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4

5 **Illumination as a material service: A comparison between Ancient**

6 **Rome and early 19th century London**

7

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15

16 **Abstract**

17 *Specific combinations of energy flows, material flows and stocks are responsible for those services that*
18 *support societal function and development. In this paper, we develop the concept and accounting*
19 *method for material services, which we define as “those functions that materials contribute to personal*
20 *or societal activity with the purpose of obtaining or facilitating desired end goals or states, regardless*
21 *of whether or not a material flow or stock is supplied by the market”. In this respect, material services*
22 *are an intermediate step that incorporates stock to bridge the gap between resource consumption,*
23 *accumulation and aspects of wellbeing. We provide a material service case study, which identifies the*
24 *level of lighting experienced by urban Ancient Romans relative to that enjoyed by inhabitants of 1820s*
25 *London (the Georgians). Our results show that the average Roman experienced 41,102 lm-hour/year,*
26 *which is more lighting than the Georgian value per capita (at 35,698 lm-hour/year). In terms of fuel*
27 *consumption, Georgians were four times more efficient than their Roman counterparts, but there was*
28 *a trade-off between materials and energy, given that stock efficiency was 53 times lower than that of*
29 *the Romans. This trend of improving fuel efficiency at the expense of materials appears to have*
30 *continued into the 21st century, which holds important implications for sustainable development.*
31 *Further research needs to be undertaken to ascertain whether this holds true for other material*
32 *services such as heating, transport and shelter.*

33 **Key words:** MFA, Roman lighting, Georgian lighting, energy services, stock efficiency, material
34 efficiency, sustainable materials

35

36 **1. Introduction**

37 Economic growth and, perhaps more importantly, aspects of human wellbeing depend on the
38 continuous throughput and transformation of energy and materials (Krausmann et al., 2017). Yet,
39 resource efficiency analysis has traditionally centred on energy efficiency and not materials per se
40 (Allwood et al., 2012; Dusastre and Martiradonna, 2017; Goeller and Weinberg, 1978; Smil, 2017).
41 Furthermore, the delivery of services such as transport, lighting or heating, depends on a
42 combination of energy flows, and materials flows and stocks (Haberl et al., 2017). It is insightful to
43 follow the production chain into services because energy and materials are not usually something
44 that people desire in and of their own right, or perceive as critical to their wellbeing (Day et al.,
45 2016).

46 Examining socioeconomic development, through the lens of ecological economics is helpful because
47 it provides a framework within which to measure the rate and efficiency that society converts
48 natural resources into products and services (Daly, 2005; Gerber and Scheidel, 2018; Haberl et al.,
49 2019). Within this discipline, there has been considerable research which traces energy sources into
50 services and onto wellbeing, as indicated by Fell's (2017) and Kalt et al. (2019)'s respective reviews
51 of the "energy services" concept. The same cannot be said for materials, which are used by society
52 as both stocks and flows, and which can be extracted, harvested or mixed into an almost infinite
53 number of compounds. In addition, materials provide a greater number of services, such as shelter
54 and packaging, that energy alone cannot. All these issues combine to make material accounting
55 much more difficult than its energy counterpart and the "material services" concept much more
56 difficult to test and evaluate.

57 This paper develops the material services concept and categories, as explored by Carmona et al.
58 (2017). This is done to demonstrate the use of material services in the evaluation of both stocks and
59 flows, as an intermediate step between material consumption, accumulation and aspects of societal
60 wellbeing. We propose an updated definition of "material services" to make it more widely
61 measurable, implementable and to complement Fell's (2017) definition of "energy services". By
62 extension, we explore the implications of measuring the transformation of materials into societal
63 services in physical units (such as lumens-hour or kcal). In this respect, we build on what has already
64 been done by Fouquet (2008), when he connected energy flows to illumination, as an energy
65 service. We extend the scope of his analysis by including material stocks because whilst energy flows
66 activate stock, they do not offer service provision without material consumption (e.g. modern
67 lighting works with electricity and the devices that transport and transform that electricity into
68 light).

69 Upon establishing the conceptual framework, we propose a method for measuring the resource
70 efficiency at which energy and material units are supplied. We test the method in a case study,
71 which compares the lighting stock and flows of two historical periods, Roman Pompeii (and
72 Herculaneum) with Georgian London (circa 1820). Through this methodology, we are able to identify
73 a trade-off between energy and material efficiency, with gains in one achieved at the expense of the

74 other. This is something which is frequently overlooked when analysis is restricted to energy
75 services, given that the latter concept only accounts for flows whilst material services account for
76 both energy flows and material flows and stocks. Finally, we discuss the potential link between
77 wellbeing and illumination as a material service and propose future directions for research including
78 further investigation into the trade-off between energy and materials.

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80 **2. Material services**

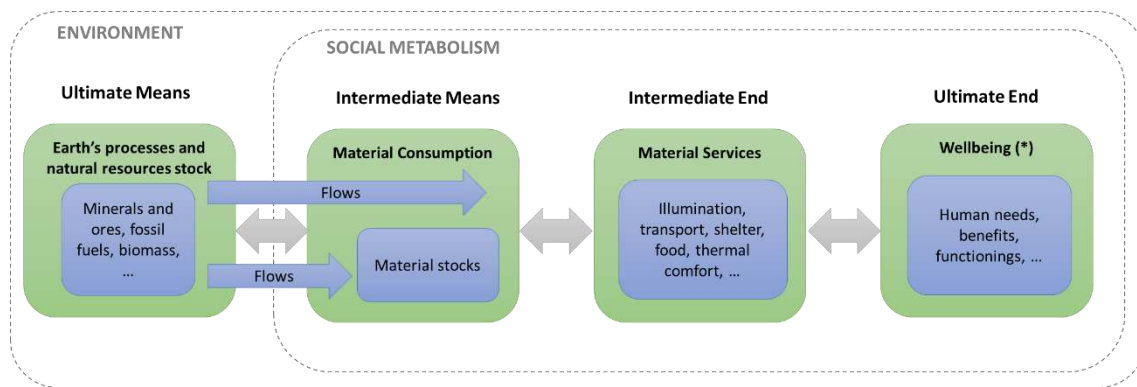
81 **2.1. Rationale: where material services fit in MFA (material flow accounting)**

82 Given the importance of material flows for economic growth and social progress, some authors have
83 begun to evaluate resource consumption and its link to wellbeing (Pauliuk, 2018; Steinberger and
84 Roberts, 2010; Vita et al., 2018). In addition, various quantitative tools have been developed for the
85 assessment of certain aspects of sustainability with regards to material consumption. One of the
86 most important is the economy-wide material flow accounting (which we refer to as MFA). MFA
87 quantifies, in tonnes, all flows of physical matter (with the exception of air and water) which occur
88 within an economic system in a given year (Mayer et al., 2017; Schaffartzik et al., 2014).

89 MFA has addressed various issues linked to material production and consumption and reached a
90 level of maturity (Fischer-Kowalski et al., 2011; Schandl et al., 2017). It enables the quantitative
91 measurement of socioeconomic activity, including trade, and can be used to allocate impact on a
92 consumption rather than production basis (Behrens et al., 2007; Giljum et al., 2011).

