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1 **Second page**

2 **Title:** The cost-effectiveness of seven behavioural interventions to prevent drug
3 misuse in vulnerable populations

4 **Keywords:** cost-effectiveness, economic evaluation, prevention, NICE

5 **Structured Abstract**

6 **Background** The National Institute for Health and Care Excellence (NICE)
7 developed a guideline on drug misuse prevention in vulnerable populations. Part of
8 the guideline development process involved evaluating cost-effectiveness and
9 determining which interventions represented good value for money.

10 **Methods** Economic models were developed for seven interventions which aimed to
11 prevent drug use in vulnerable populations. The models compared the costs (to the
12 health and crime sectors) and health benefits (in quality-adjusted life years (QALYs))
13 of each intervention and its comparator. Sensitivity analysis explored the uncertainty
14 associated with the cost of each intervention and duration of its effect.

15 **Results** The reduction in drug use for each intervention partly offset the costs of the
16 intervention, and improved health outcomes (QALYs). However, with high
17 intervention costs and low QALY gains, none of the interventions were estimated to
18 be cost-effective in the base case. Sensitivity analysis found that some of the
19 interventions could be cost-effective if they could be delivered at a lower cost, or if
20 the effect could be sustained for more than two years.

21 **Conclusions** For drug misuse prevention to be prioritised by funders, the
22 consequences of drug misuse need to be understood, and interventions need to be
23 shown to be effective and cost-effective. Quantifying the wider harms of drug misuse

24 and wider benefits of prevention interventions poses challenges in evaluating the
25 cost-effectiveness of drug misuse prevention interventions. A greater understanding
26 of the consequences of drug misuse and causal factors could facilitate development
27 of cost-effective interventions to prevent drug misuse.

28

29 **1. Introduction**

30 In 2015, the Department of Health in England asked the National Institute for Health
31 and Care Excellence (NICE) to develop guidance on drug misuse prevention
32 (National Institute for Health and Care Excellence, 2017). The guideline scope
33 focussed on interventions targeted at populations who were already using drugs
34 occasionally, or were considered at most risk of starting to use drugs. The scope
35 considered groups including (but not limited to) those with co-occurring mental health
36 problems, those not in education, and children and young people whose parents
37 used drugs. The guideline focussed on interventions that aimed to prevent or delay
38 drug use and excluded interventions related to the supply of drugs, treatment of drug
39 misuse or dependence and interventions to promote safer injecting (National Institute
40 for Health and Care Excellence, 2015).

41 NICE follows a defined process in developing guidelines that considers evidence for
42 the effectiveness and cost-effectiveness of interventions when making
43 recommendations (National Institute for Health and Care Excellence, 2016). In
44 considering cost-effectiveness evidence, NICE's preference is usually to conduct
45 cost-utility analysis, using quality-adjusted life years (QALYs) as the outcome metric.
46 QALYs combine quality of life with length of life, and therefore allow comparison of
47 outcomes across different health areas. An incremental cost-effectiveness ratio
48 (ICER) can be calculated by dividing the difference in costs of an intervention and its
49 comparator by the difference in QALYs. Judging the size of ICERs assists decision
50 makers in determining whether an intervention represents good value for money. (It
51 should be noted that cost-effectiveness is not the sole factor considered in NICE's
52 decision making, and that other elements such as the fair distribution of resources

53 should also be considered (National Institute for Health and Care Excellence,
54 2008a)).

55 A systematic review of the literature did not identify any articles that reported
56 relevant cost-effectiveness evidence (Bates et al., 2016). Three reports summarising
57 findings from a US-based cost-benefit model for interventions targeting relevant
58 populations were identified from additional sources, but these were considered to
59 have limited applicability to the UK setting. Given the absence of relevant cost-utility
60 analysis from the literature, the development of new economic models was
61 considered important in understanding which interventions aimed at drug misuse
62 prevention represent good value for money. The economic models considered
63 behavioural interventions identified in a systematic review of the literature. None of
64 the interventions considered in the economic models were considered cost-effective
65 using NICE's standard approach.

