

This is a repository copy of *The Family Peer Effect on Mothers' Labor Supply*.

White Rose Research Online URL for this paper:

<https://eprints.whiterose.ac.uk/id/eprint/119251/>

Version: Published Version

---

**Article:**

Nicoletti, Cheti [orcid.org/0000-0002-7237-2597](https://orcid.org/0000-0002-7237-2597), Salvanes, Kjell and Tominey, Emma [orcid.org/0000-0002-0287-3935](https://orcid.org/0000-0002-0287-3935) (2018) *The Family Peer Effect on Mothers' Labor Supply*. American Economic Journal: Applied Economics. pp. 206-234. ISSN: 1945-7782

<https://doi.org/10.1257/app.20160195>

---

**Reuse**

Items deposited in White Rose Research Online are protected by copyright, with all rights reserved unless indicated otherwise. They may be downloaded and/or printed for private study, or other acts as permitted by national copyright laws. The publisher or other rights holders may allow further reproduction and re-use of the full text version. This is indicated by the licence information on the White Rose Research Online record for the item.

**Takedown**

If you consider content in White Rose Research Online to be in breach of UK law, please notify us by emailing [eprints@whiterose.ac.uk](mailto:eprints@whiterose.ac.uk) including the URL of the record and the reason for the withdrawal request.

## The Family Peer Effect on Mothers' Labor Supply<sup>†</sup>

By CHETI NICOLETTI, KJELL G. SALVANES, AND EMMA TOMINEY\*

*The historical rise in female labor force participation has flattened in recent decades, but the proportion of mothers working full time has increased. We provide the first empirical evidence that the increase in mothers' working hours is amplified through the influence of family peers. For identification, we exploit partially overlapping peer groups. Using Norwegian administrative data, we find positive and statistically significant family peer effects, but only on the intensive margin of women's labor supply. These are in part driven by concerns about time allocation from early childhood and concerns about earnings from age five. (JEL J12, J16, J24, J31)*

Over the last century and in almost all developed countries, female labor participation has been characterized by a steep increase, which has been driven mainly by mothers' labor participation (Eckstein and Lifshitz 2011, and Fogli and Veldkamp 2011). Such changes in the mothers' labor supply may have been triggered by the increase in the availability of child care, cultural changes, the introduction of fertility control methods, and other institutional and policy changes. However, the influence of peers on individual labor decisions can amplify the effect of such triggering events and may ultimately be the reason for the rapid increase in female labor participation over time (see Maurin and Moschion 2009, Fogli and Veldkamp 2011; Mota, Patacchini, and Rosenthal 2016).

More recent decades have seen a flattening of the trend in mothers' labor participation rates, but a steady increase in the proportion of mothers working full-time. This is true in Norway (see Figure 1) and other OECD countries (Blau and Kahn 2013),<sup>1</sup> indicating that current changes in female labor supply are along the intensive margin. In this paper, we provide the first empirical evidence on the causal influence of peers on the working hours of mothers in each of the first seven years post childbirth. In comparison, previous papers that have estimated the causal peer

\* Nicoletti: Department of Economics, University of York, YO10 5DD, ISER University of Essex, and IZA (email: [cheti.nicoletti@york.ac.uk](mailto:cheti.nicoletti@york.ac.uk)); Salvanes: Norwegian School of Economics, Helleveien 30, 5045 Bergen, Norway, CESifo, CEE, and IZA (email: [kjell.salvanes@nhh.no](mailto:kjell.salvanes@nhh.no)); Tominey: Department of Economics, University of York, YO10 5DD, HCEO, and IZA (email: [emma.tominey@york.ac.uk](mailto:emma.tominey@york.ac.uk)). We thank participants in several seminars for useful comments. Nicoletti thanks the Economic and Social Research Council through their grants to the Research Centre on Micro-Social Change in ISER (ES/H00811X/1 and ES/L009153/1). Salvanes thanks the Research Council of Norway through its Centres of Excellence Scheme (FAIR 262675) and project 240321 for financial support. Tominey thanks the British Academy for funding. Thanks also go to Olmo Silva and Victor Lavy for detailed and very useful suggestions.

<sup>†</sup> Go to <https://doi.org/10.1257/app.20160195> to visit the article page for additional materials and author disclosure statement(s) or to comment in the online discussion forum.

<sup>1</sup> Blau and Kahn (2013) shows the large (small) increase in female participation in OECD countries (US) is accompanied by no change (a fall) in part-time and therefore an increase in full-time work.

effect on mothers' labor supply have focused exclusively on the extensive margin (see Maurin and Moschion 2009; Mota, Patacchini, and Rosenthal 2016).<sup>2</sup>

A mother's work decisions after childbirth may have long-term effects on her human capital, earnings and employment prospects (Edin and Gustavsson 2008), and on her child's outcomes (Ermisch and Francesconi 2005; Bernal 2008; Liu, Mroz, and van der Klaauw 2010; Bernal and Keane 2011; Del Boca, Flinn, and Wiswall 2014). There are two main channels through which mothers' labor decisions can be affected by their peers' decisions. One is transmission of information, which may be caused by the uncertainty of the effect of maternal employment on children, which leads mothers to look to peers for information (Fogli and Veldkamp 2011). The other is imitation, where a mother's utility may increase by behaving similarly to her peers (see Akerlof and Kranton 2000).

