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1 Carbon mitigation in domains of high consumer lock-in

2 **Abstract**

3 As climate policy needs to address all feasible ways to reduce carbon emissions, there is an increasing
4 focus on demand-side solutions. Studies of household carbon footprints have allocated emissions during
5 production to the consumption of the produced goods, and provided an understanding of what products
6 and consumer actions cause significant emissions. Social scientists have investigated how attitudes,
7 social norms, and structural factors shape salient behavior. Yet, there is often a disconnect as emission
8 reductions through individual actions in the important domains of housing and mobility are challenging
9 to attain due to lock-ins and structural constraints. Furthermore, most behavioral research focuses on
10 actions that are easy to trace but of limited consequence as a share of total emissions. Here we study
11 specific alternative consumption patterns seeking both to understand the behavioral and structural
12 factors that determine those patterns and to quantify their effect on carbon footprints. We do so utilizing
13 a survey on consumer behavioral, attitudinal, contextual and socio-demographic factors in four different
14 regions in the EU. Some differences occur in terms of the driving forces behind behaviors and their
15 carbon intensities. Based on observed differences in mobility carbon footprints across households, we
16 find that the key determining element to reduced emissions is settlement density, while car ownership,
17 rising income and long distances are associated with higher mobility footprints. For housing, our results
18 indicate that changes in dwelling standards and larger household sizes may reduce energy needs and the
19 reliance on fossil fuels. However, there remains a strong need for incentives to reduce the carbon
20 intensity of heating and air travel. We discuss combined effects and the role of policy in overcoming
21 structural barriers in domains where consumers as individuals have limited agency.

22 **Keywords**

23 Climate change mitigation, lock-in, consumer behavior, carbon intensity, determinants, policy
24 measures

25

26 **1. Introduction**

27 Scientists and policy makers are increasingly calling for demand-side solutions for mitigating climate
28 change (Creutzig et al., 2018; Wood et al., 2017). Shelter, transport, food, and manufactured products
29 have been identified as high-impact consumption domains (Hertwich and Peters, 2009; Ivanova et al.,
30 2016) and mitigation actions and targets have been suggested (Girod et al., 2014). However, targeting
31 consumer behavior poses its own challenges (Barr et al., 2011; Dietz et al., 2009; Klöckner, 2015).
32 Behavioral scientists have questioned the presumption of control consumers have over their
33 consumption in the context of systematic barriers (Akenji, 2014; Sanne, 2002). Environmental footprints
34 depend to a significant degree on external factors such as infrastructure and technology, institutions (e.g.
35 social conventions, power structures, laws and regulations), and unsustainable habits, creating lock-ins
36 (Jackson and Papathanasopoulou, 2008; Liu et al., 2015; Sanne, 2002; Seto et al., 2016). Such lock-ins
37 reinforce existing social structures and may hinder a transition towards more sustainable systems (Geels,
38 2011), although opportunities for positive lock-ins have also been explored (Ürge-Vorsatz et al., 2018).

39 Here we explore the carbon footprints of mobility and housing, and the factors that may explain their
40 variation. Mobility and shelter stand out among the highest contributors to the household carbon
41 footprint (CF) in the EU (Ivanova et al., 2017, 2016), making their de-carbonization a high priority.
42 While previous work has addressed some of these concerns in parts, this study integrates the
43 investigation of attitudinal, structural and socio-economic factors of consumption choices and their CF
44 in four EU regions, thereby enhancing policy relevance of the results.

45 The importance of context for behavior has been a longstanding theme in consumer behavior research,
46 where studies have broadly explained behavior through individual and contextual factors (Ertz et al.,
47 2016; Newton and Meyer, 2012; Stern, 2000). According to the low-cost hypothesis, attitudinal
48 variables have less influence when a behavior is too difficult to perform (e.g. due to high structural
49 barriers). Mobility and energy behaviors are identified as typical high-cost domains (Diekmann and
50 Preisendörfer, 2003; Klöckner, 2015) as complex decisions, such as location of residence and vehicle
51 ownership, define the use-patterns for a long time (Klöckner, 2015).

52 Most research effort on sustainable consumption focuses on either the physical dimension (technology,
53 supply chains, urban form) or the social dimension (attitudes, behavior) (Banister, 2008; Thomsen et al.,
54 2014). For example, studies on behavioral drivers generally do not introduce footprint controls and
55 instead rely on measuring pro-environmental behavioral proxies. This may introduce a behavior-impact
56 gap (Csutora, 2012) and lead to targeting the most visible, or easy, rather than the most environmentally
57 relevant behaviors (Klöckner, 2015). In contrast, studies that focus only on the technical characteristics
58 leave out important factors for consumption change, such as attitudes, habits, and behavioral plasticity
59 (Dietz et al., 2009; Thøgersen, 2013). The importance of socio-economic effects such as expenditure
60 and income (Ivanova et al., 2017; Minx et al., 2013; Wilson et al., 2013a), household size (Ala-Mantila

61 et al., 2014; Minx et al., 2013; Wilson et al., 2013b), urban-rural typology (Ala-Mantila et al., 2014;
62 Heinonen et al., 2013; Minx et al., 2013), demographics (Baiocchi et al., 2010) and car ownership (Minx
63 et al., 2013; Ornetzeder et al., 2008) for the household carbon footprint has been widely discussed (see
64 SI table 15). However, prior work differs in fundamental ways in terms of unit of analysis (Ivanova et
65 al., 2017, 2016), consumption detail (Newton and Meyer, 2012), and geographical coverage (Heinonen
66 et al., 2013; Minx et al., 2013).

67 Here we examine individual-level behavior and carbon intensity determinants separately, which is not
68 a common practice; we do so to uncover potential differences in their driving forces. Determinants may
69 also be significantly interrelated, e.g. with urban cores exhibiting different incomes and household types
70 (Ottelin et al., 2015). Therefore, we explore combined effects and their footprint implications.
71 Furthermore, we evaluate potential emission trade-offs from other consumption areas. Focusing on a
72 single consumption domain may overlook substantial rebound effects, e.g. where lowering of emissions
73 in one domain causes emission increases in another (Hertwich, 2005; Ornetzeder et al., 2008;
74 Wiedenhofer et al., 2013). For an adequate mitigation of greenhouse gas (GHG) emissions from the
75 consumption side, we argue that several main facets need to be considered:

- 76 • lifecycle emissions from various consumption domains
- 77 • technical and social dimensions of mitigation potential
- 78 • lock-in effects beyond the individual's control

79 Our study is the first one, to our knowledge, to combine these considerations in an analysis of carbon
80 emissions that integrates consumption-based accounting with determinants studies in a policy-relevant
81 framework.

82 **2. Data and method**

83 We examined consumption patterns through a survey on behavioral, attitudinal, contextual and socio-
84 demographic factors in a survey sample of four European regions: Galicia (Spain), Lazio (Italy), Banat-
85 Timis (Romania) and Saxony-Anhalt (Germany). The total sample included 1,617 respondents, of which
86 1,399 (85%) and 1,407 (87%) provided enough detail for mobility and shelter-specific calculations,
87 respectively. Details about survey design, sampling and distribution can be found in the “Survey design”
88 section of the Supplementary information.

89 Below we present the carbon footprint calculator used as an input to our statistical analysis. The design
90 of the calculator was informed by prior product-level input-output assessments of household
91 consumption (Ivanova et al., 2017, 2016) and mixed approaches to cover emissions and behavioral
92 aspects (Birnik, 2013; West et al., 2016). We focus on the domains of mobility and shelter, with an
93 additional estimation of food and clothing consumption, to capture most of the GHG emissions of
94 European households and enable mitigation discussions in relevant low-agency domains. For survey

95 background information, uncertainty and validation on footprint calculations, see the “Carbon footprint
96 calculations” in the SI.

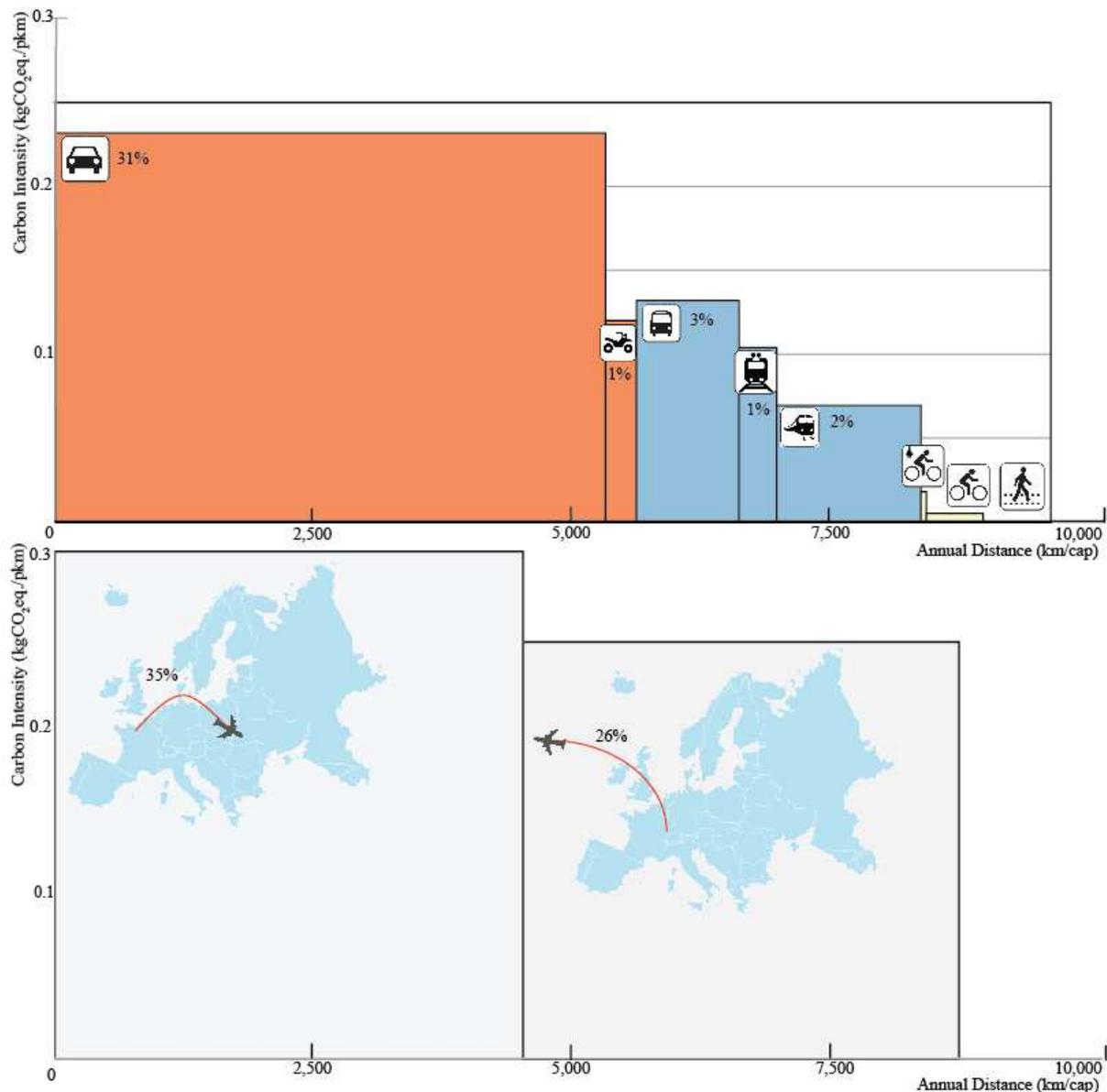
97 **2.1 Mobility footprint calculations**

