



UNIVERSITY OF LEEDS

This is a repository copy of *Age differences in moral judgment: Older adults are more deontological than younger adults*.

White Rose Research Online URL for this paper:

<https://eprints.whiterose.ac.uk/129907/>

Version: Accepted Version

---

**Article:**

McNair, S [orcid.org/0000-0003-3111-234X](https://orcid.org/0000-0003-3111-234X), Okan, Y [orcid.org/0000-0001-7963-1363](https://orcid.org/0000-0001-7963-1363), Hadjichristidis, C [orcid.org/0000-0002-9441-6650](https://orcid.org/0000-0002-9441-6650) et al. (1 more author) (2019) Age differences in moral judgment: Older adults are more deontological than younger adults. *Journal of Behavioral Decision Making*, 32 (1). pp. 47-60. ISSN 0894-3257

<https://doi.org/10.1002/bdm.2086>

---

Copyright (c) 2018 John Wiley & Sons, Ltd. This is the peer reviewed version of the following article: Age differences in moral judgment: Older adults are more deontological than younger adults, which has been published in final form at <https://doi.org/10.1002/bdm.2086>. This article may be used for non-commercial purposes in accordance with Wiley Terms and Conditions for Use of Self-Archived Versions.

**Reuse**

Items deposited in White Rose Research Online are protected by copyright, with all rights reserved unless indicated otherwise. They may be downloaded and/or printed for private study, or other acts as permitted by national copyright laws. The publisher or other rights holders may allow further reproduction and re-use of the full text version. This is indicated by the licence information on the White Rose Research Online record for the item.

**Takedown**

If you consider content in White Rose Research Online to be in breach of UK law, please notify us by emailing [eprints@whiterose.ac.uk](mailto:eprints@whiterose.ac.uk) including the URL of the record and the reason for the withdrawal request.



[eprints@whiterose.ac.uk](mailto:eprints@whiterose.ac.uk)  
<https://eprints.whiterose.ac.uk/>

**JOURNAL OF**  
**BEHAVIORAL DECISION MAKING**

**Age Differences in Moral Judgment: Older Adults are More  
 Deontological than Younger Adults**

Journal:	<i>Journal of Behavioral Decision Making</i>
Manuscript ID	BDM-17-0079.R2
Wiley - Manuscript type:	Research Article
Date Submitted by the Author:	19-Apr-2018
Complete List of Authors:	McNair, Simon; University of Leeds, Leeds University Business School Okan, Yasmina; University of Leeds, Leeds University Business School Hadjichristidis, Constantinos; University of Trento, Department of Management and Economics Bruine de Bruin, Wandj; University of Leeds, Business School; Carnegie Mellon University, Engineering and Public Policy
Keywords:	Moral judgment, Aging, Emotion, Individual differences, Judgment and Decision Making

SCHOLARONE™  
 Manuscripts

Age Differences in Moral Judgment:

Older Adults are More Deontological than Younger Adults

Simon McNair<sup>a,\*</sup>

Yasmina Okan<sup>a</sup>

Constantinos Hadjichristidis<sup>a,b</sup>

Wändi Bruine de Bruin<sup>a,c</sup>

<sup>1</sup> Centre for Decision Research, Leeds University Business School, Maurice Keyworth Building, University of Leeds, Moorland Road, Leeds LS2 9JT, UK.

<sup>2</sup> Department of Management and Economics, University of Trento, Via Inama 5, L-38122 Trento, Italy.

<sup>3</sup> Department of Engineering and Public Policy, 129 Baker Hall, Carnegie Mellon University, Pittsburgh, PA 15213, USA.

\*Corresponding author

Acknowledgment: We gratefully acknowledge support and funding received for this research from the European Union Seventh Framework Programme (FP7-PEOPLE-2013-CIG-618522, PI: Bruine de Bruin). We thank Fabio Del Missier, JoNell Strough, and Andrew Parker for their constructive comments.

Manuscript word count: 9725 words

### Abstract

In two studies, an older and a younger age group morally evaluated dilemmas contrasting a deontological judgment (do not harm others) against a utilitarian judgment (do what is best for the majority). Previous research suggests that deontological moral judgments are often underpinned by affective reactions and utilitarian moral judgments by deliberative thinking. Separately, research on the psychology of aging has shown that affect plays a more prominent role in the judgments and decision making of older (vs. younger) adults. Yet, age remains a largely overlooked factor in moral judgment research. Here, we therefore investigated whether older adults would make more deontological judgments on the basis of experiencing different affective reactions to moral dilemmas as compared to younger adults. Results from two experiments indicated that older adults made significantly more deontological moral judgments. Mediation analyses revealed that the relationship between age and making more deontological moral judgments is partly explained by older adults exhibiting significantly more negative affective reactions, and having more morally idealistic beliefs as compared to younger adults.

*Keywords: Moral judgment, Aging; Emotion; Judgment and Decision Making; Individual differences.*

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

### **AGE DIFFERENCES IN MORAL JUDGMENT: OLDER ADULTS ARE MORE DEONTOLOGICAL THAN YOUNGER ADULTS**

Moral decisions pervade public and professional life. Topics such as abortion, assisted suicide for the terminally ill, and the death penalty remain highly contentious and morally-charged. Many studies have investigated people's moral choices in sacrificial scenarios, where human lives are at stake. A widely-studied problem is Foot's (1967) trolley dilemma, a thought experiment in which five people are about to be killed by a runaway trolley unless action is taken. In the original version, the action involves pressing a *switch* to redirect the trolley onto a different track where only one person is standing. In an alternative version, the action involves pushing a person from a *footbridge* onto the tracks to stop the trolley (Thomson, 1985). Although these dilemmas may seem similar, most people agree to kill one to save five in the 'switch' version but not in the 'footbridge' version. That is, people give *utilitarian* judgments (do what is best for the majority) for the switch dilemma, but *deontological* judgments (do not harm others) for the footbridge dilemma (e.g. Greene, Nystrom, Engell, Darley, & Cohen, 2004; Hauser, Cushman, Young, Kang-Xing, & Mikhail, 2007). This finding has been replicated for different types of moral dilemmas (e.g. Gold, Pulford, & Colman, 2013). Theories have focused on the affective and cognitive processes underlying moral judgments (Cushman, Young, & Hauser, 2006; Moore, Clark & Kane, 2008).

A limitation of research on moral judgments in footbridge- and switch-like dilemmas is that it typically recruited undergraduate students with mean ages below 30 years (e.g. Greene, Morelli, Lowenberg, Nystrom, & Cohen, 2008; Lotto, Manfrinati, & Sarlo 2013; Suter & Hertwig, 2011). Yet, there is evidence of age differences in decision making, possibly resulting from age-related changes in affective and cognitive processing (Hess,

1  
2  
3 Strough, & Lockenhoff, 2015). Understanding age differences in moral judgment is important  
4  
5 because older adults occupy some of the highest power positions that involve important  
6  
7 moral judgments. For example, the average age of current G20 world leaders is 62.1 years,  
8  
9 and that of Fortune 100 CEOs 57 years (Myatt, 2013). The present study therefore aimed to  
10  
11 examine whether older and younger adults diverge in their moral judgments and to uncover  
12  
13 the mechanisms underlying any existing differences.  
14  
15

### 16 17 18 **Deliberative and Affective Processes In Moral Judgment** 19

20 Utilitarian moral judgments, or choices to sacrifice one person to save a larger number  
21  
22 of people, have typically been attributed to deliberative reasoning (Cushman et al., 2006;  
23  
24 Greene, Sommerville, Nystrom, Darley, & Cohen., 2001; Greene et al., 2004; Moore et al.,  
25  
26 2008). Indeed, factors that hinder people's ability to deliberate, such as time pressure and  
27  
28 cognitive load, generally suppress utilitarian judgments (Greene et al., 2008; Suter &  
29  
30 Hertwig, 2011). Additionally, utilitarian judgments are more likely when emotional reactivity  
31  
32 is reduced. For instance, utilitarian judgments are more common among individuals with  
33  
34 damage in brain regions involved in emotional responsivity (Koenigs et al., 2007); those with  
35  
36 lower degrees of trait empathy (i.e. the ability to actively consider other's emotional  
37  
38 perspectives) (Choe & Min, 2011; Conway & Gawronski, 2013); and those with higher  
39  
40 degrees of sub-clinical psychopathy, which is characterised by having no empathy for others  
41  
42 (Kahane, Everett, Earp, Farias, & Savulescu, 2015). Presumably, dampened affect yields less  
43  
44 cognitive-affective conflict about intervening (Koenigs, Kruepke, Zeier, & Newman, 2011).  
45  
46 Evidence suggests, then, that utilitarian moral judgments are more likely when deliberation is  
47  
48 engaged, or when emotional reactivity is reduced.  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 In contrast, deontological moral judgments are often associated with relatively  
4 elevated affective reactions. For instance, people report higher levels of negative affect when  
5 facing trolley-type dilemmas, and are more likely to choose to not intervene, thus avoiding to  
6 kill anyone to save others (Lotto et al., 2013). Moreover, brain imaging studies have found  
7 that increased activation in brain areas associated with negative affective states is related to  
8 more deontological judgments (e.g., Greene et al., 2001, 2004). Recent research has begun to  
9 shed further light on such effects, determining a key role for emotional *valence* (whether the  
10 emotional experience is positive or negative), as opposed to emotional *arousal* (the  
11 magnitude of emotional activation). For example, negatively-valenced affect leads students to  
12 condemn moral transgressions (e.g. eating your dead dog), independent of arousal (de la  
13 Viña, Garcia-Burgos, Okan, Cándido, & González, 2015). Instead, positive affect can  
14 increase utilitarian responses to moral dilemmas such as the footbridge dilemma (Valdesolo  
15 & DeSteno, 2006). Taken together, these findings suggest that affective reactions with the  
16 same level of arousal may affect moral judgments differently depending on their valence.  
17 Specifically, deontological moral judgements may be more likely among individuals who rely  
18 more on affective rather than deliberative processing – but only if they experience more  
19 *negative* emotions. Distinguishing these emotional mechanisms is particularly relevant in the  
20 context of aging, as there is evidence suggesting that younger and older adults differ with  
21 respect to how arousal (e.g. Kensinger, 2008), and valence (e.g. Leighland, Schulz, &  
22 Janowsky, 2004) influence affective processing.  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47

### 48 **Age Differences in Affective and Deliberative Processing**

49  
50 Research on judgment and decision making across the lifespan has indicated age-  
51 related shifts in the relative influence of affective and deliberative processes (Hess et al.,  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 2015; Peters & Bruine de Bruin, 2012). Older age has been associated with declines in  
4  
5 deliberative abilities such as working memory (Reuter-Lorenz & Sylvester, 2005;  
6  
7 Verhaeghen, Marcoen & Goossens, 1993), executive functioning (Amieva, Phillips, & Della  
8  
9 Sala, 2003), and processing speed (Salthouse, 2004). Although deliberative abilities tend to  
10  
11 decline with age, affective processing may improve (Mikels, Larkin, Reuter-Lorenz, &  
12  
13 Carstensen, 2005). According to research on the affect heuristic, decisions may rely more on  
14  
15 affect particularly when deliberation becomes difficult, or affective reactions are strong  
16  
17 (Slovic, Finucane, Peters, & MacGregor, 2002). Perhaps as a result, emotional cues are more  
18  
19 likely to be noticed and remembered by older adults (Carstensen & Turk-Charles, 1994; Fung  
20  
21 & Carstensen, 2003). As compared to younger adults, older adults can also find it difficult to  
22  
23 resist the effect of affective cues on judgments (Hess, Waters, & Bolstand, 2000). Further,  
24  
25 while there is contrasting evidence concerning age differences in performance on risky  
26  
27 decisions for the Iowa Gambling Task (Kovalchik, Camerer, Grether, Plott, & Allman, 2005;  
28  
29 Mata, Josef, Samanez-Larkin, & Hertwig, 2011), it has been observed that older  
30  
31 adults rely more on emotional cues for this task whereas younger adults' performance is  
32  
33 contingent on their deliberative skills (Wood, Busemeyer, Koling, Cox, & Davis, 2005).  
34  
35  
36

37 Additionally, Socioemotional Selectivity Theory (Carstensen, 2006) posits that older  
38  
39 adults become especially motivated to maximize their *positive* emotional experiences, so as  
40  
41 to make the best of the limited time they perceive to have left. Older adults may therefore be  
42  
43 more likely to seek and remember positive than negative information (Mather & Carstensen,  
44  
45 2005). This so-called 'positivity effect' plays a role in a wide range of older adults' decisions  
46  
47 (Carstensen & Mikels, 2005; Mather & Carstensen, 2005). Older age has also been associated  
48  
49 with less neural reactivity to negative stimuli (Wood & Kisley, 2006), and less negative affect  
50  
51 in the face of adverse experiences (Bruine de Bruin, van Putten, van Emden, & Strough, in  
52  
53  
54  
55  
56  
57  
58  
59  
60



1  
2  
3 press). Older adults tend to be better than younger adults at avoiding preoccupation with  
4  
5 negative thoughts about adverse events, which helps them to maintain better overall  
6  
7 emotional well-being (Kessler & Staudinger, 2009; Torges, Stewart, & Nolen-Hoeksema,  
8  
9 2008). As a result, older age is potentially associated with experiencing less negative affect,  
10  
11 perhaps especially when experiencing adverse outcomes (Bruine de Bruin, van Putten, van  
12  
13 Emden, & Strough, in press; Mikels et al., 2005).

### 14 15 16 17 18 **Research Questions**

19  
20 Taken together, the findings reviewed suggest two potential mechanisms underlying  
21  
22 age-related differences in moral judgments. On the one hand, older adults' increased reliance  
23  
24 on affect rather than deliberation could lead to *more* deontological moral judgments. On the  
25  
26 other hand, older adults tend to experience less *negative* affect, which could instead result in  
27  
28 *less* deontological judgments. As noted above, reduced negative affect is associated with  
29  
30 making less deontological moral judgments (Greene et al., 2001, 2004). Here, we aimed to  
31  
32 shed light on age-related differences in moral judgments and the underlying role of emotions.  
33  
34 Across two experiments, we presented older and younger participants with validated moral  
35  
36 dilemmas. We asked for two moral judgments (following Lotto et al., 2013): whether they  
37  
38 would intervene to save a larger group of people at the expense of one or two individuals, and  
39  
40 how morally acceptable they perceived the intervention to be. In both experiments, we also  
41  
42 assessed participants' emotional reactions, including valence and arousal (following de la  
43  
44 Vina et al., 2015, and Lotto et al., 2013). In Experiment 2, we also assessed individual  
45  
46 differences potentially relevant to age differences in moral judgment.  
47  
48 Specifically, our research questions were:  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

- 1
- 2
- 3 1. Do older and younger adults differ in their propensity towards deontological versus
- 4 utilitarian moral judgements?
- 5
- 6
- 7 2. Do older and younger adults differ in their affective reactions when making moral
- 8 judgments?
- 9
- 10
- 11 3. Are any age differences in moral judgments mediated by age differences in affective
- 12 reactions?
- 13
- 14
- 15
- 16
- 17

18 In both experiments we also controlled for sociodemographic factors, given previous  
19 findings concerning differences in moral judgments contingent upon gender (see Walker,  
20 2014), ethnicity (Carlos, Alsua, & Carneiro, 2012), education level (e.g. Pratt, Diessner,  
21 2014), and political orientation (e.g. Piazza & Souza, 2013).

## 22 **EXPERIMENT 1**

23 In Experiment 1 we presented older and younger participants with 26 moral dilemmas  
24 where peoples' lives were at stake, taken from Lotto et al. (2013). Half of the dilemmas  
25 entailed an "instrumental" intervention (i.e., the proposed intervention would cause the death  
26 of one or two people as an intended means to save a larger number of people) while the other  
27 half entailed "incidental" interventions (i.e. the proposed intervention would cause their death  
28 as a foreseen but unintended consequence). Furthermore, half referred to other people as  
29 beneficiaries of the intervention ("other" dilemmas), and half also benefited oneself ("self"  
30 dilemmas). Moral judgments and affective reactions can vary across these instrumental  
31 versus incidental and self versus other dimensions (Lotto et al., 2013; Moore et al., 2008).  
32 Including dilemmas that varied along those two dimensions allowed us to examine whether  
33 eventual age-related effects depend on dilemma type.  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

## Method

### Participants

Participants were 150 middle-aged and older adults (55-81 years,  $M_{\text{age}}=62$ ,  $SD=5.7$ ) and 152 emerging younger adults (18-25 years,  $M_{\text{age}}=22.4$ ,  $SD=1.9$ ), recruited from US residents using Amazon's Mechanical Turk. They had been screened in an initial questionnaire that tested whether they met our age criteria. Although both age groups have been characterized in the literature, life-span developmental processes are typically thought of as continuous rather than limited to discrete age ranges (Arnett, 2007; Baltes & Smith, 2003; Lachman, 2004). Yet, extreme age group designs are commonly used to increase statistical power (e.g., Isaacowitz, Toner, Goren, & Wilson, 2008; Strough, Mehta, McFall, & Schuller, 2008). For brevity, we will henceforth refer to the first age group as 'younger' and the second age group as 'older' (following Isaacowitz et al., 2008; Strough et al., 2008).

