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# 1 ***Projecting the performance of conservation interventions***

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## 24 ***Abstract***

25 Successful decision-making for environmental management requires evidence of the performance and  
26 efficacy of proposed conservation interventions. Projecting the future impacts of prospective conservation

27 policies and programs is challenging due to a range of complex ecological, economic, social and ethical  
28 factors, and in particular the need to extrapolate models to novel contexts. Yet many extrapolation techniques  
29 currently employed are limited by unfounded assumptions of causality and a reliance on potentially biased  
30 inferences drawn from limited data. We show how these restrictions can be overcome by established and  
31 emerging techniques from causal inference, scenario analysis, systematic review, expert elicitation, and global  
32 sensitivity analysis. These technical advances provide avenues to untangle cause from correlation, evaluate  
33 and transfer models between contexts, characterize uncertainty, and address imperfect data. With more  
34 rigorous projections of prospective performance of interventions, scientists can deliver policy and program  
35 advice that is more scientifically credible.

36 **Keywords (6):** Causal inference, evidence-based policy, policy evaluation, prediction, projection,  
37 transportability.

### 38 ***Highlights***

- 39 • Conservation policies and programs are hotly debated, with complex, uncertain impacts.
- 40 • To make informed decisions, reliable projections of the likely performance of interventions are  
41 required.
- 42 • Robust projections need to focus on model assumptions, bias and uncertainty.
- 43 • Clarifying causal assumptions will lead to better data and better use of data.

### 44 ***1. Introduction***

45 Reliable evidence of future performance and efficacy of interventions is a critical component of successful  
46 decision-making for environmental management (Ferraro and Pattanayak, 2006; Rissman and Smail, 2015).  
47 Examples of such decision-making include achieving global protected area targets (Visconti et al., 2015),  
48 designing new national-level payments for ecosystem services programs (Bryan et al., 2014), and controlling  
49 invasive species (Firm et al., 2015; Martin et al., 2015). Yet determining future impacts of conservation  
50 interventions is challenged by a range of complex ecological, economic, social and ethical factors, as well as  
51 trade-offs between multiple objectives. Increasingly, scholars and practitioners are more systematically  
52 collating and synthesizing existing literature on past impacts for use as an evidence base in conservation  
53 (Sutherland et al., 2004). But making accurate inferences from this relies on the quality of this evidence base.  
54 Researchers and practitioners are also seeking to improve the quality of this evidence by conducting more  
55 robust assessments of past policy impacts through *retrospective* evaluations (Miteva et al., 2012; Pressey et  
56 al., 2015; Baylis et al., 2016). These retrospective evaluations typically use principles of causal inference (Box  
57 1), which focuses on clarifying the assumptions needed to infer causal relationships from data, and on  
58 reducing the bias of impact estimates (Miteva et al., 2012; Meyfroidt, 2015; Pressey et al., 2015). This  
59 movement towards enhanced transparency and reduced bias is a response to the historical deficiencies of

60 retrospective policy evaluations in conservation science (Ferraro and Hanauer, 2014; Meyfroidt, 2015; Baylis  
61 et al., 2016).

62 Yet when used to inform the design of conservation policies and interventions, retrospective evaluations only  
63 tell half the story: predictions of expected outcomes are also necessary. While ‘improving future policy and  
64 interventions’ is a commonly stated goal of retrospective analyses (Baylis et al., 2016), rigorous analysis of  
65 past outcomes alone is insufficient for this purpose. Evidence from past interventions can be highly context-  
66 specific (Pfaff and Robalino, 2012), and may not extrapolate to other times and areas (Sinclair et al., 2010;  
67 Dobrowski et al., 2011; Cook et al., 2014; Oliver and Roy, 2015). Such extrapolation is traditionally the  
68 domain of projection analyses: the use of modelling to project intervention impacts across time and space.

69 If, in developing projections, analysts ignore the new insights and methods of retrospective evaluations, the  
70 advice yielded by these projections will lack scientific credibility. Scientific credibility refers to the  
71 plausibility and technical accuracy of the science. Implicit and untested assumptions regarding causality limit  
72 the credibility of prospective policy analysis, as associations observed in the past may not hold in the future  
73 (Meyfroidt, 2015). Scientific credibility may also be limited if projections rely on potentially biased  
74 inferences from limited data (Miteva et al., 2012; Pressey et al., 2015), and which have an unclear treatment  
75 of uncertainty or poor interpretation of potentially biased results. These issues of untested assumptions,  
76 limited data, and imperfect use of this data are important for successful conservation decision-making:  
77 overestimation of benefits associated with proposed conservation interventions may lead to sub-optimal  
78 outcomes, whereas underestimation of benefits may result in more effective options being overlooked.

79 Here, we outline the relevance, benefits, and challenges of integrating into prospective evaluation of  
80 conservation interventions the principles of causal inference and associated principles of systematic literature  
81 review, expert elicitation, and scenario analysis. We discuss how these established and emerging techniques  
82 can be employed to (1) improve problem definition by clarifying causal assumptions, key variables,  
83 alternative scenarios, and using appropriate model frameworks, (2) improve model parameterization by  
84 identifying potential bias in data, and avoiding these where possible, and (3) improve model use and  
85 interpretation through analyses to understand model sensitivity and parameter or model uncertainty. These  
86 techniques are designed to encourage conservation scientists to use and interpret imperfect data more  
87 effectively, thereby delivering policy and program advice that is more scientifically credible, and, if heeded by  
88 decision-makers and acceptable to stakeholders, capable of delivering improved conservation outcomes.

## 89 ***2. Problem definition: clarifying causal assumptions***

### 90 *2.1 Characterizing key variables in a causal context*

91 A key challenge in creating robust and transparent model projections of conservation interventions is to define  
92 the problem. How is the intervention expected to work within the environmental, social, and economic  
93 context? To answer this question, models that depict mechanism-based, causal relationships between  
94 interventions, processes and variables are developed, ideally explicitly and graphically (Pearl, 2009;

95 Margoluis et al., 2013)(Box 2). Causal relationships between key variables may be supported by a variety of  
96 evidence (Meyfroidt, 2015), or be based on hypotheses. While defining the ‘treatment’ and ‘outcome’ in a  
97 graphical model may appear trivial, there is a challenge in explicitly identifying treatments and outcomes that  
98 are relevant across a wide social and environmental spectrum (Meyfroidt, 2015; Pressey et al., 2015).  
99 Graphical models are useful, especially when sufficiently informative and detailed to enable elucidation of  
100 assumed causal impacts through potentially complex causal pathways (Firn et al., 2015), and characterize  
101 variables as confounding factors, mechanisms, and moderators (see Box 1; Box 2)(Ferraro and Pressey, 2015;  
102 Meyfroidt, 2015; Pressey et al., 2015).

