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**Identification, Review and Use of Health State Utilities in Cost-Effectiveness Models:  
Good Practices for Outcomes Research**

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1 **ABSTRACT** (205 words)

2 Cost-effectiveness models that present results in terms of a cost per quality-adjusted life-year  
3 (QALY) for health technologies are used to inform policy decisions in many parts of the world.  
4 Health state utilities (HSU) are required to calculate the QALYs. Even where clinical studies  
5 assessing the effectiveness of the health technologies collect HSUs to populate the cost-  
6 effectiveness model, which rarely happens, analysts generally need to identify at least some  
7 additional HSUs from alternative sources. When possible, these would be identified by a  
8 systematic review of the literature, but again this rarely happens.

9  
10 In 2014, ISPOR established a Good Practices for Outcome Research Task Force for using HSUs  
11 in cost-effectiveness models. This task force report provides recommendations for researchers  
12 identifying, reviewing and synthesising HSUs for use in cost-effectiveness models, analysts that  
13 use the results in cost-effectiveness models, and reviewers that critically appraise the suitability and  
14 validity of the HSUs selected for these studies. The associated ISPOR Health State Utility Good  
15 Practices Task Force Minimum Reporting of Systematic Review of Utilities for Cost-  
16 Effectiveness (SpRUCE) Checklist provides criteria to judge the appropriateness of the HSUs  
17 selected for use and is suitable for use across different international settings.

18  
19 **Keywords:** cost-effectiveness, systematic review, health state utility, health related quality of life.

20 **Identification, Review and Use of Health State Utilities in Cost-Effectiveness Models:**

21 **Good Practices for Outcomes Research**

22  
23  
24 **I. INTRODUCTION**

25  
26 Cost-effectiveness models that present results in terms of cost per quality adjusted life-year  
27 (QALY) for health technologies are used to inform policy decisions in many parts of the world.  
28 Health state utility (HSU) data are required to calculate QALYs. HSUs describe the value of a  
29 health state on a 0-1 scale, where one represents full health, zero represents states judged to be as  
30 bad as being dead and negative values represent states judged to be worse than dead. The  
31 preference values are usually obtained by elicitation techniques like standard gamble (SG) or  
32 time-trade-off (TTO) from a sample of the general population (though patient populations may be  
33 used).

34  
35 If HSUs are not available from trials, and it is not feasible to conduct a study to collect this  
36 evidence, they are often sourced from the literature. This is problematic because analysts  
37 frequently cite dated evidence used in previous evaluations without undertaking basic quality  
38 checks of the data in the original source material, e.g., the relevance of the patient population,  
39 utility measure, elicitation method or sources of the preference weights. Furthermore, systematic  
40 reviews of the literature are rarely undertaken for HSUs, and current reporting standards are often  
41 poor (1).

42  
43 Different samples, estimation methods and preference weights can result in different HSUs for the  
44 same health state (2,3,4). Selecting evidence in an ad hoc manner will result in unjustifiable

45 conclusions and raise the suspicion of ‘cherry picking’. For consistency within a model, it is  
46 preferable that all health states are informed by evidence obtained using the same preference-  
47 based measure and preference weights, although this may not always be possible.

48  
49 Where there are multiple appropriate HSUs for a particular health state or where it is not possible  
50 to identify all HSUs from the same measure, there may be a case for synthesising the data.  
51 Furthermore, it is likely that even the most appropriate HSUs may not exactly match the  
52 definitions of the health states within the model. Consequently, analysts frequently ‘adjust’ the  
53 data in some way to account for age, concurrent clinical events or adverse effects of treatment (5).

54  
55 To address these issues, this report provides recommendations on the identification, critical  
56 appraisal and synthesis of HSUs from the literature, minimum reporting standards and the use of  
57 this evidence in cost-effectiveness models. It is the third ISPOR Health State Utility Good  
58 Practices Task Force Report. For detailed information on primary data collection and the  
59 derivation of mapping functions, please see the other reports (6,7).

60

## 61 **II. SEARCH METHODS FOR IDENTIFYING HEALTH STATE UTILITIES IN** 62 **THE LITERATURE**

63

64 HSUs are available from a wide range of study designs, including randomised controlled trials,  
65 observational studies and economic evaluations (8). Systematic review guidance on how to search  
66 for studies systematically and transparently is useful for informing generic considerations, e.g.,  
67 which databases to search and how to devise search strategies (9). However, searches for HSUs  
68 for models need to account for several requirements of the modelling process. These include: the  
69 iterative nature of model development, the scope of HSUs required, and judgments on the  
70 extensiveness of searches (10).

71

## 72 **Iterative searching**

73 Searches for HSUs are rarely a discrete, single activity at the outset of model development as final  
74 requirements may not be fully defined at that time. They are generally an iterative process  
75 involving multiple searches to identify the full scope of evidence required.