93 MFA, when linked to input-output analysis, has resulted in more accurate depictions of consumer
94 environmental impact, as captured in the material footprint (Wiedmann et al., 2015). MFA also
95 highlights stock variation, which gives an indication of the importance of material accumulation in
96 socioeconomic development. In addition, the tool holds widespread acceptance amongst
97 policymakers involved in sustainable development and sustainable resource use. Many of its
98 indicators have been, according to Krausmann et al. (2017, p. 652), referred to *in policy documents*
99 *in the context of improving resource productivity, decoupling resource use and economic growth,*
100 *dematerialisation, and circular economy strategies*. One criticism regarding how the MFA is applied
101 is that flows and stocks are often linked to GDP (e.g. OECD, 2008; Schandl et al., 2017; UN, 2015),
102 but not all societal activities create GDP and therefore neither does all material consumption.
103 Subsequently, both Haberl et al. (2017) and Carmona et al. (2017) have called for the development
104 of service indicators *as complementary concepts of socioeconomic wellbeing*.

105 The introduction of material (and energy) services is helpful, because of the concept's ability to
106 bridge the gap, as an intermediate step, between resource consumption and the personal/societal
107 benefits that such consumption may provide (Figure 1). This step addresses some (although certainly
108 not all) of the complexities faced by those who are using the MFA methodology to link material use
109 with societal wellbeing (e.g. Mayer et al., 2017; Schandl et al., 2017; Schaubroeck and Rugani, 2017).



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Figure 1. Material consumption chain. Adapted from (Daly, 1991) ends-means spectrum. Note: (*) These are components that contribute to aspects of wellbeing, which alone may not result in a holistic sense of happiness.

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114 2.2. Establishing a definition

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The concept of material services was built upon and borrows heavily from energy services, which was first mentioned by Lovins (1976) and Haefele (1977), and later developed by Nakićenović et al. (1993). The energy service concept identifies and accounts for society's dependence on energy to support the functioning of complex systems, through the conversion of energy into desired end uses (services). The concept of energy services had already been mapped by various authors (including Cullen and Allwood, 2010; Heun et al., 2018; Knoeri et al., 2016; Nakićenović et al., 1996, 1993; Schaeffer and Wirtshafter, 1992), and Fell (2017, p. 137) came up with the following definition he derived via a systematic literature review:

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“Energy services are those functions performed using energy which are means to obtain or facilitate desired end services or states.”

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Using a similar concept, Carmona et al. (2017) defined material services as, *“those benefits that materials contribute to societal wellbeing, through fuels and products (regardless of whether or not they are supplied by the market) when they are put to proper use”*. In our opinion, this definition correctly identified that, as material services do not necessarily come from the market, it is possible to separate economic activity from the need to provide societal services. It thus opens the concept to traditional or alternative forms of community and trade, including those existing historically or prehistorically, which did require material services but did not have a market mechanism for their provision.

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However, and due to the inclusion of the term “wellbeing” in this definition, as it stands, “material services” incorrectly supports the idea that they directly translate into wellbeing. In reality, the perception of what exactly constitutes societal wellbeing or how to achieve it may change over time and between regions (Brown and Vergragt, 2016; Carlisle et al., 2009). This is because the notion depends on the underlying belief system or the perspective of the person doing the defining. The same is true for the term “proper”, as different people will have a different view on what that constitutes.

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That said, we believe that a significant added value of material services lies in the concept's ability to measure across spatial-temporal barriers and cultural differences. This is because in consistently

142 assessing the societal function provided by a given material service (which may or may not be
143 transformed into actual or perceived societal or personal aspects of wellbeing), one can identify how
144 an average inhabitant of a given space at a given time, experienced material stocks and flows. One
145 can then compare their experience to that of an average individual with a different set of norms and
146 values. This doesn't mean that the latter two are not important. On the contrary, they exist because
147 a set of beliefs has been instilled to secure the distribution and use of resources (Baccini and
148 Brunner, 2012; Lent, 2017; Lewis and Maslin, 2018). Therefore, governmental structures, religion
149 and education, whilst embodying cultural principles and responsible for material allocation, are not
150 in and of themselves flows or stocks.

151 Consequently, we propose an updated definition for material services, which builds on that of Fell
152 (2017):

153 *Those functions that materials contribute to personal or societal activity with the purpose of*
154 *obtaining or facilitating desired end goals or states, regardless of whether or not a material flow or*
155 *stock is supplied by the market.*

156 In this definition, the term "function" refers to the overall characteristic that society requires in
157 order to do something (e.g. the living space that shelter offers). It should not be confused with
158 material properties or technical attributes such as steel's tensile strength or a motor's RPM. Based
159 on this definition, and using artificial lighting as an example, we know that for human beings to
160 undertake certain activities (e.g. reading, writing or simply navigating a room) a certain amount of
161 illumination is required (which could be measured in lumen-hour, lux or candela per square metre).
162 In this respect, a Roman citizen reading a papyrus would require the same (or a similar) amount of
163 light to someone reading a letter written today. Therefore, their lighting requirements are
164 analogous, although the technology used to meet them may have changed. This is significant
165 because lumens-hour and other physical units are directly comparable. This is in effect what we do
166 in the case study when we contrast the lumen-hours experienced by the average Roman inhabitant
167 of Pompeii/Herculaneum with that of the average person living in Georgian London (see Section 4).

168 All material services are provided by flows (or stocks) but not all flows (or stocks) provide material
169 services. The distinction between them comes down to whether material consumption or
170 accumulation contributes to a societal function measurable in physical units (such as lumen-hour or
171 joules) or simply social status, financial wealth, obsolete stock or waste. An extreme case to
172 illustrate the difference between the two is the introduction of fake "lifejackets", which openly state
173 that the wearer will not be saved in the event of drowning. Given that such lifejackets do not keep
174 the wearer warm and that since they actually increase the likelihood of dying, should one fall into
175 the water (Miliband, 2017; Tzafalias, 2016), they evidently do not fulfil their objective as either
176 thermal comfort or as a health aid. Instead, they represent a clear case of where material
177 consumption does not transform into a material service. In other words, national GDP was added
178 and personal wealth accumulated but no noticeable increase in material service units occurred. A
179 more mundane example would be where packaging is used for promotional purposes or to make a
180 brand look more luxurious rather than protect, preserve or communicate an integral characteristic
181 of a product. Perfume and food packaging provide two very common examples, see Rundh (2009)
182 and Van Rompay et al. (2012). Likewise, given that for a flow or stock to form a service an
183 interaction between the user and the system is required, a light bulb left on accidentally in an empty

184 room (that does not increase a real or perceived sense of security) also fulfils these criteria because
185 the lumen-hour provided does not fulfil the purpose of obtaining or facilitating desired end goals or
186 states. One should also clearly distinguish between material services and the immaterial aspects that
187 support societal end goals such as increased social participation. Education and job creation are two
188 such examples which depend on a number of material services for their delivery but are not material
189 services in their own right (see Section 2.4. for more details).

































190 In some cases, the actual or perceived obtaining or facilitating desired end goals is not directly linked
191 to efficient material service delivery. On a national or regional level, governments may prioritise
192 increased employment rates, as a means to achieve policy targets, over more efficient ways of
193 providing services (Schaffartzik, 2019a). An example of this includes the opening of new car
194 manufacturing sites, even when cars are not the most material efficient form of transport, nor the
195 most sustainable when one considers environmental impacts (Carmona et al., 2019a; Schaffartzik,
196 2019b).

