

## 315 **Results**

316 The results consider the main factors that influence FCHV motivation across three levels: 1)  
317 individual level factors, 2) organizational level factors and 3) community level factors. At the  
318 individual level, we present two subthemes: i) FCHVs' commitment to supporting women  
319 mothers and children and ii) disincentives and opportunity costs of volunteering. At the  
320 organisational level, we present a subtheme 'bureaucratisation of volunteers' work.' Finally at  
321 the community level, we present a subtheme 'community perception of volunteers' which

322 covers both community recognition of volunteers and community misperception of volunteers  
323 as paid workers. These subthemes are summarised in Figure 1.

324

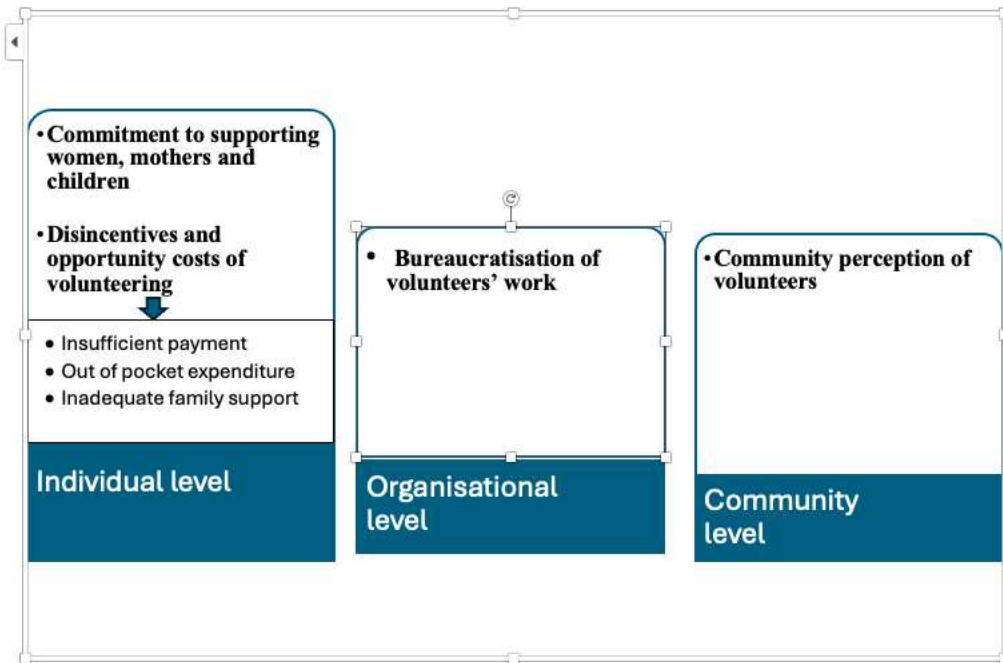


Figure 1. Illustration of themes and subthemes at individual, organisational and community level

325

326

## 327 1. Individual level factors

328 Individual level factors include: FCHVs' personal goals, expectations and experiences. At the

329 individual level, we found that all volunteers were committed to their unpaid volunteering role.

330 Yet, their experiences of volunteering were different. The time spent in volunteering, high

331 levels of out-of-pocket expenditure and inadequate family support strained women volunteers

332 who were already overburdened, thereby lowering their work motivation at work. However,

333 some volunteers also saw volunteering as an opportunity to earn some money (for example,

334 small amounts in the form of training and travel allowances) or improve their future

335 employment prospects, but with questions as to the extent to which this was achieved in

336 practice. These findings are summarised under two subthemes: i) commitment to supporting

337 women, mothers and children and ii) social and financial disincentives and opportunity costs  
338 of volunteering.

339

### 340 **1.1 Commitment to supporting women, mothers and children**

341

342 Every volunteer interviewed spoke of being committed to their volunteering work despite its  
343 challenges. Many volunteers, especially older illiterate women, spoke about their work  
344 delivering health services as a form of basic human and social responsibility; couching their  
345 role in terms of serving their own people. Many FCHVs had not had the opportunity to access  
346 health information during their own pregnancies and childbirth. However, they reported that  
347 they had witnessed a reduction in maternal and child deaths and improvements in women's  
348 overall health status in their communities since they became a volunteer. Such changes inspired  
349 them to continue volunteering work at personal level as shown in the following quote:

350 *What I feel good about, my work, is that I am helping pregnant women, mothers and*  
351 *children to save their lives. In the past, sometimes the baby's hands used to come*  
352 *outside the vagina, sometimes their foot used to come outside. It used to cost huge*  
353 *expenses for the families. Now, such incidents have been reduced. We have protected*  
354 *our children and mothers and pregnant women from death, that is the best thing we*  
355 *have achieved. FCHVD2 (≥60, literate, exp 15 years, distance 2hrs).*

356

357 Volunteering provided women with opportunities to go outside their houses and meet people,  
358 which was a challenge for many women in rural Nepal. Therefore, even older volunteers over  
359 60 years old with physical issues wanted to continue their service, as a volunteer explained:

360 *I want to walk, I want to talk. Now, what to do? This knee is giving me a little problem.*  
361 *I am not able to see properly. Otherwise, I go everywhere they ask, be it Kathmandu,*  
362 *Delhi or Bombay. I go anywhere. FCHVS12 (≥60, edu 0, exp 25; distance 15min).*

363

364 As shown above, at the individual level, volunteers were committed to do their unpaid work,  
365 yet all the volunteers in the interviews and group discussions reported personal difficulties they  
366 experienced in undertaking their role as a volunteer. These are discussed under subtheme  
367 disincentives and opportunity costs of volunteering.

368

## 369 **1.2 Disincentives and opportunity costs of volunteering**

370

371 At the individual level, FCHVs described four key things that undermined their motivation to  
372 deliver PHC services: i) insufficient payment, ii) the opportunity costs of volunteering,  
373 particularly in terms implications for their livelihoods iii) out of pocket expenditures incurred  
374 in volunteering, and iv) inadequate family support to volunteer. First, both volunteers and  
375 health workers described a growing set of healthcare responsibilities given to volunteers, for  
376 example, reporting health and non-health activities, which were not part of their role when the  
377 volunteer programme first began in 1988. Yet, there was little to no financial support available  
378 to volunteers in this study. Given these growing responsibilities for volunteers, many referred  
379 to the large amount of time they spent in volunteering and the consequent time pressures that  
380 this placed on them and on their livelihoods; in other words, they spoke about the opportunity  
381 costs of volunteering. Some volunteers in the hill communities reported spending several hours  
382 on foot to reach local health centres for monthly training or reporting, which affected their  
383 livelihood. As a volunteer from Dhading explained:

384

*There are not many people to work at home. I have not been able to put paddy seeds*

385

*for plantation while others [in the village] have already done this. Women in the village*

386

*don't even have time to go for check-ups, but they want me to stay with them from the*

387

*morning to the evening during their labour. What should I do? I cannot work for*

388 *villagers only. I need to look after my animals. I need to eat food, don't I? FCHVD4*  
389 *((≥60, Edu 0, exp 15; distance 5-6hrs).*

390 Both health workers and volunteers agreed that volunteers face a financial disadvantage that  
391 discourages or disincentivises volunteering. Given many volunteers did not have other sources  
392 of income than subsistence farming, both volunteers and health workers agreed that the  
393 incentives volunteers received - NRs 200 (£1.33) to cover their travel cost - was insufficient  
394 and did not match with the time spent on volunteering. Volunteers had to pay someone to do  
395 their farming work at home, often at higher prices (e.g. NRs 400 (£2.58) per person per day for  
396 labour). As a volunteer from Terai explained:

397 *If we ask someone to work from morning to evening, we need to pay above NRs 400*  
398 *(£2.58) including their breakfast and lunch. We don't even get that amount for our*  
399 *work. FCHVS6 (45-59, literate, exp 19; distance 25min).*

400 Some volunteers also described out-of-pocket expenditures that were necessary for them to  
401 carry out their health care roles; for example, calling mothers to attend meetings by telephone  
402 or calling for an ambulance. Such costs were not reimbursed, which left already poor women  
403 volunteers even poorer and undermined motivation. As one FCHV from Dhading commented:

404 *There is a zero-balance on my mobile due to the mothers' group meeting [shows her*  
405 *mobile]. I need to call the health post to enquire about the whereabouts of the*  
406 *ambulance. This also requires money.... Because there is no money, there is not much*  
407 *motivation to work. FCHVD8 (30-44, edu 10, exp 7; distance 15min by bus).*

408 Consequently, in the absence of payment, some family members thought that volunteers were  
409 wasting their time and hence their families - husband, mothers-in-law and children - did not  
410 support their volunteering work. For example, a volunteer from Terai commented:



411 *I was almost forced to stop the volunteering because of the household chores. I felt*  
412 *overwhelmed when I returned home from volunteering. There would be big piles of*  
413 *household chores left for me and without the support of family members, it became*  
414 *almost impossible to continue the volunteering. FCHVS17 (≤30, edu 9, exp 3; distance*  
415 *1 hour of cycling).*

416 Yet, despite these challenges we found that FCHVs wanted to continue volunteering because  
417 they saw it as an opportunity to advocate their needs and demand what they thought was right  
418 and fair. Both unpaid FCHVs and paid health workers indicated that they thought FCHCs  
419 should be paid, which would add value to what they were doing. Several volunteers reported  
420 that they wanted to be fairly recompensated for their labour via a monetary allowance. As a  
421 volunteer from Dhading argued:

422 *A salary for us would be better. We do all the reporting work. After all the work we*  
423 *have done, we should be paid. FCHVD7 (30-44, literate, exp 24; distance 30min).*

424 Most volunteers expressed a strong need for monetary compensation, with some describing  
425 volunteering (as in the quote above) as ‘work.’ This was particularly the case for young and  
426 educated women volunteers, who saw the volunteering opportunity as a possible entryway into  
427 paid work. They were willing to do it without pay for a start, but hoped for a payment, due to  
428 the costs of living. As a young volunteer from Sarlahi commented:

429 *Whether a volunteer should be given a monthly payment, this needs to be considered.*  
430 *It is okay to select those women who can actually work. At this time, it is not possible*  
431 *to work voluntarily. FCHVS15 (30-44, edu 8, exp 19; distance 1 hr).*

432 Thus, at the individual level, despite the social and financial disincentives of volunteering, we  
433 found that women were committed to volunteer. Yet, organisational factors created another  
434 challenge for FCHVs.

## 435 **2. Organisational level factors - Bureaucratisation of volunteers'** 436 **work**

437 A range of organisational factors, including regular training of volunteers, availability of  
438 medical supplies, and supported supervision enhanced the motivation of FCHVs to work –  
439 with the importance of these factors for volunteers' services reported in our earlier study [25].  
440 The available public health system support in terms of medical supplies and regular supervision  
441 of FCHVs were systematically different in the two selected regions (hill villages and the Terai),  
442 which has been reported in our earlier study [25]. However, our data from interviews and focus  
443 group discussions showed that excessive bureaucratisation of volunteers' work in the form of  
444 recording and reporting to paid health workers undermined their motivation. For example,  
445 many volunteers reported being asked by paid health workers (based in local health centres)  
446 to complete formal forms of reporting into the health system. This took up a lot of their time,  
447 as one FCHV from Dhading commented:

448 *There is too much of recording work as compared to the past. Health workers want*  
449 *records of under one-year children, under five-year children, pregnant women, new*  
450 *mothers, family planning cases, the number of pills taken by individuals, women on*  
451 *Depo-Provera injections, intrauterine contraceptive device users, vasectomy cases and*  
452 *so on. We need to calculate the numbers of each case. FCHVD6 (45-59, literate, exp*  
453 *24; distance 2 min).*

454 Volunteers also complained that local health workers seemed to emphasise the importance of  
455 reporting, rather than the 'actual work' of FCHVs:

456 *The health workers never normally ask us how we are working. Only at the time of*  
457 *reporting do they ask us how well we have filled the reports in. The emphasis is on the*  
458 *report, not the work. Focus group 1 Participant1 (≤30, edu 10, exp 4; distance 1.5 hrs).*

459

460 A health worker also revealed that some paid health workers were involved in unfair  
461 actions towards FCHVs; for example, FCHVs were sometimes provided incentives (an  
462 allowance) to cover a single day, instead of the actual intended time for training of three  
463 to four days:*The training duration for FCHVs is reduced contrary to the given*  
464 *guidelines, so as to save money from giving allowances to them. If there is training for*  
465 *three or four days then, it would be reduced to one day. HW11 ( Field co-ordinator,*  
466 *government services).*

467

468 In the absence of adequate financial incentives, many volunteers expressed feelings of being  
469 ‘fed up’ and also gave examples of instances in which they felt undervalued. For example,  
470 volunteers indicated how paid health workers often criticised them and/or were disrespectful if  
471 they were unable to fill the report card on time. As a volunteer from Dhading indicated:

472 *This work does not give credit to us in the village. Health workers ask us, ‘did you do*  
473 *this work? If you don’t bring the report, who will bring it?’ There is no respect, no*  
474 *respect at all in this work. FCHVD1 (45-59, literate, exp 15; distance 1hr).*

475 Given these issues with how FCHVs felt their emotional and physical labour was undervalued,  
476 a small number of FCHVs spoke about how they were trying to mobilise for change. For  
477 example, one volunteer spoke about how they wanted to discuss the budget available for  
478 volunteers with the local government authority, declaring that she was planning to take  
479 collective action against the village secretary:

480 *I became a representative as a chairperson of FCHVs from our village and have given*  
481 *them (women) a voice. I have threatened [name], if they would not allocate any budget*  
482 *for us even this year, then I would be bringing the mothers’ group to have a word with*  
483 *them. FCHVS16 (45-59, edu 10, exp 19; distance 20min).*

484 Thus, at the organizational level, we found that the bureaucratisation of volunteers' work,  
485 especially emphasis on recording and reporting of health related information, without adequate  
486 training and financial support to volunteer, undermined their motivation.