98 We collected data on transport means and distance of regular return trips, including active transport
99 (walk, bicycle, e-bicycle), private motorized transport (car, motorbike) and public transport (bus, tram,
100 underground, train). Regular travel distance (bottom-up) was validated with the annual top-down
101 estimate that car users provided. Additional adjustments were made in the cases of carpooling. We
102 assumed regular travel of 35 weeks/year for work purposes and 40 weeks/year for private purposes.
103 Observations with annual land travel above 80,000 passenger km (km)/year (or 220 km/day) were
104 treated as outliers, conforming to the upper limit of the top-down car-travel range. Air travel was based
105 on annual number of short- and long-haul return flights with assumed distance of 2,300 and 8,000
106 km/return trip, respectively. See SI “Carbon footprint calculations” for a detailed discussion of the
107 distance assumptions. We treated observations with a number of return flights above 365 in a year as
108 outliers.

109 The total carbon intensity of mobility results from dividing the mobility footprint by the total distance
110 travelled. Lifecycle (indirect) emissions from cradle-to-gate and direct tailpipe emissions were based on
111 lifecycle assessment (LCA) studies and the Ecoinvent database (GWP100 in kgCO₂eq/passenger km
112 (pkm)) (Frischknecht et al., 2005). The emission intensity of electricity mix was considered where
113 relevant (GWP100 in kgCO₂eq/kWh, Ecoinvent). We utilized car- and fuel-specific intensities where
114 additional car and fuel data were available. We allocated emission factors for air depending on flight
115 length (see Ross, 2009). Figure 1 visualizes our sample’s mobility CF as a function of distance travelled
116 (x-axis) and carbon intensity (y-axis).

117 The mean and median of annual land-based travel was about 9,500 km (26 km/day) and 4,900 km (13
118 km/day), respectively (table 1). About 13% of the land-based distance was travelled actively, with an
119 average daily return trip of 6 km (for sub-sample estimates see SI figure 1). Our sample had active travel
120 with annual emissions of 4 kgCO₂eq/cap. About 29% of distance on land was travelled by public
121 transport, with an average trip of 19 km/return trip. Private motorized travel was 5,500 km/cap on
122 average (or 22 km/daily return trip), with a footprint of 1.2 tCO₂eq/cap. About 36% of respondents
123 owned a car and used it alone, while 51 % shared the car with other members of the household.

124 Even though about 47% of respondents only travelled to short-haul destinations, air travel was still the
125 largest contributor to mobility emissions (Figure 1). Air transport brought about an annual CF of 2.4
126 tCO₂eq/cap on average, compared to 1.5 tCO₂eq/cap for land-based travel (table 1). These estimates
127 seem higher than prior MRIO assessments, which may be due to the lack of consistency in reporting
128 standards for air transport calculation (Usubiaga and Acosta-Fernández, 2015).



129

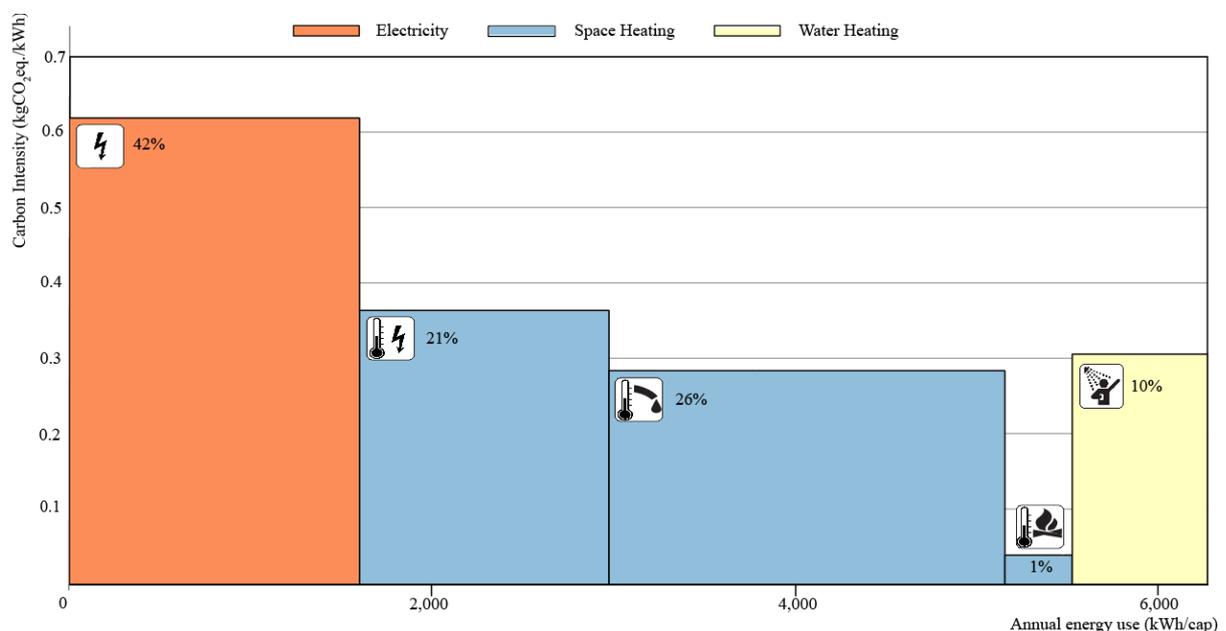
130 **Figure 1: Land and air mobility carbon footprint (CF) by travel mode showing carbon intensities (in kgCO₂eq/pkm)**
 131 **and distance (in km). The area of each rectangular depicts the CF of that transport mode and the % - the footprint**
 132 **share from total mobility (all summing to 100%). The top graph displays land-based travel by car and motorbike**
 133 **(private motorized transport), bus, tram/underground and train (public transport), electric bike, bike and walking**
 134 **(active transport) (from left to right); the bottom graph displays air-based travel by short- and long-haul flights (from**
 135 **left to right).**

136 2.2 Shelter footprint calculations

137 Energy use covers use of electricity (ELEC), space heating (SH) and water heating (WH). Annual
 138 electricity consumption was derived from reported monthly payments in winter and summers,
 139 discounting any space and water heating powered by electricity to avoid double-counting. Physical
 140 energy demand for space and water heating was modelled using the TABULA methodology based on
 141 Europe-representative dwelling sample (IWU, 2013). Regression coefficients were estimated for the
 142 effects of dwelling type, period of construction, refurbishment level and climate zone on typical energy
 143 demand per square meter ($R^2 = 0.48$). The total theoretical energy demand per square meter was then
 144 scaled up by living space and divided by the number of inhabitants in the household. Thus, our analysis

145 excludes emissions embodied in construction materials, which have been quantified to vary widely, e.g.
 146 with shares between 2-38% for conventional buildings (Sartori and Hestnes, 2007). Embodied emission
 147 in construction materials gain more relevance for low-energy buildings, where they can account for up
 148 to 50% of total emissions (Blengini and Di Carlo, 2010; Dahlstrøm et al., 2012; Sartori and Hestnes,
 149 2007). We also excluded private and communal energy costs embodied in housing management fees
 150 (Heinonen and Junnila, 2014). A prior assessment of communal electricity (studying housing
 151 companies) quantified it at about 5% of energy use and CO₂ emissions from energy consumption in
 152 multi-family apartment buildings (Kyrö et al., 2011). The carbon intensity of space and water heating
 153 was calculated based on the lifecycle emissions by heating source (in kgCO₂eq/kWh, Ecoinvent). We
 154 adopted region-specific carbon intensities of the electricity mix.

155 Figure 2 depicts the shelter CF as a function of the carbon intensity of energy and energy use. Our
 156 sample had a mean annual energy use of 6,200 kWh (17 kWh/day) and a median of 4,700 kWh (13
 157 kWh/day). Electricity comprised about 25% of average energy use and 42% of the shelter-related CF.
 158 Region-specific electricity mix had carbon intensity between 0.52 and 0.75 kgCO₂eq/kWh. About 47%
 159 of the shelter CF and 63% of energy use was associated with space heating. The mean and median of
 160 daily energy use for space heating was estimated to be 11 and 7 kWh/cap, respectively. Water heating
 161 contributed to about 10% and 12% of annual shelter CF and energy use, respectively. Water heating is
 162 more relevant in low-energy buildings, where energy use for heating is drastically reduced (Roux et al.,
 163 2016).