We use Norwegian administrative data covering the full population and identify individuals' family relations over multiple generations as well as identifying where people are living each year. This means that we focus on naturally occurring peer groups from the complete network of family peers and neighbors. We identify the causal influence of the family network on long-run labor supply decisions of mothers post childbirth, in addition to the effect of neighbors as in existing studies. The mother is more likely to interact meaningfully with her family members than with peers outside the family such as neighbors, leading to a stronger peer effect on women's labor decisions from her family. The causal effect of the family network has been studied in some recent papers that have focused on the spillover effect of siblings on various outcomes but not on female labor supply.<sup>3</sup> Contrary to these papers, we focus on a wider definition of family network that goes beyond the household members and includes cousins as well as siblings.

The identification and estimation of the effect of peers has proved to be challenging because of the issues of *reflection (simultaneity)*, *correlated omitted variables*, and *endogenous peer membership* (Manski 1993, Moffitt 2001). The empirical strategy to solve the potential reflection and endogeneity issues is based on instrumental variable estimation, exploiting partially overlapping peer groups (Bramoullé, Djebbari, and Fortin 2009; Lee, Liv, and Lin 2010; De Giorgi, Pellizzari, and Redaelli 2010). More precisely we instrument the hours of work for family peers—sisters and female cousins—with hours worked for recent mothers in their neighborhood, relying on the fact that the neighbors of a mother's family peers do not affect her labor decisions directly but only indirectly through the family peers' labor decisions. Moreover, we measure the effect only for those neighbors who gave birth before the mothers' relatives to solve any reverse causality issues between family and their neighbors. We can therefore instrument the average decisions of the family peers with average characteristics of the family's neighbors. We mainly use the working hours of the family's neighbors as the instrumental variable. An illustration

<sup>2</sup> A possible exception is Olivetti, Patacchini, and Zenou (2016), which looks at the intensive margin on women's labor supply and estimates the causal peer effect of a woman's school mates' mothers while controlling also for the mothers' working hours.

<sup>3</sup> See Oettinger (2000); Monstad, Propper, and Salvanes (2011); Adermon (2013); Qureshi (2015); Joensen and Nielsen (2018); Aparicio-Fenoll and Oppedisano (2016); Dahl, Løken, and Mogstad (2014); Nicoletti and Rabe (2016); Altonji, Cattán, and Ware (2017).

of the strategy would be a situation where my sister was weighing up the advantages and disadvantages of working particular hours and looked to her neighbors. This interaction affected the labor supply of my sister, and I either took information from my sister about working hours or I imitated her behavior.

The endogenous peer membership may occur if the likelihood to interact with peers depends on unobserved characteristics that also affect the outcome variable. Relating to our paper, the likelihood to form interactions may depend on the selection into the neighborhood only, as individuals cannot select their family. To control for the potential unobserved common genetic traits and covariates between the labor supply of the mothers' neighbors and of her family peers neighbors we include as control variable the average worked hours of the mothers' neighbors. This is similar to a neighborhood fixed effect, excluding the mother.<sup>4</sup> In addition, we control for an extensive set of mother, father, and child characteristics, as well as for the average of these characteristics across family peers, which can affect the labor decision of women after childbirth.

A residual endogeneity bias could remain if there are contextual or environmental influences that affect areas which are larger than a neighborhood, potentially including both the mothers' and her family peers' neighborhoods. Examples of these scenarios include (i) general equilibrium effects where my family's neighbor took a job that I would have applied for; (ii) the mother working with her family's neighbor; (iii) the mother having grown up with her family's neighbors. Our results are robust to specifications that control for these potential biases. Lastly, we conduct a set of falsification or placebo tests, by, for instance, matching mothers with fictitious relatives with similar characteristics as the actual relatives (see Section VI).

Our sample consists of mothers giving birth in Norway between 1997 and 2002 (see Section III for a description of the data) and uses an estimation approach that takes account of potential biases caused by the omission of neighborhood characteristics, the reflection problem, and endogeneity and measurement error issues (see Section II). We find that cousins and sisters have a statistically significant causal (endogenous) peer effect on the number of hours worked by mothers of preschool aged children (see Section IV). We also provide some suggestive empirical evidence of what explains the family peer effect (see Section V). We find that the family peer effects seem driven by mothers' concerns about time investment in the child, while they seem driven also by concerns about earnings only when the child is five and six years old.

Finally we provide some evidence of the magnitude of the family peer effect with a back of the envelope computation of the social multiplier effect. Any change in public policies or events, which lead to an increase in labor supply, will affect mothers' worked hours both directly and indirectly through the influence of peers. Based on our results the social multiplier factor is equal to 1.5, which means that, if the direct effect is an increase in the labor supply by  $\Delta$  hours, the total effect will be given by  $\Delta$  multiplied by 1.5.

<sup>4</sup>Controlling for the IV (hours worked) defined at the mothers' neighborhood level (what we call the individual IV) controls additionally for the exclusion bias, described in Caeyers and Fafchamps (2016) and Section II.

## I. Previous Literature

Looking at previous papers on peer effects on women's labor supply, there are only three papers that have attempted to estimate a causal (endogenous) peer effect on women's labor participation. Maurin and Moschion (2009) and Mota, Patacchini, and Rosenthal (2016) focus on neighborhood rather than family peer effects, finding evidence of a statistically significant effect of neighbors' labor decisions on women's own decisions. Olivetti, Patacchini, and Zenou (2016) focus on the peer effect of mothers and of school mates' mothers and find that there are statistically significant effects on a woman's hours worked from both her mother's hours and of the average hours across school mates' mothers.

