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STUDY PROTOCOL

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# The smoking cessation in pregnancy incentives trial (CPIT): study protocol for a phase III randomised controlled trial

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## Abstract

**Background:** Eighty per cent of UK women have at least one baby, making pregnancy an opportunity to help women stop smoking before their health is irreparably compromised. Smoking cessation during pregnancy helps protect infants from miscarriage, still birth, low birth weight, asthma, attention deficit disorder and adult cardiovascular disease. UK national guidelines highlight lack of evidence for effectiveness of financial incentives to help pregnant smokers quit. This includes a research recommendation: within a UK context, are incentives an acceptable, effective and cost-effective way to help pregnant women who smoke to quit?

**Methods:** The Cessation in Pregnancy Incentives Trial (CPIT) III is a pragmatic, 42-month, multi-centre, parallel-group, individually randomised controlled superiority trial of the effect on smoking status of adding to usual Stop Smoking Services (SSS) support, the offer of up to £400 of financial voucher incentives, compared with usual support alone, to quit smoking during pregnancy. Participants ( $n = 940$ ) are pregnant smokers (age > 16 years, < 24 weeks pregnant, English speaking), who consent via telephone to take part and are willing to be followed-up in late pregnancy and 6 months after birth. The primary outcome is cotinine/anabasine-validated abstinence from smoking in late pregnancy. Secondary outcomes include engagement with SSS, quit rates at 4 weeks from agreed quit date and 6 months after birth, and birth weight. Outcomes will be analysed by intention to treat, and regression models will be used to compare treatment effects on outcomes. A meta-analysis will include data from the feasibility study in Glasgow. An economic evaluation will assess cost-effectiveness from a UK NHS perspective. Process evaluation using a case-study approach will identify opportunities to improve recruitment and learning for future implementation. Research questions include: what is the therapeutic efficacy of incentives; are incentives cost-effective; and what are the potential facilitators and barriers to implementing incentives in different parts of the UK?

**Discussion:** This phase III trial in Scotland, England and Northern Ireland follows a successful phase II trial in Glasgow, UK. The participating sites have diverse SSS that represent most cessation services in the UK and serve demographically varied populations. If found to be acceptable and cost-effective, this trial could demonstrate that financial incentives are effective and transferable to most UK SSS for pregnant women.

**Trial registration:** Current Controlled Trials, [ISRCTN15236311](https://www.ccr-trials.com/ISRCTN15236311). Registered on 9 October 2017.

**Keywords:** Intervention, Randomised controlled trial, Maternal and child health, Outcomes, Pregnancy, Prevention, Smoking cessation, Financial incentives

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## Background and aims

Tobacco smoking is the leading preventable cause of death in the UK [1]. Individuals who give up by age 40 years (during childbearing years) avoid much of the morbidity and early mortality of continued smoking [2]; for example, lung cancer risk is reduced to two times that of never smokers compared with 16 times for life-long smokers. Around 80% of UK women have at least one baby [3] so an effective intervention will eventually reach most women who smoke. Stopping smoking during pregnancy also reduces the likelihood of the children themselves becoming smokers [4], thus reducing future cancer risk.

Three hundred fifty UK still births each year [5] and a third of babies born small for gestational age are attributable to smoking during pregnancy. One-fifth of the 125,000 spontaneous miscarriages that occur each year in the UK [6], which cause 42,000 hospital admissions [7], are also associated with smoking during pregnancy. Compared with non-smokers, the relative risk of spontaneous miscarriage is 1.2 [8]. If causality was accepted, this 20% increase in risk would mean that 5000 spontaneous miscarriages and 2000 hospital admissions in the UK each year would be attributable to smoking during pregnancy.

Twenty per cent of sudden unexpected deaths in infancy and 9% of premature births are attributable to maternal smoking, as are 10% of admissions for bronchiolitis, one of the most common reasons why infants are admitted to hospital, and 7% of admissions for respiratory infection and asthma [9]. Perhaps, surprisingly, 12% of the rare but devastating occurrence of bacterial meningitis is attributable to maternal smoking [9], as are increases in attention deficit disorder [10] and learning difficulties [11] in children, adding substantial costs to health and social care services [12].

## Prevalence and available support for stopping smoking in pregnancy

UK pregnancy smoking rates remain high. One in four women smoke for part of their pregnancy and one in eight smoke throughout [13]. Stop Smoking Services (SSS) usually offer counselling plus free nicotine replacement therapy (NRT); however, only 10% of pregnant smokers use these services and as few as 3% stop smoking [14]. Effective approaches are limited. New interventions are needed to increase engagement with SSS, encourage uptake, support quit attempts and produce better outcomes [15].

## Stop smoking support

Stop smoking support is freely available to pregnant women throughout the UK. Models of support differ, however, depending on where the women live. In

general, two main types of support are offered which can be described as 'specialist' (just for pregnant women) or 'generic' (for all smokers including pregnant women). Within this framework, support offered commonly includes: individual/group support provided by specially trained advisers who may be nurses or midwives; support provided in the hospital setting, women's homes or another mutually acceptable venue; at least one face-to-face counselling session with follow-up support, often by telephone, to 12 weeks after a quit date is set; and advice on use of NRT utilising various models of prescribing (e.g. nurse/GP prescribing/pharmacy).

The National Institute of Health and Care Excellence (NICE)—PH26 Smoking: stopping in pregnancy and after childbirth [15]—published comprehensive guidance in 2010 regarding services that should be provided to pregnant smokers.

## Scientific premise for the trial

The rationale for incentives is that they can stimulate behaviour change through providing an immediate reward for changes in health behaviours (e.g. smoking cessation), which is likely to be more motivating to people than more distal rewards such as health improvements. For smokers who quit, the saving of not buying cigarettes provides continued 'value' long after incentives have stopped. Despite the unborn child having no choice regarding tobacco exposure, the 'extra' cost of incentives is a deterrent for policy-makers and planners and is linked to a societal moral judgement of 'rewarding bad habits' [16, 17]. However, public opinion towards financial incentives is mixed, and public acceptability increases with effectiveness [17, 18]. This study can justify the use of financial incentives by providing evidence to show whether this upstream preventive intervention [19, 20] can be cost-effective and much cheaper than trying to cure smoking-related conditions downstream.