The older group comprised 63% females, 55% with University degrees, and 10% non-Whites. The younger group comprised 64% females, 41% with University degrees, and 20% non-Whites. Chi-square tests indicated significant age group differences in having a University degree,  $\chi^2(1, N=302)=5.27, p=.032$ , and ethnic group,  $\chi^2(1, N=302)=5.65, p=.042$ . A chi-square test indicated that Age Group was also marginally-significantly associated with political attitude (Left, Centre, Right):  $\chi^2(2, N=302)=5.19, p=.08$ . Post-hoc tests indicated a significant difference in the number of Older adults ( $N=55$ ) identifying as political right-leaning compared to Younger adults ( $N=35$ ):  $t(300)=2.00, p=.038$ . All analyses for Experiment 1 included dummy variables to control for these sociodemographic factors (University Degree: 0=no, 1=yes; Ethnic Group: 0=non-white, 1=white; Politically-

1  
2  
3 Right: 0=no, 1=yes.) Participants received \$1 for completing the experiment. Those who did  
4 not meet the age criteria (i.e. were neither 18-25, or 55+ years old) were thanked and received  
5 \$.05.  
6  
7  
8  
9

## 10 11 **Materials**

12  
13 **Moral dilemmas.** Participants viewed 26 scenarios, including 2 versions of the  
14 classic trolley scenarios (Foot, 1967; Thomson, 1985), and 24 taken from Lotto et al. (2013).  
15 Each scenario described a hypothetical situation in which a number of people would die  
16 unless an intervention resulted in the death of one or two people. Scenarios were selected  
17 according to two criteria. First, we selected an equal number of scenarios from Lotto et al.'s  
18 (2013) four categories, which crossed instrumental versus incidental intervention types with  
19 self versus other involvement (Table 1). Secondly, within each category, we selected six  
20 scenarios that yielded good variability in the number of accepted interventions (as reported  
21 by Lotto et al., 2013). We avoided scenarios for which interventions were accepted or  
22 rejected by most participants (following Suter & Hertwig, 2011). Full texts for all scenarios,  
23 and accompanying introductions, are presented in Supplementary Materials. The order of  
24 presentation of scenarios was randomized across participants.  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38

39 \*\*\*Table 1 here\*\*\*  
40

41  
42 **Moral judgments.** After each scenario, participants answered two moral judgment  
43 questions taken from Lotto et al. (2013). The first asked "Would you perform the stated  
44 action (yes/no)." For each of the incidental/instrumental x self/other dilemma types we  
45 computed the total number of scenarios for which respondents chose to intervene. Totals  
46 were out of six for Incidental-Self and Instrumental-Self dilemmas (Cronbach's  $\alpha=.83$ , and  
47 .81 respectively), and out of seven for both Incidental-Other and Instrumental-Other  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

dilemmas (Cronbach's  $\alpha=.81$ , and  $.80$  respectively) on account of the additional trolley dilemmas, both Other. The second question asked "How morally acceptable did you find the proposed action?" followed by a scale from 1 ("not at all acceptable") to 7 ("totally acceptable"). For each of the four dilemma types, we computed the average rating. Cronbach's alpha for each type of dilemma ranged from  $.89$  to  $.92$ . For both measures, higher scores reflected more utilitarian and less deontological moral judgments.

**Affect.** Participants indicated their affective valence and arousal, by respectively rating how "calm or agitated" and how "unpleasant or pleasant" they felt "when deciding whether or not to do the proposed action in the scenario you just read?" (following Lotto et al., 2013). Ratings were given on a pictorial scale of nine figures transitioning along the relevant affective dimension (following Bradley & Lang, 1994; Figure 1). For each of the four dilemma types, we computed average arousal and valence ratings. For each of the four dilemma types, we computed average arousal and valence ratings, as analyses indicated high internal consistency (for all, Cronbach's  $\alpha \geq .88$ ). Scores on both affective measures ranged from 1 – 9, with higher scores representing more positively-valenced reactions, and higher emotional arousal.

\*\*\*Figure 1 here\*\*\*

### **Procedure**

After reading each moral dilemma, participants clicked a button when ready. The proposed intervention was presented on a separate screen, where participants indicated whether or not they would perform the action (yes/no). A subsequent screen asked how morally acceptable the action was, followed by valence and arousal ratings. No time limits were imposed on participants.

## Results

### Analysis plan

We conducted 2 (older vs. younger age group)  $\times$  2 (instrumental vs. incidental intervention type)  $\times$  2 (self vs. other risk involvement) ANCOVAs for each of the four dependent variables, controlling for sociodemographic differences (education, ethnicity, political right). To answer Research Question 1, we examined ANCOVAs for the two moral judgment measures. To answer Research Question 2, we examined ANCOVAs for the two affect measures. To answer Research Question 3, we performed mediational analyses that examined whether any relationships between age group and moral judgment measures could be statistically explained by affect measures.

### Do Older and Younger adults differ in their propensity towards deontological versus utilitarian moral judgments?

**Accepted interventions.** A main effect of age group for total accepted interventions indicated that older adults accepted significantly fewer interventions:  $F(1, 297)=18.73, p < .001, \eta_p^2 = .06$  (Table 2). There was a significant main effect of intervention type,  $F(1, 297) = 12.95, p < .001$ , with fewer instrumental than incidental interventions accepted ( $M=5.07, SD=4.09$  vs.  $M=7.36, SD=4.11$ , respectively). All remaining tests yielded  $F < 2.20, p > .14$  (Table S2, Supplementary Materials).

**Moral acceptability judgments.** A significant main effect of age group emerged,  $F(1, 297)=14.12, p < .001, \eta_p^2 = .05$ , whereby older adults rated interventions as less morally acceptable (Table 2). A main effect of intervention type,  $F(1, 297)=16.52, p < .001, \eta_p^2 = .05$ , showed lower acceptability ratings for instrumental ( $M=2.77, SD=1.45$ ) compared to

1  
2  
3 incidental interventions ( $M=3.22$ ,  $SD=1.48$ ). All remaining tests yielded  $F < 1.95$ ,  $p > .16$   
4  
5 (Table S2, Supplementary Materials).  
6  
7

### 9 **Do Older and Younger adults differ in their affective reactions when making moral** 10 **judgments?** 11

12  
13 **Valence.** A main effect of age group emerged:  $F(1, 297)=13.11$ ,  $p < .001$ ,  $\eta_p^2 = .04$   
14  
15 with older adults giving lower ratings (indicating more negative affect), as compared to  
16  
17 younger adults (Table 2). All remaining tests yielded  $F < 1.69$ ,  $p > .19$  (Table S3,  
18  
19 Supplementary Materials)  
20  
21

22 **Arousal.** There was a marginal age group  $\times$  risk involvement interaction for arousal:  
23  
24  $F(1, 297)=3.69$ ,  $p=.054$ ,  $\eta_p^2=.02$ . Specifically, moral dilemmas were rated as more arousing  
25  
26 when the beneficiary included the self, rather than only others. Differences linked to risk  
27  
28 involvement, however, were small both among younger (Cohen's  $d=.15$ ) and older adults  
29  
30 (Cohen's  $d=.08$ )<sup>1</sup>. All remaining tests yielded  $F < .60$ ,  $p > .44$  (Table S3 in Supplementary  
31  
32 Materials).  
33  
34  
35  
36  
37

### 38 **Are any age differences in moral judgments mediated by age differences in affective** 39 **reactions?** 40

41  
42 Mediation analyses collapsed across instrumental versus incidental intervention type  
43  
44 and self versus other involvement, because we found no significant interactions between age  
45  
46 group and these categories.  
47

48 \*\*\*Table 3 here\*\*\*  
49  
50  
51

---

52  
53 <sup>1</sup> Reported Cohen's  $d$  effect sizes accounted for dependence between variables.  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 We first computed partial correlations, controlling for significant sociodemographic  
4 differences (Table 3). More negative affect (indicated by lower valence scores) was related to  
5 both moral judgment measures, including (a) accepting fewer proposed actions and (b) rating  
6 actions as less morally acceptable. Zero-order correlations were similar to partial  
7 equivalents (Table S4 in Supplementary Materials). Subsequently, two models examined  
8 whether relationships between age group and each of the moral judgment measures were  
9 mediated by age-related variations in affect measures. This line of inquiry followed the  
10 suggested directionality from affect to moral judgment (Greene et al., 2001; Koenigs et al.,  
11 2007). In each model, age group (0=Younger, 1=Older) was the predictor, with affective  
12 valence and arousal included as mediators. Models controlled for significant  
13 sociodemographic differences between age groups. We used version 2.13 of PROCESS  
14 (Hayes, 2013), and generated 95% confidence intervals for indirect effects using 5,000  
15 bootstrap samples. As noted by Hayes (2013), when bootstrap confidence intervals do not  
16 contain zero, there is clear evidence that the indirect effect is significant.

17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33 \*\*Figure 2 here\*\*  
34

35 **Accepted interventions.** Older adults accepted fewer interventions and exhibited  
36 more negative affect (seen in lower valence) as compared to younger adults, corresponding  
37 with ANCOVA results (see Figure 2).<sup>2</sup> More negative affect, in turn, predicted fewer  
38 accepted interventions. The indirect effect of age group on accepted interventions via valence  
39 was  $-.77$  (95% CI:  $[-1.60, -.27]$ )<sup>3</sup> Thus, older adults' stronger negative affect mediated the  
40 link between older age and fewer accepted interventions. Coefficients for sociodemographic  
41 covariates indicated significant predictive value for being political right-leaning ( $B=-2.34$ ,  
42  
43  
44  
45  
46  
47  
48  
49  
50

51  
52 <sup>2</sup> Unstandardized coefficients are presented. Standardized coefficients are available in Supplementary Materials.

53 <sup>3</sup> All results held when participants who failed an attention check (Maniaci & Rogge, 2014) ( $N=29$ ) were  
54 removed from analyses.  
55  
56  
57  
58  
59  
60



1  
2  
3  $p=.041$ ), but not for being university educated ( $B=-.28, p=.737$ ) or ethnicity ( $B=-1.34, p$   
4  
5  $=.144$ ).

6  
7 \*\*\*Figure 3 here\*\*\*

8  
9 **Moral acceptability judgments.** Older adults also rated interventions as less  
10 acceptable. More negative affect (seen in lower valence) was associated with lower  
11 acceptability judgments (Figure 3). The indirect effect of age group via valence was  $-.24$   
12 (95% CI:  $[-.42, -.12]$ ), suggesting that the relationship between older age and lower moral  
13 acceptability judgments was also mediated by older adults' stronger negative affect.  
14  
15 Coefficients for sociodemographic covariates indicated significant predictive value for being  
16 university-educated ( $B=.37, p=.044$ ), but not for being political right-leaning ( $B=-.21, p =$   
17  $.282$ ), or ethnicity ( $B=.05, p=.825$ ).  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29

### 30 **Discussion**

31 Experiment 1 indicated that older adults made more deontological moral judgments  
32 than younger adults. Specifically, older adults accepted fewer interventions, and rated them  
33 as less morally acceptable. Older adults also reported more negative affect about moral  
34 judgments than did younger adults, which accounted for older adults' greater propensity  
35 towards deontological moral judgments.  
36  
37  
38  
39  
40

41 To our knowledge, this is the first report that affective valence mediates age  
42 differences in moral judgment. However, other factors could also account for older adults'  
43 tendency towards more deontological judgments. For example, older adults may have deficits  
44 in fluid cognitive ability (e.g. Hess, 2014; Salthouse, 2004), or lack motivation to deliberate  
45 (measured as Need for Cognition; Bruine de Bruin, McNair, Taylor, Summers, & Strough,  
46 2015). Older adults also tend to ruminate less (Sütterlin, Paap, Babic, Kübler, & Vögele,  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

2012), which can explain why they are better able than younger adults to cut their losses when making decisions involving “sunk costs” (Bruine de Bruin, Strough, & Parker, 2014). Older adults may also exhibit more morally idealistic beliefs, reflecting greater concern for deontological principles (Carlos et al., 2012; Rawwas & Singhapakdi, 1998). Finally, older adults may use a less “rational” style of decision making (Finucane et al., 2002). Because each of these individual-differences factors may lead older adults to make more deontological moral judgments, we assessed them in Experiment 2.

Additionally, it is possible that Experiment 1’s findings were limited to moral dilemmas involving death. Gold et al. (2013) note that, in terms of emotional severity, “death would be at the extreme end of the spectrum, and extreme cases may be treated very differently from intermediate ones” (p. 217). Experiment 2 therefore included moral dilemmas involving less extreme forms of trauma, such as loss of privacy or control, or material loss.

## EXPERIMENT 2

Experiment 2 tested the same three research questions as Experiment 1. It involved more diverse moral dilemma scenarios that did not exclusively entail the risk of death. It also included individual-differences measures potentially relevant to age differences in moral judgment.

### Method

#### Participants

We recruited the same age groups as in Experiment 1, from among US residents on Amazon’s Mechanical Turk, including 136 older adults (55-75 years,  $M_{\text{age}}=60.5$ ,  $SD=4.2$ ) and 150 younger adults (18-25 years,  $M_{\text{age}}=22.9$ ,  $SD=1.8$ ). The older group comprised 60%

1  
2  
3 females, 60% had University degrees, and 21% were non-white. The younger group included  
4  
5 47% females, 43% had University degrees, and 31% were non-white. Chi square tests  
6  
7 indicated significant age group differences in gender,  $\chi^2(1, N=286)=4.76, p=.040$ ; having a  
8  
9 University degree,  $\chi^2(1, N=286)=8.14, p=.013$ ; and being religious,  $\chi^2(1, N=286)=24.70,$   
10  
11  $p<.001$ . A chi-square test indicated that age group was also significantly associated with  
12  
13 political attitude (Left, Centre, Right):  $\chi^2(2, N=286)=18.73, p=.001$ . Post-hoc tests indicated  
14  
15 significant differences in the number of older adults ( $N=51$ ) identifying as political right-  
16  
17 leaning compared to younger adults ( $N=23$ ):  $t(284)=4.40, p<.001$ . There was also a  
18  
19 significant difference in the number of older adults identifying as political left-leaning ( $N=62$ )  
20  
21 compared to younger adults ( $N=87$ ):  $t(284)=2.81, p<.04$ . All analyses included dummy  
22  
23 variables to control for significant sociodemographic factors (Gender: 0=male, 1=female;  
24  
25 University Degree: 0=no, 1=yes; Religious: 0=no, 1=yes; Politically-Right: 0=no, 1=yes;  
26  
27 Politically-Left: 0=no, 1=yes). Participant compensation was the same as in Experiment 1.  
28  
29  
30  
31  
32

### 33 **Materials**

34  
35 **Moral dilemmas.** Participants viewed eight scenarios, including four scenarios from  
36  
37 Experiment 1 that yielded the largest age-group differences in judgments (Table S1,  
38  
39 Supplementary Materials). Three additional dilemmas (from Gold et al., 2013) did not  
40  
41 involve death but rather financial loss (Gameshow), material loss (Rucksack), or  
42  
43 embarrassment (Sauna). The final non-death scenario from Waldmann and Dieterich (2007)  
44  
45 involved physical health (Virus). Full texts for all scenarios are presented in Supplementary  
46  
47 Materials. The order of presentation of scenarios was randomized across participants.  
48  
49

50  
51 **Moral judgment.** These measures were the same as in Experiment 1. For accepted  
52  
53 actions, Cronbach's  $\alpha=.65$  across death scenarios, and .44 across non-death scenarios. For  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 average acceptability ratings, Cronbach's  $\alpha=.86$  across death scenarios, and .62 across non-  
4  
5 death scenarios.