Several studies on peer effects have explored outcomes other than labor supply, which have looked at peer groups defined as work colleagues (Mas and Moretti 2009; and Dahl, Løken, and Mogstad 2014), neighbors (Durlauf 2004) and school mates (Sacerdote 2011, and Lavy, Silva, and Weinhardt 2012). It is only more recently that empirical studies have begun to estimate the effect of peers by exploiting the intransitivity of the network to identify a person's peers of peers, who can affect her only indirectly through her peers. This approach has borrowed from the spatial statistics (see Kelejian and Prucha 1998 and Lee 2003) and it is now being used in several empirical economic studies (see Bramoullé, Djebbari, and Fortin 2009; Chen 2014; Mora and Gil 2013; and Patacchini and Venanzoni 2014). Generally these studies are based on surveys that collect details of a sample of individuals and their peers, such as the US National Longitudinal Survey of Adolescent Health (AddHealth), which provides details on school mates and their peers. Because there are not many of these surveys, some new empirical studies have begun to rely on administrative data with details on the population of individuals and peers defined as neighbors, work colleagues, or school mates (see De Giorgi, Pelizzari, and Redaelli 2010; De Giorgi, Fredriksen, and Pistaferri 2016; and Nicoletti and Rabe 2016).

## II. Identification and Estimation of Within-Family Peer Effects

We consider the following mean regression model:

$$(1) \quad y_i = \alpha + \bar{y}_{-i}\rho + \mathbf{x}_i\beta + \bar{\mathbf{x}}_{-i}\gamma + \varepsilon_i,$$

where the subscript  $i$  denotes mothers in our sample and  $i = 1, \dots, n$ ;  $y_i$  is the number of weekly hours worked by mother  $i$  in a specific year after childbirth;  $\mathbf{x}_i$  is a row vector with  $K$  individual maternal exogenous variables;  $\bar{y}_{-i} = \frac{\sum_{j \in P_{Fi}} y_j}{n_{Fi}}$  is the family average of  $y$  excluding individual  $i$ ;  $\bar{\mathbf{x}}_{-i} = \frac{\sum_{j \in P_{Fi}} \mathbf{x}_j}{n_{Fi}}$  are the corresponding averages of the vector of variables  $\mathbf{x}$ ;  $P_{Fi}$  is the set of family peers of mother  $i$  excluding herself, i.e., the subsample of mothers who belong to the same family (sisters or cousins);  $n_{Fi}$  is the number of family peers of mother  $i$ ; and  $\varepsilon_i$  is an error term with  $E(\varepsilon_i | \mathbf{x}) = 0$ . The scalar parameter  $\rho$  measures the endogenous family peer effects,  $\gamma = [\gamma_1, \dots, \gamma_K]'$  is a  $K \times 1$  vector of exogenous family

effects,  $\beta = [\beta_1, \dots, \beta_K]'$  is a  $K \times 1$  vector of the effects of the corresponding  $K$  mothers' characteristics  $\mathbf{x}_i$ , and finally the scalar parameter  $\alpha$  is the intercept.

To solve the potential reflection and endogeneity issues we use an instrumental variables approach that can be viewed as an extension of the approach introduced by Kelejian and Prucha (1998), and Lee (2003).<sup>5</sup> The extension consists of considering interactions occurring between people within multiple rather than a single network.<sup>6</sup> We consider the family and neighborhood networks, and assume that each mother interacts with her family members (cousins and sisters) and with her neighbors, but that mothers do not interact with her family's neighbors. In practice you may imagine a scenario where my sister was weighing up the advantages and disadvantages of working particular hours and looked to her neighbors. This interaction affected the labor supply of my sister and I either took information from my sister about working hours or I imitated her behavior.

Note that we consider *homogenous neighbors* i.e., neighbors who have given birth shortly before the sister or cousin and with the same education, defined as having a degree or not. The approach to consider homogenous peers has become standard in recent papers on neighborhood peer effects and it is justified by the fact that interactions between non-homogenous peers are not likely.<sup>7</sup>

We can use the averages of the variables  $\mathbf{x}$  and the dependent variable  $y$  for the neighbors of the mothers' family members as instrumental variables for  $\bar{y}_{-i}$ .

Let  $\bar{\mathbf{x}}_{N,-i} = \frac{\sum_{j \in P_{Ni}} \mathbf{x}_j}{n_{Ni}}$  and  $\bar{y}_{N,-i} = \frac{\sum_{j \in P_{Ni}} y_j}{n_{Ni}}$  be the neighborhood average of  $\mathbf{x}$  and  $y$  excluding the mother  $i$ , where  $P_{Ni}$  are the sets of neighbor peers of mother  $i$  excluding herself and  $n_{Ni}$  is the number of neighbor peers of mother  $i$ ; then our instrumental variables can be defined as  $\bar{\mathbf{x}}_{NF,-i} = \frac{\sum_{j \in P_{Fi}} \bar{\mathbf{x}}_{N,-j}}{n_{Fi}}$  and  $\bar{y}_{NF,-i} = \frac{\sum_{j \in P_{Fi}} \bar{y}_{N,-j}}{n_{Fi}}$ . For our main results we use the instrumental variable  $\bar{y}_{NF,-i}$ , but in our sensitivity analysis we consider also a set of additional instruments,  $\bar{\mathbf{x}}_{NF,-i}$ , which are based on birth outcomes (low birthweight, very low birthweight, congenital malformation, severe deformity, and multiple births).

