White Rose Research Online

eprints@whiterose.ac.uk
https://eprints.whiterose.ac.uk
Universities of Leeds, Sheffield and York

Deposited via The University of Leeds.

White Rose Research Online URL for this paper:
https://eprints.whiterose.ac.uk/id/eprint/121055/

Version: Accepted Version

Book Section:
Stead, AD, Wheat, P and Greene, WH (2018) Estimating efficiency in the presence of extreme outliers: A logistic-half normal stochastic frontier model with application to highway maintenance costs in England. In: Greene, WH, Khalaf, L, Makdissi, P, Sickles, RC, Veall, MR and Voia, M-C, (eds.) Productivity and Inequality. Springer Proceedings in Business and Economics. Springer International Publishing, pp. 1-19. ISBN: 978-3-319-68677-6. ISSN: 2198-7246.

https://doi.org/10.1007/978-3-319-68678-3_1

(c) 2018, Springer International Publishing AG. This is a pre-print of a contribution published in 'Greene, WH, Khalaf, L, Makdissi, P, Sickles, RC, Veall, MR and Voia, M-C, (eds.) Productivity and Inequality. Springer Proceedings in Business and Economics,' published by Springer. The definitive authenticated version is available online via https://doi.org/10.1007/978-3-319-68678-3_1

Reuse
Items deposited in White Rose Research Online are protected by copyright, with all rights reserved unless indicated otherwise. They may be downloaded and/or printed for private study, or other acts as permitted by national copyright laws. The publisher or other rights holders may allow further reproduction and re-use of the full text version. This is indicated by the licence information on the White Rose Research Online record for the item.

Takedown
If you consider content in White Rose Research Online to be in breach of UK law, please notify us by emailing eprints@whiterose.ac.uk including the URL of the record and the reason for the withdrawal request.

UNIVERSITY OF LEEDS
University of Sheffield
UNIVERSITY of York

Estimating Efficiency in the Presence of Extreme Outliers: A Logistic-Half Normal Stochastic Frontier Model with Application to Highway Maintenance Costs in England

A.D. Stead, P. Wheat and W.H. Greene

Abstract

In Stochastic Frontier Analysis the presence of outliers in the data, which can often be safely ignored in other forms of linear modelling, has potentially serious consequences in that it may lead to implausibly large variation in efficiency predictions when based on the conditional mean. This motivates the development of alternative stochastic frontier specifications which are appropriate when the two-sided error has heavy tails. Several existing proposals to this effect have proceeded by specifying thick tailed distributions for both error components in order to arrive at a closed form log-likelihood. In contrast, we use simulation-based methods to pair the canonical inefficiency distributions (in this example half-normal) with a logistically distributed noise term. We apply this model to estimate cost frontiers for highways authorities in England, and compare results obtained from the conventional normal-half normal stochastic frontier model. We show that the conditional mean yields less extreme inefficiency predictions for large residuals relative to the use of the normal distribution for noise.

A.D. Stead • P. Wheat
Institute for Transport Studies, University of Leeds, Leeds, LS2 9LJ, UK
e-mail: a.d.stead@leeds.ac.uk

W.H. Greene
Department of Economics, Stern School of Business, New York University, New York City, New York, USA

1. Introduction

The aim of frontier analysis is to estimate a frontier function based on efficient, or at least best-practice in sample, production and cost relationships against which the efficiency of firms and other decision making units (DMU) can be measured. A challenge for such analyses is dealing with the existence of noise, resulting from random shocks and measurement error in the dependent variable — in the data. In particular, in the presence of outliers, there can be a disproportionate impact on the estimated frontier and on all predictions of efficiency relative to it. The Data Envelopment Analysis (DEA) model (Charnes et al., 1978) and related mathematical programming approaches are deterministic, in that any noise present is attributed wholly to variation in efficiency, and are therefore particularly sensitive. This is also the case with some of the cruder econometric methods, such as Corrected Ordinary Least Squares (COLS). Here we focus instead on Stochastic Frontier Analysis (SFA) which should be more robust to noise given this is considered explicitly alongside inefficiency in the model formulation.

The specific motivation for this paper comes from an issue arising from the authors' work studying cost efficiency in a number of datasets. The example used in this paper is cost analysis of highways maintenance operations of local government authorities in England, which utilises bespoke data on operating and capital expenditure provided by each authority. When we compute the standard Jondrow et al. (1982) predictor, an implausibly wide range of efficiency scores is found. This issue is caused by large estimated error variances; in particular, a large $\mathrm{VAR}(u)$ will lead to a large spread of efficiency scores, while a large $\mathrm{VAR}(v)$ will lead to a greater degree of shrinkage of efficiency predictions toward the unconditional mean (Wang and Schmidt, 2009). Large error variances are in our dataset caused by the presence of a relatively large number of outliers in the data, due to a combination of under- or over-reporting, unobserved investment cycle effects, and extreme weather events.

In this paper we consider methods to better deal with noise data in the stochastic frontier setting. We consider alternative methods which are better suited to handling outliers in the data, i.e. heavier tails in the error. After consideration of possible existing approaches, this leads us to propose a new stochastic

frontier model with a logistic distribution for the noise error. This model is easy to estimate and has been programmed into a bespoke version of LIMDEP.

The structure of this paper is as follows: Section 2 reviews the received methods available to handle a large number of outliers in frontier analysis, and reviews the relevant literature and section 3 introduces a logistic-half normal stochastic frontier (SF) models for dealing with heavy-tailed noise. Section 4 applies these models to our data on highways maintenance costs in England and compares the results to those obtained from the standard normal-half normal SF model, and section 5 gives our summary and conclusions.

2. Literature Review: Potential Approaches to Dealing with Outliers

2.1. Adopting alternative predictors for inefficiency

Before considering amendments to the standard stochastic frontier model, it is natural to ask whether there are alternative predictors for inefficiency which yield more intuitive distributions for efficiency. Given that in cross sectional models, point predictors are known to be inconsistent for the quantity of interest; namely the firm specific realisation of a random variable (Wheat et al., 2014), then several point and interval predictors could be candidates.

One candidate is the conditional mode predictor (Jondrow et al., 1982) which, for the normal-half normal model, treats all observations with positive (negative) residuals in the production (cost) frontier case as fully efficient; likewise in the normal-exponential model, all residuals past a certain threshold—i.e. the inverse of the product of the squared rate parameter from the exponential component and the standard deviation of the normal component—are predicted to be fully efficient. The conditional mode predictor therefore yields more intuitive efficiency predictions at the top relative to the conditional mean. This is because the conditional mean for all firms will always be less than one (for VAR(u)>0) and, in the case of large VAR(v) i.e. data with many outliers, this difference is likely to be non-trivial even for the best performing DMU (due to substantial shrinkage to the unconditional mean (Wang and Schmidt, 2009)). Furthermore, for all other observations the conditional mode predictor yields a

predicted efficiency score higher than that from the conditional mean predictor; the latter difference, however, tends to be small in magnitude at the bottom, and its usefulness in remedying implausibly low efficiency scores is therefore limited.