487

### 488 **3. Community level factors – Community perception of** 489 **volunteers**

490

491 At community level, the social experience of working in one's own community was not the  
492 same for all volunteers. Some volunteers and health workers reported that the volunteers were  
493 motivated to volunteer due to community recognition of their work. For example, a volunteer  
494 from Sarlahi highlighted trust of local women towards them:

495 *People trust us in the field. We had some difficulties in the past, but now, if FCHVs go*  
496 *there and ask people to eat anything to make them feel better, then they even eat the*  
497 *poison. There will be no doubt on what (medicine) I give her. FCHVS16 (45-59, edu*  
498 *10, exp 19; distance 20min).*

499 However, our data from interviews and focus groups suggests that volunteers were more  
500 concerned about not being valued by local community members than feeling valued or  
501 respected. We found a socio-cultural 'clash' between 'the reality' of FCHVs being unpaid  
502 volunteers and their 'perceived status' as paid professionals within their communities; not  
503 only leading to misunderstandings of what FCHVs do and limited community support, but  
504 also undermining volunteers' motivation to work with the PHC system. A typical response is  
505 encapsulated by this volunteer:

506 *We do not get reward/praise (jas) in the village. Villagers ask us, 'did you work this?*  
507 *if you don't bring medicines, who will bring?' There is no reward (ausaj), no reward*

508 *at all in this work. We don't get a salary, but we get blamed for not working well in the*  
509 *local community despite being paid. FCHVD1 (45-59, literate, exp 15; distance 1hr).*

510 FCHVs felt they were being criticized partly because community members perceived them as  
511 paid health workers and expected them to spend more hours in volunteering than they were  
512 assigned to. This undermined volunteers' motivation at work, as one commented:

513 *Some people say, 'she gets a salary every month, but she does not come to our home.'*  
514 *I don't feel like working after listening to this. FCHVD7 (30-44, literate, exp 24;*  
515 *distance 30min).*

516  
517 It appeared that, as more and more functions were given to volunteers, communities' views of  
518 volunteers and the social value placed on them changed: seeing FCHVs as 'professional' health  
519 workers, instead of volunteers or peers from the community. This reflects an undermining of  
520 the relationships that underpin volunteer's motivation to work at the community level.

521  
522 Thus, our overall our findings show that FCHVs in rural Nepal can be highly motivated to  
523 work as a volunteer at the individual level, yet inadequate family, community and  
524 organisational (health system) support undermine this, the security of their livelihoods, and  
525 thus wider efforts to deliver PHC for all.

526

## 527 **Discussion**

528 This paper has explored motivation of volunteer CHWs from their own perspectives and also  
529 included the views of paid local health workers in rural Nepal. Our key findings show that  
530 Nepali CHWs – FCHVs - are highly committed and motivated to volunteer but also that the

531 social and financial opportunity costs of volunteering, out-of-pocket expenditures and  
532 inadequate family support disincentivize them. In addition, the bureaucratisation of volunteers’  
533 work and community misperception of volunteers as paid workers undermined their motivation  
534 to volunteer. These key findings are discussed with reference to wider literature and the current  
535 situation in Nepal and are presented at three levels: individual, organizational and community.

536

537 At the individual level, we found that despite everyday work challenges, FCHVs were  
538 motivated to volunteer for reasons such as altruism, limited monetary incentives and/or social  
539 status. They valued the altruism of doing something for the public good and saw volunteering  
540 as an opportunity to make a difference to maternal and child health in their communities. While  
541 volunteers, regardless of their age, reported that they wanted to be paid for their services, young  
542 volunteers emphasised that they joined volunteering expecting a better future and route to  
543 financial security or employment. These findings are consistent with CHW literature from sub-  
544 Saharan Africa and South Asia [54, 55]. For example, in a study conducted in Bangladesh,  
545 India, Kenya, Malawi and Nigeria, involving thirty-two focus group discussions with 361  
546 individuals and 116 key informant interviews with CHWs, health workers and managers, it  
547 was found that CHWs consistently expressed a need for appropriate and consistent  
548 compensation for their work [54]. Similarly, another study of CHWs that also included their  
549 supervisors and high-level officials (n=95) within Global Polio Eradication Initiative in India,  
550 Nepal, Pakistan, Ethiopia and Rwanda showed that when CHWs were provided with some  
551 financial compensation, this was perceived to be low and exploitative of CHWs’ work [55].

552

553 We also found that regardless of a volunteers’ age, they wanted to retain their position as a  
554 volunteer despite financial challenges, given how they felt it provided women with greater  
555 social status and was a route to self-empowerment . For example, in our findings above, and

556 in our previous work on this topic, we highlight how FCHVs appreciated the opportunities to  
557 learn new knowledge and skills, and valued travelling outside their houses, meeting new  
558 people, and gaining respect from health workers for the work they undertook, which might not  
559 be possible for most women in villages [25]. Such empowering experiences can be crucial for  
560 women in societies with low social status. Women in Nepal are known to often have low  
561 literacy, low socio-economic status and have low prospects of finding paid employment [45],  
562 as also seen among CHWs globally and this is a situation that has not changed since the  
563 research was conducted [1, 8, 14, 20, 56, 57]. Despite their commitment and individual  
564 motivation to take on the FCHV role, we found that women volunteered at considerable social  
565 and material cost to themselves and their families, and their expectations were often not fully  
566 met in ‘the everyday’ realities of volunteering. Working without adequate payment threatened  
567 volunteers’ already precarious living conditions; further overburdening them with their  
568 household chores and farming responsibilities. According to the national survey of Nepalese  
569 volunteers, average working hours of volunteers increased from 1.7 to 3.1 hours per day  
570 between 2006 and 2014 [34], and this appears to continue to be the case. There is however, no  
571 more recent data available on volunteer working hours. At the time of the research, and indeed  
572 now in Nepal, volunteers have expanded workloads that often involve carrying out work for  
573 programmes to detect noncommunicable diseases, such as hypertension (e.g. monitoring blood  
574 pressure and educating people about its risk factors) [33, 46]. In line with the current  
575 government’s policy in Nepal, volunteers continue to be expected to work without  
576 compensation. Yet we found that out-of-pocket expenditure incurred in volunteering left  
577 already-poor women FCHVs even poorer. The economic insecurities of women CHWs have  
578 been reported in other studies from Nepal [25, 39] and in countries including Ethiopia [17],  
579 South Africa [58], Bangladesh [59], Pakistan and Sierra Leone [15]. This suggests that women  
580 volunteers are consistently mobilised to meet global developmental goals without fully

581 considering their livelihoods and everyday needs, thus undermining their motivation at work  
582 and, by extension, access to UHC.

583

584 At the organizational level, we found that bureaucratisation of volunteers' work through formal  
585 recording and reporting of health activities without financial compensation meant FCHVs saw  
586 these requests for their labour as unfair (as evidenced by FCHVs questioning why they had to  
587 volunteer while local health workers were paid for doing similar work) which also undermined  
588 their motivation. A situation that was compounded by health workers criticising FCHVs for  
589 being unable to produce reports – despite this being unsurprising given that many FCHVs are  
590 illiterate. This illustrates however, the subordinate status of volunteers to paid government  
591 health workers in Nepal and is a situation that persists to the current day. This situation is not  
592 unique to Nepal: women CHWs are often at the bottom of gendered health bureaucracies and  
593 experience difficulties in advocating their own needs and those of communities. For example,  
594 studies from Ethiopia highlight how women CHWs work without adequate compensation in a  
595 structure which reinforces gendered hierarchy [12, 60] and how such hierarchical structures  
596 and bureaucratisation demotivate health workers [57].

597

598 At the community level, we found that, as more and more functions are given to volunteers to  
599 perform over time, communities' views of volunteers and the social value placed on them have  
600 changed: seeing FCHVs as 'professional' health workers instead of volunteers from the  
601 community and undermining the relationships that underpin volunteer's motivation to work.  
602 This change in community perceptions has been driven by the way the FCHV programme has  
603 developed in Nepal. When the FCHV programme began in 1988, their roles were limited to  
604 provision of health education. However, over the years, they have been involved in the  
605 provision of preventive, promotive and curative healthcare activities, including distribution of



606 medicines as part of national campaigns, which is one-off paid activity [61]. It is likely that the  
607 expansion of activity, as well as involvement in paid activities by NGOs [40], although rare,  
608 has led some community members to view volunteers as paid workers and to be more critical  
609 views of volunteers' service shortcomings. This has, however, deprived FCHVs of the  
610 community support they need and which underpinned their original motivation to work. Again,  
611 these findings are consistent with studies of CHWs from Africa and Asia [15, 54], but  
612 contradict other evidence from Nepal [35], which was primarily based on the assumptions of  
613 policymakers and programme managers.

614

615 Overall, our findings suggest that financial compensation is crucial for women volunteers -  
616 who mostly come from a poor socioeconomic background - to be motivated to deliver global  
617 goals for PHC [6, 21, 54, 57, 58]. As highlighted in earlier studies of FCHVs, Nepal needs a  
618 system that not only socially recognises volunteers' efforts, but also supports their livelihood:  
619 it is only when both these are met that volunteers will be able to deliver their role with the  
620 support of family members [46, 62, 63]. This however, has financial implications for achieving  
621 health related goals (SDG3), suggesting that more financial investment for FCHVs is needed  
622 for integrated action across three levels (individual, organisational and community) . For  
623 example, motivating volunteers at individual level will require national policy change, not only  
624 to re-enact the financial incentives that were present in the FCHV scheme when it first began,  
625 but also to ensure that the incentives match their workload and there is a greater recognition of  
626 the value of FCHVs in national policy. At organisational level, it will require the  
627 implementation of procedures and practices to ensure that FCHVs get all the financial  
628 incentives that they are due and in a timely way and also a programme of cultural change to  
629 improve the way that paid health workers value and interact with FCHVs to ensure that their  
630 relationships become grounded in and engender respect. At community level, integrated action

631 is needed to increase community awareness of FCHVs' roles and their contribution to  
632 community health. It is also important to recognise that, in terms of global policy, action in  
633 this respect will have knock-on positive effects for other SDGs, including SDG 8, as it will  
634 increase women's entry into the workforce, and SDG10, as by strengthening women's social  
635 status and livelihoods it will help address gender inequalities [64].

