



# Cost Quality Customer Statistical Benchmarking Report to stakeholders

Dr Phill Wheat (ITS)

Institute for Transport Studies (ITS)  
University of Leeds  
Tel (direct): + 44 (0) 113 34 35344  
Tel (enquires): +44 (0)113 34 35325  
Fax: + 44 (0) 113 34 35334

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# 1. INTRODUCTION

The Institute for Transport Studies at the University of Leeds has been commissioned through measure2improve, on behalf of the NHT Network, and the HMEP (Highway Maintenance Efficiency Programme) to undertake a follow-on study of statistical benchmarking for the HMEP CQC Project which proceeds from the pilot study of 2013. The analysis uses Customer, Quality and Cost data gathered for four highway maintenance functions from 65 participating English Local Authorities. The functions considered are Highway Pavement Maintenance, Street Lighting, Winter Service and Gully Clearance.

## Background to CQC

Since April 2009 the National Highways & Transport Network has been exploring the relationship between Satisfied Customers, Cost Effective Delivery and Technical Quality which are generally considered to be the three key components of all round excellent performance, the 'three legs' of the performance stool.

It has been doing this by bringing together the views of Customers, Quality data and Cost for individual local highway authorities across the country with a view to identifying and sharing efficiency, improvement and best practice. The work has been given the acronym title CQC.

CQC is the first time these three crucial strands of performance have been brought together in this way for the sector and it offers more reasoned, balanced and objective ways of measuring and comparing performance, whilst also offering opportunities for seeking and delivering improvements.

The NHT Network is in a unique position to make this evaluation, using the results of the NHT Public Survey, which provide the first national benchmarks of customer issues and satisfaction in the Highways and Transport Sector.

The Highway Maintenance Efficiency Programme (HMEP) has recognized that CQC offers the sector the prospect of a consistent and verifiable means of measuring efficiency for different strands of service and has provided funding to develop CQC work in relation to maintenance to provide the following:

- 1 A sector definition of efficiency
- 2 A verifiable means of evaluating and comparing efficiency
- 3 Context and insight into factors affecting efficiency
- 4 A means of identifying exponents of efficient services for knowledge sharing purposes
- 5 Potential targets for efficiency savings
- 6 A verifiable means of quality cross checking after savings have been delivered

## **Aims of the Statistical Benchmarking analysis**

For each of the four cost models the aim of this work is to:

- Develop a minimum cost frontier, which provides an expression for how (efficient) cost is affected by multiple cost drivers
- To provide measures as to the extent that each authority is away from the frontier, that is the extent to which an authority is above its minimum cost of providing the current level of service

## **Confidentiality of data and results**

The study recognises that cost benchmarking is a sensitive subject. As such as part of the agreement of collecting data from participating authorities, this study will not release the base data or release results which would identify the efficiency opportunity for any specific authorities.

## **Purpose of this report**

The aim of this report is to outline the results of this work. The report majors on three aspects of the work:

- Concepts and background to the approach
- Data issues
- The presentation of a model for each of the four cost categories, namely road maintenance, street lighting, winter service and drainage.

## **Structure of this report**

Following this introduction, section 2 outlines the key economic concepts relevant to the analysis. Section 3 discusses the new data set and how this is a development on that available for the pilot study. Section 4-7 provide descriptions of the cost models and outlines summarises of the efficiency predictions.

## 2. ECONOMIC BENCHMARKING CONCEPTS

In this section the relevant economic concepts are discussed. The Appendix provides more information and also discusses statistical issues in more detail.

### The cost frontier: an alternative to KPIs

In this work we use statistical techniques to estimate the minimum cost relationship between cost (of an activity in a highway department) and the drivers of cost, such as the number of street lights to be maintained (the output) and also the quality of the output, such as citizen satisfaction with street lighting. This is called the **minimum cost frontier**.

It is important to accurately model the cost frontier, rather than, say, just comparing unit costs across authorities, since there are many reasons why authorities costs can differ, many of which are due to factors outside of the control of authorities. Thus to get a measure of the potential cost saving which an authority could realise if they adopted best practice, but still continued to provide the same service at the same quality, requires controlling for these factors simultaneously i.e. modelling the cost frontier.

Figure 1 is a visualisation of the relationship between street lighting costs and number of street lights (an obvious cost driver!). What is important to note about Figure 1 is that the cost frontier is drawn in two dimensions. As such it shows the relationship between cost and a single cost driver, holding all other cost drivers constant. Figure 1 is thus a two dimensional visualisation of a multi-dimensional problem – this should not be confused with partial (unit cost) analysis. Ultimately a similar diagram can be drawn with respect to each cost driver and indeed for each cost driver at different levels of other cost drivers.

Figure 1 Reasons why unit cost may differ due to (a) scale effects and (b) quality effects

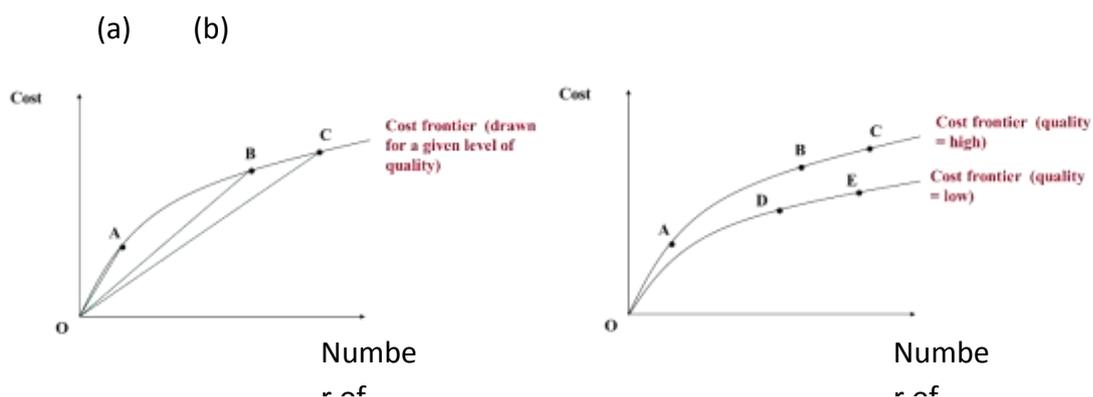


Figure 1 illustrates two scenarios where authorities have very different cost and average (unit) costs but are all efficient, in the sense that they are producing the service at the given quality level at minimum possible cost.

Panel (a) illustrates the potential impact of '**economies of scale**'. This is economics terminology for decreasing unit (average) cost as the size of the operation is increased. Intuitively this arises because fixed costs (depot cost etc) can be spread over more units of output. As such authorities A, B and C are all producing at minimum possible cost but A's unit costs are much greater than B and C's. Unless A is allowed to merge its highway operations with another authority, it cannot be expected to reduce unit costs any further. Note that when we do the model estimation, we do not assume economies of scale are present. Instead we let the data determine whether economies of scale (or otherwise) are present.

Panel (b) illustrates the effect of **differing quality** between authorities. A lower quality of service may be expected to result in lower costs, for a given number of street lighting units. Thus it can be seen that all authorities A-E are producing at minimum cost but have different unit costs due to differing number of street lights and quality combinations.

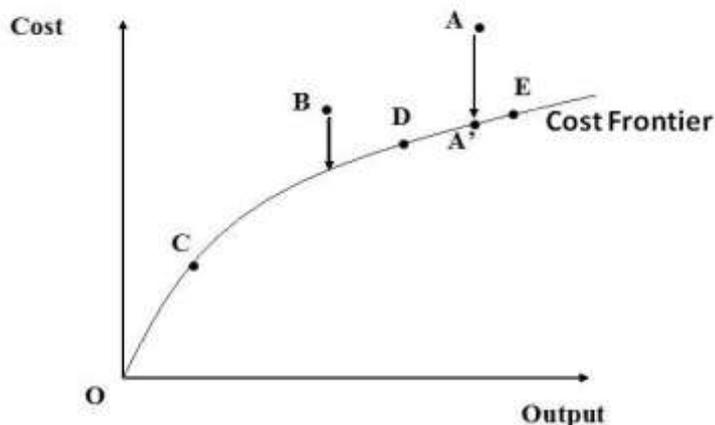
### **Economic efficiency**

In sum, Figure 1 provides a motivation for why there is a need to move away from simple unit cost comparisons. Now we need to establish in what sense an authority can actually be 'inefficient' and thus have the potential to make savings while still maintaining the same service level and quality. It is important to note that the following is a theoretical discussion based on a fully specified economic cost model. In reality the analysis makes **best use of the available data, but is still an abstraction from the complex reality**. As such care should be taken in how to interpret the 'inefficiency' opportunity (see next section).

An authority must be above or on the frontier as by definition it cannot provide its outputs (for a given quality) at less than the minimum possible cost. If an authority is 'on' the frontier then it is producing at the minimum possible cost for the given set of outputs and quality that it provides. In this case the authority is termed fully efficient. If the authority is producing its output (again for a given quality) above minimum cost then it is termed inefficient.

Figure 2: illustration of the cost frontier and efficiency

Authorities A and B are above the cost frontier (lowest possible cost), by adopting good practice they can reduce their cost without sacrificing output



We measure the degree to which authorities are fully efficient by the efficiency score. This is a number between 0 and 1. 1 indicates that the authority is fully efficient, anything less than 1 indicates that the authority could continue to produce its level of output, maintain the same quality but at lower cost; the exact cost proportion given by the score. For example an efficiency score of 0.8 indicates that an authority can *potentially* reduce costs by 20% of the current level and still maintain the same output (and quality) as at present.

So in summary, using frontier benchmarking produces a single measure of performance and provides a financial quantification as to the scope for improvement. This is opposed to partial Key Performance Indicators, which by construction yield many different measures of performance.<sup>1</sup>

### Caution in literal interpretation of efficiency scores

It is tempting (and potentially alarming!) to conclude that an authority with an efficiency score of 0.6 should be required to make a 40% cost saving. This can be misleading for two sets of reasons. Firstly there will be limitations in the data and analysis and such factors are clearly evident in this pilot study (which is to be expected). In particular:

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<sup>1</sup> This should not be taken to mean that KPIs do not have a strong role to play in understanding performance. They are easily understood and are very clear communications tools. Different benchmarking tools have different pros and cons and thus understanding data through a wide range of techniques is often optimal to support robust decision making. Thus this work should be seen in the context of wider benchmarking activities within the CQC project and HMEP in general.

