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## **Developing an Australian utility value set for MacNew-7D health states**

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## **Abstract**

### **Background**

A new preference-based measure (MacNew-7D) has recently been developed to allow condition-specific data to be used to capture the quality of life in health economic evaluations in cardiology; however, a general population value set has not yet been developed. This study developed a population utility value set for the MacNew-7D heart disease-specific instrument.

### **Methods**

The discrete choice experiments (DCE) technique was chosen as the preference elicitation method. The DCE asked respondents to compare two options and to state their preferences. The survey was conducted using an online panel of respondents, with quota sampling using age groups, sex and jurisdictions to achieve representativeness of the Australian population. The total design consisted of 200 choice sets, of which each respondent answered eight. Additionally, each respondent answered two quality control choice sets. The best-fitting models were selected on the basis of consistency, parsimony, and goodness of fit.

### **Results**

In total, 1903 respondents were included in the analyses. The MacNew-7D utility value set ranged from -0.4456 to 1.000 for health states defined by the classification system. The best-fitting model retained all levels for five dimensions and collapsed one adjacent level for the other two dimensions. Findings were robust to sensitivity analyses related to the inclusion or exclusion of dominance and repeat tasks.

### **Conclusion**

Findings indicated that the MacNew-7D utility value set is likely suitable for estimating quality-adjusted life years derived from the MacNew heart disease health-related quality of life questionnaire. This value set was derived from an Australian population-based sample and may not be generalisable to dissimilar populations.

## Introduction

Healthcare represents a significant proportion of total spending in many economies (1). Whether governments or insurance-based systems provide funding, healthcare is a scarce resource. This presents a constrained optimisation problem: healthcare systems seek to maximise expected benefits, subject to scarce resources. With growing and ageing populations, demand for treatments continues to rise, and so does interest in making efficient and effective allocation decisions. Heart disease is a particularly important case in point because of its disease and healthcare resource burden, with patients living longer with debilitating cardiac complications than ever before (2). The management of these conditions requires ever-increasing complex and expensive interventions. For example, in the US, the annual direct cost of managing heart disease was estimated at USD216 billion (3). Although the estimates of cost and disease burden may vary somewhat across industrialised countries, the high disease burden and healthcare resource use pattern is consistent and may even be worse in developing countries. In Australia, cardiovascular diseases comprised approximately 11% of all hospitalisations in 2017-18 (2). They were the underlying cause of 25% of all deaths (2). Aside from these potentially severe health costs, heart disease also constituted 8.9% of total disease expenditure in 2015-16, an estimated AUD10.4 billion (4).

There are recent examples from National Institute for Health and Care Excellence (NICE), Pharmaceutical Benefits Advisory Committee (PBAC) and Medical Services Advisory Committee (MSAC) (5), where utility played an essential role in measuring outcomes in heart disease-related decision-making. A new medication to treat symptomatic chronic heart failure with reduced ejection fraction (Sacubitril valsartan) showed a minimal utility benefit (0.011) measured with the EQ-5D (6). In the absence of a disease-specific instrument, such small increments of utility measured with generic instruments which do not consider all important dimensions of heart disease are relied on for critical decision-making. In 2021 authors from this research group published a comparison between a heart disease-specific quality of life instrument and the EQ-5D-3L in heart failure patients showing the disease-specific instrument having better sensitivity and responsiveness (7). The implication is that generic multi-attribute utility instruments (MAUIs) potentially underestimate any quality-of-life improvement; therefore, the value for money from a cardiac intervention may be undervalued. However, this cannot be established until a condition-specific measure is available.

MAUIs describe health states using as few attributes as possible that define health to generate a preference-based utility value set for a given population. This is achieved by eliciting preference for a subset of health states defined by the MAUI by the respondent group, followed by a utility algorithm that can generate a utility value for every health state defined by the MAUI. The utility values are used to calculate the Quality Adjusted Life Years (QALYs) used in economic evaluations in healthcare. Generic MAUIs such as EQ-5D, AQoL and SF-6D are popular and prominent in country-specific value sets. The generic nature of their attributes in describing the health-related quality of life allows them to be used in comparisons between major health programmes. Condition-specific preference-based measures can complement generic measures by including dimensions relevant to particular disease areas whilst still producing utility values. They are appropriate for economic evaluation where generic measures lack the responsiveness and sensitivity needed to capture critical dimensions of health for a given condition. These preference-based measures can be developed from new, or valuations can be imputed for existing descriptive systems.

A previous paper developed a heart disease-specific classification system (MacNew-7D) based on the MacNew Heart Disease Health-Related Quality of Life (MacNew) instrument, which has demonstrated responsiveness and sensitivity to changes in health-related quality of life for heart disease (8). The MacNew-7D classification system consists of seven dimensions with four levels of severity in each (8). In order to generate utility values from the MacNew-7D, a preference elicitation study is required. Preference elicitation aims to assess the value associated with different health states defined by

classification systems such as the MacNew-7D to generate utility values on the 0 (dead) to 1 (full health) scale. This paper values the health states defined by the MacNew-7D using a representative Australian general population sample.