## Evidence for use of financial incentives for stopping smoking during pregnancy

Published research using financial incentives for smoking cessation during pregnancy is limited to single-centre trials; however, as reported in two recent Cochrane reviews [21, 22], together they add up to a body of work indicating a beneficial effect that is likely to be cost-effective [23]. Combining data from nine trials of 2273 pregnant women, the 2019 review by Notley et al. [21] concluded that there is moderately certain evidence that women in the incentives groups were more likely to stop smoking than those in the control groups, both at the end of the pregnancy and after the birth of the baby—the RR at longest follow-up (up to 24 weeks post-partum) was 2.38 (95% CI 1.54 to 3.69;  $N = 2273$ ;  $I^2 = 41\%$ ), in favour of incentives. The 2017 review by

Chamberlain et al. [22] reported that high-quality evidence suggests that incentive-based interventions are effective when compared with an alternative (non-contingent incentive) intervention (four studies; RR 2.36, 95% CI 1.36 to 4.09). Pooled effects were not calculable, however, for comparisons with usual care or less intensive interventions (substantial heterogeneity,  $I^2 = 93\%$ ).

This body of research is still not sufficient to overcome concerns put forward by policy-makers regarding financial incentive payments [17] or to fully answer the first research question put forward by the NICE [15]: ‘Within a UK context, are incentives an acceptable, effective and cost-effective way to help women who smoke to quit the habit when they are pregnant or after they have recently given birth? Compared with current services, do they attract more women who smoke, do they lead to more of them completing the stop-smoking programme and do more of them quit for good? What level and type of incentive works best and are there any unintended consequences?’

To start to address these research questions in a UK context, our previous large ( $n = 612$ ) single-centre feasibility trial in Glasgow, UK [24] added financial incentives to usual SSS care and compared outcomes with usual care alone. Smokers routinely identified at first maternity care visit were individually randomised to receive either usual SSS support only or the same support with the offer of financial voucher incentives. The first three vouchers were contingent on engagement with SSS. The last voucher (£200) could be earned by stopping without SSS support. Twenty-three per cent quit with the offer of usual care plus incentives (up to £400) and 9% with the offer of usual care alone ( $p < 0.001$ ). A novel embedded health economic evaluation indicated that the intervention was highly cost-effective [23].

#### Need for a further trial

The context within which incentives are offered is important. Socio-demographic, geographic and organisation differences may affect future transferability of the intervention and the potential to implement a sustainable intervention in the long term [25, 26]. Adding incentives to a range of SSS models in different areas of the UK serving varied population groups needs to be tested before clear recommendations can be made.

In addition, further evidence is required to inform the cost-effectiveness debate of incentive-based schemes. The economic analysis from our feasibility trial [23] indicated relapse post-partum was the biggest area of uncertainty. Six months is the recommended period to measure long-term abstinence [27], as those abstinent at this time point tend to remain smoke-free in the long term [28].

A pivotal phase III multi-centre UK trial that includes cessation outcomes to 6 months after birth is therefore

required to be able to recommend changes in policy and practice [15], and thus for SSS funders (such as the NHS or local government in the UK) to consider this approach to smoking cessation as part of mainstream services.

The proposed study will assess whether promising feasibility trial findings [24] can be transferred to other UK sites with different SSS configurations and population groups. If found to be effective and cost-effective in this multi-site trial, the simple novel ‘bolt-on’ nature of the intervention will make the trial results generalisable to a wide range of SSS and population groups, and will allow easier transfer of the intervention to other SSS within the UK and other parts of the world.

#### Objectives

This RCT will examine, within a range of usual care pathways, the effectiveness and cost-effectiveness of financial voucher incentives when offered in addition to usual SSS support, to encourage women to attend SSS and set a quit date, to quit smoking and be abstinent towards the end of pregnancy and at 6 months after birth.

The primary objective is to determine whether the offer of financial voucher incentives in addition to usual SSS support leads to a doubling of the smoking cessation rate by the end of pregnancy.

Secondary objectives are as follows:

- To compare quit rates at 4 weeks post quit date and 6 months after birth between women offered incentives and those receiving usual SSS care only
- To assess, from an NHS perspective, whether financial incentives are cost-effective in terms of cost per quitter (at birth and 6 months post-partum) and per quality-adjusted life year gained
- To identify the effect of differences in SSS and demographic diversity of pregnant smokers on the effectiveness, cost-effectiveness and transferability of financial voucher incentives
- To explore the barriers and facilitators to trial recruitment, retention and implementation in different areas

#### Trial design

This study is a pragmatic, 42-month, multi-centre, parallel-group, single-blinded, individually randomised controlled superiority trial with 1:1 allocation designed to assess whether the addition of financial incentives to usual SSS helps pregnant women to stop smoking. In addition, an economic evaluation from a UK NHS perspective will assess cost-effectiveness of offering financial incentives added to usual SSS; a mixed-methods theory-driven [29, 30] process evaluation will examine barriers and facilitators to trial enrolment and future implementation of incentives in

a range of contexts; and data from the feasibility trial centre in Glasgow [24], a deprived inner city, will also be analysed in an a priori meta-analysis.

An overview of the trial design is illustrated in Fig. 1.