164
 165 **Figure 2: Electricity, space heating and water heating showing carbon intensities (in kgCO₂eq/kWh) and energy use (in**
 166 **kWh). The area of each rectangular depicts the CF and the %s - the footprint share of shelter CF (all summing to**
 167 **100%). Space heating by electricity and district heating, by oil and gas, and by renewables (pellets/firewood or solar-**
 168 **thermal heater) and heat pump (from left to right).**

2.3 Regression model

169
170 We conducted linear multivariate regression analyses with behavior and carbon intensity of behavior as
171 dependent variables (individual level). For mobility, we explored explanatory factors behind the carbon
172 intensity of land and air travel (in grCO₂eq/pkm), and travel distance (in km/day). For shelter, we
173 examined the factors behind energy use (in kWh/day) and its carbon intensity (in grCO₂eq/kWh).
174 Intensities were set to zero for the zero-footprint cases. Distance and energy use enter the model in linear
175 terms (instead of logarithmic) in order to keep the zero observations (e.g. those who do not fly).

176 We further explored the choice of transport mode and heating source, which had direct implications for
177 the carbon intensity of mobility and shelter. We performed a pooled multinomial logit model (MLOGIT)
178 to assess the likelihood (probability) of opting for a specific transport or heating mode. MLOGIT is
179 suitable when the dependent variable is categorical and cannot be ordered (Fan et al., 2007; Pforr, 2014).
180 We performed MLOGIT on a trip rather than individual level (long format) for mobility as individuals
181 generally reported multiple regular trips. We further fit a MLOGIT with fixed effects (FE) accounting
182 for the unobserved heterogeneity where individuals reported the regular use of several transport modes
183 (SI table 17). We reported marginal effects (table 3 and table 5) depicting the predicted probabilities of
184 belonging to one of the dependent variable outcomes and the predicted changes in probabilities resulting
185 from changes in the independent variables.

186 The regression approach allows for the investigation of effects in isolation. However, the change in one
187 factor important for the CF may be associated with a change in other factors as well. For example, the
188 carbon savings achieved from urbanization may be reduced or even removed altogether in the case of
189 higher income levels or smaller household sizes (e.g. see Ottelin et al., 2015). We used the marginal
190 effects results to explore combined effects of selected highly correlated factors (table 2) on the CF (table
191 4 and table 6), setting all other factors to mean levels. For odds ratios of pooled and FE MLOGIT, as
192 well as food- and clothing-specific footprint determinant analysis, see “Results” in the SI.

193 Variable selection was informed by prior literature and survey design. In the mobility-specific
194 regressions, we controlled for travel distance, purpose of travel (work/private), car ownership, and
195 attitudes and use of ride sharing and car sharing initiatives and platforms. In shelter-specific regressions,
196 we controlled for energy use, dwelling characteristics, attitudes and use of energy cooperatives. As we
197 incorporated a large number of independent variables, we additionally performed tests for
198 multicollinearity, or the potential for instability of the coefficients and their “inflated” variance (Belsley
199 et al., 1980; Chen et al., 2003). We reported variance inflation factor (VIF) and tolerance values in SI
200 table 16, which pointed to no strong evidence for multicollinearity.

Definition and Unit			Total	Galicia (ES)	Banat-Timis (RO)	Lazio (IT)	Saxony-Anhalt (DE)
Sample size		No. respondents	1,617	488	292	458	379
Land-mob footprint	LMOB_FP	Annual carbon footprint from land travel, tCO ₂ eq/cap	1.5 (2.2)	1.4 (1.9)	1.1 (2.0)	1.5 (2.1)	2.0 (2.5)
Air-mob footprint	AMOB_FP	Annual carbon footprint from air travel, tCO ₂ eq/cap	2.4 (6.8)	2.3 (4.5)	2.6 (7.7)	2.6 (5.9)	2.0 (9.0)
Electricity footprint	ELEC_FP	Annual carbon footprint from electricity use at home, tCO ₂ eq/cap	1.0 (1.4)	0.9 (0.9)	0.3 (0.5)	1.5 (2.2)	1.0 (0.9)
Space heating footprint	SH_FP	Annual carbon footprint from space heating, tCO ₂ eq/cap	1.1 (1.9)	0.8 (0.9)	1.0 (1.6)	0.7 (0.9)	1.9 (3.2)
Water heating footprint	WH_FP	Annual carbon footprint from water heating, tCO ₂ eq/cap	0.2 (0.1)	0.2 (0.1)	0.2 (0.1)	0.2 (0.1)	0.3 (0.1)
Land-mob distance	LMOB_DIS	Daily distance travelled by land, km/day	26.0 (34.7)	24.5 (34.3)	20.6 (33.7)	25.8 (30.6)	32.4 (39.7)
Short flights	AMOB_SHORT	Annual N short flights	1.96 (7.0)	2.27 (3.7)	1.98 (9.4)	2.11 (3.6)	1.30 (10.5)
Long flights	AMOB_LONG	Annual N long flights	0.51 (2.0)	0.39 (1.6)	0.58 (1.7)	0.57 (2.2)	0.54 (2.4)
One-user car	CAR_ONE	Share of respondents who own a car and use it alone	0.36 (0.48)	0.28 (0.45)	0.29 (0.45)	0.43 (0.50)	0.45 (0.50)
Many-user car	CAR_MANY	Share of respondents who own a car and share it with other household members	0.51 (0.50)	0.59 (0.49)	0.46 (0.50)	0.48 (0.50)	0.46 (0.50)
Attitude mob initiative	MINI_ATT	Attitude towards ride/car sharing initiatives/platforms, 7-point scale: 1. Very negative, 7. Very positive	5.2 (1.7)	5.6 (1.5)	4.4 (1.9)	5.3 (1.7)	5.3 (1.6)
Use mob initiative	MINI_USE	Use of ride/car sharing initiatives/platforms, 7-point scale: 1. Very negative, 7. Very positive	2.3 (1.9)	2.4 (2.0)	2.7 (2.0)	2.3 (1.8)	2.2 (1.7)
Electricity use	ELEC_USE	Daily electricity use, kWh/day	4.3 (6.0)	4.7 (4.6)	1.2 (2.0)	6.2 (9.1)	4.2 (3.6)
Space heating use	SH_USE	Daily space heating energy use, kWh/day	10.7 (19.0)	8.1 (9.1)	9.5 (14.7)	7.6 (7.4)	18.2 (33.0)
Water heating use	WH_USE	Daily water heating energy use, kWh/day	2.0 (0.5)	2.0 (0.5)	2.0 (0.5)	2.0 (0.4)	2.2 (0.5)
Dwelling size	DSIZE	Surface in m ²	113.9 (146.4)	115.9 (100.7)	109.7 (120.4)	96.3 (50.9)	135.2 (247.7)
Dwelling type	DTYPE	1. Single family house, 2. Terraced house, 3. Multi-family house, 4. Apartment block (> 10 dwellings)	2.4 (1.4)	2.7 (1.4)	2.6 (1.5)	2.5 (1.3)	1.7 (1.1)
Period of construction	CONSTR	1. Before 1900, 2. 1900-1945, 3. 1945-1970, 4. 1970-1990, 5. 1990-2000, 6. After 2000	4.2 (1.3)	4.6 (1.1)	4.4 (1.1)	4.2 (1.2)	3.5 (1.6)
Electricity production	EPROD	Share of electricity produced (and consumed) by the household	0.04 (0.19)	0.02 (0.14)	0.02 (0.13)	0.04 (0.19)	0.07 (0.26)
Refurbishment	REFURB	Quality of thermal insulation, 7-point scale: 1. Very bad, 7. Very good	4.6 (1.7)	4.3 (1.8)	5.1 (1.6)	4.1 (1.8)	5.1 (1.5)
Attitude energy initiative	EINI_ATT	Attitude towards energy cooperatives, 7-point scale: 1. Very negative, 7. Very positive	5.1 (1.6)	5.6 (1.4)	4.9 (1.6)	5.1 (1.6)	4.8 (1.7)
Use energy initiative	EINI_USE	Use of energy cooperatives, 7-point scale: 1. Very negative, 7. Very positive	2.1 (1.8)	2.1 (1.8)	3.0 (1.9)	1.9 (1.6)	1.8 (1.5)
Urban-rural	RURAL	1. Urban, 2. Sub-urban, 3. Rural	1.61 (0.80)	1.57 (0.77)	1.49 (0.81)	1.42 (0.65)	2.00 (0.87)
Household size	HHSIZE	No. household members	2.93 (1.91)	3.28 (2.82)	3.03 (1.59)	3.03 (1.20)	2.28 (1.07)
Female	FEMALE	Share of female respondents	0.62 (0.49)	0.70 (0.46)	0.60 (0.49)	0.60 (0.49)	0.55 (0.50)
Age	AGE	No. years	40.1 (15.6)	34.9 (13.4)	31.5 (12.2)	40.1 (13.6)	53.3 (14.3)
Education	EDUC	1. No education, 2. Primary school, 3. Secondary school, 4. High school, 5. Vocational school, 6. University degree	5.07 (1.14)	5.42 (0.90)	4.87 (0.98)	5.21 (1.00)	4.63 (1.46)
Married	MARRIED	Share of married respondents (relationship status)	0.52 (0.50)	0.37 (0.48)	0.44 (0.50)	0.59 (0.49)	0.69 (0.46)
Income	INCOME	Monthly net household income: 1. < 600€, 2. 601-1500€, 3. 1501-3000€, 4. 3001-4500€, 5. 4501-6000 €, 6. >6000€. RO sample: 1. < 176€, 2. 177-330€, 3. 331-552€, 4. 553-882€, 5. 883-1214€, 6. >1214€	3.10 (1.09)	2.99 (0.93)	3.41 (1.36)	2.95 (1.01)	3.21 (1.08)
Working time	WHRS	1. <20 hrs./week, 2. 20-40 hrs./week, 3. 40-60 hrs./week, 4. >60 hrs./week	2.94 (1.06)	3.05 (1.06)	3.10 (1.05)	2.67 (1.07)	3.00 (0.99)

Table 1: Descriptive statistics. Means and standard deviations (in parenthesis) reported for the total sample and across the regional sub-samples. Descriptive statistics are reported for individuals as units of analysis. See SI “Descriptive Statistics” for additional variables.