197 **2.3. Material service categories**

198 The full list of material services is shown in Figure 2. These were developed and amended from
199 those published in Carmona et al. (2017). They are grouped into one of five categories (essential,
200 interconnection, regulating, cultural and provisioning), to simplify their identification and primary
201 function. However, we do acknowledge that some material services do belong to more than one
202 category. Appendix 1 provides the complete list, unit examples and a detailed description of each.
203 The provision category (which accounts for the production side of goods and utilities) should only be
204 calculated if the scope of the analysis does not extend to the consumption side, because otherwise
205 there will be double counting.

206 There have been other authors, such as Baccini and Brunner (2012); Brand-Correa and Steinberger
207 (2017); Cullen and Allwood (2010); Knoeri et al. (2016) and Rao and Min (2018), who have proposed
208 services categories. The most relevant of these are mapped onto our categories in Appendix 2.

209

Category	Service	Ancient Rome	21st Century	Category	Service	Ancient Rome	21st Century
Essential services (Vital needs)	Sustenance			Interconnection services (Living space and networks)	Shelter		
	Health protection and restoration				Transport		
Hygiene			Communication and information storage				
Regulating services (Maintaining standards)	Thermal comfort			Cultural services (Nonmaterial benefits)	Identity		
	Illumination				Security		
	Space comfort				Leisure		
	Packaging and storage			Provisioning services (Product outputs)	Goods and utilities production		
	Environmental protection and restoration				Quality maintenance and construction support		

210

211 *Figure 2. Material service categories. Adapted from Whiting et al. (2018). Note: the provisioning services represents the*
 212 *production side of social metabolism. It is useful to calculate them when consumption data is scarce.*

213 **2.4. Scope**

214 Having defined the concept and presented the categories, the scope and some of the peculiarities of
 215 material services can be identified and presented with greater clarity:

216 1) **Flows and Stocks:** Like in the conventional MFA, one should clearly differentiate material flows
 217 and stocks. The former corresponds to energy or material units moved or transformed within a
 218 defined period of time. Examples include diesel, detergents, fertiliser, lubricants and salt. Stocks
 219 constitute those materials that have accumulated over a specified period of time and typically
 220 include boilers, buildings ovens, roads and vehicles. Consequently, flows measured in tonne/year,
 221 for example and stocks simply in tonnes are incommensurable. The link between flows and stocks
 222 within the material services concept can be ascertained through the material service efficiency
 223 indicators (see Section 3.2).

224 2) **Distinction between material services and desired end goals or states:** Some societal functions
 225 are not considered within the scope of material services because the material aspects of their
 226 provision are covered elsewhere, and their inclusion would lead to double counting. Two examples
 227 of that are education and job creation. The reasons why education is not a material service is
 228 because the physical institution where teaching and learning takes place comes under the function
 229 of “shelter”. In the case of a web-based online institution reliant on “the cloud”, the material aspects
 230 are considered under the service “communication and information storage.” This is also true for the
 231 whiteboards, paper, pencils, computer hardware or software employed in the process of sharing or
 232 receiving information. The light bulbs or other lighting technologies are measured under

233 “illumination”. The chairs and tables in the classroom (or indeed at home) come under “space
234 comfort”. Additional extracurricular activities such as sports programmes will likewise be accounted
235 for under “cultural services” or “health protection and restoration” (if specific personal protective
236 equipment is required). Likewise, the football and goal posts come under “cultural services”.
237 Consequently, the societal service of institutionalised education can occur precisely because
238 materials have met the other needs and thus facilitate learning. Similarly, one can follow the same
239 logic through for job creation.

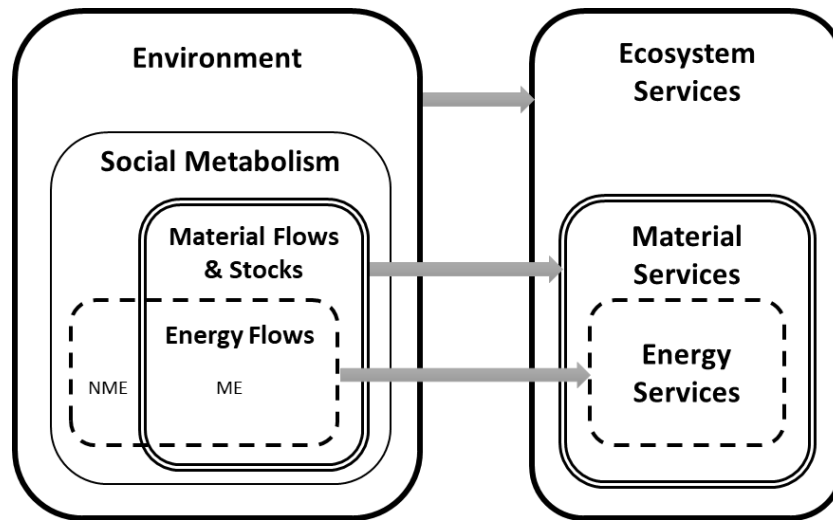
240 **3) Differences between material services and energy services:** All energy services are material
241 services but only some material services are energy services (Figure 3). The distinction between the
242 two relates to whether stocks or flows provide the primary function of a given service. For example,
243 heating is both an energy and material service because it is predominantly provided by a continuous
244 flow of a combustible material (fuel), whilst shelter is only a material service because it is primarily
245 supplied by the accumulation of material stock. By extension, units of material will be assigned to a
246 service based on the primary properties used in that service’s provision. Wood, for example, will
247 provide heating when society makes use of its high calorific value upon burning but will offer shelter
248 when its structural integrity delivers the service.

249 Energy service accounting only considers energy flows, even though it is not just energy that is
250 involved in the provision of a service. Using lighting as an example, in energy service accounting one
251 would restrict the calculation to those fuels or electricity that provide the illumination. Material
252 services accounting extends such calculations to also include light bulbs, cables, switches, lamppost,
253 electricity pylons and gas turbines. All of these pieces of equipment constitute material stocks.
254 Under the material service concept most energy carriers are considered material flows. The energy
255 service and material service calculation for energy carriers are the same, unless other non-fuel flows
256 also support service provision e.g. when salt is added to olive oil to cause a lamp to burn brighter.

257 It is important to note that electricity and some forms of renewable energy are exceptions within
258 material service accounting because they are pure energy flows and thus immaterial. However, the
259 harnessing of these energy flows does depend on materials (e.g. fossil fuels or biomass flows and
260 solar panels, wind turbines or hydroelectric dams). To account for such flows one can use a method
261 that can place both material and pure energy flows under the same unit (e.g. exergy, as
262 demonstrated by Ayres et al., 2006; Carmona et al., 2019b; Whiting et al., 2017). Alternatively, one
263 can choose to ignore them and only calculate the stocks responsible for renewable energy
264 transformation or use both energy and material services in a complementary approach.

265 **4) All material services indirectly benefit from ecosystem services:** Nature provides all the raw
266 materials that are transformed and incorporated into material services. The boundary between
267 ecosystem services and material services occurs on the incorporation, processing and
268 transformation of Nature into the flows and stocks that constitute aspects of social metabolism.
269 Whilst “sustenance”, “environmental protection and restoration” and “cultural” services are
270 typically calculated within the scope of ecosystem services, other material services such as “shelter”,
271 “packaging and storage” and “space comfort”, which also rely on what Nature provides, are not
272 accounted for. This is where material services can bridge the gap between natural processes
273 (particularly biosphere) and social metabolism.

