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O'Neill, C., Lim, F.K.S. orcid.org/0000-0003-1227-460X, Edwards, D.P. et al. (1 more author) (2020) Forest regeneration on European sheep pasture is an economically viable climate change mitigation strategy. *Environmental Research Letters*, 15 (10). 104090.

<https://doi.org/10.1088/1748-9326/abaf87>

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Forest regeneration on European sheep pasture is an economically viable climate change mitigation strategy

To cite this article before publication: Connie O'Neill *et al* 2020 *Environ. Res. Lett.* in press <https://doi.org/10.1088/1748-9326/abaf87>

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9 3 **Forest regeneration on European sheep pasture is an economically**
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12 4 **viable climate change mitigation strategy**
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15 **Abstract**

16 Livestock production uses 37% of land globally and is responsible for 15% of anthropogenic
17 greenhouse gas emissions. Yet livestock farmers across Europe receive billions of dollars in annual
18 subsidies to support their livelihoods. This study evaluates whether diverting European subsidies into
19 the restoration of trees on abandoned farmland represents a cost-effective negative-emissions
20 strategy for mitigating climate change. Focusing on sheep farming in the United Kingdom, and on
21 natural regeneration and planted native forests, we show that, without subsidies, sheep farming is
22 not profitable when farmers are paid for their labour. Despite the much lower productivity of upland
23 farms, upland and lowland farms are financially comparable per hectare. Conversion to ‘carbon
24 forests’ is possible via natural regeneration when close to existing trees, which are seed sources. This
25 strategy is financially viable without subsidies, meeting the net present value of poorly performing
26 sheep farming at a competitive \$4/tCO₂eq. If tree planting is required to establish forests, then
27 ~\$55/tCO₂eq is needed to break-even, making it uneconomical under current carbon market prices
28 without financial aid to cover establishment costs. However, this break-even price is lower than the
29 theoretical social value of carbon (\$68/tCO₂eq), which represents the economic cost of CO₂ emissions
30 to society. The viability of land-use conversion without subsidies therefore depends on low farm
31 performance, strong likelihood of natural regeneration, and high carbon-market price, plus
32 overcoming potential trade-offs between the cultural and social values placed on pastoral livestock
33 systems and climate change mitigation. The morality of subsidising farming practices that cause high
34 greenhouse gas emissions in Europe, whilst spending billions annually on protecting forest carbon in
35 less developed nations to slow climate change is questionable.

36

37 **Keywords:** greenhouse gas mitigation, livestock, pasture, forest regeneration, subsidies, carbon costs

38 Introduction

39 Livestock production occupies ~37% of land globally for grazing (IPCC, 2019), plus an additional 20%
40 of cropland dedicated to feed-crop production (Foley *et al.*, 2011). As an industry, livestock production
41 is responsible for ~15% of total anthropogenic greenhouse gas (GHG) emissions, of which grazing
42 systems directly contribute 20% (Garnett *et al.* 2017), with fluxes dominated by methane from enteric
43 fermentation and nitrous oxide release from excreta (Herrero *et al.* 2016, Garnett *et al.* 2017).
44 Livestock also degrade land resulting in flooding, demand and pollute freshwater, and adversely affect
45 biodiversity (FAO 2006). Despite this environmental damage, the livestock industry is widely
46 subsidised. In 2013, the net value added of grazing livestock farms in the European Union (EU)
47 constituted ~50% of direct payment subsidies (European Commission 2016). 'Less favoured areas',
48 regions inherently unsuited to production, are further subsidised to support farming livelihoods and
49 to prevent land abandonment. Between 2007-2013, €12.6 billion was allocated for this purpose
50 (European Commission 2018; equivalent to ~US\$ 14.1 billion).

51 Juxtaposing this European subsidy for a GHG-emitting land-use, tree planting is being
52 promoted at the global scale as a cost-effective negative-emissions strategy for mitigating climate
53 change, restoring forests, and progressing sustainable development goals (Chazdon *et al.* 2015;
54 Griscom *et al.* 2018, FAO 2018). While there is engagement with this movement in Europe, current
55 forest conservation and restoration actions focus primarily on less developed nations, especially in the
56 tropics. For example, although the Bonn Challenge, a German and IUCN (International Union for
57 Conservation of Nature) initiative, is intended as a *global* effort to restore degraded land, only 0.1%
58 of currently committed land is in Europe (Bonn Challenge 2019). Despite Europe's disproportionate
59 historical contributions both to emissions and deforestation (Kaplan *et al.* 2009; Althor *et al.* 2016), it
60 has the lowest percentage of protected forest area of any vegetated sub-region and limited recent
61 increase in forest cover (Morales-Hidalgo *et al.* 2015, EEA 2017).

62 Converting pastureland to forest across Europe has potential as a climate change-mitigation
63 strategy, contributing to the restoration ambitions of the Bonn Challenge, whilst simultaneously

1
2
3 64 mitigating the GHG emissions from livestock agriculture. The technical potential of such a strategy has
4
5 65 already been investigated in the United Kingdom (UK). Read *et al.* (2009) established that a 4% change
6
7 66 in land cover to forestry could achieve an annual abatement of GHGs equivalent to 10% of UK
8
9 67 emissions by 2050. This mitigation potential is an important pillar of recent GHG removal scenarios
10
11 68 (Committee on Climate Change, 2018; Royal Society & Royal Academy of Engineering, 2018). More
12
13 69 drastic land-use transformation is possible without compromising food production. For example,
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15 70 Lamb *et al.* (2016) proposed that, by increasing productivity, 5 million ha of agricultural land could be
16
17 71 spared, which, if coupled with habitat restoration, could reduce predicted emissions in 2050 by 80%.
18
19 72 Thus, there are both strong moral and logical arguments for pasture conversion to forest. However,
20
21 73 this strategy also has significant economic, social and cultural implications for rural communities,
22
23 74 which are likely to limit its practical implementation (Lamb *et al.* 2016). It is therefore necessary to
24
25 75 analyse the socio-economic viability of such a strategy.
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30 76 In this study, we use sheep farming in the UK as a case study to assess the financial
31
32 77 implications of converting pasture lands to forestry. We first establish the economic viability of sheep
33
34 78 pasture relative to 'carbon forests' under different production and tree-recovery scenarios. Secondly,
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36 79 we explore the circumstances under which conversion of pasture to forestry might be economically
37
38 80 viable and discuss the cultural implications.
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43 82 **Strategy**