6  
7 **Affect.** As in Experiment 1, participants indicated their affective valence and arousal.  
8  
9 For death scenarios, Cronbach's  $\alpha=.87$  for both valence and arousal ratings. For non-death  
10  
11 scenarios, Cronbach's  $\alpha=.70$  for valence ratings, and .81 for arousal ratings.  
12  
13

#### 14 15 **Individual-differences measures.**

16  
17 **Numeracy.** We used the four-item Berlin Numeracy test (Cokely, Galesic, Schulz,  
18  
19 Ghazal, & Garcia-Retamero, 2012) as a proxy for general cognitive ability (Peters, 2012).  
20  
21 Numeracy decreases with age (Salthouse, 2012), and is associated with deep elaborative  
22  
23 processing of information (Cokely & Kelley, 2009) as well as less reliance on irrelevant  
24  
25 affective cues when reasoning (Peters et al., 2006). Scores could range from 0 to 4, reflecting  
26  
27 correctly solved items (Cronbach's  $\alpha=.84$ ).  
28  
29

30  
31 **Need for cognition.** An 18-item scale (Cacioppo, Petty, & Kao, 1984) assessed  
32  
33 motivation to engage in deliberation (e.g. "Thinking is not my idea of fun"). Responses  
34  
35 ranged from 1 ("Extremely uncharacteristic of me") to 5 ("Extremely characteristic of me").  
36  
37 Higher numbers represented more need for cognition. Need for cognition mediates age  
38  
39 differences in numeracy performance (Bruine de Bruin et al., 2015). Cronbach's alpha was  
40  
41 .93.  
42  
43

44  
45 **Rumination.** Eight items from the Disengagement versus Preoccupation subscale of  
46  
47 the Action Control Scale (Diefendorff, Hall, Lord, & Streat, 2000) assessed ruminative  
48  
49 thoughts. This subscale has been identified as relevant for understanding age differences in  
50  
51 responses to adverse events (Bruine de Bruin et al., 2014; in press). Participants were asked  
52  
53 to imagine how they might feel *after* having made a decision in the scenarios they read, and  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 rated several statements for accuracy. An example item asked “When I’m in a competition  
4 and lose every time: (a) I can soon put losing out of my mind; (b) The thought that I lost  
5 keeps running through my mind.”). Ratings ranged from 1 (“Definitely false”) to 5  
6 (“Definitely true”). Higher scores indicated more ruminative thoughts (Cronbach’s  $\alpha=.84$ ).  
7  
8  
9

10  
11 **Moral idealism.** The 10-item moral idealism subscale of Forsyth’s (1980) Ethics  
12 Position Questionnaire measured participants’ deontological moral principles (e.g. “If an  
13 action could harm an innocent other, then it should not be done”). Items ranged from 1  
14 (“Completely disagree”) to 9 (“Completely agree”). Higher numbers indicated higher moral  
15 idealism (Cronbach’s  $\alpha=.90$ ). Rawwas and Singhapakdi (1998) observed significantly greater  
16 moral idealism in adults ( $M_{age}=56$  years) compared to a teenage group ( $M_{age}=19$  years),  
17 suggesting this is a characteristic that strengthens with age.  
18  
19  
20  
21  
22  
23  
24  
25

26 **Decision-making style.** Given the deliberative/affective distinction in moral  
27 judgments (e.g. Greene et al., 2008), we assessed preferences for deliberative and affective  
28 decision making, using the Rational (5 items, e.g. “My decision making requires careful  
29 thought”, Cronbach’s  $\alpha=.80$ ) and Intuitive subscales (5 items, e.g. “I generally make  
30 decisions that feel right to me”, Cronbach’s  $\alpha=.85$ ) of Scott and Bruce’s (1985) Decision  
31 Making Styles battery. Responses ranged from 1 (“strongly disagree”) to 5 (“strongly  
32 agree”), with higher numbers indicating stronger preferences for the decision-making style.  
33  
34  
35  
36  
37  
38  
39  
40

#### 41 **Procedure**

42  
43 The procedure in Experiment 2 was identical to that used in Experiment 1, with the exception  
44 that individual differences were assessed following the completion of the moral dilemmas.  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

## Results

### Analysis plan

A 2 (older vs. younger age group)  $\times$  2 (death vs. non-death scenario type) ANCOVA was conducted for moral judgment and affective measures, with sociodemographic covariates (gender, education, religious, politically-left, politically-right). To answer Research Question 1, we examined ANCOVAs for the two moral judgment measures. To answer Research Question 2, we examined ANCOVAs for the two affect measures. We also conducted ANCOVAs on each individual-differences measure, to examine age differences for each, while including the same sociodemographic controls. Table 4 presents descriptive statistics concerning these ANCOVAs. To answer Research Question 3, we performed mediational analyses that examined whether any relationships between age group and moral judgment measures were statistically explained by affect measures while also accounting for individual differences.

### Do Older and Younger adults differ in their propensity towards deontological versus utilitarian moral judgments?

**Accepted interventions.** A significant main effect of age group,  $F(1, 279)=7.94$ ,  $p=.005$ ,  $\eta_p^2=.03$ , suggested that older adults accepted significantly fewer interventions (Table 4). All remaining tests yielded  $F<.49$ ,  $p>.48$  (Table S5, Supplementary Materials).

**Moral acceptability judgments.** There was a main effect of scenario type,  $F(1, 279)=35.62$ ,  $p=.006$ ,  $\eta_p^2=.11$ , whereby acceptability ratings were significantly lower for death dilemmas ( $M=3.55$ ,  $SD=1.58$ ) compared to non-death dilemmas ( $M=4.64$ ,  $SD=1.19$ ). All remaining effects yielded  $F<1.17$ ,  $p>.28$  (Table S5, Supplementary Materials).

1  
2  
3 **Do Older and Younger adults differ in their affective reactions when making moral**  
4 **judgments?**  
5

6  
7 **Valence.** There was a main effect of age group,  $F(1, 279)=4.24, p=.038, \eta_p^2=.02$ , with  
8 older adults giving significantly lower ratings (i.e. more negative affect) compared to younger  
9 adults (Table 4). A main effect of scenario type,  $F(1, 279)=47.83, p<.001, \eta_p^2=.15$ , indicated  
10 more negative affect for dilemmas involving death ( $M=3.15, SD=1.71$ ) compared to non-  
11 death dilemmas ( $M=4.78, SD=1.28$ ). There was no significant interaction between age group  
12 and dilemma type,  $F(1, 279)=1.45, p=.234, \eta_p^2=.01$ .  
13  
14  
15  
16  
17

18  
19  
20 **Arousal.** There was a main effect of scenario type,  $F(1, 279)=24.21, p<.001, \eta_p^2=.08$ ,  
21 with death dilemmas yielding significantly higher arousal ratings than non-death dilemmas  
22 (Table 4). All remaining effects yielded  $F<2.81, p>.11$  (Table S6, Supplementary Materials).  
23  
24  
25  
26

27 \*\*\*Table 4 here\*\*\*  
28

29 **Individual-difference measures.** Age group differences were found in moral  
30 idealism,  $F(1, 279)=9.19, p=.018, \eta_p^2=.03$ , with older adults ( $M=63.40, SD=17.29$ ) reporting  
31 more morally idealistic views compared to younger adults ( $M=57.61, SD=12.78$ ). A  
32 significant age group difference also emerged for intuitive decision making,  $F(1, 279)=6.17,$   
33  $p=.031, \eta_p^2=.02$ , with older adults ( $M=15.23, SD=10.29$ ) scoring higher than younger adults  
34 ( $M=13.99, SD=9.58$ ). There were no other significant age differences in individual-  
35 differences measures (all  $ps>.07$ ).  
36  
37  
38  
39  
40  
41  
42  
43

44 **Are any age differences in moral judgments mediated by age differences in affective**  
45 **reactions?**  
46  
47

48  
49 \*\*Table 5 here\*\*  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 Table 5 presents partial correlations (controlling for sociodemographic differences)  
4 that echo those for Experiment 1. Negative valence was related to accepting fewer  
5 interventions, and rating such interventions as less morally acceptable. Accepting more  
6 interventions was negatively related with rumination and moral idealism, and positively  
7 related with intuitive decision-making styles. Zero-order correlations were similar to partial  
8 equivalents (Table S7, Supplementary Materials).  
9  
10  
11  
12  
13  
14

15  
16 As in Experiment 1, we collapsed across scenarios when conducting mediation  
17 analyses, because there were no interactions of scenario type with age group. As ANCOVAs  
18 indicated age differences only for accepted interventions, we confined our mediation analyses  
19 to this dependent variable. The model was the same as in Experiment 1, with the exception  
20 that all individual differences measures from Experiment 2 were entered as mediators.  
21  
22  
23  
24  
25

26 \*\*\*Figure 4 here\*\*\*  
27

28  
29 Age group predicted both the number of accepted interventions and valence, with  
30 older adults accepting fewer interventions, and exhibiting more negative affect, in line with  
31 ANCOVA results (see Figure 4). Older age predicted being more morally idealistic, and a  
32 more intuitive decision maker. As in Experiment 1, negative affect was associated with fewer  
33 choices to intervene. Additionally, higher moral idealism also predicted fewer interventions.  
34  
35 We again assessed mediation by generating 95% confidence intervals for indirect effects  
36 using 5,000 bootstrap samples. There were indirect effects of age group on accepted actions  
37 via affective valence,  $-.09$  (95% [CI:  $-.26, -.03$ ]), and via moral idealism,  $-.12$  (95% [CI:  $-.29,$   
38  $-.03$ ])<sup>4</sup>. No further factors yielded significant indirect pathways between age group and  
39 accepted interventions. Coefficients for the sociodemographic covariates in the model  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50

---

51  
52 <sup>4</sup> All but one of the reported significant findings (mediation by Valence) remained after removing 42  
53 respondents who failed an attention check. Removing these participants likely reduced the statistical power to  
54 detect this effect, which was small for the full sample.  
55  
56  
57  
58  
59  
60



1  
2  
3 indicated significant predictive value for gender ( $B=-.79, p=.006$ ), but not for being religious  
4  
5 ( $B=-.14, p=.942$ ), being political right-leaning ( $B=-.18, p=.674$ ) or left-leaning ( $B=-.28,$   
6  
7  $p=.344$ ), or being university-educated ( $B=.04, p=.861$ ).  
8  
9

## 11 Discussion

13 Like Experiment 1, Experiment 2 indicated that older adults were more morally  
14  
15 deontological than younger adults. Older adults again accepted fewer interventions. The trend  
16  
17 for moral acceptability judgments also followed that reported in Experiment 1, where older  
18  
19 adults gave lower acceptability ratings, although differences in Experiment 2 were not  
20  
21 significant. In line with Experiment 1, we also found that older adults experienced more  
22  
23 negative affect when making moral judgments, and that such affective differences mediated  
24  
25 the link between age and accepted interventions. It should be noted, however, that the  
26  
27 mediating effect of negative affect in Experiment 2 was weaker than in Experiment 1.  
28  
29 Additionally, in Experiment 2 we found that age differences in moral judgments are also due  
30  
31 to older adults holding more morally idealistic principles. Results held when controlling for a  
32  
33 range of relevant individual-difference measures, as well as sociodemographic factors that  
34  
35 varied with age.  
36  
37

39 Interestingly, we found no significant age differences in deliberative capacities such  
40  
41 as numeracy, rational decision style, or need for cognition. Possibly, our older respondents  
42  
43 were of above-average ability, with 60% reporting university degrees (compared to US  
44  
45 national average of 45%, Ryan & Bauman, 2016). Additionally, the Berlin Numeracy Test in  
46  
47 particular tends to yield positively-skewed distributions in Mechanical Turk samples (e.g.  
48  
49 Cokely et al., 2012). Indeed, 80% of our sample were unable to answer more than 50% of the  
50  
51 items correctly, which may have tempered our ability to detect age differences in numeracy.  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 While this leaves us unable to determine to what extent such deliberative factors may  
4 contribute to age differences in moral judgments, our findings nonetheless shed light on the  
5 nuances of why older adults might act more deontologically.  
6  
7

8  
9 Finally, the absence of interactions between age and dilemma type (death vs. non  
10 death), suggests that age-related differences in moral judgment also hold for less extreme  
11 forms of trauma, which produce less negative affective reactions. This could suggest that  
12 both types of scenarios were sufficiently distressing so as to trigger deontological behavior.  
13  
14 One interpretation of this, and related findings by Gold et al (2013), could be that the  
15 deontological influences of negative affect, and moral idealism, are triggered by the idea of  
16 harm itself, rather than by the specific form or severity of harm. However, the finding that the  
17 mediating effect of negative affect was weaker in Experiment 2 (vs. Experiment 1) suggests  
18 that the size of this effect may depend to some extent on scenario extremity. Future work  
19 could investigate this issue.  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32

### 33 GENERAL DISCUSSION

34  
35 Taking cue from moral judgment research indicating associations between affective  
36 processing and deontological moral judgments (Greene et al., 2001; 2004), and from lifespan  
37 developmental research observing greater reliance on affect in the decision making of older  
38 adults (e.g. Carstensen, 2006), we investigated age differences in moral judgments and their  
39 underlying affective mechanisms. In two experiments, older adults made more deontological  
40 judgments than younger adults, which was accounted for by older adults' more negative  
41 affective reactions. In Experiment 2, the link between age and moral judgments was also  
42 accounted for by older adults' more morally idealistic principles.  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

### Increased Deontological Judgments In Older Age Due To Affective Reactions

Deontological moral judgments tend to be driven by negative affect (Greene et al., 2001, 2004, 2009), whereas positive affect can instead lead to more utilitarian judgments (Valdesolo & DeSteno, 2006). Across two experiments, we observed that older adults' increased propensity for deontological moral judgments could be statistically explained by their more negative affective reactions. Affective factors may play a larger role in both deontological and utilitarian moral judgments than previously considered (Conway & Gawronski, 2013; Duke & Bogue, 2015; Kahane et al., 2015).

Our finding that affect is relevant for understanding age differences in moral judgment dovetail with lifespan developmental studies that highlight older adults' increased reliance on affect (e.g. Mikels et al., 2005; Wood et al., 2005). Such research has also shown that older adults are *more likely* to act in situations involving sunk cost decisions (e.g. Bruine de Bruin, Parker, & Fischhoff, 2012; Bruine de Bruin et al., 2014). This implies that it is unlikely that older adults' increased propensity for deontological judgments merely reflects a general tendency towards inaction.

The psychological aging literature also suggests older adults experience a "positivity effect" (e.g. Carstensen, 2006), and exhibit less neural reactivity to negative stimuli (Wood & Kisley, 2006). Our findings indicate that moral judgments may be a special case of especially adverse negative stimuli, however, where older adults experience *greater* responsiveness (Charles, 2010). As moral dilemmas are designed to evoke strong negative affect, we assume that such dilemmas trigger an affect heuristic (Slovic, et al., 2002) that influences subsequent judgments. Other research has shown that older adults, when faced with more negative emotional stimuli, engage more automatic cognitive processes (Sanda Dolcos, Katsumi, & Dixon, 2014). Our findings demonstrate that, in the context of moral judgments, older adults'

1  
2  
3 more negative affective reactions subsequently yield more deontological moral judgments  
4  
5 (Greene et al., 2001, 2004).  
6

7 Relatedly, Hess et al. (2000) report that older adults struggle to disregard affective  
8 cues when making judgments. For moral judgments, then, older adults' greater negative  
9 affect could drive them towards deontological responses. It may be that older adults choose a  
10 deontological course of action (i.e. not intervening) as a means of avoiding further negative  
11 feelings associated with sacrificing an individual by intervening (e.g. Lotto et al., 2013).  
12  
13 Isaacowitz, Wadlinger, Goren, and Wilson (2006) have indicated that older adults tend to  
14 distinctly avoid negative stimuli if they can. Moral dilemmas, however, generally task people  
15 with choosing between two upsetting courses of action. In such a context, if older adults'  
16 behaviors are motivated towards maximizing positive affect (Carstensen, 2006), then a  
17 deontological response may be their best option.  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 An interesting question that remains is what underpins the more negative reactions  
4 experienced by older adults. One possibility concerns how people frame the interventions. In  
5 a trolley dilemma, interventions could be framed as a *gain* of, for example, five lives that  
6 would otherwise be lost, or as a *loss* of one life. Older adults prefer to avoid losses more than  
7 do younger adults (Depping & Freund, 2011). Older adults' more saliently negative affective  
8 reactions to moral choices may reinforce this preference. Another interesting question relates  
9 to the robustness of the mediating role of affective reactions. As noted earlier, this mediating  
10 effect was weaker in Experiment 2, which included moral dilemmas that involved potential  
11 harms, albeit not always as aversive as the risk of death. Future research could examine age-  
12 related differences in moral judgments and affective reactions in response to scenarios that  
13 differ in context and aversiveness.  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

### 29 **Increased Deontological Judgments In Older Age Due To Moral Idealism**

30  
31 Our findings also revealed that that older adults' moral principles were more strongly  
32 characterized by morally idealistic thinking (see Carlos et al., 2012; Hannikainen et al., 2018;  
33 Rawwas & Singhapakdi, 1998), which in turn also accounted for age differences in moral  
34 judgment. An idealistic perspective places greater weight on strict adherence to societally-  
35 defined codes (e.g. "If an action could *harm* an innocent then it should not be done", Forsyth,  
36 1980). In such light, older adults' relative focus may be on the individual who will be  
37 harmed, rather than on the aggregate benefit of intervening. Older adults may be less willing  
38 to contravene these stronger idealistic beliefs, which manifests as a deontological decision to  
39 not intervene.  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49

