**Mood shapes the impact of reward on perceived listening effort and fatigue.**

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**Abstract**

Knowledge of the underlying mechanisms of effortful listening could help to reduce cases of social withdrawal and mitigate fatigue, especially in older adults. However, the relationship between transient effort and longer-term fatigue is likely to be more complex than originally thought. Here, we manipulated the presence/absence of monetary reward to examine the role of motivation and mood state in governing changes in perceived effort and fatigue. In an online study, 185 participants were randomly assigned to either a ‘reward’ (*n* = 91) or ‘no-reward’ (*n* = 94) group and completed a dichotic listening task along with a series of questionnaires assessing changes over time in perceived effort, mood, and fatigue. Effort ratings were higher overall in the reward group, yet fatigue ratings in that group showed a shallower linear increase over time. Mediation analysis revealed an indirect effect of reward on fatigue ratings via perceived mood state; reward induced a more positive mood state which was associated with reduced fatigue. These results suggest that: (a) listening conditions rated as more ‘effortful’ may be *less* fatiguing if the effort is deemed worthwhile, and (b) alterations to one’s mood state represents a potential mechanism by which fatigue may be elicited during unrewarding listening situations.

*Keywords:* Listening-related fatigue, effortful listening, motivation, reward, auditory attention, dichotic listening, speech perception

**Introduction**

Tiredness or fatigue from mental exertion is a familiar subjective experience for most individuals. In most cases, this experience is transient and does not have lasting negative consequences. However, for some individuals (e.g., those with chronic conditions such as cancer and diabetes), the effects of mental fatigue may be more pronounced and, in some cases, potentially debilitating (Bryant et al., 2004; Hockey, 2013). As well as compromising well-being, mental fatigue has been shown to disrupt an individual’s ability to perform a wide range of tasks (Herlambang et al., 2021; Marcora et al., 2009), and may result in safety issues like increased likelihood of traffic accidents (Ting et al., 2008). Theoretical approaches highlight the roles of cognitive resource depletion (Craig & Klein, 2019; Gergelyfi et al., 2015) and motivation (Herlambang et al., 2019) in determining the experience of mental fatigue. Hockey’s (2013) Motivational Control Theory (MCT) proposes that fatigue is an adaptive emotional response to conflict that arises in everyday life due to competing demands and priorities. In other words, we experience fatigue as an evolutionarily adaptive response to signal that a particular task or goal is no longer worth the investment of cognitive effort.

Interest in the mental fatigue that arises from effortful speech understanding has increased rapidly in recent years owing the growing number of studies that have shown a link between hearing loss and fatigue (Alhanbali et al., 2017; Davis et al., 2020; Holman et al., 2019; Hornsby & Kipp, 2016). Understanding speech, even for normal-hearing listeners, can tax cognitive resources due to the presence of background noise and other forms of distraction during everyday communication (Mattys et al., 2012). While the link between repeated episodes of effortful listening and longer-term fatigue makes intuitive sense (McGarrigle et al., 2014), recent evidence suggests that the relationship between perceived effort and fatigue may be more complex than originally conceived (Alhanbali et al., 2019; Herrmann & Johnsrude, 2020; McGarrigle, Rakusen, et al., 2021; McGarrigle & Mattys, 2023; Pichora-Fuller et al., 2016). In particular, fatigue may accumulate independently of perceived effort (McGarrigle, Rakusen, et al., 2021), or vice versa (Alhanbali et al., 2023). While perceived effort is often seen as a proxy for performance estimation (Moore & Picou, 2018), fatigue is determined at least partly by one’s affective state (McGarrigle, Knight, et al., 2021; van der Linden et al., 2003). Indeed, in the context of speech perception, heightened daily life experiences of listening-related fatigue have been shown to be associated with an individual’s level of mood disturbance (McGarrigle, Knight, et al., 2021).

The Framework for Understanding Effortful Listening (FUEL) proposes that listening-related effort and fatigue may be influenced by one’s state of motivational arousal (Pichora-Fuller et al., 2016). Studies to date have generally focused on the effects of reward-based motivation on perceived, behavioural, and/or physiological measures of effort allocated (Carolan et al., 2021; Koelewijn et al., 2018; Richter, 2016). These studies have revealed mixed findings. Koelewijn et al. (2018) examined the effect of monetary reward (high/low) on the task-evoked pupil response (a physiological marker of cognitive effort) and self-reported indices of effortful listening in normal-hearing young adults. As predicted, the task-evoked pupil response was larger in the high than low reward condition. However, there was no effect of reward on perceived effort. Carolan et al. (2021) also manipulated reward amount and measured changes in perceived effort in a similar sample of young normal-hearing adults. In their study, however, effort ratings were higher when the monetary reward was higher, suggesting that the additional monetary incentive translated into an increase in perceived effort.

