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1     **Conceptualising Farming Systems for Agricultural Development Research:**  
2                     **Cases from Eastern and Southern Africa**

3  
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1 **Abstract**

2

3 In the context of broad scale system changes (e.g. climate change) and the  
4 prioritisation of impact-at-scale development, there is a particular need for farming  
5 systems research (FSR) to improve our understanding of the links between systems  
6 at multiple scales. Drawing on three empirical case studies of large-scale agricultural  
7 interventions in eastern and southern Africa, we highlight problems that arise from  
8 conceiving and justifying interventions on the basis of the simple aggregation of  
9 farms into large collective systems. We review changes in the approach and  
10 concepts of FSR and point to the value of farming systems concepts that go beyond  
11 these aggregations, and find ways to capture the multi-level system dynamics that  
12 link on-farm decision making to broader political, social, and environmental changes.  
13 Recent attempts at more accurately conceptualising the domain of FSR, and drawing  
14 distinctions between 'farms', 'systems', and 'systems of farming', represent a useful  
15 contribution to such work.

16

17

18

## 1 **Introduction**

2

3 In the face of multifaceted uncertainties and the complex challenges of adaptation in  
4 Africa's agricultural sector, the use of a 'systems' approach is increasingly favoured  
5 across the interlinked epistemic communities of agricultural research and policy  
6 (Collinson, 1987, Dixon, 2000, Darnhofer et al., 2012a). Such an approach  
7 recognises the contextual and dynamic nature of smallholder agricultural production  
8 and enables analysis of both biophysical and human processes that span temporal  
9 and spatial scales. Particularly since the 1980s, agricultural researchers have  
10 recognised the ways that interconnected and historically embedded social,  
11 economic, cultural, political and ecological processes interact to shape the dynamic  
12 contexts within which farmers make decisions (Collinson, 2000).

13

14 'Farming systems research' (FSR), the once proudly adopted label of a new and  
15 emerging discipline, was closely linked with developments in participatory research  
16 and the 'farmer first' movement (Chambers and Jiggins, 1987, Chambers et al.,  
17 1990), with obvious complementarities between the conceptualisation of multifaceted  
18 and localised systems, and the insights that might be gained from drawing on the  
19 knowledge of the farmers that experience this complexity first-hand. Whilst  
20 participation was once a central tenet of FSR, as the field has grown, approaches  
21 and applications within it have inevitably diversified. As a result, the FSR label itself  
22 is increasingly seen as a catch-all concept (Sands, 1986, Noe and Alrøe, 2012,  
23 Leon-Velargde et al., 2008, Hart, 2000), inclusive not only of investigations in to  
24 farm-scale processes, but of landscape scale modelling (Feola et al., 2012) and

1 economic analyses of data from surveys of large populations of farms of similar  
2 resources and activities (Dixon et al., 2001).

3

4 In response to this divergence, recent discussions over the appropriateness and  
5 application of the central 'farming systems' concept, and attempts to rethink it (Giller,  
6 2013, Sumberg et al., 2013) are overdue. Dixon's (2001) recognition of individual  
7 'farm systems' within broader 'farming systems', Giller's (2013) acknowledgement of  
8 the diversity, interactions, and interdependencies of farm systems (i.e. the  
9 heterogeneity of Dixon's 'farming system') and Sumberg et al.'s (2013) further  
10 distinction of a 'system of farming', to represent the systematic nature of on-farm  
11 decision-making, are all important contributions.

12

13 Drawing on these concepts, this paper presents a set of theoretically-grounded  
14 analyses of case studies of agricultural technology and research-based interventions  
15 in eastern and southern Africa, in which we make a distinction between the  
16 assumptions that underpin these large-scale system interventions and the farm  
17 system-level constraints and dynamics that determine the way that these  
18 interventions are experienced.

19

20 In reflecting on these cases and the recent history of development and disciplinary  
21 diversity within FSR, we recognise the value of a systems approach to  
22 understanding the political, social, environmental, and economic dynamics between,  
23 and beyond diverse and interacting farm systems. The implications of this are drawn  
24 out in the discussion, which suggests (in accordance with Giller) that a multi-level  
25 concept of farming systems, and (in accordance with Sumberg et al.) a focus on the

1 systematic nature of decision-making, can offer important insights into, and even a  
2 means of re-negotiating, pathways of agricultural development.

3

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7

## 8 **Background**

9

10 A conceptualisation of farming as a bounded system in which multifaceted and  
11 historically-embedded component parts – social, political, ecological, climatic,  
12 cultural, and economic processes – interact in dynamic ways, and a focus on these  
13 multiple system interactions, is at the core of an increasingly diverse field of  
14 agronomic research (Byerlee et al., 1982, Collinson, 1987, Collinson, 2000,  
15 Darnhofer et al., 2011, DeWalt, 1985, Dixon, 2000, Gibbon, 2012, Maxwell, 1986,  
16 Quiroz et al., 2000, Ruthenberg, 1980). FSR became popularised as an approach to  
17 understanding the challenges of translating a green revolution of agricultural  
18 modernisation into the heterogeneous production environments of Africa and Latin  
19 America in the late 1970s (Collinson, 2000, Norman, 1995). The institutions of the  
20 Consultative Group on International Agricultural Research (CGIAR), primarily  
21 concerned with identifying barriers to the adoption of new technologies and  
22 techniques, began to acknowledge the ways in which context-specific access to  
23 agricultural inputs and output markets and the geographic distribution of poor soils  
24 acted to constraint the choices of smallholder farmers (Norman, 1995, Norman,  
25 1978).

1  
2 In collaboration with national agricultural research centres, particularly in southern  
3 and eastern Africa and Latin America, new research programmes within the CGIAR  
4 institutions emerged. In accordance with the participatory turn of the 1980s, these  
5 involved interdisciplinary teams of crop breeders and social scientists often  
6 combining economic analysis of farm/household surveys with participatory  
7 evaluations of new technologies (Norman, 1978, Norman, 1995, Collinson, 2000,  
8 Cleveland and Soleri, 2002). Sands (1986) explains that participatory research and  
9 being 'farmer-oriented' and 'on-farm research' were key components of FSR as it  
10 was 'originally conceived'. The late 1980s saw a broadening out of the participatory  
11 agenda, with tools such as Participatory Rural Appraisal (PRA) being advanced as a  
12 way of engaging with farmer-defined challenges and livelihood options, as opposed  
13 to restricting participation to a technical consultation over end products (as in  
14 participatory varietal selection) (Chambers, 1992, Chambers et al., 1990).