636

637 Our study has some limitations. First, data was collected in 2014 from two areas of Nepal using  
638 qualitative methods, hence the detailed findings are not generalisable. The thematic topics  
639 identified are however, potentially relevant in other settings in Nepal and other resource-poor  
640 health systems, given that they resonate with other existing literature on this topic, as discussed  
641 above. Second, participants might have been particularly concerned to express their views on  
642 issues of monetary compensation (in line with social desirability bias), using the interviews as  
643 a potential chance to highlight their complaints to higher level policy audience and programme  
644 managers via the researcher, meaning that other 'everyday issues' may not have been  
645 discussed. This does not, however, detract from this being a key issue for the FCHV  
646 participants and therefore key issue to be considered and addressed in further research and in  
647 policy and practice.

648

649 Further research is needed to assess and measure the degree to which the identified factors  
650 influence FCHVs' motivation to deliver PHC, so that programmes can be designed to support  
651 them. We suggest that there is a role for conducting community-based participatory research  
652 with FCHVs, involving methods that build the capacity of FCHVs to gather and share their  
653 experiences, including with policymakers, in ways that they want and value. While this kind  
654 of research can be resource-intensive, it has direct benefits to those involved, and could support  
655 the co-creation of policy relating to the delivery of UHC that reflects women volunteers' needs

656 [65]. At the same time, policymakers and programme managers of FCHV programmes should  
657 consider arranging adequate monetary compensation for volunteers, not only to reflect the  
658 work context and the time spent in volunteering, but also as a livelihood strategy to support  
659 some of the poorest, rural women. This should be combined with activities to ease  
660 organisational bureaucracy and enhance community awareness of volunteers' roles, so that the  
661 FCHVs remain motivated to deliver towards UHC.

662

## 663 **Conclusion**

664 Our paper illustrates how women from some of the poorest backgrounds can be highly  
665 motivated to work as a community health volunteer, yet inadequate family, community and  
666 health system support undermine this, the security of their livelihoods, and thus wider efforts  
667 to achieve UHC at primary care level for all. We found that insufficient payment, social and  
668 financial opportunity costs of volunteering, and out of pocket expenditure undermine  
669 motivation to deliver services. Similarly, the bureaucratisation of volunteers' work and a lack  
670 of social appreciation of their work by community members appeared to undermine volunteers'  
671 motivation. Financial investment to provide community volunteers with monetary  
672 compensation for their health work seems crucial if women in resource-poor areas of LMICs  
673 are to remain motivated to deliver PHC to achieve UHC for all; with this also being an  
674 investment in women's livelihoods and addressing gendered inequality.

675

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683

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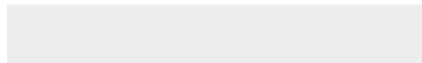
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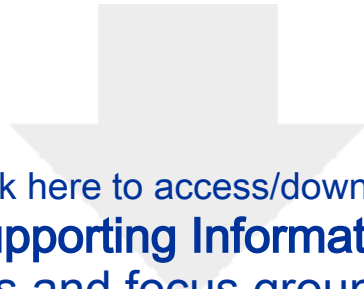


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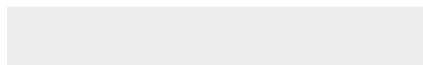




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S2 Interviews and focus groups guide.docx

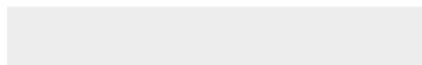




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# Exploring the motivations of female community health volunteers in primary healthcare provision in rural Nepal: a qualitative study

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“[SP’s roles were data collection, conceptualization, analysis, funding acquisition, writing – original draft, reviewing & editing. AB and EvT contributed to conceptualisation, analysis, writing and editing. EvT also supervised SP during her PhD. These authors contributed equally to this work

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## 47 **Abstract**

48 Motivating Community Health Workers (CHWs) ~~is~~ many of whom are volunteers ~~is~~ is crucial for  
49 achieving Universal Healthcare Coverage (UHC) for Primary Healthcare (PHC) in resource-poor  
50 areas. In rural Nepal, PHC is mostly delivered by female CHWs, locally known as Female  
51 Community Health Volunteers (FCHVs), but little is known about them. This paper explores  
52 experiential factors influencing FCHVs' motivations, including how motivation intersects with  
53 women's livelihoods and consider what this means for achieving PHC in Nepal and globally.

54

55 We conducted qualitative research in the hill and the Terai (flatland bordering India) areas of Nepal.  
56 Data were purposively collected through 31 semi-structured interviews (20 volunteers, 11 paid local  
57 health workers) and three focus group discussions with additional 15 volunteers. All interviews were  
58 audio-recorded, transcribed verbatim in Nepali and translated into English. Data were coded using  
59 NVivo10, analysed thematically at individual, organisational and community levels.

60

61 FCHVs' motivations to volunteer was affected in several ways. At the individual level, participants  
62 wanted and were committed to voluntary work, yet the opportunity costs of volunteering, out-of-  
63 pocket ~~expenses~~ expenditure and inadequate family support strained many of the women who were  
64 already overburdened. At the community level, perceived lack of appreciation of volunteer efforts by  
65 community members, who saw volunteers as paid health workers, undermined FCHVs motivation to  
66 volunteer. Finally, at the organizational level, a bureaucratic emphasis on recording and reporting,  
67 and lack of respect from local health workers undermined their motivation at work.

68

69 Our paper illustrates how ~~women~~-FCHVs from some of the poorest backgrounds can be highly  
70 motivated to volunteer, yet inadequate social and economic support ~~at-across~~ individual,  
71 organisational and community ~~and health system~~-levels undermined this motivation, the security of  
72 their livelihoods, and thus wider efforts to achieve PHC. Financial investments are needed to  
73 compensate ~~these volunteers~~FCHVs, so that they remain motivated to deliver global health goals for  
74 PHC.

75

## 76 **Introduction**

77 Community Health Workers (CHWs) have been key resources in delivering and expanding access to  
78 Primary Healthcare (PHC) services, particularly in resource-poor areas of low- and middle-income  
79 countries (LMICs) [1-3]. With a shortage of professional health workers, a number of countries in  
80 Africa, Asia, and Latin America have used CHWs at a national level to meet the health needs of their  
81 population [4]. CHWs are not formally trained or recognised as ‘healthcare professionals’ but have  
82 been trained to promote health in their own communities [5]. They are often the first point of contact  
83 between community members and healthcare providers, linking communities to the health system.  
84 CHWs are also often seen to be key to reducing health disparities and achieving Sustainable  
85 Development Goal (SDG) 3, which aims to ensure healthy lives and promote well-being for all, at all  
86 ages, (including meeting Target 3.8: achieving universal health coverage) (UHC) [2, 6, 7].- While  
87 CHWs can be paid, in many resource-poor health systems, there is a reliance on the unpaid labour of  
88 volunteers, often women from resource-poor areas, to carry out this role. However, using women  
89 volunteer CHWs to achieve these global health goals without considering their everyday experiences  
90 has posed substantial burdens on them [8-11].

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92 Globally, the majority of unpaid CHWs tend to be ~~female-women~~ who work in poorer parts of Africa  
93 and South Asia [2, 12]; for example, the Women’s Development Army in Ethiopia [10], Swastha  
94 Sewika in Bangladesh [13], and Accredited Social Health Activist in India [14]. ~~Female-Women who~~  
95 ~~are~~ CHWs face obstacles at work ~~that are~~ not faced by their male colleagues, for example, conflict  
96 between domestic and work responsibilities ~~and a~~ lack of employment opportunities, yet their socio-  
97 economic situation is seldom recognised in CHW programmes [8, 9, 11, 15, 16]. Thus, the reliance  
98 on unpaid volunteers has resulted in mainly ~~female-CHW~~~~women~~ ~~s~~-taking on this role; and, due to the  
99 multiple social and community roles ~~these females~~~~women~~ are doing, ~~this has can~~ undermined the  
100 CHWs’ motivation in resource-poor areas of LMICs [17]. Motivated CHWs can enhance access to  
101 health services, and promote people’s trust, demand and use of such services, thereby helping to  
102 realise UHC [6, 8, 18, 19]. In addition, motivated CHWs are likely to perform better and have a higher  
103 retention rate than their counterparts [20, 21].

104

105 While motivation of health workers can be assessed in different ways, the conceptual framework  
106 developed by Franco et al. [22] is particularly useful as it uses a broad and encompassing definition  
107 of motivation as: “...an individual’s degree of willingness to exert and maintain an effort towards  
108 organizational goals.” [22] (p. 1255). The framework has been widely used to understand health  
109 workers’ motivation [23, 24], including CHWs [17], and considers ~~–~~three key determinants:  
110 individual-level factors, organisational-level (work context) factors and community-level factors  
111 [22]. Individual level factors include: health workers’ personal goals, expectations and experiences.  
112 Organisational level factors include organisational structures, resources, processes and culture,  
113 including organisational feedback about performance, and community-level factors include how  
114 health workers’ motivation is influenced by: their interaction with community members, community

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115 expectations for how services should be provided, and formal and informal feedback. ~~We use the~~  
116 ~~framework to understand motivation of CHWs in Nepal, providing some examples of their motivation~~  
117 ~~at each level.~~

118  
119 At the individual level, CHWs can be motivated by various reasons such as, desire to gain a good  
120 status in their community, or desire to achieve something worthwhile (altruism) [1, 25]. They can  
121 also be motivated due to their perceived self-empowerment from volunteering [25], or with hope to  
122 make some incentives associated with their activities, so that they could escape poverty and materially  
123 support families and communities [13, 26]. At the organisational level, CHWs are likely to be  
124 motivated by being respected as a member of the health system with a clear set of responsibilities  
125 [27]. Similarly, they can be motivated due to availability or anticipation of monetary and non-  
126 monetary incentives, further employment opportunities, training and supervision [20]. At the  
127 community level, their motivation is influenced by their working and social relationships with other  
128 CHWs, and their community [27, 28]. Particularly, CHWs are motivated by recognition and respect  
129 from community members [19].

130  
131 In this article, we use the Franco framework to focus on motivation of CHWs from rural Nepal. We  
132 ~~use the framework to understand motivation of CHWs in Nepal, analysing providing some examples~~  
133 ~~of their motivation at each level.~~

134 ~~-In Nepal, the~~ main CHWs ~~in Nepal~~ are known as Female Community Health Volunteers (FCHVs),  
135 ~~which a role that is is an~~ exclusively ~~for women~~ female role. The FCHV programme began in 1988  
136 and the FCHV strategy was subsequently first formulated, revised, three times in 1990, 1992 and 2003,  
137 before the formulation of thea new FCHV strategy in 2010 [29-31]. When the programme began,  
138 FCHVs were provided with NRs 100 Nepalese rupees (NRs) (USD 0.75) per month, including and a

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139 ~~training allowance of NRs 250 (USD1.87). However, monetary incentives were withdrawn in 1990.~~  
140 ~~In 1992, the training allowance was reinstated, but there was no other incentives for volunteers until~~  
141 ~~2010, when ~~the~~ the new FCHV strategy (2010) emphasised provision of several non-monetary~~  
142 ~~incentives, such as a celebration of FCHV day and provision of uniform [30](29). A ~~but~~ also created~~  
143 ~~a FCHV fund (NRs 50, 000 (USD 374.25)) was also created at a village level to support volunteers'~~  
144 ~~livelihoods through a loan (29), but a survey of volunteers reported that only 66% of FCHVs had~~  
145 ~~heard of the fund and only 51% were members of the fund [31]. The FCHV strategy (2010) ~~is~~was~~  
146 ~~revised again in 2019 to include incentives for FCHVs to attend work-related meetings for FCHVs~~  
147 ~~according to government provision, (28). It also included provision of a letter of honour and a sum of~~  
148 ~~NRs 10, 000 (USD74.85) for retiring FCHVs who are above 60 years old [29]. This reflects the~~  
149 ~~changing nature of the FCHV programme.~~  
150  
151 in 2002 and revised subsequently in 2010 and 2019 [29-31]. As of 2023, more than 50,000 FCHVs  
152 form a critical human resource for both government and non-government agencies delivering PHC  
153 across the country [32]. Their contribution in reducing child mortality and improving maternal health  
154 has been internationally recognised [24]. In terms of motivation, volunteers appear interested in  
155 taking on new or additional health roles (e.g. measuring blood pressure [33]) and appear committed  
156 to their roles, as evidenced by a low attrition rate (<5%) [34]. Yet in-depth empirical studies exploring  
157 FCHVs' motivation to deliver PHC services in Nepal are sparse. Glenton et al. [35] highlighted that  
158 FCHVs were motivated to volunteer due to social recognition of their services, and that paying them  
159 was seen as unnecessary or inappropriate in their socio-cultural context. However, these findings  
160 mostly represented policymakers' and managers' views of the FCHV programme - male, salaried,  
161 public servants - thereby ignoring potential gender bias inherent in volunteering only by females  
162 women of lower perceived social status [36]. While this research usefully illustrates the views of key

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163 decision-makers, the omission of FCHVs views is significant given gendered and socio-economic  
164 hierarchies that exist. In consequence, little is known about how women who volunteer ~~—~~who tend  
165 to be some of the most impoverished women living and working in rural areas ~~—~~perceive  
166 volunteering [17], including what they think about not being paid, or whether they feel it is ‘fair’.  
167 This gap is not unique to Nepal and has been highlighted in other health systems. This limits our  
168 understanding of the role of FCHVs in supporting attainment of Sustainable Development Goal  
169 (SDG3) UHC in Nepal by 2030, and also has an impact on others, such as SDG5 gender equity and  
170 SDG8 decent work.