Current evidence suggests that mental fatigue may be sensitive to motivational factors (Herlambang et al., 2019; Hopstaken et al., 2015). Hopstaken et al. (2015) provided a monetary reward bonus for accurate working-memory task performance in the final block of their experiment to measure the extent to which a reward incentive could curb the accumulation of mental fatigue. They found that mean perceived fatigue ratings did indeed decrease in the final block, reflecting some recovery from mental fatigue. To our knowledge, no studies have monitored the effect of reward on perceived effort and fatigue over the course of a listening task to examine whether reward-based motivation leads to a transient versus sustained change in the subjective experiences of effort and/or fatigue. Figure 1 illustrates these two hypothetical scenarios in relation to perceived fatigue.

Finally, the studies described above also failed to include an independent measure of current mood state to explore the potential role of emotional processes in modulating perceived effort and fatigue as a function of reward-based motivation. As well as the aforementioned link between mental fatigue and mood (van der Linden et al., 2003), the extent to which an individual experiences a task as subjectively pleasurable has been invoked in FUEL as a factor that may also moderate effortful listening and fatigue (Matthen, 2016; Pichora-Fuller et al., 2016). In the current study, we aimed to examine associations between perceived effort, mood, and fatigue over time during an effortful listening task in the presence (versus absence) of a monetary reward incentive. We opted to use a dichotic listening task to simulate a listening scenario with significant cognitive demands, but one in which listening performance would depend critically on the allocation of processing resources (Knight et al., 2023). We hypothesised that:

H1: Fatigue ratings in the reward group will be lower overall than fatigue ratings in the no-reward group (Hockey, 2013), with no difference in perceived effort ratings between groups (Koelewijn et al., 2018).

H2: Fatigue ratings will show a steeper linear increase in the no-reward group than the reward group, reflecting a sustained (rather than transient) inhibition of fatigue over time owing to continuous reward-based motivation (see Figure 1).

H3. Effort ratings will show either a transient effect of reward (i.e., reduced effort after block 1 only) or no effect of reward on change over time (Koelewijn et al., 2018).

H4. The effect of reward on perceived fatigue will be mediated my mood ratings; mood ratings will be overall more positive in the reward than the no-reward group, which will be associated with lower fatigue ratings (Matthen, 2016; van der Linden et al., 2003).

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Figure 1. Hypothetical data supporting either a transient (left panel) or sustained (right panel) effect of Group (i.e., reward) on perceived fatigue from listening. Note, Block ‘0’ represents baseline fatigue rating.

**Method**

Hypotheses, methodological plans, and analytic plans for this study were pre-registered (<https://osf.io/cvehd/registrations>). Experiment stimuli, analysis scripts, raw data, and summary data can be found on our Open Science Framework (OSF) project homepage (<https://osf.io/cvehd/>).

**Participants**

We recruited a total of 200 participants (60 male), aged 18-30 years (*M* = 23.39, *SD* = 3.76). Schoemann et al.’s (2017) ‘mc\_power\_med’ app was used to calculate sample size requirements for a basic mediation analysis of the hypothesised indirect effect of group (i.e., reward) on fatigue via perceived mood. Figure 2 illustrates the conceptual model tested in the analysis. To calculate sample size requirements, we hypothesised a standardised coefficient of .25 (small-medium effect size) for both the effect of Group on mood rating (pathway *a*) and the effect of mood rating on fatigue rating (pathway *b*), and a standardised coefficient of .1 (small effect size) for the direct effect of Group on fatigue rating (pathway *c’*) *[[1]](#footnote-2)*. Using a Random seed of 270488, 1000 power analysis replications, and 20000 monte carlo draws per replication, and confidence level of 95%, we calculated that a total sample size of 162 (81 per group) would provide the desired statistical power of .80 at α = 0.05 to detect the indirect effect of interest (pathway *ab*). To allow for attrition (given the large number of screening criteria), we recruited 200 participants in total (100 per group).

All participants were recruited via the online recruitment platform, Prolific (prolific.co) and financially compensated for their time at a standard rate of £6.50 p/h. We applied the following initial eligibility criteria on Prolific, based on self-reports: (1) Based in UK and Ireland, (2) age between 18 and 31 years, (2) English as a first language, (3) normal or corrected-to-normal visual acuity, (4) no known language-related disorders, (5) no diagnoses of mild cognitive impairment or dementia, (6) a minimum Prolific approval rating of at least 95%. A total of 200 participants met the initial screening criteria on Prolific (100 in each condition). After data collection, participants were excluded if they responded ‘yes’ to any of the screening questions administered at the end of the experiment (details below in ‘general procedure’ section). In total, 15 participants were excluded from the analyses due to being flagged on at least one of the screening checks. In the reward group (*n* = 9), two reported currently suffering from a chronic condition that can cause fatigue; six reported currently taking medication that can cause fatigue; and one reported currently suffering from a hearing loss. In the no-reward group (*n* = 6), one reported currently suffering from a chronic condition that can cause fatigue, and all six reported currently taking medication that can cause fatigue.