### 103 *2.2 Establishing valid baselines and alternative scenarios*

104 Projections aim to determine potential future impact; that is, the difference between alternative future states,  
105 typically arising from a ‘baseline’ and alternative scenarios (Bryan et al., 2014; Bull et al., 2014; Oliver and  
106 Roy, 2015; Visconti et al., 2015). Future scenarios are hypotheses of how a system may operate under  
107 different conditions or assumptions; a set of functions and parameters that lead to potential future states.  
108 Baselines are commonly set as a continuation of current or historical conditions, or as a projection of the  
109 ‘most likely’ or ‘business as usual’ scenario (Bull et al., 2014). In prospective analyses, predicting impacts is  
110 more difficult than in retrospective analyses, as there is not yet a ‘fact’ for scenarios to run counter to: future  
111 scenarios cannot be directly observed. Therefore while retrospective analyses have an observable, factual case  
112 against which to compare constructed alternative scenarios to, in prospective analyses both alternative  
113 scenarios and baselines must be constructed through assumptions and narrative. Care needs to be taken not to  
114 construct ‘straw man’ arguments (i.e. impossible or highly improbable scenarios) and thereby give the false  
115 impression that a particularly positive or negative outcome is likely. This does not mean that more qualitative  
116 descriptions of ‘futures’ (e.g. Coreau et al., 2009) are not valuable, but rather emphasizes the need to  
117 transparently communicate the assumptions of each scenario: as variation in scenario definition can  
118 substantially change recommendations (Bull et al., 2014; Visconti et al., 2015), robust prospective evaluation  
119 requires clearly articulated, conscientious and defensible definitions of baselines and alternative scenarios  
120 (Pressey et al., 2015; Visconti et al., 2015). Ideally, projections should be analyzed over a set of scenarios that  
121 (to some extent) approximates the full set of plausible states of the modelled system, thereby accounting for  
122 relevant exogenous uncertainties, discontinuities and dynamics of the system being modeled (Bryant and  
123 Lempert, 2010; Kasprzyk et al., 2013; Kwakkel et al., 2013). The evaluation of these scenarios informs not  
124 only the bounds and mean impacts of specific treatments but also the regions in the parameter space where  
125 relevant outcomes could be achieved (Gerst et al., 2013; Lempert, 2013).

### 126 *2.3 Choosing an appropriate model framework, given causal assumptions*

127 Understanding and explicitly articulating the causal relationships that are implicit within a model framework  
128 helps to explain the key differences between different modeling approaches. Here, we illustrate this idea using  
129 the Species Area Relationship (Box 2) as an example of the causal assumptions underlying three types of

130 models commonly used in making future projections: (1) exploratory models with many variables (i.e.  
131 ‘kitchen sink’ models), (2) ‘reductionist’ models, and (3) ‘all-cause’ models.

132 Exploratory (‘kitchen-sink’) models aim to identify associations between multiple variables and an outcome.  
133 Such models are useful for hypothesis generation, and are commonly used in simple multiple regression-type  
134 analyses. However, several assumptions often made by simple regression analyses and other correlation-based  
135 procedures limit the usefulness of these types of models in future projections. First, causal effects among the  
136 predictors are not required, and therefore describing correlates as drivers or determinants, and their  
137 coefficients as effects or impacts, represents an often untested causal assumption (Meyfroidt, 2015). Second, it  
138 is often implicitly assumed that there is no specification error (no incorrect functional forms, or missing  
139 predictors), which can bias impact estimators from regression analyses in potentially uncertain ways (Kline,  
140 2015). Third, if models are parameterized based on correlation, rather than causation, there can be little *a*  
141 *priori* confidence that these relationships remain constant when projected (Oliver and Roy, 2015). This  
142 problem is demonstrated by the poor performance of spatial and temporal projections of some species  
143 distribution models based on bioclimatic correlates (Sinclair et al., 2010; Dobrowski et al., 2011). While some  
144 effort is usually made to select variables in exploratory studies based on a theoretical or empirical  
145 understanding of the system, causal pathways need to be made much more explicit within the design of the  
146 analysis to more robustly infer causality (Gelman and Hill, 2006; Pearl, 2009; Ferraro and Hanauer, 2014).

147 ‘Reductionist’ models focus on reduced model complexity and are common in retrospective causal inference  
148 analyses (particularly for quasi-experiments to estimate ‘counterfactuals’) (Bollen and Pearl, 2013; Ferraro  
149 and Hanauer, 2014). A benefit is that they do not require the full model to be specified: the focus is on  
150 developing a reliable estimator of the effect of a specific cause, rather than estimating marginal impacts of all  
151 potential covariates (Ferraro and Pattanayak, 2006; Ferraro and Hanauer, 2014). Potential covariates are not  
152 ignored: the analysis focuses on controlling for covariates that affect both the outcome and exposure to the  
153 cause – in other words, confounding variables. To exert such control, this type of analysis will often ‘match’  
154 samples from treated and untreated populations to balance confounding covariates, and thereby limit the bias  
155 they may have on the impact estimator (Jones and Lewis, 2015; Meyfroidt, 2015). Similarly, the construction  
156 of a ‘synthetic control’ makes this approach practical for assessing specific causal impacts of conservation  
157 interventions where there is only one ‘treatment’ sample (Sills et al., 2015). The emphasis on internal validity  
158 (the minimization of bias) in reductionist models means care must be taken when projecting these estimates of  
159 causal impacts to novel contexts: estimates are typically specific to certain sub-populations (Box 3), though  
160 understanding what factors moderate impacts can help refine projections across heterogeneous contexts  
161 (Ferraro et al., 2011; Ferraro et al., 2015).