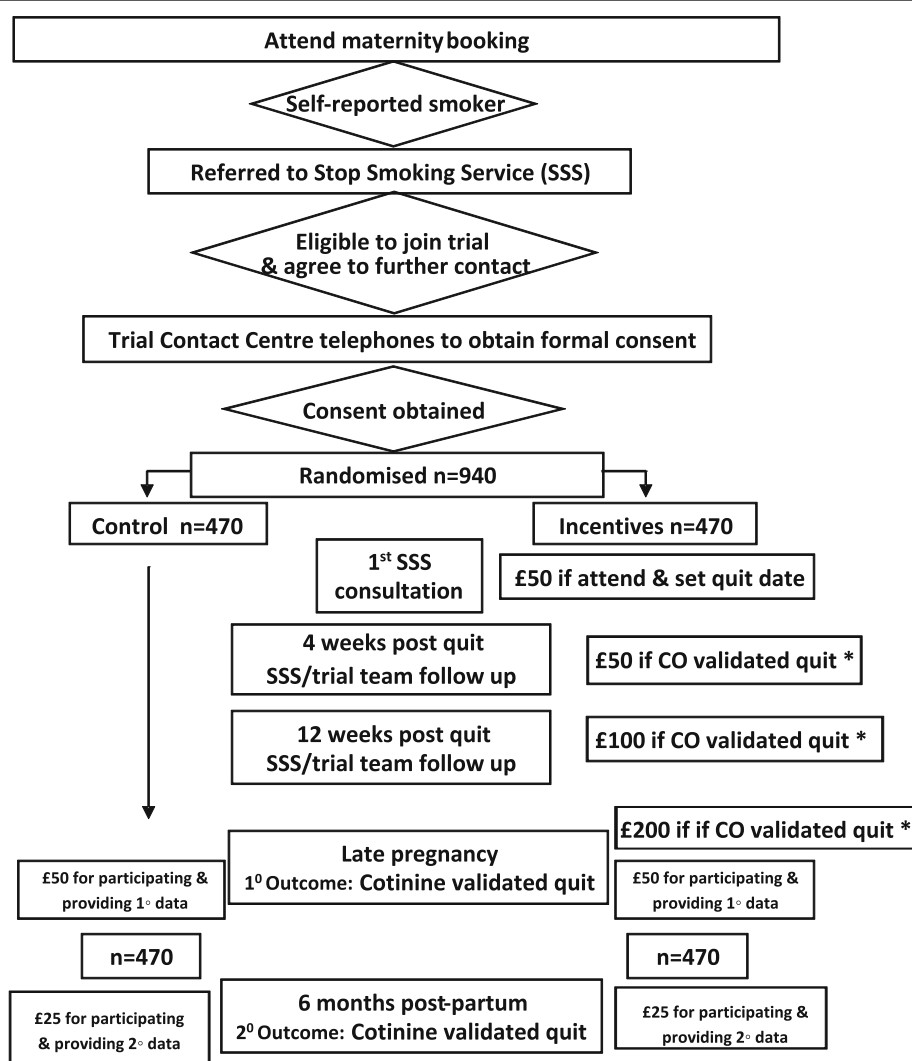
**Methods**

This protocol is reported according to the 2013 SPIRIT Guidelines [31].

**Study setting**

Women will be recruited from SSS serving maternity hospitals in three of the four UK nations—Scotland, England

and Northern Ireland. Participating sites include a deprived city, a deprived post-industrial suburban and rural area, a provincial city, two provincial towns, a deprived coastal city and a rural area. Each of these sites have different SSS configurations offering their own care pathway within the framework of the UK NICE guidance [15]. These include NHS/local authority-run services, generic/specialist pregnancy services, midwifery/SSS advisor-led services and opt-in/opt-out services, and represent most UK usual care pathways for smoking cessation in pregnancy. Each of the sites have between 1000 and 6000 deliveries per annum. The diversity of sites thus



\*CO = Expired Carbon Monoxide

CO validated quit = CO less than or equal to 5ppm (site dependent to dovetail with local SSS cut-off)

**Fig. 1** Overview of the trial design and flow of participants through the study. \*CO = expired carbon monoxide. CO validated quit = CO less than or equal to 5 ppm (site dependent to dovetail with local SSS cut-off point)

incorporates organisational differences and facilitates recruitment of a mix of women from different geographic and socio-economic backgrounds.

**Eligibility criteria**

Eligible women for the trial are those who: are aged 16 years or over; are pregnant for less than 24 weeks gestation at maternity booking, or if not yet had their first antenatal appointment, less than 24 weeks gestation at time of consent; self-report as current smokers (at least one cigarette in the last week); live in the catchment area of the participating NHS site; and are able to understand and speak English in order to provide verbal telephone consent and follow-up smoking status.

**Intervention**

Control group women will receive the offer of usual, local SSS support.

Intervention group women will receive the same offer of usual, local SSS support. In addition, they will be offered financial incentives up to £400 to engage with local SSS and set a quit date, and remain abstinent at each follow-up point throughout pregnancy. The incentives will be in the form of Love2Shop gift cards that can be redeemed in a wide variety of UK shops, none of which currently sell cigarettes. The incentive rewards structure is shown in Fig. 2.

**Adherence with intervention**

Women allocated to the intervention group will have the opportunity to receive shopping vouchers at four key time points in the trial, dependent on their smoking status. Consequently, adherence will be assessed by considering distribution and receipt of shopping vouchers, which will be confirmed by Royal Mail signature.

**Outcomes**

**Primary outcome**

The primary outcome is cotinine/anabasine-verified abstinence from smoking for at least 8 weeks towards the end of pregnancy at 34–38 weeks gestation. The proportion of abstinent women will be compared between the intervention and control groups.