201 **3. Results**

202 Table 1 outlines descriptive statistics and definitions of all variables which enter the regression models.
 203 An analysis of the pairwise correlation coefficients and their significance between the explanatory
 204 variables is presented in table 2. The correlation table highlights where more caution is needed to
 205 interpret regression coefficients. It can also be useful for profiling, e.g. classifying respondents who use
 206 mobility- and energy- initiatives.

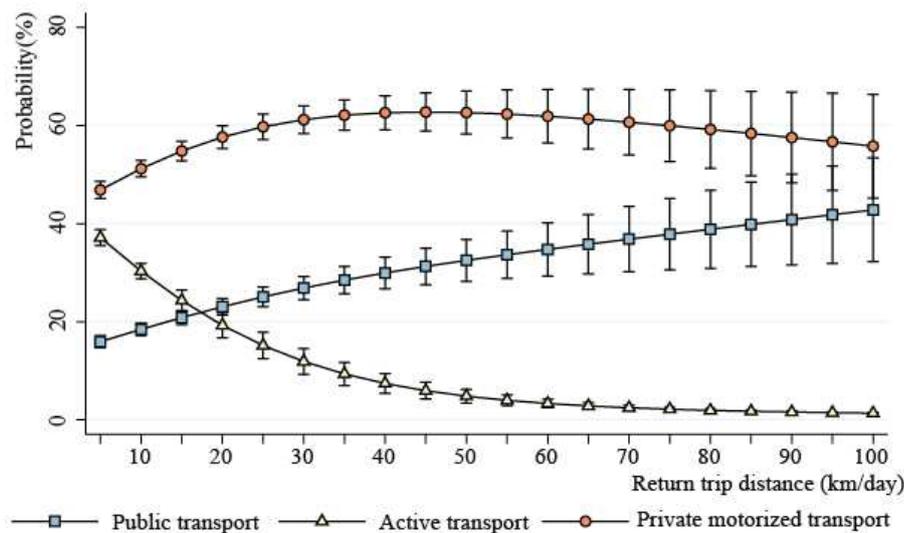
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
CAR_ONE	1	1.00																		
CAR_MANY	2	-0.75	1.00																	
MINI_ATT	3	-0.03	-0.02	1.00																
MINI_USE	4	-0.07	0.08	0.28	1.00															
DSIZE	5	0.02	0.04	-0.03	-0.01	1.00														
DTYPE	6	-0.10	-0.00	0.03	0.03	-0.22	1.00													
CONSTR	7	0.02	0.01	-0.05	-0.08	-0.07	0.07	1.00												
EPROD	8	-0.00	0.04	-0.04	-0.02	0.09	-0.10	0.03	1.00											
REFURB	9	0.04	0.01	-0.09	-0.05	0.06	-0.04	0.05	0.05	1.00										
EINI_ATT	10	-0.09	0.04	0.51	0.17	-0.01	0.05	0.01	-0.01	-0.05	1.00									
EINI_USE	11	-0.07	-0.00	0.03	0.46	0.04	0.03	-0.01	0.05	0.05	0.20	1.00								
RURAL	12	0.06	0.05	-0.06	-0.06	0.21	-0.51	-0.04	0.11	0.05	-0.07	-0.01	1.00							
HHSIZE	13	-0.17	0.20	0.01	0.04	0.09	-0.08	0.07	0.01	-0.04	0.05	0.05	0.07	1.00						
FEMALE	14	-0.13	0.09	0.06	0.02	-0.02	0.03	0.04	0.01	-0.01	0.04	0.01	0.01	0.05	1.00					
AGE	15	0.18	-0.03	-0.07	-0.19	0.03	-0.10	-0.22	0.07	0.15	-0.11	-0.13	0.10	-0.26	-0.17	1.00				
EDUC	16	0.09	-0.02	0.12	-0.00	-0.06	0.12	0.05	-0.02	-0.04	0.13	-0.07	-0.16	-0.03	-0.04	0.01	1.00			
MARRIED	17	0.03	0.13	-0.09	-0.15	0.06	-0.10	-0.05	0.07	0.16	-0.10	-0.08	0.10	0.03	-0.11	0.44	0.01	1.00		
INCOME	18	0.08	0.05	-0.02	-0.10	0.13	-0.08	0.01	0.06	0.19	0.01	-0.04	0.04	0.12	-0.09	0.15	0.19	0.27	1.00	
WHRS	19	-0.17	0.04	-0.04	0.07	0.04	-0.04	0.00	0.02	0.03	0.00	0.08	0.08	0.06	0.02	-0.17	-0.23	-0.21	-0.17	1.00

207 **Table 2: Pair-wise correlation coefficients of explanatory variables. Bold values indicate 99% significance, italic**
 208 **values indicate 95% significance, and rest are insignificant.**

209 **3.1 Mobility**

210 The total carbon intensity model has high values of adjusted R-squared, 0.28. The distance models have
 211 lower Adjusted R², between 0.03 and 0.04 (table 3). The pooled MLOGIT model reported a Pseudo R²
 212 of 0.17.

213 **3.1.1 Distance and travel characteristics**



214
 215 **Figure 3: Predictive Margins with 95% CIs calculated for the daily km predictor of the pooled MLOGIT. Y axis**
 216 **(probability %) and x axis (return trip distance km/day).**

217

Mobility	Distance			Carbon intensity Total	Land-travel marginal effects		
	Total	Land	Air		Active	Public	Private motorized
LMOB_DIS (km/day)				-0.609*** (0.13)	-0.012*** (0.001)	0.005*** (0.001)	0.008*** (0.001)
LMOB_DIS sq.				0.001 (0.00)	0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)
AMOB_SHORT				8.390*** (1.03)			
WORK					0.023* (0.014)	0.063*** (0.012)	-0.086*** (0.016)
CAR_ONE	1.040 (5.35)	2.217 (3.22)	-1.526 (4.30)	63.636*** (6.76)	-0.209*** (0.026)	-0.284*** (0.021)	0.493*** (0.034)
CAR_MANY	-0.104 (5.26)	1.845 (3.12)	-2.415 (4.20)	34.219*** (6.78)	-0.150*** (0.026)	-0.162*** (0.020)	0.311*** (0.036)
MINI_ATT	0.012 (0.89)	-0.569 (0.58)	0.594 (0.62)	-0.572 (1.13)	0.007 (0.005)	0.007* (0.004)	-0.014*** (0.005)
MINI_USE	3.251** (1.34)	1.345** (0.62)	1.891* (1.10)	0.504 (1.01)	0.004 (0.004)	-0.007* (0.004)	0.002 (0.005)
RURAL	3.641* (1.89)	5.029*** (1.32)	-1.418 (1.30)	11.256*** (2.36)	-0.037*** (0.009)	-0.027*** (0.009)	0.063*** (0.010)
HHSIZE	-1.709 (1.07)	-0.614 (0.74)	-1.081* (0.63)	-0.844 (0.91)	0.006** (0.003)	-0.002 (0.003)	-0.004 (0.004)
FEMALE	-12.200*** (3.79)	-6.440*** (2.00)	-5.792* (3.02)	-0.842 (3.63)	-0.022 (0.014)	0.044*** (0.014)	-0.022 (0.017)
AGE	-0.179 (0.12)	-0.128* (0.08)	-0.050 (0.09)	-0.179 (0.15)	0.001 (0.001)	-0.002** (0.001)	0.001 (0.001)
EDUC	4.350** (1.73)	0.646 (0.98)	3.794*** (1.37)	-0.854 (1.73)	0.026*** (0.007)	-0.013** (0.006)	-0.014* (0.008)
MARRIED	-2.756 (4.32)	-1.210 (2.19)	-1.381 (3.54)	13.644*** (3.87)	-0.032** (0.016)	-0.053* (0.028)	0.082** (0.019)
INCOME	6.630*** (1.77)	2.720*** (1.05)	3.865*** (1.33)	5.869*** (1.88)	-0.011* (0.007)	0.001 (0.006)	0.010 (0.009)
WHRS	-2.161 (1.54)	-1.224 (0.93)	-0.900 (1.17)	-4.053** (1.79)	0.011* (0.007)	0.013* (0.007)	-0.025*** (0.008)
Adjusted (Pseudo) R ²	0.035	0.040	0.026	0.282	(0.172)		
N individuals (N trips)	1399	1409	1399	1399	1,394 (4,393)		

218 Table 3: Multiple linear regressions (b/se) with total carbon intensity (in grCO₂eq/pkm) and daily travel distance (in
219 km). Marginal effects from pooled MLOGIT with land-based transport mode as dependent variable. Independent
220 variables measured per return trip (for variables in italic) and individual (for other variables). WORK is a binary
221 variable with a value of 1 for work and 0 for private trips. Regional controls and robust standard errors included. *p<
222 .1, ** p < .05, *** p < .01.