44
45 83 Pasture covers ~29% of UK land area, making it the most extensive land class (Rae 2017). The UK
46
47 84 livestock industry is heavily dependent on subsidies: in 2018, up to 94% of livestock farm business
48
49 85 income was from EU subsidies under the Common Agricultural Policy (CAP) (DEFRA 2018a). Sheep are
50
51 86 the most numerous livestock animal in the UK (excluding poultry), it is one of the top 10 sheep
52
53 87 producers worldwide (DEFRA 2020, FAO 2018), and production is commonly focused on marginal and
54
55 88 unproductive land. There are over 70,000 farms holdings with breeding ewes and, in 2017, sheep
56
57 89 farming generated 4.7 million tonnes of CO₂ equivalent accounting for ~1% of total UK emissions
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2
3 90 (AHDB 2018, NAEI 2020). Simultaneously, UK tree cover is 8%, making it one of the least densely
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5 91 forested countries in Europe (FAO 2015, Forestry Commission, 2017a). Historically covered in forest
6
7 92 and with a suitable climate, the UK possesses large potential for reforestation as a climate change-
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9 93 mitigation strategy (Read *et al.* 2009).

10
11
12 94 To assess the economic potential of conversion, the profitability of pasture and forest must
13
14 95 be established. The economic success of pasture depends on the income from animal products and
15
16 96 the costs incurred producing them. Here, the profitability of sheep farming is assessed *without*
17
18 97 subsidies to evaluate the economic viability of alternative land uses without government support. The
19
20 98 economic viability of pasture is then compared with land conversion to forest. Although the
21
22 99 profitability of timber and coppice is competitive with pasture (Heaton *et al.* 1999, Nijnik *et al.* 2013,
23
24 100 Hardaker 2018), there is a long time-lag between the costs of forest establishment and financial
25
26 101 returns, which often discourages conversion (Lawrence and Edwards 2013). Therefore, instead of
27
28 102 assuming income from timber production, this study assesses the feasibility of receiving payments
29
30 103 solely for carbon sequestration.

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32
33
34 104 Previous studies have investigated the relative profitability of carbon payments in the tropics
35
36 105 (Fisher *et al.* 2011, Gilroy *et al.* 2014, Warren-Thomas *et al.* 2018) and Australia (Comerford *et al.* 2015,
37
38 106 Evans *et al.* 2015), showing that carbon farming *can* be economically competitive with pasture, but
39
40 107 that viability depends on opportunity costs and attainable carbon price. However, as European
41
42 108 countries have previously lacked a platform for carbon payments, there is a deficit of relevant research
43
44 109 for Europe and temperate regions more broadly, making it necessary to assess the strategy in the
45
46 110 European ecological and economic environment. The Woodland Carbon Code (WCC) is a UK scheme
47
48 111 recently developed by the Forestry Commission that incentivises forestry, enabling landowners to
49
50 112 claim money for every tonne of carbon dioxide (tCO₂) they sequester (SI text 1). Landowners enter
51
52 113 carbon credits on the UK Woodland Carbon Registry, which are voluntarily bought by companies or
53
54 114 individuals to compensate for their own emissions (Forestry Commission, 2018a).

1
2
3 115 Economic feasibility was evaluated under three distinct scenarios: the continuation of farming,
4
5 116 natural forest regeneration and forest planting (as summarised in Table 1).
6

- 7
8 117
- Scenario 1: Sheep farming on pasture continues, but without EU subsidies or equivalent. Farm
9
10 118 accounting often does not incorporate unpaid labour carried out by the farmer(s). Since
11
12 119 farming is compared to forest management, which has negligible labour requirements in
13
14 120 comparison, we evaluate the profitability of sheep farming with and without labour costs.
15
16 121 Farm performance in the UK is not spatially predictable by environmental conditions, instead
17
18 122 being determined by individual farm efficiency (Wilson *et al.* 2012). Varying productivity (in
19
20 123 kg per ha) was therefore used to reflect the range in farm performance.
21
22
 - Scenario 2: Sheep farming is abandoned and forests naturally regenerate, with carbon
23
24 124 payments claimed. Crucially, Scenario 2 assumes that a seed source from nearby trees ensures
25
26 125 that regeneration in pastureland is not limited by tree dispersal and establishment. Both
27
28 126 mixed native deciduous woodland and coniferous scots pine forests are assessed.
29
30 127
 - Scenario 3: Forests are established through planting, carbon payments claimed. Forest
31
32 128 planting involves different levels of disturbance to the existing environment. Ground
33
34 129 disturbance results in loss of soil carbon, reducing the overall amount of carbon that can be
35
36 130 claimed (Forestry Commission, 2018a). Consequently, a conservative approach was adopted
37
38 131 and planting was assumed to incur maximum disturbance.
39
40 132
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42

43 133 A common issue with carbon-offsetting schemes is permanence, i.e., the risk that the carbon
44
45 134 sequestration can be reversed. The WCC accounts for this with a pooled buffer in which each WCC
46
47 135 project contributes 20% of its carbon credits to the buffer to cover any loss of carbon (e.g. through
48
49 136 storm damage) and any trees lost that must be replanted (Forestry Commission, 2018a). In addition,
50
51 137 woodlands cannot be felled in Britain without a licence (Forestry Commission, 2018c). WCC projects
52
53 138 must also conform with the UK Forestry Standard (Forestry Commission, 2017b).
54
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56
57 139 Given the negative environmental impacts of exotic conifer plantations, including loss of
58
59 140 ground vegetation, acid run-off, modified hydrological systems and lower biodiversity (Brockenhoff *et*
60

1
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3 141 *al.* 2008, Bunce *et al.* 2014), we only considered the conversion of pasture to native woodland.
4
5 142 However, the productivity and, therefore, sequestration potential of exotic conifers is significantly
6
7 143 greater than that of natives (Read *et al.*, 2009).
8
9

10 144

11 145 **Methods**

12 146 Assessing economic feasibility

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15
16 147 The net present value (NPV) of sheep pasture and forests receiving payments for carbon was
17
18 148 calculated. This represents the benefits minus costs over a given time period; a positive NPV indicates
19
20 149 net profit whereas a negative NPV signifies net loss. Following HM Treasury (2018), NPV was calculated
21
22 150 over a 25-year horizon with a discount rate of 3.5%. Rates of 7% and 10% were also applied to reflect
23
24 151 higher discount rates in the private sector (Moran *et al.* 2008, HM Treasury 2017). This range is
25
26 152 consistent with existing literature (Nijnik *et al.* 2013, Gilroy *et al.* 2014, Warren-Thomas *et al.* 2018).
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30 153