- The models use a limited set of cost driving variables. It is likely that there are other variables that explain costs which are not included in the model. The result of omitting such variables tends to inflate the opportunity between the estimated minimum cost frontier and the authorities actual cost. Thus efficiency scores tend to be too low.
- There is some statistical imprecision with respect to the minimum cost frontier given the sample size partly driven by missing observations. The impact of this is that the cost frontier may not be as reflective of the true cost structure as would be possible with more complete observations. For example, some variables were found to have a counter intuitive influence on cost (e.g. reduced cost rather than increased cost) which meant that they were removed from the specification. This may not have been the case if more complete observations were available. Ultimately it should be clear from Figure 1 that there is interplay between the measure of efficiency and the cost frontier so if the cost frontier is forced to be simplistic it can yield inaccurate efficiency scores.

In addition to these statistical factors, there are more general caveats in interpreting top-down efficiency scores. Fundamentally the efficiency score quantifies an unexplained ‘opportunity’ between actual and modelled minimum cost. Not all of this opportunity will be under the authority’s control for the following reasons:

- Missing cost drivers which are outside of the authority’s control which act to inflate their costs relative to other authorities. The analysis can only control for what is actually included in the model. Thus an authority is being penalised in the analysis for just facing different operating conditions rather than being truly inefficient (an example would be failure to control for topographical factors in winter maintenance which would penalise those authorities subject to unfavourable environmental factors).
- Identification of best practice techniques: The model does identify which authorities are efficient, however why they are efficient is not indicated. This requires further ‘bottom-up’ analysis to compare practices between the efficient and inefficient authorities. In undertaking such an analysis it may be concluded that it is not feasible to introduce all of the process reforms for various reasons e.g. incompatibility with fixed capital infrastructure.
- Phasing issues: it takes time to introduce cost reduction measures; thus efficiency scores are (at best) long term targets.

## **The Mathematical Cost Frontier**

In practice the cost frontier is represented by a mathematical equation. This allows for the effect on cost of multiple cost drivers to be controlled for **simultaneously**.

Thus while the graphical representation in Figure 1 is useful for illustrating the relationship between cost and a single output, this has to be drawn holding the levels of all other cost

drivers constant. If we were to change the level of another cost driver, then the frontier would 'shift' up or down. So, for example if Figure 1 represents the relationship between street lighting cost and number of lighting units for a given quality level (measured as percentage of street lighting units operational at one time). If the quality was to improve we may expect that the cost frontier would shift upwards. That is for any number of street lights, the (minimum) cost of maintaining it at a higher quality is greater than at a lower quality.

In most applications, the mathematical equation has the cost drivers transformed by logarithms as this makes computation of cost efficiency easier. So a cost function would look something like:

$$\begin{aligned} \text{Log}(\text{min cost}) = & a_0 + a_1 \cdot \text{Log}(\text{cost driver 1}) + a_2 \cdot \text{Log}(\text{cost driver 2}) + \dots \\ & \dots + a_k \cdot \text{Log}(\text{cost driver k}) \end{aligned}$$

We use data on costs and cost drivers (that were supplied by participating authorities) to estimate the **parameters** ( $a_0, \dots, a_k$ ). Following estimation we then have an equation that allows us to predict minimum cost for any combination of the levels of the cost drivers. This can allow undertaking of 'what if' analysis, such as what would happen to cost

- if authorities merged highway functions and so doubled street light numbers for a given operation
- if an authority increased the percentage of street lighting units operational by, say 1%
- if an authority was prepared to reduce citizen satisfaction by 1%

One important caveat to the above is that the model parameters are estimated using data. This has two implications in this context. Firstly, there will be a degree of error relating to the estimated value relative to the 'true' value. We summarise the degree of error in each parameter estimate by computation of a **standard error**.

Secondly, and intuitively, the model will be most representative of actual costs when we consider what if scenarios which are close to data that we already observe. Clearly there is more extrapolation (and thus more margin for error) if we try and predict the cost impact of doing something that is far different to what we have now (far 'out of sample'). An example would be a 'what if' experiment involving the creation of a 'super authority', which would be double the size of anything that exists in the analysis already.

### 3. THE UPDATED DATA SET

#### Introduction

Following the Pilot Study of 2013, a much more targeted and refined data collection exercise was undertaken for this study. It was decided to develop further the three cost categories previously studied, as well as beginning work on a new cost category, drainage.

The data collection, broadly, included two sources of data; those sourced direct (and in confidence) from participating local authorities and those sourced from existing data sources in the public domain. Crucially the cost information is direct from Local Authorities, as this allowed a more consistent and targeted set of definitions for each cost category.

Data was requested for five years from 2008 to 2013. An **observation** is a statistical term used to describe a single entry in a dataset. In this case it refers to an entry for a certain Authority for a given year. Thus an Authority has up to 5 entries in the dataset (one for each year).

However, understandably, not all Authorities were able to supply information for all cost and cost drivers requested. As such, both before and during model estimation, it was/is necessary to balance the need to explain costs by as many (relevant) cost drivers as possible whilst also ensuring that as many as possible Authorities are included in the estimation. The latter concern is important for two reasons. First, there is the benefit of likely increased statistical precision from including as many observations as possible. Second, the inclusion of more Authorities means that the model can predict the cost frontier (and thus give a measure of 'efficiency') of as many Authorities as possible (however note that we do plan to make some assumptions about some of the other authorities to use the model to predict the cost frontier – see below).

#### The cost data

Table 1 summarises the cost data available for the study and itemises the number of observations available for analysis of each cost category taking into account the availability of other variables for the analysis.

In general it can be seen that there are many more complete observations available for this follow-on study than for the pilot. New cost categories are also available for analysis. Finally, as will be described in the following sections, many more cost driving variables are available to explain these costs and thus the dataset is a clear step forward from that used in the pilot study.

Table 1 Summary of the cost data available for analysis

<b>Cost Category</b>	<b>Observations</b>	<b>Authorities</b>	<b>Cost Drivers</b>
<b>Roads Maintenance</b> <small>(Reactive + Structural Maintenance)</small>	145	51	<ul style="list-style-type: none"> <li>• Highway length by road type</li> <li>• Traffic volume</li> <li>• Road Condition Index by road type</li> <li>• Urban/rural mix</li> <li>• Citizen satisfaction</li> </ul>
<b>Street Lighting</b>	180	50	<ul style="list-style-type: none"> <li>• Number of lighting columns</li> <li>• % of units operational</li> <li>• Citizens Satisfaction with Street Lighting Repairs</li> </ul>
<b>Winter maintenance</b>	120	34	<ul style="list-style-type: none"> <li>• Highway length by road type</li> <li>• Length of Precautionary Salting Network</li> <li>• Number of Non Precautionary Days</li> <li>• Tonnes of salt used</li> <li>• Percentage of road length classified as rural</li> <li>• The total of Tonnes of Salt used per annum</li> <li>• Citizen Satisfaction with Winter Maintenance</li> </ul>
<b>Gullies and other</b>	131	40	<ul style="list-style-type: none"> <li>• Number of gullies</li> <li>• Number of gullies cleared per annum</li> <li>• Proportion of network in rural areas</li> <li>• Proportion of network which is U road</li> </ul>

Cost drivers sourced directly from Local Authorities

In addition to the cost data, data on certain cost drivers not already (easily) in the public domain has been sourced directly from Authorities. Such data includes:

- Proportion of street lighting operational at a given time (Street Lighting model)
- Tonnes of salt used in Winter Operations (Winter maintenance model)
- Number of Gritting runs (Winter Maintenance model)
- Number of Gullies (Gullies Model)
- Number of Gullies Cleared (Gullies Model)

Some of the data was not fully populated and as such using these cost drivers does restrict the number of complete observations which can be included in any models (i.e. the choice of cost driver influences the number of complete observations in Table 1).

## **Cost drivers sourced from the NHT Customer Satisfaction Survey**

The study also draws on the Customer Satisfaction Survey data collected by the NHT. With a few exceptions, this data is available for all Authorities and so using it does not constrain the number of complete observations.

## **Cost drivers sourced from public data sources**

As well as a more detailed and targeted cost data collection exercise, we have also collected data on cost drivers, which is in the public domain. Such data has been very useful for the highway pavement maintenance model reported in the next section, but also of use for the other models. Further this data is available for (nearly) all observations so inclusion of these variables does not reduce the sample size.

Such data includes:

- Highway length by road type
- Traffic volume
- Road Condition Index by road type (allowing a weighted average to be computed for the whole network)
- Length of road network which is urban/rural

## 4. HIGHWAY PAVEMENT MAINTENANCE MODEL

This section and the following three sections discuss each cost model in turn.

### The Cost Frontier

The cost variable is the sum of reactive and structural maintenance. Some supplementary analysis has been undertaken on reactive and structural spend individually, however to keep the presentation simple, only the total model is discussed below. The results for the supplementary models are broadly in line with the total model however.

The sum of reactive and structural maintenance is explained by the following cost drivers:

- Length of the sum of A, B and C classified roads (disaggregating further did not yield sensible results)
- Length of U classified Roads
- Traffic per Annum (measured as number of vehicle-km)
- The road condition measure (a weighted average of the road condition measures for A roads, B and C roads and U roads)
- The influence of citizen satisfaction
- Time dummy variables which pick up systematic variations in expenditure over time (such as the results of abnormally severe winters)

For reference, Table 2 presents the parameter estimates of the model. Unlike the models reported in the pilot study<sup>2</sup>, the model below uses a Translog flexible functional form. Adopting such a functional form means that the cost frontier is very flexible in terms of its shape. The implication is that this model should provide a 'tighter fit' to the data and thus maximise the chance of Authorities being found to be near the cost frontier.

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<sup>2</sup> The pilot study did consider the use of flexible functional forms, however the number of data points and data quality meant that this approach was not feasible.