162 ‘All-cause’ models embrace the complexity of a larger graphical model framework, offering a practical  
163 compromise between regression and reductionist models, and include developments that increase their utility  
164 for making projections. All-cause models include structural equation models (Shipley, 2002; Lamb et al.,  
165 2014), Bayesian Networks (Martin et al., 2015; Pascual et al., 2016), and Structural Causal Models (Pearl,

166 2009; Runge et al., 2015). Structural equation models inherently describe a graphical model framework  
167 (Bollen and Pearl, 2013; Martin et al., 2015). This allows structural equation models to incorporate  
168 unobservable (latent) variables, tolerate uncertainty in the model predictors, and differentiate between direct  
169 and indirect effects of treatments (Bollen and Pearl, 2013). They therefore offer a useful option for developing  
170 elaborate causal models (Box 3). Bayesian Networks can offer similar benefits and more easily incorporate  
171 alternative types of information such as expert opinion (Pascual et al., 2016). Structural equation models and  
172 Bayesian Networks typically assume the correct model is specified, though Hyttinen et al. (2015) suggest  
173 methods for incorporating model uncertainty. Structural Causal Modeling extends and increases the utility of  
174 graphical models, and represents a growing area of research and theory (Pearl, 2009; Runge et al., 2015). For  
175 example, structural causal models can identify critical network nodes and interactions (Runge et al., 2015),  
176 and emerging theory on transportability of Structural Causal Models may facilitate more confident model  
177 transfer from well-studied to less well-studied species and populations (Pearl, 2009; Bareinboim and Pearl,  
178 2013) (Box 3).

### 179 ***3. Parameterization: using better data***

180 Biases are pervasive in empirical conservation research because this research is often conducted in contexts of  
181 strong personal motivations, extremely low rates of study replication, complex systems, and high intrinsic  
182 rates of variability (Iftekhar and Pannell, 2015). Causal inference, systematic literature reviews, and robust  
183 expert elicitation methods offer ways to identify and mitigate biases in data drawn from a wide variety of  
184 sources (Martin et al., 2012b; Cook et al., 2014; Martin et al., 2014; Martin et al., 2015; Pascual et al., 2016).

#### 185 ***3.1 Identifying bias in observational and experimental data***

186 Concepts of bias have been long discussed in ecology; for example it is recognized that even the idealized  
187 ‘gold standard’ of experimental design, randomized controlled trials, can also be subject to ‘demonic’ and  
188 ‘non-demonic’ biases (Hurlbert, 1984). Demonic bias derives from foreseeable causes and can impact an  
189 experiment if the design of the experiment does not adequately control for this during sample selection. Non-  
190 demonic bias is derived from chance events that occur while an experiment is in progress. A sample that is  
191 unrepresentative of the population of interest may often be a source of bias. This ‘selection bias’ may arise  
192 when selection occurs non-randomly due to certain sub-populations being specifically selected for treatment,  
193 self-selecting for treatment, or more susceptible to sample attrition, for example in pilot programs,  
194 prioritization, or voluntary participation. Dealing with bias is not about more advanced statistical methods,  
195 rather, it should focus on experimental design (Ferraro and Pressey, 2015; Jones and Lewis, 2015; Baylis et  
196 al., 2016), and conscientious interpretation of results to avoid confirmation bias and ‘just-so’ storytelling  
197 (Nuzzo, 2015). Confirmation bias describes a cognitive bias in which people selectively collate, interpret,  
198 present, and recall information that support their beliefs or hypotheses, and give disproportionately less  
199 consideration to alternative possibilities. Confirmation bias is particularly common in emotionally charged  
200 issues or when beliefs are entrenched. ‘Just-so’ storytelling is an *ad hoc* fallacy, a narrative explanation of

201 facts made after the event, and therefore contemporarily unverifiable and unfalsifiable. These explanations are  
202 not necessarily wrong, rather they are hypotheses that require further assessment. An understanding of  
203 potential sources of bias and how causal inference methods (Ferraro and Pattanayak, 2006; Miteva et al.,  
204 2012; Fisher et al., 2014; Ferraro and Pressey, 2015) can address these issues is useful for researchers and  
205 practitioners designing experiments as well as researchers collating data from the published literature. These  
206 approaches facilitate the identification and treatment of potential bias, and appraisal of the rigour of  
207 experimental results.

### 208 *3.2 Recognizing biases in collated data: robust systematic review and expert elicitation*

209 Additional sources of bias become relevant when collating parameter values from published research. Several  
210 biases are common when drawing data from a single source, including bias towards parameters used by  
211 previous similar work or that have been highly cited, towards the most recent analyses, or to a parameter that  
212 favorably supports the researcher's position (i.e. 'confirmation bias') (Haddaway et al., 2015; Nuzzo, 2015).  
213 To avoid these biases, many researchers turn towards a literature review. However, bias can be inherent in the  
214 literature, as well as resulting from personal biases of the researcher selecting and interpreting the literature  
215 (Stocks et al., 2008; Martin et al., 2012a; Martin et al., 2012b; Haddaway et al., 2015; McKinnon et al., 2015;  
216 Nuzzo, 2015). Such problems are further compounded in expert elicitation, where bias may be present in the  
217 published evidence base (Stocks et al., 2008; Martin et al., 2012a), and in an experts' experience and  
218 translation of this evidence base (Iftekhar and Pannell, 2015; Nuzzo, 2015). Further, in expert elicitation there  
219 are substantial challenges in designing an elicitation procedure that is robust to biases (Martin et al., 2012b;  
220 Firm et al., 2015). Such biases may originate from the confidence of individual experts and the social  
221 dynamics of the expert group (Martin et al., 2012b), from personal preferences and perceptions (e.g.  
222 optimism, pessimism, or loss aversion), or from limitations on rationality, including framing effects,  
223 reference-point bias, or reliance on limited or available information (Iftekhar and Pannell, 2015). Substantial  
224 advances have been made in the field of systematic review methodology, providing guidelines on how  
225 literature can be comprehensively sampled, consistently evaluated, and evidence appropriately weighted in  
226 synthesis (Collaboration for Environmental Evidence, 2013; McKinnon et al., 2015). While a full systematic  
227 review for every parameter may not be warranted (Addison et al., 2013), it is relatively easy to integrate the  
228 principles of systematic review into workflows (Haddaway et al., 2015). Similarly, expert elicitation methods  
229 have been developed (Martin et al., 2012b), and are increasingly applied as modes to source information  
230 where data are lacking (Firm et al., 2015; Martin et al., 2015), as is often the case when developing novel  
231 conservation policies or interventions (McKinnon et al., 2015).