**Secondary outcomes**

Secondary outcomes include other key smoking cessation, child, health economic and process endpoints, and focus on the difference between the intervention and control groups regarding the following:

1. Proportion of women who engage with SSS (locally defined) and set a quit date
2. Proportion of women with biochemically validated (CO) self-reported abstinence from smoking for at least 14 days at 4 weeks after quit date

	Incentive group	Control group
<b>Incentive rewards</b>	£50 voucher if attend first appointment with stop smoking services and set a quit date	
	£50 voucher if not smoking after 4 weeks, confirmed by CO breath test of less than or equal to 5ppm (site dependent) collected by SSS or Research Nurse	
	£100 voucher if not smoking after 3 months, confirmed by CO breath test of less than 4ppm or 5ppm (site dependent) collected by SSS or Research Nurse	
	£200 voucher if not smoking in late pregnancy, confirmed by CO breath test of less than or equal to 5ppm (site dependent) collected by SSS or Research Nurse and provide saliva/urine sample if quit	
<b>Participation rewards</b>	£50 voucher at end of pregnancy as thankyou for being in study and providing primary outcome data, whether quit smoking or not, and saliva/urine sample if quit	£50 voucher at end of pregnancy as thankyou for being in study and providing primary outcome data, whether quit smoking or not, and saliva/urine sample if quit
	£25 voucher at end of pregnancy as thankyou for being in study and providing primary outcome data, whether quit smoking or not, and providing saliva/urine sample if quit	£25 voucher at end of pregnancy as thankyou for being in study and providing primary outcome data, whether quit smoking or not, and providing saliva/urine sample if quit

**Fig. 2** Incentive and participation rewards structure. CO carbon monoxide, SSS Stop Smoking Services

3. Proportion of women with cotinine/anabasine-verified self-reported point abstinence from smoking for at least 8 weeks at 6 months post-partum
4. Proportion of women with cotinine/anabasine-verified self-reported continuous abstinence from smoking from late pregnancy to 6 months post-partum
5. Mean difference in birth weight
6. Cost-effectiveness: incremental cost per late pregnancy quitter and cost per quality-adjusted life year (QALY) gained over the trial time horizon and lifetime
7. Process evaluation: barriers and facilitators to trial recruitment and future implementation of incentives in practice

Data for the primary outcome and secondary outcomes 1, 2 and 5 will be combined with data from the feasibility trial in a meta-analysis, as described in 'Statistical methods'.

#### Sample size and recruitment

The sample size for this phase III trial is 940 pregnant smokers. This was calculated on the basis of the primary outcome. A total of 940 participants (470 in each group) will detect a clinically significant doubling of the cotinine-validated quit rate from 7% with usual care alone to at least 14% with usual care plus the offer of financial voucher incentives, with 90% power at the 5% significance level allowing 15% loss to follow-up.

Eligible pregnant smokers will be enrolled over a 26-month period from February 2018 to March 2020. Recruiting for 18 months would have allowed all participants to be followed up to the secondary outcome point 6 months after birth. Recruiting for 26 months (including a 3-month funded extension from CRUK—see Funding for confirmation) has allowed an additional 8 months with recruitment slower than expected whilst allowing the first 75% of participants recruited to be followed up to the secondary outcome point 6 months after birth. This compromised 6-month post-partum follow-up was agreed with the funders, the ethics committee and the sponsor prior to the study start in September 2017.

#### Allocation and blinding

Enrolment and randomisation will be performed over the telephone by GCP-trained call centre staff at the Database Management Company (Trial Contact Centre (TCC)) once the women's contact details and eligibility data have been submitted to the secure online trial database by research staff. All calls will be audio-recorded and information obtained during the call entered directly into the database. After obtaining informed consent and

baseline data, TCC staff will then press the on-screen button to randomise women and inform them of their group allocation. TCC staff will not be able to influence or predict the random allocation which is integrated into the database.

The random allocation sequence will be generated by York Trials Unit. Women will be allocated 1:1 to either the intervention or the control group using randomly varying permuted block sizes with no stratification factors. In addition, a random date between 34 and 38 weeks gestation for each pregnancy will be generated as the date for primary outcome data collection. This date will be concealed from both the TCC staff and the women.

It will not be possible to blind women or research nurses to group allocation. The TCC staff responsible for ascertaining the primary outcome measure of self-reported smoking status in late pregnancy (corroborated by saliva cotinine measurement collected by a research nurse) will, however, be blind to allocation. Women will be asked not to disclose their group status during the follow-up telephone call with the TCC. The statistician conducting analyses will have no contact with women but will not be blind to treatment allocation.

#### Participant timeline and data collection

The trial consists of an intervention phase between 6 and 38 weeks gestation with five assessment points and follow-up to 6 months post-partum. The total study period for each participant will be 42–62 weeks dependent on gestation at enrolment and timing of primary outcome assessment in late pregnancy (randomised between 34 and 38 weeks gestation). See Fig. 1 for an overview of the study design and measurement time points, and Fig. 3 for the schedule of assessment and data collection.

#### Identification and recruitment of participants

Information about the trial will be displayed in appropriate clinical areas. Following antenatal assessment, pregnant smokers referred to SSS will be assessed for eligibility by local SSS or trial research staff. During their first routine contact with SSS, eligible women will be given information about the trial. Those who are interested in taking part will be asked to give verbal permission for further trial contact and for personal details to be passed to the TCC to allow informed telephone consent. The SSS will then continue with usual care and follow-up. If necessary (depending on trial information provided during first routine SSS contact), local research staff will telephone women to further discuss the trial prior to the scheduled consent call. On receipt of personal details at the TCC, a letter and a participant information sheet (PIS) will be automatically sent to women

Data Item/Outcome	Definitions and measurement techniques	Timepoint obtained/measured					Follow-up 4: Late pregnancy (34-38 weeks gestation)	Delivery	Follow-up 5: 6 months post-partum
		Baseline/ Consent/ Randomisation	Follow-up 1: SSS Engagement	Follow-up 2: 4 weeks post quit date	Follow-up 3: 12 weeks post quit date				
<b>Demographic/health data</b>									
Age		x							
Height		x							
Weight		x							
Ethnicity		x							
English speaking		x							
Household income	Total annual income of household before tax & deductions	x							
Deprivation quintile	Index of Multiple Deprivation derived from postcode of residence	x							
Quality of Life	EuroQol EQ-5D-5L	x				x			x
<b>SSS/Smoking related data</b>									
Event dates		x	x	x	x	x	x	x	x
Age first smoked		x							
Nicotine dependence level	Fagerstrom Test for Cigarette Dependence	x							
SSS attendance			x	x	x				
Self-reported smoking status	Modified Russell Standard criteria	x		x	x	x			x
CO breath test result	Expired Carbon Monoxide	x	x	x	x	x			x
Quit date			x						
Urine/saliva cotinine/anabasine	As per published guidance <sup>1</sup>					x			x
<b>Smoking cessation aids</b>									
E-cig use	Current use/use since becoming pregnant	x				x			x
NRT use	Current use/use since becoming pregnant	x	x			x			x
<b>Maternity/birth data</b>									
Expected date of delivery		x							
Actual date of delivery								x	
Multiple birth								x	
Birthweight								x	
Stillbirth/Miscarriage								x	
Parity	No. times given birth to fetus >=24 weeks gestation		x	x	x	x		x	