Table 2 Cost frontier parameter estimates

	Coefficient	Prob.
C	12.07246	0.0000
LOG(Length of A_B_C Roads)	0.598615	0.0180
LOG(Length of A_B_C Roads) ^2	0.252549	0.4143
YEAR=2009	-0.059898	0.6680
YEAR=2010	0.009003	0.9397
YEAR=2011	0.066629	0.6105
YEAR=2012	-0.000795	0.9950
LOG(Length of U Roads)	0.070764	0.8121
LOG(Length of U Roads)^2	1.000454	0.1191
LOG(Length of A_B_C Roads)* LOG(Length of U Roads)	-0.978451	0.2651
RDC	0.023207	0.0051
LOG(Traffic Density)	0.106203	0.5454
Citizen Satisfaction	0.389815	0.0108
Citizen Satisfaction ^2 (squared)	-0.011979	0.0136
Citizen Satisfaction ^3 (cubed)	0.000117	0.0185

Number of observations =145 , Number of Authorities = 51

Unfortunately, the extra flexibility of the model makes interpretation of the coefficients a little more involved. However we do note that, in general, this model seems to have sensible economic/engineering properties, namely:

- At the sample mean of the data (for the ‘average’ Authority) increasing traffic on the network by 1% increases maintenance costs by 0.11%. This is intuitive because only a fraction of maintenance costs is driven directly by usage damage. We do note that this variable is not statistically significant and so we cannot say decisively that it does drive cost however we retain it given the intuitive sign.
- Again at the sample mean of the data, increasing the size of an Authority’s road network by 1% increases costs by 0.67%. Again this is intuitive given that some costs of road maintenance are fixed irrespective of what work is undertaken. However for very large Authorities a 1% increase in road length increases costs by more than 1%,

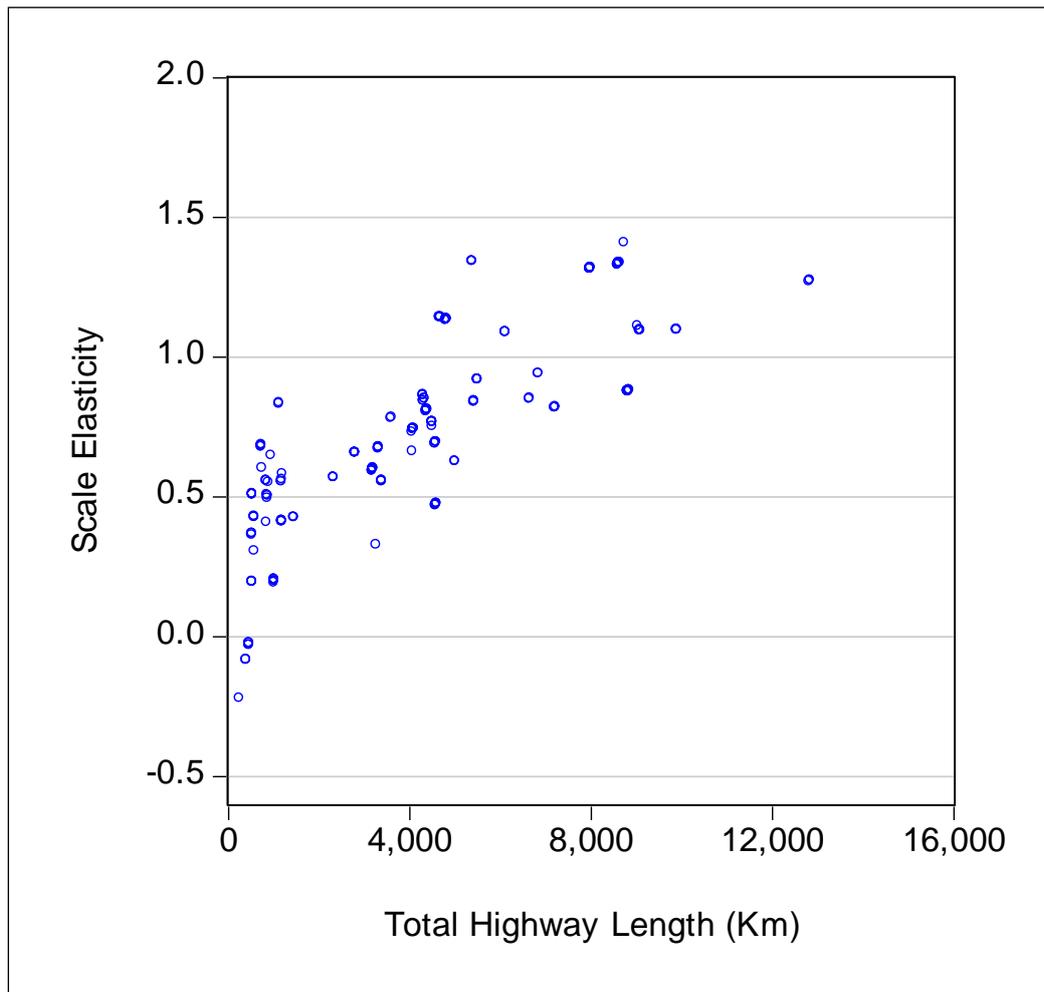
indicating that at a certain road length there are coordination problems. Thus there is an optimal size of a highway authority.<sup>3</sup>

The relationship between a 1% change in size of an authority's network and the corresponding % change in cost is called scale elasticity, e.g. 1% increase in scale implying 0.67% increase in cost as above is represented as 0.67. Figure 3 below shows the plot of the scale elasticity for the (145) observations within the dataset. It clearly shows an upward relationship, with the 'minimum efficient scale point' (MESP) somewhere in the order of 6 000 to 10 000 km (the exact MESP depends on the mix of U road to A,B,C road length in the authority). The MESP represents the level of scale, here road length, where average costs (cost per highway-km) are minimum. So it is important to note that an elasticity value less than one does not imply a fall in absolute cost from growing the authority size, only that average cost falls as the authority gets larger (up to the MESP and then average costs start to rise).

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<sup>3</sup> We do note that the second order terms (the squares and cross products) are each individually not statistically from zero at any reasonable significance level (e.g. 10%). However they are **jointly** significant, that is the null hypothesis that all the coefficients on the second order terms are zero can be rejected. Thus we maintain the specification. This also has the advantage of more tightly enveloping the data i.e. giving each authority the 'best chance' of being efficient (or close to being efficient).

Figure 3 The scale elasticity for the observations used in the highways modelling<sup>4</sup>



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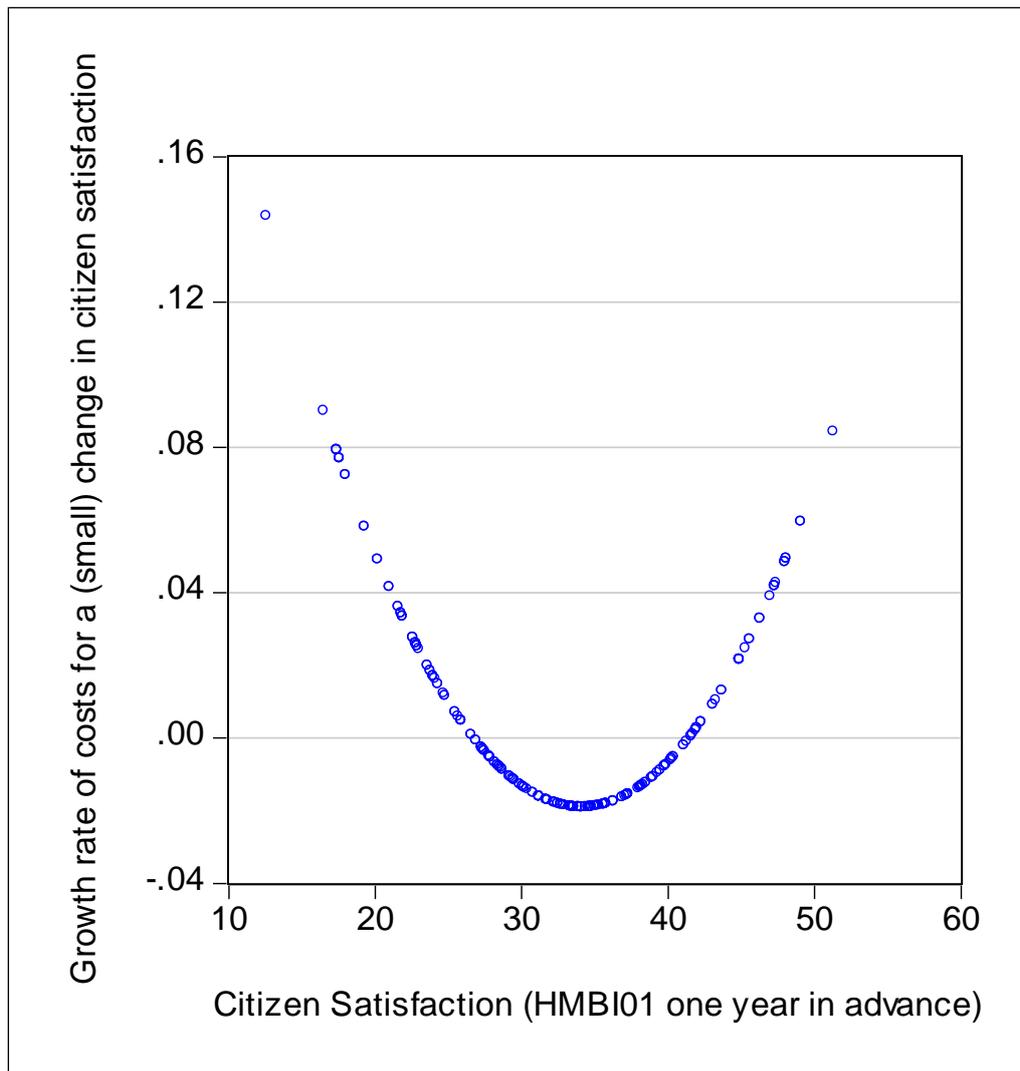
<sup>4</sup> It should be noted that there are 10 observations representing 3 of the smallest authorities that the model estimates to have a negative scale elasticity. Taken literally this would imply that increasing network length would actually reduce total cost. This is clearly counter intuitive, however such results at the extremes of the sample data are not uncommon in these modelling exercises as such extremes are estimated with a high degree of imprecision. For the purpose of the 'what-if analysis tool' we constrain the scale elasticity to be zero or positive. Given that, in reality, the 'what-if analysis tool' is likely to be used for discrete rather than marginal changes e.g. combining two authorities together, it is highly unlikely that this will be an issue in practice. However the need to provide prediction intervals from the 'what-if analysis tool' is something that needs to be incorporated into future research.

