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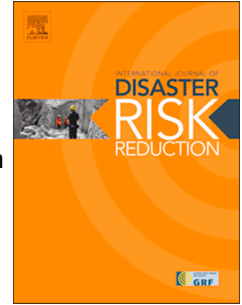
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# Journal Pre-proof

Identifying and characterising individual flood precautionary behaviour dynamics from panel data

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## **Identifying and characterising individual flood precautionary behaviour dynamics from panel data**

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## Identifying and characterising individual flood precautionary behaviour dynamics from panel data

**Abstract** Individual precautionary behaviour in response to flooding can considerably reduce flood impacts. Therefore, understanding its drivers and temporal dynamics is of high interest for risk management and communication. Previous studies are mostly based on temporally limited data by using cross-sectional surveys. Here we identified and characterised different types of trajectories of adaptive behaviour after a flood event. We used panel data, where 227 households were repeatedly surveyed within 45 months after the flood of June 2013 in Germany about their precautions. To identify robust groups, we applied and compared two clustering methods: latent class growth analysis (*LCGA*) and k-means based cluster analysis for panel data (*kmlShape*). Three different groups were consistent across the two methods and showed different dynamic adaptive behaviour over the survey period: a ‘high standard’ (35 % of the sample), a ‘high performer’ (37 %) and a ‘low adaptive’ (28 %) group. The high standard group was characterised by a significantly higher protection motivation and flood experience in comparison to the other groups. The high performer group showed the largest increase in implemented precautionary measures after the flood, but also expressed a general fatalistic attitude towards floods. The low adaptive group trusted their community significantly more in managing floods and reported little access to information and support. The results indicate that tailored risk communication and funding schemes might be needed to support low adaptive types of flood-prone residents. They also present a starting point for the implementation of empirically based, heterogeneous adaptation behaviour in socio-hydrological models.

**Keywords:** Precautionary Behaviour; Panel; temporal dynamics; flooding; property-level flood adaptation

## 1 1 Introduction

2 Of the potential natural hazard events, flooding is among the most common and  
3 challenging (CRED, 2019). According to the European Environment Agency (EEA, 2019),  
4 floods accounted for a total loss of € 162 billion across the EEA's members in the past 40  
5 years. Therefore, understanding the process of generating and limiting potential flood impacts  
6 is integral to integrated flood risk management. This management concept requires that all  
7 stakeholders threatened by flooding undertake action to limit the adverse impacts. This  
8 includes precautionary behaviour of private households (Aerts et al. 2018; Kuhlicke et al.  
9 2020; Merz et al. 2010). The German federal act on improving precautionary flood protection  
10 from 2005 (and later revisions) for instance asks people in flood-prone areas to protect  
11 themselves to the best of their ability (Thieken, et al. 2016a).

12 The residents of flood-prone areas can considerably reduce flood impacts by the  
13 implementation of precautionary, i.e., adaptive, measures (Clay et al. 2020; Hudson et al.  
14 2014; Kreibich et al. 2015; May et al. 2014). These are implemented before a flood event and  
15 can significantly reduce flood vulnerability (Sairam et al. 2019). In principle, we can  
16 distinguish three approaches for precautionary measures to limit vulnerability: dry flood-  
17 proofing (measures that prevent the flood water from entering the building), wet flood-  
18 proofing (structural measures that limit impacts when the building is flooded), and risk  
19 transfer, i.e., purchasing flood insurance (Kreibich et al. 2015; Thieken et al. 2016b).

20 Our current scientific knowledge about precautionary behaviour has mostly been  
21 drawn from cross-sectional studies where the information is limited to the narrow temporal  
22 window of the survey (Bubeck et al. 2012; Hudson et al. 2020; Kellens et al. 2013; Kuhlicke  
23 et al. 2020). Since precautionary behaviour and its underlying drivers might change over time,  
24 panel or longitudinal surveys offer the opportunity to uncover these changes. These survey

1 designs repeatedly survey the same individuals over multiple time steps to record the  
2 evolution of their actions, perceptions, and attitudes. In the natural hazard domain panel  
3 studies are rare, especially concerning precautionary behaviour (Bubeck et al. 2012; Hudson  
4 et al. 2020; Kellens et al. 2013). Only recently we observe a change towards more  
5 longitudinal research designs in the literature (Botzen et al. 2020; Bubeck et al. 2020;  
6 Franceschinis et al. 2021; Mondino et al. 2020, 2021). Existing panel studies support the  
7 notion that flood-affected residents show heterogeneous adaptive behaviour over time (Botzen  
8 et al. 2020; Bubeck et al. 2020; Franceschinis et al. 2021). Given the importance of learning  
9 more about flood risk adaption dynamics, the scarcity of panel survey data is a profound  
10 limitation. In overcoming this limitation, we will be more able to characterise the adaptation  
11 dynamics of residents of flood-prone areas suitably. This has been called for in coupled socio-  
12 hydrological modeling, where empirically derived adaptation dynamics should be integrated  
13 into risk assessments (Aerts 2020). This is because proactive adaptation alters vulnerability  
14 and alterations in vulnerability are a major driver of flood risk (Kreibich et al. 2017). Use of  
15 empirically defined adaptive behaviour dynamics in dynamic flood risk models can produce  
16 more useful results and scenarios for decision makers because it acknowledges the underlying  
17 complexity in more detail.