50 Upholding the authority of law represents a further cornerstone of moral idealism. Ma  
51 (1985) reports that older adults are less willing to break the law to benefit strangers than they  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 are to benefit loved ones. Although in our study we instructed participants to consider that  
4 there would be no legal consequences for proposed interventions, older adults may still have  
5 been somewhat reluctant to break the law to benefit the strangers described in our scenarios.  
6  
7 However, the question remains as to whether any particular facet of older adults' moral  
8  
9 idealistic principles exerted greater influence on their decisions to behave deontologically.  
10  
11  
12

13  
14 These principles concerning harm and authority make up two out of five of proposed  
15 intuitive moral foundations in Graham et al.'s. (2013) Moral Foundations Theory. However,  
16 it has yet to be established whether these foundations vary with age. Assessing how older and  
17  
18 younger adults differ in moral foundations concerning harm and authority could further  
19  
20 identify the specific idealistic moral beliefs that may drive younger and older adults to differ  
21  
22 in their moral decisions.  
23  
24  
25  
26  
27  
28

### 29 **Limitations and Future Research**

30  
31 Like any study, ours is subject to limitations that might be addressed by future  
32 research. Firstly, given our cross-sectional design, it is possible that the age differences  
33 reported may reflect a cohort effect driven by generational differences (see Hannikainen et  
34 al., 2018). While a longitudinal study of moral reasoning would of course be ideal,  
35  
36 experimental priming manipulations could also offer further substantiations of the current  
37 findings. For example, evidence suggests that younger adults can be primed to respond like  
38  
39 older adults through manipulating time horizons (Strough, Schlosnagle, Karns, Lemaster, &  
40  
41 Pichayayothin, 2014).  
42  
43  
44  
45  
46  
47

48 Secondly, owing to general limitations of Mechanical Turk samples (Ipeirotis, 2010),  
49 our older groups reported higher levels of University level education compared to the US  
50 population (Ryan & Bauman, 2016). Yet, our finding that older adults still made  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 predominantly affect-based moral judgments invites the contention that such findings may be  
4  
5 stronger in more general older samples, where deliberative capacities may be more  
6  
7 heterogenous. Our study may also have been limited in operationalizing deliberative  
8  
9 reasoning, where we used numeracy as a proxy of cognitive ability. We thus encourage future  
10  
11 research to determine the robustness of our findings using more varied samples of older  
12  
13 adults, and employing a different measures of cognitive ability such as working memory and  
14  
15 processing speed (e.g., Del Missier et al., 2017) and more outright measure of deliberation  
16  
17 such as reaction times (see Ghazal, Cokely, & Garcia-Retamero, 2014).  
18  
19

20 Finally, follow-up work should also explore whether younger and older adults  
21  
22 experience different discrete emotions when faced with moral dilemmas. While disgust is an  
23  
24 emotion related specifically to deontological moral judgments (e.g. Ugazio et al., 2012), there  
25  
26 is also evidence that older adults experience less disgust (Kunzmann, Kupperbusch, &  
27  
28 Levenson, 2005), but more sadness (Kunzmann & Grühn, 2005). More nuanced assessments  
29  
30 of both deliberation and emotional responses would allow building a more comprehensive  
31  
32 model of the factors that can account for age-differences in moral judgments, beyond the  
33  
34 ones documented in the current work.  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

## REFERENCES

- 1  
2  
3  
4  
5 Amieva, H., Phillips, L., & Della Sala, S. (2003). Behavioral dysexecutive symptoms in  
6  
7 normal aging. *Brain and Cognition*, 53(2), 129–132.  
8  
9 Arnett, J. J. (2007). Emerging adulthood: What is it, and what is it good for?. *Child*  
10  
11 *development perspectives*, 1(2), 68-73.  
12  
13 Baltes, P. B., & Smith, J. (2003). New frontiers in the future of aging: From successful aging  
14  
15 of the young old to the dilemmas of the fourth age. *Gerontology*, 49(2), 123-135.  
16  
17 Bradley, M. M., & Lang, P. J. (1994). Measuring emotion: The self-assessment manikin and  
18  
19 the semantic differential. *Journal of Behavior Therapy and Experimental Psychiatry*,  
20  
21 25(1), 49–59.  
22  
23 Bruine de Bruin, W., Parker, A.M., & Fischhoff, B. (2012). Explaining adult age differences  
24  
25 in decision-making competence. *Journal of Behavioral Decision Making*, 25(4), 352-  
26  
27 360.  
28  
29 Bruine de Bruin, W., Strough, J., & Parker, A. M. (2014). Getting older isn't all that bad:  
30  
31 better decisions and coping when facing “sunk costs”. *Psychology and Aging*, 29(3),  
32  
33 642–7.  
34  
35 Bruine de Bruin, W., McNair, S. J., Taylor, A. L., Summers, B., & Strough, J. (2015).  
36  
37 “Thinking about numbers is not my idea of fun”: Need for cognition mediates age  
38  
39 differences in numeracy performance. *Medical Decision Making*, 35(1), 22-26.  
40  
41  
42 Bruine de Bruin, W., van Putten, M., van Emden, R., & Strough, J. (In press). Age  
43  
44 differences in emotional responses to monetary losses and gains. *Psychology and Aging*.  
45  
46  
47 Cacioppo, J. T., Petty, R. E., & Kao, C. F. (1984). The efficient assessment of need for  
48  
49 cognition. *Journal of Personality Assessment*, 48(2), 306-307.  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60



- 1  
2  
3 Carlos, J., Alsua, C. J., & Carneiro, J. (2012). Moral philosophies and ethics across borders :  
4  
5 A study of Brazil, Chile, China, Estonia and the United States. *Academia Revista*  
6  
7 *Latinoamericana de Administracion, 49*, 30-44.  
8
- 9 Carstensen, L. L. (2006). The influence of a sense of time on human development. *Science*  
10  
11 *(New York, N.Y.), 312(5782)*, 1913–5.  
12
- 13 Carstensen, L. L., & Mikels, J. A. (2005). At the intersection of emotion and cognition:  
14  
15 Aging and the positivity effect. *Current directions in psychological science, 14(3)*, 117-  
16  
17 121.  
18
- 19 Carstensen, L. L., & Turk-Charles, S. (1994). The salience of emotion across the adult life  
20  
21 span. *Psychology and Aging, 9(2)*, 259–264.  
22
- 23 Charles, S.T. (2010). Strength and Vulnerability Integration (SAVI): A model of emotional  
24  
25 well-being across adulthood. *Psychological Bulletin, 136(6)*, 1068-1091.  
26
- 27 Choe, S. Y., & Min, K. (2011). Who makes utilitarian judgments? The influences of  
28  
29 emotions on utilitarian judgments. *Judgment and Decision Making, 6(7)*, 580–592.  
30
- 31 Cokely, E. T., & Kelley, C. M. (2009). Cognitive abilities and superior decision making  
32  
33 under risk : A protocol analysis and process model evaluation. *Judgment and Decision*  
34  
35 *Making, 4(1)*, 20–33.  
36
- 37 Cokely, E., Galesic, M., Schulz, E., Ghazal, S., & Garcia-Retamero, R. (2012). Measuring  
38  
39 risk literacy: The Berlin numeracy test. *Judgment and Decision Making, 7(1)*, 25–47.  
40
- 41 Conway, P., & Gawronski, B. (2013). Deontological and utilitarian inclinations in moral  
42  
43 decision making: a process dissociation approach. *Journal of Personality and Social*  
44  
45 *Psychology, 104(2)*, 216–35.  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

- 1  
2  
3 Cushman, F., Young, L., & Hauser, M. (2006). The role of conscious reasoning and intuition  
4  
5 in moral judgment: Testing three principles of harm. *Psychological science*, *17*(12),  
6  
7 1082-1089.  
8
- 9 de la Viña, L., Garcia-Burgos, D., Okan, Y., Cándido, A., & González, F. (2015).  
10  
11 Disentangling the effect of valence and arousal on judgments concerning moral  
12  
13 transgressions. *The Spanish Journal of Psychology*, *18*, 1–9.  
14  
15
- 16 Del Missier, F., Hansson, P., Parker, A.M., Bruine de Bruin, W., Nilsson, L.G., & Mäntylä, T  
17  
18 (2017). Unraveling the aging skein: Disentangling the effects of sensory and cognitive  
19  
20 predictors on decision making. *Journal of Behavioral Decision Making*, *30*(1), 123-139.  
21  
22
- 23 Depping, M. K., & Freund, A. M. (2011). Normal Aging and Decision Making: The Role of  
24  
25 Motivation. *Human Development*, *54*(6), 349–367.  
26
- 27 Diefendorff, J. M., Hall, R. J., Lord, R. G., & Streat, M. L. (2000). Action-state orientation:  
28  
29 construct validity of a revised measure and its relationship to work-related variables.  
30  
31 *Journal of Applied Psychology*, *85*(2), 250–263.  
32
- 33 Duke, A. A., & Bègue, L. (2015). The drunk utilitarian: Blood alcohol concentration predicts  
34  
35 utilitarian responses in moral dilemmas. *Cognition*, *134*, 121–127.  
36  
37
- 38 Finucane, M. L., Slovic, P., Hibbard, J. H., Peters, E., Mertz, C. K., & MacGregor, D. G.  
39  
40 (2002). Aging and decision-making competence: An analysis of comprehension and  
41  
42 consistency skills in older versus younger adults considering health-plan options.  
43  
44 *Journal of Behavioral Decision Making*, *15*(2), 141–164.  
45
- 46 Foot, P. (1967). The problem of abortion and the doctrine of the double effect. *Oxford*  
47  
48 *Review*, (5), 5–15.  
49
- 50 Forsyth, D. R. (1980). A taxonomy of ethical ideologies. *Journal of Personality and Social*  
51  
52 *Psychology*, *39*(1), 175–184.  
53  
54  
55  
56  
57  
58  
59  
60

- 1  
2  
3 Fung, H. H., & Carstensen, L. L. (2003). Sending memorable messages to the old: age  
4 differences in preferences and memory for advertisements. *Journal of Personality and*  
5 *Social Psychology*, 85(1), 163.  
6  
7  
8  
9 Ghazal, S., Cokely, E. T., & Garcia-Retamero, R. (2014). Predicting biases in very highly  
10 educated samples: Numeracy and metacognition. *Judgment and Decision making*, 9(1),  
11 15.  
12  
13  
14  
15 Gold, N., Pulford, B. D., & Colman, A. M. (2013). Your money or your life: Comparing  
16 judgements in trolley problems involving economic and emotional harms, injury and  
17 death. *Economics and Philosophy*, 29(2), 213–233.  
18  
19  
20  
21  
22 Graham, J., Haidt, J., Koleva, S., Motyl, M., Iyer, R., Wojcik, S., & Ditto, P. H. (2013).  
23 Moral Foundations Theory: The pragmatic validity of moral pluralism. In P. Devine &  
24 A. Plant (Eds.), *Advances in experimental social psychology* (Vol. 47, pp. 55–130). San  
25 Diego, CA: Academic Press.  
26  
27  
28  
29  
30  
31 Greene, J. D., Morelli, S. a, Lowenberg, K., Nystrom, L. E., & Cohen, J. D. (2008). Cognitive  
32 load selectively interferes with utilitarian moral judgment. *Cognition*, 107(3), 1144–54.  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60
- Hannikainen, I. R., Machery, E., & Cushman, F. A. (2018). Is utilitarian sacrifice becoming more morally permissible? *Cognition*, 170, 95-101.
- Hauser, M., Cushman, F., Young, L., Kang-Xing, J., & Mikhail, J. (2007). A dissociation between moral judgments and justifications. *Mind & Language*, 22(1), 1–21.

- 1  
2  
3 Hayes, A.F. (2013). *Introduction to Mediation, Moderation, and Conditional Process*  
4  
5 *Analysis*. New York: Guilford Press.  
6
- 7 Hess, T. M. (2014). Selective engagement of cognitive resources: Motivational influences on  
8  
9 older adults' cognitive functioning. *Perspectives on Psychological Science*, 9(4), 388–  
10  
11 407.  
12
- 13 Hess, T. M., Waters, S. J., & Bolstad, C. A. (2000). Motivational and cognitive influences on  
14  
15 affective priming in adulthood. *Journals of Gerontology Series B: Psychological*  
16  
17 *Sciences and Social Sciences*, 55(4), P193-P204.  
18
- 19 Hess, T.M., Strough, J., & Lockenhoff, C.E. (Eds.). (2015). *Aging and Decision Making:*  
20  
21 *Empirical and Applied Perspectives*. London, UK: Academic Press.  
22
- 23 Ipeiritos, P. G. (2010). Analyzing the amazon mechanical turk marketplace. *XRDS:*  
24  
25 *Crossroads, The ACM Magazine for Students*, 17(2), 16-21.  
26  
27
- 28 Isaacowitz, D. M., Toner, K., Goren, D., & Wilson, H. R. (2008). Looking while unhappy:  
29  
30 Mood-congruent gaze in young adults, positive gaze in older adults. *Psychological*  
31  
32 *Science*, 19(9), 848-853.  
33  
34
- 35 Isaacowitz, D. M., Wadlinger, H. A., Goren, D., & Wilson, H. R. (2006). Selective  
36  
37 preference in visual fixation away from negative images in old age? An eye-tracking  
38  
39 study. *Psychology and aging*, 21(1), 40.  
40
- 41 Kahane, G., Everett, J. A. C., Earp, B. D., Farias, M., & Savulescu, J. (2015). “Utilitarian”  
42  
43 judgments in sacrificial moral dilemmas do not reflect impartial concern for the greater  
44  
45 good. *Cognition*, 134, 193–209.  
46  
47
- 48 Kensinger, E. A. (2008). Age differences in memory for arousing and nonarousing emotional  
49  
50 words. *The Journals of Gerontology Series B: Psychological Sciences and Social*  
51  
52 *Sciences*, 63(1), 13-18.  
53  
54  
55  
56  
57  
58  
59  
60

- 1  
2  
3 Kessler, E. M., & Staudinger, U. M. (2009). Affective experience in adulthood and old age:  
4  
5 The role of affective arousal and perceived affect regulation. *Psychology and aging*,  
6  
7 24(2), 349-362.  
8
- 9 Koenigs, M., Young, L., Adolphs, R., Tranel, D., Cushman, F., Hauser, M., & Damasio, A.  
10  
11 (2007). Damage to the prefrontal cortex increases utilitarian moral judgements. *Nature*,  
12  
13 446.  
14
- 15 Koenigs, M., Kruepke, M., Zeier, J., & Newman, J. P. (2011). Utilitarian moral judgment in  
16  
17 psychopathy. *Social cognitive and affective neuroscience*, 7(6), 708-714. Kunzmann, U.,  
18  
19 & Grühn, D. (2005). Age differences in emotional reactivity: the sample case of sadness.  
20  
21 *Psychology and Aging*, 20(1), 47-59.  
22  
23
- 24 Kovalchik, S., Camerer, C. F., Grether, D. M., Plott, C. R., & Allman, J. M. (2005). Aging  
25  
26 and decision making: A comparison between neurologically healthy elderly and young  
27  
28 individuals. *Journal of Economic Behavior and Organization*, 58(1), 79-94.  
29  
30
- 31 Kunzmann, U., Kupperbusch, C. S., & Levenson, R. W. (2005). Behavioral inhibition and  
32  
33 amplification during emotional arousal: a comparison of two age groups. *Psychology*  
34  
35 *and Aging*, 20(1), 144-158.  
36
- 37 Lachman, M. E. (2004). Development in midlife. *Annual Review of Psychology*, 55, 305-331.  
38
- 39 Leigland, L. A., Schulz, L. E., & Janowsky, J. S. (2004). Age related changes in emotional  
40  
41 memory. *Neurobiology of Aging*, 25(8), 1117-1124.  
42  
43
- 44 Lotto, L., Manfrinati, A., & Sarlo, M. (2013). A New Set of Moral Dilemmas: Norms for  
45  
46 Moral Acceptability, Decision Times, and Emotional Salience. *Journal of Behavioral*  
47  
48 *Decision Making*, 27(1), 57-65.  
49
- 50 Ma, HK, (1985). Cross-cultural study of the development of law-abiding orientation.  
51  
52 *Psychological Reports*, 57(3), 967-974.  
53  
54  
55  
56  
57  
58  
59  
60