171  
172 It is necessary to fill this knowledge gap by exploring some of the experiential factors that can  
173 influence volunteers’ motivation, including how motivation is affected by and fits in with women’s  
174 livelihoods in rural Nepal from ~~their~~ women’s own perspectives. Listening to volunteers is key, so  
175 that programmes and policy to expand PHC can address the everyday realities of implementation of  
176 such programmes ‘on the ground’. We therefore report on research with and data from FCHVs  
177 themselves and their local supervisors. While it has been almost 9 years since we collected our data,  
178 there has been very little research on this topic in the intervening period. For example, we found only  
179 two studies that reported FCHVs were motivated to work to prevent a growing burden of  
180 noncommunicable diseases despite their workload:—they were willing to conduct screening tests to  
181 detect hypertension to control blood pressure [37], and to detect cardiovascular disease [38].  
182 However, the first study was a cross sectional survey [37] and ~~it~~ did not consider women volunteers’  
183 views about how that added task would influence their work motivation. The second study [38] was  
184 conducted with 10 volunteers who wanted to participate and were trained on the topic of  
185 cardiovascular disease. ~~The~~ Perception and experiences of ~~these volunteers~~ FCHVs can be different  
186 to those volunteers working for government funded public health centres, who often receive limited

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187 training (18 days of basic training on various PHC topics) [32]. Recent research in Nepal reveals that  
188 ~~the FCHVs experience~~ issues ~~such as workload and payment~~ [25, 39, 40]. These are issues  
189 ~~that we go on to highlight in this current paper, which to be presented in this paper, still persist for~~  
190 ~~FCHVs, therefore suggesting the~~ continued salience of our previous research [41].  
191 ~~Therefore, this paper draws from the wider data of the PI's PhD (44), and analyses the everyday~~  
192 ~~challenges and disincentives of volunteering in rural Nepal.~~

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## 195 FCHVs in Nepal

196 Before describing the methods, [here](#) we provide more information about the context in which FCHVs  
197 work in Nepal. FCHVs are typically married women of reproductive age (15-49 years), who work in  
198 each ward, [which is](#)- the smallest administrative division of a village/municipality. Their role is to  
199 improve [PHC mainly](#) maternal and child health through health education, referral and treatment  
200 services, and they have a crucial role in supporting people who are [the](#) least able to afford health care  
201 [42]. FCHVs' availability, their familiarity with the local context, (including language), and their  
202 ability to recognise health problems and refer people in a timely fashion, are all strengths that  
203 differentiate them from other health-care professionals [25, 43]. However, FCHVs in rural Nepal  
204 work in precarious conditions.

205 In Nepal, the socio-economic status of women in rural areas is particularly low, and it is [in rural areas](#)  
206 where the vast majority of FCHVs work (46,088, compared to only a small number of volunteers  
207 5,328 in urban areas as of 2022) [44]. Women spend much of their time looking after their families,  
208 which generates no income for them (i.e. [it is](#) unpaid care work), and leaves them economically  
209 insecure. For example, most women (66.5%) within the labour force work informally and one-third  
210 (31.8%) rely on subsistence farming compared to 13.1% men [45]. [As indicated above, since 1990,](#)



211 FCHV policy has provided limited financial remuneration for women volunteers and therefore it is  
212 in this context that FCHVs continue to carry out their health system roles in a largely voluntary  
213 capacity to address both health and non-health issues ~~and~~, as mentioned above [33, 46].  
214

## 215 **Methods**

### 216 **1. Study design**

217 This study aimed to explore experiential factors that can influence volunteers' motivation, including  
218 how motivation is affected by and fits in with women's livelihoods in rural Nepal and from women's  
219 own perspectives. Qualitative data was collected in 2014 as part of a wider study [47]. Data was  
220 purposively collected through 31 semi-structured interviews (20 volunteers and 11 paid local health  
221 workers) and 3 focus group discussions with additional 15 volunteers. Use of interviews and groups  
222 discussions enabled us to gather data from individual health workers as well as groups, thus allowing  
223 us to understand differing opinions [48].  
224

### 225 **2. Study settings**

226 Two distinct rural settings were selected: one hill region (Dhading District) and one Terai flatland  
227 region, on the—south plains bordering India (Sarlahi District). These contrasting areas were chosen  
228 based on ease of access to PHC services and on the reported 'success' of the FCHV programme in  
229 expanding access to basic PHC services [49]. The study villages in Dhading District are well known  
230 for 'success' in implementing the volunteer programme despite the villages being isolated with  
231 relatively limited access to PHC: —some places are five hours walk from the nearest health centre  
232 [50]. In the Terai region, Sarlahi District was chosen because of its relatively easy access to PHC  
233 services – mostly about 30 minutes on foot —, and also because the district has ~~an~~ ethnically diverse

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234 ~~different~~ populations in comparison to the hill region; ~~for example~~ Muslim and Madhesi populations  
235 are unique to the Terai, and Chepang is unique to the hill village. ~~It Focusing on Sarlahi~~ therefore  
236 offered ~~s~~ a contrasting ~~to the socio-demographic~~ situation ~~in to~~ Dhading.

### 238 3. Ethics statement

239 Ethical approval for the study was received from the Nepal Health Research Council Ethical Review  
240 Board in 2013 (~~R~~egistration number 32/2013). Informed written consent was obtained from ~~most~~  
241 ~~of all~~ the participants included in the study and responses were anonymised. The first author obtained  
242 consent to publish from the participants. This was written consent, although for illiterate participants  
243 the first author read out the consent form and obtained their written signature (some participants could  
244 not read the form but were able and content to ~~could~~ sign their names).

245 Additional information regarding the ethical, cultural, and scientific considerations specific to  
246 inclusivity in global research is included in the Supporting Information (S1 Checklist).

### 249 4. Data collection/ Study participants

250 As indicated above, while it is 9 years since the data for this study was first collected, the context  
251 in which the ~~PI~~ (Principal Investigator and ~~the~~ first author of this manuscript) first collected the data  
252 is largely unchanged: the numbers of volunteer women doing these FCHV roles is similar ~~between~~  
253 now to and when the data was collected. For example, in 2022, there were 46,088 FCHVs in rural  
254 areas compared to only a small number of 5,328 FCHVs in urban areas [32] and there were a similar  
255 number in 2014; this was 47,328 in rural areas compared to 4,142 in urban regions in 2014 [49].  
256 While volunteers' roles and responsibilities have been ~~were~~ widened in promoting health of people  
257 in rural ~~xxx to~~ areas to meet the global goals PHC for all, SDG for health [33, 46] ~~(for example,~~

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258 ~~taking on~~ screening non-communicable diseases, providing health education and referring people for  
259 health checks [33, 46]-, as described above) FCHVs remain as unpaid workers.

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260 ~~Data was collected b~~etween 9-05-2014 to 21-09-2014. ~~S~~study participants were recruited and ~~they~~  
261 ~~were~~ purposefully selected to capture diverse experiences in the ~~two~~ study areas. Selection criteria  
262 for FCHVs within the ~~two study areas~~ ~~ose villages~~ included ethnicity and duration of volunteering  
263 (Table 21). In Dhading, some participants belonged to indigenous groups which are categorised as  
264 either highly marginalised (Chepang) or marginalised (Tamang, Bhujel). In the Terai, the study  
265 participants comprised ~~either both~~ upper caste (Bramhan, Kshatri) ~~or and minoritised~~ ~~marginalised~~  
266 groups (Madhesi and Muslim) (Table 1 and 2).

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267 ~~The~~The PI conducted ~~i~~nterviews and focus group discussions ~~data was collected by the PI~~ in Nepali,  
268 ~~and it and~~ ranged in duration from 15 to 60 minutes. All people approached to take part agreed to  
269 participate. ~~Most i~~nterviews ~~and focus groups~~ were conducted using a semi-structured thematic  
270 interview guide (S2 interviews and focus groups guide) and most were conducted in participants'  
271 homes, ~~but although~~ some individual interviews and group discussions were held in a meeting room  
272 at health centres, or local cafes as per participants' availability and preference. ~~For example, the first~~  
273 ~~author conducted a focus group discussion and also conducted an individual interview, with a~~  
274 ~~volunteer from a remote areas after their monthly meeting at the local health centre.~~ Interviews/focus  
275 groups were either audio-recorded or concurrent notes were taken, depending on the consent of the  
276 participants and the desirability of keeping conversations unrecorded.

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277 ~~In terms of research-related payments, 15 FCHVs, who had to commute to participate in interviews,~~  
278 ~~were paid each with NRs 500 (US \$3.74) to cover their expenses. No other incentives were provided~~  
279 ~~to the participants to take part in the study. The PI had secured a travel grant of US \$1543 (£1180)~~  
280 ~~from the University of Sheffield to cover the cost of local transportation for data collection within~~

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281 ~~Nepal. Remaining interviews and FGDs with volunteers were arranged at their convenience and were~~  
 282 ~~not paid. However, when possible, some snacks and refreshments (tea, biscuits, snacks, and cold~~  
 283 ~~drinks) were arranged after the interview/group discussions.~~

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284 In total, 31 participants were interviewed: 20 FCHVs (Table 1), and 11 paid local health workers  
 285 (Table 2) who were supervising or working with FCHVs to implement PHC in local villages. Of these  
 286 11 paid local health workers, 7 were from public health centres, which was government funded and  
 287 4 from local NGOs (Table 42). In addition, 3 focus groups were conducted with 15 additional FCHVs  
 288 (Table 21), who were gathered for their monthly meeting at local health centres. One FCHV in the  
 289 hill region participated in both interview and a group discussion, hence the total number of  
 290 participants is 45.

291 The demographic details of participants are shown on ~~the in~~ Tables 1 ~~and-3~~ 2, which have been  
 292 adapted from our earlier publication [51].

293 **Table 1. Participants involved in interviews and focus group discussions**

Study method	Study participants	Number of participants by location		Total
		Hill (Dhading)	Terai (Sarlahi)	
Interviews	FCHVs <sup>+</sup>	8	12	20
	Health workers (public)	4	3	7
	Health workers (private)	2	2	4
Focus Group Discussions	FCHVs	4*	11	15*
Total		18	28	46

295 <sup>+</sup> FCHV- Female Community Health Volunteer

296 \*1 person was interviewed and also attended a focus group.