### 232 ***4. Interpretation: using data better***

233 Biases may still be unavoidable even with greater attention to experimental design and analysis, systematic  
234 review procedures, and rigorous expert elicitation methods. For example, bias is likely in regional or global  
235 scale analyses, when data are not necessarily collected for the specific purpose of the evaluation (McKinnon

236 et al., 2015). However, if data shortcomings are made transparent, improvements in model specification and  
237 interpretation may be possible. Model and data imperfections can influence the design of sensitivity and  
238 uncertainty analyses, inform model transportability to novel contexts, and indicate the usefulness of partial  
239 identification to explore the influence of assumptions on the results. In this section we outline key methods for  
240 dealing with data interpretation issues, including sensitivity analyses and partial identification.

#### 241 *4.1 Dealing with imperfect data and data uncertainty*

242 Techniques for dealing with imperfect data and parameter uncertainty have centered on sensitivity and  
243 uncertainty analyses. Sensitivity analysis aims to characterize how variation in model inputs cause changes in  
244 model outputs (Saltelli and Annoni, 2010). It determines which model input parameters are most influential,  
245 and identifies where reducing model uncertainty might improve model performance. In practice, sensitivity  
246 analysis is often carried out by varying one parameter at a time from a given baseline parameterization, often  
247 within some specified variation (e.g. one standard deviation) from the mean parameter estimate. This ‘one-at-  
248 time’ approach can be misleading as most of the model input parameter space remains unexplored, and is  
249 particularly problematic when there are non-linear interactions between parameters (Saltelli and Annoni,  
250 2010). Global sensitivity approaches, which vary multiple parameters simultaneously to account for possible  
251 interactions and nonlinear responses, are generally preferable (Saltelli and Annoni, 2010).

252 Uncertainty analysis aims to provide confidence bounds on a model output (or its probability density  
253 function). In practice, determining output uncertainty can be similar to a global sensitivity analysis, however  
254 the focus of uncertainty analysis is not on the extent to which parameters are causing changes in model output,  
255 but on how uncertainty in all model inputs propagates through the model and results in uncertainty in the  
256 output (Norton, 2015). In developing projections, an ideal rigorous uncertainty analysis would account for the  
257 full uncertainty in all model input parameters as well as structural uncertainty in the underlying model.  
258 Rigorous uncertainty analyses allow for defensible confidence intervals on model projections, in particular  
259 when modelling specific alternative scenarios, as the size of these confidence intervals will determine whether  
260 a model predicts a statistically significant impact. It also allows best and worst case outcomes to be identified,  
261 explicitly allowing levels of risk aversion to be incorporated into decisions made using the model projections.

262 Partial identification is an alternative or complementary method for dealing with uncertainty regarding  
263 assumptions (Box 4) (Manski, 2007). In retrospective analyses, this method systematically explores the  
264 implications of assumptions regarding the counterfactual on the range of impact estimates (the identification  
265 region) thereby addressing questions of uncertainty and potential bias that relate to these (Manski, 2007). For  
266 prospective analyses, partial identification can be particularly useful to give bounds on parameter estimates  
267 when there is uncertainty or controversy regarding potential impacts of interventions (McConnachie et al.,  
268 2015).

#### 269 *5. Synthesis and ways forward*

270 To support the development of conservation interventions in complex environmental, social, economic, and  
 271 ethical contexts, transparent, evidence-based models are critical. More transparent assumptions and more  
 272 believable causal models engender greater confidence in the predictions of prospective evaluations, and these  
 273 predictions will be more justifiable in the face of critique. This confidence in the robustness of the science is,  
 274 of course, only one element contributing to the wider salience, legitimacy, and other forms of credibility of  
 275 policy advice and of policies themselves (Cash et al. 2003; Clark et al. 2016; Posner et al. 2016), but it is an  
 276 important element to maintain public trust in science. Poor data, inappropriate models, erroneous assumptions,  
 277 and bias lead to advice that may systematically over or under-estimate the impacts of policies or programs.  
 278 Techniques drawn from causal inference, scenario analysis, systematic literature review, and expert elicitation  
 279 can help to recognize and reduce the inevitable bias and uncertainty in analysing the likely impacts of  
 280 conservation interventions (Figure 1). Further, when models need to be extrapolated to novel contexts,  
 281 emerging techniques of structural causal modelling (including transportability theory) and of partial  
 282 identification could be integrated into projections of conservation policy and thereby enhance the robustness  
 283 of results and their interpretation.

284 In modelling the projected impacts of conservation interventions, a more diverse array of tools and approaches  
 285 is warranted. We acknowledge that the tools and approaches reviewed here may not all be necessary for every  
 286 prospective modelling situation, or may not always be time or cost-effective in delivering better policy and  
 287 program advice in every context. For example, in relatively simple, widely studied, and non-controversial  
 288 contexts, lengthy and elaborate fine-scale projection models may not be required. However, even in these  
 289 cases transparently clarifying model causal assumptions, considering potential bias in parameter data, and  
 290 conducting simple uncertainty and sensitivity analysis may add little to no additional cost and result in more  
 291 confidence in the robustness of resulting policy advice. In more complex, uncertain and controversial  
 292 contexts, ignoring these advances in causal inference and associated techniques will ensure that the current  
 293 deficiencies in prospective evaluations will remain. Broader recognition and uptake of these tools and  
 294 approaches will help to develop more scientifically credible projections of impacts, and thereby, if heeded in  
 295 policy development, better outcomes for conservation.

<b>Problem definition</b>	<b>Parameterisation</b>	<b>Interpretation</b>
<p><i>Use better models</i></p> <ul style="list-style-type: none"> <li>✓ Graphical models to clarify assumptions</li> <li>✓ Elaborate models inc. specific treatments, mechanisms, &amp; defined outcomes</li> </ul>	<p><i>Use better data</i></p> <ul style="list-style-type: none"> <li>✓ Attention to biases in nature, in literature, &amp; in people</li> <li>✓ Examine internal &amp; external validity</li> </ul>	<p><i>Use data better</i></p> <ul style="list-style-type: none"> <li>✓ Sensitivity analyses with purpose</li> <li>✓ Clarify unavoidable biases</li> <li>✓ Test assumptions - partial identification</li> </ul>

296

297 **Figure 1:** An overview of the methods available to enhance the quality of model projections.