31 154 Farming NPV

32
33 155 NPV was calculated, without any subsidies, for sheep that lamb in spring. Income and cost values were
34
35 156 taken from the 2018 John Nix Pocketbook for Farm Management, which is produced by the Andersons
36
37 157 Centre of Farm Business Consultants (Redman 2017). The pocketbook provides estimates of costs and
38
39 158 income for low-, average- and high-performing farms. Values are based on the UK Farm Business
40
41 159 Survey using 2017/18 prices and presented separately for upland and lowland farms due to their
42
43 160 distinct characteristics. Upland farms deemed 'Less Favourable Areas' are characterised by lower-
44
45 161 stocking densities and poor-quality land. Lowland farms are generally more intensive and have better
46
47 162 access to markets (Hardaker 2018). The values in Redman (2017) were used to establish the range of
48
49 163 farms in the UK, with the resulting distribution resampled 10,000 times to account for uncertainty and
50
51 164 variability within these parameters. The underlying distribution of farm productivity across the UK was
52
53 165 unknown, and consequently a uniform distribution was adopted, bounded by the values for high- and
54
55 166 low-performing farms in each case. Productivity and NPV were then calculated for each iteration as:
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60

$$SheepNPV = \sum_{1}^{n} \frac{(O - V - F)}{(1 + r)^n} \quad (1)$$

176 where: O is output, the income from lamb and wool sales less depreciation costs, calculated using a
 177 fixed price for lamb and wool; V is variable costs, those that vary with output and include feed
 178 concentrates, veterinary and medicine, forage and miscellaneous costs (e.g. contract shearing etc.);
 179 F is fixed costs, which do not vary with output, including labour, power and machinery, and overhead
 180 costs. NPV is calculated both with and without labour costs. Rent was excluded from the analysis
 181 because prices can be distorted by subsidies (Patton 2008, DEFRA 2018a). r is discount rate and n is
 182 year (up to 25 years).

174

175 Forest NPV

176 The quantity of claimable carbon sequestered was determined using look-up tables provided by the
 177 WCC, based on forest carbon models (Randle and Jenkins 2011). Carbon sequestration was estimated
 178 for native woodland over 25 years and accounted for the soil carbon loss through disturbance,
 179 depending on the establishment method adopted (SI Text 1).

180 The amount of claimable carbon per ha was then multiplied by the price of carbon to estimate
 181 income from forests. Payments were assumed to be made each time carbon sequestration is verified:
 182 after the first 5 years, then at 10-year intervals. Forestry costs include carbon validation and registry
 183 use (Table S1). Values were provided by Dr Vicky West, a member of the WCC executive board. When
 184 planting trees (Scenario 3, Table 1), there are additional establishment costs; these were taken from
 185 Haw (2017) and cover the first 15 years (Table S1). NPV was then calculated as

$$ForestNPV = \frac{(B_{0-5} - C_{0-5})}{(1+r)^5} + \frac{(B_{5-15} - C_{5-15})}{(1+r)^{15}} + \frac{(B_{15-25} - C_{15-25})}{(1+r)^{25}} \quad (2)$$

186 where B_{0-5} is the benefit received from forestry (i.e. the income from carbon payments) in years 0-5,
 187 B_{5-15} the benefit received in years 5-15, and B_{15-25} the benefit received in 15-25 years. B was based on
 188 carbon price, which we resampled across 10,000 iterations, under a uniform distribution bounded by
 189 the lowest price in the current UK carbon market (~US\$4 per tCO₂) and the social price of carbon

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2
3 190 estimated by the UK government (US\$68 t⁻¹ CO₂eq). C is the costs associated with carbon payments,
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5 191 allocated to 5- or 10-year verification intervals. Following the WCC guidelines, no net carbon
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7 192 sequestration was assumed on pasture prior to conversion.
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11 193 Total costs were divided by forest area, which was resampled under a uniform distribution
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13 194 10,000 times, since a farmer may not turn their entire farm to forest. Forest size was assumed to range
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15 195 from 5-125 ha, since forests <5 ha do not qualify as 'standard' in the WCC and >125ha is the largest
16
17 196 farm considered by Redman (2017), representing an upper limit to forest conversion. r is the discount
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19 197 rate. In both forest scenarios, it was assumed that the landowner prepares documentation for the
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21 198 WCC rather than contracting a project developer and, as such, no additional cost has been applied.
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199

200 **Results**

201 Sheep farming continues (Scenario 1)

202 The NPV of sheep pasture increases with lamb productivity (Figure 1a). When the farmer and spouse
203 are paid for their labour, farmers normally make a net loss with only the most productive farms
204 breaking even. Upland farms make smaller losses (median: \$-6016/ha) than lowland farms (median:
205 \$-8010/ha) because of their lower costs (Figures 1c and 1d). However, upland farms are also less
206 productive (median: 364 vs. 563 kg/ha).

207 When labour is unpaid, sheep farming can generate net profit (Figure 1b), although the
208 median remains negative (\$-586/ha). The difference between upland and lowland farms narrows, with
209 median losses of \$-1150/ha for upland farms and \$-26/ha in lowlands, making lowland farms more
210 profitable (Figures 1e and 1f).

211 Varying discount rate produces the same patterns in NPVs. However, because future costs are
212 reduced, the lowest NPVs are elevated as discount rate increases (Figure S1).

213

214 Natural regeneration (Scenario 2)

215 The NPV of forests receiving carbon payments was calculated in relation to carbon market price and
216 forest size (Figure 2). The size effect arises because the verification costs of the WCC are fixed
217 regardless of forest size. For a naturally regenerating deciduous woodland, at a low carbon price (\$4
218 per tCO₂), forests larger than ~25 ha make a profit, but all forests become profitable at higher carbon
219 prices (≥\$20 per tCO₂) (Figure 2a). Deciduous woodland is projected to sequester a net total of 85
220 tCO₂eq/ha over 25 years. For conifer forests, changing carbon price has less effect on NPV (Figure 2b).
221 The largest conifer forests (>100 ha) break even at ~\$14 per tCO₂, although even under the highest
222 carbon prices, profit is minimal. Carbon sequestration is also markedly lower (7 tCO₂eq/ha) than
223 deciduous woodland over 25 years.

224 For naturally regenerated deciduous woodland, increasing discount rates lowers the NPV.
225 Higher discount rates reduce the gradient of NPV over carbon price: with a discount rate of 10% under
226 the highest current carbon market price (\$20 per tCO₂), NPV only reaches ~\$170/ha (Figure S2).