297

298 **Table 12. Socio-demographic characteristics of female community health volunteers (FCHVs)**

Respondents	Place	Type of Data	Age	Caste/ethnicity	Education (in years)	Work Experience (years)	Walking distance to health centres
1	Dhading	Interview	45-59	Brahmin	Literate	15	1hr
2			≥60	Brahmin	Literate"	15"	2hrs
3			45-59	Brahmin	Literate"	15"	20 min
4			≥60	Tamang	0	15"	5-6hrs
5			45-59	Brahmin	2	16	1hr
6			45-59	Chhetri	Literate	24	2 min
7			45-59	Bhujel	Literate"	"24	30 min
8			45-59	Brahmin	10	7	15 min by bus
9	Sarlahi	Interview	45-59	Tamang	5	10	30-45 min
10			45-59	Tamang	0	"10	1 hr
11			45-59	Tamang	0"	19	1 hr "
12			≥60	Tamang	0"	25	15 min
13			45-59	Madhesi	0"	19	10 min
14			45-59	Gurung	Literate	19"	25 min
15			30-44	Chhetri	8	19"	1 hr
16			45-59	Brahmin	10	19"	20 min
17			≤30	Brahmin	9	3	1hr of cycling
18			45-59	Lama	4	21	25 min
19			45-59	Magar	0	19	1 hr
20	45-59	Madhesi	10	26	15 min		
Focus group GD1	Dhading, Gajuri	Focus groups	≤30	Lama	10"	4	1.5 hrs
			≤30	Brahmin	Intermediate 12	6	30 min
Focus group FGD2	Sarlahi, Harion	Interview	45-59	Chepang	0	16	2 hrs
			45-59	Brahmin	Literate	15	1 hr
			30-44	Brahmin	10	19	20 min
			45-59	Brahmin	0	19"	10 min
			30-44	Brahmin	10	19"	15 min
			45-59	Brahmin	8	19"	30 min
Focus group FGD3	Sarlahi-Lalbandi	Interview	30-44	Brahmin	10	19"	30 min"
			≤30	Brahmin	12	3	20 min
			30-44	Gole	10	7	20 min"
			45-59	Lama	"10	2	30 min
			≤30	Brahmin	10"	1	20min
			≤30	Brahmin	12	1"	2 hrs
	30-44	Chhetri	10	1"	10 min		

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299 Literate- Able to read and write Nepali, min- minute, hr-hour

300

301 Table [12](#) shows FCHVs represented diverse ethnic groups with a majority being Brahmin (n=17)  
302 followed by Tamang and other ethnic groups. Their ages ranged from 25-70 years, with a large  
303 minority (15/35) between 45-49 years [of age](#). Many (14/35) did not have formal education, eight  
304 were illiterate and another seven could only write their name. Generally, the younger the volunteers,  
305 the better education they had received. In terms of work experience, it ranged from 3-26 years with  
306 a majority (20/35) between 10-20 years.

307

308

309 **Table 3-2 Demographic characteristics of paid health workers**

Health Workers HW	Place	Position	Working Institution	Caste/Ethnicity
1.	Dhading	Staff Nurse	Government	Brahmin
2.	Dhading <sup>22</sup>	Auxiliary Nurse Midwife (ANM)	Government <sup>22</sup>	Brahmin <sup>22</sup>
3.	Dhading <sup>22</sup>	Auxiliary Health Worker (AHW)	Government <sup>22</sup>	Brahmin <sup>22</sup>
4.	Dhading <sup>22</sup>	District Public Health Officer (DPHO)	Government <sup>22</sup>	Muslim
5.	Dhading <sup>22</sup>	ANM	Non-Government	Indigenous
6.	Dhading <sup>22</sup>	Field Coordinator	Non-Government <sup>22</sup>	Indigenous <sup>22</sup>
7.	Sarlahi	Senior AHW	Government	Madhesi
8.	Sarlahi <sup>22</sup>	Female Community Health Volunteer Worker (FCHV) district supervisor	Government <sup>22</sup>	Madhesi <sup>22</sup>
9.	Sarlahi <sup>22</sup>	AHW	Government <sup>22</sup>	Madhesi <sup>22</sup>
10.	Sarlahi <sup>22</sup>	ANM	Non-Government	Indigenous
11.	Sarlahi <sup>22</sup>	Field Coordinator	Non-Government <sup>22</sup>	Brahmin

310

311 Table 3-2 shows paid health workers represented both government and non-government  
 312 organisations and were from a diverse range of ethnic groups. The paid local health workers  
 313 were interviewed from the same localities as the volunteers FCHVs.

314

### 315 5. Analysis

316 Data were transcribed verbatim in Nepali and translated into English. In order to increase the  
 317 study's rigor, multiple coding was applied to part of the data [48]. ~~EvT~~The second author

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318 ~~randomly~~ coded ~~a selection of the early four interviews and a group transcripts~~ discussion  
319 transcripts in English independently. ~~and~~ The codes were compared with those of the PI and  
320 any discrepancies were discussed and resolved. The PI then completed the coding using  
321 NVivo10 software and analysed the codes using thematic analysis [52]. Data were analysed in  
322 an iterative fashion, moving back and forth between transcripts, reflective notes, field notes,  
323 and the literature. The reliability of coding and interpretation was also checked during analysis  
324 by re-examining the transcripts.

325 Building on the framework proposed by Franco et al. [22], common themes across the data set  
326 were developed in NVivo at three levels. Individual, organisational and community level  
327 factors were identified by merging data from different data sources (interviews and focus group  
328 discussions/ volunteers and the paid local health workers). Data across volunteers and paid  
329 health workers were compared for data triangulation [53]. In addition, at the individual level,  
330 subthemes are selected given their recurrence and prominence in our data as shown in figure  
331 1.

332 Results are illustrated using quotes from different groups of participants and different methods  
333 (interviews and ~~FGDs~~ focus groups). Each quote will have the following identifiers (age  
334 range, years of education; exp= years of experience in the post; and distance= walking distance  
335 to health centres in minutes/hrs otherwise stated). The acronym HW represents health workers,  
336 and D and S represent the two study areas ~~places~~: Dhading and Sarlahi.

337

## 338 Results

339 The results consider the main factors that influence FCHV motivation across three levels: 1)  
340 individual level factors, 2) organizational level factors and 3) community level factors. At the

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341 individual level, we present two subthemes: i) FCHVs' commitment to supporting women  
 342 mothers and children and ii) disincentives and opportunity costs of volunteering. At the  
 343 organisational level, we present a subtheme 'bureaucratisation of volunteers' work.' Finally at  
 344 the community level, we present a subtheme 'community perception of volunteers' which  
 345 covers both community recognition of volunteers and community misperception of volunteers  
 346 as paid workers. These subthemes ~~are selected given their recurrence and prominence in our~~  
 347 ~~data~~ are summarised in Figure 1.-

348

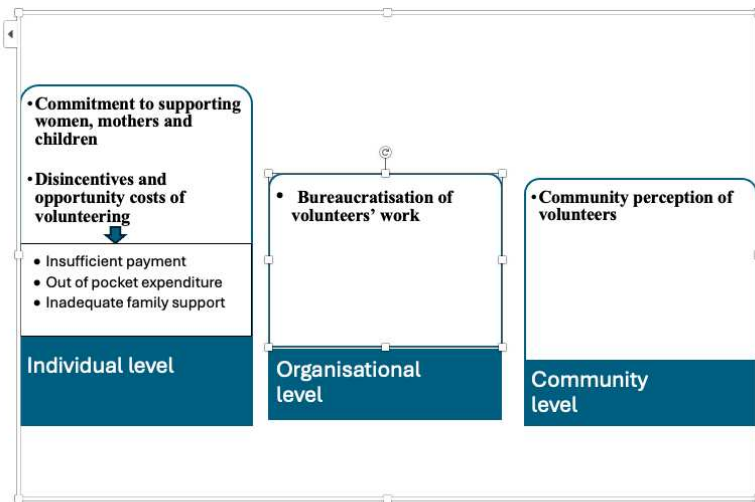


Figure 1. Illustration of themes and subthemes at individual, organisational and community level

349

350

351

352

353 **4. 1. Individual level factors**

354 Individual level factors include: FCHVs' personal goals, expectations and experiences. At the  
 355 individual level, we found that all volunteers were committed to their unpaid volunteering

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356 ~~role-~~ Yet, their experiences of volunteering were different. The time spent in volunteering,  
357 ~~high levels of~~ out-of-pocket expenditure ~~ses~~ and inadequate family support strained women  
358 volunteers who were already overburdened, thereby lowering their work motivation at work.  
359 ~~However, s~~Some volunteers also saw volunteering as an opportunity to earn some money (for  
360 example, small amounts in the form of training and travel allowances), or improve their future  
361 employment prospects, but with questions as to the extent to which this was achieved in  
362 practice. These findings are summarised under two subthemes: i) commitment to supporting  
363 women, mothers and children and ii) ~~social and financial~~ disincentives and opportunity costs  
364 of volunteering.

365

### 366 **1.1 Commitment to supporting women, mothers and children**

367 Every volunteer interviewed spoke of being committed to ~~their~~ volunteering work despite its  
368 challenges. Many volunteers, especially older illiterate women, spoke about their work  
369 delivering health services as a form of basic human and social responsibility; couching their  
370 role in terms of serving their own people. Many FCHVs- had not had the opportunity to access  
371 health information during their own pregnancies and childbirth. However, they reported that  
372 they had witnessed a reduction in maternal and child deaths- and improvements in women's  
373 overall health status in their communities since they became a volunteer. Such changes inspired  
374 them to continue volunteering work at personal level as shown in the following ~~examplequote~~

375 ~~from Binsa:~~

376 **EXTRACT 1**

377 *What I feel good about, my work, is that I am helping pregnant women, mothers and*  
378 *children to save their lives. In the past, sometimes the baby's hands used to come*  
379 *outside the vagina, sometimes their foot used to come outside. It used to cost huge*  
380 *expenses for the families. Now, such incidents have been reduced. We have protected*  
381

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382 *our children and mothers and pregnant women from death, that is the best thing we*  
383 *have achieved. FCHVD2-(>60, literate, exp 15 years, distance 2hrs).*

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384  
385 Volunteering provided women with opportunities to go outside their houses and meet people,  
386 which was a challenge for many women in rural Nepal. Therefore, even older volunteers over  
387 60 years old with physical issues wanted to continue their service, as a volunteer ~~As xxx~~

388 explained: ÷

389 EXTRACT 2

390 *I want to walk, I want to talk. Now, what to do? This knee is giving me a little problem.*  
391 *I am not able to see properly. Otherwise, I go everywhere they ask, be it Kathmandu,*  
392 *Delhi or Bombay. I go anywhere. FCHVS12-(>60, edu 0, exp 25; distance 15min).*

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393  
394 As shown above, at the individual level, volunteers were committed to do their unpaid work,  
395 yet all the volunteers in the interviews and group discussions reported personal difficulties they  
396 experienced in undertaking their role as a volunteer. These are discussed under subtheme  
397 disincentives and opportunity costs of volunteering.

398  
399 **4.2 1.2 Disincentives and opportunity costs of volunteering**

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400  
401 At the individual level, FCHVs described four key things that undermined their motivation to  
402 deliver PHC services: i) insufficient payment, ii) the opportunity costs of volunteering,  
403 particularly in terms implications for their livelihoods iii) out of pocket ~~expenses~~ expenditures  
404 incurred in volunteering, and iv) inadequate family support to volunteer. First, both volunteers  
405 and health workers described a growing set of healthcare responsibilities given to volunteers,  
406 for example, reporting health and non-health activities, which were not part of their role when  
407 the volunteer programme first began in 1988. Yet, there was little to no financial support

408 available to volunteers in this study. Given these growing responsibilities for volunteers, many  
409 referred to the large amount of time they spent in volunteering and the consequent time  
410 pressures that this placed on them and on their livelihoods; in other words, they spoke about  
411 the opportunity costs of volunteering. Some volunteers in the hill communities reported  
412 spending several hours on foot to reach local health centres for monthly training or reporting,  
413 which affected their livelihood. [As ~~xxx~~a volunteer from Dhading -explained:-](#)

414 [EXTRACT 3](#)

415 *There are not many people to work at home. I have not been able to put paddy seeds*  
416 *for plantation while others [in the village] have already done this. Women in the village*  
417 *don't even have time to go for check-ups, but they want me to stay with them from the*  
418 *morning to the evening during their labour. What should I do? I cannot work for*  
419 *villagers only. I need to look after my animals. I need to eat food, don't I? FCHVD4*  
420 [\(>60, Edu 0, exp 15; distance 5-6hrs\):-](#)

421 Both health workers and volunteers agreed that volunteers ~~are disincentivised—that they~~ face  
422 a financial disadvantage that discourages [or disincentivises](#) volunteering. Given many  
423 volunteers did not have other sources of income than subsistence farming, both volunteers and  
424 health workers agreed that the incentives volunteers received - NRs 200 (£1.33) to cover their  
425 travel cost - was insufficient and did not match with the time spent on volunteering. Volunteers  
426 had to pay someone to do their farming work at home, often at higher prices [\(e.g. NRs 400](#)  
427 [\(£2.58\) per person per day for labour\)](#). ~~for example, As ~~xxx~~a volunteer from Terai explained:-~~  
428 [NRs 400 \(£2.58\) per person per day for labour:](#)