223 The longer the distance, the less likely the travel is active. A one-kilometer increase in the distance of
224 the daily trip decreases the probability of walking or biking by 1.2% on average. The percentage change
225 decreases with rising distance non-linearly (figure 3), where an increase from 5 to 10 km per return trip
226 reduces active travel by 6.8%, from 10 to 15 km by only 5.9%, and so on. Thus, lowering distances
227 widens the travel mode choice (see also Chapman et al., 2016; Pucher and Buehler, 2006; Quinn et al.,
228 2016). There is a slight increase in the likelihood of opting for public transport (0.5%) with one-km
229 distance rise, though public travel is less susceptible to changing distance (table 3). Work trips (or
230 regular commuting) are associated with a 6% higher probability of occurring via public transport (table
231 3), at 16.7% and 23.2% for private and work respectively. We do not control for potential explanatory
232 factors such as time of travel (e.g. rush hours and traffic), opportunity for ride-sharing, or the role of
233 affective and instrumental factors for trips (e.g. see Anable and Gatersleben (2005)).

234 Car owners have higher carbon intensity of travel, 64 and 34 grCO₂eq/pkm for single- and multi-users,
235 respectively (table 3). On average, sole users of cars are 49.3% more likely to drive compared to those
236 who do not own a car (table 3), with a high probability of driving even for short trips. The likelihood of
237 driving for daily return trips at 5 km is 46.9% (figure 3). Car ownership is not associated with changes

238 in travel distance. While car ownership has influenced travel distances and urban planning historically
239 (e.g. the Marchetti Constant (Newman and Kenworthy, 2006)), the effect may be less important in a
240 cross-sectional study controlling for urban-rural typology. We also find car ownership and use increase
241 the likelihood of having car trips for both work and private (SI table 18). For the sub-sample with
242 positive number of car trips, the selected variables have much lower power to explain variations in car
243 trips. Particularly, being a single- and multi-user is associated with an increase in the annual number of
244 car private trips by 89 and 72, respectively, but had no effect on the number of work trips.

245 Naturally, flying is associated with higher total carbon intensity (table 3), where an increase by one
246 return short flight annually is associated with a rise of 8 grCO₂eq/pkm. Car owners show no difference
247 in flying. Previously, car-free households have been shown to have somewhat higher air transport
248 emissions, reflecting higher income levels (Ornetzeder et al., 2008; Ottelin et al., 2017).

249 3.1.2 Attitudes and use of initiatives

250 Table 3 provides no clear evidence that use of car- and ride-sharing initiatives translate into lower
251 mobility behavior and footprint. Instead, we find a positive coefficient for land distance. It should be
252 noted, however, that this is the effect keeping car ownership and urban-rural typology constant. Table 2
253 points to a negative correlations with car ownership (-0.07) and rural context (-0.06), both of which
254 significant at the 99%. This is in support of prior findings that car-sharing facilities enable a reduction
255 in vehicle ownership (Schanes et al., 2016).

256 More favorable attitudes towards ride- and car-sharing initiatives are associated with a decrease in the
257 carbon intensity of land travel and likelihood of driving (table 3). Nevertheless, attitudes are of little
258 relevance for the distance travelled by air and land (in line with Alcock et al., 2017). From a
259 psychological perspective, the result can be interpreted by the autonomy of motivations that stimulate a
260 certain behavior (Hartig et al., 2001; Ryan and Deci, 2000).

261 3.1.3 Urban-rural typology and household size

262 The likelihood of active travel rises with population density, on average 30.6% for urban and 23.2% for
263 rural context (in line with Pucher and Buehler, 2006; Quinn et al., 2016). A similar decrease is noted for
264 public transport, an average of 2.7% (table 3). Similarly, prior studies have noted that population growth
265 in low-density suburban areas results in more commuting via passenger vehicles (Dodman, 2009; Jones
266 and Kammen, 2014; Rosa and Dietz, 2012). Furthermore, the shift to rural living is associated with an
267 increase in the travel distance by land ($\beta=5.03$, $p < .01$).

268 Household size is insignificant in determining the travel intensity and distance (see also Ivanova et al.,
269 2017). This points to the lack of household economies of scale for land- and air-based travel, e.g. due to
270 differences in travel routines and preferences within the household.

271 3.1.4 Socio-demographics

272 Females and younger respondents are more likely to opt for public transport (table 3). Furthermore,
 273 females note 12 km/day lower travel distance, on average. Prior studies have pointed to the gender- and
 274 age-unequal distributions of time use, patterns of expenditure, and employment (Caeiro et al., 2012;
 275 Chancel, 2014; Pullinger, 2012; Quinn et al., 2016). Relationship status has a limited effect in explaining
 276 the CF of travel, although married respondents were 8.2% more likely to drive on average. The
 277 relationship status has implications for time use, working schedules and children dependency (Pullinger,
 278 2012).

279 Individuals with higher education are more likely to travel actively and by air, and less likely to use
 280 public transport. Differences may be partially attributed to socioeconomic status, place of residence
 281 (Pucher et al., 2011; Whitfield et al., 2015), or higher awareness about co-benefits (e.g. health).

282 3.1.5 Income and working Time

283 Income is an important determinant of distance travelled by both land and air, where a rise in income
 284 by one level brings about an increase in the average daily travel by 7 km/day. Our analysis confirms the
 285 mobility domain (and particularly air mobility) as income-elastic (Creutzig et al., 2015; Ivanova et al.,
 286 2017; Rosa and Dietz, 2012). The effect of working hours (in isolation of the income effect) is
 287 insignificant in most mobility models (table 3). This has implications for policies that aim to reduce
 288 working hours, while keeping the same level of disposable income. Furthermore, longer working hours
 289 (>60 hours/week) are associated with a decrease in carbon intensity, which is in line with prior
 290 hypothesis that very high work load may reduce participation in leisure and family travel (Czepkiewicz
 291 et al., 2018).

292 3.1.6 Combined effects

293 Table 4 explores the combined effect of urbanity, trip distance, car ownership, and mobility initiative
 294 use on the choice of transport mode and land-travel CF overall. Limiting the daily travel distance through
 295 compact urban environment may produce substantial footprint savings. For example, a 5-km average
 296 return trip (Case 1) is associated with an annual land-travel carbon footprint close to ten times lower
 297 than our sample’s average. However, in order to realize the full benefit from urbanization and reduced
 298 distance, there needs to be proportionate changes in car use and ownership (e.g. Case 2-3, Case 4-5).

Land travel (mobility)	Case 1	Case 2	Case 3	Case 4	Case 5	Case 6
Urban/rural	Urban	Urban	Urban	Urban	Rural	Rural
LMOB_DIS (km/return trip)	5	10	10	20	20	30
CAR_ONE	No	No	Yes	Yes	No	No
CAR_MANY	No	No	No	No	Yes	Yes
MINI_USE	Always	Always	Never	Never	Never	Never
Active transport share	0.51	0.43	0.18	0.08	0.12	0.08
Carbon intensity (kgCO ₂ eq/pkm)	0.09	0.10	0.12	0.20	0.18	0.19
Annual carbon footprint (tCO ₂ eq/cap)	0.2	0.4	0.7	1.5	1.3	2.1

299 **Table 4: Land trip characteristics based by case. The table is based on the marginal effects regression (table 3). The**
 300 **annual carbon footprint is calculated assuming trip distance is travelled daily. The reported values have assumed the**

301 mean level for the rest of significant regressors. In white we present the fixated levels for the regressors, and in grey –
302 the estimated values for choice of transport, carbon intensity and footprint.

303 Furthermore, there is a strong negative correlation between the car ownership and use of mobility
304 initiative variables (table 2). The more frequent use of mobility initiatives may increase travel distance,
305 holding car ownership constant (table 3); however, the use of such initiatives may also reduce car
306 ownership rates. Table 4 signals for the substantial difference in emissions and active travel that may
307 occur through the use of car sharing initiatives (e.g. Case 2-3).

308 **3.2 Shelter**

309 The regression models on the total energy use have a high adjusted R-squared, 0.77 (table 5), with
310 varying model fit for daily electricity, space and water heating use models, 0.10, 0.84 and 0.57,
311 respectively. The total carbon intensity model has an adjusted R-squared of 0.27. The choice of space
312 heating, particularly, is explored through the marginal effects model with a Pseudo R-squared of 0.24.
313 The choice of water heating sources is much less explained through our model with a Pseudo R-squared
314 of 0.13 (see SI table 19).

315 **3.2.1 Energy use and dwelling characteristics**

316 An increase of electricity use by 1 kWh/day raises the likelihood of electricity-powered space heating
317 by an average of 0.6%, explaining the noted increase in the total carbon intensity of energy use (table
318 5). Own electricity production (EPROD) is insignificant for energy use suggesting that producing own
319 electricity does not necessarily increase its use.

320 Space heating needs play a significant role for the choice of heating source. Particularly, a rise in the
321 daily space heating by 1 kWh raises the probability of heating by fossil fuel with 0.8% on average and
322 reduces the probability of heating by district heating by the same amount. The effect on renewables is
323 only partially significant. While lowering space heating needs may reduce reliance on fossil fuels, such
324 efforts should be coupled with strong incentives for a transition to renewable heating sources and efforts
325 to utilize local energy sources such as waste heat and energy-from-waste technologies (Lausselet et al.,
326 2016; UNEP, 2015). Water heating needs have little relevance for the choice of space and water heating
327 source.

328 Larger dwellings use more energy for space heating. An increase in the dwelling size by 1m² brings
329 about a rise in space heating needs by 0.1 kWh/day (or 41 kWh/year). However, larger dwelling have
330 also lower carbon intensity (a reduction of 0.15 grCO₂/kWh per m²), being more likely to be heated by
331 renewables or district heating (table 5). District heating is in general a cost-competitive and cheap option
332 to provide heat. Yet, district heating - and renewable electricity production - have high capital
333 expenditure and relative low operating cost (UNEP, 2015), making them more suitable for larger
334 dwellings.