76

77 Initial scoping searches can inform early conceptualisations of the model and these early versions  
78 of the model will clarify specific information needs for further searches. For example,  
79 exploratory analysis may show that the model results are sensitive to certain HSUs, and  
80 insensitive to others. Future searches can then focus on the HSUs that influence the results.  
81 Consequently, interaction between the modeller and the information specialist is required to  
82 inform the evolving direction and scope of the iterative search activities.

83

84 Iterative searching can combine the more traditional in-depth search techniques with techniques to  
85 improve efficiency in order to explore a wide cross-section of potentially relevant evidence.

86 Techniques to increase the efficiency of searching include initial, focussed searching to maximise  
87 the relevance of the search retrieval, e.g., by searching for relevant terms in the title only,  
88 followed by broader iterations of searching, e.g., by extending the search to abstracts. Guidance  
89 on iterative search techniques has been published by the NICE Decision Support Unit (11).

90

## 91 **Scope of searches**

92 The scope of evidence required should account for all health states and all aspects of treatment  
93 and management that might have an impact on HRQoL or might be affected by the intervention  
94 and comparators under consideration within the model. As such, multiple keyword search  
95 strategies may be required. For example, a cost-effectiveness model for the management of  
96 hypercholesterolaemia required HSUs for downstream events including stable and unstable  
97 angina, stroke and myocardial infarction (12).

98

99 A search approach that takes a systematic account of the full range of evidence requirements  
 100 arising from the modelling framework is an important divergence from standard systematic  
 101 review search methods. The latter are commonly associated with reviews of clinical effectiveness  
 102 that focus on capturing evidence using a single search strategy defined by the population and  
 103 intervention elements of the structured PICO (population, intervention, comparator, outcomes). A  
 104 systematic account of the range of evidence to be retrieved should be determined by the  
 105 requirements of the decision problem (See Figure 1). Factors to consider when identifying  
 106 possible search criteria are provided in Table 1.

107

108 **Table 1: Factors to consider when defining search criteria**

Essential factors required to define search criteria
<ul style="list-style-type: none"> <li>• Health state descriptions within the model</li> </ul>
<ul style="list-style-type: none"> <li>• Treatment effects of interventions and comparators of interest (including utility gains from treatment benefits and utility losses through adverse effects)</li> </ul>
<ul style="list-style-type: none"> <li>• Treatment effects and management at all stages of the clinical pathway included in the model</li> </ul>
<ul style="list-style-type: none"> <li>• Carer health state utilities</li> </ul>
<ul style="list-style-type: none"> <li>• Comorbidities</li> </ul>
<ul style="list-style-type: none"> <li>• Concurrent clinical events/sequelae</li> </ul>
<ul style="list-style-type: none"> <li>• General population norms</li> </ul>
<ul style="list-style-type: none"> <li>• Moderator variables that might affect quality of life, e.g., method of administration, treatment setting</li> </ul>
Additional factors that may be relevant:
<ul style="list-style-type: none"> <li>• ‘Mapping functions’ for estimating preference-based utilities from other HRQoL measures or clinical variables (See mapping section in this report.)</li> </ul>

- The context within which the model will be used, e.g., geographical location or reimbursement agency criteria (23) [Rowen DL, Azzabi Zouraq I, Chevrou-Severac H & van Hout B (2017) International regulations and recommendations for utility data for health technology assessment. *Pharmacoeconomics*, 35(Suppl 1), 11-19.]

109

110

### 111 **Extent of searching**

112 Exhaustive searching is a fundamental methodological precept of systematic reviews. While this  
113 is recommended practice for parameters of treatment effect (13), there is consensus that  
114 exhaustive searching for every model parameter is not an efficient use of resources (14,15).

115

116 To the extent that it is possible, it is important that the search process is 1) systematic and 2)  
117 explicitly stated to demonstrate that evidence has not been identified ‘serendipitously,  
118 opportunistically or preferentially.’ (11) Recommendations to achieve a minimum level of  
119 searching across all key model parameters, have been published (16) . These recommendations  
120 stress the need to undertake further searching if required or to provide justification if the  
121 minimum search level identified sufficient evidence.

122

123 Currently, there is no empirical definition of sufficient evidence or sufficient searching. In the  
124 absence of such definitions, the search objective should be ‘to identify the breadth of information  
125 needs relevant to a model and sufficient information such that efforts to identify further evidence  
126 would add nothing to the analysis’ (17). This concept is useful in informing heuristic judgments  
127 as to when to stop searching (18). Sufficiency checks include:

- 128 • Sensitivity analysis to understand the impact of HSUs on model outputs. Search activities  
129 can prioritise HSUs to which outputs are most sensitive.
- 130 • The availability of evidence. Extensive searching is not of value where there is minimal or  
131 a lack of appropriate evidence.



132

### 133 **Search tools**

134 Guidance on how to search for studies for inclusion in systematic reviews of HSUs provide details  
135 on how to search general biomedical databases, such as Medline and specialist databases  
136 (including the TUFTS Database, ScHARRHUD and the HERC Mapping Database (Health  
137 Economics Research Centre, Oxford, UK)) (19). The ISSG (InterTASC Information Specialist  
138 Subgroup) Search Filter Resource (20) provides HSU filters for use with databases such as  
139 Medline (21). Further guidance on searching is useful in adapting the search process for HSU  
140 systematic reviews to the specific requirements of cost-effectiveness models (11,16).