228 Planted forest (Scenario 3)

229 Planted forests were not profitable within the 25-year time-horizon, except under the highest carbon
230 prices, breaking even at a carbon price of \$55 per tCO₂eq (Figure 3). However, net carbon
231 sequestration was high, at 147 tCO₂eq/ha.

232 Varying discount rates had the same effect as seen in the natural regeneration; increasing
233 discount rate reduces the effect of carbon price and the range in NPV (Figure S3).

235 **Discussion**

236 Under what circumstances is pasture conversion to forest financially viable?

237 Sheep farming without subsidies is only profitable if farmer and spouse labour are unpaid (Figure 1),
238 even then, only the most productive farms break even (Figures 1 and 4). In contrast, farmers can
239 generate profits without subsidies by claiming payments for the carbon sequestered in deciduous

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2
3 240 forests that have naturally colonised former pasture land (Figures 2 and 4). This is because of the
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5 241 minimal costs involved, particularly for forests larger than 10 ha when the carbon market price is high,
6
7 242 and is consistent with previous studies showing that the natural regeneration of forest can be cost-
8
9 243 effective (Macmillan *et al.* 1998, Gilroy *et al.* 2014, Evans *et al.* 2015). However, slow carbon
10
11 244 sequestration by naturally regenerated scots pine woodland means that this land-use conversion is
12
13
14 245 only profitable when allowed (and is possible without deer fencing) across a large area and under high
15
16 246 carbon prices (Figures 2 and 4).

17
18
19 247 Without financial aid, planting woodland to claim carbon payments is not financially viable
20
21 248 within a 25-year time frame under current market prices (\$4-20 per tCO₂eq) because of high
22
23 249 establishment costs, requiring a price of ~\$55 for the largest forests to become financially viable
24
25 250 (Figure 3). Though this exceeds the current *market* price of carbon, it is comparable to estimates of
26
27 251 the *social* price of carbon. The social value of carbon is the economic cost generated by the additional
28
29 252 emission of one tCO₂ (Nordhouse 2017), and represents the market price that society should be
30
31 253 theoretically willing to pay. Estimates range by three orders of magnitude, with the UK government
32
33 254 valuing the social cost at \$68 t⁻¹ CO₂eq (2009 prices) (Valatin 2011), which exceeds the break-even
34
35 255 value for large planted forests.

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38
39 256 Compared to a naturally regenerating woodland, plantations sequester more carbon because
40
41 257 higher yield classes and tree densities can be achieved. Consequently, NPV increases more rapidly
42
43 258 with increasing carbon price, making plantations a more favourable climate change mitigation
44
45 259 strategy. If a minimal disturbance scenario is adopted and the ground is prepared by hand, the net
46
47 260 carbon sequestration and therefore NPV of plantations increases further. Moreover, planting trees
48
49 261 produces timber of a higher quality, giving greater potential for the wood to substitute more
50
51 262 greenhouse gas intensive materials or fuels, further enhancing the climate change mitigation potential
52
53 263 (Cannell 2003, Morison *et al.* 2012). We do not account for timber revenue however, if managed
54
55 264 effectively, this can generate future economic return (Heaton *et al.* 1999, Nijnik *et al.* 2013, Hardaker
56
57 265 2018) and could generate different outcomes between plantations and natural regeneration over the
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2
3 266 longer-term. Carbon payments could be implemented as a means of revenue for farmers awaiting
4
5 267 forest establishment and timber returns.
6

7
8 268 Plantations become more profitable if tree planting is subsidised. In England, the government-
9
10 269 funded Woodland Carbon Fund (WCF) grant currently covers 80% of the establishment cost (Forestry
11
12 270 Commission, 2018b). Applying this grant allows larger forests to profit at carbon prices ~\$12-
13
14 271 14/tCO₂eq, and NPV to increase as high as \$500/ha under the highest current market price for carbon
15
16 272 (Figure S4). The benefits of forestry are diminished when subject to higher discount rates. However,
17
18 273 the market price of carbon is expected to increase over time as restrictions on emissions are tightened
19
20 274 (Valatin 2011), countering the effects of discounting. In addition, payments for carbon are often
21
22 275 received upfront (Vicky West, Forestry Commission, pers. comm.), meaning they would not be subject
23
24 276 to de-valuation over time.
25
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28 277

29 30 278 Where would pasture conversion to forest be feasible?

31
32 279 Although the profitability of pasture conversion is greatest under natural regeneration, this is
33
34 280 unpredictable. Forest regeneration depends on site-specific conditions, including the presence of seed
35
36 281 sources, and the absence of competition and seed predation (Harmer 1994, 1995; Hodge and Harmer
37
38 282 1996; Harmer *et al.* 2005). Establishment and carbon sequestration could thus take significantly longer
39
40 283 than the five years assumed by the WCC (Harmer *et al.* 2001, Poulton *et al.* 2003), lowering profits.
41
42 284 However, natural regeneration is preferable, due to negligible loss of soil carbon and creation of
43
44 285 woodlands that are environmentally well-suited, with greater structural diversity than plantations
45
46 286 (Hodge and Harmer 1996, Harmer *et al.* 2001). Where conditions are favourable, natural regeneration
47
48 287 has been successful in the UK (Watt 1934, Hodge and Harmer 1996, Harmer *et al.* 2001), and
49
50 288 elsewhere in Europe (Lasanta *et al.* 2015).
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54 289 Natural regeneration is most likely to occur in close proximity to existing woodland, where
55
56 290 agriculture has been less intense, and seed predation is minimised (Harmer 1995, Harmer *et al.* 2005,
57
58 291 Tasser *et al.* 2007, Harmer *et al.* 2011). Natural regeneration is also more likely on lower quality land,
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1
2
3 292 where there is reduced competition from other species (Harmer 1999, Thomas 2004). Presently, the
4
5 293 WCC adopts a conservative approach and does not accept projects on organic soils to avoid an overall
6
7 294 loss of carbon (Forestry Commission, 2018a). Increasing the comprehensiveness of woodland target
8
9 295 areas to incorporate different types of establishment would help land owners make decisions about
10
11 296 their conversion potential. In addition, the benefits of ecosystem services are spatially sensitive and
12
13 297 this should be reflected in grant or subsidy allocation (Bailey *et al.* 2006, Gimona and van der Horst
14
15 298 2007).