15  
16 However, in spite of this movement, international agricultural research and  
17 development programmes, have struggled, in a similar way to that of national  
18 agricultural policy makers, to reconcile their recognition of heterogeneity and  
19 complex systems, with the reductionist inclinations that come with a focus on large  
20 scale, or even global priorities (Dalrymple, 2008, Gardner and Lesser, 2003, Brooks,  
21 2011). Arguably the growing prioritisation of climate change agendas with  
22 agricultural research and development, and the dominance of global climate  
23 modelling in framing these agendas (Whitfield, 2014), has contributed to a  
24 movement away from farming systems being about local complexity towards a  
25 conceptualisation of, and focus on, regional/landscape scale systems.

1  
2 Whilst the commitment to FSR within international (and African in particular)  
3 agronomy has strengthened since its 1970s origins, its application has significantly  
4 diversified. In its contemporary guise, FSR is no longer restricted to having an  
5 objective of addressing adoption constraints or even a focus on participatory and on-  
6 farm research, but it encompasses inquiry into the infrastructures, processes and/or  
7 functionality of farming, motivated by a range of objectives, utilising a range of  
8 methods, and this diversification is underpinned by a growing range of  
9 conceptualisations of the actors, boundaries, scales, and mechanisms of the  
10 'farming system' (Sands, 1986, Darnhofer et al., 2012b, Collinson, 2000).

11  
12 A search term-based review of papers published in the journal *Agricultural Systems*  
13 since 2000<sup>1</sup> indicates that 192 papers are self-defined as farming systems research  
14 and, of these, 109 adopt a systems modelling approach, 94 involve some kind of  
15 econometric systems analysis, and 64 are based on participatory research.  
16 Modelling itself represents a diverse method of inquiry inclusive of the use of  
17 complex quantitative parameterisations of system components and interactions as  
18 well as more qualitative descriptors of systemic processes, and there has been a  
19 growth in the use of models as tools for participatory research, scenario  
20 development, and negotiated decision making (Whitfield and Reed, 2012). Within  
21 these studies, systems are defined in a variety of ways, with at least 14 papers  
22 explicitly addressing 'smallholder farming systems' and 8 targeting 'maize, rice or  
23 wheat farming systems' specifically. A range of other systems terminology, often not

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<sup>1</sup> As of May 2014

1 explicitly distinguished from 'farming systems' is also evident, including 'cropping  
2 systems', 'innovation systems', 'agro-ecological systems', and more.

3

4 In interpreting complex systems, the disciplinary diversity of the field may represent a  
5 strength, however the broadening array of system concepts that underpin these  
6 endeavours creates challenges for interpreting and integrating a growing body of  
7 evidence. Despite Deborah Sands' (1986) warning about the ambiguity associated  
8 with the concepts and approaches of FSR, critical engagement with the concept of  
9 farming systems has, until recently, inadequately addressed the divergence of  
10 'farming systems' definitions (Giller, 2013), which has largely taken place under the  
11 radar of academic acknowledgement. Despite the fact that purposeful communities  
12 of FSR have formed (such as the International Farming Systems Association) they  
13 operate without a clearly defined concept of what constitutes a farming system and  
14 what FSR is and what it is not, with the result that they have little basis for cross  
15 referencing and the building of collective evidence.

16

17 Early definitions of farming systems, particularly those concerned with its application  
18 in relation to African smallholdings, emphasised a focus on the individual farm or  
19 household as the primary unit of study. Shaner et al (1982) defined the farming  
20 system as:

21

22 'a unique and reasonably stable arrangement of farming enterprises that the  
23 household manages according to well-defined practices in response to  
24 physical, biological and socio-economic environments and in accordance with  
25 the household's goals, preferences and resources. These factors combine to

1 influence output and production methods. More commonality is found within  
2 the system than between systems. The farming system is part of larger  
3 systems - e.g., the local community - and can be divided into subsystems -  
4 e.g., cropping systems. Central to the system is the farmer himself' (p.37)

5  
6 This corresponded closely with the participatory movement of the time, positioning  
7 the farmer as the expert within their own farming system, which itself has an internal  
8 uniqueness that distinguishes it from the broader systems of the local community.  
9 This contrasts with a definition proposed by the FAO, almost two decades later in  
10 2001, one which represents a significant and widely cited and adopted attempt to  
11 place new boundaries around the farming systems concept, which defined the  
12 system as.:

13  
14 '...a population of individual farm systems that have broadly similar resource  
15 bases, enterprise patterns, household livelihoods and constraints, and for  
16 which similar development strategies and interventions would be  
17 appropriate. Depending on the scale of the analysis, a farming system can  
18 encompass a few dozen or many millions of households.' (Dixon et al., 2001:  
19 13)

20  
21 This represented a distinct attempt to attach the concept to a landscape/regional  
22 scale of operation delineated through a categorisation of households. Within this  
23 definition there is a clear framing of the concept of farming systems to conform to  
24 research agendas that aim to develop appropriate technologies at scale. But implicit  
25 within the aggregating across 'farm systems' that is central to this definition, is an

1 erosion of emphasis on the complex dynamics that characterise these small scale  
2 systems, and that was central to the early FSR concepts and participatory  
3 movement. Giller's (2013) recent critique of the FAO definition takes issue with its  
4 implicit homogenisation of farm-level dynamics. Building on the hierarchy  
5 approaches evident within much earlier FSR (Ruthenberg, 1980, Fresco and  
6 Westphal, 1988), he argues for a similar nested concept of 'farm systems', as  
7 decision making units that capture households, resources and land management  
8 practices, within broader 'farming systems', but argues that the diverse dynamics,  
9 needs, opportunities, and levels of connectedness of these smaller unit systems,  
10 must not be overlooked:

11

12 'A farming system is defined as a population of individual farm systems that  
13 may have widely differing resource bases, enterprise patterns, household  
14 livelihoods and constraints. Rather than seeing a farming system as a  
15 single recommendation domain, we could state that the farm systems  
16 exhibit varying degrees of interdependency and interact in use of common  
17 property resources. The diversity of farm enterprises requires that  
18 development strategies, interventions and policies need to be tailored to  
19 their different needs and opportunities.' (Giller, 2013: 3)

20

21 This re-emphasis on the complex dynamics of the farm system, the domain in which  
22 the farmer is expert, has important implications for the re-elevation of participatory  
23 involvement within international agronomy and policy making. To further add to this  
24 taxonomy of concepts, Sumberg et al. (2013) suggest that, within their respective  
25 systems, farmers might adopt their own 'system of farming; a more or less

1 systematic and consistent way of going about the business of farming’, within which  
2 research-based interventions, technologies, and policies ‘from above’ might be  
3 differently appropriate. Such ‘systems of farming’ may be shaped by the dynamics of  
4 the farm system, but are not determined by them and, as such, reductionist  
5 assumptions about farmer decision-making are problematic.