We make sure that the instrumental variable  $\bar{y}_{NF,-i}$  is predetermined by considering the working hours of peers that have given birth in the past.<sup>8</sup>

As in any other type of application, to be valid our instrumental variables must be (i) relevant, i.e., they must be important in explaining the average working hours after childbirth of family peers, our instrumented variable; and (ii) exogenous, i.e., they must be uncorrelated with unobserved variables explaining the mothers' work status after childbirth. We discuss condition (i) in Section IV where we measure the statistical significance of our instrumental variable and condition (ii) refers to the issue of correlated unobservables which we discuss now.

<sup>5</sup> See also Lee (2007), Bramoullé, Djebbari, and Fortin (2009); Calvó-Armengol, Patacchini, and Zenou (2009); Lee, Liu, and Lin (2010); and Lin (2010).

<sup>6</sup> Nicoletti and Rabe (2016) and De Giorgi, Fredricksen, and Pistaferri (2016) also identify peers considering multiple networks.

<sup>7</sup> See Mota, Patacchini, and Rosenthal (2016).

<sup>8</sup> Similarly De Giorgi, Pellizzari, and Redaelli (2010) and Nicoletti and Rabe (2016) use the average for the peers of peers of variables which are good predictors of the dependent variable and observed in the past (e.g., lagged test scores to predict current test scores and self-reported expectation on future decisions to predict current decisions).



We can assure that our instruments are exogenous if there are no omitted neighborhood characteristics and if neighborhood peers of the mothers' family peers do not interact directly with the mother in question. We consider three potential deviations from these assumptions and our strategies solve for them.

First, our instrumental variables are defined at the neighborhood level. If mothers and their family peers tend to sort into similar neighborhoods, then failing to control thoroughly for the mothers' neighborhood traits can lead to an overestimation bias of the family peer effect. For example, I and my family peers may choose to live in areas with good childcare coverage, making it easier for us to return to work. Any correlation between our decisions after having children may reflect common local childcare provision and not a peer effect. We are concerned that the hours worked by neighbors of family peers,  $\bar{y}_{NF,-i}$ , can be correlated with the hours worked by the mothers' neighbors,  $\bar{y}_{N,-i}$ , and similarly that the neighborhood average of the covariates for the family peers,  $\bar{\mathbf{x}}_{NF,-i}$ , can be correlated with the average covariates across the mothers' neighbors,  $\bar{\mathbf{x}}_{N,-i}$ . We avoid this potential bias by controlling for the average worked hours of the mothers' neighbors excluding herself, which we call "individual IVs" and average covariates across the mothers' neighbors. This means that we include  $\bar{y}_{N,-i}$  ( $\bar{\mathbf{x}}_{N,-i}$ ) among the explanatory variables in equation (1) whenever we use as instrumental variable  $\bar{y}_{NF,-i}$  ( $\bar{\mathbf{x}}_{NF,-i}$ ), and estimate the following model:

$$(2) \quad y_i = \alpha + \bar{y}_{-i}\rho + \mathbf{x}_i\beta + \bar{\mathbf{x}}_{-i}\gamma + \bar{y}_{N,-i}\delta + \varepsilon_i.$$

Controlling for the individual IVs corrects not only for the bias caused by unobserved characteristics of neighbors but also for the exclusion bias (see Guryan, Kroft, and Notowidigdo 2009; Caeyers and Fafchamps 2016). We estimate equation (2) using a two-stage least squares estimation. Because we control for the individual IV,  $\bar{y}_{N,-i}$  in both first and second stages, the estimated effect of the instrument  $\bar{y}_{NF,-i}$  is net of the effect of neighbors of family members living in the same neighborhood as the mother in question.

Second, we worry about potential interactions between a mother and the neighbors of her family peers. If such interactions exist then the family peers' neighbors could have a direct effect on the mother, and therefore the average characteristics of the neighbors of her family peers,  $\bar{\mathbf{x}}_{NF,-i}$  and  $\bar{y}_{NF,-i}$ , would be invalid instruments. As mentioned above, equation (2) controls for any interactions between mothers living in the same neighborhood as her family. However, even for mothers living in different neighborhoods as their family, our instruments could be invalid if there are unobserved factors explaining labor market decisions of both the peers of peers and the mother in question. Examples of these scenarios include general equilibrium effects where my family's neighbor took a job that I would have applied for, if I work with or grew up with my family's neighbor, or if there are direct interactions between a mother and her family peers' neighbors. We consider potential threats to the validity of our instruments and perform sensitivity analyses to show that our estimation results are not affected by such threats. Finally, we use multiple instruments and test the overidentifying restrictions to assess the validity of our instruments (see Section VI).

Third, labor supply decisions of family peers may affect the corresponding decisions of their neighbors because of the so-called feedback or reverse causality effect. This implies that our instruments, which are average characteristics of the family peers' neighbors, may be correlated with the error term in our main equation. We avoid this potential bias by considering only neighbors that had their first child between one and five years earlier than the family living in the same neighborhood.

To support that there is no residual endogeneity bias, we also consider the estimation of the family peer effect using sister and cousin—in laws who have no genetic link to the mother—and we consider some placebo tests in Section VI. In particular, we consider the estimation of the family peer effect when replacing the family members with randomly chosen family peers with similar characteristics of the mother (placebo test 1), with the same date of birth of the mother (placebo test 2), and with cousins who give birth in the future (placebo test 3).

A remaining threat to our strategy, which we cannot test, is where a mother's behavior is affected by her family's neighbors, but the family's behavior is not. An illustration of this threat would be a situation where I just had a baby and my cousin tells me that her neighbor was very happy to go back to work soon after giving birth and I got influenced by this bit of information and decided to go back to work early, even if my cousin was not influenced by her neighbor experience and did not go back to work early. In this situation there is a potential direct effect from my cousin's neighbor to me. However, we think the likelihood of a mother changing her behavior in response to information which her sister or cousins did not react to is small.