16
17
18
19 299 It should be emphasised that the scenarios of natural regeneration and planting with
20
21 300 maximum disturbance are extremes between which there is a gradient of intervention that varies with
22
23 301 site requirements. An intermediate strategy of direct *seed* planting would be a cheaper alternative on
24
25 302 better quality sites (Willoughby *et al.* 2004). Similarly, nucleation, where a few trees are planted and
26
27 303 left to spread naturally, would be cheaper than planting the full forest, but more reliable than natural
28
29 304 colonisation where natural seed sources are distant (Corbin and Holl 2012). Predation intensity also
30
31 305 affects the viability of woodland; if deer fencing is required, this will incur greater costs than stock
32
33 306 fencing. Future research should evaluate the cost-effectiveness of alternative establishment methods
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35 307 under different site-specific conditions.

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39 308 Although the profitability of pasture is not spatially defined in our analysis, it is likely that the
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41 309 farms most dependent on subsidies, i.e. upland farms in 'less favourable areas', would benefit most
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43 310 from conversion if subsidies cease. Consistent with our analysis, estimates in Hardaker (2018) range
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45 311 from \$-16,566/ha to \$-14,496/ha, while Heaton *et al.* (1999) observed a large reduction in the NPV of
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47 312 upland sheep pasture with subsidy withdrawal. They estimate a 25-year NPV with 4% discount rate of
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49 313 \$1,862/ha (now ~\$2,500/ha), but do not account for unpaid labour, machinery or overhead costs.
50
51 314 Sheep farming in upland areas is less productive than in the lowlands and is associated with higher
52
53 315 greenhouse gas emissions, with upland flocks producing 13.8 versus 12.6 CO₂eq per kg meat in lowland
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55 316 farms, because animals take longer to reach the same body mass (EBLEX 2009, Garnett *et al.* 2017).
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57 317 An alternative spatial model would have captured the environmental heterogeneity of UK farming;
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3 318 however, this would overlook variability in farming practices which is highly influential for profitability
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5 319 (Wilson *et al.* 2012).
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9 321 Is tree planting all about money and carbon?

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11 322 Planting exotic conifers such as Sitka spruce would generate a higher revenue from carbon payments
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13 323 because they are over three-times more productive than native deciduous trees (Read *et al.*, 2009).
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15 324 However, maximising carbon sequestration and associated payments are unlikely to be the sole
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17 325 objectives of tree planting, and both pasture and native woodland provide uncostered additional
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19 326 ecosystem services (Table 2). Conversely, plantations of exotic tree species are considered ecologically
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21 327 and environmentally damaging (Brockenhoff *et al.* 2008, Bunce *et al.* 2014).
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25 328 Pasture is managed primarily for the provision of forage for grazing animals and this often
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27 329 comes at the cost of other ecosystem services. For example, fertiliser application and increased
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29 330 stocking densities can reduce biodiversity (Petit and Elbersen 2006, Firbank *et al.* 2008, Emmerson *et*
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31 331 *al.* 2016). Carbon storage is the only service explicitly considered in this study, but WCC projects
32
33 332 provide multiple co-benefits, including recreation, water pollution regulation and flood control (eftec
34
35 333 2016; Table 2). Consequently, the social and environmental benefits of forests in Great Britain was
36
37 334 estimated at £2 billion a year (currently ~US \$2.5 billion; Table 3; eftec 2015, ONS 2017), although this
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39 335 may not scale linearly with increased forest area. Regardless of their theoretical value, the relevance
40
41 336 of ecosystem services depends on which ones, and by how much, governments choose to support.
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43 337 We may see subsidies re-structured to pay “public money for public goods” (e.g. DEFRA, 2018c) but
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45 338 there will inevitably be trade-offs among services (Rodríguez *et al.* 2006).
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51 340 Potential barriers to land conversion

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54 341 Leakage or ‘indirect land-use change’ is a potential problem for all carbon-offsetting schemes
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56 342 (Searchinger *et al.*, 2018), especially if livestock production expands elsewhere, reducing or removing
57
58 343 the overall abatement of emissions. We assume that future demand for meat is met by the sustainable
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3 344 intensification of agriculture to spare land for trees (Lamb *et al.* 2016, Rööös *et al.* 2017; Committee on
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5 345 Climate Change, 2018), coupled with reduced consumption of red meat, following scientific and
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7 346 government recommendations for a healthy, sustainable diet (Tilman and Clark 2015, Public Health
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9 347 England 2016, Yip *et al.* 2018). Intensifying agriculture raises profit, such that carbon prices have to
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11 348 match the increase to remain competitive (Phelps *et al.* 2013). However, given the dramatic loss
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13 349 incurred by sheep farming without subsidy, the majority of farms would require remarkable profit
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15 350 increases to break even.

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19 351 Economic return is not the only factor influencing farmers, and forest grant uptake is low
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21 352 (Lawrence and Dandy 2014). Reduced flexibility, frequent changes to grant schemes, and the
22
23 353 complexity, effort and uncertainty associated with the application process are barriers to uptake
24
25 354 (Lawrence and Edwards 2013, Wynne-Jones 2013, Lawrence and Dandy 2014). Farmers were assumed
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27 355 to complete their own documentation (see SI Text 1 for details), and while required documentation is
28
29 356 limited and support is provided through the WCC, this represents an uncosted time investment.
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31 357 Furthermore, employment of a project developer would raise the break-even carbon price. There is
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33 358 also a strong cultural divide between farmers and foresters, and a sense that it is wrong to plant trees
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35 359 on productive land (Lawrence and Edwards 2013, Wynne-Jones 2013, Lawrence and Dandy 2014,
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37 360 Thomas, 2015). Attempts to change these attitudes will likely be more successful if farmers' social
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39 361 networks are utilised, rather than imposing change externally (Torabi *et al.* 2016).

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43 362 The view that sheep farming is a heritage livelihood and the romanticising of pastoral
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45 363 landscapes throughout Europe are founded on the misconception that the pastoral environment is
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47 364 natural; yet it is a product of pre-historic and historic anthropogenic deforestation (Kaplan *et al.* 2009,
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49 365 Woodbridge *et al.* 2014). Moreover, the 'high nature value' placed on European pasture can be
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51 366 identified as a casualty of shifting baseline syndrome (Pauly 1995, Vera 2009). When compared to the
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53 367 pre-Neolithic ecosystems that predated agricultural expansion, their 'high nature value' becomes
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55 368 equivocal (Navarro and Pereira 2012).