274 Figure 3 shows a conceptualisation of the material service concept scope and interconnections
275 between material services, energy services and ecosystem services.



276

277 *Figure 3. The relationship between energy, material and ecosystem services. Material flows are classified as “biomass”,*
278 *“fossil fuels”, “metal ores” and “mineral ores” (Fischer-Kowalski et al., 2011; Krausmann et al., 2018). Note: ME: Material*
279 *energy flows (biomass and fossil fuels), NME: Non-material energy flows (solar, hydro, wind)*

280 **5) Material services do not necessarily contribute to GDP** and can account for those materials that
281 are traded between people without the legal recognition of monetary exchange i.e. in transactional
282 agreements that are not formally recognised by the State such as bartering, black market activity or
283 cryptocurrencies such as Bitcoin. The concept of material services overcomes this issue because it is
284 robust enough to consider subsistence farming or fishing, for instance, under “sustenance” as a
285 material service. This property is particularly helpful where artisanal mining (which in many
286 countries is illegal but not necessarily criminal) provides a noticeable quantity of a given ore.

287 **6) Material services can be used for present and historical analysis:** Given the quantifiability of
288 material service units, one can compare the number of lumens per hour, kcal of sustenance or m² of
289 shelter accessed across nations, industries and individual factories in the present, or distant past,
290 without determining whether such differences have (or had) a positive or negative effect on society.
291 It is important to point out higher quantities of a given set of material service units does not
292 necessarily mean that the service provided is “better”. This is because a single unit does not capture
293 all aspects deemed important in the provision of a service. For example, a greater number of m²
294 tends to provide a greater flexibility of space arrangement. However, a local authority interested in
295 meeting national sustainability targets might consider metrics linked to equity/fairness, accessibility
296 and occupancy. This is why it is good practice to measure a service with more than one set of units.

297 **7) Exclusions and limitations:** The material services concept does not primarily measure
298 environmental impact or wellbeing. Neither does it provide value judgements regarding whether or
299 not one unit of service (e.g. kcal, passenger-km) is to be preferred over another. For example, it does
300 not distinguish between the kcal provided by a doughnut or a lettuce leaf, except in terms of how
301 efficiently that kcal was produced. In other words, material services cannot be used to state whether
302 an individual should prefer (because it is healthier or for ethical concerns) to ingest a kcal from one
303 food type or another. Nor does the concept state societal level preferences i.e. whether there is a
304 desire for more or less lighting than what is available to a given community. However, one could

305 infer that larger numbers of lumen-hour per capita, for example, mean that society values night-life
 306 and the ability to work or socialise after dusk. It could also mean that a small elite group has invested
 307 heavily in lighting and enjoy it whilst a large number have no (or very limited) access to lighting. In
 308 this case, the average would become skewed and not represent the “average user” at all. This is why
 309 contextualised analysis is essential and why assumptions must be clearly stated.

310 In order to overcome certain elements of this limitation, a practitioner should measure the service in
 311 a number of ways that incorporate various characteristics and/or dimensions. The set of indicators
 312 selected should be fit for purpose and supported by a thorough contextual analysis with detailed
 313 assumptions. For example, in addition to lumens-hour, lighting quantity could be measured in lux or
 314 candela per square metre. Artificial lighting can also be considered in terms of quality.
 315 Comprehensive reviews of possible units of measure for technical aspects of lighting can be found in
 316 Kruisselbrink et al. (2018). One could also look at the number and size of windows to gauge quality
 317 of natural light, as this will impact lighting levels in buildings and the dependency a person has on
 318 artificial lighting as a material service. For public lighting, one could consider metrics such as
 319 “distance from the nearest streetlight”, the distance between those lights or perceptions,
 320 preferences and feelings towards the artificial lighting provided (Beute and de Kort, 2013; Rankel,
 321 2014).

322 Lastly, the scope of “material services” does not include elements linked to human labour,
 323 knowledge, know-how or immaterial assets, although each of these factors influences the
 324 level/quality of any given service. The scope is restricted in this way because the primary function of
 325 the concept is to analyse the relationship between service provision, energy flows, and materials
 326 flows and stocks, as well as their various trade-offs.

327

328 **3. Methodology**

329 **3.1. Quantifying Flows and Stocks**

330 Material flows and/or stocks accounting in material services uses the same methodology as that
 331 presented by Fischer-Kowalski et al. (2011). For flows, Equation 1 applies.

$$332 \quad \text{Material consumption} = \text{Extraction} + \text{Imports} - \text{Exports} + \text{Recycling} \quad (1)$$

333 For stocks, the equation depends on whether an inflow-driven or stock-driven approach is taken, a
 334 selection which is subject to the quality of information available and the complexity of the system
 335 being analysed. Equation 2 applies to an inflow-driven model:

$$336 \quad M_{Stock[i,N]} = \underbrace{M_{Stock[i,0]}}_{\text{Initial stock}} + \underbrace{\sum_{n=1}^N M_{Inflow[i,n]}}_{\text{Inflow}} - \underbrace{\sum_{n=1}^N M_{Inflow[i,n]} \cdot f_{[n]}}_{\text{Outflow (End of Life)(or } M_{Outflow})} \quad (2)$$

337 In this equation, $M_{Stock[i,N]}$ represents the in-use stock at time N and i may be a sector or specific
 338 material. $M_{Stock[i,0]}$ refers to the in-use stock at time 0 and $M_{Inflow[i,0]}$ is the material inflows for year n .
 339 The outflows are derived from a residence time model. They are calculated relative to the inflows via

340 the convolution integral (Müller et al., 2014); whereby $f_{[n]}$ is the probability density of the lifetime
 341 distribution function. Key examples include Krausmann et al. (2018) and Wiedenhofer et al. (2019).

342 Equation 3 shows the application for a stock-driven model, where $M_{p[i,N]}$ is the material embodied in
 343 all products and infrastructure p for year N , while c_i refers to the concentration or fraction of a
 344 material contained within a given product (if applicable). Key examples include Cabrera Serrenho
 345 and Allwood (2016) and Pauliuk and Müller (2014).

$$346 \quad M_{Stock[i,N]} = \sum_{p=1}^P M_{p[i,N]} \cdot c_{i,N} \quad (3)$$

347 For both flows and stocks, where a material has more than one primary use, allocation is necessary
 348 and practitioners would need to justify their decision.

349 **3.2. Material service accounting and efficiency**

350 The exact unit measured depends on the purpose of the study. For example, if a government or
 351 urban planning authority were interested in housing, they might consider the number of inhabitants
 352 per household and the living area of that household in terms of floor area (m²). They also might, if
 353 checking for safety compliance, measure tensile strength (MPa or kN) of the steel contained within
 354 high rise buildings. Ideally, they would use more than one unit of measurement in order to obtain a
 355 more holistic understanding of the nature of service delivery. More information regarding possible
 356 accounting units is in Appendix 1.

357 To calculate how efficiently material services are provided one needs to calculate the ratio of flows
 358 or stocks relative to the service, as shown in Table 1. Intensity indicators are used as proxies because
 359 services are measured relative to societal functions whilst flows and stocks are measured in mass.
 360 The last column presents the specific indicators used in our case study.