429 [EXTRACT 5](#)

430 *If we ask someone to work from morning to evening, we need to pay above NRs 400*  
431 *(£2.58) including their breakfast and lunch. We don't even get that amount for our*  
432 *work. FCHVS6 (45-59, literate, exp 19; distance 25min).-*

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433 Some volunteers also described out-of-pocket expenditures ~~enses~~ that were necessary for them  
434 to carry out their health care roles; for example, calling mothers to attend meetings by  
435 telephone, or calling for an ambulance. Such costs were not reimbursed, which left already  
436 poor women volunteers even poorer ~~and, which~~ undermined motivation. As one FCHV, ~~insert~~  
437 ~~pseudonym], from Dhading~~ commented:

438 **EXTRACT 6**

439 *There is a zero-balance on my mobile due to the mothers' group meeting [shows her*  
440 *mobile]. I need to call the health post to enquire about the whereabouts of the*  
441 *ambulance. This also requires money.... Because there is no money, there is not much*  
442 *motivation to work. FCHVD8: (30-44, edu 10, exp 7; distance 15min by bus).*

443 Consequently, in the absence of payment, some family members thought that volunteers were  
444 wasting their time ~~and,~~ hence their families - husband, mothers-in-law, and children - did not  
445 support their volunteering work. For example, a volunteer ~~from Terai~~ commented:

446 **EXTRACT 7**

447 *I was almost forced to stop the volunteering because of the household chores. I felt*  
448 *overwhelmed when I returned home from volunteering. There would be big piles of*  
449 *household chores left for me and without the support of family members, it became*  
450 *almost impossible to continue the volunteering. FCHVS17 (<30, edu 9, exp 3; distance*  
451 *1 hour of cycling).*

452 *-*

453 Yet, despite these challenges we found that ~~volunteers~~ FCHVs wanted to continue volunteering  
454 because they saw volunteering it as an opportunity to advocate their needs and demand what  
455 they thought was right and fair.– Both unpaid FCHVs~~volunteers~~ and paid health workers  
456 indicated that they thought FCHCs~~volunteers~~ should be paid, which would add value to what  
457 they were doing. For example, S–several volunteers reported that they wanted to be fairly  
458 recompensated for their labour via a monetary allowance. As ~~xxxx~~ a volunteer from Dhading  
459 argued:-

460 EXTRACT 8

461 *A salary for us would be better. We do all the reporting work. After all the work we*  
462 *have done, we should be paid. FCHVD7 (30-44, literate, exp 24; distance 30min).*

463 Most volunteers expressed a strong need for monetary compensation, with some describing  
464 volunteering (as in the quote above) as ‘work.’ This was particularly the case for young and  
465 educated women volunteers, who saw the volunteering opportunity as a possible entryway into  
466 paid work. They were willing to do it without pay for a start, but hoped for a payment, due to  
467 the costs of living. As a young volunteer from Sarlahi ~~insert pseudonym~~, commented:

468 EXTRACT 9

469 *Whether a volunteer should be given a monthly payment, this needs to be considered.*  
470 *It is okay to select those women who can actually work. At this time, it is not possible*  
471 *to work voluntarily. FCHVS15 (30-44, edu 8, exp 19; distance 1 hr).*

472 Thus, at the individual level, despite the social and financial disincentives of volunteering, we  
473 found that women were committed to volunteer. Yet, the organisational factors created another  
474 challenge for these volunteersFCHVs.

475 **2. Organisational level factors - Bureaucratisation of volunteers'**  
476 **work**  
477 **5.**  
478 ~~Organisational level factors include health system resources, processes including~~  
479 ~~organisational feedback about performance. We found that~~ A range of organisational factors,  
480 including regular training of volunteers, ~~and~~ availability of medical supplies, ~~and~~ supported  
481 ~~supervision volunteers' everyday activities,~~ enhanced their ~~ing~~ motivation of FCHVs to work  
482 – ~~with the~~ importance of these factors for volunteers' services ~~have been~~ reported in ~~our~~ earlier  
483 studies [25]. ~~The available public health system support in terms of medical supplies and~~  
484 ~~regular supervision of FCHVs were systematically different in the two selected regions (hill~~  
485 ~~villages and the Terai), which has been reported in our earlier study [25].~~ However, our data  
486 from interviews and ~~focus group discussions~~ showed that excessive bureaucratisation of  
487 volunteers' work in the form of recording and reporting to paid health workers undermined  
488 their motivation. ~~For example, these are demonstrated under the subtheme bureaucratisation~~  
489 ~~of volunteers' work.~~

490  
491 **~~Bureaucratisation of volunteers' work~~**  
492 ~~Many volunteers in interviews and focus group discussions highlighted the increasing~~  
493 ~~bureaucratisation of their role, which involved being reported being~~ asked by paid health  
494 workers (based in local health centres) to complete formal forms of reporting into the health  
495 system. This took up a lot of their time, as one FCHV, ~~[insert pseudonym], from Dhading~~  
496 commented:

497 **EXTRACT 10**

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498 *There is too much of recording work as compared to the past. Health workers want*  
499 *records of under one-year children, under five-year children, pregnant women, new*  
500 *mothers, family planning cases, the number of pills taken by individuals, women on*  
501 *Depo-Provera injections, intrauterine contraceptive device users, vasectomy cases and*  
502 *so on. We need to calculate the numbers of each case. FCHVD6 (45-59, literate, exp*  
503 *[24; distance 2 min](#)).*

504 Volunteers also complained that local health workers seemed to emphasise the importance of  
505 reporting, rather than the ‘actual work’ of FCHVs:

506 **EXTRACT 11**

507 *The health workers never normally ask us how we are working. Only at the time of*  
508 *reporting do they ask us how well we have filled the reports in. The emphasis is on the*  
509 *report, not the work. Focus group GDI Participant1- (<30, edu 10, exp 4; distance 1.5*  
510 *[hrs](#)).*

512 A health worker also revealed that some [paid health workers of them](#) were involved in unfair  
513 actions towards FCHVs; for example, ~~FCHVs~~ were sometimes provided incentives (an  
514 allowance) to cover a single day, instead of the actual intended [time for training](#) ~~time~~ of three  
515 to four days:

517 **EXTRACT 12**

518 *The training duration for FCHVs is reduced contrary to the given guidelines, so as to*  
519 *save money from giving allowances to them. If there is training for three or four days*  
520 *then, it would be reduced to one day. HW11 ( [Field co-ordinator, government services](#)).*



522 In the absence of adequate [financial](#) incentives, many volunteers expressed feelings of being  
523 ‘fed up’ and also gave examples of instances in which they felt undervalued. For example,  
524 volunteers indicated how- paid health workers often criticised them and/or were disrespectful  
525 if they were unable to fill the report card on time. [As a volunteer from Dhading xxx indicated:](#)

526 [EXTRACT 13](#)

527 *This work does not give credit to us in the village. Health workers ask us, ‘did you do*  
528 *this work? If you don’t bring the report, who will bring it?’ There is no respect, no*  
529 *respect at all in this work. FCHVD1 (45-59, literate, exp 15; distance 1hr).*

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530 Given these issues with how FCHVs [felt their](#) (emotional and physical) labour was  
531 [under](#)valued, a small number of FCHVs spoke about how they were trying to mobilise for  
532 change. For example, one volunteer, [\[insert pseudonym\]](#), spoke about how they wanted to  
533 discuss the budget available for volunteers with the local government authority, declaring that  
534 she was planning to take collective action against the village secretary:

535 [EXTRACT 14](#)

536 *I became a representative as a chairperson of FCHVs from our village and have given*  
537 *them (women) a voice. I have threatened [name], if they would not allocate any budget*  
538 *for us even this year, then I would be bringing the mothers’ group to have a word with*  
539 *them. FCHVS16 (45-59, edu 10, exp 19; distance 20min).*

540 Thus, at the organizational level, we found that [the](#) bureaucratisation of volunteers’ work,  
541 especially emphasis on recording and reporting of health related information, without adequate  
542 training and financial support to volunteer, undermined their motivation.

543

### 3. Community level factors – Community perception of volunteers

Community level factors include how FCHVs' motivation is influenced by: their interaction with community members, community expectations for how services should be provided, and formal and informal feedback. From our thematic data analysis, we identified a subtheme 'community perception of volunteers' which covers both community recognition of volunteers and community misperception of volunteers as paid workers.

#### Community perception of volunteers

At community level, the social experience of working in one's own community was not the same for all volunteers. Some volunteers and health workers reported that the volunteers were motivated to volunteer due to community recognition of their work. For example, a volunteer from Sarlahi, [insert pseudonym], highlighted trust of local women towards them:

#### EXTRACT 15

*People trust us in the field. We had some difficulties in the past, but now, if FCHVs go there and ask people to eat anything to make them feel better, then they even eat the poison. There will be no doubt on what (medicine) I give her. FCHVS16 (45-59, edu 10, exp 19; distance 20min).*

However, our data from interviews and focus groups suggests that volunteers were more concerned about not being valued by local community members than feeling valued or respected. We found a socio-cultural 'clash' between 'the reality' of FCHVs being unpaid volunteers and their 'perceived status' as paid professionals within their communities; not only leading to misunderstandings of what FCHVs do and limited community support, but

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569 also undermining volunteers' motivation to work with the PHC system. A typical response

570 ~~was is~~ encapsulated by this volunteer:

571 **EXTRACT 16**

572 *We do not get reward/praise (jas) in the village. Villagers ask us, 'did you work this?*  
573 *if you don't bring medicines, who will bring?' There is no reward (ausaj), no reward*  
574 *at all in this work. We don't get a salary, but we get blamed for not working well in the*  
575 *local community despite being paid. (FCHVD1) (45-59, literate, exp 15; distance 1hr).*

576 =

577 ~~Volunteers FCHVs~~ felt they were being criticized partly because community members  
578 perceived them as paid health workers and expected them to spend more hours in volunteering  
579 than they were assigned to. This undermined volunteers' motivation at work, as one  
580 commented:

581 **EXTRACT 17**

582 *Some people say, 'she gets a salary every month, but she does not come to our home.'*  
583 *I don't feel like working after listening to this. FCHVD7 (30-44, literate, exp 24;*  
584 *distance 30min).*

585  
586 It appeared that, as more and more functions were given to volunteers, communities' views of  
587 volunteers and the social value placed on them changed: seeing ~~volunteers FCHVs~~ as  
588 'professional' health workers, instead of volunteers or peers from the community. This reflects  
589 an undermining of the relationships that underpin volunteer's motivation to work at the  
590 community level.

591

592 Thus, our overall ~~result-our findings~~ shows that FCHVs in rural Nepal can be highly motivated  
593 to work as a volunteer at the individual level, yet inadequate family, community and  
594 organisational (health system) support undermine this, the security of their livelihoods, and  
595 thus wider efforts to deliver PHC for all.

596

## 597 Discussion

598 This paper has explored motivation of volunteer CHWs from their own perspectives and also  
599 included the views of paid local health workers in rural Nepal. Our key findings show that  
600 Nepali CHWs – FCHVs - are highly committed and motivated to volunteer but also that the  
601 social and financial opportunity costs of volunteering, out-of-pocket expen~~dituresses~~ and  
602 inadequate family support disincentivize them. In addition, ~~we found that~~the bureaucratisation  
603 of volunteers' work and community misperception of volunteers as paid workers undermined  
604 their motivation to volunteer. These key findings are discussed with reference to ~~current wider~~  
605 literature and the current situation in Nepal, and are presented at three levels: individual,  
606 organizational and community.