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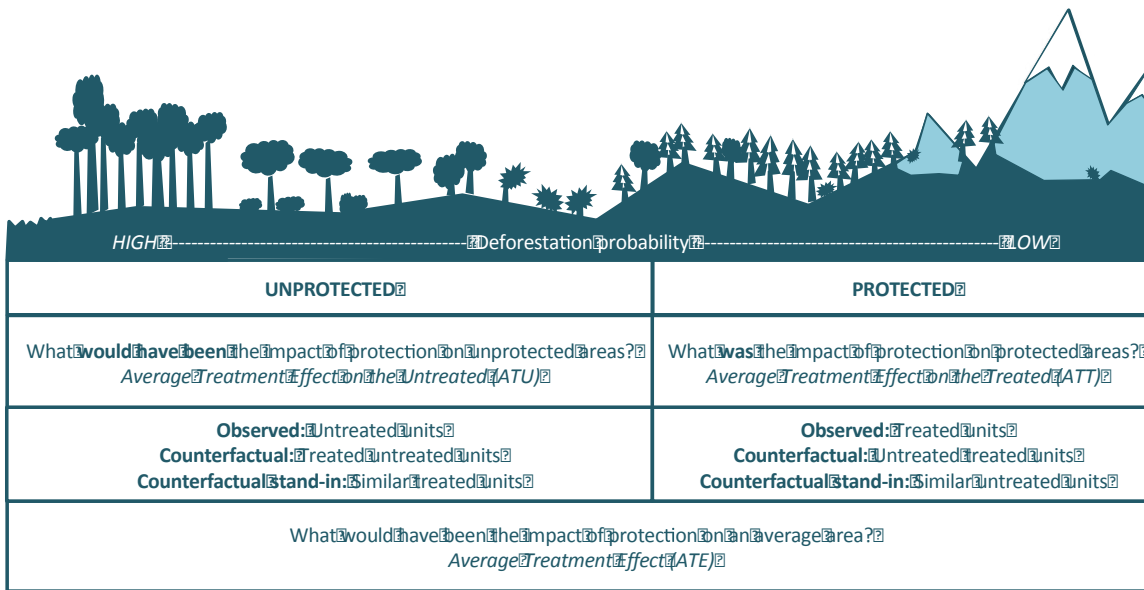
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- 473
- 474

475 **BOX 1: What is causal inference?**

476 Causal inference is an analysis of the causal relationship between variables, for example the effect of a  
477 treatment on an outcome. It distinguishes causation from association though clarifying and justifying the  
478 model assumptions required for its inference (Pearl, 2009). While a range of techniques are used to infer  
479 causality, here we refer to the ‘counterfactual’ or ‘potential outcomes’ model, i.e. the Neyman-Rubin Causal  
480 Model.

481 Causal inference is typically framed around a causal model: hypotheses regarding how a *treatment* affects an  
482 *outcome*, a description of the causal pathway and possible *mechanisms*, *confounders*, and *moderators* (i.e. the  
483 causal model describes the structural assumptions). A *treatment* is the variable that is hypothesized to cause  
484 the *outcome* of interest. *Mechanisms* are the path by which the *treatment* causes the *outcome* (in some  
485 literatures, an intermediate node along this path is also termed a ‘mediator’). *Confounders* (or confounding  
486 factors) are rival explanations: variables that are systematically associated with the outcome and the treatment  
487 or mechanisms along the casual pathway. *Confounders* may result in an association between a treatment and  
488 an outcome that is not direct or causal, or alternatively could mask a direct treatment effect. For example,  
489 because the selection bias in the location of protected areas, these areas are likely to experience lower rates of  
490 deforestation regardless of whether they were protected or not. Naïve estimates that do not account for this  
491 selection bias can severely overestimate protected area effectiveness (Joppa and Pfaff, 2009). It is particularly  
492 important to distinguish mechanisms and confounders, as controlling for the influence of a mechanism will  
493 essentially remove the impact being sought, while controlling for the influence of a confounding variable is  
494 advisable to reduce bias. A *moderator* is an interaction effect, a variable that affects the outcome of the  
495 treatment, but not correlated with exposure to the treatment.

496 A challenge when framing a causal analysis is defining the *counterfactual* outcome: the unobserved outcome  
497 for a given unit (e.g., area, species, individual), if the unit’s treatment status were different from what is  
498 observed. For example in a protected forest we can observe deforestation rates, but we cannot observe  
499 (counterfactual) deforestation rates should the same area of forest have instead remained unprotected. The  
500 difference between a unit’s actual state and its counterfactual state is the causal effect (the *estimand*) that we  
501 seek to estimate (also called the treatment effect; Fig. B1). Experimental designs, such as randomized  
502 controlled trials, permit causal inference by introducing variation in treatment assignment that is unrelated to  
503 potential outcomes. In other words, effective randomization eliminates all rival explanations other than  
504 sampling variability, thus giving validity to the assumption that the counterfactual is well represented by the  
505 ‘control’ sample. Where experimental designs are not feasible, quasi-experimental designs can approximate  
506 them, by identifying an observable stand-in for the unobservable counterfactual (Fig. B1). Quasi-experimental  
507 designs rely on a strong understanding of how treatment was assigned and on statistical techniques to control  
508 for confounding factors. These techniques include matching (to control observable confounders)(Ferraro et  
509 al., 2011), use of panel data and synthetic controls (to control time-invariant unobservable confounders)(Jones  
510 and Lewis, 2015; Sills et al., 2015), instrumental variables, and discontinuity designs (to eliminate  
511 unobservable confounders).