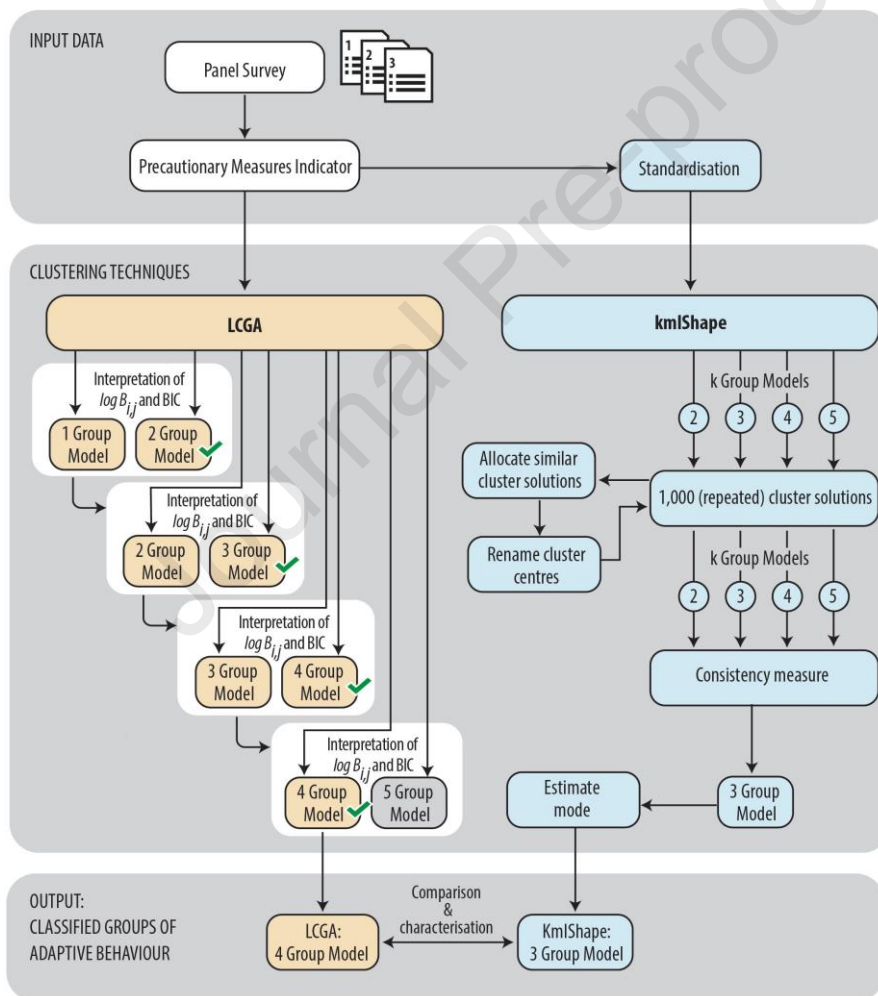
18         This paper thus seeks to contribute to the emerging literature on understanding the  
19 dynamics of household adaptation, i.e., precautionary behaviour. This is through the  
20 identification of different adaptation dynamics or trajectories, followed by a comparison of  
21 their characterization. For that, we used one of the few suitably focused panel datasets that was  
22 conducted after a severe, large-scale river flood in May/June 2013. The flood affected many  
23 European countries, including Germany, where record breaking high water levels occurred  
24 (Thielen et al. 2016b). In the month before the event, exceptionally high amounts of  
25 precipitation fell, leading to already saturated soils in the catchments, which in combination

1 with renewed heavy rainfall triggered the flood (Merz et al. 2014). All major river  
2 catchments in Germany were affected, but the flood was particularly severe in the catchments  
3 of the Danube and Elbe. From a hydrological perspective, the event was classified as the most  
4 severe in Germany since 1950 and caused extensive financial damage with approximately six  
5 to eight billion € in total damage in Germany, with the federal states of Saxony-Anhalt and  
6 Saxony being the hardest hit (Thieken et al., 2016b). The flooding further caused substantial  
7 damage to infrastructure and environment. The panel targeted affected people who had  
8 suffered financial losses. The 227 respondents were interviewed three times over a four-year  
9 period, i.e. 9, 18 and 45 months post-flood using computer-aided telephone interviews. The  
10 standardized questionnaire included, amongst others, questions regarding what and when  
11 precautionary measures were implemented. Previous analyses showed temporal changes in  
12 protection motivation, precautionary behaviour and self-reported recovery (Bubeck et al.  
13 2020), which serves as a starting point for the current analysis.

14 We use this unique data to model the precautionary behaviour trajectories of the  
15 combined implementation of 16 different precautionary measures. We investigate the potential  
16 for heterogeneous behavioural dynamics by applying and comparing two different clustering  
17 techniques: Latent Class Growth Analysis (*LCGA*) and a k-means based cluster analysis for  
18 longitudinal data, *kmlShape*. Since analysing panel data is rather new in this field, new insights and  
19 experiences with suitable methods are needed. The implementation of two clustering techniques  
20 therefore provides two advantages. First, we provide a dedicated methodological contribution to the  
21 analysis of panel data with three survey waves. Second, comparing and assessing to what extent the  
22 methods produce similar results additionally allows the identification of robust groups of  
23 adaptive behaviour.

24 Once robust trajectories of adaptive behavioural dynamics have been established, we  
25 investigate if explanatory factors drawn from commonly employed socio-psychological

1 models can be used to explain why different adaptive behaviour trajectories occur using post-  
 2 hoc comparison tests. For example, the Protection Motivation Theory (PMT, Rogers [1975,  
 3 1983]) or the Protective Action Decision Model (PADM, Lindell and Perry 2012) are prominent  
 4 examples in the existing literature of such guiding theories (Bamberg et al. 2017; Bubeck et al.  
 5 2012; Kuhlicke et al. 2020; Poussin et al. 2014). Learning which variables are associated with  
 6 different adaptive pathways, could further enhance coupled socio-hydrological models and  
 7 improve risk management.



8

9 Fig. 1: Overall Clustering Workflow.

## 2 Data and Methods

Our workflow is depicted in Fig. 1. First, a dynamic precautionary measures indicator was derived as the dependent variable for the clustering techniques. Both clustering techniques followed different procedures and quality criteria to identify the number of behavioural trajectories and their respective geometry. The results are compared across the methods as a cross-validation inspired proceeding. Second, we use variables drawn from commonly employed behavioural theories to investigate if and how the identified groups are different to each other via a series of post-hoc comparison tests.

### 2.1 Quantifying adaptive behaviour

The panel used for this study has been introduced and described in more detail by Bubeck et al. 2020 and Hudson et al. 2020. From the panel, data on adaptive behaviour as well as on several related characteristics like attitudes, perceptions, and socioeconomic properties of the respondents were used to identify and characterise different types of dynamic, precautionary behaviour. We use the number of implemented precautionary measures as a metric for the adaptive level of flood-impacted respondents. During the interview, respondents were asked to state if and when they implemented different precautionary measures. The choice of elicited measures was based on previous works by Kienzler et al. (2015), Kreibich et al. (2011), and Thielen et al. (2016a), among others. Hudson et al. (2014) and Thielen et al. (2005) showed that the studied precautionary measures show different levels of effectiveness in reducing flood damage. We use this information to estimate a weighted precautionary measures indicator  $pi$ , which is described by Laudan et al. (2020) and further presented in the appendix. The final indicator ranges from zero, signifying no preparedness, to 48, signifying the employment of all measures asked about in the panel.

1           We evaluate  $pi$  for each respondent over four time periods: before the 2013 flood event,  
2 within 9 months post-flood, between 9-18 months post-flood, and between 18 - 45 months  
3 post-flood. Due to the survey design, the data does not include information about measures  
4 that were removed or had deteriorated. If a respondent reported a measure as implemented at  
5 one of the four time steps, it was counted as implemented in the following periods as well.  
6 Consequently,  $pi$  can only remain constant or increase in value across survey waves.