Another approach is to calculate prediction intervals, which show the range of plausible efficiency predictions for a given observation. Since in the normal-half normal case the conditional distribution of u is that of a truncated normal random variable (Jondrow et al., 1982), Horrace and Schmidt (1996) propose simply using the quantile function for this distribution to compute the upper bound of a prediction interval, which is also derived by Bera and Sharma (1999). However, Wheat et al. (2014) note that this method does not necessarily yield a minimum width interval, and derive minimum width intervals for the normal-half normal case, and discuss various methods of accounting for parameter uncertainty in computing prediction intervals. The use of prediction intervals in cases where predicted efficiency values are at the extremes could be useful in that they allow us to qualify our point predictions of efficiency by explicitly recognising that there are in fact a range of probable values which efficiency can take; however, this is not a solution to the underlying problem and of course, the range of probable values will include values even more implausible than the point predictor.

Overall, while alternative predictors are useful in SFA in general, the mass of the conditional distribution for the most efficient firm in our sample is still far from zero (even if the peak of the distribution—i.e. the mode—is zero. Thus the question remains as to whether an alternative formulation of the stochastic frontier model could yield a more intuitive distribution of efficiency predictions. In particular a formulation which puts more weight on outlying observations being the result of noise rather than inefficiency seems to be appropriate. We now consider possible means to achieve this.

2.2. Heteroskedastic Stochastic Frontier Models

The basic SF model assumes that both error components are homoskedastic, i.e. that they have a constant variance. Outliers in the data could result from heteroskedasticity in one or both error components, so that certain observations have a higher error variance than others. Discussion of heteroskedastic SF models have tended to focus on heteroskedasticity in the one-sided error;

Reifschneider and Stevenson (1991) propose a normal-half normal model in which $\sigma_{ui} = g(U_i)$, $g(U_i) \in (0, \infty)$, Caudill and Ford (1993) propose a normal-half normal model in which $\sigma_{ui} = \sigma_u(U_i\gamma)^{\delta}$, and Caudill et al. (1995) propose a normal-half normal in which $\sigma_{ui} = \exp(U_i\gamma)$, where in each case U_i is a vector of explanatory variables including an intercept. Wang (2002) combined the Battese and Coelli (1995) specification of the pre-truncation mean of a truncated normal one-sided error in which $\mu_i = Z_i\beta$, where Z_i is again a vector of explanatory variables, with a slight variation in the Caudill et al. (1995) specification of the one-sided error variance so that $\sigma_{ui}^2 = \exp(U_i\gamma)$ into a single model, which has the additional advantage of allowing for non-monotonic relationships between inefficiency and explanatory variables.

In terms of handling outliers where these are assumed to reflect an unusually high variance in noise, it is more useful to allow for heteroskedasticity in the two-sided error, however; Wang and Schmidt (2009) show for the normal-half normal model that $E(u_i|\varepsilon_i)$ is a shrinkage of u_i towards $E(u_i)$, and that because of this, as $\sigma_{vi} \to 0, E(u_i|\varepsilon_i) \to u_i$, while as $\sigma_{vi} \to \infty, E(u_i|\varepsilon_i) \to E(u_i)$. Allowing for heteroskedasticity in v therefore allows for varying levels of shrinkage. Hadri (1999) introduces a doubly heteroskedastic SF model in which the variances of both error components are a function of vectors of explanatory variables U_i and V_i —which need not be the same—such that $\sigma_{ui} = \exp(U_i\gamma)$, $\sigma_{vi} = \exp(V_i\theta)$. Finally, Kumbhakar and Sun (2013) introduce a normal-truncated normal model which combines the Battese and Coelli (1995) and Hadri (1999) specifications into a model in which the pre-truncation mean of the one-sided error, as well as the variances of both error components are functions of vectors of explanatory variables, so that $\mu_i = Z_i\beta$, $\sigma_{ui} = \exp(U_i\gamma)$, $\sigma_{vi} = \exp(V_i\theta)$.

Allowing for greater levels of variance in outlying observations is effectively another method of allowing for a heavy tailed distribution. The problem with adopting this approach using existing heteroskedastic SF models is that an appropriate variable is needed for inclusion in the variance function. A dummy variable identifying outlying observations could be used, for example, however the identification of such outlying observations would either have to be done on an ex-post basis, or with

reference to some arbitrary partial metric, and of course there is an added degree of arbitrariness in defining the cut-off point beyond which an observation is deemed to be outlying.

2.3. Thick Frontier Analysis

Berger and Humphrey (1991; 1992) introduced Thick Frontier Analysis (TFA), which is motivated by the observation of heavy-tailed errors in cost studies—specifically, in the banking sector—but in contrast to the present study assumes that this reflects a wide spread of efficiencies, rather than outliers in the data. In TFA, DMUs are sorted into quantiles based on some partial measure, e.g. unit cost, and separate regressions are run for the top and bottom quantiles. DMUs in the lowest and highest unit cost quantiles are implicitly judged to be equally efficient, with their residuals reflecting only error and luck. The difference in predicted unit costs for different size classes is then decomposed into exogenous market factors, i.e. that explained by differences in output mix, input prices, etc., and the remainder, which is regarded as inefficiency.

TFA has a number of disadvantages, such as the implicit assumption of equal efficiency among DMUs in the same quantile, and the implicit need for rather large sample sizes so that samples can be sensibly divided in this way. Also problematic is the arbitrariness of both the partial measure according to which DMUs are placed into quantiles, and the number of quantiles specified; Wagenvoort and Schure (1999) provide a solution to the latter problem, using a recursive algorithm by which, starting with OLS on the full sample of observations, the sample is divided into successively larger numbers of quantiles until the Lagrange multiplier test proposed by Breusch and Pagan (1980) fails to reject normality of the error term. However, the successive increases in the number of quantiles will require larger and larger sample sizes, and will tend to increase the distortionary effect of outlying observations on the estimated quantile regression lines, and hence on efficiency predictions.

The impact of outliers on efficiency scores in TFA is somewhat ambiguous. On one hand, the impact of outliers on efficiency scores will tend to be muted by the attribution of the residuals from the quantile regressions to noise, and by construction the DMUs in the top quantile will be judged fully efficient, while on the other hand the quantile regressions themselves will be more sensitive to outliers, which

could lead to an exaggerated gap between the quartile regression lines, and hence an exaggerated range of inefficiency scores. This in fact reflects the different motivations and assumptions behind TFA, since as stated above, the underlying assumption behind TFA is that heavy tailed errors reflect a wide spread of inefficiency, i.e. a heavy tailed distribution of inefficiency, rather than a heavy tailed distribution of noise, making TFA inappropriate for the purpose of the current study; we therefore do not pursue TFA any further.