512

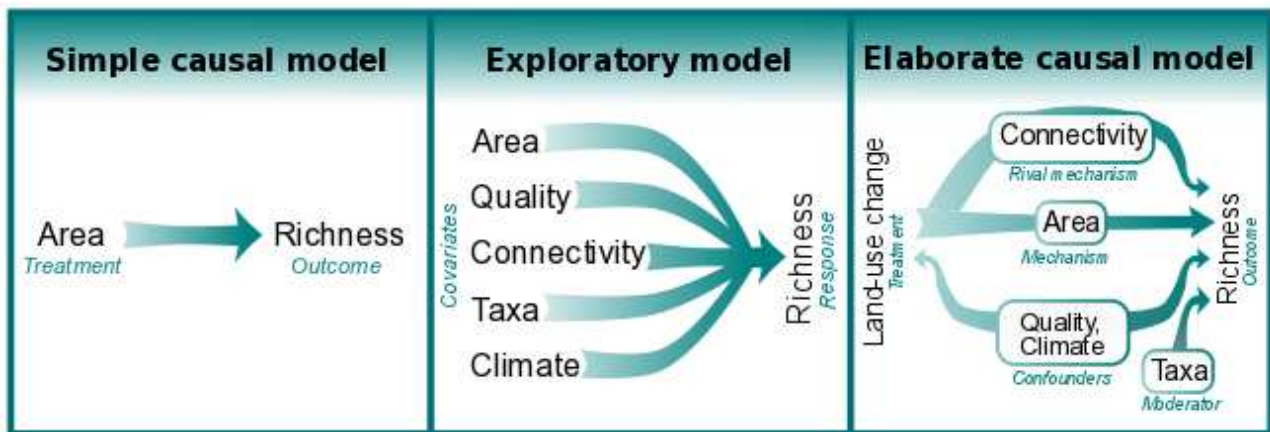
513 **Figure B1:** In treatments with a strong selection bias, for example the implementation of protected areas,  
 514 several different treatment effects may be of interest in impact evaluation. The Average Treatment Effect of  
 515 the Treated (ATT) is often the sought-after estimand: the expected difference between the observed and  
 516 counterfactual outcome for the treated population only. As the counterfactual is unobservable, a stand-in is  
 517 assumed to represent this. The Average Treatment Effect on the Untreated (ATU) may also be policy relevant:  
 518 the expected effect of a treatment on the untreated population. In rare cases, the expected treatment effect on a  
 519 randomly chosen unit from the population (treated and untreated) may be relevant: this estimand is called the  
 520 Average Treatment Effect on the Treated (ATE). This can be calculated proportionally from ATT and ATU.

521

522 ***BOX 2. An illustration of causal models using the Species Area Relationship***

523 We illustrate different types of variables and models using the example of the Species Area Relationship  
524 (SAR)(Arrhenius, 1921). The SAR is perhaps the most ubiquitous causal model to explain patterns in species  
525 richness, with over 21,000 papers citing it (Web of Science, July 2015). The ‘simple’ SAR model, which  
526 posits a positive relationship between habitat area and species richness, can underpin a prospective evaluation  
527 of conservation intervention by assuming that some form of land-use change (e.g., establishment of a  
528 protected area) is the ‘treatment’ and a change in habitat area is the mechanism through which the treatment  
529 affects an ecological ‘outcome’ (Figure B2). The SAR has informed numerous aspects of conservation policy  
530 (Drakare et al., 2006) including biodiversity targets (Desmet and Cowling, 2004), land clearing (Brooks et al.,  
531 2002), and incentive mechanisms such as payments for ecosystem services and REDD+ (Strassburg et al.,  
532 2012). In cases where the SAR is used in prospective evaluations, most studies consider broad types of  
533 conservation actions, such as land-use zoning (Brooks et al., 2002; Desmet and Cowling, 2004).

534 While the simple SAR model is elegant in its simplicity, this oversimplification means that the mechanisms  
535 through which projected interventions are proposed to operate are not clear. Further, the model fails to  
536 recognize important moderators. Such applications are therefore likely to systematically under or over-  
537 estimate impacts (He and Hubbell, 2011; Rybicki and Hanski, 2013). Several variables have been proposed to  
538 influence the SAR (Rosenzweig, 1995; Drakare et al., 2006; Whittaker and Fernández-Palacios, 2007).  
539 Exploratory models might frame these as ‘covariates’ of the ‘response’ variable (Figure B2). However, these  
540 could be more explicitly characterized as ‘mechanisms’ through which the SAR operates (e.g. habitat  
541 heterogeneity, population size, immigration, and evolutionary processes including mutation, selection, and  
542 drift); ‘confounders’ that may also cause changes in species richness, but for reasons independent of area (e.g.  
543 fragment characteristics and edge effects, invasive or predatory species, differences in climate and disturbance  
544 regimes and anthropogenic impacts); or ‘moderators’ that lead to variation in the SAR parameters (e.g. taxa,  
545 matrix permeability and habitability). These variables can mean similar ‘treatments’, such as the  
546 establishment of protected areas, can have substantially different effects in different contexts (Ferraro et al.,  
547 2011; Hanauer and Canavire-Bacarreza, 2015). While not all of these variables will be important in any  
548 specific context, the basic model implies that there is no variation in mechanisms, moderators, or rival  
549 explanations across different proposed conservation interventions or contexts (Figure B2). Analyses which  
550 evaluate prospective interventions could be improved by greater consideration of these processes, or by  
551 identifying specific on-ground conservation management actions, such as how invasive species might be  
552 managed (Firn et al., 2015).