141

### 142 **REVIEWING PROCESS OF HEALTH STATE UTILITIES**

143 After completing the iterative literature searches and identifying articles that satisfy the inclusion  
144 criteria, some general recommendations can be considered as a starting point to review the  
145 articles. Initial considerations include the quality and appropriateness of the data. Depending on  
146 the target reimbursement agency or audience, additional considerations may include the choice of  
147 preference-based measure and/or source of preference weights, the study setting, and whether to  
148 allow evidence from another measure (Figure 1).

149

### 150 **Quality of the data**

151 Studies should be reviewed for evidence of methodological flaws or bias and limitations using the  
152 following as a minimum:

- 153 a. Precision of the evidence: The precision of the data will be reflected in the variance, which  
154 is related to sample size.
- 155 b. Response rate: The generalisability and validity of the evidence may be compromised if a  
156 substantial proportion of eligible subjects declined to participate.
- 157 c. Loss to follow-up and missing data: The rates of losses to follow-up may compromise the  
158 representativeness of the final sample. The levels of missing data, whether these can be

159 considered as missing at random, and how researchers deal with these, must be reported.  
160 This is particularly important in longitudinal evidence where data are assessed at interim  
161 points over time.

162

### 163 **Appropriateness of the data**

#### 164 Patient characteristics/health state definitions

165 First and foremost, the population of the study must be comparable to the population modeled.

166 Model's health states are often defined in terms of objective clinical measures. It may be  
167 necessary to have HSUs for health states defined by stage or severity of disease, comorbidities,  
168 age, gender, ethnicity, adverse events, or complications and sequelae. In chronic conditions  
169 characterised by symptom exacerbations, e.g., Crohn's disease or gout; or multiple discrete  
170 events, e.g., a transient ischemic attack or asthma, HSUs can fluctuate over time. Thus, it is  
171 important to consider timing of data collection, e.g., how close in time was the event and data  
172 collection point, and is this likely to result in statistically different HSUs? The use of any  
173 medications that are likely to have an independent effect on HSUs (either detrimental or  
174 beneficial) should be considered.

175

#### 176 Preference-based measure and elicitation method

177 It is common practice for HSUs to be based on patients completing an HRQoL measure with the  
178 general public providing weights for the measure using techniques, such as TTO or SG (22). In  
179 general, when using HTA for decision-making on reimbursement or new technologies, societal  
180 weights are preferred over patients' (23). There are deviations from this and some decision  
181 makers prefer the weights from patients rather than the public e.g., the Dental and Pharmaceutical  
182 Benefits Agency in Sweden. Sometimes it is necessary to use proxy assessment, sometimes  
183 condition-specific measures are preferred to generic, and some agencies prefer all HSUs from the  
184 same measure, e.g., NICE and the Dutch National Health Care Institute (23).

185

186 An important aspect is the extent to which the measure is valid or appropriate for the condition. A  
187 measure should be sensitive to changes in the domains of health likely to be affected by the  
188 condition. For example, when evaluating interventions for mental conditions affecting self-  
189 esteem or social relationships, it is important that the measure can capture changes in these (24).  
190 In some conditions, certain measures have been shown to be insensitive, e.g., EQ-5D in hearing  
191 loss and some visual disorders (25).

192

### 193 Consistency of evidence

194 Using a single measure (and preference-weights) for all HSUs within a model removes variance  
195 due to different valuation methods, populations, etc. However, it is not always possible to  
196 identify all HSUs from a common measure. There may be a trade-off between the desirable  
197 characteristics of the HSUs or a specific measure, and coverage of the most important health  
198 states in the model in terms of effect on the incremental cost-effectiveness ratio (ICER).

199

200 The final evidence used may be selected by trading off ‘ideal’ characteristics (see Figure 1) that  
201 are likely to differ across models. Where all HSUs needed are not available from a common  
202 source, consistency of the measure is a priority, subject to the robustness of the data. In some  
203 instances, the exact patient characteristics and timing of the data collection may outweigh the  
204 specific measure. The final selection should be transparently reported and justified by the use of  
205 pre-determined criteria. Any suitable alternatives should be considered in sensitivity analysis.

206

## 207 **III. SYNTHESIS OF HEALTH STATE UTILITIES**

208

### 209 **Why undertake a synthesis?**

210 There are often multiple published HSUs for a given health state. To use one source per state is  
211 not making best use of the available evidence. The aim of synthesis is to generate a more accurate

212 estimate of the mean HSU and the associated uncertainty, and to improve the generalisability of  
213 findings.

214

#### 215 **When should a synthesis be undertaken?**

216 Before undertaking a formal synthesis of HSUs, it is important to consider whether there are  
217 enough HSUs and whether the studies are sufficiently homogenous for the aggregation to be  
218 meaningful. For meta-regression of effectiveness, a minimum of four studies in a categorical  
219 subgroup variable has been suggested (26), while more are required to conduct significance  
220 testing.