All remaining participants scored above chance (i.e., > 50%) on the dichotic listening task and were therefore retained in the analyses. A total of 185 participants were entered into the analyses: 94 in the no-reward group, and 91 in the reward group. Table 1 shows the demographic breakdown of each group. This study was granted ethical approval by the departmental research ethics committee at the University of York (ID: 733, year: 2020).

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Figure 2. Schematic representing the variables entered into the mediation analysis. Group (no-reward, reward) was entered as the categorical predictor variable, mood rating (BMIS score) as the mediator variable, and fatigue rating (BFI score) as the dependent variable.

Table 1. Demographic information for participants included in the analyses.

|  |  |  |
| --- | --- | --- |
|  | Group | |
|  | *No-Reward* | *Reward* |
| *N* | 94 | 91 |
| Age in years (*M, SD*) | 23.61 (3.67) | 23.08 (3.75) |
| Sex (Male/Female) | 33/61 | 23/68 |
| Study completion time in minutes (*M, SD*) | 24.45 (10.62) | 24.73 (7.90) |

Note: Study completion time reflects the time taken from when participants began the study to when they returned their completion on prolific.

**General Procedure**

We used Gorilla Experiment Builder ([www.gorilla.sc](http://www.gorilla.sc); Anwyl-Irvine et al., 2020) to design and host all tasks and rating scales in the main experiment. Participants were recruited on Prolific and directed to Gorilla using the experiment link. On Prolific, participants were instructed to only take part in the experiment if they: (1) had access to a set of headphones or earbuds, (2) could complete the study on a laptop or desktop computer, and (3) did not suffer from a known hearing loss in either ear, (4) did not suffer from a chronic condition known to cause fatigue (e.g., CFS), (5) were not currently taking medication known to cause fatigue, (6) had not consumed abnormal amounts of a highly-caffeinated substance (e.g., coffee) in the last four hours, and (7) had a normal night’s sleep (e.g., > 6 hours) in the previous night. Participants in both groups completed a series of audio checks before starting the main experiment. First, participants were given the opportunity to play one of the audio stimuli used in the dichotic listening task of the main experiment and adjust the volume to an audible and comfortable level. They then performed a validated headphone check that involved identifying the quietest of three sounds. Importantly, this task can only be performed accurately with the use of stereo headphones (see Woods et al., 2017, for more details). To progress to the experiment, participants were required to accurately identify the quietest sound on at least 5 of the 6 trials presented. To allow for potential misunderstanding of the instructions, participants who accurately identified fewer than 5 trials on the first attempt were given a second opportunity to pass the test. Finally, participants completed a brief ‘autoplay’ check to ensure that their browsers would permit the playback of auditory stimuli during the dichotic listening task. Audio checks lasted approximately 5 minutes in total.

Following successful completion of the audio checks, participants were given instructions and practiced the dichotic listening task. The dichotic listening task practice session consisted of four trials. They then completed each of the three rating scales: perceived effort, mood, and fatigue (details about each scale provided below) in that order. After completing the rating scales, participants performed block 1 of the dichotic listening task, consisting of 60 trials and lasting approximately 6 minutes. After completing block 1, participants once again filled out the three rating scales. This sequence was then repeated for blocks 2 and 3 of the dichotic listening task. As an additional screening check after completing block 3 of the dichotic listening task, participants were asked the following five (verbatim) questions, each of which involved a binary (yes/no) response option: (1) do you currently suffer from a chronic health condition that can cause fatigue (e.g., CFS, cancer, diabetes), (2) do you regularly take any medication that can cause fatigue (e.g., antihistamines)? (3) Do you have a known hearing loss in either or both ears and/or regularly use a hearing device (e.g., hearing aid or cochlear implant)? (4) Have you consumed a highly-caffeinated substance (e.g., coffee) in the last four hours? and (5) Did you have a good night’s sleep (e.g., > 6 hours) last night? Participants who responded yes to any of questions 1-3 were removed from the analyses (details below in ‘analyses’). As potential confounds, responses to questions 4 & 5 were included as covariates in the analyses. Finally, participants were debriefed about the study. The experimental sequence is illustrated in Figure 3.

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Figure 3. Schematic outline of the study procedure with time estimates for each component. Rating scales included questionnaires measuring perceived effort, mood, and fatigue. Each dichotic listening task block comprised 60 trials.

Participants in both the no-reward and the reward groups completed the same experimental sequence as outlined in Figure 3, with the following exceptions. Participants in the reward group were given the following instructions before performing dichotic listening task practice: ‘*Before we find out about the listening task, please note that you have an opportunity to gain an additional monetary reward based on your performance accuracy and speed on the listening task. Specifically, for every trial that you perform correctly and in < 2 seconds during the main experiment (i.e., after the practice), you will receive an additional £0.02 on top of your participation payment. As there are 180 trials in total, this means you can earn an additional reward of up to £3.60!*’ Participants in the no-reward group simply received the message ‘*1st/2nd/3rd Listening Task complete!*’ upon completion of each listening block. Participants in the reward group were provided with the following additional information after completing each dichotic listening task block: ‘*Well done! So far, you have earned an additional £\*\**’ with the cumulative amount calculated and revealed based on the number of trials responded to correctly in < 2 seconds thus far. Total additional performance-based earnings were given to participants as a bonus payment by the researcher after study completion. The average bonus payment awarded to the participants in the analyses was £3.05 (*SD* = £0.42).