- Increasing RDC i.e. the average number of road defects increases cost, probably reflecting the need to do more maintenance to bring the network back up to a desired quality.
- There are three terms in the model capturing the influence of citizen satisfaction on costs. It has been determined that three terms are required to fully capture the relationship (and this is confirmed by examining the intuition behind the implied cost relationship (next paragraph) and the fact that each of the terms is highly statistically significant). Further we are relating the cost in a given year to the Citizen Satisfaction score one year into the future (so 2011/12 cost data is explained by the July 2013 citizen satisfaction score). This is to reflect the lag in citizen perceptions of a (introducing this delayed relationship was suggested at a Project Steering Group meeting and only recently feasible due to the availability of the last Public Satisfaction survey data).

The impact of citizen satisfaction is summarised in Figure 4. This shows the **growth rate** of costs for a one unit increase in citizen satisfaction (which itself is on a scale of 0 to 100). So a large growth rate implies that if citizen satisfaction is raised by 1 unit this is associated with a large proportional increase in cost. Similarly a small growth rate implies only a small proportional increase in cost is associated with an increase of citizen satisfaction of 1 unit. A large growth rate **does not imply** that costs are higher (or lower) than at other values of citizen satisfaction, the growth rate refers to the cost impact of changes in citizen satisfaction around the measured point.

With the above in mind, an intuitive interpretation of Figure 4 is that, at low levels of citizen satisfaction, improving citizen satisfaction is associated with a proportionally higher increase in expenditure. This could reflect two factors. Firstly growth rates are proportional impacts on costs. For a given growth rate, a lower cost base (which would intuitively be associated with low citizen satisfaction) implies a lower absolute cost associated with a unit increase in citizen satisfaction. So to some extent the higher growth rate is just compensating for this relationship. Secondly, this maybe a genuine behavioural phenomenon: increasing citizen satisfaction when it is at a low level has substantial inertia associated with large costs to overcome. At middle (or 'average') levels of citizen satisfaction the growth rate is very small (and even negative for some observations). This could simply reflect that outside of the extreme the relationship between citizen satisfaction and costs is less clear. Ultimately there are many ways to influence citizen satisfaction, not just highway spending. At the high extreme, the growth rate is again high. This could reflect the 'law of diminishing marginal returns'; to achieve increases in citizen satisfaction when it is already high costs a lot.

Figure 4 Growth rate of cost associated with a (small) increase in citizen satisfaction at different levels of citizen satisfaction



The following section discusses a web based tool which is being developed as part of this work. This will allow interrogation of the cost frontier results for each authority in more detail rather than the simple 'average' results discussed above. The aim of the tool is to allow an Authority to conduct 'what-if analysis' with respect to the cost implications of varying the levels of the cost drivers.

### Efficiency Predictions

Once we have estimated the cost frontier we can determine how far each of the 54 Authorities is from the frontier and thus what scope there is for each Authority to potentially make cost savings (subject of course to such an opportunity representing something under control of the Authority). Table 3 gives descriptive statistics for the distribution of efficiency predictions from this model.

On average (Mean) Authorities are found to be 79% efficient. Literally speaking this means, on average Authorities can reduce highway maintenance expenditure (100%-79%=) 21% and continue to maintain the same network, to the same quality and with the same traffic usage.

Examining the distribution further, it can be seen that over 75% of Authorities have efficiency predictions above 72%, which seems intuitive. Only 10% of Authorities have efficiency predictions less than 63% (and, inevitably with any benchmarking analysis, it is likely that these 10% are probably the Authorities which are subject to data issues). Thus in general the spread of efficiency predictions seems intuitive. Of course, what really matters is whether the ranking of Authorities makes intuitive sense and we hope to gain insight into this via workshops, subject to confidentiality issues.

Table 3 Distribution of efficiency predictions for the 51 Authorities<sup>5</sup>

<b>Percentile</b>	<b>Efficiency Score</b>
<b>0%</b>	<b>45%</b>
10%	<b>63%</b>
20%	<b>70%</b>
<b>25%</b>	<b>72%</b>
30%	<b>74%</b>
40%	<b>76%</b>
<b>50%</b>	<b>82%</b>
60%	<b>84%</b>
70%	<b>86%</b>
<b>75%</b>	<b>88%</b>
80%	<b>89%</b>
90%	<b>92%</b>
<b>100%</b>	<b>100%</b>
<b>Mean</b>	<b>79%</b>

## **Results relative to earlier versions**

Since the workshops we have undertaken further analysis. In particular we have incorporated public satisfaction into the analysis. This has changed both the average efficiencies and the rankings. The average efficiency has reduced from 84% to 79%. We note that as a result of incorporating public satisfaction, we have had to exclude authorities that

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<sup>5</sup> The efficiency scores are averaged over the years that each Authority appears in the data, before the distribution is ranked to form the entries in Table 3.

do not participate in the public satisfaction survey directly from the analysis. For the authorities which are only excluded from analysis because they have not been involved in the public satisfaction survey, we will, ex post of model estimation and this report, use the model to predict their efficiency score assuming that the authority received the average public satisfaction score. This is reported in the authority specific results in Section 9 where applicable.

## 5. WINTER SERVICE MODEL

### The Cost Frontier

The cost variable is expenditure on all winter service activities. This covers such activities as gritting, ploughing and capital spend [check]. Winter service expenditure is explained by the following cost drivers:

- Length of the sum of A, B and C classified roads (disaggregating further did not yield sensible results) and also this specification was preferred to including the sum of all roads or including u roads separately.
- Length of the Precautionary Salting Network
- Number of Non Precautionary Days
- Percentage of road length which is classified as rural
- The total of Tonnes of Salt used per annum
- Time dummy variables which pick up systematic variations in expenditure over time (such as the results of abnormally severe winters)
- The citizen satisfaction measure, HMBI15, interacted with a sub-set of the years; 2008, 2009 and 2012. After investigating many functional forms (ways of incorporating citizen satisfaction into the model), interacting the measure with the year of observation was found to yield the most intuitive and best fitting approach. This implies that the relationship between cost and citizen satisfaction can be different for each year. After testing separate interactions for each year, we combined the years 2008, 2009 and 2012 as these had similar coefficient estimates (the benefit of combining is increased precision in the estimated relationship). There was not a significant relationship or even correct sign for the years 2010 and 2011 and so these were dropped from the specification. The intuition of allowing this form, is that depending on the severity of the winter very substantially different amounts of cost are associated with a rise in citizen satisfaction as the higher standard of service has to be maintained for longer or shorter periods depending on the weather . A mild winter may reduce the strength of the relationship between citizen satisfaction and cost as cost tends to be incurred to some extent irrespective of whether citizen receive direct winter clearance. Note, unlike the citizen satisfaction measure in the highways maintenance model, here the citizen satisfaction measure is not offset by one year. Intuitively people notice the performance of winter service directly after the winter under consideration.

For reference, Table 4 presents the parameter estimates of the model. In comparison to the model developed in the pilot study, many explanatory variables have been collected and included in the model. The advantage of this is that this model should provide a 'tighter fit' to the data and thus maximise the chance of Authorities being found to be near the cost frontier. The disadvantages are twofold. Firstly there may be redundant variables i.e. variables which are included which actually are picking up the same effect as other variables. However the workshops that were run in the latter half of 2014 did not point to anything specific being superfluous. Secondly, including more explanatory variables reduces the number of complete observations. Only 34 authorities have (any years of) data for all these variables. In total 120 observations are used. Removing variables will most likely result in more observations/Authorities being included in the model. Note however for those authorities that are missing only one or two variables (but importantly have provided costs) then we can use the model to predict a minimum cost by using an average value for the missing data. We have not undertaken such prediction yet, but could do this in future.

Features of the cost relationship are discussed below:

- Network Size: As a starting point it is most useful to consider the question: How do costs change if the size of the network increases holding the % split between ABC and U roads the same, the % of the network which is rural, the proportion of roads which comprise the precautionary network, and the number of gritting runs per year constant. For this model this means to consider the effect on costs from increasing the length of the precautionary network, length of ABC roads and tonnes of salt used (as the network has got larger but the number of runs is held constant) by a given proportion. This indicates that if the scale of the authority is increased by 1% then costs increase 1.20% ( $=0.570+0.493+0.133$ ); that is, there are dis-economies of scale.
- Saying that, for a given size authority, increasing provision of winter service through increasing the precautionary network by 1% and by increasing correspondingly total salt used by 1%, increases cost by only 0.70% ( $=0.570+0.133$ ). Thus there are increase returns to service provision.
- Authorities with a higher proportion of rural roads, for a given size precautionary network and a given length of ABC roads, have lower winter service costs.
- More non-precautionary days increase costs. For the average authority in sample; a 1 extra precautionary day increases annual costs by 1.6%.
- With respect to the findings on citizen satisfaction, we find a positive relationship for the years 2008(/09), 2009(/10) and 2012(/13). This relationship is only weakly significant (at the 20% level which generally is not seen as very strong). However it is an intuitive relationship i.e. improved citizen satisfaction is associated with higher cost. For the years 2010(/11) and 2011(/12) no statistically significant relationship is

found. In terms of the magnitude of the cost relationship, for the years 2008, 2009 and 2012, a one unit increase in citizen satisfaction is associated with a 0.8% increase in cost.

Table 4 Cost frontier parameter estimates

	Coefficient	Prob <sup>6</sup> .
Constant	4.850107	0.0000
YEAR=2009	0.250268	0.0126
YEAR=2010	0.605867	0.0869
YEAR=2011	0.531103	0.1374
YEAR=2012	0.055344	0.4792
LOG(Precautionary Network Length)	0.570141	0.0000
Non-Precautionary Days	0.016703	0.0000
Non-Precautionary Days ^2	-0.000134	0.0014
Percentage of Highway Length that is in Rural Area	-1.358983	0.0000
LOG(Tonnes of Salt Used)	0.133083	0.0203
LOG(Number of Salt Runs)	0.194013	0.0001
LOG(Length of A_B_C Roads)	0.493068	0.0000
(Citizen Satisfaction)*(YEAR=2008,2009 or 2012)	0.008144	0.1985

Number of observations =120 , Number of Authorities = 34

## Efficiency Predictions

Once we have estimated the cost frontier we can determine how far each of the 34 Authorities is from the frontier and thus what scope there is for each Authority to potentially make cost savings (subject of course to such an opportunity representing

<sup>6</sup> Prob. is a number which characterises the uncertainty with respect to the estimate. In particular it gives the minimum statistical significance level which is required to reject the null hypothesis that the variable has no influence on costs. The lower the number, the greater the chance that the 'true' parameter is different from 0. A common criteria is to state that a variable is statistically significant is  $p < 0.05$ , or equivalently, the variable is statistically significant at the 5% level.

something under control of the Authority). Table 5 gives descriptive statistics for the distribution of efficiency predictions from this model.