## 7   2.2   *Clustering techniques for panel data*

8           A common method family to identify different homogeneous groups among a sample  
9 is cluster analysis (Everitt et al. 2011, p. 67). Longitudinal data requires distinct clustering  
10 techniques (Everitt et al. 2011; Frees 2004). An example is Latent Class Growth Analysis  
11 (*LCGA*), a type of growth mixture modelling developed by Nagin (1999). Bubeck et al.  
12 (2020) used *LCGA* on a sum of precautionary measures that were classified as high or  
13 medium cost by Rözer et al. (2016). Another method is k-means Cluster Analysis, such as  
14 *kmlShape*, that identifies distinct subgroups in longitudinal data through the shapes of  
15 trajectories as introduced by Genolini and Guichard (2016). Each of the methods works  
16 fundamentally different. *kmlShape* is an exploratory approach that provides evidence only in  
17 context with further information (Schnell et al. 2018) and focuses on the geometry of the  
18 trajectories, whereas *LCGA* fits a set of polynomial functions as trajectories to describe the  
19 subgroups. We apply both clustering approaches to the precautionary measure indicator  $pi$   
20 (appendix A.1). By comparing both methods, we aim to identify robust groups that are  
21 identified consistently across the two methods.

22           The clustering process was repeated twice. First, with the full panel ( $N = 227$ ) and  
23 second, with a panel only including homeowners ( $N = 194$ ), because residents of flood-prone  
24 areas that are homeowners often have more abilities to implement, especially structural,

1 measures. Through the combination of this sensitivity analysis and the comparison of two  
2 different clustering techniques, we test the robustness of different behavioural groups.

### 3 2.2.1 *LCGA*

4 *LCGA* is a group-based modelling strategy that uses finite mixtures of probability  
5 distributions for distinguishing representative trajectories of subgroups in the overall sample  
6 (Jones and Nagin 2013; Nagin 1999). Heterogeneous response trajectories are summarized by a  
7 fixed set of polynomial functions that each represent a distinct subgroup in the sample. This  
8 means that all individuals clustered in this subgroup are represented by the same polynomial  
9 function. The optimal number of subgroups was selected by an iterative process based on  
10 model fit indices (see Fig. 1), namely the sample size adjusted Bayesian Information  
11 Criterion and the log Bayes factor (Jones et al. 2001). The suitability of the detected  
12 subgroups was examined further by checking their average posterior probabilities. Following  
13 Nagin and Odgers (2010), average posterior probabilities within a trajectory group should exceed a  
14 minimum threshold of 0.7 to conclude that the group displays a similar trajectory.

15 A comprehensive introduction to the method and tutorial can be found in Andruff et al.  
16 (2009). Jones and Nagin (2013) introduced the Stata extension *Traj* that we employed.

### 17 2.2.2 *kmlShape*

18 Genolini and Guichard (2016) introduced *kmlShape* as a k-means based clustering  
19 algorithm for the analysis of longitudinal data based on the geometric shapes of the  
20 trajectories. Genolini and Guichard (2016) showed its key advantage in that by considering the  
21 shapes of the trajectories it resulted in clusters that fit closer to the true mean of the cluster  
22 centers. We employed this approach using the R package *kmlShape* (Genolini et al. 2016; R  
23 Core Team 2018).

1           Following Genolini and Guichard (2016), the data was standardised by dividing the  $pi$   
2 by the range of the time (in months) and multiplying it by the range of the  $pi$ , before  
3 performing the classification with *kmlShape* (Fig. 1). We further follow the standard  
4 procedure for k-means clustering, to start with a predefined number of subgroups to be  
5 separated. Therefore, we started with  $k \in \{2,3,4,5\}$  expected subgroups. The choice of  
6 potential subgroups was influenced by the results of Bubeck et al. (2020). Additionally, as k-  
7 means clustering is sensitive to the initial configuration, that is usually randomly allocated,  
8 the algorithm was run with 1,000 iterations. To validate the cluster solutions, we followed the  
9 suggestion of Janssen et al. (2012) to estimate the Euclidean distance and allocated the  
10 clusters by the smallest distance to compare solutions across iterations.

11           Since *kmlShape* is not based on classical distance measures, no classical quality  
12 criteria can be applied to estimate the quality of the results (Genolini and Guichard, 2016).  
13 Previous works that applied k-means clustering used and described a consistency measure  $\bar{S}$   
14 to identify the optimal number of clusters (Kok et al. 2010; Sietz et al. 2011). Following this  
15 approach, the number of respondents that were allocated to the same group were counted and  
16 divided by the total amount of respondents. A high consistency reaches a maximum value of  
17 one and signifies that all respondents are allocated to similar trajectories. The interpretation of  
18  $\bar{S}$ , i.e. the result with the highest  $\bar{S}$  of  $k \in \{2,3,4,5\}$ , lead to the optimal number of k subgroups  
19 for validation.

### 20   2.3    ***Characterisation of precautionary behaviour trajectories***

21   After identification of the robust trajectories across the two clustering methods, we attempt to  
22 characterise the differences across the respondents within each identified behaviour trajectory.  
23 We used post-hoc tests to compare the identified groups from the clustering techniques to an  
24 extended set of variables drawn from the panel. For numerical variables (including ordinal

1 variables) we applied post-hoc Dunn's test (Dunn 1964) with the use of the PMCMR package  
2 by Pohlert (2014). For categorical and binary variables, a post-hoc pairwise chi-squared test  
3 was applied. Following the suggestion of Field et al. (2012), a p-value correction with the  
4 Holm–Bonferroni method (Holm 1979) was applied considering the error of incorrectly  
5 rejecting the null hypothesis after multiple comparisons. Post-hoc tests were applied on a  
6 variable-by-variable basis.

7 Tab. 1 presents the independent variables, showing selected items from the  
8 questionnaire, their operationalisation in the socio-psychological models and the type of  
9 measurement. According to Rogers (1975, 1983), protection motivation is a leading factor to  
10 trigger adaptive responses. Therefore, we included a question regarding the individual  
11 protection motivation (defined in Tab. 1). Mainly two perceptual processes further determine  
12 individual protection motivation: threat appraisal and coping appraisal (Rogers [1975, 1983]).

- 1 Table 1: List of selected variables with definitions, grouped by their operationalisations in  
 2 socio-psychological theories, type of measurement (O - ordinal scale, C - continuous  
 3 variables, N - nominal variables) and sample size (n).