2.4. Non-Gaussian Stochastic Frontier Models

Another possible method of dealing with the impact of outliers in the data on efficiency scores is to directly alter the distributional assumptions of the basic SF model such that the noise component of the composed error, rather than being normally distributed, follows an alternative symmetric distribution with heavier tails.

One candidate for this is the Student's *t* distribution, a heavy-tailed distribution which approximates normality for finite sample sizes. Tancredi (2002) proposes a model in which the two-sided error is *t* distributed and the one-sided error follows a half *t* distribution—thus generalising the original normal-half normal of Aigner et al. (1977) to allow for heavier tails in both components of the composed error—and shows that as the residual approaches infinity, the conditional distribution of the one-sided error (conditional on the composed error realisation) is concentrated around zero in the normal-half normal model, and is completely flat in the *t*-half *t* model; thus in the former case, an observation with a large positive residual is judged to be close to the frontier with high probability, while in the latter case it is judged to be basically uninformative, making the model better at handling such outliers. Applying both models to the Christensen and Greene (1976) dataset on US electric utilities, the author shows that the *t*-half *t* performs better than the normal-half normal, and that allowing for heavy tails in this way increases the evidence for inefficiency in the model and overturns the Ritter and Simar (1994) finding that the basic SF model does not fit the data significantly better than OLS.

Nguyen (2010) introduces three additional non-Gaussian SF models, having two-sided and one-sided errors that respectively follow Laplace and exponential, Cauchy and half Cauchy, and Cauchy and

truncated Cauchy distributions. These models are considered in a cross-section context, with application to the Christensen and Greene (1976) dataset, and Cauchy-half Cauchy balanced and unbalanced panel data models with time invariant inefficiency are also introduced, with application to the US banking dataset and to the WHO health sector dataset used in Greene (2004). The usefulness of some of the aforementioned models is limited by the unjustifiable assumptions made in order to simplify their derivation: the Laplace-exponential model assumes the variances of the two error components to be the same, as does the Cauchy-half Cauchy model for balanced panel data with respect to the variance of the two-sided error and the (pre-truncation) variance of the one-sided error; the latter model further assumes only two time periods. Nevertheless, both the cross-section and unbalanced panel Cauchy-half Cauchy models appear acceptable, and results from the latter are presented by Gupta and Nguyen (2010).

Horrace and Parmeter (forthcoming) discuss SFA with a Laplace-distributed two-sided error generally, and introduce a Laplace-truncated Laplace model; this is shown to reduce to a Laplace-exponential model when the pre-truncation mean of the one-sided error is less than zero, and to a Least Absolute Deviations (LAD) regression when the variance of the inefficiency term is zero. It is also shown that the conditional distribution of inefficiency is constant when the residual is zero, so that all observations with positive residuals are given an identical efficiency score; as with the t-half t, the model therefore treats outlying observations as less informative. Results from Monte Carlo simulations suggest that the Laplace-exponential model performs better than the normal-exponential model when the error is miss-specified, and that it is more likely to produce non-zero estimates of the variance in inefficiency when OLS residuals display the wrong skew. The Laplace-truncated Laplace model is applied to estimate a cost frontier using the US airline data used in Greene (2012).

An analogous Bayesian approach to non-Gaussian SFA exists; Tchumtchoua and Dey (2007), estimate a *t*-half *t* Bayesian SFA model, and Griffin and Steel (2007) briefly discuss how to estimate *t*-half normal, *t*-exponential, and *t*-gamma Bayesian SF models using the WinBUGS software package.

To summarize, the non-Gaussian SF models are a potential way of dealing with the impact of outliers on the spread of efficiency predictions in SFA, given the different way the models treat outliers; they also have the advantage of being less arbitrary than simply excluding observations, or than the other methods discussed. A drawback of the existing models, however, is that in order to arrive at closed form expressions for their log-likelihoods, they also adopted alternative—i.e. thick tailed—distributions for u, which limits both the effectiveness of the models in reducing the impact of outliers on the range of efficiency predictions, and comparability with conventional SF models; we therefore prefer a model in which only v is drawn from a thick tailed distribution.

3. The Logistic-Half Normal Stochastic Frontier Model

3.1. Formulation and estimation

In this paper, our motivation is to amend the conventional stochastic frontier model to accommodate data with large reporting errors. The work on non-Gaussian SF models discussed above motivates us to propose a further model which departs from the previous literature in that it amends the noise error term only and retains all of the conventional SF assumptions on the inefficiency error and the relationship between error components and regressors. This allows us to understand the extent to which alternative assumptions on the noise error term influence the efficiency predictions all other things equal.

In SFA, we have a composed error ε consisting of a symmetric noise component v and an inefficiency component u which is drawn from some one-sided distribution, such that

$$\varepsilon = v - su \qquad (1)$$

Where s takes on a value of one for a production frontier and minus one for a cost frontier. In our case, we assume that v is drawn from a logistic distribution, and that v is from a half-normal distribution, such that

$$f(v) = \frac{\exp\left(\frac{v}{\sigma_v}\right)}{\sigma_v\left[1 + \exp\left(\frac{v}{\sigma_v}\right)\right]^2} \quad (2)$$

$$f(u) = \begin{cases} \frac{2}{\sigma_u}\phi\left(\frac{u}{\sigma_u}\right), & su > 0 \\ 0, & su \leq 0 \end{cases} \quad (3)$$

Where σ_v and σ_u are scale parameters. The joint density of ε and u is given by

$$f(u,\varepsilon) = \begin{cases} \frac{\exp\left(\frac{\varepsilon + su}{\sigma_v}\right)}{\sigma_v\left[1 + \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)\right]^2}\frac{2}{\sigma_u}\phi\left(\frac{u}{\sigma_u}\right), & su > 0 \\ 0, & su \leq 0 \end{cases} \quad (4)$$

And the marginal density of ε is given by the convolution

$$f(\varepsilon) = \int_0^\infty \frac{\exp\left(\frac{\varepsilon + su}{\sigma_v}\right)}{\sigma_v\left[1 + \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)\right]^2}\frac{2}{\sigma_u}\phi\left(\frac{u}{\sigma_u}\right)du \quad (5)$$