221

222 Heterogeneity can be a major problem. Peasgood et al. (2015) identified considerable variability  
223 in HSUs arising from differences between: measures (EQ-5D vs. SF-6D), valuation method,  
224 (TTO vs. SG), the types of anchors used, the country of the valuation, and who provided the  
225 preference weights (patient vs. general population) (27). The large number of sources of variation  
226 can imply that any formal synthesis is not meaningful particularly if they exceed the number of  
227 HSUs used.

228

#### 229 ***What's the role of mapping in evidence synthesis?***

230 Mapping can expand the number of relevant HSUs available for synthesis in two situations. The  
231 first is studies using health or HRQoL measures that do not generate preference-based HSUs.  
232 The second is where HSUs are obtained using different preference-based measures, or different  
233 valuation techniques.

234

235 In both cases, there may be functions that map or cross-walk from one measure onto a generic  
236 preference-based measure, e.g., EQ-5D (28). However, mapping functions increase uncertainty  
237 and can produce systematic error in estimation (6). Mapping functions are generally used in  
238 situations where patient level data is available, although it is possible to map from mean HSUs.

239

240 **Methods of synthesis**

241 Syntheses aim to estimate the absolute or relative impact of each health state on the corresponding  
242 HSU. The methods for synthesis are at an early stage of evolution. Therefore, we are limited in  
243 the recommendations that we can currently make. There are two broad approaches. One involves  
244 applying strict eligibility criteria to studies included in the analysis in order to reduce  
245 heterogeneity, such as limiting HSUs to those obtained from the same measure and specific sub-  
246 groups, e.g., mild, moderate or severe depression.

247

248 This is appropriate where there are sufficient numbers of HSUs meeting the criteria. For example,  
249 Peasgood, et al. (2015) excluded all non EQ-5D evidence (to meet NICE's preferred measure) and  
250 combined nine studies to estimate mean HSUs (27). Considerable unexplained heterogeneity  
251 remained despite using the same measure, which raised concerns about the relevance of the  
252 estimates for use in cost-effectiveness models.

253

254 When there are not enough studies using the same method on a sufficiently homogenous  
255 population, more sophisticated methods are needed. The second approach attempts to explicitly  
256 model the impact of heterogeneity on the HSUs using meta-regression. For example, Bremner  
257 and colleagues (2007) estimated a linear mixed-effects model in prostate cancer to estimate  
258 coefficients for disease stage, symptoms, severity, and valuation methods (29). The authors  
259 acknowledged problems with over-predicting HSUs at the lower end and predicting HSUs greater  
260 than one.

261

262 A study in colorectal cancer used a similar linear mixed logit model and compared it to a  
263 Bayesian logit model-based model. They found the latter gave a better fit, although the  
264 coefficients need transforming for use in cost-effectiveness (30). In both studies, considerable

265 heterogeneity remained, partly because the models were limited by the variables published in the  
266 studies, and partly because the authors did not have access to individual level data.  
267

268 Meta-regression methods require a lot of data to control for the different sources of variation  
269 between studies. Ten studies per covariate has been suggested in the literature, but this may not  
270 be realistic for many indications (31). Methodological research is needed into methods of meta-  
271 regression when synthesising HSUs and when they are appropriate.  
272