361 *Table 1. Material service efficiency indicators*

Indicator	Description	General Equations	Case study application
Material stock efficiency	The amount of stock required to provide a unit of service	$\frac{S}{M_{Stock}} \quad (4)$	$\frac{Service \ (lumen-hour/cap/year)}{lighting \ device \ stock \ (kt/cap)} \quad (5)$
Material flow efficiency	The amount of material flow that is consumed to provide a unit of service	$\frac{S}{M_{Inflow(consumables)}} \quad (6)$	$\frac{Service \ (lumen-hour/cap/year)}{Fuels \ used \ for \ lighting \ (kt/cap/year)} \quad (7)$

362 *Note: Where, S: Material Service, M_{Stock}: Material stock, M_{Inflow}: Material flow.*

363

364 **4. Case study: illumination as a material service**

365 For illumination, one must account for fuels (flows) and associated production and distribution
 366 systems, including lighting devices (stocks). Specifically, in this case study, we compare Roman
 367 Pompeii/Herculaneum (79 CE) with Georgian London (circa 1820). These historical time periods and
 368 locations were selected because they represent two key empires that had access to some of the
 369 most advanced technologies amongst their peers. Pompeii/Herculaneum was selected due to the

370 unusual circumstances linked to the Vesuvius eruption and the remarkable preservation of urban
371 Roman life around the Bay of Naples. Georgian London was selected because this was the capital of
372 the most industrialised nation. In both cases, a sufficient level of data and primary sources are
373 available, so as to reduce the number of assumptions.

374 We evaluate the use of three types of lighting technology and their respective fuel for each period:
375 candles, oil lamps and coal gas production and distribution. We followed the generic process below:

376 1) Identification of key authors and primary/secondary source material to provide contextual
377 information including the type and the pace of lighting innovation. This involved the obtaining of
378 demographic information and the number of buildings per category.

379 2) Calculation or identification from primary sources of the number of lighting devices, the type of
380 fuel (e.g. oil, tallow, coal gas), their corresponding stock (e.g. candlestick or lamp post) and the
381 material from which the stock is made (e.g. iron, bronze or clay).

382 3) Ascertain the fuel consumption per hour and per capita device use. For coal gas, calculate the
383 materials used in production.

384 4) Measure the service of lighting, i.e. the number of lumens per hour per capita.

385 5) Validation and/or comparison of results with those of modern authors.

386 6) Provide Sankey diagrams to illustrate the relationship between stocks, flows and services.

387 Key primary sources for the Georgian period were Ure (1840), Accum (1820), Peckston (1819) and
388 Clegg (1841, 1866). Key sources of data and contextual information for the Ancient Rome, Pompeii
389 and Herculaneum comes from Wallace-Hadrill (1994), Griffiths (2016), Kaiser (2011a, 2011b), Beard
390 (2015, 2010), Rowan (2017), and Peña (2007). More detailed information regarding the use of units,
391 including the modern standardisation of disused units, data collection and cross-referencing for
392 contextual analysis and calculations can be found in the Supplementary Information.

393 One limitation of this study, which will have led to the overestimation of lighting efficiency is the
394 limited accounting of those upstream material flows that produced the energy sources and the
395 upstream energy flows that supported the extraction of mineral and metal ores. Unfortunately, the
396 sources of information linked to the energy and material flow/stock requirement for mining and
397 processing were incomplete or unavailable. Lastly, we do not include the role of human labour
398 involved in the provision of services, although undoubtedly this played a part.

399 **4.1. Material service efficiency of illumination**

400 The per capita breakdown of lighting fuel and stock use for the Roman and Georgian period is shown
401 in Table 2. Stock per capita in Georgian London was, in absolute terms, 47 times that of Roman
402 Pompeii/Herculaneum. For fuels, the results are reversed, with the average urban Roman consuming
403 almost five times more than their Georgian counterpart. The main user of lighting, as a material
404 service in urban Rome was “households”, which accounted for 60 percent of the total. For circa 1820
405 London, it was “industry” that represented the largest user at 56 percent. That said, one should be
406 careful when comparing “industry” across the two cultures because what exactly constituted this

407 category changed between the two periods, as did the predominant workplace locations and the
 408 extent of the formal relative to the informal work sector.

409 The difference between the use of lighting in the “households” reflects the variations between the
 410 Roman and Georgian workday, labour and societal/personal expectations and values, and/or the
 411 ease of access to lighting amongst the poor. In 1820s London, for example, there was a Candle Tax
 412 that was later repealed because of its detrimental impact on the working class who lived in squalid
 413 conditions and had little access to fuels, let alone lighting devices (see Supplementary Information
 414 for details). Consequently, the level of artificial illumination, as a material service, was higher for
 415 Herculaneum and Pompeii than it was for London almost 2000 years later.

416 *Table 2. Per capita lighting stock and fuel consumption.*

Period	Urban Roman 79 CE			London 1820s		
	Stock (kg/cap)	Flow (kg/cap/year)	Service (lumen-hour/cap/year)	Stock kg/cap	Flow (kg/cap/year)	Service (lumen-hour/cap/year)
Households	0.6	14.4	24368	5.7	1.8	5667
Industry and commercial	0.05	5.0	7743	29.9	1.7	20020
Cultural	0.1	5.1	8991	2.2	1.8	10011
Total	0.8	24.5	41102	37.8	5.3	35698

417 Note: Assuming 50% of devices are lit. The categories represent primary functions. Ancient Rome industry and commercial considers
 418 bar/restaurant (coupon, popina, thermopolium), brothel (lupinar), shop (taberna), bakery, forge, kiln, workshop, basilica, senate-house
 419 (curia) buildings. Georgian London industry and commercial encompasses mills and factories. The “cultural” category covers temples,
 420 churches and theatres. Households lighting takes into consideration both interior and public streetlights.

421
 422 Table 3 shows the level of artificial illumination in terms of efficiency i.e. how effectively a unit of
 423 stock or fuel provided a certain quantity of lumen-hour. In Georgian London the lighting device stock
 424 was 53 times less efficient than the stock available to the average Roman living in the Bay of Naples.
 425 However, one must be careful when interpreting Roman stock efficiency because the clay used to
 426 produce the majority of oil lamps (their primary technology) is lighter than the iron that supported
 427 the provision of Georgian lighting. The scarcity of stock per capita in the Roman period (as shown in
 428 Table 2) also positively skews the results and may make the Romans appear more efficient than they
 429 actually were. There may also have been more stock than that found by archaeologists, given that it
 430 is highly probable that those subject to the eruption of Vesuvius took a lamp with them upon
 431 escaping the city.

432 Fuel efficiency, as indicated by material flow efficiency indicator in Table 3, was four times higher in
 433 Georgian London than it was in Roman Pompeii/Herculaneum. This is due to a number of factors,
 434 including technological advancements in candle moulds, fuel quality, and differences in a fuel’s
 435 physicochemical properties. The introduction of coal gas, for example, drove fuel efficiency in the
 436 Georgian industrial sector.