Participants in both conditions took part in the study between the hours of 08:53am – 12:07pm across three consecutive testing days. Participants could only take part in the no-reward experiment if they hadn’t already taken part in the reward experiment, and vice versa. In total, the experiment lasted approximately 30 minutes.

**Stimuli and individual task procedures**

**Dichotic listening task.** We used the dichotic listening task developed by Koch et al. (2011) and adapted for use on the Gorilla online platform. For this task, participants heard two digits simultaneously; one in the right ear and one in the left ear. One of the voices was a male voice and the other was a female voice. At the beginning of each trial, a visual text prompt displayed the word ‘Male’ or ‘Female’ (presented centrally on the screen) indicating which voice participants should attend to for that particular trial. The visual prompt remained on-screen for two seconds. Immediately after the visual prompt disappeared, the two spoken digits were presented over the headphones. Following presentation of the spoken digits, participants were asked to indicate whether the digit spoken by the attended voice was above or below five. ‘Below 5’ responses were given by pressing ‘f’ with the left index finger and ‘above 5’ responses were given by pressing ‘j’ with the right index finger. Participants were given visual prompts for these two response options on the left (press ‘f’) and right (press ‘j’) side of the screen. Presentation of the visual prompts was synchronized with the onset of the spoken digits. Participants were asked to respond as quickly and accurately as possible, and were given four practice trials to familiarize themselves with the task.

All dichotic spoken digits were edited in Audacity to include matching silent onsets lasting 200 ms. Audio files for digits 1-9 (excluding 5) were created using a free online text-to-speech mp3 creator ([www.ttsmp3.com](http://www.ttsmp3.com)). Mp3 files were created in both a male and a female voice. Of the default options on the website, we used the British male voice ‘Brian’ and British female voice ‘Emma’. Each audio file had a sampling rate of 48 kHz. These files were then combined in Audacity to create stereo dichotic stimuli. Participants performed 180 experimental trials in total; 60 trials in each of three listening blocks. Within each block, an equal number (30) of ‘female’ and ‘male’ prompts were administered. Of the 30 ‘female’ and 30 ‘male’ prompt trials in each block, half (i.e., 15/30) were ‘congruent’ trials, in which both spoken digits were either above or below 5. The other half were ‘incongruent’, in which one digit was above 5 and the other below 5. The same digits were never presented together in a given trial. The number of ‘above 5’ and ‘below 5’ correct response trials were balanced (i.e., 30 each) within each block. The lateral position of the female and male voice was also counterbalanced within each block (i.e., the female voice was presented to the left ear on 30 trials, and vice versa). The order of stimuli presentation was fully randomized within each block.

**Perceived effort rating.** Perceived effort ratings were collected based on an adapted version of the NASA task load index item assessing mental demand (Hart & Staveland, 1988), a commonly used subjective measure of effort (Dimitrijevic et al., 2019; McGarrigle & Mattys, 2023; Pals et al., 2019; Peng & Wang, 2019; Strand et al., 2018). Specifically, we asked ‘*How hard did you have to work to accomplish your level of performance (speed AND accuracy) in the listening task? (EFFORT)*’ (100‐step scale from Very low effort—Very high effort). Participants provided responses using an on‐screen slider bar with values ranging from 0 to 100 in increments of 1. A circular icon was positioned on the midpoint of the scale (50) to begin with and participants adjusted the icon using a mouse, with verbal anchors positioned at each endpoint of the slider scale. A “Next” box was positioned at the bottom of the screen which participants clicked on to advance to the next stage of the experiment.

**Perceived mood rating.** The Brief Mood Introspection Scale (BMIS) was used to collect perceived mood ratings (Mayer & Gaschke, 1988). In the BMIS, participants are provided with a list of 16 adjectives (e.g., *‘lively’, ‘sad’, ‘gloomy’*) and asked to circle one of 4 categorical response options ranging from ‘*definitely do not feel*’ (coded as ‘1’) to ‘*definitely feel*’ (coded as ‘4’) to indicate how well each adjective describes their present mood. A “Next” box was positioned at the bottom of the screen which participants clicked on to advance to the next stage of the experiment.

**Perceived fatigue rating.** Perceived fatigue ratings were collected using an item from the Brief Fatigue Inventory scale (Mendoza et al., 1999), an instrument used to quickly assess fatigue severity. Specifically, participants were asked to ‘*Please rate your fatigue (weariness, tiredness) by selecting the one number that best describes your fatigue right NOW*’. This question was chosen because it assessed fatigue ‘right now’, whereas the other items on the scale assessed fatigue over a 24-hour period and would therefore not be suitable for measuring acute changes over time during a listening task. Participants provided responses using an on‐screen slider bar with values ranging from 0 to 10 in increments of 1. A circular icon was positioned on the midpoint of the scale (5) to begin with and participants adjusted the icon using a mouse, with verbal anchors (*No Fatigue* – *As bad as you can imagine*) positioned at each endpoint of the slider scale.