## Methods

The valuation was conducted to value the MacNew-7D health states classification system (8) (**Table 1**). This was made up of seven health dimensions: physical restriction, social activity, vitality, frustration, self-confidence, shortness of breath and chest pain. Each dimension is broken into four ordinal levels of severity. In this case, we will denote state 1111111 (i.e. level 1 in each dimension) as full health and state 4444444 as the worst possible health state described by the MacNew-7D. This system allows for 16,284 ( $=4^7$ ) possible states to be defined. Different methods can elicit preferences in health state valuations, including time trade-off (TTO) and discrete choice experiments (DCE). DCE involves choices over pairs or triplets of health states (presented as scenarios) and is based on random utility theory. Compared to other preference-elicitation techniques, it is easy for participants to understand without an interviewer, making it easier to administer online (9).

This study received ethical approval from the Queensland University of Technology Human Research Ethics Committee (Reference No. #2000000573). Survey respondents were sourced from an existing Australian online panel administered by Pureprofile (www.pureprofile.com). This panel was drawn from volunteers (aged 18 and above who are able to give consent and understand English) in the general population who were paid a small amount by the panel administrators for completion of the survey. Pureprofile has experience in conducting similar DCE studies (10, 11). The targeting respondents were recruited from September to November 2020 with quota sampling using age groups, sex and jurisdictions to represent the Australian population. We conducted two pilots (n=105 and n=305) before initiating the main survey (n=1598).

The DCE used two health 'scenarios' represented by their characteristics or 'attributes' and corresponding levels. Respondents were asked to choose which scenario they would prefer to live in (**Figure 1**). The scenario included duration in each of the two health profiles defined by the dimensions of the MacNew-7D. Duration is included to anchor the utility values on the utility-scale of 0 (dead) and 1 (full health) of the QALY (12-14).

### *Experimental design*

To select the combinations of levels shown to respondents, we developed an efficient experimental design. The DCE created pairs of hypothetical health scenarios, each with different combinations of these attribute levels and a given duration from four duration levels; 1 year, 4 years, 7 years and 10 years ( $4^8 = 65,536$  possible scenarios).

Table 1: Dimensions and levels of the MacNew-7D classification system.

	Dimension	Level	Description
1	Physical restriction	1	You are not limited at all by physical restrictions
		2	You are somewhat limited by physical restrictions
		3	You are moderately limited by physical restrictions
		4	You are extremely limited by physical restrictions
2	Activities	1	You are not excluded from doing things with other people
		2	You are excluded from doing things with other people hardly any of the time
		3	You are excluded from doing things with other people some of the time
		4	You are excluded from doing things with other people all of the time

3	Vitality	1	You are not worn out or low in energy
		2	You are worn out or low in energy hardly any of the time
		3	You are worn out or low in energy some of the time
		4	You are worn out or low in energy all of the time
4	Frustration	1	You are not frustrated, impatient, or angry
		2	You are frustrated, impatient, or angry hardly any of the time
		3	You are frustrated, impatient, or angry some of the time
		4	You are frustrated, impatient or angry all of the time
5	Self-confidence	1	You are not unsure or lacking in self confidence
		2	You are unsure and lacking in self-confidence hardly any of the time
		3	You are unsure and lacking in self-confidence some of the time
		4	You are unsure and lacking in self-confidence all of the time
6	Shortness of breath	1	You have no shortness of breath
		2	You have some shortness of breath
		3	You have moderate shortness of breath
		4	You have extreme shortness of breath
7	Chest pain	1	You have no chest pain
		2	You have chest pain hardly any of the time
		3	You have chest pain some of the time
		4	You have chest pain all of the time

A fractional factorial design was chosen to avoid a costly and impractical surveying process for all scenarios due to the large possible number of pairwise combinations ( $(65536 \times 65535)/2 = 2,147,450,880$ ). A popular D-efficient design (that maximised the determinant of the variance-covariance matrix of the estimated parameters) was used to create a fractional factorial design with a manageable 200 pairwise choice tasks using Ngene DCE design software (15). Ngene design codes with zero priors were used to retrieve the D-efficient design as there was no literature to identify the priors. Also, evidence suggests that the incorrect or inexact priors could create a bias (16). Additionally, to reduce potential cognitive burden, we imposed three overlapping attributes in each pairwise choice task (i.e. three attribute levels were identical between two options), and the remaining five attributes varied. This overlapping design was considered likely to improve respondent efficiency (17) though it may require broader choice tasks to estimate accurate models compared with non-overlapping designs (9). An example choice set is provided in **Figure 1**.

Survey progress: 79%

Please imagine that **you** will live in the following health scenarios for the given time period, followed by death. Then choose which one you would prefer to live in. Please assume that, apart from the information given, all else would remain equal.