66 This article aims to explore why these interventions were not cost-effective and how
67 future economic evaluations should consider interventions to prevent drug misuse.

68 We do this by:

- 69 • providing an overview of the modelling approach and inputs and reporting the
70 results of the analysis,
- 71 • providing sensitivity analysis to understand which parameters would need to
72 change for interventions to be cost-effective, and
- 73 • discussing the challenges of economic evaluation of drug misuse prevention.

74 We draw comparison with alcohol and smoking, and refer to established challenges
75 in economic evaluation in public health. We discuss the limitations of our analysis

76 and suggest alternative approaches which could be used in future analyses, and
77 areas in which further research would be particularly valuable.

78 **2. Material and methods**

79 **2.1 General modelling approach**

80 Economic modelling compares the costs and consequences of two alternative
81 courses of action. Models combine data from multiple sources to estimate the total
82 costs and benefits that would occur if each of the two courses of action were
83 implemented. Decision tree models use 'branches' to represent the different
84 pathways patients can follow or events that can happen, and multiply the
85 probabilities of these events by the costs and consequences of the events (Brennan
86 et al, 2006; Briggs et al, 2006; Drummond et al, 2005; Morris et al, 2012). Decision
87 trees are commonly used in evaluating the cost-effectiveness of health interventions
88 for drug or alcohol problems (Hoang et al., 2016). We developed decision tree
89 models to compare the costs and QALYs associated with the change in drug use for
90 each intervention and its comparator in the study. We performed literature searches
91 to identify the events, costs and consequences which would be included in the
92 models. These required numerical data comparing outcomes between drug use and
93 non-drug use such as relative risks or odds ratios. Outcomes for which quantifiable
94 effects could not be identified were excluded from the models. Included events were
95 discussed and agreed with an advisory committee.

96 We adopted a partial public sector perspective, including costs to healthcare and
97 criminal justice sectors. We did not include costs relating to employment, education
98 or out-of-pocket expenses incurred by individuals. We considered health effects to
99 the individuals at risk of drug misuse, using QALY losses to capture the impact of

100 both reductions in quality-of-life, and of premature death. The costs and opportunity
101 for QALY gains for each intervention were specific to the drug in question, as the
102 potential consequences of cannabis, ecstasy and cocaine usage differ and no single
103 source was identified which reported data for all drugs. Costs and QALYs were
104 discounted at 3.5% per annum (National Institute for Health and Care Excellence,
105 2016). All costs were expressed in 2015 prices (GBP). The modelled time horizon
106 (time period over which events, costs and consequences are considered) depended
107 upon the duration of the study and evidence base for drug-related consequences,
108 and was varied in scenario analyses. Details of all the models and inputs are
109 available elsewhere (Collins et al., 2016).

110 **2.2 Interventions**

111 Interventions identified in a systematic literature review of the effectiveness of
112 targeted prevention programmes (Novakovic et al., 2016) were included in the
113 models if they reduced drug misuse, the source study included a comparator group,
114 and the baseline characteristics of the population in the study were defined. A total of
115 seven interventions met these criteria. These were:

- 116 1. Focus on Families: a multicomponent intervention with families of substance
117 abusers (Catalano et al., 1999).
- 118 2. A web-based personalised feedback intervention based on brief motivational
119 interviewing techniques, for college student cannabis users (Lee et al., 2010).
- 120 3. Familias Unidas: a group based multi-parent intervention for families of
121 delinquent youth (Prado et al., 2012).

- 122 4. A single brief motivational interviewing session for regular ecstasy users
123 (Martin and Copeland, 2010).
- 124 5. A brief motivational interviewing intervention to reduce both risky sex and drug
125 use in young gay and bisexual men (Parsons et al.,2014).
- 126 6. A motivational interviewing intervention to reduce club drug and HIV risk
127 behaviours use among men who have sex with men (Morgenstern et
128 al.,2009).
- 129 7. STRIVE (Support to Reunite, Involve and Value Each other): A family-based
130 intervention to reduce substance use among newly homeless youth (Milburn
131 et al.,2012).