Which is an integral with no closed form. It is therefore not possible to give an analytic expression for the log-likelihood function, and to proceed with maximum likelihood estimation. In such a case, maximum simulated likelihood techniques—see Train (2009) for an introduction to simulation-based methods—allow us to overcome this obstacle and estimate our model. The method followed here was first outlined in the context of the normal-gamma SF model by Greene (2003). We begin by noting that the integral in (5) is simply the expectation of $f(v)$ given that u is drawn from a half normal distribution

$$h(u) = E[f(v)|u \geq 0], \qquad u \sim N[\mu, \sigma_u] \quad (6)$$

And thus we can form a simulated probability density function for ε by averaging over Q draws from a half normal distribution. The usual method of taking draws from a non-uniform distribution is to note that the cumulative density function of a random variable follows a uniform distribution, and thus by inverting the cumulative density function we can have the value of the random variable in terms of a

uniformly distributed random variable; this inverse cumulative density function can therefore be used to transform draws from a uniform distribution into draws from any given distribution. Thus to generate draw number q from the half normal distribution of our inefficiency term u we have

$$u_q = \sigma_u \Phi^{-1}\left(\frac{1}{2} + \frac{F_q}{2}\right) \quad (7)$$

Where F_q is draw number q from a uniform distribution. This leads us to the simulated probability density function for ε

$$\tilde{f}(\varepsilon) = \frac{1}{Q}\sum_{q=1}^{Q} \frac{\exp\left(\frac{\varepsilon + su_q}{\sigma_v}\right)}{\sigma_v\left[1 + \exp\left(\frac{\varepsilon + su_q}{\sigma_v}\right)\right]^2} \quad (8)$$

And, introducing subscripts for observation i, the simulated log-likelihood function is

$$\ln SL = -N \ln Q - N \ln \sigma_v + \sum_{i=1}^{N} \ln \sum_{q=1}^{Q} \frac{\exp\left(\frac{\varepsilon_i + su_{qi}}{\sigma_v}\right)}{\left[1 + \exp\left(\frac{\varepsilon_i + su_{qi}}{\sigma_v}\right)\right]^2} \quad (9)$$

Which may be maximised like any conventional log-likelihood function, provided we have our draws from the uniform distribution forming the u_{qi}s.

3.2. Efficiency Predictions

The conditional density of u given ε, is the ratio of the joint distribution of v and u and the density of ε

$$f(u|\varepsilon) = \frac{f(v)f(\mathrm{u})}{f(\varepsilon)} \quad (10)$$

Which, in the logistic-half normal case, gives

$$f(u|\varepsilon) = \begin{cases} \dfrac{\exp\left(\frac{\varepsilon + su}{\sigma_v}\right) / \left[1 + \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)\right]^2 \frac{2}{\sigma_u} \phi\left(\frac{u}{\sigma_u}\right) / (\sigma_v)}{\int_0^\infty \dfrac{\exp\left(\frac{\varepsilon + su}{\sigma_v}\right)}{\sigma_v \left[1 + \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)\right]^2} \frac{2}{\sigma_u} \phi\left(\frac{u}{\sigma_u}\right) du}, & su > 0 \\ 0, & su \leq 0 \end{cases} \quad (11)$$

The Jondrow et al. (1982) and Battese and Coelli (1988) point predictors for efficiency are $\exp[E(-u|\varepsilon)]$ and $E[\exp(-u|\varepsilon)]$, respectively; these are derived by solving the integrals

$$E(u|\varepsilon) = \int_0^\infty u f(u|\varepsilon)\, du \quad (12)$$

$$E[\exp(-u)|\varepsilon] = \int_0^\infty \exp(-u)\, f(u|\varepsilon)\, du \quad (13)$$

Which, in the logistic-half normal case, gives

$$E(u|\varepsilon) = \frac{1}{f(\varepsilon)} \int_0^\infty \frac{u \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)}{\sigma_v \left[1 + \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)\right]^2} \frac{2}{\sigma_u} \phi\left(\frac{u}{\sigma_u}\right) du \quad (14)$$

$$E[\exp(-u)|\varepsilon] = \frac{1}{f(\varepsilon)} \int_0^\infty \frac{\exp(-u) \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)}{\sigma_v \left[1 + \exp\left(\frac{\varepsilon + su}{\sigma_v}\right)\right]^2} \frac{2}{\sigma_u} \phi\left(\frac{u}{\sigma_u}\right) du \quad (15)$$

Both of which, again, contain integrals with no closed form solutions. Simulation is therefore required to generate these point predictions: we substitute $\tilde{f}(\varepsilon)$ for $f(\varepsilon)$, and the remaining integrals are the expectation of u and $\exp(-u)$ respectively multiplied by the probability density function of v, given that u is drawn from a half-normal distribution; this leads us to the simulated expectations

$$\tilde{E}(u|\varepsilon) = \frac{1}{\tilde{f}(\varepsilon)} \frac{1}{R} \sum_{r=1}^{R} \frac{u_r \exp\left(\frac{\varepsilon + su_r}{\sigma_v}\right)}{\sigma_v \left[1 + \exp\left(\frac{\varepsilon + su_r}{\sigma_v}\right)\right]^2} \quad (16)$$

$$\tilde{E}[\exp(-u)|\varepsilon] = \frac{1}{\tilde{f}(\varepsilon)}\frac{1}{R}\sum_{r=1}^{R}\frac{\exp\left[\frac{\varepsilon+(s+\sigma_v)u_r}{\sigma_v}\right]}{\sigma_v\left[1+\exp\left(\frac{\varepsilon+su_r}{\sigma_v}\right)\right]^2} \quad (17)$$

Which we use to generate our point predictions of cost efficiency. Note that draws from the uniform distribution are also therefore needed to generate efficiency predictions following estimation of the model. In the notation above we distinguish between draws to approximate $f(\varepsilon)$ using q and the additional draws required to compute the further integral in (16) and (17) using r. This is to minimise any simulation bias.

4. Application to Highways Maintenance Costs in England

In this section, we apply the logistic-half normal SF model to a unique dataset on highway maintenance costs in England. Responsibility for maintaining roads in England is divided between Highways England—until 2015 the Highways Agency—a government-owned company responsible for maintenance of the trunk road network, and the county councils and unitary authorities which are responsible for maintenance of the non-trunk roads in their respective areas. In recent years, local authorities have been under increasing pressure to demonstrate efficient practice or efficiency improvements in areas such as highway maintenance, e.g. by undertaking benchmarking exercises with peers. This study uses data from the CQC Efficiency Network[1], which is used to analyse the cost efficiency of local authorities' highway maintenance activities.

Previous econometric studies of road maintenance costs have tended to focus of the question of marginal costs of usage, and what these imply for road pricing, rather than on the relative cost efficiency of local authorities. Previous studies estimate cost functions using data on renewals and maintenance costs for motorways and canton roads in Switzerland (Schreyer et al., 2002), Austrian motorways (Sedlacek and Herry, 2002), national—i.e. trunk—roads in Poland (Bak et al., 2006 ; Bak and Borkowski, 2009), roads in Sweden (Haraldsson, 2006 ; Jonsson and Haraldsson, 2008), and German motorways (Link, 2006 ;

[1] See http://www.nhtnetwork.org/cqc-efficiency-network/home/.