<sup>1</sup>[10.1111/1.1360-0443.2008.02297.x](https://doi.org/10.1111/1.1360-0443.2008.02297.x)

**Fig. 3** Schedule of assessment and data collection for trial outcomes. <sup>1</sup>CO carbon monoxide, E-cig e-cigarette, NRT nicotine replacement therapy, SSS Stop Smoking Services

by post. Three days after this, an alert will be sent to those women who agreed to text message contact to remind them of the 0800 number that the TCC will call them from to discuss the study and obtain consent.

**Consent and randomisation**

At least 5 days after posting the PIS, the TCC will contact women to undergo formal consent procedures. Telephone contact will be attempted on a minimum of three and a maximum of eight occasions, where possible, at the time slot preferred by the client—weekday am/pm/evening or weekend am/pm—after which no further attempts at enrolment will be made. At the start of the consent call, call handlers will confirm eligibility and receipt of the PIS. Those who report not having received the PIS will be given the option of a verbal summary or to have another copy sent to them and called back in a few days. On proceeding, 15 consent questions will follow, six of which women must answer and accept to participate in the trial. These include consenting to access to hospital records where appropriate to the trial. One of the remaining nine questions will ask women to consent to trial staff accessing ‘left-over blood’ from routine samples collected in late pregnancy. The consent form is shown as backmatter.

After giving informed consent, women will be asked baseline questions measuring the level of addiction to cigarettes (Fagerström Test for Cigarette Dependence

[32]), partner smoking, quality of life (EQ-5D-5L [33]), household income and use of nicotine alternatives (e.g. NRT or electronic cigarettes). At the end of the telephone call, women will be randomised and informed of their group allocation and an automated study pack (copy of consent form showing group allocation and PIS) will be sent to women in the post. Audio-recordings of the consent process will be stored in accordance with Good Clinical Practice guidelines.

**Follow-up 1: SSS engagement**

After women have consented and been informed of their group allocation, trial research staff will contact their local SSS to ascertain whether women attended a first appointment with an SSS advisor and set a quit date. This information will be entered into the trial database for both control group and intervention group women. A £50 voucher will automatically be dispatched to intervention group women who attended and set a quit date.

**Follow-up 2: 4 weeks post quit date**

For those women who engaged with the SSS and set a quit date, trial research staff will contact their local SSS 4 weeks after this quit date to obtain their smoking status in the last 2 weeks and CO breath test result as recorded by the SSS. Where a breath test result is not available from the SSS trial, research nurses will collect this directly from the woman for the incentives group to



initiate incentive payments. CO breath test results will be collected for the control group only where these are available from the SSS in line with national SSS guidelines. This information will be entered onto the trial database. If the CO result is at or below the accepted level for a non-smoker at the site, a £50 voucher will automatically be dispatched to women in the incentives group.

#### **Follow-up 3: 12 weeks post quit date**

For those women in the intervention group who were confirmed quit at 4 weeks, trial research staff will contact their local SSS 8 weeks later to obtain their smoking status and CO breath test result as recorded by the SSS. Where this is not available from the SSS trial, research nurses will collect this directly from the woman. This information will be entered into the trial database. If the CO result is at or below the accepted level for a non-smoker at the site, a £100 voucher will automatically be dispatched

#### **Follow-up 4: late pregnancy (34–38 weeks gestation)**

All women will be followed up at the primary outcome stage in late pregnancy. Follow-up telephone contact will be attempted by the TCC at a random date between 34 and 38 weeks gestation allocated at the time of initial randomisation. Trial research nurses will review the women's notes 1 week prior to the telephone contact to check the health status of mother and baby and to alert TCC staff to any adverse events (e.g. miscarriage or stillbirth) that may require particular sensitivity when conducting follow-up. TCC staff will be blind to group allocation.

Three attempts will be made by the TCC to contact women. If no contact is established women will be followed up by local research staff by telephone, text and letter. On successful contact, women will be asked 'Have you smoked in the last 8 weeks?' If yes, 'Have you smoked more than 5 cigarettes in that time?' EQ-5D-5L data [33] and current NRT/electronic cigarette use will also be collected at this time point.

Self-report of not smoking will be corroborated by cotinine estimation on saliva or urine (when saliva collection cannot be tolerated). Where women are also using NRT or electronic cigarettes, anabasine assay on urine will replace cotinine. Cotinine and anabasine will be assayed by ABS Laboratories Limited. To minimise the potential for women to 'game' the primary outcome, incentive payments will be dependent on the CO result, which is an immediate measure, and not on the cotinine or anabasine level.

An important aspect of the primary outcome for this phase III trial is the proportion of women successfully followed up in both the intervention and control groups. To minimise loss to follow-up, particularly among

controls, women in both groups will receive Love2Shop vouchers of £50 and £25 for providing data and saliva/urine samples where applicable at the primary (late pregnancy) and secondary (6 months post-partum) outcome time points, respectively (Fig. 2). Acceptable levels are around 90% of participants successfully followed up in each group.

To assess whether women lost to trial follow-up are still smoking towards the end of pregnancy and whether the primary outcome has been 'gamed' (saliva cotinine below the cut-off point but still smoking in late pregnancy), residual blood from routine late pregnancy samples, where available, will be tested.