**Analysis**

**Dichotic listening task data pre-processing.** Individual trial response times (RTs) in the dichotic listening task that exceeded 3 SDs below or above the mean RT for each participant were removed from the dataset. This resulted in the removal of 284 trials in the no-reward group (1.7% of responses) and 262 trials in the reward group (1.6% of responses). The highest number of trials removed for a single participant was 7/180 (3.9%). To limit the influence of trials for which there may have been lapses in concentration or misperceptions, RTs were analysed for correct responses only. Given the generally high level of performance across both groups (> 90%), only 7% of the remaining trials were removed from the RT analysis due to incorrect responses.

**Ratings scales.** Scores on the NASA perceived effort scale ranged from 0-100, with higher scores reflecting increased perceived effort. Total scores on the BMIS perceived mood scale ranged from 16-64, with higher scores reflecting more pleasant perceived mood ratings. Of the 16 items on the BMIS scale, 8 were negative/unpleasant items (e.g., ‘gloomy’, ‘grouchy’) and were therefore recoded to ensure that higher total scores reflected more pleasant mood ratings. Scores on the BFI perceived fatigue scale ranged from 0-10, with higher scores reflecting increased perceived fatigue. For all three rating scales, mean scores were calculated as a function of Group (no-reward, reward) and Block (0, 1, 2, 3) with block level ‘0’ reflecting the baseline rating collected immediately after the practice trials.

**Mixed effects models.** we used the ‘lme4’ package (Bates et al., 2015) in R Studio (R version 4.2.3; R Development Core Team, 2023) to examine the effects Group (no-reward, reward) and Block (0, 1, 2, 3) on each outcome variable: (1) Dichotic listening performance accuracy, (2) Dichotic listening RT, (3) Effort rating, (4) Mood rating, and (5) Fatigue rating. Plots were implemented using the ‘ggplot2’ package (Wickham, 2016). Performance accuracy on the dichotic listening task was coded as a binary outcome variable (1 = correct, 0 = incorrect). A Generalised Linear Mixed-effects Model (GLMM) was therefore used for analysis of the accuracy data. A binomial response distribution was specified in the GLMM with a ‘logit’ link function. RTs and responses to each of the three rating scales (effort, mood, and fatigue) were analysed using four separate Linear Mixed-effects models (LMMs). For all of the above analyses, the between-subjects factor Group (reward, no-reward) was modelled as a fixed effect. Binary responses (0 = no, 1 = yes) to the ‘caffeine’ screening question (‘*Have you consumed a highly caffeinated substance (e.g., coffee) in the last four hours?*’) and ‘sleep’ screening question (‘*Did you have a good night’s sleep (e.g., > 6 hours) last night?*’) were included as covariates in each model.

The within-subjects factor Block was also included in each model as a fixed effect. While the models for dichotic listening data (accuracy and RT) included Block with three levels (1, 2, 3), the models for analysis of the rating scales data (effort, mood, and fatigue) included an additional level to account for the baseline rating score. Thus, in the rating models, Block was coded with four levels (1, 2, 3, 4) with ‘1’ representing the baseline score. By-subject intercepts and Block slopes were included as random effects in each model to account for inter-individual variance in both the overall score (intercept) and change over time (Block slope) for each outcome variable. To account for by-item variance in the dichotic listening (accuracy, RT) models, we included an intercept term for the individual items (i.e., auditory stimuli)[[2]](#footnote-3).

Likelihood ratio tests (LRTs) were conducted to determine whether the fixed effects and interactions contributed significantly to the model. To conduct these tests, we used the ‘mixed’ function from the ‘afex’ package (Singmann et al., 2023), which converts variables in the model from default dummy coding (0, 1) to sum-coding (-1, 1). Fixed effects in the model can therefore be interpreted as main effects (i.e., the effect of one variable holding other variables constant), rather than simple effects (i.e., the effect of one variable but only on a specific level of another variable). R syntax for each final model can be found on our OSF project page (<https://osf.io/cvehd/>). Post-hoc pairwise comparisons were conducted using the ‘pairwise’ argument from the ‘emmeans’ package (Lenth et al., 2023), which conducts z tests on the model data and produces Tukey-corrected p-values. For these post-hoc analyses, the block variable was converted to a categorical factor to allow comparison between specific block levels (1 vs 2, 2 vs 3, etc.). Treating Block as a categorical factor created additional random effect terms in each model. As the dichotic listening task data included many observations (~180) per participant, the number of observations exceeded the number of random effects slopes to be estimated, which is a prerequisite for model identification (Bates et al., 2015). However, as the rating scale data included a relatively small number of observations (4 per subject), the LMMs were no longer identifiable since the number of random effects to be estimated in the model now exceeded the number of observations. To address this, random slopes were removed from each rating scale model to permit pairwise comparisons.