Link, 2009) and federal roads (Link, 2014). Much of this work is summarized by Link (2014), who estimates two cost models: one in which, as the author argues should be the case, the size of the road network maintained is used as the scale variable, and a second in which passenger car traffic and goods vehicle traffic are used as scale variables can be derived; the author apparently does not consider using both network size and traffic as outputs in a single model. The only study to look at efficiency in the context of highway maintenance is that of Fallah-Fini et al. (2009), which uses applies DEA to data for eight counties from the US state of Virginia, using road area and a set of quality measures as outputs, and maintenance expenditure, traffic and equivalent single axle loads as inputs, and a set of climate factors as non-discretionary variables.

We use an unbalanced panel consisting of data on the 70 local authorities from England that were members of the CQC efficiency network during 2014-15 and supplied cost data for at least one of the five years from 2009-10 to that year; this gives us a total of 327 observations. Cost data were supplied to the network by each authority individually according to definitions decided by a working group of network members, relating to operating expenditure and capital expenditure—both divided into direct and indirect categories—on carriageway maintenance only, i.e. excluding related activities such as winter service and footway maintenance, on the basis that they should be understandable and yield consistent submissions; we use the sum of these, total expenditure, as our dependent variable. Nevertheless, preliminary analysis of the data reveals large differences in unit costs with a large number of extreme outliers in both direction, which are clearly subject to some kind of reporting error. As a result, standard SF models, as discussed in section 1, yields a wide range of efficiency predictions, motivating the development of the model presented here.

In line with the previous literature, we use road length and traffic as output variables; road lengths are included as our measure of scale, while traffic—in terms of passenger kilometres—we divide by road length and include as a density variable. Detailed breakdowns of overall network length into urban and rural roads and also by classification, the different classifications being, in order of importance, A roads, B roads, classified unnumbered roads, and unclassified roads; we refer to the latter two as C and U roads, respectively. B, C and U roads are always maintained by local authorities, while A roads can be

either trunk, and therefore the responsibility of Highways England, or non trunk, maintained by local authorities. The road length data we use include B, C, U and non trunk A roads; motorways, denoted by the letter M, and trunk A roads, are not included. Likewise, we use traffic data supplied directly by the Department for Transport (DfT) which relate only to local-authority maintained roads.

We separate overall network length into urban and rural road lengths, and further include the lengths relating to each classification as proportions of the overall network length. We also include road condition indicators for each road classification—also from DfT sources—and as input prices we include a measure of median hourly wages in civil engineering for each NUTS1 region from the Annual Survey of Hours and Earnings (ASHE) published by the Office for National Statistics (ONS) and a national index of materials prices in road construction from the Department for Business, Innovation and Skills (BIS).

We employ a modified Cobb-Douglas functional form, in which we include second-order terms relating to urban and rural road length. The cost frontier we estimate is

$$\begin{aligned}\ln TOTEX = {} & \beta_0 + \beta_1 \ln URL + \beta_2 \ln RRL + \beta_3 \ln URL^2 + \beta_4 \ln RRL^2 + \beta_5 \ln URL \ln RRL \\ & + \beta_6 \ln TRAFFIC + \beta_7 RDCA + \beta_8 RDCBC + \beta_9 RDCU + \beta_{10} PROP_{UA} \\ & + \beta_{11} PROP_{UB} + \beta_{12} PROP_{UC} + \beta_{13} PROP_{UU} + \beta_{14} PROP_{RA} \\ & + \beta_{15} PROP_{RB} + \beta_{16} PROP_{RC} + \beta_{17} YEAR + \beta_{18} \ln WAGE \\ & + \beta_{19} \ln ROCOSM + \varepsilon\end{aligned} \qquad (18)$$

Where $TOTEX$ is total expenditure on carriageway maintenance, URL and RRL are the lengths of an authority's urban and rural road networks, respectively, $TRAFFIC$ is a traffic density measure—i.e. traffic count divided by total road network length—and $RDCA$, $RDCBC$ and $RDCU$ are the proportions of A roads, B and C roads, and unclassified roads where maintenance should be considered, weighted by the shares of their respective road classifications in the total road network length. $PROP_{UA}$ through to $PROP_{RC}$ are urban A roads, urban B roads, etc. as proportions of the total network length, with the proportion of rural unclassified roads omitted to avoid perfect multicollinearity. Finally, we include a time trend, $YEAR$, and two input prices: $WAGE$, a measure of regional gross hourly wages in civil

engineering, and $ROCOSM$, a national index of materials prices for road construction. All variables are mean-centred, and linear homogeneity in input prices is imposed by dividing our cost and wage variables by our materials price index, which drops out of the model.

Table 1 shows the parameter estimates and associated standard errors and significance levels from the logistic-half normal model, and for comparison, the normal-half normal model, both estimated in LIMDEP. Following Greene (2003), we use Halton draws rather than pseudorandom number generator to obtain our draws from the uniform distribution; we use 1,000 draws, and find that further increases or small reductions in the number of draws do not significantly affect our results.

Table 1: Outputs from the logistic-half normal and normal-half normal models

	Logistic-Half Normal			Normal-Half Normal		
	Estimate	s.e.	Sig	Estimate	s.e.	Sig
β_0	16.0631	0.0956	***	16.0350	0.14502	***
β_1 ($\ln URL$)	0.13443	0.11162		0.12738	0.17112	
β_2 ($\ln RRL$)	0.90841	0.11836	***	0.91675	0.17943	***
β_3 ($\ln URL^2$)	0.23534	0.04447	***	0.24091	0.06291	***
β_4 ($\ln RRL^2$)	0.08315	0.01057	***	0.08503	0.01586	***
β_5 ($\ln URL \ln RRL$)	-0.07189	0.02944	**	-0.08083	0.04421	*
β_6 ($\ln TRAFFIC$)	0.37956	0.10259	***	0.41532	0.15442	***
β_7 ($RDCA$)	0.44014	0.09675	***	0.46356	0.14373	***
β_8 ($RDCBC$)	-0.07142	0.02682	***	-0.07057	0.03909	*
β_9 ($RDCU$)	-0.00397	0.00324		-0.00519	0.00529	
β_{10} ($PROP_{UA}$)	8.28742	1.9879	***	7.80954	3.24067	**
β_{11} ($PROP_{UB}$)	1.982	2.27009		0.66161	3.86852	
β_{12} ($PROP_{UC}$)	0.62504	1.21835		0.44784	2.05441	
β_{13} ($PROP_{UU}$)	1.10074	0.56802	*	1.09028	0.83493	
β_{14} ($PROP_{RA}$)	2.57286	1.08575	**	2.1196	1.57145	
β_{15} ($PROP_{RB}$)	2.40330	1.10305	**	2.67772	1.5444	*
β_{16} ($PROP_{RC}$)	1.11517	0.67064	*	0.98277	0.98812	
β_{17} ($YEAR$)	0.04055	0.01105	***	0.04457	0.01661	***
β_{18} ($\ln WAGE$)	0.82267	0.23264	***	0.89086	0.34002	***
$(1-\beta_{18})$ ($\ln ROCOSM$)[1]	0.17733	-	-	0.10914	-	-
σ_u	.54321	0.02541	***	0.56798	0.01482	***
σ_v	.16005	0.00745	***	0.27642	0.03015	***
Log Likelihood	-188.52			-189.14		

Statistical significance at the: * 10% level, ** 5% level, *** 1% level

Notes: 1) Parameter is equivalent to $1-\beta_{18}$ due to the imposition of linear homogeneity in input prices.