On average (Mean) Authorities are found to be 92% efficient. Literally speaking this means, on average Authorities can reduce highway maintenance expenditure (100%-92%=) 8% and continue to maintain the same network, do the same number of salting runs etc.

Examining the distribution further, it can be seen that over 75% of Authorities have efficiency predictions above 90%, which seems a little high. Only 10% of Authorities have efficiency predictions less than 88% which is remarkably high. One possible explanation for this is that efficiency here is evaluating a relatively narrow set of management decisions. In particular by including explanatory variables such as tonnes of salt used and number of runs undertaken, we are not considering whether the number of runs or salt used (i.e. spread density) is optimal, instead we assume that it is when evaluating performance. Thus there is an argument that efficiency differences should be small when efficiency is measured using this model. That is not to say that understanding the determinants of inefficiency (such as contracting model) are not interesting however.

Table 5 Distribution of efficiency predictions for the 33 Authorities<sup>7</sup>

<b>Percentile</b>	<b>Efficiency Score</b>
<b>0%</b>	<b>77%</b>
10%	<b>88%</b>
20%	<b>89%</b>
<b>25%</b>	<b>90%</b>
30%	<b>90%</b>
40%	<b>92%</b>
<b>50%</b>	<b>92%</b>
60%	<b>93%</b>
70%	<b>94%</b>
<b>75%</b>	<b>94%</b>
80%	<b>95%</b>
90%	<b>97%</b>
<b>100%</b>	<b>100%</b>
<b>Mean</b>	<b>92%</b>

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<sup>7</sup> The efficiency scores are averaged over the years that each Authority appears in the data, before the distribution is ranked to form the entries in Table 3.

## 6. STREET LIGHTING MODEL

The street lighting cost category was included in the Pilot Study. As such this work is a continuation. While new data was requested, such as proportion of units LED and proportion of units on part time operation, the data response rate for these variables were not sufficient to include them in the analysis. As such the variables available for analysis were the same as for the Pilot Study.

### The Cost Frontier

The cost category is all street lighting expenditure. Cost drivers are the number of lighting columns and the citizen satisfaction measure (KBI25) relating to satisfaction with street lighting. This measure is included in the model as the value from the proceeding year i.e. we use the value surveyed 16 months after the end of the financial year we are modelling. The motivation for doing is this is that it is important to recognise the lag effect in measuring citizen satisfaction.

Compared to the model in the Pilot Study, this model does not contain the explanatory factor of the proportion of lighting units operational. The reason for the lack of inclusion was that when it was included, the implied relationship with cost was negative i.e. the fewer lighting units that were inoperative the lower the cost. This seems counter intuitive given that it would be expected that the higher proportion of lighting units operational, the quicker a response required when a light failed (to maintain over time the same level of operational units). This is counter to the finding of a positive relationship in the Pilot Study.

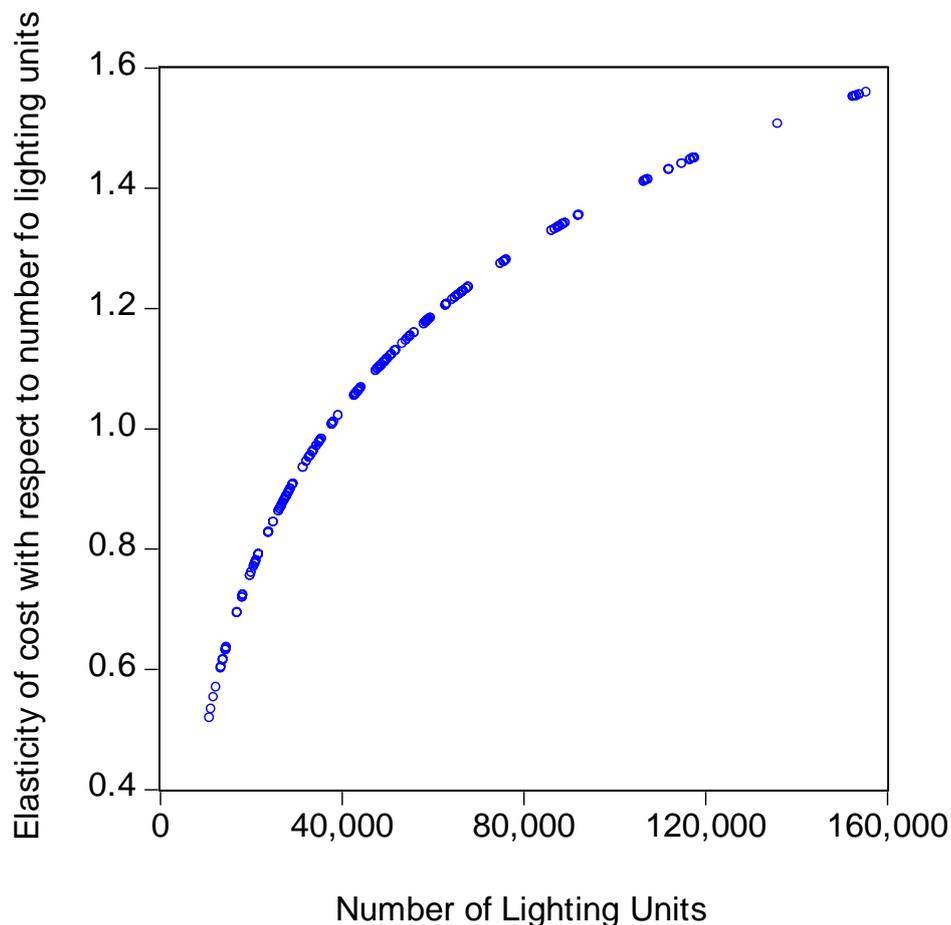
The functional form adopted is flexible, i.e. the relationship between cost and the two cost drivers varies with the level of the cost drivers. As such care has to be taken in interpretation. Table 6 reports the parameter estimates for the model. There are two key aspects to focus on:

- The results on economies of scale: the variables relating to number of lighting columns capture the relationship between cost and the size of the authority. For the average authority, a literal interpretation of the model estimates is that a 1% increase in the number of street lights maintained results in a 1.13% increase in costs i.e. at the size of the average authority, unit costs (cost divided by number of street lights) increase if that authority gets larger; that is there are diseconomies of scale at the sample mean. However the hypothesis that this estimate is consistent with the null hypothesis of constant returns to scale i.e. constant unit cost cannot be rejected.

However, the model formulation means that this relationship is flexible enough to allow economies of scale to vary with the number of lighting columns. Figure 5 summarises this relationship for the authorities in sample. It shows that small authorities (measured by number of lighting columns) suffer from economies of

scale, that is they have unit costs which fall as they get larger. However eventually an authority gets so large that unit costs start to rise again. This minimum efficient scale point is found to be approximately 40 000 lighting units (elasticity=1).

Figure 5 Elasticity of cost with respect to the number of lighting units



- In the same way as adopted in the Highways Model, there are three terms in the model capturing the influence of citizen satisfaction on costs. It has been determined that three terms are required to fully capture the relationship (and this is confirmed by examining the intuition behind the implied cost relationship (next paragraph) and the fact that each of the terms is highly statistically significance).

The impact of citizen satisfaction is summarised in Figure 6. This shows the **growth rate** of costs for a one unit increase in citizen satisfaction (which itself is on a scale of 0 to 100). So a large growth rate implies that if citizen satisfaction is raised by 1 unit this is associated with a large proportional increase in cost. Similarly a small growth rate implies only a small proportional increase in cost is associated with an increase of citizen satisfaction of 1 unit. A large growth rate **does not imply** that costs are

higher (or lower) than at other values of citizen satisfaction, the growth rate refers to the cost impact of changes in citizen satisfaction around the measured point.

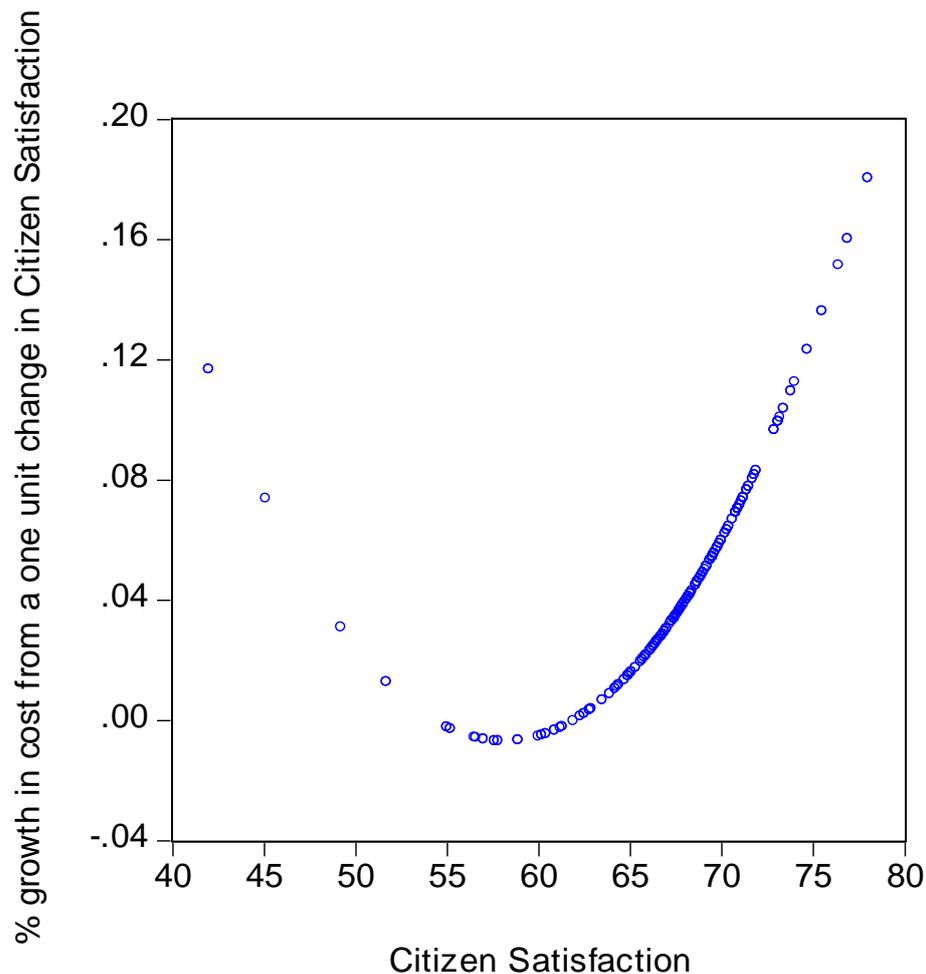
With the above in mind, an intuitive interpretation of Figure 6 is that for low levels of citizen satisfaction a high proportional increase in expenditure is associated with improving citizen satisfaction. This could reflect two factors. For a given growth rate, a lower cost base (which would intuitively be associated with low citizen satisfaction) implies a lower absolute cost associated with a unit increase in citizen satisfaction. So to some extent the higher growth rate is just compensating for this relationship. Secondly, this maybe a genuine behavioural phenomenon; increasing citizen satisfaction when it is at a low level has substantial inertia associated with large costs to overcome. At middle (or 'average') levels of citizen satisfaction the growth rate is very small (and even negative for some observations). This could simply reflect that outside of the extreme the relationship between citizen satisfaction and costs is less clear. Ultimately there are many ways to influence citizen satisfaction, not just spending on Street Lighting. At the high extreme, the growth rate is again high. This could reflect the 'law of diminishing marginal returns'; to achieve increases in citizen satisfaction when it is already high costs a lot.