Operationalisation in socio-psychological theories	Item from the questionnaire with unit	Type	n
<b>Protection motivation</b>			
Protection motivation	Personally, I will do everything possible to protect the house I live in from flooding (from [1] fully agree, to [6] fully disagree).	O	223
<b>Threat appraisal</b>			
Perceived (future) probability	How likely do you think it is that your apartment or house will be affected by flooding again (from [1] very likely, to [6] very unlikely)?	O	210
Perceived (future potential) damage	How do you assess the negative effects of a possible future flood for you personally (from [1] very bad, to [6] not bad)?	O	215
<b>Coping appraisal</b>			
Perceived response efficacy	Private precautionary measures can significantly reduce flood damage (from [1] I fully agree to [6] I fully disagree).	O	227
Perceived response cost	Private preventive measures are far too expensive (from [1] I fully disagree to [6] I fully agree).	O	225
Perceived self efficacy	Personally, I do not feel able to implement even ONE of the measures mentioned earlier (from [1] I fully disagree to [6] I fully agree).	O	219
<b>Non-protective responses: maladaptive thinking</b>			
Fatalism	There is generally nothing that can be done about floods and flood damage (from [1] fully agree, to [6] fully disagree).	O	227
Wishful thinking	It won't be as bad as 2013 again (from [1] fully agree, to [6] fully disagree)!	O	218
Denial & avoidance	I don't like to think about future flood damage at all! -and- I try to think as little as possible about the possibility of being affected by a flood again (from [1] fully agree, to [6] fully disagree).	O	227
<b>Threat experience</b>			
Flood experience 1	How many times have you personally - before May/ June 2013 - been damaged by floods ([0] never before, [1] once, [2] twice, [3] thrice, [4] four times, [5] more than four times)?	O	224
Flood experience 2	Estimated flood experience indicator from Thielen et al. (2005) including i.a. flood impact and time that has passed (from 0 - no experience to 10 - very experienced).	O	217
Flood impacts on buildings (2013)	Loss ratio of buildings (from 0 - 1).	C	119
Flood impacts on household contents (2013)	Loss ratio of (household) contents (from 0-1).	C	145
Dominating flood type (2013)	Type of flood that caused the damage ([1] dam failure, [2] fluvial flood, [3] pluvial flood, [4] groundwater flooding, [97] other).	N	227
<b>Perceived responsibility</b>			

Perceived self-responsibility	Every individual has a responsibility to reduce flood damage as much as possible (from [1] I fully agree, to [6] I fully disagree).	O	215
Perceived individual responsibility	Those who live by the river must expect floods and make their own provisions (from [1] I fully agree, to [6] I fully disagree).	O	227
Perceived responsibility of the government	Flood preparedness is the responsibility of public agencies, not private individuals (from [1] I fully agree, to [6] I fully disagree).	O	226
Trust in federal government	How much do you trust the federal government to manage floods, i.e., preparedness, response, and damage repair (from [1] I trust very much, to [6] I don't trust at all)?	O	225
Trust in community	How much do you trust the community to manage floods, i.e., preparedness, response, and damage repair (from [1] I trust very much, to [6] I don't trust at all)?	O	226
<b>Framing factor: available information &amp; support</b>			
Information & support	There is far too little information and advice available on private flood preparedness (transformed scale) - and - There are enough tax deductions and incentive programs to fund private flood preparedness. – and - Our community provides very good information about flood hazards and possible precautionary measures (from [1] I fully agree, to [6] I fully disagree).	O	214
<b>Framing factor: social context</b>			
Household size	How many people live permanently in your household, including yourself and all children (No. of people)?	C	226
No. of children, age < 14	How many children under the age of 14 live in your household (No. of children)?	C	221
Observational learning/social norm	Have your neighbors and/or friends taken precautions against potential flood damage or purchased insurance ([1] yes, most of them, [2] yes, some, [3] yes, a few, [4] no, none).	N	162
Perceived social capital	The flood significantly strengthened the social cohesion in my immediate environment (family, friends, neighbors - from [1] I fully agree to [6] I strongly disagree).	O	226
<b>Framing factor: socio-demographics</b>			
Ownership	Are you a tenant or owner of the building you live in ([1] tenant, [2] owner)?	N	227
Income	Monthly net income of household Inet ([11] Inet ≤ 500 €, [12] 500 € < Inet ≤ 1000 €, [13] 1000 € < Inet ≤ 1500 €, [14] 1500 € < Inet ≤ 2000 €, [15] 2000 € < Inet ≤ 3000 €, [16] Inet ≥ 3000 €).	C	168
Age	May I ask how old you are (Age)?	C	212
Sex	Assessed gender of respondent by interviewer without questioning (Gender).	N	227
Education	What is your highest general education degree ([11] no school-leaving qualification, [12] Hauptschul diploma (lower secondary education) or Volksschule (school-type before 1960, 8 years of education), [13] Realschule diploma or Mittlere Reife (types of secondary school graduation), [14] Polytechnic Secondary School (diploma in Eastern Germany, 10 years of education), [15] Specialised Abitur, [16] Abitur, [17] University degree)?	N	225

1 Threat appraisal describes each person's perception of the probability and severity of future  
2 flood losses. Coping appraisal is conceptualised by three sub-components: the perceived  
3 response efficacy, self-efficacy and response costs (Rogers [1975, 1983]). All five items were  
4 included in the post-hoc comparison test.

5         Following the protection motivation theory, non-protective attitudes like fatalism,  
6 denial and wishful thinking can have a diminishing effect on the protection motivation. We  
7 included four non-protective responses as potentially explanatory variables: fatalism, wishful  
8 thinking, denial and avoidance.

9         Threat experience appraisal, introduced by Grothmann and Reusswig (2006) describes  
10 the extent of individual flood experience. We consider this as the number of previous  
11 experienced flood events, an estimated experience indicator, financial damage from the 2013  
12 flood on building and household contents, and the dominating flood type that caused the  
13 damage.

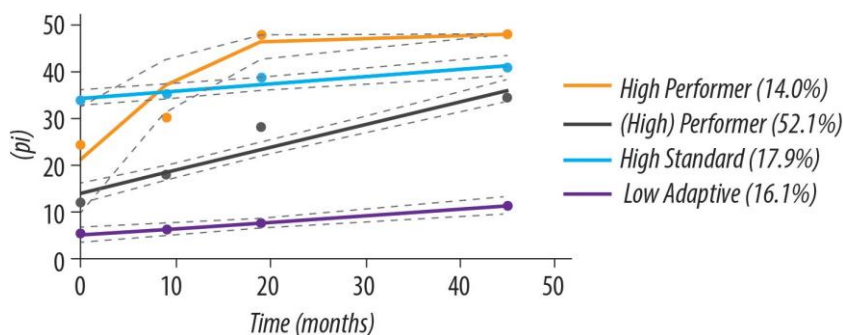
14         Perceived responsibility is also assumed to trigger adaptive responses (Lindell and  
15 Perry, 2012). Several questions in the questionnaire assessed the perceived self, individual,  
16 and governmental responsibility, as well as trust in the federal government and in the  
17 community.

18         Several contextual factors were selected in addition to socio-demographic factors  
19 ownership, income, age, sex, and education of the respondent: perceived available information  
20 and advice on private flood preparedness as well as perceived potential financial support. The  
21 respondent's social context was assessed as another framing factor. For that, the household  
22 size and the number of children under the age of 14 living in the same household, as well as  
23 precautionary behaviour of neighbours, families and friends of the respondent and the  
24 perceived strengthened social cohesion due to the flood was assessed.