	Health Scenario A	Health Scenario B
Physical limitations	<b>Extremely</b> limited physically	<b>Extremely</b> limited physically
Activities	Feel excluded from doing things with other people <b>all</b> of the time	Do <b>not</b> feel excluded from doing things with other people
Vitality	Feel worn out or low in energy <b>some</b> of the time	Feel worn out or low in energy <b>some</b> of the time
Frustration	Feel frustrated, impatient, or angry <b>some</b> of the time	Feel frustrated, impatient or angry <b>all</b> of the time
Self-confidence	Unsure and lacking in self-confidence <b>hardly any</b> of the time	Unsure and lacking in self-confidence <b>all</b> of the time
Shortness of breath (While doing your day to day physical activities)	<b>Some</b> shortness of breath	<b>Some</b> shortness of breath
Chest pain	Do <b>not</b> have chest pain	Chest pain <b>all</b> of the time
Duration	<b>1 year</b> , then die	<b>10 years</b> , then die
Which health state do you prefer?	<input type="radio"/>	<input type="radio"/>

Next

Figure 1: Example choice set

### Choice task presentation

Previous research suggests that respondents can reasonably complete 10-15 pairwise choices without cognitive overload, depending on the complexity of the classification system (12, 18). Given that this DCE features 7 health dimensions plus duration, the researchers decided that 10 choice sets per respondent was appropriate (i.e. one block of eight plus one repeated and one dominant choice sets). This resulted in 25 blocks of eight choice sets, and therefore a total of 200 different pairwise choices being undertaken. Each participant completed one of these blocks of choice sets that was randomly allocated to them. The survey and analysis incorporated checks for stability, logical preferences, and engagement (19). One choice pair (the second task) was repeated for each respondent to check for stability in choices. A choice pair was also added where one scenario dominated as it was better than (or equal to) the other in all dimensions. This was to check for understanding of the task and to make sure that respondents were not making illogical decisions. Responses were examined for 'straight-lining', which describes a case in which individuals choose the same scenario (A or B) each time, and the distribution of completion times was analysed to ensure engagement with the task.

Some format-based methods can also be employed to make completing a DCE easier, such as highlighting words and colour-coding. Indeed, Jonker et al. (17) found a combination of colour-coding and level overlap to be even more effective in increasing consistency and reducing dropout rates. This DCE, therefore, incorporated colour-coding, with differing attributes highlighted in purple. The words which signified levels (e.g., not, somewhat, moderately, extremely) were also written in bold.

### Data collection

Survey participants were given full information on the study background and objective as well as the content of the survey and asked to give their consent before the survey began. Survey responses were anonymised, and respondents were free to withdraw at any time. The first section of the survey explained the task and its purpose and offered an example choice pair. Respondents were told that the survey was about valuing health states, but not that it was particular to heart disease. They then answered some questions about their own health, including whether they had any long-term conditions (to assess whether they had a chronic heart condition) and to self-rate their health from 0-100 on a visual analogue scale (EQ-VAS). They were then asked to complete the EQ-5D (20) and MacNew-7D (8) questionnaires based on their own health. The second section comprised the choice tasks. After

completing all choice-pairs, respondents were asked to rate the difficulty of a) understanding the task and b) making the choices. Finally, respondents were asked to provide demographic information (age, gender, postcode, education, marital status, employment status) to assess how representative the sample was of the general population.

We conducted two pilot studies prior to the data collection proper. Pilot 1 was conducted using a sample of 105. This sample was representative of the Australian general population and represented all state and territories. Pilot 2 used a sample of 305 representing the Australian general population. We implemented several changes for Pilot 2 data collection to mitigate shortcomings identified in the analysis of Pilot 1: improved explanation of the tasks for respondents, including two practice tasks followed by the dominant task; excluding respondents who completed the survey in less than 3 minutes; the addition of a pop up window which explained the choice task again (i.e. why the dominant health state is preferable) to participants who responded incorrectly to the dominant task, asking them to reconsider their choice; and delaying the appearance of the “next” button by 15 seconds, starting from the practice task and continuing throughout the remaining choice tasks. Additionally, the second-choice task was consistently repeated as the ninth task.

The Pilot 2 data were analysed, and the majority of estimated coefficients were found to be in logical order (i.e. utility decrements were increased from the best level to worst level for each attribute) and statistically significant, hence we proceeded to the final data collection. The final data collection (n=1598) had the same survey content as in pilot 2 data collection. Due to incompatibility with the rest of the data collection, Pilot 1 study data were discarded. Therefore, the final analysis included the Pilot 2 and the final data collection information. There is no clear guidance on calculating sample size for health state valuation using DCE, but there are suggestions of 20 respondents per choice set and a sample size of 1000-2000 in contemporary health state valuations (11, 21).

### *Analysis*

The sample was compared with the Australian general population data from Australian Bureau of Statistics (4) and a comparison was made using Chi square tests to establish the representativeness of the study sample using, age, sex, state of residence and education among other characteristics. The quality of life of the sample was described using the MacNew-7D and the EQ-5D-5L responses. All statistical analyses were conducted using Stata 16. Discrete choice experiments are based upon random utility theory where utility is defined to be made up of a systematic and random component. We used the conditional logit model developed by McFadden (22) and used by Bansback et al. (12) to model health state valuation using DCE<sub>TTO</sub> data. To allow for latent utilities to be anchored on the QALY scale, the following model specification including life duration as a continuous attribute and interactions between a health state and duration was adopted (12).

$$U_{ni} = \beta_0 duration_{ni} + \beta'_1 \mathbf{x}_{ni} * duration_{ni} + \varepsilon_{nj}$$

$U_{ni}$  is the utility individual n gets from alternative I, and  $\mathbf{x}_{ni}$  is a vector of 21 binary dummy variables ( $x_{ni}^{12}, x_{ni}^{13}, x_{ni}^{14}, \dots, x_{ni}^{74}$ ), representing each level of each of the seven health attributes. For example,  $x_{ni}^{12}$  indicates the physical dimension at level 2 (somewhat physically restricted). Level 1 is omitted for each attribute to avoid perfect collinearity, and therefore the 'baseline' represents perfect health state 1111111. Hence  $\beta_1$  is a vector ( $\beta_1^{12}, \beta_1^{13}, \beta_1^{14}, \dots, \beta_1^{74}$ ) estimating the utility associated with each attribute-level for duration<sub>ni</sub>. The attribute-levels  $\mathbf{x}_{ni}$  are not included independently of time (i.e. without interaction with duration) as this would imply that individuals can gain utility from a health state that they lived in for 0 years (12).