Table 6 Parameter estimates for the cost frontier

	Coefficient	Prob.
Constant	-16.29098	0.3752
LOG(Street Lighting numbers)	1.133915	0.0000
LOG(Street Lighting numbers)^2	0.203035	0.0608
Street Lighting numbers >150000	-0.522655	0.1053
YEAR=2009	-0.132084	0.2903
YEAR=2010	0.013284	0.9197
YEAR=2011	0.050311	0.7066
YEAR=2012	0.147868	0.3153
Citizen satisfaction	1.598334	0.0827
(Citizen satisfaction)^2	-0.027611	0.0684
(Citizen satisfaction) ^3	0.000158	0.0540

Number of observations = 180 Number of authorities = 50

Figure 6 Growth rate of cost associated with a (small) increase in citizen satisfaction at different levels of citizen satisfaction



### Efficiency Predictions

Once we have estimated the cost frontier we can determine how far each of the 50 Authorities is from the frontier and thus what scope there is for each Authority to potentially make cost savings (subject of course to such an opportunity representing something under control of the Authority).

Firstly, it should be recognised the special difficulties in deriving these efficiency predictions from this model, which has implications for how robust the efficiency predictions from this model should be viewed. The conventional means of computation of the efficiency scores i.e. the pooled approach used in the first two models, fails to find any reasonable variation in efficiency from this model. Further other approaches (such as the time invariant approach used as a complement in the Gully model – see next section) also yielded very implausible results. The only approach that yielded efficiency predictions which has roughly a sensible distribution was to adopt a relatively sophisticated computation known as a True Random

Effects approach (Greene, Journal of Econometrics, 2005). Ultimately the problem appears to be in the distribution of the data, particularly the cost data. For many authorities it is fluctuating relatively widely from year to year. This, in turn, implies a substantial amount of unexplained variation in any estimated model<sup>8</sup>, which results in very unstable inefficiency predictions (unstable from one method to another). It is recommended that there is a working group formed to explore the reasons for the cost data variations to take this model forward.

However, we proceed to describe the distribution of the predicted efficiency scores. Table 7 gives descriptive statistics for the distribution of efficiency predictions from this model. The average score is 92% which literally implies that on average an authority can reduce their costs by (100-92=) 8% can still maintain the same street lighting network at the same citizen satisfaction. This seems plausible

However there are two specific issues with this distribution. First there is a lot of variation within the years for each authority. This is averaged away and so not reflected in this distribution (footnote 9 is important in explaining the averaging process). Second, the middle 50 percentile only has an efficiency variation of five percentage points. This is partly a symptom of the first point. Overall a further iteration with stakeholders is required to improve this model.

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<sup>8</sup> One simple way to quantify this unexplained part of the model is to examine the R-squared from the regression. This shows the proportion of the variation in the (log) cost variable explained by the regression variables; thus a higher figure indicates lower unexplained variation. For this model the R-Squared is 0.57, for the other cost categories the R-Squared is in excess of 0.85, indicating that this model has poor explanatory power relative to the models for the other cost categories.

Table 7 Distribution of efficiency predictions for the 50 Authorities<sup>9</sup>

<b>Percentile</b>	<b>Efficiency Score</b>
<b>0%</b>	<b>75%</b>
10%	<b>86%</b>
20%	<b>89%</b>
<b>25%</b>	<b>91%</b>
30%	<b>92%</b>
40%	<b>92%</b>
<b>50%</b>	<b>93%</b>
60%	<b>95%</b>
70%	<b>95%</b>
<b>75%</b>	<b>95%</b>
80%	<b>96%</b>
90%	<b>98%</b>
<b>100%</b>	<b>100%</b>
<b>Mean</b>	<b>92%</b>

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<sup>9</sup> The efficiency scores are averaged over the years that each Authority appears in the data, before the distribution is ranked to form the entries in Table 3.

## 7. GULLY CLEARANCE MODEL

### The Cost Frontier

The Gully Clearance model is the first time that this cost category has entered the analysis; that is, it was not in the pilot study. As a result the model should be seen as a 'first pass' at modelling this cost category. Further discussions at the working groups held in October and November pointed to this being a difficult cost category to model, partly reflecting the lack of robust asset register data.

For this analysis we have the following variables available to explain gully clearance costs:

- Number of Gullies – This is a measure of the relevant scale of the operation
- Number of Gullies Cleared per Annum – This captures the intensity of activity
- Proportion of network (by km) in rural areas – This captures the likely difference in complexity in the drainage network in rural and urban areas.
- Proportion of network (by km) which is U road – U roads could be conceptualised as requiring a lower drainage provision than A, B or C roads, all other things equal.
- Dummy variables capturing year on year systematic expenditure differences (common to all authorities)
- Note, no citizen satisfaction measure is available for this cost category (there has recently been a relevant question added for the year 2012 onwards, but given this is the last year in sample, including it would severely limit the sample size).

The parameter estimates of the cost frontier are given in Table 8. The form of the model is again a flexible functional form (similar to the highways and street lighting models). In general this seems a sensible model:

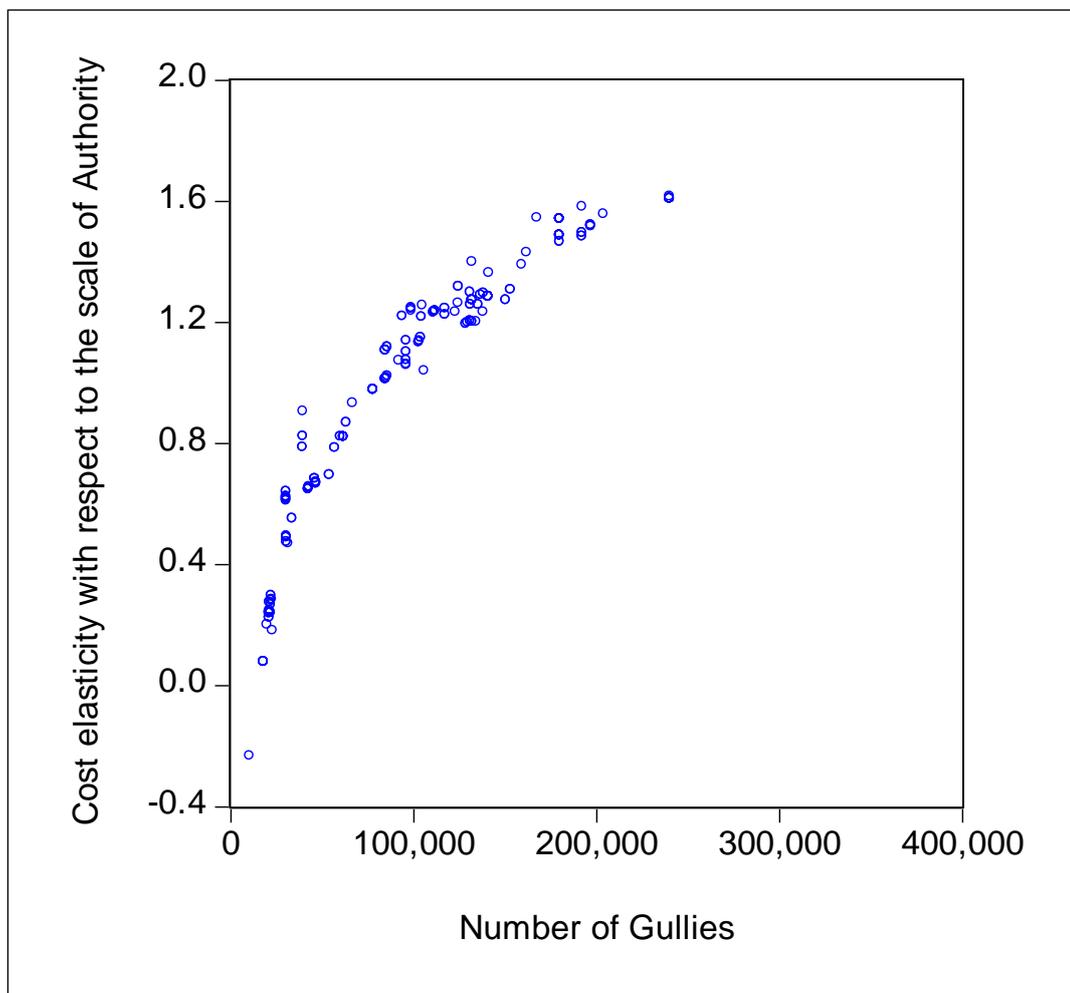
- In terms of how costs change as the scale or size of the operation increases, this can be seen in Figure 6. The plot shows how the cost elasticity with respect to the scale of operation increases (here allowing both the number of gullies and the number of gullies cleared per annum to increase<sup>10</sup>). It shows that there is an increasing elasticity, indicating that initially there are falling unit costs (cost per gully) from expanding the scale of an authority. However there comes a point, at approximately

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<sup>10</sup> The number of gullies cleared has to increase otherwise the computation would assume that the network size increased but that no more gullies were cleared.