Finally, the estimation of the family peer effect on hours worked is prone to attenuation bias caused by measurement error in the variable used to construct labor hours. Our instrumental variable estimation corrects for such bias under the assumption that the labor hours of the family peers and of their neighbors have uncorrelated measurement errors, which is credible.<sup>9</sup>

### III. Data

#### *A. Data and Sample Selection*

We use Norwegian administrative register data for the period 1960–2010, which are collected and maintained by Statistics Norway. The data provides unique linkage of the population of Norway across different registers and across time, providing information to enable identification of family members and neighbors living in the same zip code and information on labor market status, the month and year of birth, birth outcomes, earnings, and demographic variables including age and education.

For all births since 1960, we extract identifiers of the newborn's mother from census data. We then link on the sisters and cousins of this child's mother by the following method. To link the mothers with her sisters we define her mother's identifier (the maternal grandmother of the child). Mothers to children with a common maternal grandmother are siblings. In order to link the mother to her female

<sup>9</sup> See Appendix A for full details.



cousins, we take her maternal and paternal grandmothers' identifiers and consider all mothers with either a shared maternal or paternal grandmother (the two maternal great-grandmothers of the child). Any mothers to children with a common maternal great-grandmother are defined as cousins. This creates a set of maternal cousins (whose child's maternal grandmother has the same mother) and a set of paternal cousins (whose child's maternal grandfather has the same mother). We can identify the cousins as long as their grandmothers are alive in the first census year in 1960. Assuming an average gap of 30 years between generations and considering children born in 1997, their two maternal great-grandmothers would be born in 1907 and be 53 years old in 1960. This suggests that children born from 1997 onward are likely to have their two maternal great-grandmothers alive in 1960. Our main sample is selected from all births between 1997 and 2002. We cut off births before 1997 because we want to minimize the number of cases of children with maternal great-grandmothers who are not identifiable because they are not alive in 1960. Births after 2002 are not considered, as we need to observe the labor supply of mothers up to seven years after the childbirth year, and information on labor supply are currently available up to 2010. So that future decisions of family cannot affect contemporaneous decisions of the mother, the family peer group of a mother when she gives birth is constructed as all cousins who have given birth in the past, which is defined as at least one month prior to the mother.

We construct a measure of weekly hours worked by the mother from the labor market register, which started in 1986. Hours is recorded as a discrete variable taking the values of 0, 1–19, 20–29, and 30+. We create a variable for hours by taking the mid-point of these categories, thereby recording hours as 0, 10, 24.5, and 40 as the final category which represents a full-time contract in Norway.

The neighborhood peer group is constructed by linking each mother to all other mothers living in her zip code, and we select only those neighbors giving birth between one and five years earlier than the mother. Restricting the neighbors and family peers to women who gave birth in the past, we avoid the fertility contagion or peer effects from neighbors and family members (see Kuziemko 2006). Furthermore, to consider a more homogeneous definition of neighborhood, we consider mothers who live in the same zip code and with the same level of education, defined by an indicator for having a degree. Our assumption here is that neighbors are much more likely to interact with other neighbors with the same level of education.

Next we take from the administrative register variables, which control for the timing of the mothers' birth. We also consider the level of education of the mothers<sup>10</sup> and a quadratic in the age at birth which together proxy for years of experience in the labor market. Additionally we construct an indicator for working before childbirth, which takes the value one if mothers worked in the year prior to childbirth and zero otherwise.<sup>11</sup>

<sup>10</sup> We treat this variable as predetermined, as only 8 percent of mothers increase their education during the sample period.

<sup>11</sup> To assure that our results are not confounded by later fertility decisions, we interact the family peer effect with a dummy for not having another child within the sample window and with the exception of one year, find no significant interaction.

TABLE 1—DESCRIPTIVE STATISTICS

Peer groups	Mean	Standard deviation	Min	Max
Number of maternal cousins	3.074	2.698	0	32
Number of paternal cousins	3.149	2.727	0	32
Number of sisters	0.614	0.748	0	7
Number of neighbors	26.924	33.256	1	296
<i>Individual characteristics</i>				
Mother worked after 1 year	0.602	0.489	0	1
Hours worked after				
1 year	18.640	17.855	0	40
2 years	19.313	17.759	0	40
3 years	19.340	17.660	0	40
4 years	20.523	17.515	0	40
5 years	21.841	17.357	0	40
6 years	22.544	17.274	0	40
7 years	23.463	17.095	0	40
Mother worked 1 year before birth	0.776	0.417	0	1
Mother's education	13.251	2.280	9	21
Father's earnings, K1,000	243.333	173.089	0	17,520.5
Father's work status	0.977	0.150	0	1
Mother's age at birth	25.818	4.364	16	45
Father's age at birth	29.322	5.266	17	62
Low birth weight indicator	0.048	0.213	0	1
Very low birth weight indicator	0.006	0.078	0	1
Congenital disorder at birth	0.041	0.198	0	1
Severe deformity at birth	0.025	0.155	0	1
Twin indicator	0.018	0.133	0	1
Child's year of birth	1999.594	1.703	1997	2002
Child's month of birth	6.450	3.414	1	12
Observations	45,985			

We drop from our sample families where the mothers' siblings have different fathers. We select first births to each mother because the decision to work after having a child differs across the birth order of offspring. We therefore compare like-with-like when comparing the decision of the mother with that of her peers. The sample of births occurring between 1997 and 2002 consists of 45,985 first births to mothers with at least one sister or female cousin.