#### **Follow-up 5: 6 months post-partum**

Similar to the late pregnancy follow-up, all women will be contacted at 6 months after their expected delivery date to ascertain their smoking status and collect a saliva/urine sample for those women who self-report as quit. Quit status 6 months after birth will be ascertained by two sets of questions:

- (1) 'Have you smoked in the last 8 weeks?' If yes, 'Have you smoked more than 5 cigarettes in that time?'
- (2) 'Have you smoked since your baby was born?' If yes, 'Have you smoked more than 5 cigarettes in total since your baby was born?'

Follow-up procedures (i.e. number of contact attempts, data collection and saliva/urine sample collection and assay) will be the same as those described for the late pregnancy follow-up. Biological samples of saliva and urine will not be available for use by other researchers.

#### **Birth-related data collection**

After the expected date of delivery, research nurses at each site will collect and input into the trial database data regarding parity, baby's birth date and weight.

#### **Data management**

The data management process will be run by York Trials Unit. The protocol was built on the platform from the phase II trial [34]. This has been improved and updated by York Trials Unit in conjunction with the central trial team (DMT, LS and MM) and has been used for submissions for regulatory approval.

The database is a modified version of that used in CPIT II. York Trials Unit, central trial management in Glasgow and research staff at one of the recruiting sites have contributed to the design of the modified version.

Data entry will be completed by trained research staff at local sites.

### Statistical methods

Statistical analysis will be conducted by York Trials Unit (AM and AK). All analyses will be carried out using the intention-to-treat principle unless stated otherwise. Treatment effect estimates will be presented along with the corresponding 95% confidence interval, and statistical tests will be two-sided at the 5% level, unless otherwise stated.

#### Primary outcome analysis

Primary outcome analysis will be by intention to treat as the intervention is the offer of a financial incentive to engage with SSS and quit smoking. Logistic regression will adjust for maternal age, years of smoking, deprivation score, level of smoking and site.

#### Secondary outcome analysis

Engagement with SSS and self-reported smoking status at 4 weeks will both be analysed using a logistic regression model adjusting for the same covariates as the primary analysis. Continuous and point abstinence (i.e. regardless of whether participants were abstinent in late pregnancy) outcomes obtained at 6 months post-partum [28] will be calculated using logistic regression also adjusting for the same covariates as the primary outcome analysis. For each of the following covariates, tests for interaction with the treatment group will be performed: age of mother, years of smoking, deprivation score and level of smoking. Effects on the length of neonatal unit stays will be examined.

Birth weight will be analysed using a linear regression model adjusting for key prognostic variables including age, site, height and weight of mother at early pregnancy. The intention-to-treat estimate will be severely diluted due to low smoking cessation rates and the 'per protocol' analysis will be biased by confounding. Consequently, we will also utilise an instrumental variable approach—complier average causal effect analysis—which will estimate the true impact of incentive-induced smoking cessation on birth weight [35].

Differences by subgroup (e.g. site, deprivation, age group) will be explored and reported as per the CHAMP guidelines [36].

A meta-analysis including data collected in the feasibility study in Glasgow on 612 participants [24] will be undertaken.

#### Missing data

Where there are missing data for the primary outcome (i.e. smoking status) it will be assumed that women are continuing to smoke. This assumption will be examined by testing residual blood samples (taken for other reasons in late pregnancy) for cotinine, as in the feasibility trial [24]. This assumption will also apply to the 6-

month post-partum secondary outcome of smoking status. Other secondary outcomes (e.g. birth weight) are collected routinely and will have few missing data. Long-term outcome data collection will be planned from participants and offspring to inform additional follow-up studies.

#### Economic and process evaluations

An economic evaluation to assess cost-effectiveness of offering financial incentives in addition to routine SSS will be undertaken from an NHS perspective. Details are the subject of an additional protocol paper to be published separately.

A process evaluation using a mixed-methods case-study approach will explore recruitment and assess 'intervention context fit'. This is essential to understand both how the trial functions within different SSS and how applicable and generalisable the findings may be in terms of future implementation. Full details of the process evaluation design and methods are reported in an Additional file 1.

#### Data monitoring

Data monitoring will be coordinated by York Trials Unit and includes some self-monitoring at sites (see backmatter).

Serious adverse events (SAEs) that are related to the intervention will be documented. It is not anticipated that the provision of shopping vouchers to women will be associated with any related SAEs. SAEs in the feasibility study were primarily due to miscarriages that were not related to the intervention. For this reason, a separate Data Monitoring Committee will not be assembled.

Stopping the trial for reasons not related to safety such as 'futility because the required sample size cannot be reached' will be decided by the Trial Steering Committee.

Data cleaning will be conducted by York Trials Unit (AM) and the central trial management team in Glasgow (LS).

#### Discussion

At present, only 10–20% of pregnant smokers take up the offer of free SSS and only 3–8% quit during pregnancy with usual care that includes counselling and NRT. Modest incentive payments to engage with SSS and/or to quit smoking may provide a substantial benefit by decreasing pregnancy and first-infant year health care costs. If women stay smoke-free, long-term health care costs will be substantially reduced. The results of this phase III multi-centre trial will examine the costs and benefits of providing financial incentive payments for smoking cessation during pregnancy across the UK. This evidence will provide information required for NICE to consider recommending financial voucher incentive

payments to support pregnant smokers to quit across the UK at the scheduled 2021 guideline PH26 [15] update Additional file 2.

### Trial status

Recruitment opened in February 2018 and will be complete by the end of March 2020. On 17 December 2019, 837 of 940 participants were enrolled into the trial.

Current protocol V3.1, 27 September 2018.

### Supplementary information

**Supplementary information** accompanies this paper at <https://doi.org/10.1186/s13063-019-4042-8>.

**Additional file 1.** Mixed methods process evaluation study protocol [37–40].

**Additional file 2.** SPIRIT 2013 Checklist: Recommended items to address in a clinical trial protocol and related documents.