607

608 At the individual level, we found that despite everyday work challenges, FCHVs were  
609 motivated to volunteer for reasons such as altruism, limited monetary incentives and/or social  
610 status. They valued the altruism of doing something for the public good and saw volunteering  
611 as an opportunity to make a difference ~~in-to~~ maternal and child health in their communities.  
612 While volunteers, ~~(regardless of their age)~~, reported that they wanted to be paid for their  
613 services, young volunteers emphasised that they joined volunteering expecting a better future  
614 and route to financial security or employment. These findings are consistent with CHW  
615 literature from sub-Saharan Africa and South Asia [54, 55]. For example, in a study conducted

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616 ~~in Bangladesh, India, Kenya, Malawi and Nigeria, involving~~ ~~-(thirty-two focus group~~  
617 ~~discussions with 361 individuals and 116 key informant interviews with CHWs, health workers~~  
618 ~~and managers).~~ ~~it was found that CHWs consistently~~ ~~desired~~ ~~expressed a need for appropriate~~  
619 ~~and consistent compensation for their work [54]. Similarly, another study of CHWs that also~~  
620 ~~included their supervisors and high-level officials (n=95)- within Global Polio Eradication~~  
621 ~~Initiative in India, Nepal, Pakistan, Ethiopia and Rwanda, showed that even when CHWs were~~  
622 ~~provided with some financial compensation,~~ ~~these~~ ~~this was~~ ~~were~~ ~~perceived to be low and~~  
623 ~~considered as an exploitative of CHWs' work practice-~~ [55].

624  
625 We also found that regardless of a volunteers' age, they wanted to retain their position as a  
626 volunteer despite financial challenges, given how as they reported that they felt it provided  
627 women with greater social status and was a route to ~~Their~~ ~~perceived~~ self-empowerment  
628 through volunteering served as their motivation. For example, in our findings above, and in  
629 our previous work on this topic, we highlight how ~~FCHVs appreciated the opportunities to~~  
630 learn new knowledge and skills, and valued travelling outside their houses, meeting new  
631 people, and gaining respect from health workers for the work they undertook, which might  
632 not be possible for most women in villages [25]. Such ~~This can~~ empowering experiences can  
633 be crucial for women in societies with low social status. Women in Nepal are known to often  
634 have low literacy, low socio-economic status and have low prospects of finding paid  
635 employment [45], as also seen among CHWs globally and this is a situation that has not  
636 changed since the research was conducted [1, 8, 14, 20, 56, 57].

637  
638 Despite their commitment and individual motivation to take on the FCHV role, we found that  
639 women volunteered at considerable social and material cost to themselves and their families,  
640 and their expectations were often not fully met in 'the everyday' realities of volunteering.

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641 Working without adequate payment threatened volunteers' already precarious living  
642 conditions; further overburdening them with their household chores and farming  
643 responsibilities. According to the national survey of Nepalese volunteers, average working  
644 hours of volunteers increased from 1.7 to 3.1 hours per day between 2006 and 2014 [34], and  
645 this appears to continue to be the case. There is however, no more recent data available on  
646 volunteer working hours. At the time of the research, and indeed now in Nepal, volunteers have  
647 expanded workloads ~~which-that~~ often involves carrying out work for programmes to detect  
648 noncommunicable diseases, such as hypertension (e.g. monitoring blood pressure and  
649 educating people about its risk factors) [33, 46]. In line with the ~~Nepal~~ current government's  
650 policy in Nepal, volunteers continue to be expected to work without compensation. ~~In so~~  
651 ~~doing~~ Yet we ~~also~~ found that out-of-pocket expenditure ~~ses~~ incurred in volunteering left  
652 already-poor women ~~volunteers-FCHVs~~ even poorer. ~~Such-The~~ economic insecurities of  
653 women CHWs have been reported in other studies from Nepal [25, 39] and in countries  
654 including  ~~Ethiopia~~ [17], South Africa [58], Bangladesh [59], Pakistan and Sierra Leone [15].  
655 This suggests that women volunteers are consistently mobilised to meet global developmental  
656 goals without fully considering their livelihoods and everyday needs, thus undermining their  
657 motivation at work and, by extension, access to UHC.

658

659 At the organizational level, we found that bureaucratisation of volunteers' work through formal  
660 recording and reporting of health activities without financial compensation meant ~~they-FCHVs~~  
661 saw these requests for their labour as unfair (as evidenced by FCHVs questioning why they  
662 had to volunteer while local health workers were paid for doing similar work) which also  
663 undermined their motivation. A situation that was compounded by health workers criticising  
664 FCHVs ~~for being unable-~~ to produce reports – despite this being unsurprising given that many  
665 FCHVs- are illiterate. This illustrates however, the subordinate status of volunteers to paid

666 government health workers in Nepal ~~and is~~, a situation that persists to the current day. This  
667 situation is not unique to Nepal: women CHWs are often at the bottom of gendered health  
668 bureaucracies and experience difficulties in advocating their own needs and those of  
669 communities. ~~For example, studies from Ethiopia~~ ~~Other studies~~ highlight how women CHWs  
670 ~~work without adequate compensation in a structure which reinforces gendered hierarchy, as~~  
671 ~~evidenced in the findings of other CHW studies~~ [12, 60] — ~~women CHWs work without~~  
672 ~~adequate compensation in a structure which reinforces gendered hierarchy.~~ ~~and how s~~Such  
673 hierarchical structures and bureaucratisation ~~are found to~~ demotivate health workers [57].  
674

675 At the community level, we found that, as more and more functions are given to volunteers to  
676 perform over time, communities' views of volunteers and the social value placed on them have  
677 changed: seeing ~~volunteers' FCHVs as~~ — 'professional' health workers instead of volunteers  
678 from the community ~~and~~, undermining the relationships that underpin volunteer's motivation  
679 to work. This change in community perceptions has been driven by the way the FCHV  
680 programme has developed in Nepal. When the FCHV programme began in 1988, their roles  
681 were limited to provision of health education. However, over the years, they have been  
682 involved in ~~the~~ provision of preventive, promotive and curative healthcare activities, including  
683 distribution of medicines ~~at as part of~~ national campaigns, which is one-off paid activity [61].  
684 It is likely that the expansion of activity, as well as involvement in paid activities by NGOs  
685 [40], although rare, ~~has~~ led some community members to view volunteers as paid workers and  
686 to ~~be~~ more critical views of volunteers' service shortcomings. This has, however, deprived  
687 ~~CHWs FCHVs~~ of the community support they needed, and which underpinned their original  
688 motivation to work. ~~Again,~~ ~~t~~These findings are consistent with studies of CHWs from Africa  
689 and Asia [15, 54], but contradict other evidence from Nepal [35], which was primarily based  
690 on the assumptions of policymakers and programme managers.

691

692 Overall, our findings suggest that financial compensation ~~are~~ is crucial for women volunteers  
693 ~~—~~ who mostly come from a poor socioeconomic background ~~—~~ to be motivated to deliver  
694 global goals for PHC [6, 21, 54, 57, 58]. As highlighted in ~~an~~ earlier studies of FCHVs, Nepal  
695 needs a system that not only socially recognises volunteers' efforts, but also supports their  
696 livelihood: it is only when both these are met that ~~v~~olunteers will be able to deliver their role  
697 with the support of family members [46, 62, 63]. This however, has financial implications for  
698 achieving health related goals (SDG3) ~~—~~ suggesting that more financial investment for FCHVs  
699 is needed for integrated action across three levels (individual, organisational and community)  
700 to deliver on this goal. Securing more financial investment for FCHVs will require integrated  
701 action across all levels of the health system. For example, motivating volunteers at individual  
702 level ~~it~~ will require national policy change, not only to ~~re~~enact ~~re~~-enact the financial incentives  
703 that were present in the FCHV scheme when it first began, but also to ensure that the incentives  
704 match their workload and there is a ~~—~~greater recognition of the value of FCHVs in national  
705 policy. At organisational level ~~Organisational~~, it will require the implementation of  
706 procedures and practices to ensure that FCHVs get all the financial incentives that they are due  
707 and in a timely way and also a programme of cultural change to improve the way that paid  
708 health workers value and interact with ~~FCV~~FCHVs to ensure that their relationships become  
709 grounded in and engender respect. At community level, integrated action is needed to increase  
710 community awareness of FCHVs' ~~roles~~ and their contribution to community health. It is also  
711 important to recognise that, in terms of global policy, ~~At the same time, however,~~ action in this  
712 respect will have knock-on, positive effects for ~~—~~other SDGs, including SDG 8, as it will  
713 increase women's entry into the workforce, and SDG10, as by strengthening women's social  
714 status and livelihoods ~~it~~, will help address gender inequalities [64]. ~~hier~~

715



716 Our study has some limitations. First, data was collected in 2014 from two areas of Nepal using  
717 qualitative methods, hence the detailed findings are not generalisable. The thematic topics  
718 identified are however, potentially relevant in other settings in Nepal and other resource-poor  
719 health systems, given that they resonate with other existing literature on this topic, as discussed  
720 above. Second, participants might have been particularly concerned to express their views on  
721 issues of monetary compensation (in line with social desirability bias), using the interviews as  
722 a potential chance to highlight their complaints to higher level policy audience and programme  
723 managers via the researcher, meaning that other ‘everyday issues’ may not have been  
724 discussed. This does not, however, detract from this being a key issue for the FCHV  
725 participants and therefore key issue to be considered and addressed in further research and in  
726 policy and practice.

727

728 Further research is needed to assess and measure the degree to which the identified factors  
729 influence FCHVs’ motivation to deliver PHC, so that programmes can be designed to support  
730 them. We suggest that there is a role for conducting community-based participatory research  
731 with FCHVs, involving methods that build the capacity of FCHVs to gather and share their  
732 experiences, including with policymakers, in ways that they want and value. While this kind  
733 of research can be resource-intensive, it has direct benefits to those involved, and could support  
734 the co-creation of policy relating to the delivery of UHC that reflects women volunteers’ needs  
735 [65]. At the same time, policymakers and programme managers of FCHV programmes should  
736 consider arranging adequate monetary compensation for volunteers, not only to reflect the  
737 work context and the time spent in volunteering, but also as a livelihood strategy to support  
738 some of the poorest, rural women. This should be combined with activities to ease  
739 organisational bureaucracy and enhance community awareness of volunteers’ roles, so that the  
740 FCHVs remain motivated to deliver towards UHC.

741

## 742 **Conclusion**

743 Our paper illustrates how women from some of the poorest backgrounds can be highly  
744 motivated to work as a [community health](#) volunteer, yet inadequate family, community and  
745 health system support undermine this, the security of their livelihoods, and thus wider efforts  
746 to achieve UHC at primary care level for all. We found that insufficient payment, [social and](#)  
747 [financial](#) opportunity costs of volunteering, and out of pocket ~~expenditures~~ undermine  
748 motivation to deliver services. Similarly, [the](#) bureaucratisation of volunteers' work, and [a](#) lack  
749 of social appreciation of their work by community members, appeared to undermine  
750 volunteers' motivation. Financial investment to provide [community](#) volunteers with monetary  
751 compensation for their [health](#) work seems crucial if women in resource-poor areas of LMICs  
752 are to remain motivated to deliver PHC to achieve UHC for all; with this also being an  
753 investment in women's livelihoods and addressing gendered inequality.

754

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761 writing the main research report on which the paper is based.

762

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## Response to Reviewers

We are grateful to the 3 reviewers for their valuable comments and feedback to improve the manuscript. We really appreciate their time. We have revised our manuscript to reflect the reviewers' suggestions and comments. Below is a point-by-point response to each reviewer describing exactly what amendments have been made to the manuscript text and where these can be viewed (section, line number and page number).

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Reviewer #1: This paper examines the factors influencing the motivations of Female Community Health Volunteers (FCHVs) in rural Nepal, which reveal truly interesting and significant issues regarding primary health care delivery. Here are several points that the authors can improve before publication:

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1. The authors mentioned gender inequality and the relevant hierarchy. How does gender inequality or discrimination influence the FCHVs' motivation? Is it also a factor of motivation (or disincentives)?

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Thank you for your valuable suggestion. We have included the following explanation in the discussion section (page 29, line number 625-633).

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We also found that regardless of a volunteers' age, they wanted to retain their position as a volunteer despite financial challenges, given how they felt it provided women with greater social status and was a route to self-empowerment . For example, in our findings above, and in our previous work on this topic, we highlight how FCHVs appreciated the opportunities to learn new knowledge and skills, and valued travelling outside their houses, meeting new people, and gaining respect from health workers for the work they undertook,

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which might not be possible for most women in villages [25]. Such empowering experiences can be crucial for women in societies with low social status.