Table 1 shows that the family peer group consists of on average 3.074 maternal cousins, 3.149 paternal cousins, and 0.614 sisters. The second peer group—homogenous neighbors—is larger, with on average 26.924 neighbors living in the same zip code. To give a little information on the size of a zip code, there are on average 3,100 individuals and 1,400 households within this neighborhood, but the relevant group of neighbors (which is defined as the group of mothers living in the same zip code, giving birth to their first child between one and five years earlier than the mother in question, and with the same level of education) is evidently smaller. It is not very common for a mother to live in the same zip code as her family peers (1 percent of mothers) but much more likely to live in the same municipality (23 percent).

Looking at the labor participation of mothers in the year after childbirth, we find that on average mothers work 18.6 hours a week with a variation within family that is only 12 percent of the total variance. This compares to variation within neighbors that is 90 percent of the total variance. The average number of hours worked by

new mothers increases steadily from 18.6 in the year after childbirth to 23.5 hours 7 years after childbirth. On average 77.6 percent of mothers work in the year prior to childbirth, mothers have on average 13.3 years of schooling. Nearly all fathers (97.7 percent) work in the birth year of their first child, and the age of mothers and fathers at the first births is on average 25.8 and 29.3 years, respectively. We control for the month of birth and a set of controls relating to birth outcomes of the child, including an indicator for twins, low birthweight, congenital malformation, and severe deformity, which may drive the labor supply of a mother. These birth indicators are relatively rare events, with 4.8 percent and 0.6 percent of newborns having a low or very low birthweight child, respectively; 4.1 percent and 2.5 percent of newborns having congenital disorders and severe deformity, respectively; and 1.8 percent of births being non-singletons, but they are potential determinants of maternal labor supply, so important controls for labor market participation of new mothers.

All our estimations control for the list of variables reported in Table 1 as well as for a set of dummies for the year and month of birth. We include these dummies to control for the potential bias caused by the measurement error on the working hours (see Appendix A for details) as well as to take account of potential institutional and policy changes.

#### IV. Estimation Results

In Table 2, we report the results for the linear in mean model (see equations (1) and (2)). We report the estimated family (sisters and cousins) peer effect on mothers' weekly hours worked in each of the seven years after the first childbirth, with each column representing the estimated family peer effect in a different post childbirth year. By row, we report three different estimates of the family peer effect: the OLS (ordinary least squares), the 2SLS (two-stage least squares), and the 2SLS with control for the IV at individual level (2SLS Individual IV).<sup>12</sup> We use the same instrumental variable across the seven columns, which is the average across the neighbors of mothers' family peers of the working hours one year after childbirth. More precisely, we take for each cousin (sister), the mean of this variable defined across the set of her homogenous neighbors (i.e., neighbors living in the same postal code area, giving birth between one and five years prior to the family member and with the same level of education), and then we average these means across the mothers' sisters and cousins who gave birth before the mother. The corresponding IV at individual level is defined by taking the average of the worked hours one year after childbirth across the mothers' neighbors who gave birth between one and five years earlier than the mother. In all regressions, we control for the correlated effects by including individual characteristics that are likely to be similar between family members and relevant in explaining mothers' labor supply. In particular we consider the mothers' years of education in level and squared, an indicator for working in the year prior to childbirth, fathers' earnings and work status in the year of childbirth, fathers' and mothers' age at

<sup>12</sup> The OLS and 2SLS estimations are applied to model (1), whereas the 2SLS Individual IV is applied to model (2).

TABLE 2—ESTIMATION RESULTS OF THE FAMILY PEER EFFECTS: FIRST BIRTH

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
OLS	0.540 (0.015)	0.542 (0.013)	0.540 (0.014)	0.534 (0.011)	0.527 (0.012)	0.537 (0.011)	0.529 (0.011)
2SLS	0.639 (0.143)	0.786 (0.131)	0.825 (0.129)	0.846 (0.145)	0.697 (0.131)	0.741 (0.162)	0.557 (0.155)
<i>F</i> -statistic First Stage	47.23	58.43	62.41	31.02	40.31	35.89	39.27
Hausman test <i>p</i> -value	0.49	0.07	0.03	0.03	0.20	0.21	0.86
2SLS individual IV	0.152 (0.196)	0.446 (0.160)	0.400 (0.180)	0.383 (0.196)	0.304 (0.167)	0.344 (0.197)	0.235 (0.201)
<i>F</i> -statistic First Stage	37.07	48.48	52.05	37.52	38.79	27.69	32.57
Hausman test <i>p</i> -value	0.10	0.56	0.48	0.46	0.22	0.35	0.18
Observations	45,985	45,985	45,985	45,985	45,985	45,985	45,985

*Notes:* Standard errors in parentheses are clustered by municipality. OLS (Ordinary Least Squares); 2SLS (two-stage least squares); 2SLS (Individual IV two-stage least squares) controls for the IV at individual level. Regressors include mothers' and fathers' years of education and their squared values, dummies for working during pregnancy, fathers' earnings and work status in the year post childbirth, fathers' and mothers' age and age squared at birth, dummies for low birth weight, for very low birth weight, for congenital malformations and severe deformity, an indicator for multiple births, birth cohort year and month of birth dummies, and family peer means of the same set of covariates. *F*-statistic is the *F*-test for  $H_0$ : instruments have zero coefficients.

the birth of the child and their squares, child health conditions at birth (dummies for low birthweight, for very low birthweight, for congenital malformations and severe deformity), and an indicator for multiple births. We control for potential cohort and seasonality effects by including nine birth cohort year dummies and dummies for the month of birth. We control additionally for the contextual peer effect by including family peer means of the same set of covariates. We allow for correlation in the error terms within municipalities in all regressions and correct the standard errors to take account of this.