132 The effectiveness of the interventions was derived from the effectiveness studies
133 identified in the systematic review (Novakovic et al., 2016). Population, intervention,
134 comparator and effectiveness data are presented in Table 1.

135 None of the studies provided UK costs for the interventions, so we estimated
136 intervention costs by converting costs from other currencies to GBP, or by applying
137 UK unit costs to reported resource use. UK practice may differ from the source
138 studies, and there may be local variation in the implementation of the interventions,
139 so the intervention costs were varied in sensitivity analysis. Estimates including
140 lower and upper bounds are provided in Table 2.

141 [Table 1 to go here]

142 [Table 2 to go here]

143 **2.3 Models focussing on cannabis use**

144 Cannabis use was associated with an increased risk of psychotic disorders and of
145 being arrested. The models assumed that cannabis use increased the rate of
146 psychotic disorders from seven in 1,000 to 14 in 1,000 (Hall, 2015). Annual psychotic
147 disorder-related costs included service costs (£13,136) and informal care costs
148 (£4,242). Psychotic disorders were assumed to reduce health related quality of life
149 from 1 to 0.68 (McCrone et al., 2009) (where 1 is equivalent to full health and 0 is
150 equivalent to being dead). It was estimated that there are 50.27 cannabis possession
151 arrests per 1,000 cannabis users based on police recorded data from 2014-15,
152 costing £500 per arrest. The cost of £500 is based on the average time it takes an
153 officer to deal with an offence, noting that that this cost is low as most cannabis
154 possessions are assumed not to result in court activity (May et al., 2007). The
155 literature indicated that cannabis use may be associated with an increased risk of
156 road traffic accidents (Gadegbeku et al., 2011; Harman and Huestis 2013) but the
157 advisory committee which developed the guideline was not convinced of the
158 robustness of these estimates, and so they were included in sensitivity analysis only.
159 Cannabis-related lung cancer was excluded from the models as robust UK data were
160 not identified. Our modelled social costs for one year of cannabis use are shown in
161 Figure 1.

162 Three interventions reported changes in cannabis use: Focus on Families, the web-
163 based personalised feedback intervention, and Familias Unidas.

164 **2.3.1 Focus on Families**

165 Seven percent of children receiving the intervention had used cannabis 12 months
166 after receiving Focus on Families, compared nine percent of children in the

167 comparator group (Catalano et al., 1999). The model did not assume any continued
168 effect beyond the 12 month time horizon because a follow-up study demonstrated
169 that the intervention effect was restricted to 12 months (Haggerty et al., 2008).

170 **2.3.2 Web-based Feedback**

171 The study duration was six months (Lee et al., 2010), and we did not identify
172 evidence that the duration of effect would be sustained beyond the study period.
173 Therefore the base case (most plausible scenario) considered a one year time
174 horizon, assuming that cannabis use was reduced at month six and then rebounded
175 to baseline at month 12. To explore the sensitivity of the model to this assumption,
176 we considered a scenario with a two year time horizon, assuming that cannabis use
177 was reduced at month six, and returned to baseline at 24 months.

178 **2.3.2 Familias Unidas**

179 The base case considered the 12 month study duration only. Two scenarios
180 considered a 24 month time horizon, using the trial data for drug use at baseline,
181 month six, 12 and extrapolating for month 18: one scenario assumed drug use
182 returned to baseline at month 24, while the other assumed drug use remained
183 constant beyond the extrapolated value for month 18.