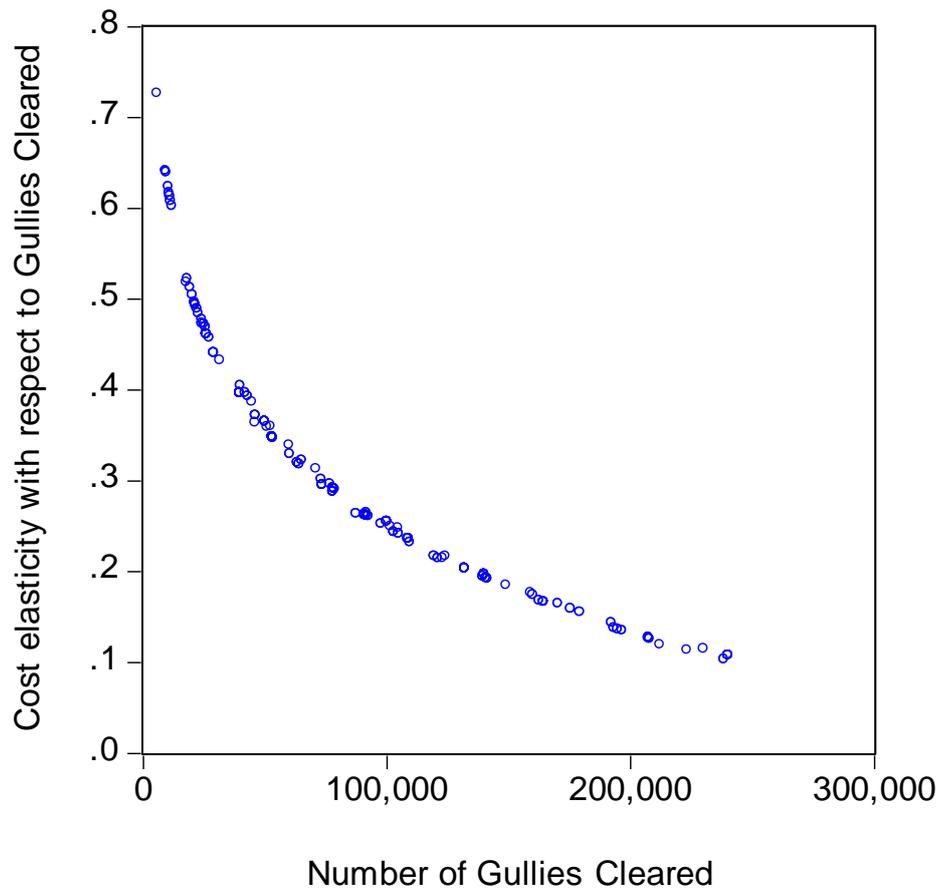
100 000 gullies, when diseconomies of scale kick in and unit costs start to rise. This is intuitive. At the sample mean of the data, the elasticity has a value of 1.11, however the null hypothesis that this estimate is equal to one can not be rejected (at the 10% level), so for the average authority, we conclude that they are operating close to the minimum efficient scale point (i.e. minimum average costs (at least if they are efficient)). Of course, there are smaller and larger authorities around the mean.

Figure 6 Cost elasticity with respect to the scale of Authority



- There are different findings for examining, for a fixed size of authority i.e. a fixed number of gullies, how costs change when more gullies are cleared. The relevant cost elasticity is shown in Figure 7. This shows that for all authorities there are economies of gully clearance i.e. unit costs (average cost divided by the number of gully cleared) fall as more gullies are cleared for a fixed size network of gullies. At the sample mean the cost elasticity is 0.26 which indicates that a 1% increase in gullies cleared results in an increase in cost of only 0.26%. Further for authorities which clear a large amount of gullies, the cost of further increase is lower than for an authority clearing fewer gullies i.e. the elasticity falls.

Figure 7 Elasticity of cost with respect to the number gullies cleared per annum



- Both the proportion of the network length that is in rural areas and the proportion of network which is U road are found to have a negative effect on costs. This is as expected given the likely lower complexity of rural drainage systems and the less demanding u road system.
- The year dummy variables are found to be statistically insignificant but are retained to capture any inflation or systematic input price variation over time.

Table 8 Parameter estimates of the Gully Clearance cost frontier

	Coefficient	Prob.
Constant	15.60349	0.0000
LOG(Number of Gullies)	0.851189	0.0000
LOG(Number of Gullies Cleared)	0.262507	0.0069
LOG(Number of Gullies) <sup>2</sup>	0.335168	0.0511
LOG(Number of Gullies Cleared) <sup>2</sup>	-0.097442	0.3630
LOG(Number of Gullies)*LOG(Number of Gullies Cleared)	0.043248	0.8736
Percentage of Network in Rural Areas	-0.948507	0.0149
Proportion of Network that is U Road	-3.069134	0.0004
YEAR=2009	0.041510	0.6037
YEAR=2010	-0.053091	0.5664
YEAR=2011	-0.059550	0.4643
YEAR=2012	0.010913	0.8930

Number of observations =131 , Number of Authorities = 40

### Efficiency Predictions

Once we have estimated the cost frontier we can determine how far each of the 40 Authorities is from the frontier and thus what scope there is for each Authority to potentially make cost savings (subject of course to such an opportunity representing something under control of the Authority). Table 9 gives descriptive statistics for the distribution of efficiency predictions from this model. The efficiency predictions are actually produced from two methods of computing efficiency from cost frontiers (one approach – which is the one adopted for the highways and winter service model – is to allow for flexible time variation in inefficiency, while the other is to assume inefficiency is time invariant). Importantly, both methods yield very similar predictions in terms of rankings of authorities, but both approaches have merits in this case; hence why they are averaged.

Efficiency is found to be 83% on average. This means that for the average authority, costs can be reduced by (100-83=)17% if the authority adopted best practice, all other things equal i.e. they had the same network and cleared the same number of gullies per annum. 75% of authorities have efficiency scores above 75% and this seems intuitively reasonable.

Table 9 Summary of the efficiency predictions

<b>Percentile</b>	<b>Efficiency Score</b>
<b>0%</b>	<b>64%</b>
10%	<b>68%</b>
20%	<b>75%</b>
<b>25%</b>	<b>75%</b>
30%	<b>76%</b>
40%	<b>78%</b>
<b>50%</b>	<b>81%</b>
60%	<b>87%</b>
70%	<b>88%</b>
<b>75%</b>	<b>91%</b>
80%	<b>95%</b>
90%	<b>98%</b>
<b>100%</b>	<b>100%</b>
<b>Mean</b>	<b>83%</b>

## 8. APPENDIX: DETAILED ECONOMIC AND STATISTICAL CONCEPTS

### Interpreting the minimum cost frontier

The cost frontier relates cost to the drivers of cost. In order to estimate this relationship, further structure needs to be imposed on the relationship. In particular we estimate the model by assuming that the model is a constant elasticity model. We do this for a number of reasons. Firstly it allows us to easily derive the efficiency scores from the model. Second it is easy to estimate and the coefficients (the values we estimate) can be interpreted as cost elasticities. A cost elasticity with respect to cost driver  $x$  is the % change in cost resulting from a 1% change in cost driver  $x$ . A positive cost elasticity implies a positive relationship between cost and the driver; while negative cost elasticity implies a negative relationship between cost and the driver. Further the size of the coefficient has a useful interpretation:

- If (in absolute value) the elasticity is equal to one, then costs change proportionally with the cost driver. If we consider the cost driver to be output then an elasticity value of one indicates constant returns to scale. This implies that average costs (or unit costs) do not change as the scale of operation increases. In practice this means that large authorities do not face scale advantages (or disadvantages) relative to smaller authorities.
- If (in absolute value) the elasticity is less than one, then costs change proportionally less with the cost driver. Again, if we consider the cost driver to be output then an elasticity value of one indicates increasing returns to scale. This implies that average costs (or unit costs) fall as the scale of operation increases. This implies that a larger authority has a unit cost advantage over a smaller authority. Notice that this is a property of the cost relationship; thus any efficiency score should not penalize a smaller authority for simply being small. Thus we control for these effects separately to the efficiency score computation<sup>11</sup>.
- If (in absolute value) the elasticity is less than one, then costs change proportionally more with the cost driver. Again, if we consider the cost driver to be output then an elasticity value of one indicates decreasing returns to scale. This implies that average costs (or unit costs) increase as the scale of operation increases. This implies that a larger authority has a unit cost disadvantage over a smaller authority. Again, notice that this is a property of the cost relationship; thus any efficiency score should not penalize a larger authority for simply being large. Thus we control for these effects separately to the efficiency score computation.

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<sup>11</sup> Findings on economies of scale may be useful in evaluating the potential for unit cost saving from merging functions across a number of authorities however.

Statistical note: The constant elasticity model is estimated by first transforming variables into logarithms (the statistical reason for doing this is that the model becomes linear in parameters which makes life easier). Further, we can consider (and test) generalisations to this model such that the elasticities are no longer constant but vary with the level of the cost drivers. This provides a better fit of the data, but potentially introduces spurious accuracy. At this early stage of the work we maintain the constant elasticity model.

## **Statistical testing and significance**

When we estimate a model, we are trying to use a sample of data (in this case from 46 authorities for a select number of years) to learn about the properties of the cost frontier for the population (in this case all authorities over many years). Thus any numbers that we generate will have a degree of error around them in the sense of how close they are to the 'true' values. We can use statistical testing to better understand if our estimates are different from a given level. An example would be we wish to test whether a cost driver does actually impact on cost. In this case we want to find evidence against the value of the relevant cost elasticity being zero (no impact). This is called the null hypothesis.