To anchor these estimated utilities onto the 0 to 1 (death to full health) scale used in QALY calculations, the trade-off between changes in health state and duration is examined:

$$MU_{ni} = \frac{\beta_1 x_{ni} * duration_{ni}}{\beta_0 duration_{ni}}$$

These estimates can be interpreted similarly to time trade off (TTO), as the average amount of life expectancy that respondents are willing to sacrifice for an improvement in the given health dimension.

In addition to the main analysis using the full sample, further analysis was carried out excluding those who gave different answers on the repeated question and incorrect answers to the dominated choice pair.

Main analysis was conducted using the full sample. Sensitivity analysis was conducted to check the robustness of the data by excluding the participants who did not answer repeat task and dominant task correctly. The significance of coefficients were also considered in model evaluation.

### *Logical consistency of coefficients*

When the model was estimated using conditional logit, different combinations were attempted to achieve a parsimonious model. When a coefficient representing a worse level has higher value than a better level, it can be regarded as an inconsistent state. Any inconsistent coefficients were combined with immediate upper or lower level to achieve consistency. Only the best fitting models were selected, based on consistency, parsimony, and goodness of fit.

Finally, we reviewed the study using the 21-item Checklist for REporting VALuaTion StudiEs (CREATE) checklist for reporting valuation studies of multi-attribute utility-based instruments (23).

## **Results**

As there were no survey changes following the second pilot, we combined the two samples from pilot 2 (n=305) and the final survey (n=1598), for the main analysis (n=1903). Complete survey respondents' information is included in the **Supplementary File 1**. The sample was similar to the characteristics of the Australian general population with age, sex and distribution of the state of residence (24) (Table 2). The sample was equally distributed through Australian state and territories jurisdictions proportional to population levels. The mean age of the sample was 47 years. There were 221 respondents who indicated they had diabetes and 95 with either coronary artery disease or previously had a stroke. Over 90% of respondents reported the DCE tasks were not difficult at all or somewhat difficult to understand

**Table 2: Socio-demographic characteristics of the sample compared with the Australian general population (n= 1903)**

Characteristic	Sample Number	%	Population value*	Statistic	P-value#
Age, mean (SD)	47.2 (17.8)		39.09		
Age (Years)					
18 – 34	557	29.3	31.3	X <sup>2</sup> = 2.1057	0.5507
35 – 54	668	35.1	33.4		
55 – 74	495	26.0	26.4		
> 75	171	9.0	8.9		
Prefer not to say	12	0.6			

<b>Sex</b>					
Male	940	49.4	49.3	$X^2 = 0.06$	0.8086
Female	956	50.2	50.7		
Prefer not to say	7	0.4			
<b>State of residence</b>					
New South Wales	605	31.8	31.80	$X^2 = 2.44$	0.9314
Victoria	488	25.6	26.08		
Queensland	385	20.2	20.12		
South Australia	135	7.1	6.89		
Western Australia	199	10.5	10.36		
Tasmania	40	2.1	2.10		
Australia Capital Territory	31	1.6	1.68		
Northern Territory	12	0.6	0.96		
Prefer not to say	8	0.4			
<b>Highest level of Education, n (%)</b>					
Grade 10	190	10.0	15.1 <sup>^</sup>	$X^2 = 264.69$	< 0.001
Grade 12	284	14.9	18.0		
Certificate II-IV	311	16.3	17.6		
Diploma	283	14.9	13.3 <sup>s</sup>		
Bachelor's degree	540	28.4	19.6		
Postgraduate Degree	250	13.1	8.1		
Other	30	1.6	6.6 <sup>@</sup>		
Prefer not to say	15	0.8			
<b>Marital Status, n (%)</b>					
Single	498	26.1			
Married/De facto	1,164	61.1			
Divorced	142	7.5			
Widowed	68	3.6			
Other	19	1.0			
Prefer not to say	12	0.6			
<b>Current employment status, n (%)</b>					
Full-time employment	762	40.0			
Part-time employment	357	18.8			
Unemployed	174	9.1			
Disability pension	87	4.6			
Retired	389	20.4			
Other	106	5.6			
Prefer not to say	28	1.5			
<b>Comorbidities</b>					
Previous accidents	58	3.0			
Cancer	60	3.1			
Coronary heart disease	63	3.3			
Chronic kidney disease	29	1.5			
Diabetes	221	11.6			
Liver disease	21	1.1			
Stroke	32	1.7			
<b>Difficulty in understanding, n (%)</b>					
Not difficult at all	1147	60.3			
Somewhat difficult	584	30.7			
Difficult	102	5.4			
Extremely difficult	70	3.7			

*Notes:*

\* Australian age and sex distribution (Australian Bureau of statistics, June 2020 from <https://www.abs.gov.au/>. The highest level of education (Education and Work, Australia, Australian Bureau of Statistics, May 2021 from <https://www.abs.gov.au/>).