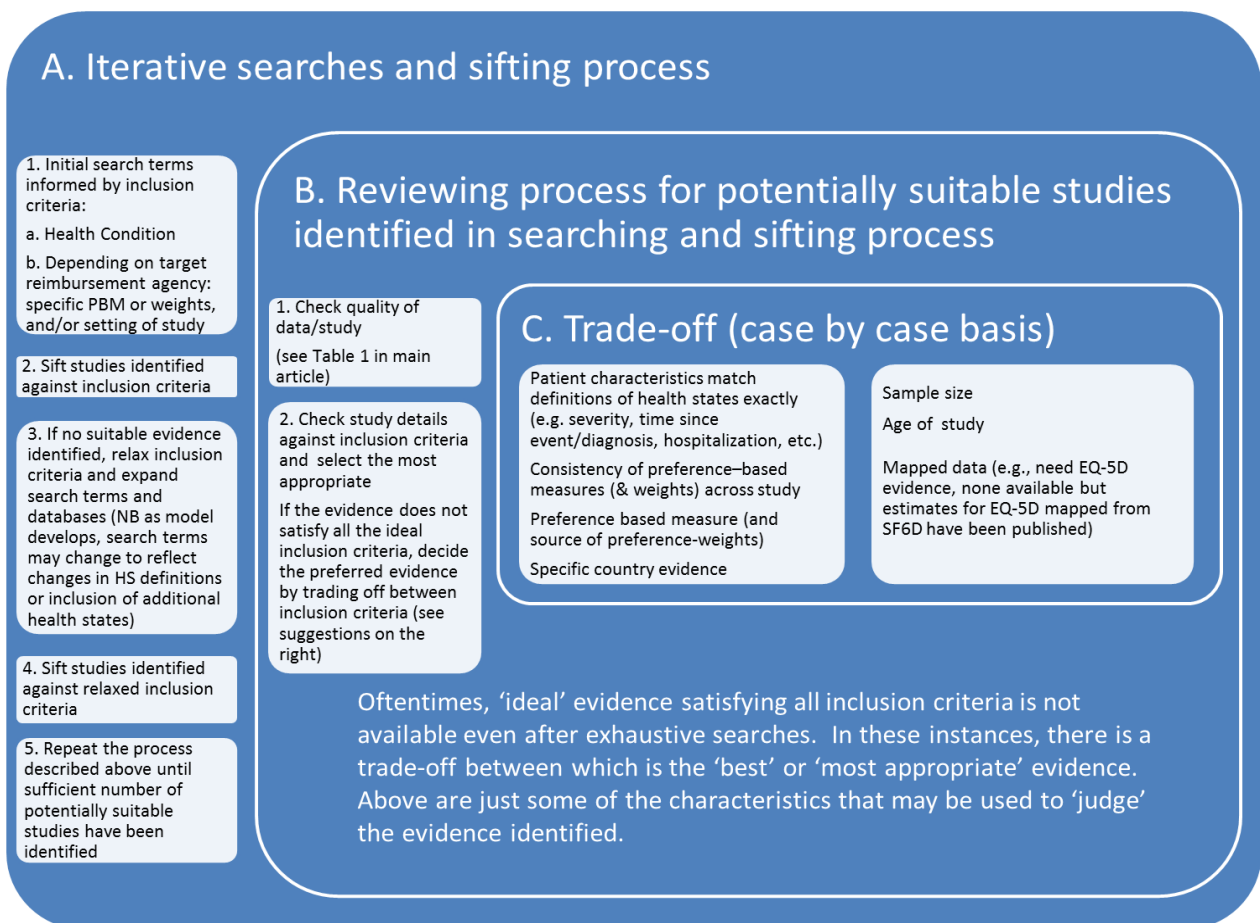
273 Another under-explored source of variation is that evidence differs by country of patient  
274 recruitment. This may be due to differences in patient characteristics that can be controlled for in  
275 meta-regression. It can also be due to differences in country specific preference-weights for  
276 measures like EQ-5D. However, oftentimes the preference-weights in one country are used in  
277 another, e.g., UK EQ-5D preference-weights are used in submissions to the US Institute for  
278 Clinical and Economic Review.  
279

280 There is no standard way to re-weight from published values, and this can only be done with  
281 access to individual level data. In addition, there may be a country-specific effect from the  
282 general health of patients or the impact of the healthcare system more generally. The importance  
283 of these different sources of variation and how to deal with them needs to be further explored.  
284

285 Current experience using formal synthesis methods is limited for HSUs. For pragmatic reasons,  
286 many of the more complex techniques commonly used in the clinical efficacy literature may have  
287 little role when synthesising HSUs due to the limited number of studies and the high degree of  
288 heterogeneity in the valuation methods and patient populations. However, with a growing  
289 literature, there will be increasing opportunities to use meta-analysis with HSUs.  
290

291 IV. MINIMUM REPORTING STANDARDS FOR LITERATURE REVIEWS AND  
292 MODELLING REPORTS  
293

294 We recognize the challenge of extensive documentation when multiple literature reviews are  
295 necessary and models encompass multiple conditions/co-morbidities. However, the fundamental  
296 tenets of systematic reviews, such as systematic search, critical appraisal and transparency of  
297 reporting, as described in the ISPOR CHEERS report, are still critical to the success of the review  
298 (32). The iterative nature of the search and review process is outlined in Figure 1.  
299



300  
301 In Table 2, we outline criteria to support minimum reporting standards for the systematic review  
302 of HSUs for cost-effectiveness - the ISPOR HSU Good Practices Task Force Minimum Reporting  
303 Standards of Systematic Review of Utilities for Cost-Effectiveness (SpRUCE) Checklist (ISPOR  
304 SpRUCE Checklist). These criteria were designed to help reviewers identify if HSU selection for  
305 the model was transparent and appropriate. The checklist has five sections that refer to the search

306 strategy, the review process, the data extracted from each study, the rationale for the final HSU,  
 307 and their use in the model. While the ISPOR SpRUCE Checklist provides a minimum set of  
 308 reporting standards for HSUs in models, a greater level of detail is likely needed to proceed to  
 309 peer-reviewed publication of a systematic review (33).