**Mediation Analysis.** Mediation analysis was conducted to test our hypothesis regarding the indirect effect of Group on Fatigue via Mood. This analysis was conducted using the PROCESS (Hayes, 2017) macro on SPSS v25. We entered Group as the categorical predictor variable, mood rating as the mediator variable, and fatigue rating as the outcome variable. Figure 2 illustrates the conceptual model tested in the analysis. As with the mixed effects model analyses, binary responses to the ‘caffeine’ and ‘sleep’ screening questions were included as covariates. Baseline mood and fatigue ratings were also entered into the model as covariates to control for the effect of baseline differences in mood and fatigue ratings. Confidence intervals were derived from 5000 bootstrap samples using a random seed generator of 270488. Following the recommendations of Hayes (2017), direct and indirect effects were deemed statistically significant if both bootstrap confidence intervals were either entirely above or below zero.

**Results**

**Dichotic listening task performance accuracy and response time**

Figure 4 displays the mean dichotic listening task performance accuracy and RT as a function of Group and Block. GLMM analyses revealed that there was a significant effect of Group on accuracy (*χ*2 (1, N = 185) = 8.04, *p* = .005), with better performance in the no-reward than the reward group. There was no effect of Block (*χ*2 (1, N = 185) = 0.87, *p* = .35) nor any interaction between Group and Block (*χ*2 (1, N = 185) = 1.07, *p* = .30) on accuracy.

LMM analyses revealed a significant main effect of Group on RTs (*χ*2 (1, N = 185) = 19.24, *p* < .001), with slower RTs in the no-reward than reward group. There was also a significant effect of Block (*χ*2 (1, N = 185) = 45.00, *p* < .001). Post-hoc pairwise comparisons based on estimated marginal means revealed that RTs in Block 1 were significantly slower overall than RTs in both Blocks 2 and 3 (*p*s < .001). No significant difference in RTs were found between Blocks 2 and 3 (*p* = .20). There was no significant interaction between Group and Block (*χ*2 (1, N = 185) = 0.71, *p* = .40).

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Figure 4. Mean proportion correct (left panel) and RT (right panel) with ± SE bars on the dichotic listening task as a function of Block (1-3) and Group (no-reward, reward). Overlaid solid lines illustrate the GLM (accuracy) and LMM (RT) model fits to the data.

**Perceived effort, mood, and fatigue ratings**

Figure 5 displays the mean perceived effort, mood, and fatigue ratings as a function of Group and Block. We found a significant effect of Group on perceived effort (*χ*2 (1, N = 185) = 5.35, *p* = .02), with higher perceived effort in the reward compared to the no-reward group. There was also a significant effect of Block on perceived effort (*χ*2 (1, N = 185) = 35.59, *p* < .001). Post-hoc pairwise comparisons based on estimated marginal means revealed that perceived effort at baseline (i.e., Block 0) was significantly lower than in Blocks 1, 2, and 3 (*p*s ≤ .001). Perceived effort in Block 1 was also significantly lower than in Block 3 (*p* = .002). All other pairwise comparisons were non-significant (*p*s> .05). There was no significant interaction between Group and Block (*χ*2 (1, N = 185) = 0.57, *p* = .45).

We found no significant effect of Group on mood ratings (*χ*2 (1, N = 185) = 1.42, *p* = .23). There was, however, a significant main effect of Block (*χ*2 (1, N = 185) = 27.11, *p* < .001) and a significant interaction between Group and Block (*χ*2 (1, N = 185) = 21.15, *p* < .001). Given the interaction, we conducted post-hoc simple contrasts between blocks for each group. There was no significant difference between blocks in the reward group (*p*s > .05). However, in the no-reward group, all block comparisons were significant (*p*s< .05), except for Block 2 vs Block 3 (*p* = .95).

We found significant effects of Group and Block on fatigue ratings (*χ*2 (1, N = 185) = 4.56, *p* = .03; *χ*2 (1, N = 185) = 44.32, *p* < .001, respectively). There was also a significant interaction between Group and Block (*χ*2 (1, N = 185) = 7.96, *p* = .005). We conducted post-hoc simple contrasts between blocks for each group to examine the interaction. In the reward group, fatigue ratings were significantly higher in Block 3 compared to both baseline and Block 1 (*p*s < .001). All other block comparisons were non-significant (*p*s > .05). However, in the no-reward group, baseline fatigue ratings were significantly lower than in both Blocks 2 and 3 (*p*s < .001) but not Block 1 (*p =* .10). Block 1 was also significantly lower than Blocks 2 and 3 (*p*s < .001). There was no significant difference between Blocks 2 and 3 (*p* = .20).