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3 369 Our results raise the question of whether the EU and other governing bodies should continue
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5 370 to subsidise financially and environmentally costly sheep farming, particularly when it does not do so
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8 371 for many other industries. The preservation of these landscapes based on cultural preference may be
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10 372 defensible locally, notwithstanding the strong embodied and uncosted negative environmental
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12 373 externalities. However, whether it is morally sound considering the pressure put on developing
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14 374 nations to prioritise climate change mitigation is highly questionable. Through payments which
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16 375 discourage pasture abandonment, developed nations actively prevent reforestation within their
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18 376 borders, whilst condemning tropical deforestation (Navarro and Pereira 2012) and advancing climate
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21 377 change-mitigation agendas in a neo-colonialist manner.
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25 379 **Conclusions**

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28 380 Sheep farming in the UK is not profitable without subsidies. Forests that sell carbon credits can be
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30 381 economically viable, but this depends on the level of intervention required in forest planting. Shifting
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32 382 subsidies to support a greater range of ecosystem services, would allow management of forests in
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34 383 exchange for carbon payments to prevail. Financial aid for forest establishment makes planting forest
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36 384 to sequester carbon financially viable. At present, subsidies in Europe sustain the uneconomic and
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38 385 environmentally detrimental livestock industry. Converting low-productivity pastureland to forest
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41 386 could ameliorate these detrimental impacts and break from the colonial tendencies that persist in
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43 387 climate change-mitigation strategies. The ultimate cost-benefit analysis depends on whether the
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45 388 cultural and social value placed on pastoral livestock production outweighs the global costs of climate
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47 389 change.
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51 391 **Acknowledgements**