Importantly, a necessary limitation of statistical analysis is that we can never say with certainty that an estimate is different from a given value; there is always some (hopefully small) probability that the true estimate could be zero (in the example above) irrespective of the value of our estimate. Instead we make probabilistic statements. In particular we compute a test which allows us to state whether we can reject the null hypothesis at a certain significance level. The significance level represents the probability that we reject the null hypothesis when it is true i.e. the percentage of times (in resampling) that we make the wrong judgement in rejecting the null. Clearly we wish to reject the null and have a very low chance of us being wrong. Thus a statistical test reports the minimum statistical significance level possible to reject the null (reported as a p-value). Ultimately we have more faith in our decision to reject the null if the p-value is small.

It is important to note the following: statistical testing only allows us to reject a null hypothesis; importantly we cannot accept a null hypothesis through statistical testing alone. This is important and best illustrated by an example. Consider if we are modelling street lighting costs and find that we cannot reject the null hypothesis that the cost elasticity with respect to number of street lighting columns is zero (fortunately in Section 4 we show this is not the case!). If we accepted the null hypothesis then we would be saying that street lighting costs are not impacted upon by the number of street lights! But this is not what the statistical test would imply. All it would say is that we find no evidence against the

hypothesis, not that it itself is true.<sup>12</sup> Thus it is likely that we would retain number of street lighting columns in the model.

### **Statistical estimation methodology**

There are a number of statistical techniques that can be used to estimate the cost frontier and predict each authority's efficiency score. Most readers will have heard about linear regression. This is a useful technique but does not allow for an authority to be operating above the minimum possible cost. As such we have to depart from the usual "fitting a line through a cloud of points".

For the purpose of this report we adopt the techniques known as 'pooled stochastic frontier analysis'. The advantages of this approach, relative to other approaches, can be summarised as:

- The method accounts for statistical noise as well as inefficiency. Thus there is an attempt to distinguish between random events outside the model which influence costs and the remaining inefficiency
- The method produces plausible predictions of inefficiency as compared to other approaches which ignore statistical noise (where the efficiency scores are implausibly small)
- The method can deal with the highly unbalanced nature of the panel. This presents problems to more standard methods which are used to analyse panel data since for a large number of authorities we only have one or two years of data.

However it is also important to acknowledge the disadvantages with this approach, primarily the need for distributional assumptions to be made to identify noise from inefficiency. Ultimately there is little choice at present as to which approach to use. As the dataset develops, and in particular as the number of years per authority increases, so more panel data specific methods (which are more robust) can be applied.

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<sup>12</sup> Intuitively the reason for this distinction is as well as failing to reject the null hypothesis of zero impact, we would also fail to reject many other possible null hypotheses including those that make sense!

## Full Statistical Output

For reference, the full statistical output for estimation of the cost frontiers is provided below:

Highways model

Dependent Variable: LOG(HIGHEXP)				
Method: Panel Least Squares				
Date: 12/01/14 Time: 20:28				
Sample: 2008 2012 IF STR<>63				
Periods included: 5				
Cross-sections included: 51				
Total panel (unbalanced) observations: 145				
Period weights (PCSE) standard errors & covariance (d.f. corrected)				
	Coefficient	Std. Error	t-Statistic	Prob.
C	12.07246	1.519077	7.947235	0
LOG(A_B_C_ROADM)	0.598615	0.249882	2.395591	0.018
LOG(A_B_C_ROADM)^2	0.252549	0.30836	0.819007	0.4143
YEAR=2009	-0.0599	0.139351	-0.429834	0.668
YEAR=2010	0.009003	0.118828	0.075763	0.9397
YEAR=2011	0.066629	0.130504	0.510547	0.6105
YEAR=2012	-0.0008	0.126703	-0.006278	0.995
LOG(UROADSM)	0.070764	0.29705	0.238223	0.8121
LOG(UROADSM)^2	1.000454	0.637707	1.56883	0.1191
LOG(A_B_C_ROADM)*LOG(UROADSM)	-0.97845	0.874232	-1.119212	0.2651
RDC	0.023207	0.008155	2.845878	0.0051
LOG(TDENM)	0.106203	0.175176	0.606267	0.5454
HMBIO1LAG	0.389815	0.150744	2.585935	0.0108
HMBIO1LAG^2	-0.01198	0.004791	-2.500486	0.0136
HMBIO1LAG^3	0.000117	4.90E-05	2.385188	0.0185
R-squared	0.805762	Mean dependent var		16.28177
Adjusted R-squared	0.784844	S.D. dependent var		0.947569
S.E. of regression	0.439529	Akaike info criterion		1.291472
Sum squared resid	25.11416	Schwarz criterion		1.59941
Log likelihood	-78.6317	Hannan-Quinn criter.		1.416598
F-statistic	38.5201	Durbin-Watson stat		0.514798
Prob(F-statistic)	0			

Winter Service model

Dependent Variable: LOG(WINTER_EXP)				
Method: Panel Least Squares				
Date: 12/01/14 Time: 20:32				
Sample: 2008 2012 IF STR<>63				
Periods included: 5				
Cross-sections included: 34				
Total panel (unbalanced) observations: 120				
Period weights (PCSE) standard errors & covariance (d.f. corrected)				
	Coefficient	Std. Error	t-Statistic	Prob.
C	4.850107	0.583534	8.311611	0.0000
YEAR=2009	0.250268	0.098607	2.53803	0.0126
YEAR=2010	0.605867	0.350691	1.727636	0.0869
YEAR=2011	0.531103	0.354852	1.496688	0.1374
YEAR=2012	0.055344	0.077943	0.710053	0.4792
LOG(PREC_NETW)	0.570141	0.11082	5.144735	0.0000
NONPREC_DAYS	0.016703	0.003907	4.274592	0.0000
NONPREC_DAYS^2	-0.000134	4.09E-05	-3.282611	0.0014
PERC_RURAL	-1.358983	0.301544	-4.506753	0.0000
LOG(TONNES_SALT)	0.133083	0.056474	2.35653	0.0203
LOG(SALT_RUNS)	0.194013	0.048081	4.035096	0.0001
LOG(A_B_C_ROAD)	0.493068	0.095282	5.174821	0.0000
(HMBI15)*((YEAR=2008)+(YEAR=2009)+(YEAR=2010)+(YEAR=2011)+(YEAR=2012))	0.008144	0.006294	1.29397	0.1985
R-squared	0.94341	Mean dependent var	14.18146	
Adjusted R-squared	0.937063	S.D. dependent var	1.072862	
S.E. of regression	0.269151	Akaike info criterion	0.314919	
Sum squared resid	7.751351	Schwarz criterion	0.616897	
Log likelihood	-5.895145	Hannan-Quinn criter.	0.437554	
F-statistic	148.6482	Durbin-Watson stat	0.647006	
Prob(F-statistic)	0			

### Street Lighting Model

Dependent Variable: LOG(LIGHT_EXP)				
Method: Panel Least Squares				
Date: 12/02/14 Time: 13:22				
Sample: 2008 2012				
Periods included: 5				
Cross-sections included: 54				
Total panel (unbalanced) observations: 180				
Period weights (PCSE) standard errors & covariance (d.f. corrected)				
	Coefficient	Std. Error	t-Statistic	Prob.
C	-16.291	18.32406	-0.889049	0.3752
LOG(LIGHT_NOM)	1.133915	0.093003	12.19224	0
LOG(LIGHT_NOM)^2	0.203035	0.107557	1.887699	0.0608
LIGHT_NO>150000	-0.52266	0.320983	-1.628295	0.1053
YEAR=2009	-0.13208	0.124521	-1.060733	0.2903
YEAR=2010	0.013284	0.131633	0.100913	0.9197
YEAR=2011	0.050311	0.133425	0.377069	0.7066
YEAR=2012	0.147868	1.47E-01	1.007199	0.3153
KBI25LAG	1.598334	0.915676	1.745524	0.0827
KBI25LAG^2	-0.02761	0.015054	-1.834158	0.0684
KBI25LAG^3	0.000158	8.16E-05	1.940402	0.054
R-squared	0.568766	Mean dependent var	14.45223	
Adjusted R-squared	0.543249	S.D. dependent var	0.846018	
S.E. of regression	0.571767	Akaike info criterion	1.778993	
Sum squared resid	55.24903	Schwarz criterion	1.974118	
Log likelihood	-149.109	Hannan-Quinn criter.	1.858108	
F-statistic	22.28987	Durbin-Watson stat	0.200887	
Prob(F-statistic)	0			

### Gully Clearance Model

Dependent Variable: LOG(GULLY_EXP)				
Method: Panel Least Squares				
Date: 12/04/14 Time: 13:06				
Sample: 2008 2012				
Periods included: 5				
Cross-sections included: 40				
Total panel (unbalanced) observations: 131				
Period weights (PCSE) standard errors & covariance (d.f. corrected)				
	Coefficient	Std. Error	t-Statistic	Prob.
C	15.60349	0.731819	21.32152	0
LOG(NO_GULLIESM)	0.851189	0.116281	7.320123	0
LOG(NO_GULLIES_CLEAREDM)	0.262507	0.095393	2.751835	0.0069
LOG(NO_GULLIESM)^2	0.335168	0.170122	1.970159	0.0511
LOG(NO_GULLIES_CLEAREDM)^2	-0.09744	0.10671	-0.91314	0.363
LOG(NO_GULLIESM)*LOG(NO_GULLIE	0.043248	0.271213	0.159461	0.8736
PERC_RURAL	-0.94851	0.383774	-2.47153	0.0149
UPROPORTION	-3.06913	8.38E-01	-3.66265	0.0004
YEAR=2009	0.04151	0.07975	0.520505	0.6037
YEAR=2010	-0.05309	0.092344	-0.57492	0.5664
YEAR=2011	-0.05955	0.081112	-0.73417	0.4643
YEAR=2012	0.010913	0.080954	0.134801	0.893
R-squared	0.867583	Mean dependent v	13.00277	
Adjusted R-squared	0.855343	S.D. dependent va	0.799386	
S.E. of regression	0.304037	Akaike info criteri	0.543799	
Sum squared resid	11.00019	Schwarz criterion	0.807176	
Log likelihood	-23.6188	Hannan-Quinn crit	0.650821	
F-statistic	70.87957	Durbin-Watson sta	0.452731	
Prob(F-statistic)	0			