1 We selected the above-mentioned variable values (Tab. 1) from the first survey wave of  
 2 the panel to explain the impulse that leads to a specific direction of adaptation. This is because  
 3 Bubeck et al. (2020) showed the largest changes in their shape and directory after the first  
 4 survey wave.

5 Given the relatively small sample, missing data can be problematic. We made use of the  
 6 structure of the panel to impute missing values. This was achieved by using the response from the  
 7 identical question from the second survey wave to replace missing values in the first wave. To limit  
 8 potential measurement error, we only impute data if the variable in question showed no  
 9 significant change between the first and second survey waves when tested with Friedman's  
 10 ANOVA on the whole sample. We reduced the proportion of missing observations from 9.8 %  
 11 to 6.2 % of the overall sample size. The individual questions where this is applicable are  
 12 noted in the appendix including the variable's F-statistics.

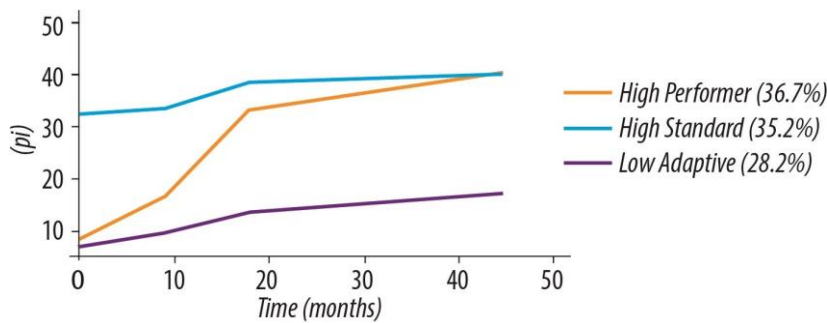
13 Additionally, to reduce the number of items used in the analysis, when several  
 14 questions referred to similar concepts, we used Cronbach's  $\alpha$  (Cronbach 1951) to test the  
 15 reliability of the questions. A Cronbach's  $\alpha > 0.7$  for a set of questions allowed us to assume  
 16 that they measured the same central concept. In this case the mean value of the questions was  
 17 included instead of separate variables. This was applied to the variables of denial and  
 18 avoidance and information and support (Tab. 1).



19

20 (a) LCGA

1



2

(b) kmlShape.

3

Fig. 2: (a) Classified subgroups of  $pi$  with *LCGA* with 95% confidence intervals and (b)

4

*kmlShape*.

5

6

### 3 Results and Discussion

7

#### 3.1 Classifying dynamic precautionary behaviour

8

Based on the model fit indices (see appendix A.3), the four group trajectory model

9

was the best result for the *LCGA*. Details on the estimates and standard errors of the linear

10

terms are attached in the supplementary files (A.3).

11

Fig. 2a shows the development of the  $pi$  for the four identified adaptive trajectories as

12

identified by the *LCGA*. We observed that 17.9 % of the sample was allocated to a group that

13

was well prepared before the flood hit, and implemented further (but limited) precautionary

14

measures over time (High Standard group (HS) in light blue, Fig. 2a). The Low Adaptive

15

group (LA in violet, 16.1 % of the sample) was not well prepared before the flood hit and,

16

after four years, showed little change in the number of precautionary measures they reported.

17

The other two groups showed a learning effect from the flood event and, while with different

18

trajectories, implemented considerable number of additional measures over the survey period.

19

Hence, both are labelled as high performer groups HP and (H)P. The (H)P group in grey is the

20

largest group within our sample (52.1 %). This trajectory starts at a low-medium level of

1 precautionary behaviour, but after four years reached the level of the HS group. The HP group  
2 in orange (14 % of the sample) showed a large variability in the early time steps, but this  
3 reduced in later survey waves. The trajectory in Fig. 2a shows a medium level of  
4 precautionary behaviour before the 2013 flood, but after four years implemented nearly all  
5 measures that were asked in the panel and overshot the HS group. In these results, we find that  
6 the trajectory groups identified by Bubeck et al. (2020) are robust to the inclusion of new  
7 indicators of adaptive behaviour. The current study included a wider range of measures, e.g.  
8 buying an insurance policy or attending a seminar on how to prevent flood damage, weighted  
9 in accordance with their perceived effectiveness.

10 Fig. 2b presents the results of the *kmlShape* clustering approach. Based on average  
11 consistency, presented in the appendix (A.3), the approach indicated three representative  
12 trajectories of adaptive behaviour. Like the *LCGA*, we observed a group that already  
13 implemented a good number of precautionary measures before the flood event and adapted  
14 further (HS group in light blue, 35.2 % of the sample). The second and third group (HP in  
15 orange with 36.7 %, LA in violet with 28 % of the sample) were not well prepared before the  
16 flood hit. However, the HP group learned from the flood event and adapted well during the  
17 survey period. On the other hand, the LA group barely changed their level of precaution over  
18 the survey period by comparison. Figs 2a and 2b illustrate, based on similar colouring, where  
19 we observe similar trajectories across the two methods. The HS and the LA groups especially  
20 showed similar behaviour over time and were classified by both methods alike. Moreover,  
21 from comparing the trajectories, we infer that the HP group in *kmlShape* was split into two  
22 further groups by the *LCGA* method, even though the pattern of adaptation is slightly  
23 different.

24 The contingency table (Tab. 2) compares the groups directly with each other and  
25 shows whether individual respondents were allocated to the same or a different group by the

1 two classification methods. We observed that 31 respondents that were allocated to the HP  
 2 group by the *LCGA* were also allocated as the HP group and the HS group by *kmlShape*. This  
 3 is plausible, as the uncertainty ranges of the *LCGA*- HP-group included a high prior-to-the-  
 4 flood-precaution that would be comparable to the HS group (Fig. 2a). Most of the respondents  
 5 (N = 118) were allocated to the (H)P group by the *LCGA*. Of those, 58 % were also allocated  
 6 to the HP group by the *kmlShape*. However, we also find some respondents that were  
 7 allocated to the HS and even the LA group by *kmlShape*. Therefore, we consider this group as  
 8 the one where results differ the most. Respondents allocated to the HS group and the LA  
 9 group by the *LCGA* however match the identification with *kmlShape* by 100 %. Therefore, we  
 10 consider the LA group as especially robust, as it was found consistently across both methods.