### Abbreviations

CI: Confidence interval; CPIT: Cessation in Pregnancy Incentives Trial; GG&C: Greater Glasgow & Clyde; NHS: National Health Service; NICE: National Institute for Health and Clinical Excellence; NRT: Nicotine replacement therapy; QALY: Quality-adjusted life year

### Trial organisation

#### Trial Steering Committee

The overall scientific aspects of the project will be overseen by a Steering Committee. The Steering Committee includes an independent chairperson, the chief investigator, the main statistician, trial management support, representatives from the major funding bodies—Cancer Research UK and the Chief Scientist Office—a patient representative and an international scientist with research interests in smoking cessation during pregnancy. The responsibility of the Steering Committee is to ensure the scientific integrity and quality of the project. To achieve this, the specific responsibilities of the Steering Committee include: maintaining adherence to the study protocol; approving changes to the study protocol if required; reviewing quality assurance indicators; monitoring study recruitment and the overall study timetable; advising, as required, on specific scientific items that may arise; compliance with legislation; adherence to research governance; reporting to funders; and approving publication and dissemination strategies.

The Steering Committee will meet every 6 months.

#### Trial Management Group

The Trial Management Group comprises the chief and principal investigators and co-investigators, trial manager and trial management support, trial administrator, trial lead research nurse, site research staff representatives, senior managers from SSS, data manager, statisticians, health economists and qualitative researchers, and supports the running of the trial by the Trial Management Working Group. Review meetings are being held quarterly.

#### Trial Management Working Group

The Trial Management Working Group comprises the chief investigator, trial manager and trial management support, lead research nurse, site research staff, statistician and qualitative researcher. The responsibilities of the Trial Management Working Group include: establishing and monitoring recruitment of participants; distributing and supplying appropriate documentation for the trial; data collection and management; data entry and cleaning; data analysis; and organising and providing information for the Trial Steering Committee.

#### Data Monitoring Committee

An independent Data Monitoring Committee will not be established as adverse events related to the financial incentives intervention are not envisaged and are not being systematically collected.

#### Database Management Company

The Database Management Company and the trial team have developed the trial database which sits behind secure firewalls. The database is accessed by trial staff over a secure password-protected Internet portal. Data extracts are provided to York Trials Unit who manage the data output. This database serves as the data coordinating centre and is overseen by York Trials Unit in terms of data management.

The Database Management Company also provide a call centre facility where trained staff conduct trial consent and perform initial data collection for both the primary and secondary outcome assessment of self-reported smoking status near the end of pregnancy and at 6 months after birth.

The Database Management Company subcontract to a fulfilment house for provision of a secure document fulfilment service to the trial. The fulfilment house dispatch the trial PIS to potential participants, paper copies of verbally obtained consent, GP letters and financial voucher incentive payments by recorded delivery.

#### NHS Research and Development Greater Glasgow and Clyde

NHS R&D Glasgow is the sponsor for the trial. NHS R&D offices provide accommodation for the main trial team in Glasgow, Scotland.

#### York Trials Unit, University of York

York Trials Unit provide trial management support and data management including data monitoring, statistical analysis and reporting for the study.

#### Stop Smoking Services

SSS staff are discussing the trial with potential participants and passing details of those who give permission to the TCC. SSS are providing cost data for the economic analysis and a sample of SSS staff will be interviewed as part of the mixed-methods process evaluation.

#### Publication policy

The primary results of the trial will be published with authorship in relation to specific participation in the study, with the name order to be presented by the principal investigators for consideration by the TSC. Suggested revisions in the order of authors should meet with the approval of the principal investigators. Publications in specific areas of the study or on methodological aspects can be led by co-investigators in their area of expertise subject to approval by the TSC and the principal investigators. The requirements for authorship will follow recommended practice in journal guidelines.

#### Confidentiality

Encryption defined by NHS GG&C security management is in place to pass data for potential participants from SSS to the Database Management Company managed trial database and call centre. The Database Management Company has a long history of managing government-related services and is able to demonstrate their commitment to data security and quality management through their ISO27001 and ISO9001 accreditations and recent GDPR legislation. Their ISO27001 accredited Information Security Management Systems demand that all of their systems and processes are maintained with confidentiality, integrity and availability of data at the core. In addition, the Database Management Company is ISO9001 accredited, the internationally recognised standard for Quality Management Systems. Data are passed via SFTP encrypted in transit. Regular external audits ensure adherence to ISO9001 and ISO27001 standards.

Data will be analysed by staff at York Trials Unit. During and after data analysis, participants will be identified by their trial number to ensure confidentiality.

Site confidentiality will be maintained by anonymising sites. This will allow the process evaluation to provide important insights regarding barriers and facilitators to future implementation without causing difficulties at trial sites.

#### Authors' contributions

DMT and LB conceived the study. DMT, LB, DT, FK, MU, KB, PH, FMH and JM were applicants for the funding. All authors were involved in designing the study and drafting the protocol. KB and NM designed the health economic aspects of the study. JM, PH and FMH designed the qualitative aspects of the study. All authors read and approved the final protocol.

#### Authors' information

*Lesley Sinclair* is the trial manager for CPIT III. Lesley has experience of data management and the management of clinical trials including an MSc in Clinical Trials from London School of Hygiene and Tropical Medicine. She runs the trial on a day-to-day basis. Lesley managed the CPIT II feasibility trial in Glasgow UK. She has led on development of the trial database in conjunction with the Database Management Company. She assisted with protocol

development for this trial and, supported by York Trials Unit, is managing all operational aspects of this trial. Lesley Sinclair and David Tappin wrote this paper with input from all the authors above.

*Margaret McFadden* is the lead trial research nurse for CPIT III and the local research nurse for one site. She was also the lead research nurse on CPIT II. Margaret has undertaken many trial-related roles in a research nurse capacity. She has led on the development and training of data and sample collection for the trial and has been closely involved in development of the trial database.