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Figure 5. Mean ratings for perceived effort (left panel), mood (middle panel) and fatigue (right panel) with ± SE bars as a function of Block and Group. Block ‘0’ represents the mean baseline rating score provided immediately after the practice trials. Overlaid solid lines illustrate the LMM model fits to the data. BMIS = Brief Mood Introspection Scale. BFI = Brief Fatigue Inventory. NASA Effort ratings range from 0 to 100, with higher scores reflecting increased perceived effort. BMIS ratings range from 16 to 64, with higher scores reflecting a more pleasant perceived mood state. Finally, BFI ratings range from 0 to 10, with higher scores reflecting increased perceived fatigue.

**Mediation analysis**

Table 2 shows the correlations between all five variables when scores are collapsed across the three experimental blocks. We conducted a mediation analysis to examine the hypothesis that perceived mood would mediate the effect of Group on perceived fatigue ratings (cf. Figure 2). We found an indirect effect of group on perceived fatigue via perceived mood. Specifically, participants in the no-reward group were significantly more likely to report lower (i.e., more unpleasant) mood ratings overall (*a* = -2.49, *p* < .001), and individuals who provided lower mood ratings were more likely to also provide higher perceived fatigue ratings (*b* = -0.12, *p* < .001). Bootstrap confidence intervals for the indirect effect (*ab* = 0.30) were entirely above zero (0.16 to 0.47). There was no significant direct effect of Group on perceived fatigue rating as the bootstrap confidence intervals straddled zero (*c*′= 0.19, bootstrap CIs: -0.14 to 0.53).

Table 2. Correlation coefficients between all variables.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Effort | Mood | Fatigue | DL\_Accuracy | DL\_RT |
| Effort | . |  |  |  |  |
| Mood | -.17\* | . |  |  |  |
| Fatigue | .16\* | -.52\*\* | . |  |  |
| DL\_Accuracy | .13 | -.008 | -.005 | . |  |
| DL\_RT | .09 | -.15\* | .02 | -.18\* | . |

\* p < .05. \*\* p < .01. DL\_Accuracy = % correct on dichotic listening task. DL\_RT = Mean correct response RT on dichotic listening task.

**Discussion**

The present study examined the effect of reward-based motivation on changes over time in perceived effort, mood, and fatigue. First, we hypothesised that overall fatigue ratings would be lower in the reward than the no-reward group reflecting reward-based inhibition of mental fatigue, but that there would be no overall differences between groups in perceived effort (H1). H1 was partially supported; overall perceived fatigue ratings were lower in the group who received a monetary incentive, but perceived effort was also higher in this group than in the no-reward group. Second, we predicted that fatigue ratings would show a sustained linear increase over time which would be more pronounced in the no-reward group (H2). We found support for this hypothesis, with the results showing greater accumulation of mental fatigue in the unrewarding listening condition. On the other hand, we hypothesised that effort would show either a transient effect of reward or no effect at all (H3). And indeed, while effort ratings did show an increase over time, this change did not interact with the absence/presence of monetary reward, supporting H3. Finally, we predicted that mood ratings would mediate the effect of reward on perceived fatigue (H4). Mediation analysis supported this hypothesis, demonstrating: (a) evidence for an indirect effect of reward on perceived effort via mood ratings, and (b) no evidence for a direct effect of reward on perceived fatigue when mood ratings were statistically controlled.

**A differential impact of reward on perceived effort and fatigue**

The current study provides novel evidence of a differential impact of reward-based motivation on perceived effort versus fatigue. Specifically, results highlight a scenario in which listening is perceived to be more effortful yet shielded from the onset of mental fatigue over time. The effect of reward on perceived fatigue became more pronounced as the task progressed, suggesting a gradual but more pronounced accumulation of fatigue during unrewarding listening challenges. Feedback at the end of each block on how much monetary reward had been accumulated may have contributed to this sustained inhibition of perceived fatigue in the reward group. Previous research suggests that performance feedback may help to increase task engagement and motivation (Salmoni et al., 1984) and thus help to reduce mental fatigue (Herlambang et al., 2019). The differential effects of reward-based motivation on perceived effort and fatigue are consistent with both FUEL (Pichora-Fuller et al., 2016) and MCT (Hockey, 2013) by illustrating that the experience of ‘effort’ may not result in mental fatigue if the effort investment is deemed sufficiently valuable. Nonetheless, while both theoretical accounts highlight the role of motivation during effortful listening (FUEL) and mental fatigue (MCT), subjective perceptions of effort and fatigue are often described synonymously. The current study shows that perceived effort and fatigue are underpinned by different mechanisms.