2. The authors analyzed the qualitative data using thematic analysis and generated themes at individual, organizational, and community levels, it would be more helpful and clearer to understand if the authors could illustrate and summarize the different themes/subthemes using a structural figure or framework in the result part.

Thank you, a new Figure has been developed to respond to this point and inserted in Section Results on page 17 as shown below.

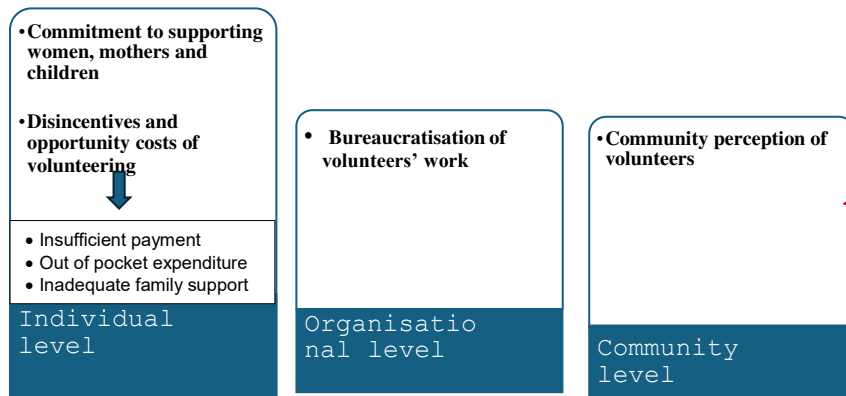


Figure 1. Illustration of themes and subthemes at individual, organisational and community level.

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3. The data was collected in 2014, whereas the authors mentioned the FCHV programme was revised in 2010 and 2019, I wonder whether there can be any factors that may alter the motivation so far due to the policy revision. Despite the authors mentioning the number of FCHVs and their roles remain similar, a brief summary of the policy content change (or what does not change) would be helpful to justify the potential application of results to current circumstances.

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Thank you. A new paragraph has been added in Section Introduction on Page 5-6 setting out that the FCHV strategy was subsequently revised three times in 1990, 1992 and 2003, before the formulation of a new FCHV strategy in 2010 [29-31]. When the programme began, FCHVs were provided with 100 Nepalese rupees (NRs) per month and a training allowance of NRs 250. However, monetary incentives were withdrawn in 1990. In 1992, the training allowance was reinstated, but no other incentives for volunteers until 2010, when the new FCHV strategy (2010) emphasised provision of several non-monetary incentives, such as a celebration of FCHV day and provision of uniform [30]. AFCHV fund (NRs 50, 000) was also created at a village level to support volunteers' livelihoods through a loan (29), but a survey of volunteers reported that only 66% of FCHVs had heard of the fund and only 51% were members of the fund [31]. The FCHV strategy (2010) was revised again in 2019 to include incentives for FCHVs to attend work-related meetings according to government provision, included provision of a letter of honour and a sum of NRs 10, 000 for retiring FCHVs above 60 years old [29].

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4. The questionnaire of semi-structured interview and the list of focus group questions are recommended to be attached in the supplementary appendix.

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These have been attached in the supplementary appendix (S2 Interviews and focus groups guide).

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5. It might be out of the scope of this study, but I am interested in whether the qualitative results are systematically different between the two selected regions, as the authors emphasized that the two rural settings were selected based on different characteristics.

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In terms of financial incentives, study participants in both regions emphasised the necessity of compensating volunteers for their work as reported in this manuscript. However, key information about the differences in the two study regions have been added in Section Results on page 23, line number 484-486.

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The available public health system support in terms of medical supplies and regular supervision of FCHVs were systematically different in the two selected regions (hill villages and the Terai), which has been reported in our earlier study [25].

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1. The numbering of the result part is messed up, and the format of headings and main texts is not consistent (e.g. main texts before and after 4.2 are in different line spacing), please correct them.

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Yes, thank you, we have corrected them.

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2. For the organizational-level and community-level factors, only one factor was analyzed in detail (Bureaucratisation and community perception), the extra subtitles seem redundant.

Yes, thank you, we have removed extra subtitles.

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Reviewer #2: Thanks for inviting me to review this research article “Exploring the motivations of female community health volunteers in primary healthcare provision in rural Nepal: a qualitative study”. Based on the qualitative investigation and analysis, FCHVs’ motivations to volunteer in rural Nepal were affected in several unique ways. After evaluating this study, I recommend it for publication in this Journal, with revisions. Below are my comments and suggestions.

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1. In the method section, authors need to describe the settings the way such as the meeting rooms/open spaces where the interviews/focus groups were conducted.

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Thank you. The following information has been included in Section Method, Data collection on page 11, line number 267-272:

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Interviews and focus groups were conducted using a semi-structured thematic interview guide (S2 interviews and focus groups guide) and most were conducted in participants’ homes, although some individual interviews and group discussions were held in a meeting room at health centres or local cafes as per participants’ availability and preference. For example, the first author conducted a focus group discussion and also conducted an individual interview with a volunteer from a remote area after their monthly meeting at the local health centre.

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2. In the method section, compared to the volunteer participation, can authors provide more detail of the paid participation in this study such as the amount of payment or covered costs?

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The following information has been included in Section Method, ‘data collection’ on page 11, 12:

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In terms of research-related payments, 15 FCHVs who had to commute to participate in interviews were paid NRs 500 (US \$3.46) to cover their expenses. No other incentives were provided to the participants to take part in the study. However, when possible, refreshments (tea, biscuits, snacks, cold drinks) were arranged after the interview/group discussions.

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3. The authors present the socio-demographic characteristics of FCHVs (Table 2), age is also an important factor but it hasn't been reported. For any unreported data in the tables, please indicate it as unknown.

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Thank you, a column with age of volunteers have been added to Table 1 on page 13.

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There was no unreported data in the tables. Ditto sign ["] was meant to say same as above, but we removed this to avoid confusion and replaced with exact characteristics of the study participants in the tables (1 and 2) on page 13 and 15.

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4. In every narrative extract, can authors briefly describe the narrators (e.g. socio-demographics) to facilitate reading?

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Thank you. We have amended the identifiers used in relation to each narrative extract. Each quote has the following identifiers (age range, years of education; exp= years of experience in the post; and distance= walking distance to health centres in minutes/hrs otherwise stated). – we have

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explained this identification system in Section Method on page 16, line number 331-333 of the manuscript.

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5. In the discussion section, more discussion of potential integrated solutions across three levels (individual, organization, and community) would be sound.

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-Thank you for this useful suggestion. We have added in more detail into the discussion about the need for integrated action across the health system with examples of what would be needed at different levels, based on the findings from our research. Please see -page 32, line number 696-709

This however, has financial implications for achieving health related goals (SDG3), suggesting that more financial investment for FCHVs is needed for integrated action across three levels (individual, organisational and community) . For example, motivating volunteers at individual level will require national policy change, not only to re-enact the financial incentives that were present in the FCHV scheme when it first began, but also to ensure that the incentives match their workload and there is a greater recognition of the value of FCHVs in national policy. At organisational level, it will require the implementation of procedures and practices to ensure that FCHVs get all the financial incentives that they are due and in a timely way and also a programme of cultural change to improve the way that paid health workers value and interact with FCHVs to ensure that their relationships become grounded in and engender respect. At community level, integrated action is needed to increase community awareness of FCHVs' roles and their contribution to community health.

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Reviewer #3: This paper by Panday et al. was a qualitative study exploring the motivations of female CHWs who are volunteers in delivering PHC services in rural Nepal. The authors conducted 31 semi-structured interviews and 3 focus groups among female CHWs including volunteers and paid workers in two districts of Nepal. Data was analyzed thematically and organized using the conceptual framework developed by Franco et al. Individual, organizational, and community level results included: 1) volunteers' commitment to supporting mothers and children; disincentives and opportunity costs of volunteering; 2) bureaucratisation of volunteer work; and 3) community perception of volunteers. The authors concluded more support is needed at all these levels, and financial investments are necessary.

The paper addresses a clear research gap. Strengths include a straightforward background section and discussion which highlighted the relevance of the study. The conclusions drawn are supported by the results, with minor areas for improvement, and the method and discussion sections need some more detail. The main weakness is a results section presented without the use of tables or figures. This makes it challenging to synthesize the findings. There are also several typographical errors requiring copyediting. Overall, I recommend this paper is accepted with revisions.

Major areas of improvement include:

1) The lack of tables or figures in the results section. I strongly suggest creating a table or figure which organizes the results by individual, organizational, and community levels. Within each of these levels the authors can include their subthemes and draw connections between them. An example is provided by Figure 1 in a paper on the contribution of FCHVs to maternity care in Nepal also by Panday et al.

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Panday S, Bissell P, Van Teijlingen E, Simkhada P. The contribution of female community health volunteers (FCHVs) to maternity care in Nepal: a qualitative study. BMC health services research. 2017 Dec;17(1):1-1.

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Thank you. We have produced a new figure to respond to this point and inserted in Section Results on page 17.

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2) I suggest the authors summarize their three tables on participant information into just one table.

Thank you. We removed Table 1, but kept Table 2 and 3, as they provide different information: Table 1 is about characteristics of FCHVs and Table 2 is about health workers. Please see the changes in Section Method on page 13 and 15.

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3) In the introduction the authors describe data was collected for this study nine years ago. They do a good job defending the continued relevance of their findings, but maybe they can include a line on how this paper makes a different contribution from their earlier paper, which draws from the same data.

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Thank you. The following information has been added in Section Introduction on Page 7, line number 186-188):

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Recent research in Nepal reveals that FCHVs experience issues such as workload and payment [25, 39, 40]. These are issues that we go on to highlight in this current paper, which therefore suggests the continued salience of our previous research [41].

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4) Some more detail is needed in the reporting of the thematic analysis in the methods section. For example, Braun and Clarke suggest creating initial thematic maps. Perhaps a codebook could be included as an appendix too.

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Thank you. The following information has been added in Section Method on page 15, line number 316 and line number 324.

EvT coded four interviews and a group discussion transcripts in English independently.

Common themes across the data set were developed in NVivo at three levels.

The PI tried to open NVivo 12 file in which coding was done, but could not do so due to technical error at this instance.

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5) The discussion section occasionally needs greater detail when connecting with the broader literature. For example, on page 23 the authors write “These findings are consistent with CHW literature from sub-Saharan Africa and South Asia (51, 52)”. Please expand what are the findings from these other studies if relevant.

Thank you. We have included some greater detail when connecting with broader literature. For example, the following information has been added in Section Discussion on Page 28-29:

For example, in a study conducted in Bangladesh, India, Kenya, Malawi and Nigeria, involving thirty-two focus group discussions with 361 individuals and 116 key informant interviews with CHWs, health workers and managers, it was found that CHWs consistently expressed a need for appropriate and consistent compensation for their work [54]. Similarly, another study of CHWs that also included their supervisors and high-level officials (n=95) within Global Polio Eradication Initiative in India, Nepal, Pakistan, Ethiopia and Rwanda showed that when CHWs were provided with some financial compensation, this was perceived to be low and exploitative of CHWs’ work [55].

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6) Since the authors conclude more financial investment is needed to support FCHVs, I strongly suggest including more extracts explicitly identifying this (presently only extracts 5, 6, 8, 9, 16 mention salary/finances).

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Thank you, we have emphasised the unpaid nature of FCHVs work throughout the findings and have clarified, for example, the importance of lack of coverage out of pocket expenditures. We would like to highlight that other included quotes/extracts, e.g. the quotes on p.23-26 (previously extracts 12, 14 and 17) also relate to finances.

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Copyediting is needed for this paper. Minor areas of improvement include:

Thank you for the copyediting suggestions – we have been through the whole paper and have made changes relating to all the below.

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1) Consistency between using the words “female” or “women”.

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2) Numbers nine and below should be spelled out.

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3) The format the date is presented in line 213 may be ambiguous.

4) Replace the apostrophe symbol in the tables.

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5) Use oxford commas.

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6) Fix punctuation such as double periods and spaces.

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My only other comment is the authors write “informed consent was obtained from most of the participants”. I am confused how data was collected then for participants who did not provide consent.

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Apologies for this error in our writing, it has been corrected as follows:

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Informed written consent was obtained from all the participants included in the study and responses were anonymised (Method, page 10).

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