6

7 In this paper, we think critically about the farm and farming systems concepts  
8 through their application to the analysis of several case studies of smallholder  
9 agriculture in eastern and southern Africa. These are cases of which the authors  
10 have experience through doctoral and post-doctoral research and more empirical  
11 presentations of the associated research projects, and their methods, is described  
12 and in press elsewhere (Whitfield, 2014, Whitfield and Kristjanson, 2014, Dixon et  
13 al., 2014, Ngoma et al., 2014). Here the aim is to draw lessons from the application  
14 of a common conceptual framework across these diverse cases. The cases  
15 differently consider technology developments (genetically-modified, water efficient  
16 maize); land management strategies (conservation agriculture); and extension  
17 services and input subsidies, by a variety of international agricultural research  
18 institutions, governments, non-governmental organisations and private sector actors,  
19 within smallholder farming systems. In each case we attempt to critically consider the  
20 ‘from above’ conceptualisation, framing and motivation behind these ‘interventions’ in  
21 relation to the ‘from below’ experience of ‘farm systems’ of smallholders. **These case  
22 studies are summarised in Table 1.**

23

## 24 **Case Studies**

25

1 The case studies describe differences between the design of impact-at-scale  
2 interventions, which inevitably involve aggregated assumptions about a constructed  
3 farming system of 'broadly similar' farms (along the lines of Dixon's et al.'s  
4 conceptualisation), and the context-specificity of the constraints and experienced  
5 realities of farmers. They illustrate the potential problem of system assumptions that  
6 are based on the aggregation of farm scale challenges and demonstrate the diverse  
7 and interacting nature of farms (as per the definition of Giller). We look at evidence  
8 from these cases that suggest that multi-level dynamics, within, between and beyond  
9 the farm (as per the conceptualisation of Shaner et al.) act to shape systematic  
10 decision making and multiple rationalities (as per the 'systems of farming' concept of  
11 Sumberg et al.), and argue for the importance of FSR that can interrogate these  
12 complex dynamics.

13

#### 14 *The 'Water Efficient Maize for Africa' Project in Kenya*

15

16 In 2007 the Water Efficient Maize for Africa (WEMA) project, was established  
17 through a grant made by the Bill and Melinda Gates Foundation (BMGF) to the  
18 African Agricultural Technology Foundation (AATF). The project brings the  
19 International Maize and Wheat Improvement Centre (CIMMYT) into partnership with  
20 Monsanto PLC, an international agro-chemicals company, in order to improve  
21 CIMMYT drought tolerant germplasm through genetic modification (e.g. the insertion  
22 of a 'cold shock' protein gene sequence, the isolation and insertion of which  
23 Monsanto hold a number of patents) and modern breeding techniques (e.g. marker  
24 assisted breeding), and disseminate it to smallholder maize farmers in five countries:  
25 Kenya, Mozambique, South Africa, Tanzania, and Uganda. AATF has drawn up a

1 royalty-free sub-licencing agreement, that means that WEMA seed can eventually be  
2 marketed to smallholders at a cost no greater than conventional market hybrids.

3

4 In Kenya, the commercial release of WEMA's first non-transgenic hybrids, developed  
5 in accordance with CIMMYT's agro-ecological zonation, for dry mid-altitude and  
6 moist-transitional regions, is due in 2014, but the prospects for release of transgenic  
7 varieties remains uncertain, with national biosafety regulatory protocols placing  
8 restrictions on the trialling of these varieties and the necessary environmental  
9 release permissions needed for on-farm trialling not yet established.

10

11 The story of agricultural change advanced within the official communications and  
12 reports of the WEMA product (produced by AATF) is of a 'pro-poor' technological  
13 solution to problems of poverty and food insecurity within rain-fed smallholder maize  
14 farming that are largely ecologically and climatically driven, as indicated in this  
15 WEMA policy brief:

16

17 'Persistent incidences of drought in Kenya have continued to threaten the  
18 food security situation and subjected millions of Kenyans to starvation...  
19 Modern biotechnology provides a major opportunity to address perpetual  
20 maize shortages that are now being compounded by new threats triggered by  
21 climate change... WEMA was launched as a demand driven technological  
22 innovation designed to strengthen the resilience and adaptive capacity of  
23 maize farmers to cope with drought... Stable and reliable yields will revitalize  
24 and build the confidence of farmers in maize production.'

1 ('Reducing maize insecurity in Kenya: the WEMA project'; Water Efficient  
2 Maize for Africa Project (WEMA) Policy Brief, November 2010)

3  
4 The constructed farming system that is targeted in WEMA is delineated  
5 predominantly on the basis of two dimensions – the size of farms (i.e. smallholdings),  
6 the dominant crop type (i.e. maize) – with further delineation of crop products on the  
7 basis of maize agro-ecological zonation. Improving tolerance to drought undoubtedly  
8 responds to an experienced challenge and self-defined need of small scale farmers  
9 in semi-arid agro-ecosystems in Kenya. However, assumptions about the scale-  
10 neutrality of the WEMA technology (such that the commercialisation of the seed will  
11 not unfairly advantage the wealthy large scale farmer) and rhetoric about the 'one  
12 size fits all' nature of the technology contain inherent assumptions about the  
13 homogenous nature of its target farming systems.

14  
15 Perhaps because reflective of the involvement of the private sector and new  
16 philanthropic organisations: the WEMA narrative has a particular business-  
17 mindedness, in which the technology is presented as an economically rational and  
18 efficient intervention centred on achieving ambitious targets within regulatory  
19 environments that allow for rapid spill-over of the product over large scales.