# The chi-squared goodness-of-fit test was used to compare observed frequencies with population proportions

<sup>^</sup>Australian population data for Grade 10 and 11

<sup>§</sup>Australian population data for Advanced/graduate diploma

<sup>@</sup>Australian population data for highest education level below Grade 10

### Responses to MacNew-7D and EQ-5D-5L

Mean values for the sample using the EQ-5D-5L and MacNew-7D values were 0.8 (SD 0.24) and 0.79 (SD 0.24), respectively, indicating a reasonably healthy sample compared with the general population norms (25). The majority (>75%) of the respondents had no problems in physical dimensions whilst nearly 50% reported concerns in non-physical health dimensions (anxiety/ depression, frustrated, impatient or angry and worn out or low in energy). Additionally, between 2% and 9% of respondents reported severe levels across the MacNew-7D dimensions. Shortness of breath while doing normal activities (37.5%) and chest pain (20%) were also identified in the sample.

**Table 3: EQ-5D-5L & MacNew-7D**

Dimension	Level 1 n (%)	Level 2 n (%)	Level 3 n (%)	Level 4 n (%)	Level 5 n (%)
<b>EQ-5D-5L</b>					
Mobility	1413 (74.3)	290 (15.2)	133 (7.0)	57 (3.0)	10 (0.5)
Self-care	1652 (86.8)	146 (7.7)	70 (3.7)	27 (1.4)	8 (0.4)
Usual activities	1398 (73.5)	282 (14.8)	164 (8.6)	43 (2.3)	16 (0.8)
Pain/discomfort	849 (44.6)	641 (33.7)	275 (14.5)	99 (5.2)	39 (2.0)
Anxiety/depression	995 (52.3)	481 (25.3)	273 (14.3)	97 (5.1)	57 (3.0)
<b>Mac-New-7D</b>					
Physical restriction	1192 (62.6)	476 (25.0)	158 (8.3)	77 (4.0)	
Excluded from doing things with other people	1206 (63.4)	302 (15.9)	317 (16.7)	78 (4.1)	
Worn out or low in energy	677 (35.6)	423 (22.2)	636 (33.4)	167 (8.8)	
Frustrated, impatient or angry	844 (44.4)	495 (26.0)	488 (25.6)	76 (4.0)	
Unsure and lacking in self-confidence	822 (43.2)	419 (22.0)	494 (26.0)	168 (8.8)	
Shortness of breath while doing your day to day physical activities	1189 (62.5)	514 (27.0)	143 (7.5)	57 (3.0)	
Chest pain	1523 (80.0)	226 (11.9)	120 (6.3)	34 (1.8)	

*Note: Levels represent ordered increase in severity of health impact within each domain*

### Model results

Of the total sample, 234 (12%) did not answer dominant task correctly and 395 (21%) did not answer similarly to the repeat task (**Supplementary File 1**). There was no substantial difference to the model in relation to inconsistency when these respondents were removed from the analysis. Therefore, the final primary analysis included the whole sample. We have presented the model estimations for the sample excluding dominant task and repeat task separately as a sensitivity analysis in Supplementary File 1.

The final models included the full sample (n=1903) and different collapsing methods to determine the best parsimonious model. Dimensions "worn out" and "self-confidence" were collapsed to look at how this affects the observed inconsistency (Table 4). Model 1 did not involve collapsing. With model 1, coefficients for "worn out" (level 3) and "self-confidence" (level 1) were not in the expected direction.

Model 2 collapsed level 3 and 4 of the "worn-out" attribute and level 2 and 3 of the "self-confidence" attributes (Table 4). Although the direction of the collapsed level 3\_4 of the "worn out" attribute

corrected, the severe level had lower value than the mild level (-0.0021 and -0.0110) indicating inconsistency. In addition, these coefficients were insignificant. With "self-confidence" attribute with collapsed levels direction changed for level 2\_3 and consistency was observed. This can be excluded based inconsistency of the "worn-out" attribute.

Model 3 collapsed level 2 and 3 of the "worn-out" attribute and level 1 and 2 of the "self-confidence" attributes. The collapsed level 2\_3 of the "worn-out" attribute did not change the direction showing inconsistency and the collapsed level 1\_2 of the "self-confidence" attribute showing no difference from "no problem". Again, although the collapsed "self-confidence" attribute showed consistency the "worn-out" attribute was inconsistent, excluding the results of this model.

Model 4 collapsed level 3 and 4 of the "worn-out" attribute and level 1 and 2 of the "self-confidence" attribute. This made the worn-out attribute consistent albeit with an insignificant level 2 coefficient. "Self-confidence" attribute also recorded consistency with significant coefficients. Based on this result model 4 was considered as the best model to develop utility value set for the MacNew-7D classification system (Table 4). The Australian MacNew-7D utility value set ranged from -0.4456 to 1.000 for the health states defined by the classification system. Of the 16384 possible health states, approximately 4% (n=662) were negative, indicating that they were worse than death health states. These "worse than death" health states include severe level (level 4) for at least three dimensions.