184 **2.4 Models focussing on ecstasy use**

185 Ecstasy use was associated with an increased risk of arrest, hospital admission,
186 accident and emergency attendance, ambulance conveyance, death, and drug
187 dependence. The models assumed that each ecstasy user consumed 40.75 tablets
188 per year, which was calculated from estimates of the number of tablets consumed
189 per year, UK population data, and the prevalence of ecstasy use (Collins et al.,

190 2016). The model assumed that there are 0.11 sentences per 1,000 ecstasy users,
191 costing £23,194 per sentence, and 2.13 arrests per 1,000 ecstasy users, costing
192 £1,346 per arrest (Advisory Council on the Misuse of Drugs 2008; Ministry of Justice
193 2014). Rates of hospital admission, A&E attendance and ambulance conveyance
194 were 2.43, 2.43, and 1.68 per 1,000 users, with unit costs of £372, £109 and £216
195 respectively (Department of Health, 2014). Ecstasy use also carries a risk of death,
196 estimated at 0.039 per 1,000 users (Office for National Statistics, 2014) which has a
197 cost of £464 to the National Health Service and (discounted) QALY loss of 22.3 for
198 16-24 year olds and 17.9 for 25-59 year olds. The risk of ecstasy dependence is 0.68
199 per 1,000 users with a cost of £2,620 (Collins et al., 2016). Our modelled social costs
200 for one year of ecstasy use are shown in Figure 1.

201 Only the brief motivational intervention studied by Martin and Copeland (2010)
202 focussed on ecstasy use.

203 **2.4.1 Brief intervention**

204 The study (Martin and Copeland, 2010) reported ecstasy use at baseline and month
205 three. In the model for the intervention group, we assumed that ecstasy use
206 decreased linearly over the first three months for the intervention group, and then
207 increased linearly to baseline at 12 months (base case) or 24 months (scenario
208 analysis). The model assumed no change in ecstasy use in the comparator group.

209 **2.5 Models focussing on cocaine use**

210 Cocaine use was associated with an increased risk of arrest, hospital admission,
211 death, and drug dependence. The models assumed that the risk of cocaine-related
212 arrest was 9.4 per 1,000 users at a cost of £1,925 per arrest (Godfrey et al., 2002).
213 Hospital admissions included cocaine-specific diagnoses with a probability of 2.24

214 per 1,000 users and cost per admission of £1,765, cocaine-related cardiovascular
215 admissions with probability 2.20 per 1,000 users and cost per admission of £1,678,
216 and cocaine-related myocardial infarctions with probability of 1.39 per 1,000 users
217 and cost per event of £3,459 (Godfrey et al., 2002). The probability of being in
218 treatment for dependence on cocaine use varies by age – for people aged 16-19 this
219 was 12.9 per 1,000 users and for people aged 30-40 this was 3.44 per 1,000 users.
220 Drug dependence was assumed to lead to a QALY loss of 0.576 per person (Pyne et
221 al., 2011) and a cost of £1,562 for treatment. Cocaine use carries an annual excess
222 risk of death of 0.048 per 1,000 users. The QALY loss for premature death depends
223 on age and is 20.9 (discounted) for someone who dies at age 25 and 17.7
224 (discounted) for someone who dies at age 39 (Collins et al., 2016). Our modelled
225 social costs for one year of cocaine use are shown in Figure 1.

226 Three interventions reported change in cocaine use: motivational interviewing in
227 young gay and bisexual men, motivational interviewing in men who have sex with
228 men, and STRIVE.

229 **2.5.1 Motivational interviewing to reduce drug use in young gay and bisexual** 230 **men**

231 The model assumed that drug use changed between the levels reported in the study
232 (Table 1) until 12 months (the study duration). Between months 12 and 24, the base
233 case assumed that drug use returned linearly to baseline, and a scenario analysis
234 extrapolated data from the first 12 months.

235 **2.5.2 Motivational interviewing to reduce club drug use among men who have**
236 **sex with men**

237 The model assumed that the prevalence of drug use changed in line with the days of
238 drug use from the study (Table 1) until month 12 (the study duration). Between
239 months 12 and 24, the base case assumed that drug use returned linearly to
240 baseline, and a scenario analysis extrapolated data from the first 12 months.

241 **2.5.3 STRIVE**

242 The model assumed that prevalence of drug use changed in line with days of drug
243 use from the study (Table 1), until month 12 (the study duration). Between months
244 12 and 24, the base case assumed that drug use returned linearly to baseline, and a
245 scenario analysis extrapolated data from the first 12 months.