20  
21 There is an obvious trade-off between the practicalities of targeting varieties for  
22 large-scale impact and responding to the local conditions and requirements of farms.  
23 Even within a system whereby breeding is scaled down and gradually decentralised  
24 (with opportunities for participatory varietal selection) from more generic trial sites, as  
25 is done within CIMMYT breeding, performance based selections of germplasm take

1 place at early stages under generic conditions, and the assumptions that underpin  
2 these selections act to frame breeding outputs. The trialling of transgenic varieties is  
3 even more limited, due to the biosafety requirements at trial sites. WEMA currently  
4 has permission for just one trial site within Kenya, at the Kiboko research station.  
5 The limitations of trialling within just one location mean that agro-ecological  
6 conditions for the trial cannot be varied and a fairly arbitrary decision has to be made  
7 about the generic conditions under which trialling happens. Whilst the trialling of  
8 varieties may produce positive indicators of trait performance, there remains  
9 significant uncertainty about how this will translate into farmers' experiences of the  
10 varieties, when grown under the location-specific conditions and land management  
11 choices of their fields.

12

13 Within the limited WEMA impact assessments conducted through CMMYT there is a  
14 narrow focus on the technical performance of the technology. That socio-economic  
15 constraints and farm system diversity are framed out and considered subordinate to  
16 silver-bullet solution of technology-driven yield increases, is particularly evident in the  
17 delinking of CIMMYT's own findings about risk aversion in the technology adoption of  
18 smallholder farmers from assumptions about the adoption of WEMA seeds:

19

20 'Risk of crop failure from drought is one of the primary reasons why  
21 smallholder farmers in Africa do not adopt improved farming practices' (AATF,  
22 2008: 4)

23

24 'It is not that the basic technology to increase maize production does not exist.  
25 It is that the tools are not consistently used, largely because the farmer is

1           unable to invest in them due to lack of capital, or because she is unwilling to  
2           invest what little capital she has for fear of losing her investment to drought'  
3           (AATF, 2007: 1)

4  
5   In both locations of the research drawn on here, farmers expressed a preference for  
6   maize varieties that perform well under drought conditions, and CIMMYT breeding in  
7   particular has a long history of participatory varietal selection and breeding, such that  
8   developed seeds respond to farmer demand. However, in proposing, and assuming  
9   the success of, the introduction of a new technology to tackle problems of low yield  
10   and drought, the WEMA narrative finds itself contradicted by the description of a  
11   context in which it is exactly these problems that are driving farmers' unwillingness to  
12   invest in technology.

13  
14   In order to analyse WEMA within a farm systems context, this paper refers to  
15   participatory rural appraisal research work carried out in two communities within  
16   WEMA's target agro-ecological zones – Kathonzweni in Makueni District (dry mid-  
17   altitude) and Kipkaren in Uasin Gishu District (moist transitional) – which aimed at  
18   understanding the contextualised livelihood strategies and constraints of maize  
19   farmers.

20  
21   A number of stories of farm system change in response to histories of external  
22   interactions and social relation were described and observed in both locations.  
23   Several farmers in Kathonzweni had been the victim of purchasing what they  
24   described as 'fake seed' and in response were saving seed from local, open-  
25   pollinated, maize varieties to avoid dependence on seed supply systems that they

1 felt were corrupt. In Kipkaren some farmers were experimenting with alternatives to  
2 maize (such as tree seedlings and sugar cane) in some cases to take advantage of  
3 what were seen as new market opportunities and in other cases in response to high  
4 input costs and continued failed harvests. Crop losses in this area were not  
5 attributed to a single common cause and in different seasons and locations occurred  
6 as a result of both low and high rainfall (e.g. drought and water-logging), as well as  
7 disease outbreaks and in-field and post-harvest pest damage.

8

9 In both locations a lack of awareness of, and scepticism about the motivation behind,  
10 the introduction of GM crops into the country, and concerns about associated health  
11 risks, further complexify the socio-cultural compatibilities of the technology.  
12 Furthermore, national regulations about the traceability of GM crops through  
13 production chains, and particularly the requirement to prevent cross-pollination with  
14 non-GM stands through the maintenance of in-field separation distances, will  
15 inevitably have implications for farms of different sizes and neighbours of differing  
16 persuasions about the technology; it may, for example, be particularly problematic in  
17 Kipkaren where the landscape is comprised of a high density of small maize plots.

18

19 Findings from these sites suggest that farming system assumptions about scale  
20 neutrality and rational adoption, evident within the WEMA narrative, sit in conflict with  
21 the complex dynamics of farm systems created by interactions between national  
22 regulations, local seed supply and grain transport and processing chains, changing  
23 market opportunities, and localised climates and geographies; and in which  
24 experiences of these system components, associated attitudes towards risk, and  
25 socially constructed scepticisms shape quite individual 'systems of farming'.

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*Conservation Agriculture in Zambia*

Associated with increasing concerns about soil degradation, nutrient loss, and the development of plough pans within agri-environments dominated by high-input maize agriculture (Arslan et al., 2014, Andersson and D'Souza, 2014, Giller et al., 2009), and partly in response to the withdrawal of government fertiliser subsidies under the structural adjustments of the 1990s (Baudron et al., 2007), conservation agriculture (CA) – a system of farming based on the principles of minimum soil disturbance, the maintenance of organic soil cover, and crop rotation (FAO, 2002, Kassam et al., 2009) – has received growing emphasis and acclaim within Zambian agricultural research and policy (Haggblade and Tembo, 2003, Thierfelder et al., 2012). These concerns are undoubtedly shared by small-scale farmers and governmental and non-governmental organisations alike. Established in 1996 through the national farmers union and with the support of Norwegian aid, the Conservation Farming Unit (CFU) built on the experiences of CA within and outside of Zambia and has grown substantially over two decades, and has played a significant role in the adoption of CA by, the often-claimed, 110,000 (Thiombiano and Meshack, 2009) to 270,000 (CFU estimates) farmers across the country (see Andersson and D'Souza, 2014). CFU has an established history of working in collaboration with smallholder farmers in Central Province to develop, trial, and promote CA technologies.