As an example, utility value for health state 2221132 is  $= 1 - (0.1087 + 0.0972 + 0.0143 + 0.0000 + 0.0000 + 0.0751 + 0.0485) = 0.6562$ . The full health state (1111111) has a value of 1. The worst possible health state (4444444) has a value of -0.4116.

Further, utility decrements provided in Table 4 can be used to calculate utility values for the research studies conducted using the MacNew 27 items quality of life questionnaire. R codes and STATA codes to derive these utility values from the data set of MacNew 27 items scale are provided in Supplementary Files 2 and 3.

**Table 4: Estimated coefficients for the Model comparison with collapsing attribute levels (Conditional logit, n=1903)**

		Model 1*		Model 2**		Model 3***		Model 4****		Anchored values for model 4 #	Coefficient 95% CI
		Coefficient	SE	Coefficient	SE	Coefficient	SE	Coefficient	SE		
Duration		<b>0.4352</b>	0.0150	<b>0.4366</b>	0.0149	<b>0.4370</b>	0.0149	<b>0.4421</b>	0.0149		
Physical restriction x duration											
	2	<b>-0.0483</b>	0.0074	<b>-0.0443</b>	0.0073	<b>-0.0488</b>	0.0074	<b>-0.0480</b>	0.0074	-0.1087	(-0.0774 to -0.1400)
	3	<b>-0.0503</b>	0.0069	<b>-0.0520</b>	0.0068	<b>-0.0512</b>	0.0069	<b>-0.0544</b>	0.0068	-0.1232	(-0.0938 to -0.1525)
	4	<b>-0.1526</b>	0.0078	<b>-0.1582</b>	0.0077	<b>-0.1539</b>	0.0077	<b>-0.1589</b>	0.0078	-0.3595	(-0.3259 to -0.3930)
Exclusion of Activities x duration											
	2	<b>-0.0473</b>	0.0077	<b>-0.0426</b>	0.0076	<b>-0.0467</b>	0.0077	<b>-0.0430</b>	0.0076	-0.0972	(-0.0649 to -0.1295)
	3	<b>-0.0524</b>	0.0070	<b>-0.0462</b>	0.0068	<b>-0.0498</b>	0.0069	<b>-0.0466</b>	0.0069	-0.1055	(-0.0766 to -0.1344)
	4	<b>-0.0791</b>	0.0084	<b>-0.0834</b>	0.0082	<b>-0.0801</b>	0.0082	<b>-0.0829</b>	0.0082	-0.1875	(-0.1528 to -0.2222)
Worn out x duration											
	2	-0.0094	0.0068	-0.0021	0.0067	0.0009	0.0059	-0.0063	0.0068	-0.0143	(0.0155 to -0.0440)
	3	0.0087	0.0068	-0.0110	0.0059	0.0009	0.0059	<b>-0.0120</b>	0.0059	-0.0272	(-0.0017 to -0.0528)
	4	<b>-0.0382</b>	0.0069	-0.0110	0.0059	<b>-0.0361</b>	0.0068	<b>-0.0120</b>	0.0059	-0.0272	(-0.0017 to -0.0528)
Frustration x duration											
	2	<b>-0.0144</b>	0.0067	<b>-0.0157</b>	0.0067	<b>-0.0137</b>	0.0067	<b>-0.0149</b>	0.0067	-0.0337	(-0.0045 to -0.0628)
	3	<b>-0.0272</b>	0.0065	<b>-0.0277</b>	0.0064	<b>-0.0269</b>	0.0065	<b>-0.0255</b>	0.0064	-0.0578	(-0.0296 to -0.0859)
	4	<b>-0.0805</b>	0.0077	<b>-0.0810</b>	0.0074	<b>-0.0775</b>	0.0076	<b>-0.0764</b>	0.0075	-0.1727	(-0.1405 to -0.2049)
Self-confidence x duration											
	2	0.0094	0.0075	-0.0099	0.0064	0.0000		0.0000		0.0000	
	3	<b>-0.0265</b>	0.0072	-0.0099	0.0064	<b>-0.0286</b>	0.0061	<b>-0.0284</b>	0.0060	-0.0642	(-0.0379 to -0.0904)
	4	<b>-0.0432</b>	0.0067	<b>-0.0469</b>	0.0066	<b>-0.0485</b>	0.0054	<b>-0.0495</b>	0.0055	-0.1119	(-0.0895 to -0.1343)
Shortness of Breath x duration											
	2	-0.0150	0.0082	-0.0106	0.0080	-0.0150	0.0080	-0.0134	0.0080	-0.0304	(0.0047 to -0.0654)
	3	<b>-0.0290</b>	0.0079	<b>-0.0332</b>	0.0078	<b>-0.0303</b>	0.0078	<b>-0.0332</b>	0.0078	-0.0751	(-0.0418 to -0.1084)
	4	<b>-0.1156</b>	0.0078	<b>-0.1204</b>	0.0078	<b>-0.1176</b>	0.0077	<b>-0.1197</b>	0.0078	-0.2707	(-0.2383 to -0.3031)
Chest Pain x duration											
	2	<b>-0.0201</b>	0.0084	<b>-0.0195</b>	0.0083	<b>-0.0175</b>	0.0083	<b>-0.0214</b>	0.0084	-0.0485	(-0.0121 to -0.0849)
	3	<b>-0.0539</b>	0.0070	<b>-0.0534</b>	0.0069	<b>-0.0541</b>	0.0069	<b>-0.0556</b>	0.0069	-0.1257	(-0.0958 to -0.1555)
	4	<b>-0.1206</b>	0.0082	<b>-0.1228</b>	0.0081	<b>-0.1185</b>	0.0082	<b>-0.1247</b>	0.0081	-0.2821	(-0.2485 to -0.3157)
<b>Log likelihood</b>		-8556		-8592		-8560		-8582			
<b>AIC</b>		17156		17225		17161		17205			
<b>BIC</b>		17339		17392		17328		17371			