554

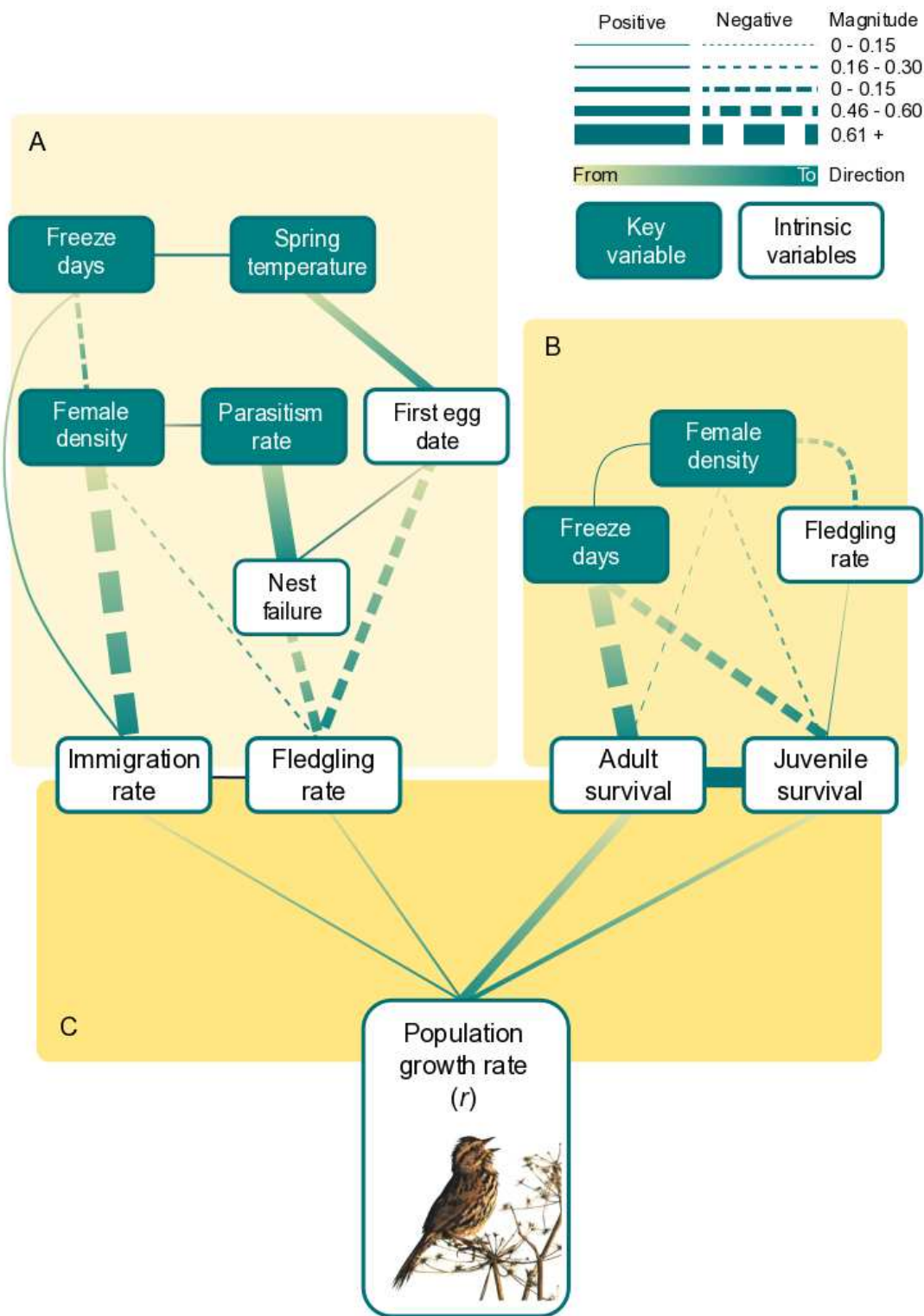
555 **Figure B2.** Different modeling frameworks are appropriate at different stages of projection analyses. We  
 556 illustrate several types using the example of the Species Area Relationship. Simple causal models clarify the  
 557 causal relationship of interest (i.e. the impact of the treatment on the outcome), but typically need to be  
 558 elaborated for analysis. Exploratory models may identify useful covariates of the response variable, but are  
 559 not ideal for attribution of causal impacts. Elaborate causal models make explicit the structure of underlying  
 560 causal assumptions, and identify the different characteristics of variables and their interactions: key  
 561 requirements for developing both theories of change and confidence in model projections derived from such  
 562 analyses. Illustrated here is an elaborated model that may be suitable for ‘reductionist’ causal inference,  
 563 whereas an example of more complex ‘all-cause’ models can be seen in Box 3.

564 **BOX 3: Use of SEM to develop causal models for song sparrow conservation**

565 Structural equation models (SEM, or Path Analysis)(Wright, 1934; Shipley, 2002) offer one approach to  
566 developing elaborate causal models (Bollen and Pearl, 2013). Their usefulness in causal inference, particularly  
567 for interrogating model structure in complex contexts (Pearl, 2009), has led to their widespread use in health,  
568 social sciences, and ecology (Shipley, 2002; Grace et al., 2015; Kline, 2015).

569 Analysis of song sparrow (*Melospiza melodia*) populations demonstrates the utility of SEMs for conservation.  
570 Several subspecies are subject to stochastic variation in climate, brood parasitism and nest depredation, with  
571 each of these factors capable of driving local extinction (Arcese & Norris, submitted). Aiming to resolve  
572 debate regarding which of these factors were most important for management, Arcese & Norris (submitted)  
573 studied an island population over a 40-year period. Resulting SEMs revealed that adult and juvenile survival  
574 each exerted about three times more influence on population growth rate,  $r$ , than reproductive rate, and that  
575 juvenile survival determined  $r$  in most years (Figure B3). Arcese and Norris show that, despite severe winter  
576 weather severely limiting populations in the past, climate change has ameliorated these exogenous limits on  $r$   
577 and increased the influence of density-related limits on  $r$  via competition for space and food.

578 If the results from the island population can be transferred to other song-sparrow populations that are currently  
579 threatened, the model implies that expanding suitable habitat and re-establishing locally extinct populations by  
580 translocating juveniles from extant populations at or near carrying capacity represents a more reliable route to  
581 minimizing extinction risk than controlling parasites or predators (Arcese & Norris, submitted). Such model  
582 ‘transportation’ – extrapolation or generalisation of impact estimates from one sample to the population of  
583 interest – is already often done informally, often qualitatively, as in the narrative example. However, these  
584 narratives are often subject to narrative criticism (i.e. narratives of why such extrapolations might not be  
585 appropriate)(e.g. Höfler et al., 2010). More recent work has developed structural causal theory to formally  
586 define model transportability, and thereby derive “licensing assumptions” including transport formulae under  
587 which model transportability is acceptable (Bareinboim and Pearl, 2013). Such transportability theory may be  
588 useful for transportation of impact estimates from experiments or pilots to larger populations (i.e. sample-  
589 selection bias), between study systems, to identify useful instrumental or surrogate variables, and in meta-  
590 analysis (Bareinboim and Pearl, 2013; 2014). We see many opportunities to engage with this frontier of causal  
591 research in the domain of conservation and environmental management.



592

593 **Figure B3:** SEM results for song sparrow management (simplified). Lines represent standardized partial  
 594 regression coefficients ( $\beta$ ; directional) or covariances (non-directional), with key variables of management  
 595 interest highlighted. SEM models were constructed separately to explain A) variation in immigration rate and  
 596 fledgling rate (reproduction), B) variation in adult and juvenile survival, and C) influence of vital rates on  
 597 population growth rate ( $r$ ). For simplicity, significance levels are not shown, only positive effects on  $r$  are  
 598 given, and minor covariances are absent in C. See Arcese and Norris (submitted) for full results.