Based on assumptions about the universal productivity benefits and ecological sustainability of CA and extrapolations from this that see it as a means to poverty alleviation and food security, a new programme supported by the FAO, European

1 Union and the Government of Zambia, building on earlier similar (but shorter)  
2 successor projects aims to 'scale up' CA adoption. This scaling-up initiative consists  
3 of ambitious targets to build on and extend the outreach of CA, predominantly  
4 through lead-farmer extension programmes and linking input support through agro-  
5 dealer networks to CA practice. The four-year scaling up initiative targets over  
6 300,000 smallholder farmers, promoting packages of minimum tillage and land  
7 preparation practices across 31 districts from nine out of Zambia's 10 provinces. In  
8 this case the targeted farming system is delineated simply on the basis of farm size  
9 (i.e. smallholder farming across the country represents a single system).

10

11 Within the articles and outputs of the CFU, the premise of its advocacy is a picture of  
12 smallholder farming, not just in Zambia but across the African continent,  
13 characterised by land degradation and declining soil productivity as a result of  
14 unsustainable practices, bound up within a cycle of poverty, institutional failings, and  
15 a historically embedded dependence on maize:

16

17 'Poverty is spreading, land degradation and deforestation are accelerating,  
18 and millions of farmers are busy depleting the soil upon which they and future  
19 generations depend... The combination of continuous soil inversion, the  
20 burning of crop residues and mono-cropping of maize are the principle causes  
21 of declining productivity and the degradation of arable land... When soils are  
22 judged to be exhausted, families in Zambia's Maize belts migrate locally or  
23 long distances to fell virgin or rejuvenated woodland'. (Aagard, 2010: 1, 4 &  
24 7)

25

1 Based on this understanding of soil degradation (again often linked to assumptions  
2 about the exacerbating effects of climate change) and with a focus on small-scale  
3 and semi-commercial maize and cotton production in the moderate to low rainfall  
4 areas of agro-ecological zones I and IIa, and an initial concentration of effort within  
5 the Chibombo District, which is home to the Golden Valley Agricultural Research  
6 Trust (GART), the CFU developed a prescriptive suite of CA technologies, for  
7 common cropping systems and land preparation equipment. However, across these  
8 diverse packages and techniques, practices of minimum or zero-tillage are described  
9 within CFU outputs as the 'non-negotiable' foundation of conservation agriculture  
10 (Aagard, 2010, 2011) and Andersson and D'Souza (2014) note that, particularly  
11 central to these packages is a focus on dry-season land preparation, and planting  
12 basins that are capable of breaking established plough or hoe pans. More varied  
13 across CA prescriptions and adaptations are what the CFU describe as 'above the  
14 ground' practices, which focus on the maintenance of soil coverage by organic  
15 materials (e.g. crop residues) and, to a lesser extent, on crop rotations, inter-  
16 cropping, and agro-forestry.

17

18 Success claims associated with CA, often reinforce its framing as a silver-bullet  
19 technological response to the varied constraints and vulnerabilities of smallholder  
20 farmers:

21

22 'Adoption is increasing year by year and it is expected that by 2012 there will  
23 be 240,000 adopters. This is good news because ask any of the many  
24 thousands of farmers who have adopted CF and they will tell you that they are  
25 more food secure, they have surpluses' to sell, can avoid labour peaks,

1 reduce costs and produce good crops in all but the driest seasons... Equally  
2 important is the fact that smallholders do not have to wait for the benefits of  
3 CF. More precise application of nutrients whether organic or inorganic, early  
4 and accurate planting, rainwater harvesting in planting zones, improved crop  
5 emergence and more optimal plant populations combine to provide a dramatic  
6 effect on crop yields in year 1.' (Aagard, 2011: 6)

7  
8 'The agricultural production of smallholder farmers in Zambia is most affected  
9 by soil degradation, high input prices, poor produce markets and poor farming  
10 practices. In response, the newly launched [Conservation Agriculture Scaling  
11 Up] programme aims to bring conservation agriculture, a method to achieve  
12 sustainable and profitable agriculture to 315 000 farmers in nine out of  
13 Zambia's ten provinces.' (FAO, 2014: 1)

14  
15  
16 These success narratives are immediately convincing and suggest the  
17 appropriateness and relevance of CA across complex and constrained farm  
18 systems, however, the apparently rational conclusion that 'CF/CA farming systems  
19 are proven and need to be promoted as vigorously and widely as possible' (Aagard,  
20 2011: 9), should be taken with caution. Arslan et al (2014) find that conservation  
21 tillage adoption rates across Zambia are geographically varied and highly dependent  
22 on rainfall, labour constraints and institutional presence, but their observation of high  
23 rates of disadoption of CA, and the restriction of CA practice to small sub-field,  
24 suggests that these CA successes have not been universally experienced in Zambia.  
25 Extrapolating from the results of on-farm and trial site experimentations, such as

1 those of GART, inevitably requires assumptions about the performance of CA across  
2 varied agro-ecological conditions and is largely based on an economic framing of  
3 farming systems as systems of narrowly defined inputs and outputs.

4

5 This paper makes reference to the findings of a study conducted by the Indaba  
6 Agricultural Policy Research Institute in 2013 which followed up a nationwide  
7 household survey with focus group discussions (FGD) held in three villages in  
8 Chama, Choma, and Petauke Districts, with a total of 69 participants in total  
9 comprising 28 female and 41 male smallholder crop farmers, mainly growing maize.  
10 These discussions aimed to identify the compatibility of CA with the livelihood  
11 strategies and constraints of participant farmers.

12

13 The findings of the focus group discussions suggest too that these success  
14 narratives are not realised so straight-forwardly in reality, farm system decision  
15 making is affected by the varied institutional and economic systems of which they  
16 are a part and, moreover, farm-level production is but one component of broader  
17 household level livelihood strategies, with which CA may involve trade-offs. The  
18 majority of focus group participants in all three districts had begun to use CA  
19 practices in response to project interventions often associated with incentives, in the  
20 form of agro inputs and other materials. The rationale behind incentive schemes is  
21 that once farmers have experienced CA practices for themselves, the kinds of  
22 benefits described above will be sufficient incentive to adopt. A number of farmers  
23 have realised improved yields and reduced inputs and remain advocates of the  
24 technology:

25

1 'Since my family started using ripping and planting basins, we are able to  
2 produce enough maize even in drought years much to the amazement of our  
3 neighbors ... In such drought years, people come to visit our fields to learn  
4 what we do differently and we always say, thanks to minimum tillage". (FGD  
5 Participant, Petauke)

6  
7 However, the focus groups highlighted that expiration of incentive schemes often  
8 resulted in disadoption, because of the challenges of purchasing inputs such as  
9 herbicides, which are seen as a necessity by many in the absence of complete  
10 tillage. If farmers cannot afford such purchased herbicides, they face problems of  
11 weed pressure that can depress yields unless adequate peak season labour can be  
12 found, which can also be costly.