\*Model 1: Full model without collapsing any attribute levels

\*\*Model 2: Collapsing levels 3 and 4 of the Worn-out attribute and levels 2 and 3 of the self-confidence attribute

\*\*\*Model 3: Collapsing levels 2 and 3 of the Worn-out attribute and levels 1 and 2 of the self-confidence attribute

\*\*\*\*Model 4: Collapsing levels 3 and 4 of the Worn-out attribute and level 1 and 2 of the self-confidence attributes- the selected model

#Anchored value = estimated coefficient for each level in dimension/ duration coefficient

Significant coefficients at  $p < 0.05$  level are in bold. AIC Akaike information criterion, BIC Bayesian information criterion, SE Standard error

## Discussion

We report the development of the MacNew-7D utility value set, derived from a representative Australian general population sample. These values can be used to estimate heart disease specific utility values and will be useful in the cost-utility analysis (CUA) of heart disease-related health interventions. This utility set enables utility values to be directly estimated from the heart disease-specific MacNew quality of life questionnaire. The MacNew-7D utility values have potential to be more sensitive for heart-related problems such as chest pain, fatigue and social issues that are exacerbated by a chronic debilitating disease. However, further investigation of the use of this instrument among people with heart disease will be beneficial for confirming or refuting the relative sensitivity of utility sets derived from the MacNew-7D compared to generic instruments for estimating utility.

Although the MacNew-7D is intended for use among people with heart disease, members of the general population are appropriate for valuing health states. The general public may fund healthcare either directly or indirectly through taxation and insurance mechanisms. Their involvement in healthcare-related decision making is advocated in many publicly funded healthcare systems, including NICE and the US Public Health Service. Based on the public preferences for the MacNew health state values, the physical restriction dimension recorded the highest decrements - especially with increased severity - indicating the significant role generic quality of life components played in the valuation. However, heart disease-specific dimensions such as chest pain and shortness of breath also created substantial utility decrements. All three emotional dimensions ("worn out", "frustration", "self-confidence") contributed small utility decrements as well as the social dimension "exclusion of activities". These could be considered as generic and widely prevalent within the general population, therefore participants may not readily consider trade-offs based on these attributes due to personal adaptations related to their own health state exposure (26). However, although generic in nature, "physical restriction" was associated with significantly large disutility. The inclusion of "chest pain" and "breathlessness" attributes in the MacNew classification system may have created a negative trade off within respondents who were generally healthy with no heart-related issues. Having a sizeable significant coefficient for duration indicated respondents' tendency to want to live longer. We used the DCE with duration (DCE<sub>TTO</sub>) for this health state valuation. Health state valuation has traditionally been conducted using face-to-face Time Trade-Off (TTO) and standard gamble preference elicitation methods. The development of ordinal techniques to value health states led to increased use of choice experiment methodology in eliciting preferences in health state valuation. Their online applicability and relative cost and time savings for research teams could be another cause of the popularity of quick adoption. However DCEs, which is the common choice methodology used in current valuations, cannot produce utility estimates along the full health (1) and death (0) scale due to their inability to anchor these values. Therefore additional measures have been adopted to anchor the full health and death utility scale, including duration (DCE<sub>TTO</sub>), additional TTO data, or ranking. The TTO method to anchor the values still cannot be fully utilised online and the analysis constraints have not been fully resolved. The DCE<sub>TTO</sub> method has been popular due to fewer methodological constraints, want of additional data and easy online adaptability.

This is the first of country-specific value set for the MacNew-7D. There is no other value set for the same attributes and levels to be compared with and there are no other heart disease-specific MAUI developed so far to warrant a comparison. However, compared with other disease-specific MAUIs, this instrument demonstrates validity to a certain extent. The cancer disease-specific QLQ-

C10-D has a lowermost value of -0.096 compared with the -0.4116 in this instrument (27). This lower utility value could be due to the outlook of the presented attributes, such as “physical restriction” (-0.3595), “shortness of breath” (-0.2707) and “chest pain” (-0.2821) which fetched higher disutility as compared with “physical functioning” (-0.250), “pain” (-0.155) and “emotional functioning” (-0.133) presented in cancer-specific health states. The worst value in the MacNew-7D is also much lower than the reported Canadian EQ-5D-5L worst health state (55555) of -0.148 (28). In contrast, the worst health state utility value of the Australian dementia-specific AD-5D was much closer to the MacNew-7D, with -0.68 (11). The distribution of the MacNew-7D utility values is not vastly different to other reported value sets, but recorded lower values for severe health states than generic measures expected, as the worse cases attributes in this valuation are deemed severe.