246 [Figure 1 to go here]

247 For all of the models, we performed threshold analyses to explore the duration of
248 intervention effect needed for each intervention to be cost-effective.

249

250 **Results**

251 The base case costs, QALYs and incremental cost-effectiveness ratios (ICERs) for
252 each intervention are reported in Table 3. 'Costs' refers to both the cost of the
253 intervention (or the comparator) and social costs associated with drug misuse.
254 'QALYs' refers to the QALY losses associated with drug misuse only. For all
255 interventions, the base case ICERs are estimated to be above £100,000/QALY, and
256 well above the £20,000/QALY level that NICE generally considers for cost-
257 effectiveness (National Institute for Health and Care Excellence, 2016). This is

258 because the cost savings and QALY gains from reducing drug use are not large
259 enough to offset the costs of the interventions.

260 The QALY losses for each intervention and comparator are small – in context, a
261 QALY loss of 0.00011 equates to losing one hour of life in full health. The QALY
262 losses are small because the risk of a person who misuses a drug experiencing an
263 event which leads to QALY loss is very low, even though in some cases the QALY
264 loss per event (such as premature death) can be substantial. Furthermore, three of
265 the interventions (Catalano et al., 1999; Milburn et al., 2012; Prado et al., 2012) are
266 delivered to a population where not all recipients at baseline are misusing drugs –
267 and so the number of people experiencing a QALY loss is very small indeed.
268 Therefore, there is limited potential for interventions to reduce this QALY loss and
269 the resulting incremental QALY gain is very small.

270 With low incremental QALYs, ICERs are very sensitive to intervention costs, and so
271 sensitivity analysis for low and high intervention costs as well as sustained duration
272 of effect is presented in Table 4. The web-based feedback intervention, which
273 targeted a population who were all occasional drug users at baseline, becomes
274 dominant (providing more benefit than comparator at a lower cost) when the cost is
275 reduced to £1. At this price, the cost saving from avoiding drug use is sufficient to
276 offset the intervention cost. It may be feasible for an online intervention to be
277 delivered at such a low cost per person when provided to a sufficiently large
278 population. Changing the cost of the Focus on Families intervention does not
279 sufficiently decrease the ICER for the intervention to be cost-effective. This is
280 because only a small proportion of the study population uses drugs and the
281 intervention effect is small. Like Focus on Families, Familias Unidas targets people

282 at risk of drug use, but has a lower intervention cost and higher incremental effect
283 than Focus on Families. Familias Unidas would be dominant if the duration of effect
284 was sustained and the intervention cost was £116, but the feasibility of delivering an
285 intensive intervention with the same effectiveness for such a low cost is unknown.
286 The interventions for ecstasy and cocaine use are estimated to be not cost-effective
287 even with a low cost and sustained duration of effect.

288 The ICERs for Focus on Families and STRIVE remain above £30,000/QALY even in
289 a scenario where drug use took over 60 years to return to baseline. The other
290 interventions become cost-effective at £20,000 - £30,000/QALY when the duration of
291 effect increases. For motivational interviewing among men who have sex with men
292 the duration of effect needs to be 25-45 years, for motivational interviewing in young
293 gay and bisexual men and the brief intervention for ecstasy, the duration needs to be
294 10-20 years. Familias Unidas and the web-based feedback are cost-effective with
295 durations of 4-8 years, and actually become cost-saving if the effect is sustained for
296 11 and 6 years respectively.

297 [Table 3 to go here]

298 [Table 4 to go here]

299 **Discussion**

300 Although interventions may well exist that are cost-effective in preventing drug
301 misuse in vulnerable populations, these were not included in the NICE scope and
302 none of the interventions considered in our analyses were estimated to be cost
303 effective in the base case. This is at least partially due to the relatively low
304 effectiveness of the interventions – more robust evidence of larger intervention effect
305 sizes would translate into more favourable cost-effectiveness estimates. However,

306 the analyses were additionally subject to a number of limitations, many of which are
307 common challenges in the economic evaluation of public health interventions
308 (Weatherly et al, 2009).