The OLS estimates of the family peer effect are very similar across post birth years and suggest that a one hour increase in the mean family peers' hours supplied to the labor market is associated with an increase in mothers' labor supply by about half an hour. However this is not a causal peer effect for two reasons. First, there is a potential upward bias caused by the reflection problem and other potential endogeneity issues caused by omission of variables, which could explain both the mothers' and her family peers hours worked. Second, the coefficient is prone to attenuation bias from measurement error (see Section Appendix A for details) and a negative bias caused by the exclusion of the mother from her family group peers (see Caeyers and Fafchamps 2016).

To correct for the biases caused by endogeneity issues and measurement error inherent in OLS estimation, we report 2SLS estimation results. The 2SLS estimate of the family peer effect increases for all post-birth years and seems to suggest that the OLS estimation is affected by an attenuation bias caused by measurement error, which is larger than the overestimation bias caused by the reflection problem and other potential endogeneity issues. The 2SLS estimation is still potentially biased because of the exclusion issue and of the potential sorting of family peers into similar neighborhoods. Caeyers and Fafchamps (2016) show that the exclusion bias

is negative and converges to zero when the sample size tends to infinity if the peer group size remains small. Because, in our sample, the largest family group has size 32 while the sample size is 45,985, we expect a very small and negligible exclusion bias. On the contrary, we expect the omission of neighborhood characteristics that are similar between the mother and her family peers to lead to an over-estimation bias, which can be substantial if mothers' neighbors and family peers' neighbors have very similar worked hours. Controlling for the average worked hours of the mothers' neighbors, i.e., the individual IV, allows us to eliminate both the biases (see the 2SLS individual IV in Table 2). Because the estimated family peer effects reduce considerably, we infer that the over-estimation bias caused by the sorting of family peers into similar neighborhoods is much larger than the potential negative exclusion bias.

We find no statistically significant peer effect in the year after birth, but strong and significant peer effects for the following years ranging between 0.30–0.45. The effect is strongest at two years after childbirth, whereafter statistical significance along with magnitude declines across the years. This implies that an increase in mean working hours of the mothers' family peers by one hour leads the mother to raise her hours by 18–27 minutes. The exception is the family peer effect at seven years after childbirth, which is not statistically significantly different to zero. Nevertheless, because the family peer effects are not very precisely estimated, we cannot conclude that there is a systematic difference of the peer effect on mothers' labor supply seven years after childbirth.

We compute Hausman tests to check the assumption of equality between the coefficients estimated using the 2SLS individual IV estimation and OLS estimation controlling for the individual IV, and we do not reject the equality assumption at standard levels of significance (see *p*-values in Table 2). If we assume that the exclusion bias be insignificant because of our large sample size, then differences between the two estimations are caused by the fact that the OLS estimation is biased by measurement error and endogeneity issues (in particular by the reflection and omitted variables issues). Therefore the Hausman test results suggest that the attenuation bias caused by measurement error is of equal magnitude but opposite sign compared with endogeneity biases. The *F*-tests for the significance of the instrument reported at the bottom of Table 2 suggest that our instrumental variable is strong and statistically significant.

We apply the 2SLS Individual IV estimation for all our further regression analysis because the measurement error and endogeneity biases do not necessarily always cancel each other. We consider the 2SLS Individual IV estimation results reported in Table 2 as our preferred results and the benchmark against which we compare any further estimation. The full regression results for the 2SLS Individual IV estimation are reported in Appendix Table A1 (split in two parts, part A and part B) for the second-stage estimation and in Appendix Table A2 for the first-stage estimation.

To summarize, an hour increase in the mean labor market participation of mothers' family peers is associated with an increase in hours worked by the mother of between 18–27 minutes once we control for measurement error, unobserved neighborhood characteristics, the reflection issue and a potential exclusion bias.

## V. What Explains the Family Peer Effect?

In this section, we assess the importance of different channels that drive the family peer effect on mothers' labor decisions. In Section VA, we examine whether the family peer effect on mothers' worked hours is driven mainly by a peer effect on mothers' earnings power. In Section VB, we compare the family peer effect at the intensive and extensive margins. For this, we assess whether the effect of the family peers on the mothers labor market decisions come mostly through her participation decisions rather than through her decision about how many hours to work. In Section VC, we estimate the neighborhood peer effect in order to compare our estimates to the literature on the influence of peers on mothers' labor supply decisions. In Section VD, we give some magnitude to the family peer effect by calculating the social multiplier effect.

### A. Time and Money Investments

When a mother with young children makes a decision about whether to work or stay at home, she faces a trade-off. On the one hand, increasing hours worked may be a concern for a mother because of the potential constraints imposed on the time a mother can spend with her child. On the other hand, reducing hours worked can also be a concern because of the related reduction in earnings and increased constraints imposed on family consumption and monetary investments in the child.<sup>13</sup> The literature has found that time investments of parents are highest in the early child neighborhood and falling across age (Del Boca, Monfardini, and Nicoletti 2012; Guryan, Hurst, and Kearney 2008; Zick and Bryant 1996) while financial investments tend to increase as children age (Kornrich and Furstenberg 2013 show that expenditure in child education is flat between years 0–2 but increasing thereafter). For this reason mothers may be influenced by their family peers through time spent with their child and through increased earnings, and this influence may vary across child age.