437

438

Period	Urban Roman 79 CE		London 1820s	
	Stock efficiency (lumen-hour/kg/year)	Flow efficiency (lumen-hour/kg)	Stock efficiency (lumen-hour/kg/year)	Flow efficiency (lumen-hour/kg)
Households	39173	1695	988	3195
Industry	160190	1540	670	11611
Cultural	61568	1780	4586	5568
Total	50344	1681	944	6741

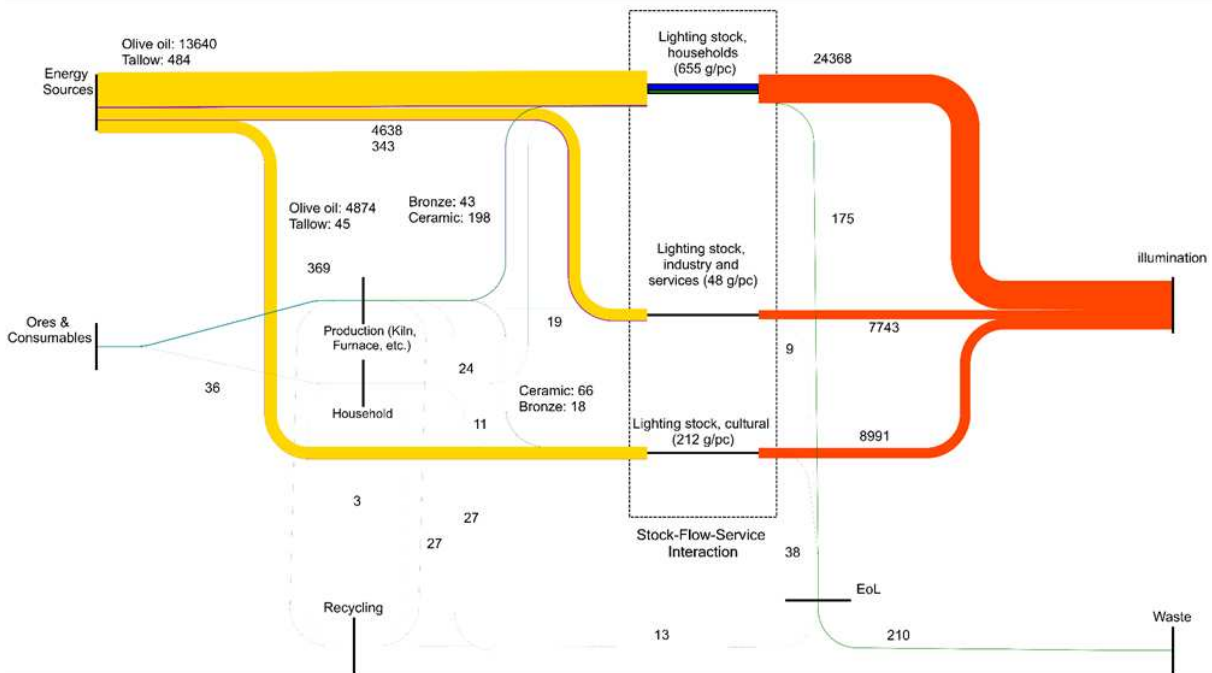
440 Note: Assuming 50% of devices are lit. Category breakdown is mention in the notes accompanying Table 2.

441 **4.2. Stock-flow Sankey diagrams**

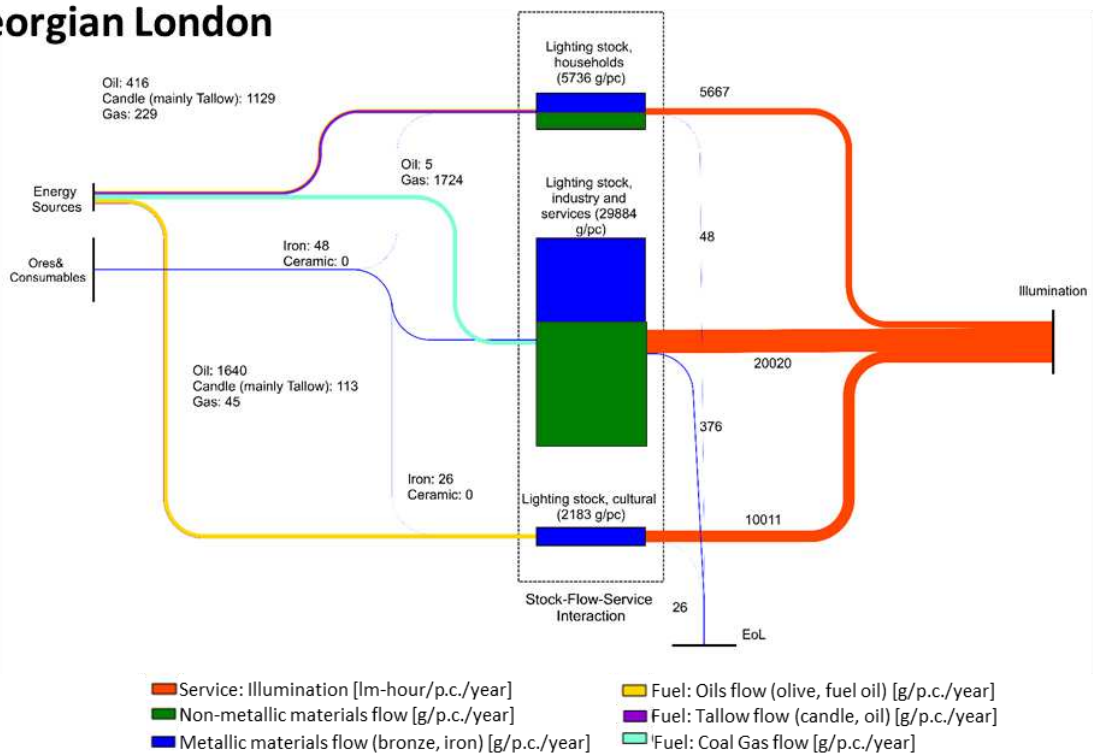
442 Figures 4a and 4b provide a static snapshot of per capita material consumption (flows and stocks)
 443 and artificial illumination provided over an average year within the respective periods studied. They
 444 are not traditional Sankey diagrams, because they show stocks, not just flows. In addition, the
 445 balance between inputs and outputs is not equal to zero, as stock accumulates for decades. The lines
 446 on each diagram represent the flows. Since stocks and flows are expressed in different units, the
 447 width of the lines is proportional to the annual quantity of material that provides the illumination,
 448 whilst the area of the blocks represents the weight of the lighting devices and is indicative of stock
 449 accumulation. The ratio between the material services and the material flows and/or stocks
 450 identifies the efficiency at which illumination was achieved. For example, if household fuel
 451 consumption is high but the conversion efficiency into illumination is low then the yellow line will be
 452 thicker than the orange one.

453 With regard to this specific case study, Figure 4a shows that ancient urban Roman illumination was
 454 predominantly supported by fuels (i.e. olive oil and animal fats). Stock was minimal and used
 455 efficiently, but the Roman trade-off was to burn more fuel to compensate for the less efficient
 456 lighting technologies. For Georgian London, one can see that the dependency of fuels reduced as
 457 lighting stock increased. In other words, the efficiency of fuel conversion into illumination, as a
 458 material service, is higher but stock efficiency is lower, which demonstrates their trade-off. In terms
 459 of improving our understanding of ancient Roman and Georgian day to day activities, the Sankey
 460 diagrams reflect a greater emphasis on the workplace, as we approach the Industrial Revolution and
 461 a move away from more domestic based tasks. One can certainly suggest that Roman life in
 462 Pompeii/Herculaneum was much more home centred.