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53
54 392 We would like to thank Dr Vicky West and all the resources provided by the Forestry Commission as
55
56 393 well as Mark Reader for his constructive advice. We are grateful to the Farm Business Survey and all
57
58 394 its respondents whose data was utilised in the Jon Nix Pocketbook. We thank David Beerling and David
59
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2
3 395 Read for constructive discussions about the work and the manuscript. This work was supported by the
4
5 396 Grantham Centre for Sustainable Futures. CPO was supported by NERC grant NE/T000759/1.
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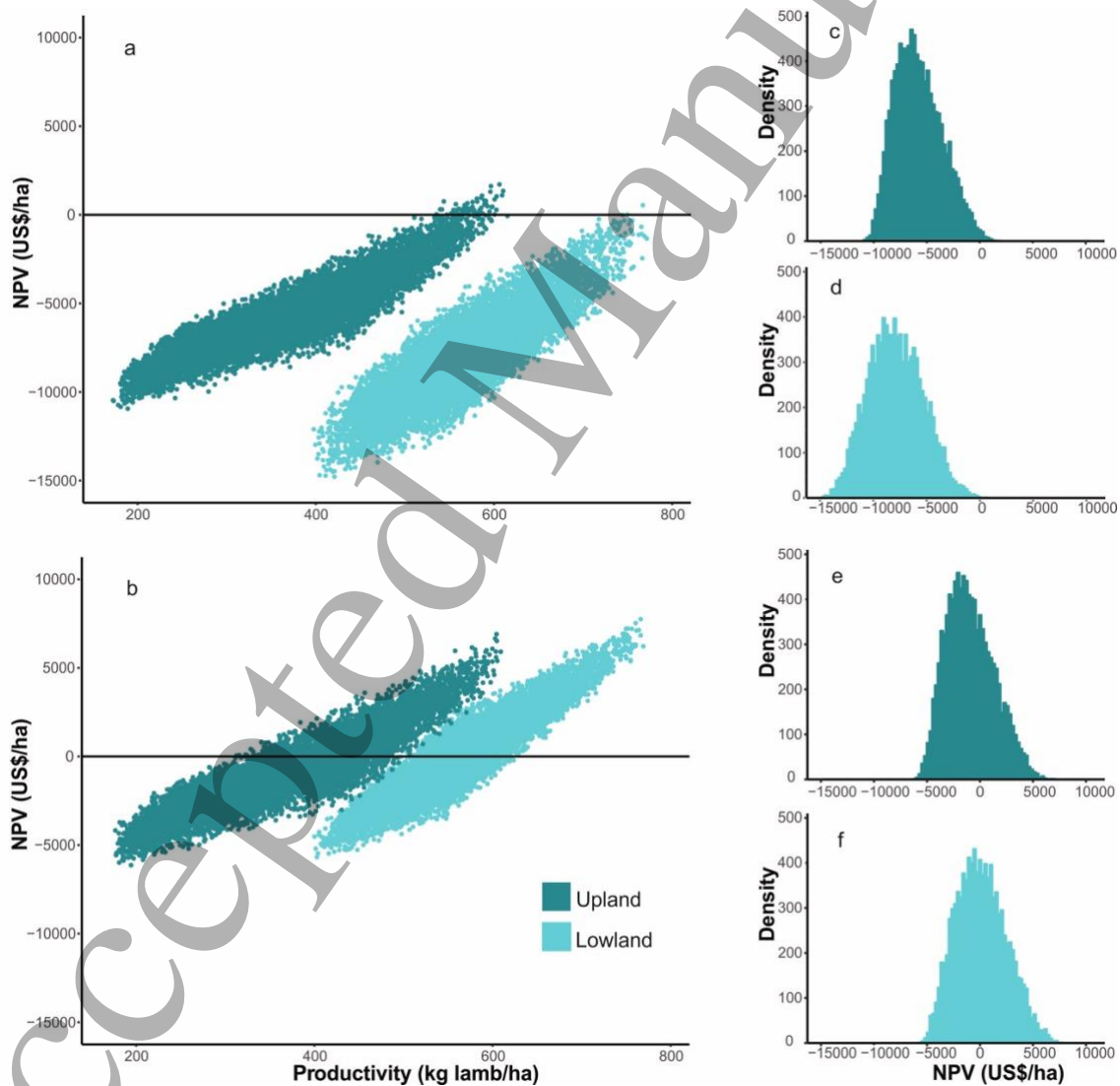
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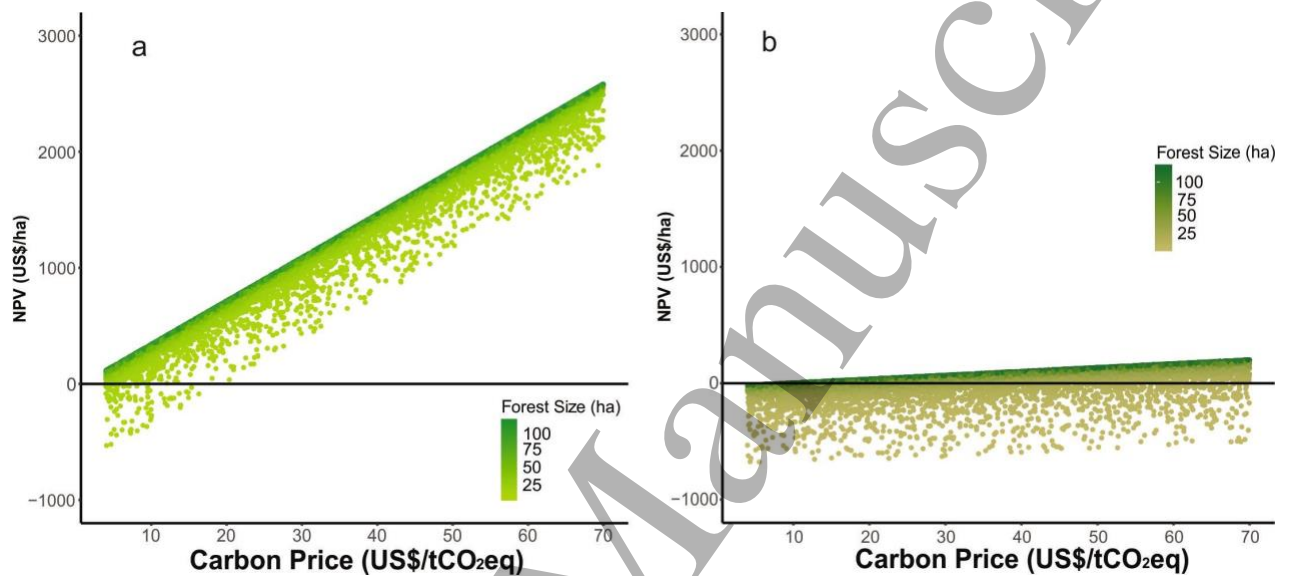
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4 646 **Figure 1:** Net Present Value (\$/ha) of sheep farming calculated over 25 years applying a discount rate
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6 647 of 3.5%. **a**, NPV accounting for labour costs, **b**, NPV when labour costs are not accounted for. **c, d, e**
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8 648 and **f** illustrate the distribution of NPVs accounting for the uncertainty and variation in parameters.
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10 649 Panels **c** and **d** represent the distribution of values when labour is included, i.e. the values shown in **a**.
11
12 650 Panels **e** and **f** represent the distribution of values when it is not, i.e. the values shown in **b**. Points
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14 651 represent iterations of NPV at varying outputs and costs. Estimates of lamb weight, lambs per ewe,
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16 652 ewes per ha, forage cost per ha, as well as variable and fixed costs were resampled under a uniform
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18 653 distribution and NPV was calculated from equation 1. Colour signifies farm type (upland or lowland).
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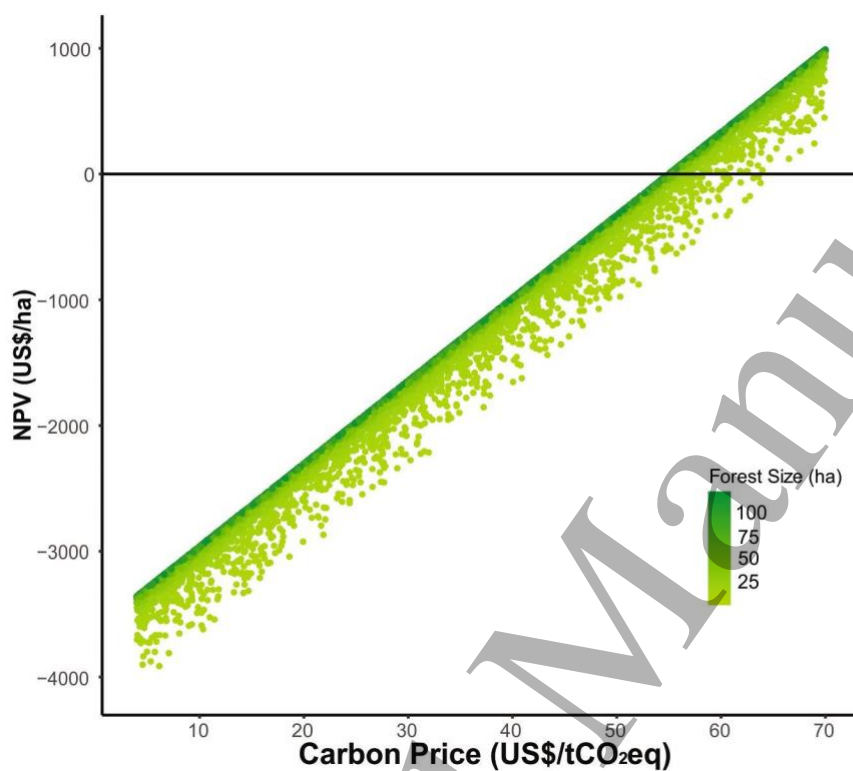