We can see that both models yield similar estimates for each parameter, and that most of our variables are found to be statistically significant at the 10%, 5%, or 1% levels. To underline the similarities between the two models, we note that the correlation between the predicted residuals from each model is 0.9994 (rank correlation 0.9993). The log likelihood for the logistic-half normal model is higher than the corresponding value for the normal-half normal model indicating a superior fit.

The parameter estimates indicate constant to decreasing returns to scale at the sample average (the p-value for the null hypothesis of constant returns to scale is 0.2396, so we fail to reject it), with increasing returns to scale for smaller authorities, and increasing returns to traffic density. It is also noticeable that the significance associated with each of the frontier parameters increases using the logistic-half normal model relative to the normal-half normal model. This is unsurprising, since the use of a thick-tailed noise distribution increases the robustness of our parameter estimates to outliers.

Also of interest here are the estimated error variances, and how these differ between the two models. The variance of u is given in both cases by

$$\mathrm{VAR}(u) = \frac{\pi - 2}{\pi}\sigma_u^2 \qquad (19)$$

While the variances of v in the logistic-half normal and normal-half normal models, respectively, are given by

$$\mathrm{VAR}(v) = \frac{\pi^2}{3}\sigma_v^2 \qquad (20)$$

$$\mathrm{VAR}(v) = \sigma_v^2 \qquad (21)$$

Table 2 shows $\mathrm{VAR}(u)$ and $\mathrm{VAR}(v)$ for both the logistic-half normal and normal-half normal models, along with total error variance, $\mathrm{VAR}(\varepsilon)$. We can see that neither the overall error variance, nor its individual components, differ substantially between the two models.

Table 2: Estimated error variances

	Logistic-Half Normal	Normal-half normal
$\mathrm{VAR}(u)$	0.107225	0.117227
$\mathrm{VAR}(v)$	0.084279	0.07641
$\mathrm{VAR}(\varepsilon)$	0.191504	0.193637

In spite of their similar error variances, however, we expect that the logistic-half normal model will result in a significantly narrower distribution of predicted efficiency scores, given the very different way that the two models handle outliers, as discussed in Section 3.2. Cost efficiency predictions from both models are generated using the Jondrow et al. (1982) conditional mean predictor, which is shown in (16) for the logistic-half normal case.

Table 3: Summary of efficiency scores

	Logistic-Half Normal	Normal-half normal
Minimum	0.408882	0.225086
Mean	0.708911	0.659549
Median	0.724585	0.682412
Maximum	0.879474	0.918035
Range	0.470592	0.692949

Table 3 shows some summary statistics relating to the resulting efficiency predictions from both models. The correlation between the two sets of efficiency predictions is high, at 0.997. However, comparing the ranges of the two sets of predictions, we can see that, as expected, the logistic-half normal model results in a far narrower distribution of efficiency predictions. This is due mostly to a very marked difference in the minimum predicted efficiency score, which is far higher in the logistic-normal model, from which the mean and the median predictions are also higher, though the difference is progressively smaller in each case. The maximum prediction, however, is smaller in the logistic-half normal model than in the normal-half normal model due to the way the model handles outliers in either direction, though as discussed in section 2.1, the maximum prediction from both models would have been one if we had used the conditional mode predictor.

Figure 1 gives a more detailed comparison, showing kernel density estimates for both sets of efficiency scores. In this, we can see a greater number of observations with low predicted efficiency scores from the normal-half normal model generally, and higher efficiency predictions generally more common in the logistic-half normal model; the latter being in spite of the fact that, due to the model's handling of outlying observations, the highest several efficiency scores are somewhat lower than those from the normal-half normal model. Our model therefore seems to result in an overall more intuitive distribution of efficiency predictions, with far fewer at the bottom of the range with only a relatively small impact on predictions at the top.