11 Table 2: Contingency table to compare the different classification methods *LCGA* and  
 12 *kmlShape* (HP - High Performer, HS - High Standard, LA - Low Adaptive)

	HP ( <i>kmlShape</i> , N = 83)	HS ( <i>kmlShape</i> , N = 80)	LA ( <i>kmlShape</i> , N = 64)
HP ( <i>LCGA</i> , N = 31)	15	16	0
(H)P ( <i>LCGA</i> , N = 118)	68	23	27
HS ( <i>LCGA</i> , N = 41)	0	41	0
LA ( <i>LCGA</i> , N = 37)	0	0	37

13  
 14 A direct comparison of both methods is difficult (as noted in Section 2.2).  
 15 Nevertheless, both methods resulted in a similar shape of the trajectories and thus a similar  
 16 dynamic behaviour. Therefore, we argue that we can learn from both methods that we can,  
 17 overall, distinguish three different groups of adaptive behaviour: the HP, HS, and LA groups.  
 18 The HP group was split into two further subgroups by the *LCGA*, the difference being the final  
 19 level of adaptation after four years. We argue that the fundamental dynamic behind this group is  
 20 the same and that both groups are comparable with the *kmlShape*'s HP group. Therefore, for  
 21 the characterisation of these behaviour groups we focused on the results from *kmlShape* to

1 simplify and generalize our results. Separating the sample into three rather than four groups is  
2 an additional benefit for the post-hoc tests, as it keeps sample size reasonably high. The  
3 detailed results of the characterisation for the LCGA groups are reported in Appendix A.4.

4 Our results indicate that a significant share of precautionary measures is implemented  
5 considerably later post-flood. This dynamic cannot be accurately captured by cross-sectional  
6 survey designs. Previous cross-sectional surveys in the area showed that when respondents  
7 were asked about their adaptive behaviour, they tended to employ 50-70 % of the  
8 precautionary measures that were asked in the questionnaire (see e.g. Kienzler et al. 2015;  
9 Thielen et al. 2016b).

10 The HP group, for instance, showed the highest implementation of precautionary  
11 measures between the first and second survey wave. Before that, this group showed little to  
12 medium implemented precautionary measures (across both methods). According to our  
13 results, this applies to 37- 66 % of residents of flood-prone areas. Others, however, might be  
14 of a low adaptive type and might not adapt much after a flood event. (16-28 % of flood-  
15 affected residents according to our results).

16 The composition of  $pi$  leads to some limitations. First, it is important to note that our  
17 approach does not allow a trajectory where the precautionary indicator is decreasing, i.e.  
18 precautionary measures are, once implemented, assumed to be permanent, i.e. remain constant  
19 over time. However, the precautionary level might decrease. Structural measures might age  
20 and deteriorate or knowledge from seminars might be forgotten. Data from a repeated cross-  
21 sectional study in northern Italy showed that, in fact, the perceived preparedness decreased  
22 over a period of 13 years (Mondino et al. 2020).

23 Another limitation might originate from the use of the precautionary indicator that was  
24 built by weighting precautionary measures by their effectiveness that served as a

1 representative value for the adaptive behaviour of flood-affected residents. Achieving a value  
2 of 48 indicated the highest achievable value. This, however, should not reflect a ‘perfect  
3 precaution’. Households might be limited in what kind of measures are feasible or applicable.  
4 That means that a household with a lower  $pi$  value could however reflect the individual  
5 optimal precaution. The weighting that went into the  $pi$  was based on the findings of  
6 effectiveness of precautionary measures by Kreibich et al. (2015). This must be seen as an  
7 approximation, as the effectiveness of measures may differ in individual cases. For example,  
8 buying insurance was not weighted in this study, as this factor is not effective in directly  
9 preventing flood impacts. In repairing flood losses, insurance play a considerable, however  
10 indirect, role by refunding flood losses.

### 11 3.2 *Characterisation of different types of adaptive behaviour*

12 To assess potential differences in the identified behaviour groups, we used post-hoc test  
13 statistics on a number of variables. Tab. 3 reports the central values of the three groups resulting  
14 from *kmlShape* (HP, HS and LA) together with the adjusted p-values of post-hoc test statistics.  
15 Overall, the three types of groups were surprisingly similar regarding most of the assessed  
16 socio-psychological variables. The groups differ significantly in seven out of 28 factors.

17 Interpretation of post-hoc Dunn’s Test showed that the protection motivation of the HS  
18 group was significantly higher than the LA group. This seems plausible, as the HS group was  
19 already well prepared before the flood, whereas the low adaptive group was not well prepared.  
20 The HP group had a relatively low motivation in the first survey wave in comparison to the  
21 HS group. Still, the HP group implemented many measures after the first survey wave despite  
22 the relatively lower initial level of starting motivation. However, the post-hoc Dunn’s test  
23 showed no significant difference in the protection motivation of the HP group in comparison

1 to the LA or the HS group. This indicates that protection motivation is an important driving  
 2 factor to implement precautionary measures for the HS type, but not a central driver.

3 High threat appraisal and high coping appraisal is positively correlated with adaptive  
 4 behaviour (Rogers [1975, 1983]). This did not match our findings. The central values showed  
 5 rather similar values for the three groups. Regarding threat appraisal, the HS group expressed

6 Table 3: Central values of the first survey wave and adjusted p-values of Dunn's Test or chi  
 7 squared for the *kmlShape* groups (HP - High Performer, HS - High Standard, LA - Low  
 8 Adaptive). Significance stars refer to probability levels as: \* for levels below 0.1, \*\* for levels  
 9 below 0.05, \*\*\* for levels below 0.01.

Variable	HP Mean (SD)/Mode	HS Mean (SD)/Mode	LA Mean (SD)/Mode	HP vs HS	HP vs LA	HS vs LA
<b>Protection motivation</b>						
Protection motivation	1.46 (1.16)	1.18 (0.50)	1.66 (1.23)	0.175	0.175	0.009***
<b>Threat appraisal</b>						
Perceived (future) probability	4.49 (1.61)	4.63 (1.59)	4.20 (1.65)	0.585	0.585	0.281
Perceived (future potential) damage	2.22 (1.41)	1.96 (1.21)	2.43 (1.71)	0.610	0.753	0.610
<b>Coping appraisal</b>						
Perceived response efficacy	2.78 (1.91)	2.44 (1.76)	3.12 (2.00)	0.501	0.501	0.102
Perceived response cost	4.08 (1.75)	3.85 (1.64)	4.03 (1.70)	0.908	0.964	0.964
Perceived self efficacy	2.44 (1.72)	2.70 (1.91)	2.88 (1.66)	0.779	0.393	0.779
<b>Non-protective responses: maladaptive thinking</b>						
Fatalism	2.71 (1.68)	3.29 (1.69)	2.92 (1.85)	0.071*	0.519	0.280
Wishful thinking	4.13 (1.95)	4.53 (1.94)	3.95 (1.91)	0.276	0.546	0.143
Denial & avoidance	2.27 (1.15)	2.08 (1.10)	2.33 (1.22)	0.735	0.856	0.735
<b>Threat experience</b>						
No. of previous flood experience	0.96 (1.37)	1.36 (1.46)	0.87 (1.22)	0.055*	0.901	0.055*
Flood experience indicator	1.79 (2.29)	2.76 (2.45)	1.74 (2.13)	0.024**	0.988	0.027**
Loss ratio of buildings (2013)	0.17 (0.19)	0.13 (0.19)	0.13 (0.15)	0.403	0.455	0.926
Loss ratio of (household) contents (2013)	0.28 (0.28)	0.20 (0.24)	0.23 (0.27)	0.289	0.504	0.685
Damaging flood type (2013)	Fluvial flood (59.0 %)	Fluvial flood (65.5 %)	Fluvial flood (54.7 %)	0.258	0.596	0.502