**Effect of reward on perceived fatigue via mood**

Links between an individual’s current mood state and their propensity to experience mental fatigue have been demonstrated in previous research (Leavitt & DeLuca, 2010; McGarrigle, Knight, et al., 2021; van der Linden et al., 2003). However, the extent to which mood state may govern the effect of reward-based motivation on perceived fatigue during effortful listening has not yet been the focus of systematic examination. The current study revealed an indirect effect of reward on perceived fatigue via mood ratings; individuals who completed the listening task with a monetary incentive indicated more pleasant mood ratings overall which, in turn, was associated with reductions in the experience of mental fatigue. Importantly, there was no direct effect of reward on perceived fatigue independent of mood ratings. This suggests that a mechanism by which reward-based motivation inhibits the onset of listening-related fatigue is by improving one’s mood state during task completion. Interestingly, while baseline mood ratings were similar in both the no-reward and the reward groups, perceived mood showed a clear progressive decline over time in the no-reward group, whereas monetary reward resulted in more stable (and pleasant) mood ratings over time in the reward group. These findings support the MCT (Hockey, 2013) characterization of mental fatigue as a fundamentally emotional response that may be used to instigate a cost-benefit analysis of goal pursuit. This finding also supports Matthen’s (2016) assertion that outcomes relating to effortful listening may vary according to how much pleasure or value is derived from the process of listening.

However, as mediation analysis is a correlational regression-based path analysis approach, determining the precise sequence of effects in the path model is not straightforward. In other words, while our analysis supports the interpretation that reward impacted mood ratings, which in turn impacted perceived fatigue, another interpretation is possible; that reward impacted perceived fatigue which in turn altered mood ratings. To statistically test for this alternative hypothesis, we conducted an additional exploratory mediation analysis, this time with fatigue ratings entered as the ‘mediator’ variable and mood ratings as the ‘outcome’ variable. All other aspects of the analysis were identical to the original mediation model. This analysis revealed an indirect effect of reward group on mood ratings via perceived fatigue, with bootstrap confidence intervals for the indirect effect (*ab* = -0.59) entirely below zero (-1.00 to -0.21). However, importantly, this time there was also a significant direct effect of group on mood rating, with bootstrap confidence intervals below zero (*c*′= -1.90, bootstrap CIs: -2.92 to -0.89). In other words, whilst controlling for the influence of perceived fatigue, participants in the reward group were significantly more likely to provide more pleasant mood ratings. The strong evidence for a direct effect of reward on mood ratings, and the lack of a direct effect of reward on perceived fatigue independently of mood ratings (see original mediation analysis), supports the hypothesised model in Figure 2 as the most plausible path sequence.

**Study limitations and future directions**

Although the listening task performance and RTs were not primary outcomes of interest in the current study, some discussion of these findings is warranted to provide some context for the perceived ratings data. Although participants in the reward were instructed to prioritise both accuracy and speed (i.e., they could only earn bonus money for trials performed correctly AND in < 2 seconds), the reward incentive seems to have induced a speed-accuracy trade-off in this group; performance accuracy was significantly worse in this group but also significantly faster. One possibility is that, because performance accuracy was generally very high (> 90%) in both groups, participants in the reward group felt that prioritising response speed over accuracy would be a more productive response strategy. Indeed, the literature suggests that individuals will often trade-off in this manner if it serves to maximise reward benefit (Bogacz et al., 2010).

Mean fatigue scores did not exceed 5 (out of 10) in either group, even at the end of the final block of trials, suggesting that most participants did not reach their mental fatigue threshold by the end of the experiment. However, it is clear that mental fatigue was elicited to an extent that was sufficient to reveal both differences as a function of monetary reward and meaningful changes over time. Future research should examine the relationship between perceived effort, mood, and fatigue in situations where mental fatigue is more exacerbated, which may provide insight into the mechanisms that underlie more severe cases of fatigue (e.g., in individuals with a chronic illness).

Another potential limitation of the study is that it is based on self-report data only, which may be subject to variety of biases. Future studies may benefit from the inclusion of behavioural (e.g., performance decrements) and/or physiological measures as markers of mental fatigue for a more comprehensive picture of the underlying cognitive and physiological mechanisms. While acknowledging the added benefit of using convergent approaches for triangulation, we believe that self-report measures provide valid and important insights into constructs, like effort and fatigue, that are fundamentally subjective in nature.

**Conclusions**

The current findings shed light on the complex relationship between motivation, effort, and mental fatigue during listening. We report evidence for differential effects of reward-based motivation on perceived effort and fatigue ratings which highlight their distinct nature. We also provide novel evidence that changes to one’s mood state represents a mechanism by which perceived fatigue may be inhibited (or elicited) during effortful listening. Both findings advance our theoretical understanding of effortful listening and fatigue; an important step towards helping to offset these problems in individuals who suffer from potentially severe and debilitating listening-related fatigue (Hornsby et al., 2021).

Word count (should be < 3000) = Intro (1,023) + Results (198+410+150) + Discussion (1398) = 3,179

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1. Note that the apostrophe (*c’*) denotes the fact that this path represents the effect of X (Group) on Y (Fatigue) whilst controlling for M (Mood), as opposed to the total effect which is commonly represented without an apostrophe and includes the indirect effect. [↑](#footnote-ref-2)
2. As rating scale responses were not made to specific items/stimuli, by-item random effects were not included in the rating scale LMMs [↑](#footnote-ref-3)