Urban Rome



Georgian London



463

464 *Figure 4. Sankey diagrams representing the annual per capita (p.c.) stocks-flows-service for illumination. 4a: Ancient Rome.*
 465 *4b: Georgian London.*

466

467

468

469 **5. Discussion**

470 Through the material services concept, we have demonstrated that stocks play a significant role in
471 the intermediate step that exists between resource consumption and certain aspects of human
472 wellbeing. Using a case study, we have shown that a specific combination of flows and stocks
473 supplied illumination and that the combination used in the Bay of Naples in 79 CE provided the
474 average person living in Pompeii/Herculaneum with more artificial light than their Georgian
475 counterpart living in London. Whilst we cannot necessarily take this to mean that the average
476 Roman felt happier than the average Georgian, we can hypothesise about their quality of life. We
477 may for instance infer, should we take Sen and Nussbaum's (Nussbaum, 2003; Sen, 1985, 1994)
478 framing of wellbeing (as discussed in Whiting et al., 2018), that the Pompeiian was more capable of
479 freely succeeding in doing what they chose to do, being who they choose to be and pursuing what
480 he or she could have done, according to their own idiosyncrasies, during the hours of darkness or
481 inside a dark room.

482 Of course, lumens-hours is only one potential unit of measurement, a proxy which does not capture
483 all relevant aspects of service provision. Furthermore, higher quantities of lumens-seconds do not
484 *necessarily* give an indication of overall service quality because, for instance, the devices might be
485 poorly distributed (either too concentrated or too spread) so as not to optimise artificial levels in all
486 rooms of a house, all areas of a street or all parts of a neighbourhood. This is why it is important to
487 have more than one unit of measurement when assessing service provision (e.g. distance from
488 nearest streetlight). Furthermore, lighting is only one aspect of daily life, and arguably to be able to
489 experience Sen's "good life" or meet what Doyal and Gough (1991) refer to as the universal basic
490 needs of physical health and autonomy, one would also need to have a certain degree of space and
491 thermal comfort, be free from hunger and so on. This point demonstrates the value of identifying,
492 accounting and evaluating material services without going into more existential matters. After all,
493 the concept of material services does not state that emphasising flow efficiency over stock efficiency
494 is good or bad. Neither does it indicate how one should provide or distribute lighting, or whether
495 that provision is environmentally sustainable or its allocation just. For answers to such questions, we
496 would have to look into morality and ethics, specifically what we ought to do and why we ought to
497 do it, or whether there exists anything at all that we ought to do (as discussed by Harris, 2011;
498 Sandel, 2010). That said, material services could at the very least facilitate a debate on how to design
499 and manage the product lifecycle and resource distribution.

500 For one thing, our results indicate that artificial lighting requires a trade-off between energy and
501 materials. In other words, stock efficiency appears to be sacrificed to reduce fuel consumption. This
502 trend has been observed in the 21st century whereby energy saving devices have been
503 manufactured via the introduction of composite materials, many of which are scarce (Carmona et al
504 2017, Valero and Valero 2014). This trade-off is thus an important consideration for the discourse
505 around sustainability and policy development into the coming decades. That said, further research
506 needs to be done to establish whether the trade-off between energy and materials is equally
507 apparent for other services. It would certainly be worth calculating the extent at which a trade-off
508 increases or diminishes relative to the exact service provided. Other research could be undertaken
509 to look more closely at the relationship between GDP and material services, including, for example,
510 artificial lighting provision and GDP per capita. One way to do this might be through the consumer
511 surplus approach, something which Fouquet (2018) has already done for energy services. To better

512 connect material services to other aspects of wellbeing, a more in depth analysis of the relationship
513 between material consumption, material services and the meeting of human needs should be
514 undertaken to properly evaluate the role of the material service concept in a wellbeing framework,
515 such as that proposed by Doyal and Gough (1991).

516 Lastly, the introduction and integration of material services alongside the MFA is not without its
517 challenges. All three are subject to issues linked to intensive data collection and processing. In the
518 case study presented here, an extensive and laborious literature review was required with many
519 missing gaps needing to be filled by contextual historical analysis. There may also be some aversion
520 to learning yet another set of metrics and there is always the problem of whether one really
521 measured what they set out to do in the first place i.e. demonstrating a link between material
522 consumption and access to lighting, then inferring that we can in fact understand something new
523 about someone's way and quality of life. Of course, whilst there are challenges, as with any concept
524 or metric, it can be refined as system complexity is better understood.

525

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534

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Appendix 1: Material services categories and description

Material Service	Service Description	Material flows and stocks	Suggested Units or indicator*
Essential services			
Sustenance	Removal of hunger and thirst	Products that can be consumed for nutritional purposes without immediate risk to a person's health or wellbeing. It also includes kitchen utensils, microwaves, ovens, plates and cutlery etc. In addition, the fuels used to cook prepare (e.g. butane gas, electricity etc). It also includes those materials required to provide access to drinking water.	kcal kJ kg Shannon Entropy Modified Functional Attribute
Health Protection and Restoration	The non-nutritional reinstating or enhancing of wellness/health.	It includes prescriptive measures such as pills, cough syrups, lotions, nasal sprays, vitamins and minerals etc. It does not include soaps, floor disinfectant etc which are covered under "Hygiene and Access to Water". It also extends to walking sticks, wheelchairs, glasses and bandages. It also includes personal protective equipment such as ear protectors, face mask, harnesses etc. Armour used in combat is also included here. Life support machines and x-rays would be accounted for here. Medical tools such as the scalpel and the stereoscope are likewise included.	Number of... Reduction in dB Reduction in days needed to recover Life expectancy increase Quality of Life Inventory
Regulating Services			
Hygiene	The maintenance of hygienic standards at the desired temperature.	This includes include pipes, taps, aqueduct, water fountain. It also includes fuels, thermostat and thermal solar technology. It considers those products used for predominately non-medical purposes such as soaps, shower gel, window cleaner, detergent etc. It also includes the materials used in the broom, mop, bucket, washing machine, dishwasher etc.	m ³ m ³ at 60 °C kg
Illumination	The artificial support of vision in the absence of sufficient natural light.	It includes all materials used in artificial lighting e.g. candles, light bulbs, lanterns and floodlights. It also includes batteries and associated equipment such as cables, switches. Fires are not included as they predominately provide heating, which is address under "Thermal Comfort".	Lumen-hour Lux Candela per square metre
Packaging and Storage	The preservation and protection of material goods.	Examples include cardboard boxes, plastic food and drink packaging, aluminium cans, liquid nitrogen, etc. Historically it would include amphorae. It also includes the materials employed in buildings that are used to store goods such as warehouses, fridges and freezers. <i>Please note that the material service unit does not measure for the packaging, but rather pertains to the good being protected (e.g. wine inside the glass bottle, but not the glass bottle itself).</i>	tonne or m ³ of goods storage
Space Comfort	The physical comfort of a person operating in a given space, and which do not provide heat or cooling as a primary function.	Household and office furniture.	tonne Multifunctionality Modularity
Thermal Comfort	Temperature regulation through space heating or cooling.	Air conditioning units, radiators, the equipment, biomass or fuel used to create and maintain a fire etc. They also account for the equipment required to "house" the fire. It includes the thermal comfort undertaken in vehicles.	m ³ at 20°C Environmental (comfort) index for temperature and humidity.
Environmental protection and restoration	The protection, maintenance or rejuvenation of land, sea or air quality outside of human dwellings.	Examples include materials used to remediate land, preventing leachate from leaking into aqueducts via geotextile membranes, catalytic converters to reduce excessive air pollutants from entering the atmosphere and wastewater treatment plants and products.	Removed pollutant load (tonne) or reduced concentration (ppm, mg/L)
Interconnection Services			
Communication and Information Storage	That which allows people to communicate information in some documented form (physical or virtual).	Personal stationary, books, computer hardware and software, microphones, internet infrastructures, radio antennae, and communication satellites are all included.	Bytes m ² hours