<b>Perceived responsibility</b>						
Perceived self-responsibility	1.94 (1.45)	1.56 (0.98)	1.68 (1.24)	0.848	0.848	0.936
Perceived individual responsibility	2.57 (1.59)	2.40 (1.48)	2.62 (1.69)	1.000	1.000	1.000
Perceived responsibility of the government	3.25 (1.77)	3.04 (1.58)	3.00 (1.63)	1.000	1.000	1.000
Trust in federal government	3.61 (1.47)	3.67 (1.56)	3.59 (1.38)	1.000	1.000	1.000
Trust in community	3.00 (1.67)	2.83 (1.58)	2.30 (1.33)	0.537	0.033**	0.103
<b>Framing factor: available information &amp; support</b>						
Information & support	4.03 (1.29)	3.97 (1.40)	3.45 (1.36)	0.659	0.020**	0.041**
<b>Framing factor: social context</b>						
Household size	2.40 (1.24)	2.20 (0.91)	2.19 (1.05)	0.972	0.894	0.972
No. of children (age < 14)	0.21 (0.61)	0.06 (0.25)	0.22 (0.63)	0.556	0.993	0.556
Observational learning/social norm	High (30.1 %)	High (43.8 %)	High (28.1 %)	0.654	0.654	0.351
Perceived social capital	2.23 (1.47)	2.03 (1.62)	2.17 (1.58)	0.302	0.829	0.829
<b>Framing factor: socio-demographics</b>						
Ownership	Owner (86.8 %)	Owner (93.8 %)	Owner (73.4 %)	0.215	0.136	0.005***
Income	1000-1500 € (20.5 %)	2000-3000 € (18.8 %)	1000-1500 € (32.8 %)	0.278	0.278	0.278
Age of respondent	61.84 (9.59)	62.16 (10.29)	62.15 (12.99)	1.000	1.000	1.000
Education	Realschule (32.5 %)	Academic (20.0 %)	Realschule (26.6 %)	0.360	1.000	1.000
Gender	Women (69.9 %)	Women (62.5 %)	Women (62.5 %)	1.000	1.000	1.000

1

2 the highest perceived probability and the highest perceived potential future damage in contrast  
3 to the LA group, who showed small central values. However, Dunn's Test showed no  
4 statistically significant difference between the three groups for all five items.

5 A high coping appraisal and particularly, a high self-efficacy can be a beneficial factor

6 of adaptive behaviour (van Valkengoed and Steg 2019). However, the results of the post-hoc

7 Dunn's test showed no statistically significant difference between the types of adaptive

1 behaviour. In future works it has to be checked whether these items might influence protection  
2 motivation and hence adaptive behaviour indirectly.

3 Factors that would be classified as non-adaptive responses (Rogers [1975, 1983]), i.e.,  
4 attitudes of denial, avoidance and wishful thinking, did not show a significant difference in  
5 comparison between the different subgroups either. This indicates that regarding these factors  
6 respondents are characterised by similar attitudes. Fatalistic attitudes however showed a  
7 significant difference between the HP and the HS group. In comparison to the HS group, the  
8 HP group agreed significantly more with the statement that ‘there is generally nothing that  
9 can be done about floods and flood damage’. This is interesting as the HP group showed  
10 adaptive behaviour after the first survey wave. It is important to note that due to the length of  
11 the survey most concepts were only reflected by one item in the questionnaire. To further  
12 investigate the influence of threat and coping appraisal and maladaptive thinking this should  
13 be changed in future studies.

14 We compared the different behavioural types according to their threat experience by  
15 including an indicator for flood experience that takes into account previous damage, flood  
16 impacts and the time that has passed since the last flood (Thieken et al. 2005) as well as the  
17 number of previously experienced floods. Results showed significant differences between the  
18 HS group when compared with the HP and the LA group. The HP group in comparison to the  
19 LA group showed no significant difference. This indicated that the HS group was significantly  
20 more experienced with floods in comparison to the others. Therefore, we found that the  
21 personal experience of a flood could trigger an adaptive response. The effect that personal  
22 experience can influence the willingness to take precautions has been previously found in the  
23 literature (e.g. Bubeck et al. (2012); Poussin et al. (2014)). Others however, e.g. van  
24 Valkengoed and Steg (2019), found flood experience to be weakly related to adaptation. We  
25 observed that the LA type did not adapt much after the experience of a flood. If the flood

1 experience was milder in comparison to the other groups, this effect would be plausible:  
2 according to the review of Wachinger et al. (2013), experiencing a flooding without being  
3 impacted can lower the risk perception and therefore, adaptation response. However, we do  
4 not find indications that the LA type experienced lesser impact than the other groups. The loss  
5 ratios of the building and the household contents from 2013 showed no significant difference  
6 in comparison to the other groups (Tab. 3). Based on these findings, we conclude that the  
7 experience of the threat has an adaptive effect on a proportion of households affected by a  
8 flood, but does not trigger an adaptive response in all respondents. Differing results on the  
9 influence of flood experience on adaptation could originate from hidden heterogeneity within  
10 the underlying population. Depending on how the study sample is distributed among the  
11 identified groups, the overall effects would move in different directions. For example, a high  
12 proportion of respondents of LA type in a study sample could result in low adaptation despite  
13 flood experience.

14 We further compared the loss ratios of buildings and household contents to draw  
15 conclusions about flood impacts. When comparing the central values, the HP group reported  
16 the highest losses in comparison to the other groups, but differences were not significant. The  
17 same applies to the flood type, where most of all groups reported a fluvial flood type. This  
18 indicated that damage or the experienced flood type were not primary driving factors for  
19 adaptive behaviour. However, the sample size of the loss ratios was relatively small and  
20 effects might have been missed.

21 The three groups reported similar perceptions about who is responsible for flood  
22 preparedness or reducing potential flood damage. All rather agreed that every individual has a  
23 responsibility to reduce potential flood damage as much as possible and slightly disagreed that  
24 flood preparedness should be the full responsibility of the government. All similarly rather did  
25 not trust the federal government to manage floods. The trust in the community to manage

1 floods, however, was significantly higher in the LA group in comparison to the HP group that  
2 reported a rather neutral opinion. This might indicate that a high trust in the community for  
3 the preparedness and damage repair of floods might trigger non-adaptive responses. However,  
4 the HS group also reported that they rather trust in the community regarding flood  
5 preparedness and showed no significant difference in comparison to the LA or the HP group.  
6 Therefore, for the HS group other factors might have been important as well that motivated  
7 people to act.