309 **Duration of intervention effect**

310 NICE has found interventions to prevent smoking and alcohol misuse to be cost-
311 effective (National Institute for Health and Care Excellence, 2010; National Institute
312 for Health and Care Excellence, 2008b; National Institute for Health and Care
313 Excellence, 2007). However, interventions with similar costs in drug misuse
314 prevention and alcohol consumption or smoking have very different cost-
315 effectiveness results. Interventions that cost £15 per head and prevented smoking
316 prevalence by 0.5% were estimated to be cost-effective, with ICERs much lower
317 than those for the web-based intervention included in the current analysis, which
318 also cost £15 per head (Raikou and McGuire, 2008). Screening to identify people at
319 increased risk followed by brief advice costing £80 was estimated to reduce alcohol
320 use by 12.3%, and the ICERs varied between being dominant and £6,000/QALY
321 (Purshouse et al., 2009). In comparison, the brief intervention to reduce ecstasy use
322 had a similar cost and reduced drug use by 32% but had ICERs above
323 £200,000/QALY.

324 The effect of the screening followed by brief advice for alcohol consumption was
325 assumed to return to baseline over seven years (Purshouse et al., 2009), a longer
326 duration than the ecstasy brief intervention model (12 months). The cost-
327 effectiveness of any intervention is sensitive to the duration of effect, and Purshouse
328 et al., (2013) found that assuming that the effect returned to baseline over three
329 years halved the QALY gain and increased the ICER to £39,000/QALY. We did not

330 identify any evidence to support conducting analyses with longer duration of effect
331 for the included interventions and the single study that included longer term follow up
332 found no effects beyond 12 months (Haggarty et al., 2008). However, sensitivity
333 analysis demonstrated that with duration of effect comparable to that of the brief
334 intervention for alcohol, four of the seven interventions could be cost-effective or
335 even cost-saving.

336 **Long-term consequences of drug misuse**

337 Most interventions to prevent alcohol misuse or smoking are cost-effective partially
338 because the long term consequences of smoking and alcohol are well understood
339 and avoidable costs are high (Allender et al., 2009; Balakrishnan et al., 2009; Ekpu
340 and Brown, 2015; Nutt et al., 2010; Scarborough et al., 2011; Wadd and
341 Papadopoulos, 2014). There is high quality evidence linking alcohol and smoking to
342 a range of health outcomes such as high blood pressure, heart disease, respiratory
343 disease, cancers, digestive disease and road traffic accidents, whereas the evidence
344 for the association between illicit drug use and these types of outcomes is much
345 weaker. We note that including cannabis-related road traffic accidents in sensitivity
346 analyses decreases the ICERs for interventions, for example from £240,994 to
347 £205,442 for Familias Unidas.

348 The social costs associated with each drug in our analysis are limited by the data
349 available, although we note that all were validated through discussion with a
350 committee of experts. This relative paucity of data is likely a feature of the
351 comparatively lower drug usage rates in the general population: 2.2% of adults are
352 frequent illicit drug users (Home Office, 2015) compared with 19% of adults who
353 smoke cigarettes (Office for National Statistics, 2014a) and 79% who drink alcohol

354 (Office for National Statistics, 2014b). The illicit status of drugs may also lead to
355 underreporting and further limit the accuracy of estimates. Changes in drug purity,
356 potency, and the use of substitute and excipient compounds in some drug
357 preparations also presents additional challenges in understanding their long-term
358 consequences (Cole et al., 2011). For example, there has been a change in the ratio
359 of cannabinoids in analysed samples of cannabis over the last two decades, which
360 may have implications for assessments of psychosis risk (Elsohly et al., 2016).