13  
14 'Minimum tillage practices lead to increased weed pressure, and so you  
15 cannot get meaningful harvest if you do not apply herbicides. But since most  
16 of us do not have enough cash to purchase herbicides, practicing minimum  
17 tillage is not productive for us. It is only productive for the rich.' (FGD  
18 Participant)

19  
20 The labour requirement of CA was further highlighted as an issue in regards to the  
21 incompatibilities of early land preparation and engagement in casual labour and  
22 other off-farm income generating activities that are an important element of  
23 household livelihood strategies and the maintenance of household income in the  
24 face of uncertain productivity. Whilst farmers in all the 3 districts felt that CA tillage  
25 methods of ripping and planting basins helped them get good harvests even in years

1 when there is low rainfall, yield gains rarely lived up to the claims of the technology  
2 promoters, and were not sufficient to be relied on in the absence of additional  
3 income sources.

4

5 For participants in Chama, rodents represent an important part of their diets  
6 (particularly as a much needed protein) and the ability to hunt rodents is integral to  
7 the broader food security of households, but this depends on a practice that is in  
8 direct conflict with CA as hunting requires the clearing of crop residues from fields,  
9 usually by burning, in the post-harvest period.

10

11 'Immediately after harvest period, people start hunting for mice/rodents, and  
12 they start by burning whatever residue is left in the field so that they can  
13 clearly see where the mice/rodents are hiding. Sometimes the fires start from  
14 far away in the bush and come all the way to our fields.' (FGD Participant,  
15 Chama)

16

17 In Petauke participants observed further challenges of retaining crop residues as  
18 organic soil coverage again because of trade-off with the local social systems and  
19 the broader complexities of the farm system. Particularly for those farmers for whom  
20 livestock is a part of the farm system, residues are an important source of fodder,  
21 moreover during off seasons in Petauke, fields become communal grazing lands,  
22 important not only in terms of productivity, but also in terms of the farm system  
23 playing its part within a communal system of farming, and the building of valuable  
24 social capital.

25

1 Whist CA has undoubted benefits for a production system characterised by  
2 unsustainable inputs, soil degradation, and decreasing productivity, making land  
3 management decisions within the farm system often involve trade-offs and  
4 competing resource uses that are differently compatible with broader livelihood  
5 strategies. The location-specific incompatibilities of CA experienced within certain  
6 farm systems, might call into question the merits of an objective of scaling up generic  
7 CA practices, without engaging critically with the relative costs and benefits of  
8 alternative farm system strategies.

9

10

#### 11 *Agricultural Input Subsidies and Extension in Uganda*

12

13 In 2001 the Government of Uganda, with support from large donors including the  
14 World Bank and IFAD, passed the National Agricultural Advisory Services (NAADS)  
15 Act, which was officially launched in 2002. NAADS is part of the Ministry of  
16 Agriculture Animal Industry and Fisheries (MAAIF), and is mandated to provide  
17 public agricultural advisory/extension services. Although a central government policy,  
18 NAADS is currently being implemented through the decentralised governance  
19 structures in Uganda. Local Government (including districts, municipalities and sub-  
20 counties) administrative and technical arrangements are responsible for agricultural  
21 service delivery. Although originally established to provide extension services and  
22 advice, in practice NAADS also subsidizes agricultural inputs including improved  
23 seeds, breeds, and chemical inputs.

24

1 NAADS is one of the seven components under the Plan for Modernization of  
2 Agriculture (PMA), the planning framework of the government for the transformation  
3 of subsistence agriculture to market-oriented agriculture for commercial production.  
4 The PMA forms part of the Ugandan Government's strategy to reduce poverty as  
5 outlined in Uganda's Poverty Eradication Action Plan (PEAP). It also forms part of  
6 the macro-scale plans for economic growth and exports, and at the micro-scale is  
7 expected to contribute to rural development and poverty alleviation. Participatory  
8 approaches to planning, monitoring, and evaluating programmes are part of the  
9 guiding principles and is at least suggestive that conceptualisation of the systems in  
10 which it operates is not a purely top-down process.

11

12 The underlying assumption of PMA is that limited productivity in Uganda is caused  
13 by low levels of agricultural modernisation, for example low levels of technology and  
14 agricultural input use and low private sector investment. The farming system, then, is  
15 conceptualised within NAADS as a production unit, with a particular focus on inputs  
16 (extension services, fertiliser, etc.) and fairly simplistic assumptions about the linear  
17 relationship between whole system inputs and outputs, at local, sub-national , and  
18 even national, scales. For example, it assumes that modernisation of the agricultural  
19 sector at a local level will increase productivity and boost economic growth at the  
20 national level, and also increase incomes and reduce poverty at the local level. In  
21 fact, NAADS' stated primary objective is 'to promote food security, nutrition and  
22 household incomes through increased productivity and market oriented farming'  
23 (Government of Uganda, 2001: Section 5(a)).

24

1 NAADS also assume that a nested set of community-level farmer groups, which are  
2 represented within farmers' forums at the sub-county, national, and district level, will  
3 both ensure the efficient outreach of extension and inputs and provide a mechanism  
4 for more bottom-up participatory inclusion of individuals and households in the  
5 NAADS process (NAADS, 2001).

6

7 A number of success stories of transitions to commercial production and agri-  
8 business are detailed in the promotional material of NAADS, suggesting that, at least  
9 in some cases, the benefits of the scheme have been realised. The evaluation of  
10 experiences of NAADS at the farm systems level presented in this paper draws upon  
11 primary data collected during fieldwork in Uganda throughout 2012. Data was  
12 collected from 4 villages in Jinja District, eastern Uganda. Semi-structured interviews  
13 and FDGs, including participatory appraisal methods, were used to analyse farming  
14 changes in the region from 1960-2012. This included sub-national (district-level)  
15 stakeholder workshops, where representatives of the technical and administrative  
16 units responsible for service delivery participated.