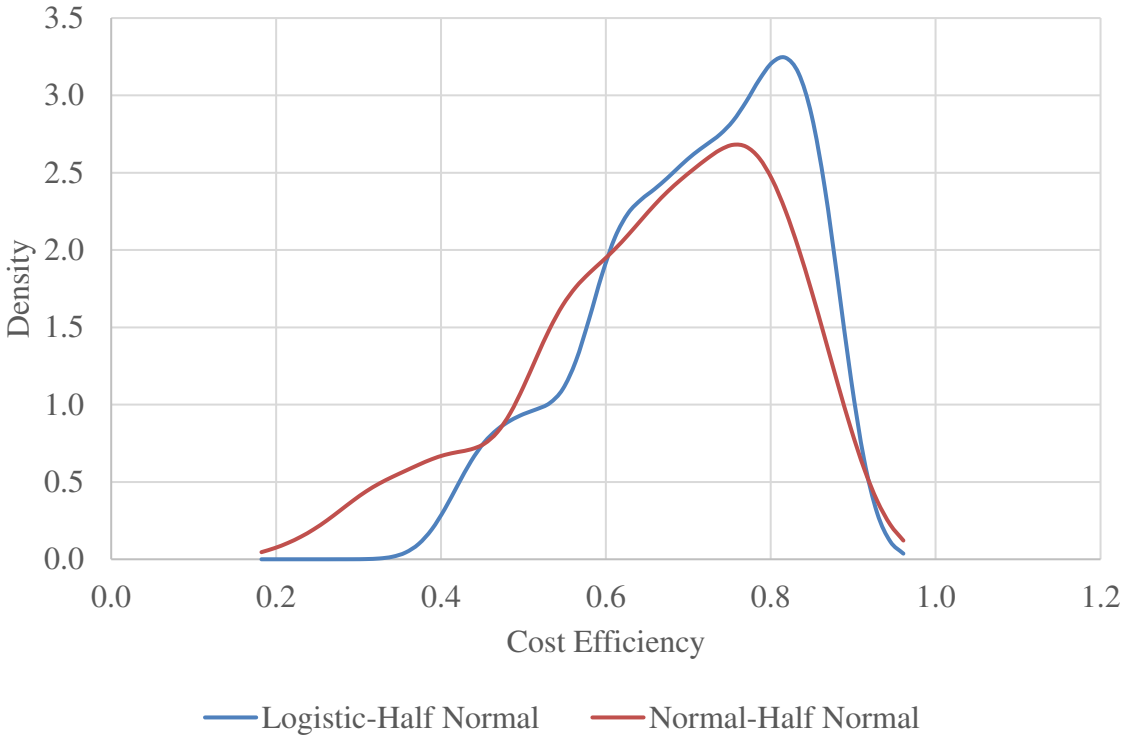

Figure 1: Kernel densities of cost efficiency scores

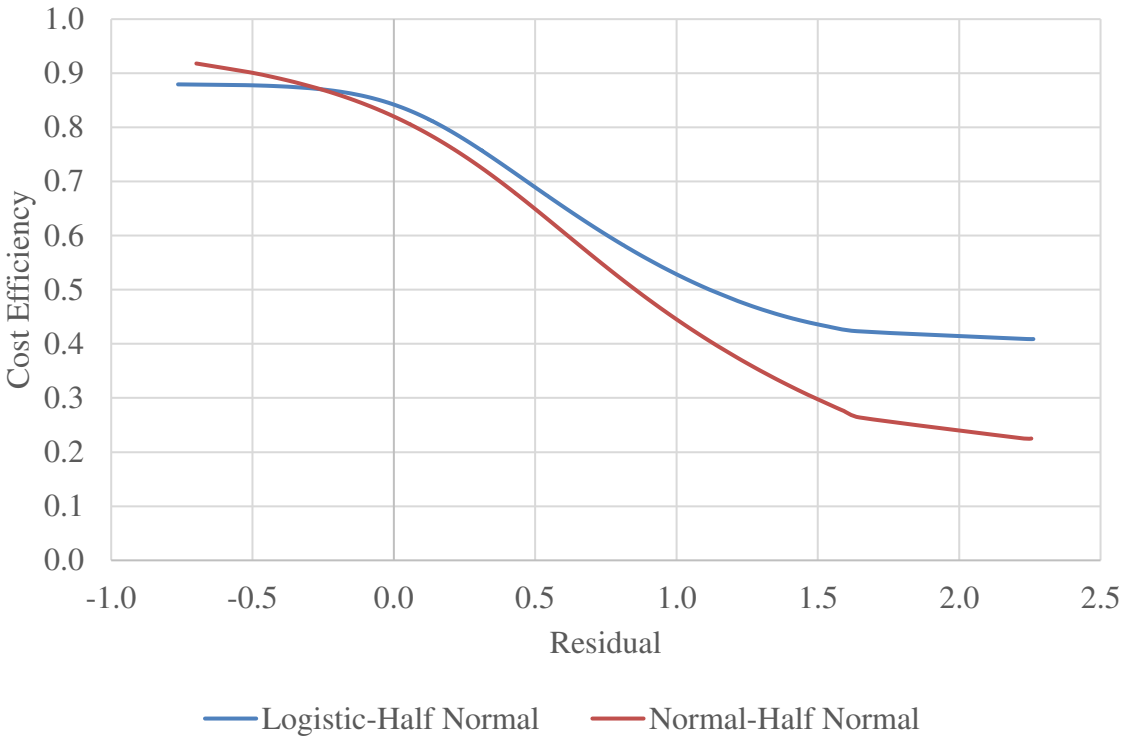

Figure 2: Cost efficiency scores against residuals

Figure 2 shows the relationship between efficiency predictions and corresponding residuals in both models. Given the similarity of the estimated frontier parameters, the ranges of the residuals across the two models are very similar, as are the estimated error variances, but the relationship between the residuals and the efficiency predictions are significantly different; in the normal-half normal model, the slope of the function diminishes for large positive or negative residuals, but in the logistic-half normal model, in addition to the slope being gentler overall, this is much more pronounced, with the function becoming almost flat — i.e. there being very little change in efficiency predictions — at either end of the range. This suggests that, in line with our discussion of the way that the model treats outlying observations, efficiency predictions do not approach zero or one for extreme values of the residuals.

5. Summary and Conclusions

This paper considers the issue of outliers and their impact on efficiency analyses. After reviewing how these issues have been handled in the existing literature, we have motivated and formulated a stochastic frontier (SF) model with a thick-tailed noise component. In contrast to previous models, in which both

the noise and inefficiency terms have been drawn from a thick-tailed distribution, we use maximum simulated likelihood to estimate a model which combines a thick-tailed noise distribution—i.e. a logistic distribution—with a half normal inefficiency distribution. This model is easy to estimate and has been programmed into a bespoke version of LIMDEP. We show that the model handles outliers in both directions in a way that can produce a much narrower—and in the presence of outliers, more intuitive—range of efficiency predictions than standard SF models.

We apply our model to a unique dataset on highways maintenance costs in England, and compare the results to those from the normal-half normal SF model. The estimated frontier parameters and variances are found to be very similar to those from the normal-half normal model, but the former with greater significance due to the increased robustness of the model to outlying observations and we find, as expected, that the model results in a narrower range of efficiency predictions. The model is therefore effective in reducing the extent to which outlying observations are treated as having extreme efficiency values.

Further development could consider alternative distributions for u, such as truncated normal, exponential, or gamma, which would be easy to implement using our estimation approach. The issue of testing between our model and the standard SF model could also be explored. The authors are currently developing an alternative model in which v follows a Student's t distribution, which has the normal distribution as a limiting case, meaning that the model nests the standard SF model. A further advantage of the Student's t is that the thickness of the tails can be varied with its degrees of freedom parameter, making the model more general; a Student's t distribution with seven degrees of freedom is also a good approximation of the logistic distribution used in this study.

Acknowledgements The authors acknowledge funding from the CQC Efficiency Network (see http://www.nhtnetwork.org/cqc-efficiency-network/home/).

6. References

Aigner, D., Lovell, C.A.K. and Schmidt, P. 1977. Formulation and estimation of stochastic frontier production function models. *Journal of Econometrics.* **6**(1), pp.21-37.

Bak, M. and Borkowski, P. 2009. *Marginal Cost of Road Maintenance and Renewal in Poland, CATRIN (Cost Allocation of TRansport INfrastructure cost) Deliverable D6, Annex 2.* Leeds, UK: ITS, University of Leeds.

Bak, M., Borkowski, P., Musiatowicz-Podbial, G. and Link, H. 2006. *Marginal Infrastructure Cost in Poland, Marginal Cost Case Studies for Road and Rail Transport Deliverable D3, Annex 1.2C.* Leeds, UK: ITS, University of Leeds.

Battese, G.E. and Coelli, T.J. 1988. Prediction of firm-level technical efficiencies with a generalized frontier production function and panel data. *Journal of Econometrics.* **38**(3), pp.387-399.

Battese, G.E. and Coelli, T.J. 1995. A model for technical inefficiency effects in a stochastic frontier production function for panel data. *Empirical Economics.* **20**(2), pp.325-332.

Bera, A.K. and Sharma, S.C. 1999. Estimating Production Uncertainty in Stochastic Frontier Production Function Models. *Journal of Productivity Analysis.* **12**(3), pp.187-210.