335 Apartments are associated with lower energy use (negative 3.1 kWh/day compared to single family
336 home), particularly electricity and space heating (keeping dwelling size constant). However, apartment
337 blocks have higher carbon intensity per kWh, 62 grCO₂eq/kWh more compared to single family home.
338 This increase in intensity is due to changes in heating source (less renewables/heat pump, more district
339 heating) with the effect being highly significant for both space and water heating. District heating is not
340 well suited for single-building options with its cost structure (UNEP, 2015). Dwelling type and urban-
341 rural typology are highly correlated (-0.51), with houses being more likely located in rural areas, and
342 apartments in urban areas.

343 Newer dwellings have lower space heating needs, but higher electricity consumption and, hence, higher
344 carbon intensity per unit of energy use. Prior assessments of new constructions have found that energy
345 savings per m² are generally offset by changes in user heating habits and the amount of energy appliances
346 (EEA, 2016; Sandberg et al., 2016b). We find a strong pairwise correlation between age of dwelling and
347 inhabitants (-0.22) pointing to younger inhabitants opting for newer dwellings (table 2); that is, the effect
348 of electricity use may be explained variation in consumption patterns among age cohorts. The
349 construction decade has no significant effect on the choice of space or water heating.

	Energy use				Carbon intensity Total	SH marginal effects				
	Total	ELEC	SH	WH		Electricity	District heating	Oil/gas	Renewables/Not heat pump	Heating
ELEC (kWh/day)					5.993*** (1.31)	0.006*** (0.001)	-0.002 (0.004)	-0.000 (0.004)	-0.000 (0.002)	-0.003* (0.002)
SH (kWh/day)					0.372 (0.43)	0.002 (0.002)	-0.009*** (0.003)	0.008*** (0.003)	-0.002* (0.001)	0.001 (0.001)
WH (kWh/day)					-16.357* (9.90)	0.005 (0.028)	-0.091* (0.031)	0.019 (0.053)	0.019 (0.035)	0.018 (0.013)
DSIZE	0.112*** (0.01)	0.001 (0.00)	0.112*** (0.01)	-0.000* (0.00)	-0.150** (0.06)	-0.001 (0.000)	0.001*** (0.000)	-0.000 (0.000)	0.000*** (0.000)	0.000 (0.000)
DTYPE	-1.029*** (0.26)	-0.353** (0.14)	-0.673*** (0.20)	-0.002 (0.01)	19.103*** (2.33)	0.006 (0.007)	0.036*** (0.009)	-0.007 (0.012)	-0.032*** (0.008)	0.008** (0.004)
CONSTR	-1.834*** (0.23)	0.219** (0.10)	-2.052*** (0.20)	-0.001 (0.01)	9.958*** (2.25)	-0.000 (0.008)	-0.010 (0.008)	0.007 (0.012)	-0.001 (0.007)	0.004 (0.004)
EPROD	1.079 (1.37)	0.682 (0.79)	0.398 (0.99)	-0.001 (0.03)	-20.669 (14.70)	0.077 (0.063)	-0.080 (0.103)	0.201* (0.109)	0.087 (0.047)*	-0.284*** (0.048)
REFURB	-1.792*** (0.17)	-0.044 (0.13)	-1.752*** (0.10)	0.004 (0.01)	8.258*** (1.68)	-0.005 (0.006)	-0.009 (0.007)	0.020** (0.009)	-0.010 (0.005)*	0.002 (0.003)
EINI_ATT	-0.280 (0.20)	-0.244* (0.14)	-0.038 (0.13)	0.001 (0.01)	-0.005 (1.68)	-0.000 (0.006)	-0.010 (0.006)	0.004 (0.009)	0.004 (0.005)	0.002 (0.003)
EINI_USE	0.051 (0.15)	-0.041 (0.06)	0.091 (0.12)	0.001 (0.00)	2.491 (1.59)	0.000 (0.005)	0.009 (0.005)*	-0.005 (0.008)	0.001 (0.004)	-0.006** (0.003)
RURAL	-0.139 (0.44)	0.062 (0.18)	-0.177 (0.38)	-0.024* (0.01)	-16.62*** (3.95)	-0.016 (0.014)	0.011 (0.015)	-0.048** (0.020)	0.063*** (0.010)	-0.011 (0.009)
HHSIZE	-2.825*** (1.00)	-0.475*** (0.16)	-2.186*** (0.80)	-0.164*** (0.06)	-0.196 (1.99)	0.004 (0.007)	0.013 (0.007)*	-0.023 (0.016)	0.005 (0.006)	0.000 (0.003)
FEMALE	0.978* (0.58)	0.000 (0.35)	0.982** (0.44)	-0.005 (0.02)	2.843 (5.38)	-0.017 (0.018)	-0.021 (0.019)	0.045* (0.027)	-0.019 (0.016)	0.011 (0.011)
AGE	0.105*** (0.04)	0.036*** (0.01)	0.061** (0.03)	0.007*** (0.00)	0.119 (0.22)	-0.001 (0.001)	0.001 (0.001)	0.002 (0.001)	-0.001 (0.001)	-0.001 (0.001)
EDUC	-0.259 (0.20)	-0.010 (0.18)	-0.269 (0.18)	0.020*** (0.01)	-1.002 (2.43)	-0.007 (0.009)	-0.004 (0.008)	0.008 (0.012)	0.005 (0.008)	-0.003 (0.004)
MARRIED	-3.035*** (0.92)	-0.789** (0.34)	-1.936*** (0.72)	-0.310*** (0.05)	-7.299 (6.67)	-0.005 (0.022)	-0.064*** (0.025)	0.085*** (0.032)	-0.008 (0.019)	-0.008 (0.014)
INCOME	-0.206 (0.30)	0.177 (0.12)	-0.361 (0.24)	-0.022* (0.01)	0.997 (3.15)	0.003 (0.011)	0.004 (0.010)	0.027* (0.014)	-0.016* (0.009)	-0.017*** (0.006)
WHRS	-0.360 (0.23)	-0.081 (0.14)	-0.257 (0.17)	-0.022*** (0.01)	-2.569 (2.54)	-0.002 (0.009)	-0.015 (0.009)	0.008 (0.014)	0.009 (0.008)	0.000 (0.005)
Adjusted (Pseudo) R ²	0.766	0.104	0.844	0.565	0.269	(0.237)				
N individuals	1407	1407	1407	1407	1407	1,133				

350 **Table 5: Multiple linear regressions (b/se) with total carbon intensity (in grCO₂eq/kWh) and daily energy use (in kWh)**
351 **as dependent variables. Marginal effects from the pooled MLOGIT with space heating source as dependent variables**
352 **with unit of analysis – an individual. We only perform marginal effects for those that have selected a single heating**
353 **source (81%). Regional controls and robust errors included in all models. *p < .1, ** p < .05, *** p < .01.**

354 Similarly, higher level of refurbishment reduces space heating needs; the shift in the quality of thermal
355 insulation from “very bad” to “very good” is associated with a drop in space heating consumption by 11
356 kWh/day (or 4 MWh/year). Energy reductions potentials are directly linked to refurbishment rates
357 (IWU, 2013), with refurbishment rates across 11 European countries varying between 0.6-1.6%
358 (Sandberg et al., 2016a). At the same time, better thermal insulation is associated with a higher
359 likelihood of opting for oil or gas space heating and, hence, higher carbon intensity; particularly the shift
360 from “very bad” to “very good” increases the likelihood of heating by fossil fuels by 12%.

361 3.2.2 Attitudes and Use of Initiatives

362 Finally, attitudes and use of energy cooperative initiatives are of no significance for the annual energy
363 needs (see Diekmann and Preisendörfer, 2003). The use of energy cooperatives is associated with lower
364 likelihood of not heating (table 5). Those who frequently use energy cooperative initiatives (“Always”)
365 are 6% more likely to heat water by electricity, suggesting a possible moral licensing effect (Tiefenbeck
366 et al., 2013), and 13.8% less likely to heat by fossil fuels, than those who never use such initiatives.

367 3.2.3 Urban-Rural Typology and Household size

368 We find the effect of rural typology to be insignificant for energy use. This effect is likely influenced
369 by the high correlation between urban-rural typology and dwelling type in European context (table 2).
370 Furthermore, rural dwellings are more likely to be heated by renewables. The use of firewood is more
371 common to rural areas due to the close supply (Euroheat and Power, 2006). Common heating solutions
372 in urban areas have a line-based network energy supply as natural gas and district heating, requiring a
373 certain heat demand density to justify investment (Euroheat and Power, 2006).

374 The household scale effect is substantial for energy needs. A rise in the household size of one member
375 is associated with a drop of individual electricity, space and water heating needs by 0.5, 2.2 and 0.2
376 kWh/day (or about 170, 800 and 60 kWh/year), respectively (table 5). This effect is driven by shared
377 consumption of heating, cooling and light, as well as common use of electrical appliances (Liu et al.,
378 2003; Rosa and Dietz, 2012). The co-housing model emerges as a cost-competitive social innovation
379 that that may further inspire a restructuring of the social institution of housing and technological
380 innovations (Seyfang and Smith, 2007).

381 3.2.4 Socio-demographics

382 Females have 360 kWh/cap higher annual space heating needs, although the effect is only partially
383 significant for total energy use. Age has a positive effect on energy needs, *ceteris paribus*. An additional
384 year brings about an increase in the annual electricity, space heating and water heating needs by 13, 22
385 and 3 kWh/cap, respectively. Education is of no significance for the total energy needs or heating source.

386 Married people have substantially lower energy needs, about 3 kWh/day (or 1,095 kWh/year). A
387 possible explanation is the effect of household composition beyond the household size, e.g. having
388 children. Married respondents were 8.5% more likely to opt for fossil fuels and 6.4% less likely to heat

389 by district heating. Being married was noted to be highly positively correlated with age (0.44), income
 390 (0.27) and refurbishment level (0.16), and negatively correlated with working hours (-0.21).