17

18 From this analysis we identify three major discrepancies between how farming  
19 systems are conceptualised and framed within the NAADS approach and how they  
20 are experienced 'from below'. Conceptualisations 'from above' overlook: 1) the  
21 institutional factors that influence differential access to extension services, including  
22 agricultural inputs, between individual farm systems; 2) intra-household dynamics  
23 that shape control and use of resources at the farm scale; and 3) the resource  
24 constraints that prevent farmers from sustainably modernising agricultural  
25 production.

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Although agricultural input subsidizes are widely implemented across the country, farmers within the same farming system have differential access to extension services and subsidised inputs. Input subsidises are often distributed to registered groups, for example farmer’s groups, which represent a collection of individuals within the same geographical area. Farmers described how a village may only have one registered group receiving input subsidies and within that registered group only few will receive inputs initially, and the process is susceptible to elite capture.

“as they come, they find us in groups, they identify active groups....because if you don’t have money, you can’t continue.... You see, if I am trained that I should keep [crops] in a good store, the quality should be like this, you need to use herbicides and pesticides, you need to learn the pest control in the storage and about the marketing, you need to bulk food, but when you don’t have money then you don’t do it, I don’t do it”

(Male Interviewee, Bituli Village, 2012).

“the government have a policy of bringing NAADS, but those people when they come on ground they only choose a few people and others are left out. Like the time they brought groundnut seeds, only one person got it...we are also expecting women to also get beans, but it has not reached, it is affecting us”

(Male Interviewee, Bukolokoti Village, 2012).

1 Intra-household dynamics shape how inputs are accessed and used within the farm  
2 system. In theory any adult in the household can access extension services and  
3 subsidized inputs; however, the utility and effect of inputs varies across farm  
4 systems depending on household level dynamics. During FGDs several female  
5 farmers suggested that women obtained subsidised inputs, but then inputs were  
6 used, and in some cases sold, by the male head of household or a co-wife, thus  
7 limiting the positive impact of input subsidies on productivity.

8

9 “For me I am a co-wife. Then the little money you have dug...or the resources  
10 you have, they take it to other women”

11 (Female FGD Participant, Bukolokoti Village, 2012)

12

13

14 Intra-household dynamics and access and control over resources are shaped by  
15 wider socio-cultural factors. The complex nature of household structures, which  
16 includes polygamous households, is also overlooked by NAADS, with implications  
17 for the assumptions that are made about the input-output nature of the production  
18 systems. Implementation through existing institutional structures can lead to unequal  
19 access to inputs and reinforce existing power dynamics, thus creating winners and  
20 losers within a farming system. Inadequate attention given to implementation  
21 processes, the influence of existing power structures, and intra- and inter-household  
22 dynamics has limited the ability of input subsidies to consistently increase  
23 productivity.

24

1 Thirdly, a narrow focus within NAADS on the modernisation of farm production, is  
2 incompatible with the persistent resource constraints experienced by farmers:

3

4 “according to researchers and NAADS you need improved seeds, you need  
5 to buy new ones, and that is when they do well. But for us, because at times  
6 you find you have sold off everything and the money is not enough, you find  
7 yourself replanting those seeds...not using the inputs and then they don’t do  
8 so well”

9 (Male Interviewee, Bituli Village, 2012)

10

11 In some cases farmers are selling off or renting out assets and seeking off-farm  
12 employment opportunities. The impact of modern seed varieties and chemical inputs  
13 has also led to the loss of some traditional stress-resistant varieties. The narrow  
14 focus on modernisation of agricultural production and promotion of improved seeds  
15 and chemical inputs in current policies has locked some farmers into inflexible  
16 ‘modern’ systems of farming.

17

18

1 Table 1: Summary of the three case studies presented in this paper

Case Study	Location	-----'From Above'-----		-----'From Below'-----	
		Actors	Conceptualised Farming System	Actors	Experienced Farm Systems
Genetically Modified 'Water Efficient Maize for Africa'	Kenya	Public-private partnership between CIMMYT and Monsanto, brokered by the AATF	Smallholder rain-fed maize farming Across agro-ecological zones Vulnerability to drought	Smallholder farmers in Kipkaren (Uasin Gichu District) and Kathonzweni (Makueni District)	Societal interactions and interdependencies (across agricultural input supply chains) Attitudes towards technology and risk Interactions with, and trust in, regulatory institutions Multiple land and resource pressures
Conservation Agriculture	Zambia	Zambian National Farmers Union's Conservation Farming Unit	Land degradation and soil erosion High/unsustainable input costs Low productivity Soil erosion	Smallholder farmers in Chama, Choma, and Petauke Districts	Competing uses for crop residues Weed management challenges and herbicide costs Competing labour demands Multiple land uses (due to insecure property rights) including communal grazing and rodent hunting
National Agricultural Advisory Services	Uganda	Ministry of Agriculture Animal Industry and Fisheries  Jinja District Local Government (district and sub-county)	Production units delineated on the basis of broad agro-ecological zones  Simple relationship between inputs and outputs  Farmers need enlightening about modern methods and technologies that will translate into productivity gains and poverty alleviation	Smallholder farmers in Jinja District	Farmers responding to multiple pressures and opportunities  Gendered division of labour and intra-household dynamics  Corruption, power dynamics and institutional arrangements that limit access to extension services and inputs  Negative social, environmental, and economic associated with input subsidies

2

## 1 **Discussion**

2

3 The three case studies present a consistent and familiar narrative of real-life  
4 complexities that are not fully captured within the grand designs of broader system  
5 interventions. The case of WEMA in Kenya is one in which the interactions of  
6 technology regulation, land constraints, and social relationships are overlooked  
7 within a public-private technology development initiative that targets impact-at scale.  
8 The Conservation Farming in Zambia case study reveals the ways in which generic  
9 farming system prescriptions can be incompatible with the resource constraints and  
10 competing land use priorities of smallholder farm systems. In the final case study,  
11 agricultural inputs in Uganda are shown to be subject to a variety of intra-household  
12 and institutional dynamics and may effectively lock farm systems into unsustainable  
13 systems of farming. They demonstrate potentially problematic incompatibilities  
14 between agricultural developments designed to suit broadly defined and aggregated  
15 farming systems (defined on the basis of agro-ecologies, cropping systems, or farm  
16 sizes) and the complex realities of the farm system experienced by farmers.