*Helen Tilbrook* is a research fellow at York Trials Unit, University of York. Helen has an MSc in Health Services Research and extensive experience of managing clinical trials. She is responsible for providing trial management support including data monitoring and organisation of the Trial Steering Committee. Helen has been closely involved in development of the trial protocol and submission to regulatory bodies as well as supporting development of the trial database. Helen is supervised by Judith Watson.

*Alex Mitchell* is the trial statistician and trainee statistician at York Trials Unit, University of York. Alex is responsible for providing day-to-day statistical support for the study including statistical aspects of data management and monitoring. Alex is supported by Ada Keding.

*Ada Keding* is a statistician at York Trials Unit and provides supervision to Alex Mitchell. Ada will plan and support Alex to undertake statistical analysis for the trial.

*Judith Watson* is a senior research fellow at York Trials Unit. Judith has more than 17 years experience coordinating and managing randomised controlled trials. Judith supervises Helen Tilbrook at York Trials Unit.

*Linda Bauld* is co-principal investigator for the trial and is the Bruce and John Usher Chair in Public Health, Usher Institute, University of Edinburgh. Linda has extensive experience of quantitative and particularly qualitative work related to smoking cessation. She supports the trial on a regular basis and will be involved in writing and dissemination of results.

*Frank Kee* is a co-applicant and Professor of Public Health at Queens University Belfast. Frank administers grant funding for some trial staff. He has helped with protocol development and in many other aspects of support for the trial.

*David Torgerson* is a co-applicant and Director of York Trials Unit, University of York. He supported the study team during grant application for the trial including direction on trial design. He has overseen design of data collection in relation to statistical analysis. Through York Trials Unit he has supported the running of the trial to ensure safety for the funders regarding their investment.

*Catherine Hewitt* is a co-applicant and Deputy Director of York Trials Unit. Catherine has assessed and designed the support required from York Trials Unit to reduce the risk to the funders regarding their investment. Catherine has supported the data management aspects of the trial.

*Jennifer McKell* is a research fellow in the Institute for Social Marketing (ISM) at the University of Stirling. She is a qualitative researcher with extensive experience of carrying out research in relation to tobacco use and smoking in pregnancy, including the qualitative element of the CPIT II feasibility trial. She is the main researcher working on the trial's embedded process evaluation for this trial.

*Pat Hoddinott* is a co-applicant and holds a Chair in Primary Care in the Nursing Midwifery and Health Professionals (NMAHP) Research Unit at the University of Stirling. She has clinical and trial expertise in maternal and child health, preventative medicine, behaviour change and financial incentives. She is advising on all aspects of the trial and oversees the process evaluation.

*Fiona M. Harris* is a co-applicant and Associate Professor in Medical Anthropology and Health Services Research in the NMAHP Research Unit at the University of Stirling. She has extensive experience of conducting mixed-methods process evaluations within trials and will support the conduct, analysis and reporting of the process evaluation component of the study.

*Isabelle Uny* is a social scientist by training and a researcher at the ISM, University of Stirling. Her expertise is in global policy-making and policy implementation analysis. She also specialises in qualitative health research (methods/ analysis/ frameworks) and qualitative evidence synthesis (particularly meta-ethnography). Her work focuses primarily on non-communicable diseases (NCDs) and maternal health. She will support the data collection, analysis and reporting of the process evaluation.

*Kathleen Boyd* is a co-applicant and Senior Lecturer in Health Economics at Glasgow University with extensive experience of decision modelling and

designing and analysing trial-based economic evaluations, particularly in SSS. She designed and will undertake the health economic evaluation building on the evaluation undertaken in CPIT II.

*Nicola McMeekin* is a research assistant in health economics and has experience of designing and undertaking economic evaluations alongside clinical trials. She helped design the health economic evaluation and will carry out the analysis in conjunction with Kathleen Boyd.

*Michael Ussher* is a co-applicant and Professor of Behavioural Medicine at the St George's, University of London and at the University of Stirling. Michael has extensive experience of trials of smoking cessation in pregnancy and advises on all aspects of the study and especially on issues related to health psychology.

*David M. Tappin* is co-principal investigator and senior research fellow at Glasgow University based at the Scottish Cot Death Trust, in Glasgow. David has experience of the management of clinical trials including an MSc in Clinical Trials from London School of Hygiene and Tropical Medicine. He wrote all the grant applications for this trial and writes all the funding reports. He coordinates and manages the overall running of the trial and will be closely involved in data analysis and paper writing and dissemination of results.

### Funding

Funding for this trial has been provided by Cancer Research UK, the Chief Scientist Office, Scottish Government, HSC Public Health Agency NI, Chest Heart and Stroke NI, The Lullaby Trust, Public Health Agency NI and the Scottish Cot Death Trust.

### Ethics approval and consent to participate

Ethics approval was received from West of Scotland REC2 on 15 August 2017.

R&D approval was given to allow SSS staff to pass information to the TCC if the client gives verbal permission. Those who consent to take part in the trial will be sent a written copy of their consent form. In addition, potential participants receive an information sheet which communicates data confidentiality procedures, the fact that participation is entirely voluntary, and the possibility of leaving the study at any time and without justification. Substantial amendments:

- AM02, 8 November 2017: changes to main consent form, main PIS and protocol. REC approved 20 November 2017
- AM06, 10 July 2018: new procedures to improve recruitment: introduction of trial posters and summary PIS for use in antenatal clinics; permission for local trial staff to contact potential participants to further explain the trial prior to consent. Process evaluation: implementation of £25 voucher for women taking part in interviews to compensate for their time; other minor changes to interview processes. REC approved 4 September 2018

The annual report dated 8 August 2018 informed the ethics committee that new sites were to be involved and that one new site had agreed to take part. 'On the 26th of July 2018 one new site confirmed that they would like to be a site and could use their own research network staff for local research nurse input required by the trial.' Four other sites in the same area have also agreed to take part. The sponsor designated addition of these sites as minor amendments AM08 and AM09. The ethics committee has been informed regarding these new sites in the annual report dated 13 September 2019.

### Consent for publication

Not applicable.

### Competing interests

The authors declare that they have no competing interests.

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