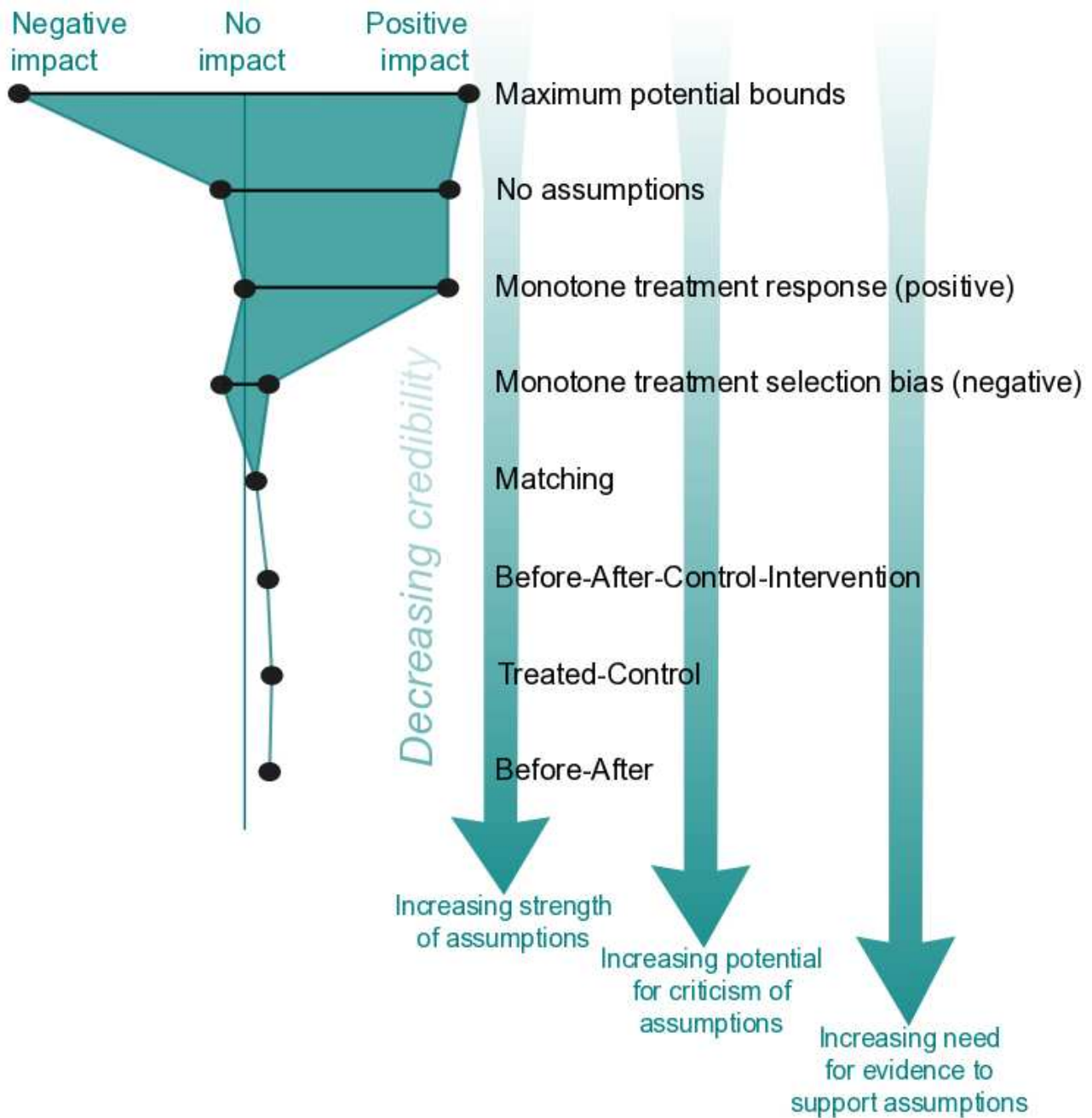
599

600 ***BOX 4: Partial identification for examining assumptions***

601 In retrospective modelling analyses, partial identification recognizes that the assumptions underlying  
602 estimates of the counterfactual, and hence the impact estimates, may have varying levels of credibility  
603 (Manski, 2007; McConnachie et al., 2015). It provides an analysis framework that sequentially explores  
604 assumptions increasing in strength, in effect a special case of sensitivity analyses. While rarely used in the  
605 evaluation of conservation programs to date (McConnachie et al., 2015), this process has a number of  
606 potential benefits deriving from the transparent assessment of bias and plausibility of assumptions. These  
607 benefits include providing constructive direction when point estimates are potentially biased or contentious, or  
608 when information on the potential behavior of participants during future policy or program implementation is  
609 limited (McConnachie et al., 2015).

610 Credibility of assumptions may vary depending on how strong the assumptions are, how well supported the  
611 assumptions are by evidence, and how contentious the claims are (for example, due to existing personal  
612 biases) (Figure B4). ‘Identification regions’ show the range of values that contain the impact estimate. The  
613 identification region with the highest credibility, after the maximum potential bounds, is the ‘no assumptions’  
614 estimate. This is constructed by clipping the minimum and maximum theoretically possible estimates for the  
615 counterfactual, with the values of the observed ‘treated’ units. As this makes no claims in regard to the  
616 counterfactual, it can engender little controversy aside from measurement error. Slightly stronger assumptions  
617 may include a ‘monotone treatment response’ estimate, which constrains the ‘no assumptions’ bounds further,  
618 by assuming that treatment impacted the outcome positively (or negatively, should this be a more credible  
619 assumption). A ‘monotone treatment selection’ estimate further constrains the bounds, by assuming that the  
620 treatment was selectively applied to areas that were in worse (or better) condition than others prior to  
621 treatment. These identification regions make some claims on what the counterfactual might be, thus they may  
622 not be considered credible if these claims are not supported by evidence.

623 Point estimates need to make stronger assumptions, requiring them to be backed by more evidence. The most  
624 credible point estimate may be identified using conditioning, a causal inference technique that matches  
625 samples based on observable covariates (McConnachie et al., 2015). Other impact point estimates include  
626 those from Before-After-Control-Intervention (BACI) designs, and the simpler Before-After or Treated-  
627 Control comparisons, which may be credible if evidence is shown to suggest the samples were representative,  
628 and if the design reasonably accounts for change over time and selection bias (Ferraro and Pressey, 2015;  
629 McConnachie et al., 2015).



630

631 **Figure B4:** Partial identification is an analysis framework that sequentially explores the implications of  
 632 assumptions regarding the counterfactual. Assumptions decrease in credibility due to increasing strengths of  
 633 the claims regarding the counterfactual, which increases the potential for criticism, and the need for evidence  
 634 to support the claims.