361 Our models did not consider the 'gateway theory' that early adolescent use of
362 cannabis, ecstasy or cocaine can lead to later use of drugs such as opiates which
363 have much greater social costs. Evidence for gateway effects are weak (Degenhardt
364 et al., 2010; Nkansah-Amankra and Minelli, 2016), but if a causal link does exist then
365 our models would underestimate the benefits and cost-effectiveness of drug misuse
366 prevention programmes. In addition, our models considered illicit drug use in
367 isolation of alcohol and tobacco use. Unhealthy behaviours often cluster together
368 and have a magnified combined effect, so drug use may increase the liver damage
369 seen with alcohol use (Degenhardt and Hall, 2012), or cannabis use may increase
370 the lung damage seen with tobacco use, and may lead to nicotine dependence (Lee
371 and Hancox, 2011).

372 **Appropriateness of the QALY as an outcome**

373 There are harmful effects of drug misuse which our economic models have not
374 captured. Although we include costs related to crime, drug misuse may also have
375 (indirect) impact upon attendance and attainment in education and employment, and
376 an effect on family and social problems (Lynskey and Hall, 2000; Chatterji 2006;
377 Fergusson et al., 2003; Zhang et al., 2006). These would all impact quality of life in a

378 way that health-focussed QALYs do not capture. We considered the harms and
379 costs associated with the individual using drugs, but there are also economic, health,
380 and social consequences of involvement in illicit drug market and criminal justice
381 system (United Nations Office on Drugs and Crime, 1998). Although presentation of
382 a cost-utility analysis facilitates comparison with interventions in other health-related
383 areas, and allows NICE to apply decision making criteria for recommending
384 interventions, this approach may not always capture the full range of relevant
385 outcomes in a particular domain. This may be why so few studies were identified in
386 the literature review of cost-effectiveness evidence.

387 **Perspective of analyses and inclusion of wider outcomes**

388 Our analysis considered only costs to the healthcare and criminal justice systems
389 and health effects to the individual. Drug misuse may additionally impact
390 productivity, through difficulty in finding or maintaining employment, absenteeism
391 and presenteeism, or through premature death. We considered a scenario in the
392 models focussing on ecstasy and cocaine use where premature death was
393 associated with a loss of earnings, assuming that people would otherwise work until
394 age 65, using mean annual salaries by age band (Office for National Statistics,
395 2016). In this scenario, the ICERs decreased to £445,274 for the brief intervention,
396 £442,324 for motivational interviewing in young gay and bisexual men, £178,805 for
397 motivational interviewing in men who have sex with men and £959,695 for STRIVE.
398 These small changes to the ICER demonstrate that the inclusion of lost productivity
399 due to death would not change the conclusions of the economic models. This is
400 because although the cost of lost productivity for one death is relatively high
401 (£617,966 for a 25-year-old), it is only incurred by a very small proportion of the
402 population receiving the intervention. Quantifying and including suffering of family

403 and friends would have increased the negative outcomes associated with drug
404 misuse for a greater proportion of the population, but if the per-person impact was
405 relatively low, this would also have little impact on the ICERs. The interventions
406 included in our analyses did not all focus solely on reducing drug use. Arguably, in
407 calculating whether an intervention is cost-effective, we should consider the
408 potential costs and benefits of its effect on all reported outcomes. Five studies
409 additionally measured changes in risky sexual behaviour (Martin and Copeland,
410 2010; Milburn et al, 2012; Parsons et al., 2014; Prado et al., 2012). Decreases in
411 risky sexual behaviour may lead to reductions in sexually transmitted infections and
412 unwanted pregnancies. Incorporating such additional outcomes would be likely to
413 increase the cost offsets and QALY gains for the interventions and hence decrease
414 the ICERs, possibly to such a level that the interventions become cost-effective.
415 Furthermore, the interventions may have reduced use of more than one drug, which
416 would deliver additional QALY gains and cost offsets for the same intervention cost,
417 therefore decreasing the ICER. Interventions which additionally reduced use of
418 injectable drugs such as heroin may lead to reductions in needle-sharing and hence
419 avoid transmission of disease such as hepatitis, which would have further benefits.