310

311 **Table 2: ISPOR HSU Good Practices Task Force Minimum Reporting Standards of**  
 312 **Systematic Review of Utilities for Cost-Effectiveness (ISPOR SpRUCE Checklist)**

Criteria	Description
<b>Search Strategy</b>	
Search terms and scope	The final search strategy should be adequately defined, and appropriate databases included in the search.
Study selection criteria	Explicit criteria for study identification/inclusion should be described and applied, such as patient group of interest, relevant age range and stage of disease/severity etc.
<b>Review Process</b>	
Quality check	Quality criteria for reviewing studies is explicitly stated and applied.
Assessment of relevance	Relevance of HSUs to model and target reimbursement agency described.
<b>Data Extracted (Reporting of variables)</b>	
Population/patient characteristics	Include relevant patient characteristics such as age, sex, comorbidities, diagnosis, severity of condition.#



Measure used to describe the HSUs	Provide the name of the actual measure.
Preference weights	State the technique used to value the health state e.g., TTO, SG, and the country. Provide the reference.
Descriptive statistics of HSUs	Include the mean and variance around any HSU used in the model.
Response rates to the measure used*	Report if response rates are likely to be a threat to validity.
Loss to follow-up/ missing data*	Report loss to follow-up, e.g., 1 year after fracture, and missing data especially if they may threaten the representativeness of the HSUs.
Original reference	The original source for the HSUs should be referenced (NOT a previous economic study that has used the evidence).
<b>Selection/estimation of final health state utilities</b>	
Basis for selecting HSUs	The rationale for selecting the HSUs used in the model should be justified.
Method used to combine estimates	Where HSUs are combined, the analytic methods should be described, e.g., meta-analysis.
<b>Methods used when applying the health state utilities in model</b>	
Actual HSUs used	Report all actual HSUs used in the model together with the associated measure.
Adjustments or assumptions	Clearly describe any adjustments or assumptions relating to the use of HSUs in the

	model. Report both the raw and final values used with worked examples, if required to clarify the method used to adjust the data.
--	-----------------------------------------------------------------------------------------------------------------------------------

\*Extract and report if relevant.

# The original primary source should be checked rather than relying on the use of data from a similar economic model without checking relevance

SG: standard gamble; HSU: health state utility; TTO: time trade-off

313

### 314 **Search strategies**

315 Ideally, the search and selection methods used in a systematic review should be described in a  
316 protocol prior to study initiation. While initial searches may be somewhat cursory, HSUs found  
317 to be important, e.g., through sensitivity analysis, should drive a more comprehensive search  
318 strategy. Associated reports should specify the terms used in search strategies and the databases  
319 reviewed. Additional non-standard search strategies, e.g., hand searches, non-peer reviewed  
320 literature or HTA type submissions should be described.

321

### 322 **Review Process**

323 The process for screening and determining the eligibility of studies should be reported together  
324 with the number of reviewers involved and how disputes were resolved. The iterative search  
325 process and associated inclusion criteria could be summarised in a PRISMA flow diagram (34).  
326 Studies reporting HSUs that met the inclusion criteria, yet were not selected after the ‘trade-off’  
327 process, should be listed.

328

### 329 **Data extraction**

330 Upon identification of studies that meet the inclusion criteria, data used to assess the  
331 appropriateness of the HSUs should be extracted and summarized (See Figure 1, Section 2). For

332 modelling reports, data extraction could be limited to those studies that were included as a model  
333 input.

334

335 Elements of the studies providing the HSUs used should be described in the review, such as study  
336 design, e.g. observational or clinical trial, whether it was a clinical study versus patient survey,  
337 and possible study limitations, such as aspects of the design that may promote placebo effects that  
338 can inflate HSUs. It is important to identify and reference the original source document.

339 Secondary references are a common issue in reviews of HSUs and modelling reports. If the  
340 authors of a study have been contacted for clarification or even original data, this should be  
341 documented.

342

#### 343 **Selection/estimation of final HSU for model**

344 If a review results in the identification of multiple appropriate HSUs, the following should be  
345 reported: 1) selection - justify the rationale for the selection of the best evidence or 2) estimation -  
346 the methods for combining the evidence should be reported and justified, e.g. meta-analysis, with  
347 tests for heterogeneity that support combining the data.

348

### 349 **V. USING HEALTH STATE UTILITIES IN COST-EFFECTIVENESS MODELS**

350 This section describes issues related to the use of HSUs within cost-effectiveness models and  
351 associated recommendations (See Table 3).

352

#### 353 **Discrete health states or discrete event simulation?**

354 In a cost-effectiveness model, HSUs are most commonly assigned to a set of discrete health states  
355 using state transition models. However, the guidance here extends beyond these. Modelling  
356 techniques, such as discrete event simulation (DES), can represent the utility effects of all changes  
357 in clinical status through the estimation of HSUs as a function of clinical status. When

358 conceptualising a model structure, the number of discrete health states required to capture changes  
359 in clinical status that result in important changes in HSUs should be carefully considered (35).

360

361 There is no consensus on defining important changes in HSUs. These will likely vary by  
362 condition and utility measure, but the basis on which important changes in HSUs inform the  
363 model structure should be stated explicitly. The required number of discrete health states may lead  
364 to a decision to use DES (36). If a simpler model structure is implemented that does not represent  
365 all potentially important HSUs, the expected effects of such omissions should be examined and  
366 discussed.