- 1  
2  
3 Mata, R., Josef, A. K., Samanez-Larkin, G. R., & Hertwig, R. (2011). Age differences in  
4  
5 risky choice: A meta-analysis. *Annals of the New York Academy of Sciences*, 1235(1),  
6  
7 18-29.  
8  
9 Mather, M., & Carstensen, L. L. (2005). Aging and motivated cognition: The positivity effect  
10  
11 in attention and memory. *Trends in cognitive sciences*, 9(10), 496-502.  
12  
13 Mikels, J. A., Larkin, G. R., Reuter-Lorenz, P. A., & Carstensen, L. L. (2005). Divergent  
14  
15 trajectories in the aging mind: Changes in working memory for affective versus visual  
16  
17 information with age. *Psychology and Aging*, 20(4), 542–553.  
18  
19 Moore, A. B., Clark, B. a, & Kane, M. J. (2008). Who shalt not kill? Individual differences in  
20  
21 working memory capacity, executive control, and moral judgment. *Psychological*  
22  
23 *Science*, 19(6), 549–57.  
24  
25 Myatt, M. (2013). *DNA of Fortune 100 CEOs*. Retrieved from:  
26  
27 [http://www.forbes.com/sites/mikemyatt/2013/08/13/infographic-dna-of-fortune-100-](http://www.forbes.com/sites/mikemyatt/2013/08/13/infographic-dna-of-fortune-100-ceos/)  
28  
29 [ceos/](http://www.forbes.com/sites/mikemyatt/2013/08/13/infographic-dna-of-fortune-100-ceos/)  
30  
31  
32  
33 Peters, E., Västfjäll, D., Slovic, P., Mertz, C. K., Mazzocco, K., & Dickert, S. (2006).  
34  
35 Numeracy and decision making. *Psychological Science*, 17(5), 407–13.  
36  
37 Peters, E. (2012). Beyond Comprehension: The Role of Numeracy in Judgments and  
38  
39 Decisions. *Current Directions in Psychological Science*, 21(1), 31–35.  
40  
41 Peters, E., & Bruine de Bruin, W. (2012). Aging and decision skills. *Judgment and decision*  
42  
43 *making as a skill: Learning, development, and evolution*, 5, 113-1139.  
44  
45 Piazza, J., & Sousa, P. (2014). Religiosity, political orientation, and consequentialist moral  
46  
47 thinking. *Social Psychological and Personality Science*, 5(3), 334-342.  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

- 1  
2  
3 Pratt, M. W., Diessner, R., Pratt, A., Hunsberger, B., & Pancer, S. M. (1996). Moral and  
4  
5 social reasoning and perspective taking in later life: A longitudinal study. *Psychology*  
6  
7 *and Aging, 11*(1), 66.  
8
- 9 Rawwas, M. Y. A., & Singhapakdi, A. (1998). Do Consumers' Ethical Beliefs Vary with  
10  
11 Age? A Substantiation of Kohlberg's Typology in Marketing. *Journal of Marketing*  
12  
13 *Theory and Practice, 6*(2), 26–38.  
14
- 15 Reuter-Lorenz, P. A., & Sylvester, C. Y. C. (2005). The cognitive neuroscience of working  
16  
17 memory and aging. In R. Cabeza, L. Nyberg, & D. Park (Eds.), *Cognitive Neuroscience*  
18  
19 *of Aging: Linking Cognitive and Cerebral aging* (pp. 186-217). New York: Oxford  
20  
21 University Press.  
22
- 23  
24 Ryan, C. L., & Bauman, K. (2016). Educational attainment in the United States: 2015 (United  
25  
26 States Census Bureau Publication No. P20–578). Washington, D.C.: US Government  
27  
28 Printing Office.  
29
- 30  
31 Sanda Dolcos, Y. K., & Dixon, R. A. (2014). The role of arousal in the spontaneous  
32  
33 regulation of emotions in healthy aging: a fMRI investigation. *Frontiers in psychology,*  
34  
35 5.  
36
- 37 Salthouse, T. A. (2004). What and When of Cognitive Aging. *Current Directions in*  
38  
39 *Psychological Science, 13*(4), 140–144.  
40
- 41 Salthouse, T.A. (2012). Consequences of age-related cognitive declines. *Annual Review of*  
42  
43 *Psychology, 63,* 201-226.  
44
- 45  
46 Slovic, P., Finucane, M. L., Peters, E., & MacGregor, D. G. (2002). Rational Actors or  
47  
48 Rational Fools? Implications of the Affect Heuristic for Behavioral Economics. In T.  
49  
50 Gilovich, D. Griffin, & D. Kahneman (Eds.) *Heuristics and Biases: The Psychology of*  
51  
52 *Intuitive Judgment* (pp. 397–420). Boston: Cambridge University Press.  
53  
54  
55  
56  
57  
58  
59  
60

- 1  
2  
3 Strough, J., Schlosnagle, L., Karns, T., Lemaster, P., & Pichayayothin, N. (2014). No time to  
4  
5 waste: Restricting life span temporal horizons decreases the sunk cost fallacy. *Journal*  
6  
7 *of Behavioral Decision Making*, 27(1), 78-94.  
8
- 9 Strough, J., Mehta, C. M., McFall, J. P., & Schuller, K. L. (2008). Are older adults less  
10  
11 subject to the sunk-cost fallacy than younger adults?. *Psychological Science*, 19(7), 650-  
12  
13 652.  
14
- 15 Suter, R. S., & Hertwig, R. (2011). Time and moral judgment. *Cognition*, 119(3), 454–8.  
16
- 17 Sütterlin, S., Paap, M. C. S., Babic, S., Kübler, A., & Vögele, C. (2012). Rumination and age:  
18  
19 some things get better. *Journal of Aging Research*, 2012, 267-327.  
20
- 21 Torges, C. M., Stewart, A. J., & Nolen-Hoeksema, S. (2008). Regret resolution, aging, and  
22  
23 adapting to loss. *Psychology and aging*, 23(1), 169.  
24
- 25 Thomson, J. J. (1985). The Trolley Problem. *Yale Law Journal*, 94(6), 1395-1415.  
26
- 27 Ugazio, G., Lamm, C., & Singer, T. (2012). The role of emotions for moral judgments  
28  
29 depends on the type of emotion and moral scenario. *Emotion*, 12(3), 579.  
30
- 31 Verhaeghen, P., Marcoen, A., & Goossens, L. (1993). Facts and fictions about memory and  
32  
33 aging: a quantitative integration of research findings. *Journal of Gerontology*, 48, 157-  
34  
35 171.  
36
- 37 Waldmann, M. R., & Dieterich, J. H. (2007). Throwing a Bomb on a Person versus Throwing  
38  
39 a Person on a Bomb: Intervention Myopia in Moral Intuitions. *Psychological Science*,  
40  
41 18(3), 247–253.  
42
- 43 Walker, L. J. (2014). Sex differences in moral reasoning. In W.M. Kurtines & J.L. Gewitz  
44  
45 (Eds.), *Handbook of moral behavior and development* (pp. 333-364). New York:  
46  
47 Psychology Press.  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60



1  
2  
3 Wood, S., Busemeyer, J., Kolling, A., Cox, C. R., & Davis, H. (2005). Older adults as  
4  
5 adaptive decision makers: evidence from the Iowa Gambling Task. *Psychology and*  
6  
7 *Aging, 20*(2), 220–5.

9 Wood, S., & Kisley, M. A. (2006). The negativity bias is eliminated in older adults: age-  
10  
11 related reduction in event-related brain potentials associated with evaluative  
12  
13 categorization. *Psychology and aging, 21*(4), 815.  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

Table 1: *Examples of moral dilemma scenarios used in Experiment 1.*

<b>Category</b>	<b>Moral dilemma scenario</b>	<b>Proposed intervention</b>
Incidental, Self	You are a fireman trying to save five people from inside a burning building. The only window from which the people can be evacuated is jammed and will not open. The fire will reach you in a short time. Outside on the window ledge of the floor below there is a person who is waiting to be saved.	With an axe you smash the window to get out. You know that when it falls, the heavy glass will kill the person on the lower floor, but you and the five people in danger will be able to escape.
Instrumental, Self	You are travelling in the middle-east. You and another six tourists are taken hostage by a group of terrorists. The terrorists think that one of you is a spy, even though this is not true. You are held hostage for days. One of the terrorists comes to you and reveals that they intend to kill you all at sunset.	While he is resting, you kill one of the tourists in the group so that you can tell the terrorists that you identified and eliminated the spy. The person will die, but you and the other five will be freed.
Incidental, Other	You are a nurse who is in charge of a machine which controls drug dosage levels in patients' blood. Because of a technical failure, the machine is supplying a lethal dose of a drug to four patients. Another patient, in a single room, is hooked up to the same machine and has not undergone any variation in dosage.	You press the button to block the drug supply to the four patients. You know that the overdose of drug will be redirected to the patient in the single room, who will die, but the other four will be saved.
Instrumental, Other	You are the head zoo keeper and you are doing the rounds with another keeper. You realise that one of the cleaners has left the lions' cage open by mistake. You see that a lion is coming towards the open gate and you do not have time to close it. There are three visitors right in front of the gate.	You push the keeper next to you against the gate to stop the lion getting out. You know that the man will be attacked and killed, but the three visitors will be saved.

Table 2: Means (SDs) for measures of moral judgment and affect by type of moral dilemma scenario and age group in Experiment 1

	Type of moral dilemma scenario									
	Incidental Self		Instrumental Self		Incidental Other		Instrumental Other		Overall	
	Younger	Older	Younger	Older	Younger	Older	Younger	Older	Younger	Older
<u>Moral judgment measures</u>										
Accepted interventions	4.07 (1.80)	3.16 (2.24)	2.91 (2.06)	1.85 (2.10)	3.59 (1.79)	2.68 (2.03)	2.70 (1.85)	2.03 (2.03)	14.29 (6.76)	10.38 (8.20)
Moral acceptability	3.55 (1.35)	2.96 (1.63)	3.01 (1.33)	2.39 (1.61)	3.50 (1.31)	2.88 (1.61)	3.06 (1.32)	2.59 (1.58)	3.26 (1.24)	2.69 (1.53)
<u>Affective measures</u>										
Valence	3.08 (1.31)	2.45 (1.31)	2.90 (1.24)	2.39 (1.25)	3.17 (1.29)	2.60 (1.30)	3.08 (1.31)	2.53 (1.29)	3.07 (1.22)	2.51 (1.23)
Arousal	5.40 (2.05)	5.66 (2.35)	5.45 (2.01)	5.69 (2.36)	5.06 (1.95)	5.48 (2.30)	5.15 (2.08)	5.50 (2.31)	5.25 (1.96)	5.56 (2.26)

Table 3: *Partial correlations between measures of moral judgment and affect in Experiment**1*

	1	2	3	4
<u>Moral judgment</u>				
1. Accepted interventions	--			
2. Moral acceptability	.56***	--		
<u>Affect</u>				
3. Valence	.18**	.28***	--	
4. Arousal	.07	.10	-.52***	--

\*= $p < .05$ , \*\*= $p < .01$ , \*\*\*= $p < .001$ .

Table 4: Means (SDs) for measures by type of moral dilemma scenario and age group in Experiment 2

	Type of moral dilemma scenario					
	Death		Non-Death		Overall	
	Younger	Older	Younger	Older	Younger	Older
<u>Moral judgment</u>						
Accepted interventions	2.42 (1.27)	1.88 (1.40)	2.72 (.91)	2.42 (1.09)	5.14 (1.81)	4.03 (2.14)
Moral acceptability	3.65 (1.41)	3.43 (1.74)	4.17 (1.58)	4.21 (2.02)	4.14 (1.07)	4.05 (1.46)
<u>Affect</u>						
Valence	3.32 (1.66)	2.96 (1.74)	4.87 (1.18)	4.67 (1.39)	4.09 (1.27)	3.81 (1.43)
Arousal	5.39 (1.73)	5.66 (2.21)	4.18 (1.59)	4.21 (2.03)	4.78 (1.46)	4.94 (1.99)
<u>Individual differences</u>		<u>Younger</u>			<u>Older</u>	
Numeracy		1.36 (1.22)			1.28 (1.27)	
Need for cognition		62.97 (13.04)			62.32 (15.62)	
Rumination		28.01 (6.42)			28.33 (6.05)	
Moral idealism		57.60 (12.79)			63.38 (17.29)	
Rational decision style		25.27 (2.99)			25.42 (2.67)	
Intuitive decision style		22.87 (3.55)			22.13 (4.47)	

Table 5: *Partial Correlations between measures of moral judgments, affect, and individual differences in Experiment 2*

	1	2	3	4	5	6	7	8	9	10
<u>Moral judgment</u>										
1. Accepted interventions	--									
2. Moral acceptability	.44***	--								
<u>Affect</u>										
3. Valence	.23***	.49***	--							
4. Arousal	.19**	.14*	.02	--						
<u>Individual differences</u>										
5. Need for cognition	-.12	.01	-.1	.03	--					
6. Rumination	-.16**	-.25***	-.37***	.07	-.05	--				
7. Numeracy	-.09	-.01	-.16*	-.14*	.19**	.03	--			
8. Rational decision style	-.03	-.07	-.17**	.14*	.17**	.12*	.05	--		
9. Intuitive decision style	.17**	.08	.09	.14*	-.10*	-.05	-.25***	.09	--	
10. Moral idealism	-.14*	-.12	.06	.18**	-.02	.02	-.18**	.20**	.17**	--

\*= $p < .05$ , \*\*= $p < .01$ , \*\*\*= $p < .001$ .

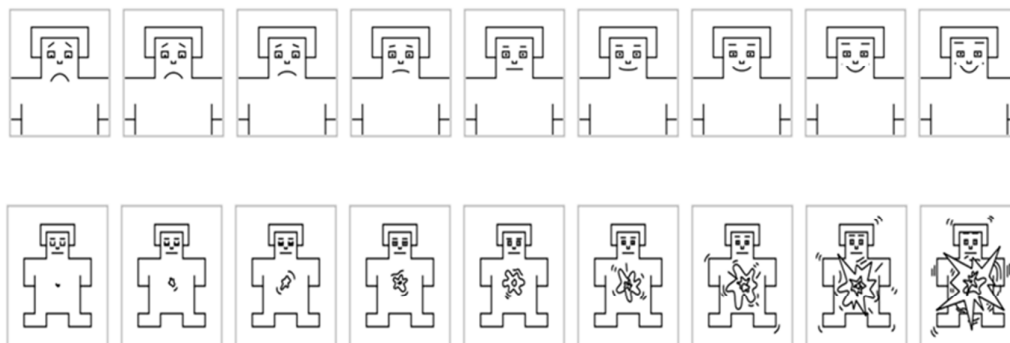
### Author Biographies

**Simon McNair** is a Leverhulme Early Career Research Fellow at Leeds University Business School, University of Leeds, UK. His research interests are in individual differences in judgment and decision making in domains such as consumer behavior, moral judgment, and ageing.

**Yasmina Okan** is a Cancer Research UK Research Fellow and Associate Professor in Behavioral Decision Making at Leeds University Business School, University of Leeds, UK. Her research focuses on designing effective risk communications to support decision making (e.g., graphical displays). She also studies how contextual and emotional factors influence moral judgments.

**Constantinos Hadjichristidis** is an Associate Professor at the Department of Economics and Management, University of Trento, Italy. His research is generally focused on the interplay of cognitive and affective factors in judgment and decision making. His recent work has studied how foreign language influences moral judgment.