The MacNew Heart Failure questionnaire and its predecessor have been used to measure the quality of life in heart disease (29). It has been used not only in heart failure patients but also in other heart-related diseases. Its reliability, validity and psychometric properties have been validated many times over the last decade. The MacNew-7D classification system was developed using this quality-of-life measure, and the utility value set will establish its role as a heart disease-specific preference-based measure, that may contribute to future policy decision making in related resource allocations. The monotonicities observed are commonplace in regression models used in health state valuations(27, 30). Previously we described the development of the classification system(8), and this is the last stage of the development of a value set to complete the classification system. Further studies should be conducted in other jurisdictions to develop country-specific value sets and compare them with generic values. The ability of MacNew-7D in capturing heart disease-related specific characteristics extends across physical, emotional, and social dimensions defining the quality of life of such patients. It captures mobility restrictions experienced by patients, and the discomfort cause by an inability to engage with social, family, and recreational activities. The emotional toll of living with heart disease is displayed by the frustration, feeling worn out, and the level of self-confidence in engaging with the family, community, and activities. The need to depend on other people and the limitations on social and family activities frustrate people and lower their self-confidence. These essential but specific characteristics are difficult to pick up in a generic instrument such as the EQ-5D. The MacNew-7D incorporates these characteristics and will be sensitive enough to discern these changes in quality of life and convert them to utility changes in future data collections. We recommend analysis comparing generic utility measures with the MacNew-7D to determine effects on an incremental cost-effectiveness ratio (ICER) in future heart disease-related interventions.

Although MacNew-7D is a new instrument, the MacNew quality of life questionnaire has been used for many years in randomised control trials and other surveys. The availability of MacNew-7D will improve usability by providing quality of life measures and utility estimates using the same instrument. Past RCTs that used MacNew and were unable to estimate QALYs can now estimate these to progress economic evaluations and provide additional evidence for decision-makers. We recommend data collection using the MacNew questionnaire and the algorithm provided in the appendix to calculate a utility value for each instance. In the future, where utility values only are needed for a study, MacNew-7D classification could be used for data collection once further validity has been reported.

### **Strengths, limitations and future research**

This study used a relatively large representative sample to conduct the DCE and evaluate references for health states. We excluded respondents who completed the survey in less than three minutes without downloading their responses or including them in the analysis to mitigate against risk associated with responses that were not appropriately considered. In addition, there were around 8% who refused to participate in the survey and we were not able to ascertain anything about their preferences. Also, online samples may have specific characteristics that differentiate them from the wider population, including higher educational levels or differing socio-economic characteristics. However, the large sample

matched on the basis of population characteristics to the general population and geographical distribution helped mitigate risk of sampling bias. The reported level of inconsistencies related to the dominant and repeated tasks of this study (Supplementary File 1) were below the inconsistencies level reported in other DCE studies (19) and the low percentage of logical inconsistencies improved the confidence of the results. However, this study was for the general Australian population and may not be generalisable to dissimilar populations. Although quota sampling was used to generate a sample that was as representative of the Australian population as possible, the mean age of the sample was eight years higher than the mean age of 18+ population. . The use of conditional logit model used in this and other DCE studies also assumes homogeneity of preferences, which may mean inaccuracies are introduced with this approach (31). Although the solution to counteract this is to test for heterogeneity using mixed models, they are not-well suited for conversion into utility value sets. For this reason, conditional logit models remain the most widely used approach in this field (31).

Important future research includes analyses to create mapping value sets for quality of life questionnaires of Minnesota Living with Heart Failure Questionnaire (32), Seattle Angina Questionnaire (33), and The Kansas City Cardiomyopathy Questionnaire (34) using the MacNew-7D value set, which members of our research team have commenced. These values will also be compared with existing generic measures such as EQ-5D and SF-6D. Therefore, once further comparative and validation work is completed, the MacNew-7D value set has potential to reduce data collection time and effort, allowing the use of one quality of life data collection for both patient-reported outcomes and utility changes in clinical trials for heart disease or for real-world comparisons.

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### **Competing Interests**

The authors have no relevant financial or non-financial interests to disclose

### **Author contribution**

SK developed the idea, conducted the analysis and wrote the first draft of the paper. GC, RN, CM, DR, BM contributed to the plan of data collection, DCE design and contributed to the writing of the manuscript. SS,RH, KF did the data collection, assisted the data analysis and contributed to the manuscript. WP and SM assisted in developing the idea, data collection and writing the manuscript. All authors read and approved the final manuscript.

### **Ethics approval**

This study received ethical approval from the Queensland University of Technology Human Research Ethics Committee (Reference No. #2000000573).

### **Consent to participate**

Survey respondents were sourced from an existing Australian online panel administered by Pureprofile ([www.pureprofile.com](http://www.pureprofile.com)). This panel was drawn from volunteers (aged 18 and above, be able to give consent and understand English) in the general population who were paid a small amount by the panel administrators for completion of the survey.