17

18 In accordance with the concept of Giller (2013) of inter-farm diversity and  
19 interdependency, each case reveals a variety of nuances of farm system operations,  
20 from intra household and institutional dynamics that shape resource access and use  
21 (Uganda), to multiple livelihood strategies and trade-offs (Zambia), and varied  
22 systems of farming, reflected, for example, in communal land grazing (Zambia) or  
23 individual attitudes towards risk (Kenya). What is evident from the complexities and  
24 diversity of farm systems is that all manner of 'farming systems' could potentially be  
25 constructed – delineated on the basis of crop types, land size, household structures,

1 levels of market engagement, geographic location, to name but a few generic ones –  
2 with each conceptualisation inevitably involving sets of assumptions about farm  
3 properties and commonalities.

4

5 Clearly the larger the focus of an intervention or research project and the greater  
6 number of farms and households captured within it, the more simplistic these  
7 common denominator assumptions must become. Arguably, new emphasis on  
8 achieving ‘impact-at-scale’ within public private agricultural research and  
9 development partnerships; the increasing attention being paid to the role of global  
10 climatic systems over long time horizons; and the ever-growing prioritisation of  
11 broadly defined food security agendas within international targets and national  
12 policies; are contributing to a growing focus on broadly aggregated systems.

13

14 Dixon et al.’s (2001) concept of farming systems as ‘populations of individual farming  
15 systems that have broadly similar resource bases, enterprise patterns, household  
16 livelihoods and constraints, and for which similar development strategies and  
17 interventions would be appropriate’ (p. 13), is a useful concept for thinking about the  
18 appropriate scale and targets of such intervention. However, on the basis of a  
19 constructivist understanding of the farming system, which recognises that its  
20 boundaries and characteristic dynamics represent the assumptions and  
21 simplifications of those conceiving the system, the identification of Dixon et al.’s  
22 system as a pre-condition for designing and targeting interventions is subject to  
23 political bias. Systems might just as easily be constructed around interventions, with  
24 the potential that projects and interventions focus in on common denominators  
25 across farm systems as the basis for their delineation, rather than acknowledging

1 their diversity. Particularly in the Kenyan and Zambian cases, we observe a  
2 justification of intervention on the basis of a reductionist interpretation of the target  
3 farming system.

4

5 The case studies further indicate the value of a conceptualisation of farming as a set  
6 of decisions shaped within multiple nested systems. This is evident in the farming  
7 systems concept of Shaner et al. (1982), which suggests that the household  
8 manages the farm 'in response to physical biological and social environments and in  
9 accordance with the household's goals, preferences and resources' and that 'the  
10 farming system is part of larger systems' (p.37). In the case of conservation  
11 agriculture for example, without interrogating the connections between household  
12 resource constraints, social interaction and cultural norms at the village scale, agro-  
13 climatic changes, and the geographic distribution of extension services, we are left  
14 with an incomplete explanation as to the observed phenomenon of disadoption.

15

16 Developing separate understandings of distinct and bounded systems offers only  
17 limited scope for understanding the links between on-farm decision making and  
18 broader political, social, economic, and environmental processes. Here Sumberg et  
19 al.'s (2013) concept of 'systems of farming' represents a useful foundation for  
20 rethinking the nature and dynamics of a multi-level system. Systems of framing  
21 research, requires constructing boundaries not around geographic spaces, but  
22 around the socio-political processes, resource constraints, and flows of information  
23 and knowledge that shape the livelihood strategies and practices of farmers. As  
24 Shaner et al. indicate, these are processes that take place in the overlapping spaces  
25 between multiple systems at multiple scales. The case studies presented

1 demonstrate intrinsic connections between the constraints, institutions, relationships  
2 and histories of the farm system and the decision-making, attitudes, and risk-  
3 perceptions of the farmer. In these cases, complex and local-level interactions give  
4 rise to multiple rationalities within decision-making.

5  
6 It is in interrogating these cross level dynamics that an understanding of the  
7 relationship between large scale interventions and farm level experiences can be  
8 built. Such an understanding will be important not only for designing appropriate  
9 interventions, but for creating enabling environments for commonly negotiated  
10 pathways of development at all scales. Giller's warning against seeing the farming  
11 system as a 'single recommendation domain' is pertinent. It is unlikely that impact-  
12 at-scale agricultural developments or adaptations to climate change are going to  
13 involve a single change to the farming system (such as the introduction of a  
14 technology), but will rather be associated with transformations in relevant policy  
15 sectors, infrastructures and markets, social relationships, and even cultural norms.  
16 The Kenyan case study, for example shows regulatory barriers that make the WEMA  
17 agricultural development pathway unviable at a number of points within the system,  
18 and in the Ugandan case, it was evident that input and extension support will fail to  
19 support certain farmers out of marginal production systems without changes to  
20 structures of access and availability at village and national scales.

21  
22 In the context of grand challenges for agricultural development and investments in  
23 impact-at-scale development strategies, FSR has an important and challenging role  
24 to play in understanding how these interventions become experienced at the farm  
25 scale. Across the case studies described in this paper, we have built up a picture of

1 farming as a constructed system of decision making embedded within, and shaped,  
2 by multiple social, environmental, economic, political, and cultural systems at  
3 multiple scales. Where the complexities of these systems are overlooked, or where  
4 there are conflicting pressures from these different systems (e.g. where national  
5 policy contradicts development programme objectives), then these impact-at-scale  
6 interventions are likely to be experienced rather differently than they were envisaged.  
7 Understanding the system as a construct and a decision-making domain has  
8 particular implications for how FSR research is conducted, suggesting that there is a  
9 need for including alternative and experiential knowledges (of farmers, extension  
10 workers, crop breeders, climate scientists, policy-makers and more) in a negotiation  
11 of system boundaries and dynamics. In some respects a return to the participatory  
12 foundations of the FSR movement. Bringing together multiple knowledges within a  
13 participatory and deliberative FSR, holds potential both to better understanding the  
14 complex processes that transcend multi-level systems, but also to provide a forum  
15 for transforming these dynamics and co-designing pathways that have impact-at-  
16 scale as well as local appropriateness.

17

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