**Wändi Bruine de Bruin** is Professor of Behavioral Decision Making at Leeds University Business School, University of Leeds, UK. Her research focuses on judgment and decision making, risk perception and communication, as well as individual differences in decision-making competence

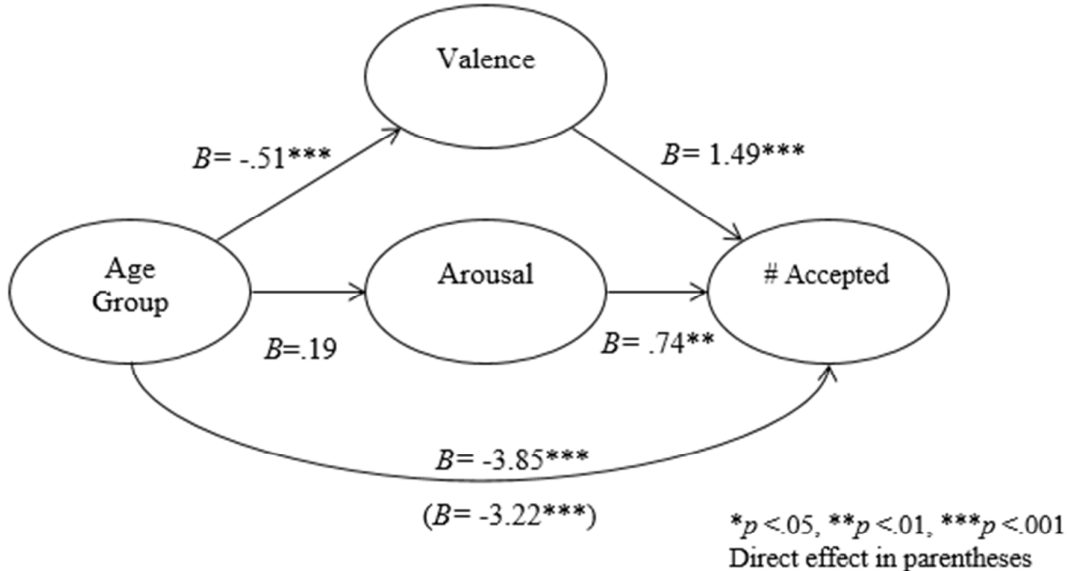


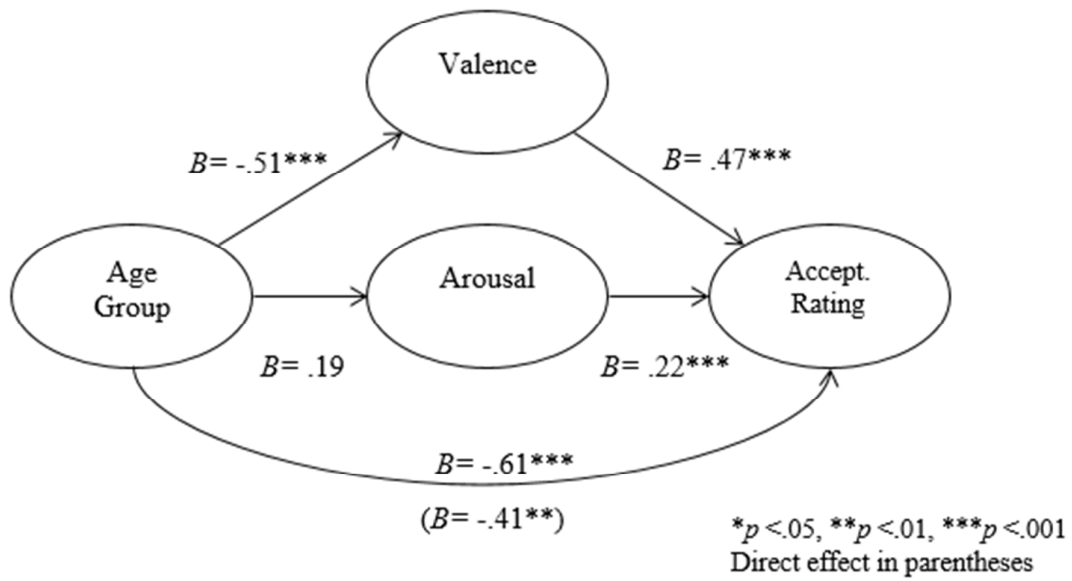
Peer Review Only

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

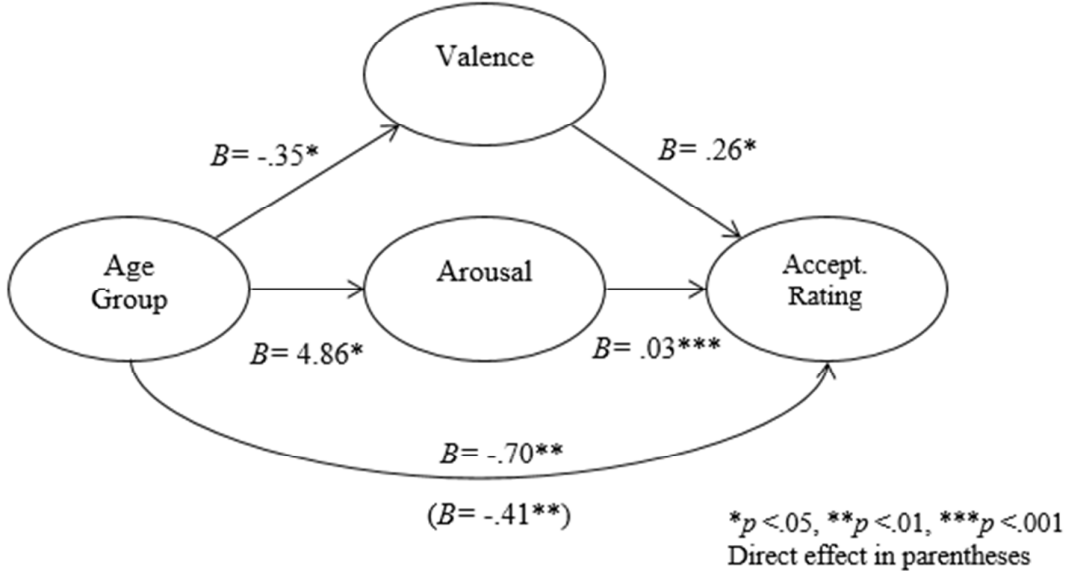


1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60





1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60



Review Only

## **Experiment 1 Instructions & Materials**

### **Instructions**

“During the experiment you will read 26 short hypothetical scenarios. Each scenario will describe a scene in which an unfortunate event is unfolding which will result in death. In each hypothetical situation you are presented with an action which will change the outcome of the situation. You will be asked to indicate whether you would conduct the action or not. After each scenario you will also answer a few short questions about how the scenario made you feel, and how morally acceptable you think the action was. The full study will take 20-25 minutes to complete.

Please note: the hypothetical scenarios contained in this study require you to imagine yourself in potentially distressing situations, and to think about how you would act in situations which may result in harm to others. The choices you make are submitted anonymously, so you cannot be personally identified. The study is not interested in judging you by your choice of actions, so if you choose to continue please respond to the scenarios honestly.

After you have completed the final hypothetical scenario you will then be asked to rate a series of 30 short statements in terms of how much you feel they describe you.

It is very important that you imagine the following scenarios exactly as they are described, even if you feel they are in some cases unrealistic.

In all hypothetical scenarios you must assume that (1) there are no other possible actions you could perform apart from the ones described in the text, and (2) it is guaranteed that the actions will lead to the consequences described in each case. It is also important that you assume that the actions will have no legal consequences.

1  
2  
3 You are free to stop your participation at any time by simply closing the webpage, however,  
4 your submitted responses cannot be withdrawn at a later date given the anonymity of your  
5 participation.  
6  
7  
8  
9

10 If at any point whilst reading the scenarios you become uncomfortable or upset and wish to  
11 stop your participation, simply close this webpage. In such cases, should you wish you can  
12 contact the Requester to discuss your experience and receive further support.”  
13  
14  
15  
16  
17  
18  
19

### 20 **Experiment 1 Moral Dilemmas**

21  
22  
23 (Taken from Lotto, Manfrinati, & Sarlo, 2013, except Footbridge and Trolley, taken from  
24 Foot, 1967).  
25  
26  
27

28 In each instance, participants first received the premise of the dilemma scenario, before  
29 clicking a button to advance to the next screen. The next screen described the intervention  
30 available, and presented a binary Yes/No choice along with the statement “Would you do the  
31 proposed action?” The first example dilemma below illustrates this process; all other  
32 dilemmas were presented in this two-step process.  
33  
34  
35  
36  
37  
38  
39

#### 40 **A) Other, Instrumental dilemmas**

##### 41 Motocross

42 [Screen 1 – Premise]: You are a motorcyclist and you are taking part in a motocross  
43 race. While you are overtaking a fellow competitor, you realise that this person, after  
44 the last jump, has lost control of the bike and will fall any moment. At the speed he is  
45 travelling, this fall will cause a deadly chain collision involving the four bikes behind  
46 him.  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 Please click “Continue” when you have read the scenario.  
4  
5

6  
7 [Screen 2 – Intervention]: You move alongside the motorcyclist and push him off the  
8 track with your foot. You know that he will crash into the fence and die, but in this  
9 way the other four motorcyclists will be unhurt.  
10  
11  
12

13  
14  
15  
16 Would you do the proposed action? [Yes/No].  
17  
18  
19

20 Zoo  
21

22 You are the head zoo keeper and you are doing the rounds with another keeper. You  
23 realise that one of the cleaners has left the lions’ cage open by mistake. You see that a  
24 lion is coming towards the open gate and you do not have time to close it. There are  
25 three visitors right in front of the gate.  
26  
27  
28  
29

30  
31  
32  
33 You push the keeper next to you against the gate to stop the lion getting out. You  
34 know that the man will be attacked and killed, but the three visitors will be saved.  
35  
36  
37  
38  
39  
40

41 Ranch  
42

43 You have a small horse stud in Australia. You are heading towards the nearby town in  
44 a four-wheel drive together with a new client when you notice a bolting wild horse  
45 which is galloping like mad. It is heading towards three people who are walking near  
46 the edge of a gorge and soon it will run into them. You immediately follow and are  
47 able to catch up with it.  
48  
49  
50  
51  
52  
53

54  
55  
56 You approach the horse and drive it towards your client to make it change direction.  
57  
58  
59  
60

1  
2  
3 You know that the client will be trampled by the horse and will be killed, but the other  
4  
5 three people will be saved.  
6  
7  
8  
9

### 10 Vitamins

11  
12 You are in charge of a medical team which is taking part in an expedition that will be  
13  
14 isolated in the Sahara Desert. In the group, there is a family of five people who suffer  
15  
16 from a serious genetic disease which causes vitamin deficiency. You have no drugs  
17  
18 with you that can guarantee their survival, and rescue will not arrive in time.  
19  
20

21  
22 You remove the kidney of one of the group to extract the indispensable vitamins. You  
23  
24 know that this person will die, but the five family members will be saved.  
25  
26  
27

### 28 Circus

29  
30 You are a lion-tamer on tour with a show of wild animals used in circus acts. During  
31  
32 the show, you notice that one of the lions has suddenly become aggressive. You see  
33  
34 that it is not responding to your commands, is baring its teeth and is about to launch  
35  
36 into the front row audience. Near you there are two assistants.  
37  
38  
39

40  
41  
42 You push the two assistants towards the lion so that it will attack them. You know that  
43  
44 they will die mauled, but the audience will have time to escape to safety.  
45  
46  
47

### 48 Press

49  
50  
51 You are in charge of the division of a factory where wood panels are made. Because  
52  
53 of a malfunction in one of the main machines, three workers have been caught up in a  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 roller which is pulling them quickly into a very large press. The emergency system  
4  
5 which blocks the machine has not activated and time is running out.  
6  
7  
8  
9

10 You push the worker next to you into the cogs of the machine which operates the  
11  
12 press to block the system. You know that this worker will die crushed, but the other  
13  
14 three workers will be unhurt.  
15  
16  
17

### 18 Footbridge

19  
20 You are crossing a bridge that passes over a railway line and you see a train moving  
21  
22 on the track below. You notice that the driver has lost control and the locomotive will  
23  
24 continue its course and end up running into five men who are working on the adjacent  
25  
26 track. On the bridge next to you is a person you do not know.  
27  
28  
29  
30

31 You throw this person off the bridge in such a way that their body blocks the  
32  
33 oncoming train. You know this person will die, but the five workers will be unhurt.  
34  
35  
36  
37

## 38 **B) Self, Instrumental dilemmas**

### 39 Climbers

40  
41 You are the fourth in a team of five mountaineers involved in a climb. The head of the  
42  
43 team has just secured himself to the rock face when the second in the team starts to  
44  
45 slide, pulling you, and the others, with him. You all fall for tens of metres and stop  
46  
47 suspended above a crevasse. Your weight is too much and the rope is not going to  
48  
49 resist for long.  
50  
51  
52  
53  
54

55 To lighten the load, you cut the rope which links you to the last climber. You know  
56  
57  
58  
59  
60



1  
2  
3 that he will fall into the crevasse and die, but you and the other two climbers will  
4  
5 survive.  
6  
7

### 8 9 Trail of Blood

10 You are part of a team of six bomb disposal experts who are detonating an underwater  
11  
12 mine. While you are underwater, a cable snaps causing a deep gash in one of the  
13  
14 expert's hand. The blood in the water starts to attract some sharks which are in the  
15  
16 area. The injured expert starts to swim towards the only shark-proof cage available,  
17  
18 while the rest of you are some way behind.  
19  
20

21  
22 You shoot the injured expert before he reaches the cage. You know that the sharks  
23  
24 will all pounce on him, but you and the other four experts will be able to reach the  
25  
26 cage and safety.  
27  
28  
29  
30

### 31 32 Sacrifice

33  
34 You are the head of a group of five travellers who are exploring the remote regions of  
35  
36 South America. During the trip, you inadvertently camp in the sacred cemetery of a  
37  
38 local tribe. The members of the tribe capture you and condemn you all to death. After  
39  
40 some negotiation, they propose a possible alternative in the form of a human sacrifice  
41  
42 that will pacify their god who has been offended.  
43  
44

45  
46 You accept the tribe's proposal, and during the ceremony, you kill one of the  
47  
48 travellers in the group. This person will die, but you and the other four travellers'  
49  
50 lives will be spared.  
51  
52

### 53 54 55 Lifeboat 56 57 58 59 60

1  
2  
3 You are in a ship which is crossing the Atlantic Ocean in the direction of South  
4  
5 America. A fire has just broken out on board and everyone must immediately go to  
6  
7 the lifeboats to be rescued. In the rush, too many people have climbed aboard some of  
8  
9 the lifeboats, which are sinking. The life-boat you are on quickly starts to take on  
10  
11 water.

12  
13  
14 You throw into the sea the two people closest to you on the lifeboat to avoid it  
15  
16 sinking. You know that they will drown, but you and the others will be saved.  
17  
18

### 19 20 21 Kidnap

22  
23 You are travelling in Yemen. You and another six tourists are taken hostage by a  
24  
25 group of terrorists. The terrorists think that one of you is a spy, even though this is not  
26  
27 true. You are held hostage for days. One of the terrorists comes to you and reveals that  
28  
29 they intend to kill you all at sunset.  
30  
31

32  
33 While he is resting, you kill one of the tourists in the group so that you can tell the  
34  
35 terrorists that you identified and eliminated the spy. The person will die, but you and  
36  
37 the other five will be freed.  
38  
39

### 40 41 Fireworks

42  
43 You own a shop which sells fireworks. You have just received a box of fireworks, but  
44  
45 as you were in a hurry, you have carelessly left it open near the shop door. Five  
46  
47 customers are waiting. Another customer enters the shop. Without thinking, this  
48  
49 customer presumes it is a box of rubbish and throws a lighted cigarette into it. The  
50  
51 box is about to explode.  
52  
53

54  
55 You push the customer closest to you against the box of fireworks to deaden the  
56  
57  
58  
59  
60

1  
2  
3 impact of the explosion. You know that he will die, but you and the other five  
4  
5 customers will be unhurt.  
6  
7  
8  
9

### 10 11 **C) Other, Incidental dilemmas**

#### 12 13 Cargo

14  
15 You are in charge of the Maritime Police. You have received a message that the  
16  
17 captain and a seaman of a cargo ship are healthy carriers of a lethal and contagious  
18  
19 virus. They do not know that they are infected, and are travelling towards a small gulf  
20  
21 where fishermen live. The communications system of the cargo ship is not working  
22  
23 and, therefore, they cannot be contacted.  
24  
25

26  
27  
28 You launch a missile and sink the cargo ship to avoid it mooring and thus spreading  
29  
30 the virus. You know that the captain and seaman will die, but the fishermen will be  
31  
32 saved.  
33  
34

#### 35 36 37 Nurse

38  
39 You are a nurse who is in charge of a machine which controls drug dosage levels in  
40  
41 patients' blood. Because of a technical failure, the machine is supplying a lethal dose  
42  
43 of the drug to four patients. Another patient, in a single room, is hooked up to the  
44  
45 same machine and has not undergone any variation in dosage.  
46  
47

48  
49  
50 Press the button to block the drug supply to the four patients. You know that the  
51  
52 overdose of drug will be redirected to the patient in the single room, who will die, but  
53  
54 the other four will be saved.  
55  
56

1  
2  
3  
4  
5 Torpedo  
6

7 You are the commander of a naval submarine which is currently navigating in the  
8 North Atlantic. The sonar reveals the presence of a torpedo which is heading at great  
9 speed towards a small boat with six people on board, which is offshore. Close by,  
10 there is also a naval patrol boat with two people on board.  
11  
12  
13  
14

15  
16  
17  
18 You launch false targets to change the trajectory of the torpedo. You know that it will  
19 hit the patrol boat killing the two people on board, but the six people in the boat will  
20 be unhurt.  
21  
22  
23  
24

25  
26 Agent  
27

28 You are a secret service agent on a mission overseas. You have discovered that a  
29 terrorist group is attempting to assassinate three diplomats. They are travelling in a car  
30 towards the embassy. They are being followed by one of the terrorists who will take  
31 advantage of the first red traffic light to kill them. As you follow, a tanker carrying oil  
32 slips between your car and the terrorist's.  
33  
34  
35  
36  
37  
38  
39

40  
41 You shoot at the tanker, which will injure the terrorist when it explodes so that he will  
42 not be able to complete his mission. You know that the explosion will kill the tanker  
43 driver, but the three diplomats will not be injured.  
44  
45  
46  
47

48  
49  
50 Motorboat  
51

52 You are driving your motor boat in a small bay when your attention is drawn to cries  
53 of help from five people who are drowning at the end of a very narrow channel which  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 is right in front of you. Between you and the people who are drowning, to one side of  
4  
5 the channel, is another person who is calmly swimming.  
6  
7

8  
9 You steer towards the end of the channel at high speed. You know that the person  
10  
11 who is swimming will be hit by the motorboat, but the other five people will be saved.  
12

### 13 Ferris Wheel

14  
15 You are the safety officer in charge of a fun park. One of the metal arms of the ferris  
16  
17 wheel suddenly breaks because of a structural defect. Four people are stranded in a  
18  
19 cabin 80 metres up in the air. Another person is in a cabin just a few metres from  
20  
21 ground level and is able to get off alone. The whole structure is falling down.  
22  
23

24  
25  
26 You put the ferris wheel in motion to bring the cabin with the four people down. You  
27  
28 know that the person who is getting off now will go up again and will die as the ferris  
29  
30 wheel collapses, but the other four will be saved.  
31  
32

### 33 Trolley

34  
35 You are in charge of a work crew who are doing repair work for the railways. In the  
36  
37 distance you see a trolley and realise that the driver has lost control of it. If the trolley  
38  
39 continues on it will end up running into five workers who are working on the tracks.  
40  
41  
42 On a secondary track there is one worker.  
43  
44

45  
46  
47 You pull a lever on the interchange which will divert the trolley onto the secondary  
48  
49 track. You know that it will run into and kill the worker, but the other five workers  
50  
51 will be unhurt.  
52  
53  
54  
55  
56  
57  
58  
59  
60

**D) Self, Incidental dilemmas**Window

You are a fireman and you are trying to save five people from inside a burning building. The only window from which the people can be evacuated is jammed and will not open. The fire will reach you in a short time. Outside on the window ledge of the floor below, there is a person who is waiting to be saved.