Berger, A.N. and Humphrey, D.B. 1991. The dominance of inefficiencies over scale and product mix economies in banking. *Journal of Monetary Economics.* **28**(1), pp.117-148.

Berger, A.N. and Humphrey, D.B. 1992. Measurement and Efficiency Issues in Commercial Banking. In: Griliches, Z. ed. *Output Measurement in the Service Sectors.* NBER, pp.245-300.

Breusch, T.S. and Pagan, A.R. 1980. The Lagrange Multiplier Test and its Applications to Model Specification in Econometrics. *The Review of Economic Studies.* **47**(1), pp.239-253.

Caudill, S.B. and Ford, J.M. 1993. Biases in frontier estimation due to heteroscedasticity. *Economics Letters.* **41**(1), pp.17-20.

Caudill, S.B., Ford, J.M. and Gropper, D.M. 1995. Frontier Estimation and Firm-Specific Inefficiency Measures in the Presence of Heteroscedasticity. *Journal of Business & Economic Statistics.* **13**(1), pp.105-111.

Charnes, A., Cooper, W.W. and Rhodes, E. 1978. Measuring the efficiency of decision making units. *European Journal of Operational Research.* **2**(6), pp.429-444.

Christensen, L.R. and Greene, W.H. 1976. Economies of Scale in U.S. Electric Power Generation. *Journal of Political Economy.* **84**(4), pp.655-676.

Fallah-Fini, S., Triantis, K. and de la Garza, J.M. 2009. Performance measurement of highway maintenance operation using data envelopment analysis: Environmental considerations. In: *Proceedings of IIE Annual Conference. Miami, USA*: Institute of Industrial Engineers, p.693.

Greene, W.H. 2003. Simulated Likelihood Estimation of the Normal-Gamma Stochastic Frontier Function. *Journal of Productivity Analysis.* **19**(2), pp.179-190.

Greene, W.H. 2004. Distinguishing between heterogeneity and inefficiency: stochastic frontier analysis of the World Health Organization's panel data on national health care systems. *Health Economics.* **13**(10), pp.959-980.

Greene, W.H. 2012. *Econometric Analysis.* 7th ed. Pearson.

Griffin, J.E. and Steel, M.F.J. 2007. Bayesian stochastic frontier analysis using WinBUGS. *Journal of Productivity Analysis.* **27**(3), pp.163-176.

Gupta, A.K. and Nguyen, N. 2010. Stochastic frontier analysis with fat-tailed error models applied to WHO health data. *International Journal of Innovative Management, Information & Production.* **1**(1), pp.43-48.

Hadri, K. 1999. Estimation of a Doubly Heteroscedastic Stochastic Frontier Cost Function. *Journal of Business & Economic Statistics.* **17**(3), pp.359-363.

Haraldsson, M. 2006. *Marginal cost for road maintenance and operation—a cost function approach, Marginal Cost Studies for Road and Rail Transport Deliverable D3, Annex.* Leeds, UK: ITS, University of Leeds.

Horrace, W.C. and Parmeter, C.F. forthcoming. A Laplace Stochastic Frontier Model. *Econometric Reviews.*

Horrace, W.C. and Schmidt, P. 1996. Confidence statements for efficiency estimates from stochastic frontier models. *Journal of Productivity Analysis.* **7**(2), pp.257-282.

Jondrow, J., Knox Lovell, C.A., Materov, I.S. and Schmidt, P. 1982. On the estimation of technical inefficiency in the stochastic frontier production function model. *Journal of Econometrics.* **19**(2), pp.233-238.

Jonsson, L. and Haraldsson, M. 2008. *Marginal Costs of Road Maintenance in Sweden, CATRIN (Cost Allocation of TRansport INfrastructure cost) Deliverable D6, Annex 1.* Stockholm, Sweden: VTI.

Kumbhakar, S.C. and Sun, K. 2013. Derivation of marginal effects of determinants of technical inefficiency. *Economics Letters.* **120**(2), pp.249-253.

Link, H. 2006. An econometric analysis of motorway renewal costs in Germany. *Transportation Research Part A: Policy and Practice.* **40**(1), pp.19-34.

Link, H. 2009. *Marginal Costs of Road Maintenance in Germany, CATRIN (Cost Allocation of TRansport INfrastructure) Deliverable D6, Annex 3.* Stockholm, Sweden: VTI.

Link, H. 2014. A Cost Function Approach for Measuring the Marginal Cost of Road Maintenance. *Journal of Transport Economics and Policy (JTEP).* **48**(1), pp.15-33.

Nguyen, N. 2010. *Estimation of Technical Efficiency in Stochastic Frontier Analysis*. PhD thesis, Bowling Green State University.

Reifschneider, D. and Stevenson, R. 1991. Systematic Departures from the Frontier: A Framework for the Analysis of Firm Inefficiency. *International Economic Review.* **32**(3), pp.715-723.

Ritter, C. and Simar, L. 1994. *Another Look at the American Electrical Utility Data*. CORE Discussion Paper 9407. Centre for Operations Research and Econometrics, Catholic University of Louvain.

Schreyer, C., Schmidt, N. and Maibach, M. 2002. *Road Econometrics–Case Study Motorways Switzerland. UNITE (UNIfication of accounts and marginal costs for Transport Efficiency) Deliverable 10, Annex A1b.* Leeds, UK: ITS, University of Leeds.

Sedlacek, N. and Herry, M. 2002. *Infrastructure Cost Case Studies. UNITE (UNIfication of accounts and marginal costs for Transport Efficiency) Deliverable 10, Annex A1c.* Leeds, UK: ITS, University of Leeds.

Tancredi, A. 2002. *Accounting for heavy tails in stochastic frontier models*. Working Paper No. 2002.16. Department of Statistical Sciences, University of Padua.

Tchumtchoua, S. and Dey, D.K. 2007. Bayesian Estimation of Stochastic Frontier Models with Multivariate Skew t Error Terms. *Communications in Statistics - Theory and Methods.* **36**(5), pp.907-916.

Train, K.E. 2009. *Discrete Choice Methods with Simulation.* Second ed. Cambridge University Press.

Wagenvoort, J.L.M. and Schure, P.H. 1999. *The Recursive Thick Frontier Approach to Estimating Efficiency*. Report 99/02. European Investment Bank.

Wang, H.-J. 2002. Heteroscedasticity and Non-Monotonic Efficiency Effects of a Stochastic Frontier Model. *Journal of Productivity Analysis.* **18**(3), pp.241-253.

Wang, W.S. and Schmidt, P. 2009. On the distribution of estimated technical efficiency in stochastic frontier models. *Journal of Econometrics.* **148**(1), pp.36-45.

Wheat, P., Greene, W. and Smith, A. 2014. Understanding prediction intervals for firm specific inefficiency scores from parametric stochastic frontier models. *Journal of Productivity Analysis.* **42**(1), pp.55-65.