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4 656 **Figure 2.** Net Present Value (\$/ha) of a naturally colonised native **a** deciduous woodland and **b**
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6 657 coniferous woodland over a range of carbon prices and forest size. NPV is calculated over a 25-year
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8 658 horizon with a discount rate of 3.5%. Points represent iterations of NPV at varying CO₂ prices and forest
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10 659 area. CO₂ prices and forest area were resampled under a uniform distribution and NPV was calculated
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12 660 from equation 2. Colour gradient indicates forest size.
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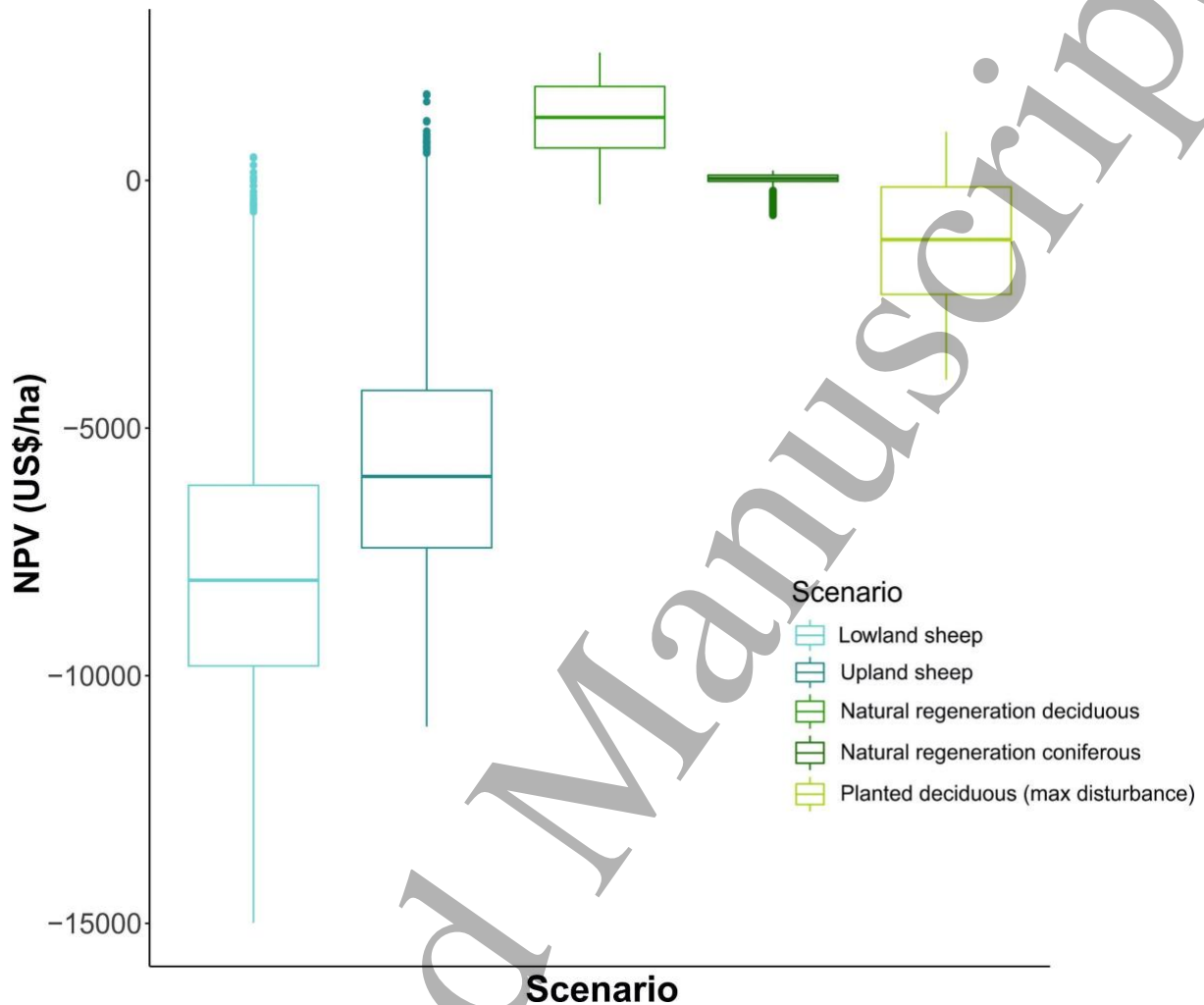
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3 663 **Figure 3.** Net Present Value (\$/ha) of planted mixed native woodlands over a range of carbon prices
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5 664 and forest size. NPV is calculated over a 25-year horizon with a discount rate of 3.5%. Points represent
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7 665 iterations of NPV at varying CO₂ prices and forest area. CO₂ prices and forest area were resampled
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9 666 under a uniform distribution and NPV was calculated from equation 2. Colour gradient indicates forest
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11 667 size.



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3 670 **Figure 4.** Summary of NPVs under each scenario. NPV is calculated over a 25-year horizon with a
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5 671 discount rate of 3.5%. The calculations for livestock farming account for unpaid labour, and the greater
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7 672 range in livestock than carbon forest NPVs arises from the higher variation in parameters.
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674 **Table 1.** The scenarios for which economic viability was assessed and the benefits and costs
 675 incurred by each.

Scenario	Benefits	Costs
1. Sheep farming continues		
Farmer and spouse paid for labour	Income from sale of lamb and wool (<i>no</i> CAP subsidies)	Variable Costs: feed concentrates, veterinary and medicine, forage and miscellaneous costs (e.g. contract shearing etc.) Fixed Costs: include regular labour, unpaid labour, power and machinery, and overhead costs
Farmer and spouse not paid for labour		As above but <i>excluding</i> a value for unpaid labour
2. Natural regeneration		
Sheep farming ceases and land is left for forest to grow naturally With either a.) Deciduous trees b.) Conifer trees	Payments for carbon sequestration	Costs of getting the carbon verified and of using the WCC register
3. Planted forest		
Forests are artificially established. Maximal ground disturbance is assumed, e.g. agricultural ploughing	Payments for carbon sequestration	Costs of carbon verification and of using the WCC register Establishment costs (first 15 years)

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678 **Table 2:** Ecosystem services provided by forests and semi-natural grassland according to the UK National
 679 Ecosystem Assessment (UK NEA 2011).

Ecosystem Service	Forest	Semi-natural grassland
Provisioning	Trees for timber and wood fuel Water supply Non-timber forest products (berries, honey, fungi, deer cull etc.)	Livestock: meat and wool Water storage and recharging aquifers
Regulating	Climate: carbon sequestration and avoid climate stress Detoxification and Purification: of soil, water and the air. Can also reduce noise pollution. Pollination: provide habitat for a diversity of pollinators Hazard: soil protection and flood and water protection Disease and pests: woodland organisms can help regulate the spread	Climate: sequestration of carbon Purification: can reduce pollution Pollination and pest control spillover to crops Wild species diversity: seed for restoration projects
Cultural	Environmental settings: social value, education, artistic influence, outdoor pursuits and recreation (which health benefits), increase the diversity of landscape character Wild species diversity: habitat for a wide range of species	Environmental setting: heritage, grazing of rare species, ecological knowledge, training areas
Supporting	Facilitate soil formation, nutrient cycling, water cycling, oxygen production Biodiversity	

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682 **Table 3:** Annual monetary values of ecosystem services provided by forests and farmland estimated by the
 683 ONS (2017). The estimate is not comprehensive and considers farmland rather than pasture specifically, but
 684 illustrates the generally higher natural capital value of forest.

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Type of service	Service	Forest (£million)	Farmland (£million)
Provisioning	Total timber removals	227.5	-
	Crops and grazed biomass	-	1330.1
	Water abstraction	-	3.8
Regulating	Carbon sequestration	1045.7	-
	Pollution removal (thousand tonnes)	767.0	176.0
Cultural	Time spent at habitat	290.8	197.8
	Education visits	-	1.8
Total		2331	379.4

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