391 3.2.5 Income and working time

392 We find energy use to be income inelastic (table 5); this effect is in line with prior findings, similar to
 393 other basic needs (see Ivanova et al., 2017). That being said, higher income is associated with a lower
 394 likelihood of not heating. This suggests that financial savings may be a primary reason for not heating,
 395 calling attention to the potential of energy poverty-related cold housing rising with energy prices (Ürge-
 396 Vorsatz et al., 2014). Differences in the working time are of little relevance for the shelter footprint.

397 3.2.6 Combined effects

398 According to table 5, rural dwellings are more likely to be heated by renewables compared to urban
 399 dwellings and are, thus, less carbon intensive. Rural dwellings are also generally associated with larger
 400 sizes and single family house-types (higher heating needs), and larger household sizes (lower heating
 401 needs). There is a significant potential for carbon savings with the shift to urban and compact
 402 environment, e.g. 24% difference in the space heating footprint between Case 8 and Case 11 (table 6).
 403 Nevertheless, dwelling characteristics and household size should also be considered to realize the
 404 potential benefits, in both urban (e.g. Case 8-9) and rural (e.g. Case 10-12) context.

Space heating (shelter)	Case 7	Case 8	Case 9	Case 10	Case 11	Case 12
Urban/rural	Urban	Urban	Urban	Rural	Rural	Rural
SH (kWh/day)	11	11	17	26	19	22
DSIZE	60	100	100	160	100	90
DTYPE	Apartment block	Apartment block	Single family home	Single family home	Single family home	Single family home
HHSIZE	2	4	2	4	4	2
Oil and gas share	0.67	0.62	0.71	0.59	0.57	0.65
Carbon intensity (kgCO ₂ eq/kWh)	0.33	0.33	0.31	0.24	0.26	0.27
Annual carbon footprint (tCO ₂ eq/cap)	1.3	1.3	2.0	2.2	1.7	2.1

405 **Table 6: Space heating characteristics by case. The table is based on the marginal effects regressions (table 5). The**
 406 **reported values have assumed the mean level for the rest of significant regressors. In white we present the fixed levels**
 407 **for the regressors, and in grey – the estimated values for choice of heating mode, carbon intensity and footprint.**

408 3.3 Other consumption

409 No major increases in other consumption are noted on domain level according to the food- and clothing-
 410 specific regression results with regards to the effects discussed above. Instead, we find pro-
 411 environmental behaviors to be consistent across domains, with food- and clothing-related emission
 412 decreases associated with pro-environmental action in the shelter or mobility domains. The models have
 413 adjusted R-squared values of 0.28 and 0.20, respectively (SI table 20).

414 The shift from individualized motor transport to active or public transport does not relate to emission
 415 increases in other consumption domains. On the contrary, a 10% rise in active transport share is

416 associated with a 1% drop in food-related emissions, which may be related to overall health awareness
417 or concern. Car ownership and air travel are also associated with higher emissions in other consumption.
418 The use of electricity and space heating is positively related to food and clothing footprints. Own
419 electricity production is associated with a drop in other consumption. The effect of construction decade
420 is more ambiguous with newer dwellings having lower heating needs and higher food CF, which may
421 be due to socio-economic differences among inhabitants. The shift to urban living has no significant
422 effect on other consumption, while lower income and more favorable attitudes towards energy
423 cooperatives bring about drops in food and clothing footprints.

424 **3.4 Limitations**

425 We discuss uncertainty with regards to some of the assumptions made for footprint calculations and
426 validate our estimates and assumptions with prior studies and uncertainty ranges (see SI “Footprint
427 uncertainty and validation”).

428 Prior studies discuss the importance of under-reporting in consumption and expenditure surveys of
429 irregular and small purchases (Bee et al., 2012; Ivanova et al., 2017) and more specifically of fuel
430 consumption (Ottelin et al., 2017). Studies emphasize the error and uncertainty in the data collected in
431 travel surveys and provide evidence for under-reporting, e.g. 10-15% and up to 50% for certain types of
432 trips (Clarke et al., 1981). Particularly, off-peak trips and trips for non-work purposes seem to be
433 associated with higher measurement error and incomplete recall and reporting of travel (Clarke et al.,
434 1981; Giesbrecht, 2004; Minnen et al., 2015). Minnen and colleagues (2015) find an average day-to-day
435 variability of travel (as a % of total variability) of 60%, varying between 46.7% for work and 75.7 for
436 leisure, family- and friends-related travel, suggesting that travel is not very stable across weekdays.
437 Furthermore, our survey covers only regular land-based travel and systematically disregards impacts
438 embodied in irregular travel. The link to our survey was distributed between the winter months of
439 December 2015 and February 2016, which may have contributed to some season-specific travel
440 recording. Jara-Díaz and Rosales-Salas (2015) discuss measurement issues with survey responses
441 recorded in a single day. To evaluate the accuracy of our estimates, we validated the bottom-up car trip
442 data with annual mileages where available. We found that 40% of our bottom-up estimates were within
443 the annual mileage range provided by respondents. About 16% of car-users had bottom-up car travel
444 distance that was more than 5000 km longer than their annual mileage.

445 In terms of sample selection, our sample may suffer from self-selection. We discuss representativeness
446 of the geographic samples with regards to observed socio-demographics; however, we could not control
447 for other potentially important indicators for survey response, e.g. environmental concern. Hence, the
448 point of our analysis is not to establish causal relationships, but rather to explore the role of technical
449 and social factors hypothesized by prior literature (see SI “Model background”) in explaining observed
450 differences in emission variance and choice of transport and heating.

451 Our regression analysis focuses on factors that vary within geographic regions that have been previously
452 suggested as important for mobility and shelter impacts. We expect that there are additional macro-level
453 factors (e.g. as suggested by Ivanova and colleagues (2017)) that our model disregards, such as
454 geographical factors, resource availability, social and cultural norms and market prices. While we cannot
455 measure the isolated effect of these factors on mobility and shelter, we include regional fixed effects to
456 account for their combined effect. There may, however, be other relevant factors that vary within regions
457 (e.g. neighborhood location, infrastructure and connectivity) that we do not consider due to survey
458 design limitations.

459 Furthermore, we explore the choice of heating and travel mode as explained by energy use and distance.
460 Nevertheless, it could be that the effect runs in the opposite direction as well. For example, one could
461 use more electricity if it is also the heating source. Or, the level of thermal insulation could be decided
462 post the choice of heating mode. Mutual causality was beyond the scope of our statistical considerations.

463 We include attitudinal indicators related to mobility- and shelter- initiatives in order to contribute to the
464 limited literature (Moser and Kleinhüchelkotten, 2017) exploring the role of psychological variables
465 from impact-oriented perspective. However, our attitudinal questions do not cover broader and relevant
466 consumer attitudes on energy, transportation, consumption, environment and environmental issues etc.,
467 and, thus, should not be interpreted as capturing the relevance of consumer attitudes for mobility and
468 shelter carbon impacts overall. While we control for use of sustainability-focused initiatives, we do not
469 look specifically into initiative membership, which may have wider implications for sustainability
470 transformations (Akenji, 2014; O'Brien, 2015).

471 Finally, while we observe effects on a broad domain level of other consumption in the context of rebound
472 concerns. This is done to provide a wider perspective on the observed effects in terms of various
473 consumption. Nevertheless, our analysis as a snapshot of behaviors and impacts is limited in capturing
474 income rebound resulting from monetary savings and system-wide effects (Druckman et al., 2011;
475 Wood et al., 2017). For example, while we can compare other consumption impacts of car-free and car-
476 using households, we cannot confirm that the potential emission differences result from monetary
477 savings. The design of such analysis would require additional considerations, e.g. experimental setting
478 and omitted selection threats to validity (Ottelin et al., 2017), specific abatement intervention (Chitnis
479 et al., 2013; Druckman et al., 2011), consumption coverage detail (Ottelin et al., 2017), temporal
480 dimension (Ottelin et al., 2018), consideration of direct rebound (Chitnis et al., 2013), differences in
481 emission intensities (Chitnis et al., 2013; Druckman et al., 2011; Wood et al., 2017), re-spending,
482 savings and economy-wide effects (Chitnis et al., 2013; Druckman et al., 2011; Hertwich, 2005; Wood
483 et al., 2017).

484

4. Policy implications

485 Some differences occur in terms of the driving forces behind behaviors (consumption patterns) and their
486 carbon intensities. Particularly, distance is influenced by socio-demographics and use of energy
487 cooperatives, while the carbon intensity of travel by distance and car ownership. Both are influenced by
488 the context (urban-rural typology) and income. Factors such as household size, age, and relationship
489 status are important for energy use, while the amount of electricity used and income are important for
490 the carbon intensity of shelter. Dwelling characteristics are important for both. We find the parallel
491 analysis of determinants to uncover potentially offsetting effects, e.g. where attempts to lower the energy
492 use in the dwelling may also impact the choice of heating.

493 We summarize the effects and list some policy-relevant considerations for carbon impact mitigation
494 associated with these effects (table 7). Table 7 should be interpreted as pointing to the places to
495 intervene, rather than ranking potential interventions in terms of their effectiveness and upscaling
496 potential. Different disciplines have proposed various interventions and policy instruments, and
497 assessing their effectiveness for impact mitigation is beyond the scope of our study (e.g see Abrahamse
498 et al., 2005; Creutzig et al., 2018). Considering additional co-benefits of proposed measures should also
499 be regarded in the motivation of carbon mitigation policies (see SI “Co-benefits”).