Shelter	The sheltering for people or those animals (e.g. pets) that are not reared for food or clothing.	Those materials that constitute finished buildings. They include houses and offices.	m ² Homelessness per 1000 inhabitants Vacancy rate
Transport	The movement of people, animals or goods.	Includes cars, buses, trams, planes, bicycles, articulated lorries, boats, trains etc. It may also include muscle power (horses, oxen etc). Transport infrastructure such as airports, roads and bicycle lanes.	Passenger-km Tonne-km Average waiting time
Cultural Services**			
Identity	The facilitation of creating and promoting aspects of one's inner being.	This includes and is not restricted to clothing, religious buildings and artisanal tools for artistic forms of creativity.	Likert scale Human freedom index Press freedom index
Leisure	The opportunity for rest and relaxation	Examples include musical instruments, board games, game consoles, balls and bats. It also includes sport stadiums, monuments, etc. Protective equipment used in sport, such as helmets and mouth guards, comes under "Medical Appliances and Health Aids".	Hours Number of users
Security	The physical and emotional integrity of the self or the group.	This includes outdoor fences, military equipment, personal weapons, security cameras.	Reduction in the number of homicides, thefts.
Provisioning services			
Goods and utility production***	The intermediate step between natural resource extraction and goods provision to the end user.	These include the materials involved in the production of iron bars, aluminium sheets, cement etc. They include the iron furnace, the cement mixer etc. They also include energy infrastructure such as electricity pylons, hydropower dams and gas turbines.	tonne kWh Technical properties such as tensile strength (MPa)
Quality Maintenance and Construction Support	The reparation and upgrading of material stock.	It includes construction tools, scaffolding or 'Temporary works' (large, usually steel or timber, structures to support construction that are removed when the actual building/structure is stable).	Extended longevity (e.g. hours, years) Number of uses

707 * The exact unit applied will depend on the nature of the material product and its material service category. There is
708 flexibility in unit choice, although any selection made by a practitioner should be justified within the context it is used. The
709 units can be converted into per capita terms or remain in total amount.

710 ** Those materials that support non-material benefits as their primary function and which do not also provide shelter or
711 any other material service in their own right. Please note that cultural aspects are fluid and there may be more than one
712 primary reason for being involved in a given activity e.g. a person may play an instrument as a means of being at one with
713 their identity or simply entertainment, or for both reason at the same time.

714 *** Goods and utility production as a material service, will often be measured in terms of kg_{sr} (service) relative to kg_{in}
715 (inflow). This is an exception within the general concept, but makes sense given that it is a supporting material services
716 which provides kilograms of material to other industries (e.g. steel bars destined for the construction sector). This material
717 is then placed into the final goods that provide a different service, such as shelter. Please note that other forms of
718 measurements such as average unit life expectancy or tensile strength are units linked to material properties rather than
719 service provision per se.

Appendix 2: Comparison with other proposed energy/material services categories

Service categories	Material Service (this paper)	Cullen and Allwood (2010)		Baccini and Brunner (2012)		Knoeri et al (2015)		Rao and Min (2018)	
		ES category	Service metric	MS category	Service description	ES/MS category	Service metric	MS category	Service metric
Essential services (Required for vital needs)	Sustenance	Sustenance	Joules food	To nourish	Production and distribution of food (including food conservation and storage) Food consumption (including cooking)	Sustenance	Food conservation: kg of food cooled and frozen Cooking: number of meals, times of hob, oven, microwave, kettle, tap uses	Nutrition: Food and cold storage	Total calories, protein, micronutrients; Fridge (or other technology)
	Health protection and restauration	-	-	-	-	-	-	Health care: Accessible and adequate health care facilities***	Minimum health expenditure per capita
Interconnection services (Large structural services)	Shelter	Structure	Deflection: MPa ² /3m ³	To reside and work	Residential units, work and recreation facilities	-	-	Shelter	Solid walls and roof
	Transport	Passenger transport Freight transport	Passenger-km Tonne-km	To transport and communicate	Transport persons and goods (including road construction)	Mobility	Work, business & education trips Shopping, escort & personal trips Leisure trips	Mobility	Access to public transport, or vehicle, if essential Public transport and road infrastructure
	Communication and information storage	Communications	Bytes	To transport and communicate	Transport information (including education)	Communication	Entertainment: hours of use Home computing: hours of use Internet: hours of use Telephone: hours of use	Communication Information access	Phone (1 per adult) Television/internet device ICT infrastructure
Regulating services (Maintaining standards)	Hygiene	Hygiene	Hot water: m ³ K Mechanical work: Nm	To clean	Hygiene/Cleaning	Hygiene/cleanliness	Textile cleaning (laundry): number of weekly cycles Personal hygiene: number of showers, baths, sink, & tap uses Food cleaning**: number of dish washing cycles, sink use volume Gardening**: tap uses & water volume	Living conditions: Hygiene Clothing	Minimum, accessible water supply In-house improved toilets Water and sanitation infrastructure Washing machines per 1000 persons

	Thermal comfort	-		-		Thermal comfort	Usable floor area (UFA) at average temperature	Living conditions: Basic comfort (bounded temperature/humidity) Clothing	Modern heating/cooling equipment Electricity infrastructure Minimum clothing materials
	Illumination	Illumination	lm-s	-	-	Illumination	Lumen perceived by the user (in the lit environment calculated as 1/3 of the emitted source-lumen)	-	-
	Space comfort	-	-	To reside and work	Equipment needed to run home and work facilities.	-	-	Living conditions: Sufficient, safe space	Minimum floor space
	Environmental protection and restoration	-	-	To nourish To clean	Waste disposal Environmental protection (waste treatment and management)	Cleanliness	Human waste disposal: number of toilet flushes	Air quality: Maximum ambient particulate matter (PM2.5)	Clean cook stoves Restricted transport infrastructure
	Packaging and storage	-	-	-	-	-	-	-	-
Cultural services (Nonmaterial benefits)	Identity	-	-	-	-	-	-	Freedom to gather/dissent	Public space, sq. m. per 1000 persons
	Security	-	-	-	-	-	-	-	-
	Leisure							Freedom to gather/dissent	Public space, sq. m. per 1000 persons
Provisioning services (Product outputs)	Goods and utilities production	-	-	-	-	-	-	-	-
	Quality maintenance and construction support	-	-	To clean	Maintain the quality (aesthetics and functioning)	-	-	-	-

ES: Energy service, MS: Material service.

**Food cleaning and gardening was originally allocated to sustenance.

*** Only include the material (non-human) requirement