8         The perceived availability of information and support regarding flood preparedness  
9 was significantly less distinct in the LA group when compared with the HS and the HP group  
10 who perceived a similarly sufficient number of available initiatives. This indicates that  
11 information and support was an important driving factor for adaptive responses.

12         Regarding their social context, the three groups showed similar characteristics. They  
13 lived in a household size of 2-3 people with 0-1 child. Most of their neighbours and friends  
14 took precautionary measures and they agreed that the flood event had rather strengthened the  
15 social cohesion in their immediate environment. The average age of the respondents from all  
16 three groups was approximately 62 years and approximately 65 % were women. The HP and  
17 LA group had a mean monthly net household income of 1000-1500 €, while the HS group  
18 reported a mean monthly net income of 2000-3000 €. Most of the respondents from the HP  
19 and the LA group went to *Realschule* (comparable to secondary school or high school) while  
20 most of the HS group reported an academic education. However, regarding their income or  
21 education the three groups showed no significant difference. Here it is to note that the sample  
22 size for income was relatively small and effects might have been missed.

23         Most of the respondents from the HS group were homeowners (93 %). They  
24 significantly differ in that regard in comparison to the LA group, where just 73 % of the

1 respondents were homeowners. Consequently, the group that did not adapt well also showed  
2 the lowest share of homeownership. This is likely correlated to the low adaptive behaviour, as  
3 tenants are limited in the structural modifications in their apartments. However, the sensitivity  
4 analysis, where tenants were omitted from the sample, resulted in identical types of behaviour  
5 for both clustering methods. Therefore, homeowners can also be of a low adaptive behaviour  
6 type but that they have a higher likelihood to be allocated to a type that adapts over time or  
7 already is well prepared. That is supported by the similarity of the HP and the HS group,  
8 where respondents reported mostly to own their property. Therefore, the analysis seems to be  
9 robust against ownership and indicates that tenantry is not a driving factor for non-adaptive  
10 responses.

#### 11 **4 Conclusion**

12 Research on property-level adaptation is mostly drawn from cross-sectional studies  
13 where temporal dynamics remain unexplored due to the survey design. Residents of flood-  
14 prone areas however play an important role in integrated flood risk management, in which the  
15 dynamics of precautionary behaviour need to be explored to improve flood risk management  
16 (Aerts et al. 2018). This argument is further strengthened by recent studies that showed that  
17 flood-affected residents show heterogeneous response trajectories (Franceschinis et al. 2021,  
18 Bubeck et al. 2020, Botzen et al. 2020).

19 We contribute to the wider literature, in this vein, by investigating different trajectories  
20 of precautionary behaviour and the respondents within each group through the use of a panel  
21 following individuals impacted by the 2013 flood event. The analysis is based on an indicator that  
22 includes precautionary measures that account for dry and wet flood proofing, but not risk transfer. Based  
23 on two different clustering techniques, we identified three different types of adaptive  
24 behaviour: first, a high standard type that was already well prepared for the 2013 flood and

1 optimized their adaptation in the aftermath (35 % of the sample); second, a low adaptive type  
2 that was not well prepared in 2013 and has barely adapted after the flood (28 % of the sample);  
3 and third, a high performer type that was not well prepared in 2013, but learned from the  
4 experience and implemented a large number of precautionary measures over the survey period  
5 of 45 months (37 %). While the comparison between *LCGA* and *kmlShape* showed that some  
6 individuals are not equally categorised into specific groups, the LA group seems to be most  
7 robust.

8         The three different types of adaptive behaviour show, overall, quite similar respondent  
9 characteristics. They were characterised by similar threat appraisal, coping appraisal, attitudes  
10 of denial, avoidance and wishful thinking, impacts of the 2013 flood and social  
11 context. They also had similar perceptions about who should be responsible for flood  
12 preparedness or flood damage control and were characterised by similar socio-economic  
13 demographics like income, age, education or gender divides. Few factors showed statistically  
14 significant differences. This indicates that further factors from outside of the two core  
15 theories, i.e. protection motivation theory (PMT) and protective action decision model  
16 (PADM), are driving the dynamic behavioural process. Already well-prepared respondents  
17 (High standard) were highly flood experienced with protection motivation remaining high.  
18 Respondents that were not well prepared for the 2013 flood event had little to no prior flood  
19 experience. Among them, the high performing group showed a significantly higher fatalistic  
20 attitude in the first wave in comparison to the already well-prepared group. However, this  
21 group implemented a considerable number of measures in the aftermath. A considerable share  
22 of flood-prone residents did not adapt well before or after the flood (the low adaptive). To  
23 trigger adaptation in this group, specific risk communications and tailored financing programs  
24 might be needed. The characterisation of this behavioural type revealed that respondents in  
25 this group tended to have a higher trust in community flood management and had the lowest

1 proportion of property ownership. They further reported that they receive far too little  
2 information and advice on flood preparedness and possible precautionary measures, and that  
3 they feel there are not enough tax deductions and further financial incentives for flood  
4 preparedness. Policy interventions could address these points by providing more targeted  
5 support to this group. If necessary, it would have to be evaluated whether financial aid after  
6 flood events could better ensure flood adaptations in damaged households and whether  
7 information campaigns could be better planned so that they reach everyone. Furthermore,  
8 stakeholders like housing associations or cooperatives might have to be addressed, too. If such  
9 policies are successfully implemented and effective, the statistically significantly lower  
10 protection motivation of this group could also increase, which could lead to a generally  
11 increased adaptive response.

12         These results contribute to the fundamental understanding of individual precaution  
13 dynamics. Still, we know little about the decrease of precaution over time, as, due to the  
14 survey design, the precautionary indicator does not include information about removed or  
15 damaged measures. Future studies should address this issue.

16         The results are important for coupled socio-hydrological or agent-based models, as  
17 they allow an empirical deduction of dynamic vulnerability. Thus, socio-hydrological models  
18 cannot usefully or accurately model adaptation trajectories without input such as that  
19 presented in this study.

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23 **Declaration of interest:**

24 The authors declare that they have no conflict of interest.

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#### 6 **Data Availability Statement**

7 The authors confirm that the data supporting the findings of this study are available within the article  
8 and its supplementary materials. The raw data are available on request from the corresponding author,  
9 Lisa Berghäuser. The data are not publicly available due to restrictions e.g. their containing  
10 information that could compromise the privacy of research participants.

11 **Word Count:** 6537

**Declaration of interests**

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

The authors declare the following financial interests/personal relationships which may be considered as potential competing interests:

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