With an axe you smash the window to get out. You know that when it falls, the heavy glass will kill the person on the lower floor, but you and the five people in danger will be able to escape.

Space Station

You are the commander of a group of astronauts in a space station orbiting the earth. Because of a breakdown, you have discovered a serious loss of pressurisation which in a short time will lead to the oxygen supply running out in the control cabin, where you and five other astronauts are. The emergency system is broken down and cannot be repaired immediately.

You activate the bulkheads manually to isolate the depressurisation to just one cabin. You know that there are two astronauts there, and they will suffocate from a lack of oxygen, but you and the other five will be saved.

Taxi

You are a taxi driver and you are carrying two passengers at night. It has been snowing already for a couple of hours and the roads are dangerously icy. You turn into a very narrow street and suddenly you find yourself in front of a truck which has

1  
2  
3 overturned in the middle of the road. You start to brake, but you lose control of the  
4  
5 taxi and it begins to slide on the icy road.  
6  
7

8  
9 You swerve to direct the car towards the edge of the road. You see that there is a  
10  
11 passer-by who will be hit by the car and will die, but you and the two passengers will  
12  
13 be unhurt.  
14

### 15 Electric Cable

16  
17 A car accident causes a devastating explosion inside a long tunnel. You and another  
18  
19 four survivors are finding your way through the debris to get out of the tunnel.  
20  
21 Because of structural damage, a high tension electric cable has snapped and is  
22  
23 beginning to swing towards you. The asphalt is soaked with petrol. In the opposite  
24  
25 direction you see another survivor coming towards you.  
26  
27

28  
29 You use a rubber-soled shoe to divert the electric cable in the opposite direction. You  
30  
31 know that the person coming towards you will be electrocuted, but you and the other  
32  
33 four will be unhurt.  
34  
35

### 36 Theatre

37  
38 You and another five actors are taking part in rehearsals for a stage show. The lighting  
39  
40 technician is adjusting the spotlights and is on the catwalks several meters above.  
41  
42 Suddenly, a criminal armed with a gun comes into the theatre and threatens to kill you  
43  
44 and the other actors. He is standing right under the catwalk.  
45  
46  
47  
48

49  
50 You activate the opening of a trapdoor in the catwalks in which there is heavy scenery  
51  
52 and other material which will fall on top of the criminal. You know that the technician  
53  
54  
55  
56

1  
2  
3 will also fall, and will die, but you and the other five will be unhurt.  
4  
5

6  
7 Control Tower  
8

9 You are an Air Force commander and you are in the control tower with another two  
10 officers to check some documents. During an exercise that is taking place in the  
11 surrounding air space, a plane has engine problems and is about to crash into the  
12 control tower. The pilot communicates by radio that he is about to eject from the  
13 plane.  
14  
15  
16  
17  
18  
19

20  
21  
22 You give orders that the plane must be immediately shot down. You know that the  
23 pilot will not have time to eject and will die, but you and the other two officers will  
24 escape injury.  
25  
26  
27  
28  
29

30  
31 After deciding Yes/No whether to intervene, the next screen presented the statement “How  
32 morally acceptable did you find the action proposed in the scenario you just read?”, with a 1-  
33 7 rating scale running from 1 – Not at All Acceptable, to 7 – Completely Acceptable.  
34  
35  
36  
37  
38  
39

40  
41 The next screen presented the following statement along with the Self-Assessment Manikin  
42 for Valence (see Figure 1 in paper, pg. 11):  
43  
44  
45

46 “Below are 9 figures which represent how unpleasant or pleasant you may have felt  
47 when you were deciding whether or not to do the proposed action in the scenario you  
48 just read. Figure 1 represents a strong feeling of unpleasantness, while figure 9  
49 represents a strong feeling of pleasantness.  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60



1  
2  
3 Please select the image below which you feel best depicts how unpleasant or pleasant  
4  
5 you felt when you were deciding whether you would do the action in the scenario you  
6  
7 just read.”  
8  
9

10  
11  
12 The next screen presented the following statement along with the Self-Assessment Manikin  
13  
14 for Arousal (see Figure 1 in paper, pg. 11):  
15  
16

17  
18 “Below are 9 figures which represent how calm or excited you may have felt when  
19  
20 you were deciding whether or not to do the proposed action in the scenario you just  
21  
22 read. Figure 1 represents a strong feeling of calm, while figure 9 represents a strong  
23  
24 feeling of excitement.  
25  
26

27  
28 Please select the image below which you feel best depicts how calm or excited you  
29  
30 felt when you were deciding whether you would do the action in the scenario you just  
31  
32 read.”  
33  
34  
35  
36  
37

38 The above five-screen trial process was administered for each individual dilemma.  
39  
40  
41  
42  
43

## 44 **Experiment 2 Instructions & Materials**

### 45 **Instructions**

46  
47  
48  
49 “This survey is split into 4 sections, and is interested in understanding how people think in  
50  
51 certain situations when deciding whether or not to intervene.  
52  
53  
54  
55

56 You will read 8 hypothetical scenarios in which an unfortunate event is unfolding that will  
57  
58  
59  
60

1  
2  
3 result in a bad outcome. In each scenario you are presented with an action which will change  
4 the outcome of the situation. You will be asked to indicate whether you would do the action  
5 or not. After each scenario you will also answer a few short questions about how the scenario  
6 made you feel, and how acceptable you think the action was.  
7  
8  
9  
10

11  
12  
13 After the last scenario, there will be a series of short questionnaires designed to understand  
14 how you think and feel about the kinds of decisions that feature in the scenarios. We estimate  
15 that the entire survey will take 25 minutes to complete.  
16  
17  
18  
19

20  
21 Please note: the hypothetical scenarios contained in this study require you to imagine yourself  
22 in potentially distressing situations, and to think about how you would act in situations which  
23 may result in harm to others. The choices you make are submitted anonymously, so you  
24 cannot be personally identified. The study is not interested in judging you by your choice of  
25 actions, so if you choose to continue please respond to the scenarios honestly.  
26  
27  
28  
29  
30  
31

32  
33 It is very important that you imagine the following scenarios exactly as they are described,  
34 even if you feel they are in some cases unrealistic.  
35  
36  
37  
38

39  
40 In all hypothetical scenarios you must assume that (1) there are no other possible actions you  
41 could perform apart from the ones described in the text, and (2) it is guaranteed that the  
42 actions will lead to the consequences described in each case. It is also important that you  
43 assume that the actions will have no legal consequences.  
44  
45  
46  
47  
48

49 Next we will present the first of the 8 hypothetical scenarios.”  
50  
51  
52  
53  
54  
55

## 56 **Experiment 2 Moral Dilemmas**

57  
58  
59  
60

1  
2  
3 All eight dilemmas were presented using the same five-screen process described for  
4  
5 Experiment 1.  
6

### 7 8 Death Dilemmas

9  
10 The four death dilemmas were taken from Experiment 1: Ranch, Torpedo, Kidnap,  
11  
12 and Theatre.  
13

14 We selected these particular scenarios on the basis that they yielded the largest  
15  
16 differences in moral judgments between age groups in Experiment 1. To determine  
17  
18 this, for each of the 26 dilemmas used in Experiment 1 we calculated the absolute  
19  
20 differences between age groups in terms of 1) overall number of accepts, and 2)  
21  
22 average moral acceptability rating. We then added these two differences together for  
23  
24 each moral dilemma, and selected the top four dilemmas with the largest composite  
25  
26 absolute difference. Table 1 below shows the overall descending ranking of the 26  
27  
28 moral dilemmas in these terms.  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

Table S1

Differences in moral judgements between age groups for Experiment 1 dilemmas

<b>Dilemma</b>	<b>Younger Accepts</b>	<b>Older Accepts</b>	<b>Younger Avg. Acceptability</b>	<b>Older Avg. Acceptability</b>	<b>Composite Difference</b>
Kidnap	75	32	2.86	2.13	43.73
Torpedo	90	47	3.64	2.99	43.65
Theatre	111	71	3.60	2.83	40.77
Ranch	95	58	3.53	2.69	37.84
Trolley	98	63	3.65	2.84	35.81
Sacrifice	105	70	3.09	2.36	35.73
Ferris	76	45	3.25	2.61	31.64
Vitamins	79	50	3.3	2.61	29.69
Motorboat	83	54	3.18	2.57	29.61
Space	111	85	3.65	2.85	26.80
LifeBoat	70	44	3.03	2.25	26.78
Taxi	88	62	3.34	2.81	26.53
Cable	114	89	3.55	2.81	25.74
Fire	123	98	3.85	3.21	25.64
Trail of Blood	65	42	3.01	2.41	23.60
Motocross	73	55	3.20	2.79	18.41
Nurse	86	69	3.16	2.45	17.71
Footbridge	44	28	2.63	2.29	16.34
Fireworks	57	42	2.73	2.44	15.29
Climbers	85	71	3.34	2.77	14.57
Agent	106	95	3.95	3.29	11.66

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

---

Press	34	23	2.45	2.22	11.23
Cargo	89	79	3.80	3.35	10.45
Zoo	67	59	3.11	2.68	8.43
Missile	85	77	3.32	3.24	8.08
Circus	63	60	2.78	2.53	3.25

---

Peer Review Only

1  
2  
3 *Non-Death*  
4

5 *Gameshow (taken from Gold, Pulford, & Colman, 2013)*  
6

7 You are a member of the studio audience watching a game show. Five contestants  
8 have each earned £100 prize money, and their game tokens are nearing the winning  
9 side of the game board. A ball is suddenly released and is rolling towards the tokens  
10 of the five contestants and, if nothing is done, they will be knocked out of the game  
11 and lose their prize money. You see that a button on your armrest has just lit up to  
12 indicate that you have been randomly selected by the studio computer to take part in  
13 the show. Your random selection has earned you £100.  
14  
15  
16  
17  
18  
19  
20  
21  
22

23 You now have the option to press a button and knock the ball onto another path, away  
24 from the five contestants' tokens. But another contestant, who has also earned £100  
25 prize money, has a token on the new path and will be knocked out of the game and  
26 lose their prize money. By knocking this one contestant out of the game you will get  
27 to keep your £100.  
28  
29  
30  
31  
32  
33

34  
35 Thus you can press the button, in which case the one contestant will lose their prize  
36 money but neither the five contestants nor you will lose their money; or you can  
37 refrain from pressing the button, in which case the five contestants and you will lose  
38 their prize money but the one contestant will not. Would you press the button?  
39  
40  
41  
42  
43  
44

45 *Rucksacks (Gold et al., 2013)*  
46

47 You are part of a group visiting a mine when you see an out-of-control trolley that is  
48 full of coal approaching. There are five rucksacks on the trolley track, through no  
49 fault of the owners, each containing personal items such as phones and laptops of  
50 other people in your group. It is not possible to get the rucksacks off the track in time.  
51  
52  
53  
54  
55  
56 If nothing is done, they will all be destroyed.  
57  
58  
59  
60

1  
2  
3 You are standing next to a lever as this is happening. If you pull the lever, the trolley  
4 will turn onto a side track and the five rucksacks on the main track will not be  
5 destroyed. But there is one other rucksack on the side track, containing items such as  
6 a phone and a laptop, through no fault of its owner. If the trolley goes onto the side  
7 track, then this one rucksack will be destroyed. Would you pull the lever?  
8  
9  
10  
11  
12  
13  
14  
15  
16

17 *Sauna (Gold et al., 2013)*

18  
19 Five strangers are having a nude sauna in a spa in Finland. They all have strict  
20 principles of modesty but have each made an exception to their usual rule because  
21 nude saunas are the norm in Finland.  
22  
23  
24  
25

26 The spa keeps a surveillance camera in the sauna for security purposes, but it has  
27 malfunctioned and is about to feed live to the saunas webpage. There will be five  
28 seconds of internet feed before the camera automatically switches off. Those in the  
29 sauna will be exposed publicly, which will cause each to suffer extreme emotional  
30 distress.  
31  
32  
33  
34  
35  
36  
37

38 You are a security person at the sauna, but you cannot turn off the camera or the  
39 internet feed any faster than it will turn off by itself.  
40  
41  
42  
43

44 But, there is a sixth man, who is nude and waiting just outside the sauna. You could  
45 push this man into the sauna so that he obscures the other five people for the five  
46 seconds of internet feed, saving the five from emotional distress. However, the sixth  
47 man also has a strict principle of modesty and will suffer extreme emotional distress  
48 because he will discover that his nudity was publicly broadcast online. Would you  
49 push the sixth man?  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

*Virus (taken from Waldmann & Dieterich, 2007)*

You are a doctor in an emergency department. Four patients have suddenly been admitted who are suffering from a virus that could leave each of them paraplegic. The patients are deteriorating fast, and there is no time to consult them on the course of action to be taken. As the acting doctor, you alone must decide how to proceed.

You know that there is still enough time to operate and remove some bone-marrow from one patient that could then be transfused into the remaining three patients and save them from becoming paraplegic, but the required procedure would mean the patient who is operated on will become paraplegic. Would you perform the operation?

## **Experiment 2 Individual Differences Measures**

### **A) Need for Cogniton (Cacioppo, Petty, & Kao, 1984)**

The instructions read “Please indicate your response in each of the following cases by choosing one of the available options”. Each of the 18 items was presented with a five-point scale where the options read:

1. Extremely Uncharacteristic of Me
2. Somewhat Uncharacteristic of Me
3. Unsure
4. Somewhat Characteristic of Me
5. Extremely Characteristic of Me.

I would prefer to think about complex rather than simple issues

I like to have the responsibility of handling a situation that requires a lot of thinking



1  
2  
3 Thinking is not my idea of fun

4  
5 I would rather do something that requires little thought than something that is sure to  
6  
7 challenge my thinking abilities

8  
9 I try to anticipate and avoid situations where there is a likely chance I will have to  
10  
11 think in-depth about something

12  
13 I find satisfaction in deliberating hard and for long hours

14  
15 I only think as hard as I have to

16  
17 I prefer to think about small, daily projects rather than long-term ones

18  
19 I like tasks that require little thought once I have learned them

20  
21 The idea of relying on thought to make my way to the top appeals to me

22  
23 I really enjoy a task that requires coming up with new solutions to problems

24  
25 Learning new ways to think doesn't excite me much

26  
27 I prefer my life to be filled with puzzles I must solve

28  
29 The notion of thinking abstractly appeals to me

30  
31 I would prefer a task that is intellectual, difficult, but important to one that is  
32  
33 somewhat important but does not require much thought

34  
35 I feel relief rather than satisfaction after completing a task that requires a lot of mental  
36  
37 effort

38  
39 It's enough for me that something gets the job done; I don't care how or why it works

40  
41 I usually end up deliberating about issues even when they do not affect me personally  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 **B) Numeracy (Cokely, Galesic, Schulz, Ghazal, & Garcia-Retamero, 2012)**  
4

5 Four-item Berlin Numeracy Test. The instructions read “The following four items ask  
6 you to make numerical judgments using the information provided.”  
7  
8

9  
10 *Item 1*  
11

12 Out of 1000 people in a small town 500 are members of a choir.  
13

14 Out of these 500 members of the choir, 100 are men.  
15

16 Out of the 500 town inhabitants who are not in the choir, 300 are men.  
17

18  
19  
20 What is the probability that a randomly selected man in the town is a member of the  
21 choir?  
22

23  
24  
25 Please enter your percentage probability estimate in the space below:  
26  
27

28  
29 *Item 2*  
30

31 Imagine we throw a loaded six-sided die. The probability that the die shows a 6 is  
32 twice as high as the probability of each of the other numbers. Now imagine you throw  
33 this die 70 times.  
34  
35

36  
37  
38 On average out of these 70 throws, how many times would the die show a 6?  
39

40  
41 Please enter your response below as a number out of 70 (e.g. “3 out of 70”).  
42  
43

44  
45 *Item 3*  
46

47 Imagine we throw a five-sided die fifty times. On average, out of these 50 throws how  
48 many times would the die show an odd number (i.e. 1, 3, or 5)?  
49

50  
51 Please enter your response below as a number out of 50 (e.g. “3 out of 50”).  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 *Item 4*

4  
5 In a forest 20% of mushrooms are red, 50% are brown, and 30% are white. A red  
6  
7 mushroom is poisonous with a probability of 20%. A mushroom that is not red is  
8  
9 poisonous with a probability of 5%.