420 Our study focussed on interventions which targeted high-risk populations. There are
421 strong associations between problematic drug use, socioeconomic disadvantage, co-
422 morbidities, and other vulnerabilities (e.g. homelessness) (Daniel et al., 2009; PHE,
423 2016). It is difficult to disaggregate the effect of an individual's drug use from other
424 risk factors in contributing to harmful outcomes and so primordial prevention of risk
425 factors, as well as actions to reduce the influence of these risk factors, may impact
426 upon multiple outcomes (Wilkinson and Pickett, 2010). The models we developed
427 considered the differential distribution of drug use in study populations, but there was

428 not sufficient evidence in primary studies to consider differential outcomes in detail.
429 So, for example, the modelling took into account the increased likelihood that
430 someone who was homeless was more likely to use drugs, but not that they might be
431 more likely to be arrested than a drug user who was not homeless, or that
432 intervention participation also increased the (unmeasured) likelihood that the
433 individual would find stable housing.

434 There is little high-quality review-level evidence on the effectiveness of selective
435 drug prevention programmes (Novakovic et al., 2016) However, there are multiple
436 levels of influence that might potentially reduce the propensity to use drugs (Griffin
437 and Botvin, 2010) in higher risk groups. These include psychobiological, social,
438 family, and socioecological factors, and so programmes designed to improve
439 outcomes in these domains, although not specified as drug prevention programmes,
440 may have indirect effects on drug use. For example, the Good Behaviour Game is a
441 universal elementary school classroom behaviour management intervention, and
442 participation has been found to be associated with lower rates of drug and alcohol
443 use disorders, regular smoking, antisocial personality disorder, criminal justice
444 involvement and suicide ideation in late adolescence (Kellam et al., 2011).

445 Secondary analysis suggested that intervention impact might be more pronounced in
446 those participants rated at higher risk at baseline (Kellam et al., 2014). Inclusion of
447 data from some universal programmes and including a wider range of outcomes in
448 economic evaluation may lead to further cost savings and health benefits, and
449 therefore improve the cost-effectiveness of the intervention.

450 **Targeting interventions**

451 The interventions considered here, as with many public health interventions, are
452 aimed at prevention rather than treatment. This means that costs are incurred by a
453 whole population, but only a proportion of that population is actually affected as not
454 all would experience long term drug-related harms. Better targeted interventions at
455 those sub-populations most at risk of experiencing drug related harms could
456 increase the proportion of recipients who benefit from the interventions studied, and
457 therefore increase the cost-effectiveness of interventions. However, this requires
458 that the interventions under review have differential effectiveness for higher risk sub-
459 groups. Whilst analysis of other prevention programmes has shown this to be the
460 case (Conduct Problems Prevention Research Group, 2007; Kellam et al., 2008;
461 McKay et al., 2014), others have not (Botvin et al., 1998; Elliott and Mihalic, 2004;
462 Komro and Toomey, 2008; Spoth et al., 2006), and without secondary analysis of the
463 programmes included in the current review, differential effects cannot be assumed.

464 **Conclusion**

465 Our analysis estimated that none of the seven drug misuse prevention interventions
466 were cost-effective in the base case, because the cost savings and health benefits
467 from preventing drug use did not sufficiently offset the intervention costs. Sensitivity
468 analyses demonstrated that some interventions were cost-effective when a longer
469 duration of intervention effect was assumed, demonstrating the importance of long-
470 term follow up. Similarly, intervention cost was a key driver of cost-effectiveness,
471 indicating that consideration should be given to the resources required to deliver the
472 interventions in specific settings.

473 The ICERs for some interventions remained high even under more optimistic
474 assumptions about duration of effect and intervention cost. This may be because in
475 these cases, the intervention effect size was not sufficiently large to generate
476 benefits to outweigh the cost. Inclusion of a broader range of benefits has the
477 potential to reduce the ICERs somewhat, but may not have a substantial impact
478 because only a fraction of people receiving the intervention are affected by serious
479 consequences. A greater understanding of the consequences of drug misuse and
480 the causal factors may facilitate the targeting of interventions to the most vulnerable
481 populations and lead to more favourable cost-effectiveness results.

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