367

#### 368 **Individual or function-based health state utilities?**

369 HSUs may be estimated individually, analysing the data for each health state separately or a  
370 relevant function may be generated. If both options are available, the choice of data used in the  
371 base case model analysis should be informed by: 1) the relevance of the data (see Section 2), and  
372 2) the reliability of the analyses, e.g., the precision of the mean HSUs and the validity of  
373 estimated functions. Again, the rationale for the final choice should be explicitly stated.

374

#### 375 **Comorbidity utility effects and the use of general population norms**

376 HSUs should reflect HRQoL effects associated with the condition of interest, but also any  
377 comorbidities unrelated to that condition. The utility effects of comorbidities are real and should  
378 be represented in HSUs. The consequences of omitting these effects will be greatest in evaluations  
379 of interventions that increase life expectancy because QALY gains will be overestimated if the  
380 utility effects of unrelated comorbidities are not represented (37, 38).

381

382 It is reasonable to assume that mean HSUs represent comorbidity effects at the mean age of the  
383 utility study population. HSUs at younger and older ages should be adjusted to reflect age-related  
384 comorbidity utility effects. Age-specific HSUs should be estimated using the appropriate

385 'multiplier'. For example, if a condition specific HSU of 0.72 is derived from a study sample  
 386 with mean age 70 years, and the general population norm at age 70 years is 0.8, the multiplier is  
 387  $0.72/0.8 = 0.9$ . Age-specific HSUs are then estimated for other ages using the multiplier, e.g., if  
 388 the general population norm at age 71 years is 0.79, the age-adjusted condition specific HSU at  
 389 age 71 years is  $0.79 \times 0.9 = 0.711$ . If the intervention is prophylactic and suitable data are  
 390 available, it is preferable to utilise condition-specific age-adjusted HSUs for the 'condition-free'  
 391 health state. Evidence suggests these may be lower than general population norms (39).

392

393 **Table 3: Methodological recommendations for using health state utilities in cost-**  
 394 **effectiveness models**

Issue	Recommendation
Individual or function-based HSUs?	Decisions should be informed by the relevance of 1) the data, e.g., the study population, 2) the utility measure and alignment with the model's health states, and 3) the reliability of the reported analyses, e.g., the precision of the mean HSUs and the validity of estimated utility functions.
Comorbidity utility effects and the use of general population norms	Mean HSUs represent comorbidity utility effects at the mean age of the utility study population. Age-specific comorbidity effects should be estimated using age-specific population norms. If the intervention is prophylactic and suitable data are available, it is preferable to utilise condition-specific age-adjusted HSUs for the 'condition-free' health state.
Treatment-related adverse events	The extent to which the utility effects of adverse events are captured by the data used to estimate a model's non-adverse event HSUs should be assessed. If adverse event HSUs are required, the range of HSUs to be estimated should be informed by their expected impact on cost-effectiveness.

Concurrent clinical events	The multiplicative method should be used to handle the utility effects of multiple concurrent clinical events.
Acute clinical event	In the absence of data collected around the event, plausible HSUs for the direct effects of acute events should be multiplied by the expected duration of the direct effects to assess the sensitivity of cost-effectiveness to these utility effects.
Sensitivity analysis	One-way and multi-way sensitivity analyses of HSUs should be undertaken. The difference method should be used to maintain appropriate ordering of HSUs in probabilistic sensitivity analyses.

395

396 **Treatment-related adverse events and concurrent conditions**

397 The need to estimate the disutility associated with adverse event reflects the extent to which this is  
398 already captured in the HSUs used for the model's health states. If individuals experiencing  
399 adverse events were less likely to return utility data, the disutilities of adverse events are likely to  
400 be underestimated. Alternatively, little data may be available on high impact, but uncommon,  
401 adverse events. In these cases, additional literature should be sought to estimate the disutility of  
402 adverse events, noting that the original HSUs may partially reflect adverse event effects.

403

404 The adverse event HSUs to be estimated should be justified with reference to incidence rates in  
405 the different treatment groups, their severity and duration, and the expected sensitivity of the cost-  
406 effectiveness results to the adverse event HSUs. A wider range of adverse event HSUs should be  
407 estimated as the expected impact of the HSUs on the cost-effectiveness results increases. The  
408 estimated effects should reflect the expected duration and pathway of the adverse events.

409

410 Individuals may also experience concurrent clinical events related to the condition of interest, e.g.,  
411 diabetic patients may experience both cardiovascular disease and retinopathy. Approaches to  
412 handling the utility effects of multiple concurrent clinical events include: 1) subtracting the sum

413 of the estimated utility decrements for overlapping events from baseline HSU (additive); 2)  
414 multiplying the baseline HSU by the product of the ratios of the HSUs for individuals with and  
415 without the clinical events (multiplicative); and 3) the use of the lowest HSU across the clinical  
416 events (minimum) (38).

417

418 A review of 11 studies that used HSUs for single health conditions to estimate HSUs for  
419 concurrent health conditions found the minimum approach overestimated all observed HSUs and  
420 the multiplicative method was generally preferred to the additive method (38). The review noted  
421 the potential value of regression-based predictions of concurrent utility effects, whilst recognising  
422 the need for further research to validate regression approaches. On the basis of the existing  
423 evidence, the multiplicative method (using an appropriate multiplier) is the recommended  
424 approach.