10  
11  
12 What is the probability that a poisonous mushroom in the forest is red?

13  
14  
15 Please enter your percentage probability estimate in the space below:  
16  
17  
18  
19  
20

21  
22 **C) Rumination (Diefendorff, Hall, Lord, & Streat, 2000).**

23  
24 Disengagement vs. Preoccupation subscale of Diefendorff et al's (2000) Action-  
25  
26 Control Scale. Instructions read: "The next series of questions asks you to consider in  
27  
28 a little more detail how you think you would feel in real life if you had to make the  
29  
30 kinds of decisions that were presented during Section 2. Try to imagine how you  
31  
32 would feel after having made a decision in the kinds of scenarios you read in Section  
33  
34 2, where you were asked whether you would act or not to change the outcome of the  
35  
36 scenario. How do you think you would feel after having made a decision in these  
37  
38 kinds of situations? Please indicate the extent to which you would feel the following  
39  
40 by choosing one of the available options".  
41  
42  
43  
44

45 Each of the eight items was presented with a five-point scale where the options read:  
46  
47

- 48 1. Definitely False
  - 49 2. Probably False
  - 50 3. Neither True nor False
  - 51 4. Probably True
- 52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 5. Definitely True  
4  
5  
6  
7

8 It would take me a long time to adjust to it  
9

10 I would manage to get over it quickly  
11

12 I would easily forget it  
13

14 I would quickly forget about it and do something else  
15

16 I would feel paralyzed  
17

18 I would have trouble doing anything at all  
19

20 I wouldn't know how to deal with it  
21  
22  
23  
24  
25  
26  
27

28 **D) Decision Style (Scott & Bruce, 1995)**  
29

30 Rational, and Intuitive subscales of Scott & Bruce's (1995) Decision Making Style  
31 Inventory. Instructions read: "Listed below are statements describing how individuals  
32 might go about making importance decisions. Please indicate the extent to which you  
33 feel the following statements represent you by choosing one of the available options."  
34  
35  
36  
37  
38

39 Each item was presented with a five-point scale (1 – Strongly Disagree to 5 –  
40 Strongly Agree).  
41  
42  
43

44 I double-check all my information sources to be sure I have the right facts before  
45 making a decision  
46  
47

48 I make decisions in a logical and systematic way  
49

50 My decision making requires careful thought  
51

52 When making a decision I consider various options in terms of a specific goal  
53  
54

55 I explore all my options before making a decision  
56  
57  
58  
59  
60

1  
2  
3 When making decisions I rely on my instincts

4  
5 When I make decisions I tend to rely on my intuition

6  
7 I generally make decisions that feel right to me

8  
9 When I make a decision it is more important for me to feel the decision is right than to  
10  
11 have a rational reason for it

12  
13 When I make a decision I trust my inner feelings and reactions  
14  
15

16  
17  
18  
19  
20 **E) Moral Idealism (Forsyth, 1980).**

21  
22 10-item moral idealism subscale of Forsyth's (1980) Ethics Position Questionnaire.

23  
24 Instructions read: "The following statements represent commonly held opinions and  
25  
26 beliefs. Please indicate the extent to which you feel each statement represents you by  
27  
28 choosing one of the available options". Each item was presented with a 9-point scale  
29  
30 where the options read:

- 31  
32  
33  
34 1. Completely Disagree
- 35  
36 2. Largely Disagree
- 37  
38 3. Moderately Disagree
- 39  
40 4. Slightly Disagree
- 41  
42 5. Neither Agree nor Disagree
- 43  
44 6. Slightly Agree
- 45  
46 7. Moderately Agree
- 47  
48 8. Largely Agree
- 49  
50 9. Completely Agree
- 51  
52  
53  
54  
55  
56  
57  
58  
59  
60

1  
2  
3 It is never necessary to sacrifice the welfare of others

4  
5 Moral behaviors are actions that closely match the ideals of the most “perfect” action

6  
7 Risks to another should never be tolerated, irrespective of how small the risks may be

8  
9 People should make sure that their actions never intentionally harm another even to a  
10  
11 small degree

12  
13 One should never psychologically or physically harm another person

14  
15 The dignity and welfare of the people should be the most important concern in any  
16  
17 society

18  
19 The existence of potential harm to others is always wrong, irrespective of the benefits  
20  
21 to be gained

22  
23 If an action could harm an innocent other, then it should not be done

24  
25 One should never perform an action that might in any way threaten the dignity and  
26  
27 welfare of another individual

28  
29 Deciding whether or not to perform an act by balancing out the positives and  
30  
31 negatives is immoral

32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60

Only

**Experiment 1 Additional Results**Table S2: *Additional ANCOVA analyses of moral judgments by type of moral dilemma and age group in Experiment 1*

	df	F	$\eta_p^2$	<i>p</i>
<u>Interventions Accepted</u>				
Risk Involvement	1	.07	.01	.80
Age Group x Intervention	1	.41	.01	.53
Type				
Age Group x Risk	1	2.20	.01	.14
Involvement				
Age Group x Risk x	1	1.65	.01	.20
Intervention				
<u>Moral Acceptability Ratings</u>				
Risk Involvement	1	.07	.01	.77
Age Group x Risk	1	.56	.01	.45
Involvement				
Age Group x Intervention	1	.79	.01	.38
Type				
Age Group x Risk x	1	1.95	.01	.16
Intervention				

N.B. Analyses controlled for significant demographic differences between Older and Younger groups: University Degree (0 = No, 1 = Yes); Ethnic Group (0 = Non-white, 1 = White); and Politically-Right (0 = No, 1 = Yes).

Table S3: *Additional ANCOVA analyses of affective measures by type of moral dilemma scenario and age group in Experiment 1*

	df	F	$\eta_p^2$	<i>p</i>
<u>Valence</u>				
Incidental/Instrumental	1	1.69	.01	.50
Self/Other	1	.21	.01	.65
Age Group x				
Incidental/Instrumental	1	1.69	.19	.19
Age Group x Self/Other	1	.01	.01	.92
Age Group x				
Instrumental/Incidental	1	1.51	.01	.22
x Self/Other				
<u>Arousal</u>				
Incidental/Instrumental	1	.02	.01	.89
Self/Other	1	.60	.01	.44
Age Group x				
Incidental/Instrumental	1	.30	.01	.59
Age Group x				
Instrumental/Incidental	1	.47	.01	.49
x Self/Other				

N.B. Analyses controlled for significant demographic differences between Older and Younger groups: University Degree (0 = No, 1 = Yes); Ethnic Group (0 = Non-white, 1 = White); and Politically-Right (0 = No, 1 = Yes).



Table S4: Zero-order correlations between moral judgments and affective reactions in  
Experiment 1

	1	2	3	4
<u>Moral judgment measures</u>				
1. Accepted Actions	--			
2. Moral Acceptability	.55***	--		
<u>Affective measures</u>				
3. Valence	.19**	.28***	--	
4. Arousal	.05	.09	-.53***	--

N.B. \* =  $p < .05$ , \*\* =  $p < .01$ , \*\*\* =  $p < .001$ .

Table S5: *Additional ANCOVA analyses of moral judgments by type of moral dilemma and age group in Experiment 2*

	df	F	$\eta_p^2$	<i>p</i>
<u>Interventions Accepted</u>				
Death/Non-Death	1	.06	.01	.80
Age Group x Death/Non-Death	1	.49	.01	.48
<u>Moral Acceptability</u>				
Age Group	1	.14	.01	.71
Age Group x Death/Non-Death	1	1.17	.01	.28

N.B. Analyses controlled for significant demographic differences between Older and Younger groups: University Degree (0 = No, 1 = Yes); Gender (0 = Male, 1 = Female); Religious (0 = No, 1 = Yes); Politically-Right (0 = No, 1 = Yes); Politically-Left (0 = No, 1 = Yes).

Table S6: *Additional ANCOVA analyses of affective measures by type of moral dilemma scenario and age group in Experiment 2*

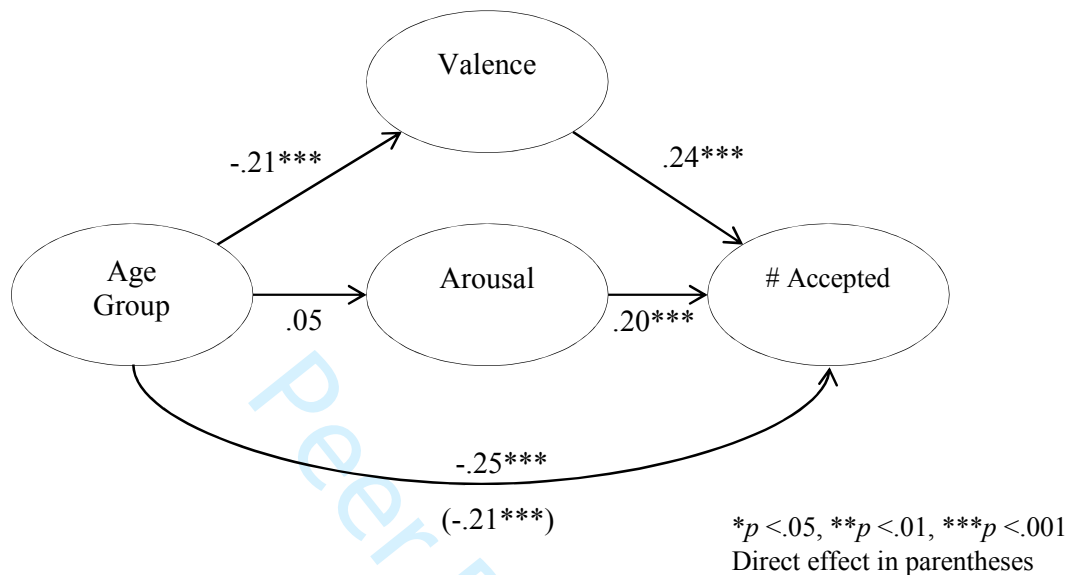
	df	F	$\eta_p^2$	<i>p</i>
<u>Arousal</u>				
Age Group	1	.14	.01	.71
Age Group x Death/Non-Death	1	2.81	.01	.11

N.B. Analyses controlled for significant demographic differences between Older and Younger groups: University Degree (0 = No, 1 = Yes); Gender (0 = Male, 1 = Female); Religious (0 = No, 1 = Yes); Politically-Right (0 = No, 1 = Yes); Politically-Left (0 = No, 1 = Yes).

Table S7: Zero-order correlations between moral judgments, affective measures, and individual difference measures in Experiment 2

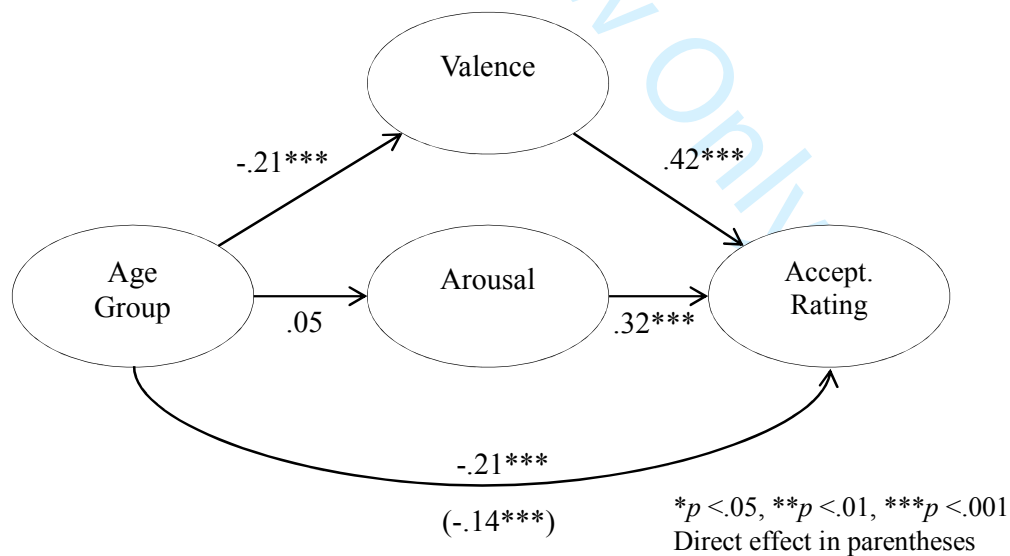
	1	2	3	4	5	6	7	8	9	10
<u>Moral judgment measures</u>										
1. Accepted Actions	--									
2. Moral Acceptability	.44***	--								
<u>Affective measures</u>										
3. Valence	.25***	.50***	--							
4. Arousal	.18**	.13*	.01	--						
<u>Individual difference measures</u>										
5. Need for Cognition	-.09	-.01	-.11	.02	--					
6. Ruminative Coping	-.17**	-.29***	-.40***	.07	-.03	--				
7. Numeracy	-.08	-.02	-.14*	-.15*	.21**	.02	--			
8. Rational Decision Style	-.03	-.08	-.17**	.13*	.17**	.14*	.06	--		
9. Intuitive Decision Style	.13*	.08	.07	.15*	-.13*	-.06	-.29***	.07	--	
10. Moral Idealism	-.18**	-.14*	.03	.19**	-.01	.04	-.20**	.19**	.21**	--

N.B. \* = p < .05, \*\* = p < .01, \*\*\* = p < .001.



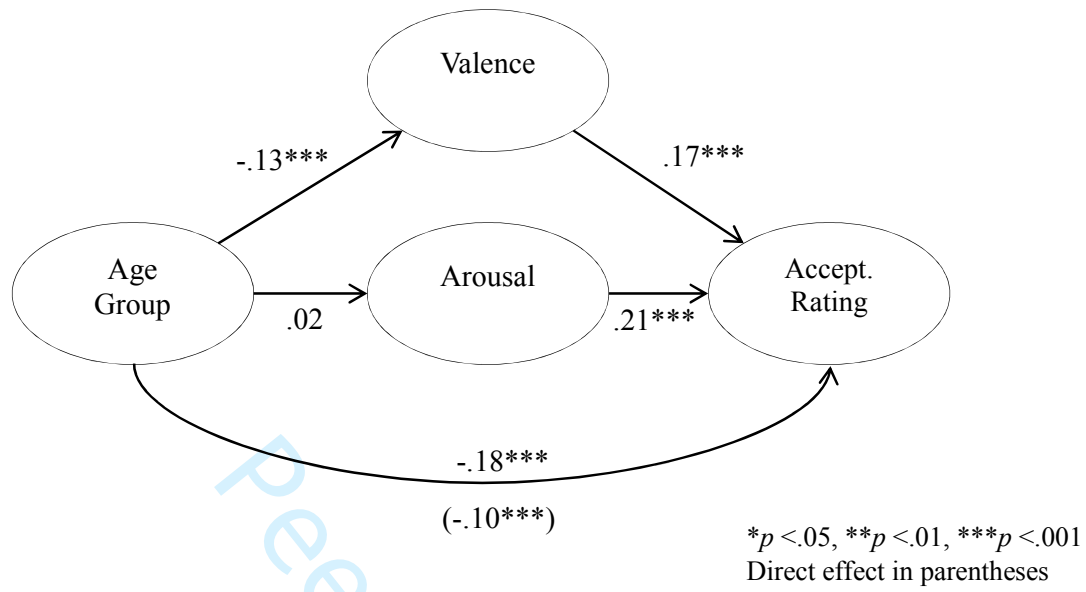
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51

Figure S2. Mediation model (standardized coefficients) for moral acceptability ratings in Experiment 1.



52  
53  
54  
55  
56  
57  
58  
59  
60

Figure S2. Mediation model (standardized coefficients) for moral acceptability ratings in Experiment 1.



24 Figure S3. Mediation model (standardized coefficients) for number of accepted actions in  
25 Experiment 2.  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60