500 Highly populated areas can substantially reduce emissions at a low cost through more compact,
501 connected and efficient design of housing and transport infrastructure. Particularly, we find that urban
502 living is associated with lower travel by land and a higher active and public transport share, as well as
503 smaller dwelling sizes and a larger share of apartment blocks. The “economies” of scale, proximity, and
504 connectivity of urban areas enable the provision of infrastructure for active and public transport and the
505 use policy instruments for environmental management (Dodman, 2009; Wiedenhofer et al., 2013). Our
506 results underline the importance of shortening the travel distance for reducing transport emissions
507 (directly and indirectly through the intensity of travel). Compact development and reductions in distance
508 would be most enabling for active travel in the presence of proportionate reductions in travel time (e.g.
509 Newman and Kenworthy, 2006). Furthermore, changes in car ownership and use of mobility sharing
510 initiatives are needed to reap the full benefits from reduced distance.

511 Urbanization may reduce shelter impacts through smaller dwelling sizes, high density living and energy
512 saving refurbishment measures. Nevertheless, policies that encourage a shift to compact urban living
513 should also aim for de-carbonization of heating sources typical for urban context. Urban and apartment-
514 block dwellers are found to more likely use oil and gas for heating (directly) and, and less likely use
515 renewables and heat pumps for heating, highlighting the need for top-down incentives for low-carbon
516 heating in urban environment. Our analysis shows that lowering heating needs may reduce the reliance
517 on fossil fuels, but strong incentives are needed for a transition to renewable heating sources. Prior
518 studies have shown that district heating competes with natural gas and other fossil-based energy supply

519 in high heat density urban area (Euroheat and Power, 2006), pointing to the de-carbonization of district
520 heating as another priority in urban context. Furthermore, our sample suggests that household sizes tend
521 to be smaller in urban areas (in line with Ottelin et al., 2015), suggesting the need to further enable
522 household economies of scale in urban context. Although not investigated here, our results suggest that
523 multi-household living could reduce shelter impacts, and options like co-housing have been proposed
524 for their benefits (Williams, 2008). Finally, cities can be particularly vulnerable to climate change with
525 high-density areas exposed to, for example, heat waves or coastal flooding (Dora et al., 2015).

526 With higher income levels, there are also expected increases in the carbon footprint, particularly
527 associated with air travel and other consumption. Our findings confirm the relevance of income for
528 mobility, food and clothing domains (Ivanova et al., 2017; Pullinger, 2012; Sommer and Kratena, 2016).
529 A reduction in working hours without proportionate decreases in income would likely be of little
530 relevance for emissions. Yet, longer working hours are associated with lower carbon intensity of travel,
531 in line with the hypothesis that leisure travel is not only constrained by money but also time
532 (Czepkiewicz et al., 2018).

533 Furthermore, we find the primary reasons for not heating to be financial, with higher income levels
534 significantly reducing the likelihood of not heating. Importantly, green industrial policies may result in
535 rising electricity prices for consumers, with the financial burden unequally distributed across social
536 groups (Meckling et al., 2017; Wiedenhofer et al., 2013). Therefore, the transition to renewables should
537 consider the potential for energy poverty and cold-housing related social hazards (Ürge-Vorsatz et al.,
538 2014).

539 While our analysis confirms the importance of air travel in terms of climate impact (in line with Aamaas
540 et al. (2013); Aamaas and Peters (2017)), the power of selected factors to explain observed variation in
541 air-travelled distance is rather limited. We find that higher income and education are associated with a
542 higher likelihood of air travel, which confirms (international) travel as highly income-elastic and carbon-
543 intensive (Lenzen et al., 2018).

544 Car ownership is a significant carbon lock-in for our sample. This is in line with prior analysis pointing
545 to conventional passenger vehicles as the highest carbon lock-in due to established subsidies, social
546 norms, and supporting infrastructure (Seto et al., 2016). Nevertheless, there needs to be a behavioral
547 alternative (e.g. public transport, manageable distance) for a change in car travel to occur. Directing
548 public funds towards infrastructural development with significant social (inclusiveness, equality) and
549 environmental (enabling active and public transport) consideration is key. Furthermore, upscaling of
550 car- and ride-sharing initiatives may widen the choice of transport mode and enable carpooling, thus,
551 significantly reducing mobility emissions. We also find low relevance of attitudes and use of energy
552 initiatives for the shelter footprint, although benefits may occur beyond the domain of initiative activity.

Drivers	Effects on Mobility Footprint	Effects on Shelter Footprint	Effects on Other Consumption	Policy-relevant considerations
Mobility- and shelter-specific drivers: distance, travel characteristics, energy use and dwelling characteristics	<ul style="list-style-type: none"> • Longer distance reduces active travel (less so for public transport) • Car ownership is a carbon lock-in with high likelihood of driving (even at short distances) • No voluntary substitution between short flights and public land travel • Work trips more likely to be done via public transport 	<ul style="list-style-type: none"> • Higher electricity use increases the likelihood that electricity is used as a heating source • Larger dwelling size more likely to be heated by renewables/ heat pump (and by district heating); larger dwellings have also higher space heating needs • Apartments have lower energy needs and are less likely to heat by renewables and more likely to heat by district heating • Newer dwellings/better thermal insulation associated with lower heating needs (potentially higher electricity consumption) 	<ul style="list-style-type: none"> • Active travel associated with lower food and clothing footprint • Air travel and car ownership associated with higher food- and clothing footprint • Higher energy use is associated with higher food-and clothing-footprint • Respondents living in newer dwellings associated with higher food footprint • Own electricity production associated with lower clothing footprint 	<ul style="list-style-type: none"> • Reduce travel distance (e.g. urban connectivity, telecommuting) • Reduce carbon intensity of travel – encourage active/public travel (e.g., urban connectivity, infrastructure, financial incentives, bans and regulations), carpooling, tackle car ownership lock-in (e.g. incentives to change habits, parking and zoning restriction, vehicle and fuel tax), fuel decarbonization and efficiency gains • Reduce long distance travel and intensity (e.g. infrastructure, telecommuting, efficiency improvements, capacity constraints, carbon taxes or trading schemes) • Reduce energy use (e.g. efficiency improvements, dwelling standards, taxes) • Reduce carbon intensity of energy (e.g. regulations, financial incentives)
Attitudes and Use of Initiatives (ride sharing, energy coops)	<ul style="list-style-type: none"> • More favorable mobility-initiative attitudes are associated with a reduction in the land-traveled intensity (lower likelihood of driving) and a rise in air-based carbon intensity • Use of initiatives rise land-travel distance (holding car ownership constant) 	<ul style="list-style-type: none"> • Energy-initiative attitudes insignificant for shelter impacts • No relevance of initiative use on total energy use; users of energy cooperatives less likely to “not heat”; more likely to heat water by electricity 	<ul style="list-style-type: none"> • More favorable attitudes associated with lower food/clothing footprint 	<ul style="list-style-type: none"> • Evaluate the holistic effect of initiatives (e.g. spillover effect, reduction in car ownership) • Low relevance of domain-specific attitudes for emissions • Account for potential rebound with use of initiatives
Urban-rural context, household size	<ul style="list-style-type: none"> • Urban context associated with lower travel distance by land, more active and public transport • Limited household economies of scale (e.g. due to differences in travel routines) 	<ul style="list-style-type: none"> • No direct effect of rural context on energy use, though important urban-rural differences in dwelling characteristics • Household economies of scale for energy needs. No significance for carbon intensity 	<ul style="list-style-type: none"> • No significant household economies of scale • No relevance of urban-rural typology (keeping income constant) 	<ul style="list-style-type: none"> • High-density infrastructural development, incentives for compact multi-household living (e.g. sprawl taxes) considering other trends (e.g. income, household size) • Incentives for mitigating the carbon intensity of shelter particularly in urban environment
Socio-demographics	<ul style="list-style-type: none"> • Females travel lower distances both by land and air, and are more likely to opt for public transport • Well-educated travel more actively on the ground and by air • Married more likely to drive 	<ul style="list-style-type: none"> • Limited relevance for the choice of heating source • Married and younger associated with lower energy needs; females associated with higher space heating needs 	Limited relevance: <ul style="list-style-type: none"> • Females and more educated with lower food footprint 	<ul style="list-style-type: none"> • Differences in time use and expenditure patterns of various groups should be considered (e.g. flexible working schemes, living situation) • Raising awareness about other benefits of active travel (e.g. health)
Income, working hours	<ul style="list-style-type: none"> • Air travel is very income elastic (intensity, distance) • Rising income increases land-travel distance • Limited relevance for transport mode and car ownership (own vehicle not a luxury) • Higher working hours may actually reduce the carbon intensity of travel 	<ul style="list-style-type: none"> • Income and working hours are of limited relevance for shelter. • Higher income classes are less likely to not heat 	<ul style="list-style-type: none"> • Rising income increases footprints in both food and clothing domains with clothing being the most income-elastic 	<ul style="list-style-type: none"> • Reduction in the average paid working time are expected to produce emission decreases in most categories. • Schemes targeting only working hours (keeping income constant) would likely not produce significant footprint changes • Fuel poverty needs to be addressed (especially in the case of rising energy prices) with financial saving potentially being a significant driver to not heat.

Table 7: Summary of effects and related policy-relevant considerations.

553 This study points to key factors that shape energy demand and GHG emissions in high structural carbon-
554 intensive consumption domains, which have important implications for policy design and climate
555 mitigation. Increasing settlement density, while reducing travel distance, income, and car ownership
556 rates, holds potential for significant emission reductions in the mobility domain. Key considerations for
557 carbon mitigation in the shelter domain include dwelling characteristics, such as size, type, time of
558 construction, refurbishment level, as well as income, energy use and household trends. Furthermore, we
559 highlight the strong need to tackle car ownership, air travel and heating. Our study makes a key
560 contribution towards the design of adequate policies to enable a successful transition to sustainability.

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