425

#### 426 **Acute clinical event utility effects**

427 Acute clinical events, such as asthma exacerbations and bone fractures, may be associated with  
428 large utility decrements due to high levels of pain or discomfort. However, it is rarely the case that  
429 respondents complete utility measures during the time period over which the effects of such acute  
430 events are experienced. The best solution to this problem is to tailor data collection to the events  
431 of interest (7). The impact of omitted utility effects is likely to be greatest for acute events that  
432 occur on a regular basis, such as asthma exacerbations and angina attacks. The timing of data  
433 collection for HSUs used from the literature should be assessed for appropriateness before used in  
434 the model.

435

436 To assess the sensitivity of the model outputs to acute event utility effects, analysts should  
437 generate plausible HSUs based on the expected clinical effects of the event, e.g., defining  
438 expected dimension of health levels from a multi-attribute utility instrument. The estimated HSU

439 can be multiplied by the expected duration of the effects to estimate the QALY loss per acute  
440 event, which can be applied to each occurrence of the event in the cost-effectiveness model.

441

#### 442 **Sensitivity analysis**

443 Uncertainty around the mean HSUs (including population norms) should be represented by  
444 parametric probability distributions (40). Lower and upper confidence limits can be used in  
445 deterministic sensitivity analyses and random samples generated from the distributions for  
446 probabilistic sensitivity analyses (PsA). Uncertainty around HSUs should generally be represented  
447 by a standard beta distribution, which is bounded by 0 and 1. However, alternative lower and  
448 upper limits should be defined if a negative HSU is possible (41).

449

450 One-way sensitivity analyses should be undertaken to identify the HSUs to which the model  
451 results are most sensitive. Relevant multi-way sensitivity analyses include combined analyses of  
452 all HSUs, taking care to select combinations of lower and upper HSUs that move the cost-  
453 effectiveness results in the same direction, i.e., all selected HSUs either improve or worsen cost-  
454 effectiveness.

455

456 Ordered HSUs refer to pairs of HSUs in which there is an absolute belief that the true expected  
457 HSU for one state is higher than the true expected HSU for another state, e.g., a pre-diabetes HSU  
458 is higher than a diabetes HSU. In PsA, inconsistent HSUs can be sampled if there are overlapping  
459 probability distributions for ordered HSUs, e.g., a higher value could be sampled for the diabetes  
460 than for the pre-diabetes.

461

462 To avoid sampling inconsistent HSUs, the difference method should be used (42). This involves  
463 generating a probability distribution of the difference in the HSUs of two ordered parameters. In  
464 PsA, one of the ordered parameters is sampled, and the difference between the two HSUs is then  
465 added to the sampled value to generate the second HSU.



466

467 **CONCLUSION**

468 This report provides good practice guidance when identifying, reviewing and synthesising HSUs  
469 from the literature and using HSUs in cost-effectiveness models. Historically, analysts have paid  
470 insufficient attention to this parameter, often simply taking evidence used in previous models or  
471 those from a known source with no transparency or justification of choice. While the time and  
472 resources available for populating cost-effectiveness models will always be limited, the HSUs can  
473 be just as important as other parameters in models.

474

475 It is not always feasible or necessary to undertake comprehensive literature searches, but it is  
476 essential to report the search methods and the criteria used to review studies transparently. The  
477 processes for searching and reviewing are iterative as the scope of a search will depend on the  
478 literature available. It may be necessary to relax the search terms and inclusion criteria to allow  
479 more measures to identify appropriate evidence.

480

481 Any review criteria should be stated a priori as there are often trade-off decisions between  
482 criteria. Where all HSUs needed are not available from a common source, consistency of the  
483 measure is a priority, subject to the robustness of the data. Finally, searching and reviewing  
484 should be undertaken as part of the model development, since the results can influence the  
485 structure of the model and the sensitivity of the ICER can inform prioritisation of searches to the  
486 HSUs that are influential.

487

488 Due to the increase in the evidence base reporting HSUs, there may be more than one relevant  
489 HSU for each health state. Analysts should consider meta-analyses to generate more  
490 representative estimates (as for any other model parameter) or meta-regression to utilise the full  
491 range of evidence from heterogeneous studies.

492

493 While the literature is growing, there are often ‘gaps’ in the evidence. Analysts frequently adjust  
494 HSUs to account for adverse events, comorbidities and age. Analysts should report any issues  
495 with the evidence sources, the methods used to adjust the data, and the actual HSUs used in the  
496 model explicitly and transparently to enable readers to review the implications of the decisions  
497 made. The uncertainty in the HSUs should be captured appropriately.

498

499 These good practice task force recommendations and the ISPOR SpRUCe Checklist offer a  
500 structured and transparent basis for identifying and reporting the HSUs used in a cost-  
501 effectiveness model.

502

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