We explore these two channels by analyzing how the mothers' hours worked respond to the mean earnings of her family peers. In Table 3, we report the effect of the average *earnings* across family peers on mothers' hours worked, estimated using a 2SLS with individual IV. We find that this earnings effect is not statistically different from zero in the first three years after childbirth, while it becomes significant in the fourth, fifth, and sixth year after childbirth. To give some idea of magnitude, family earnings, deflated to 2000, have been standardized to have a mean of zero and a standard deviation of one. The results show that a standard deviation increase in the family's earnings four years after birth (which equates to approximately 18,000 Norwegian Krone or US\$2,000) leads the mother to increase her hours worked by 3.6 hours. Five years and six years after birth a standard deviation change in the family peer's earnings raises the mothers' hours by 2.9 and 2.3 hours, respectively.

The lack of statistically significant peer effect in earnings in the early years suggest that women with very young children are not concerned with the financial

<sup>13</sup> Models of parents making investment decisions which drive child human capital include Bernal (2008), Cunha and Heckman (2007), Cunha et al. (2010), and Carneiro et al. (2015).



TABLE 3—EFFECT OF THE AVERAGE EARNINGS OF FAMILY PEERS ON MOTHERS' HOURS WORKED

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
2SLS individual IV	0.950 (1.885)	2.252 (1.863)	2.089 (1.441)	3.567 (1.443)	2.864 (1.144)	2.339 (1.083)	1.500 (1.141)
<i>F</i> -statistic First Stage	229.50	168.10	195.30	178.80	190.50	156.70	177.10
Hausman test <i>p</i> -value	0.11	0.21	0.09	0.43	0.16	0.05	0.01
Observations	45,984	45,984	45,984	45,984	45,984	45,984	45,984

Notes: Standard errors in parentheses are clustered by municipality. Earnings are measured standardized to have mean zero and variance one. 2SLS Individual IV is the two-stage least squares that controls for the individual IV. The regressors are the same as in Table 3. *F*-statistic is the *F*-test for  $H_0$ : instruments have zero coefficients.

investments of their family peers but with time investments of mothers in their children. On the contrary, once the child is in its fourth year, the earning consequences become relevant for mothers and they begin to be influenced by the earnings of their peers. This finding is in line with the literature that suggests the time investments are more important for very young children and financial investments begin to matter more later in life.

B. *Intensive and Extensive Margins*

We show in Figure 1 that in recent years, a substantial shift in female labor supply has come through a change in hours worked. We aim now to provide evidence that the family peer group influences the mothers' decisions through the intensive margin, rather than through a participation decision. In Table 4, we analyze how important peers are in the decision to return to work versus stay at home. We report the results of the 2SLS Individual IV estimation of the linear probability model for mothers' labor participation using the same explanatory variables and instruments as in our main estimation. While in Table 2 we find that an increase in the mothers' family peers average hours worked leads to an increase in the mothers' worked hours, in Table 4 we find no statistically significant effect on the mothers' labor participation. Therefore we conclude that the relevant effect of family peers is at the intensive, rather than the extensive margin of mothers' labor supply.<sup>14</sup>

C. *Neighborhood Peer Effect*

There are no studies that have estimated the causal effects of family peers on mothers' labor supply but, as noted in the introduction, there are two papers that have focused on causal neighborhood effects on women's labor participation, which are Maurin and Moschion (2009) and Mota, Patacchini, and Rosenthal (2016).<sup>15</sup>

<sup>14</sup> We also regressed the family peers' participation on the mothers' labor participation. With the exception of two years after childbirth, there was no significant family peer effect of participation. Note that between 3–7 years after birth the *F*-statistic falls to below 10, which again suggests that peers do not influence the participation decision of mothers in this period.

<sup>15</sup> There are some studies that look at the association in labor participation decisions across family peers, but their results do not have a causal interpretation (see Neumark and Postlewaite (1998) for the effect of sister-in-law's

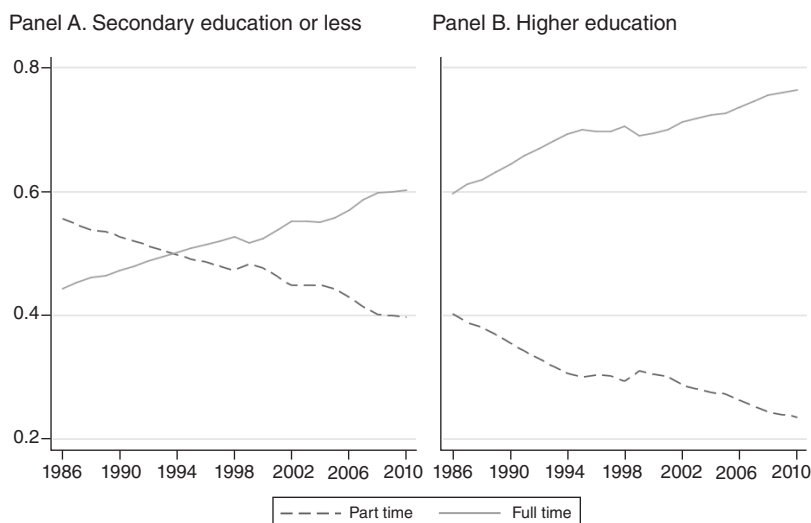


FIGURE 1. MOTHERS' LABOR SUPPLY

Note: Authors' own computation using Norwegian register data.

TABLE 4—FAMILY PEER EFFECT ON MOTHERS' LABOR PARTICIPATION

Years post-childbirth	Mothers' participation						
	1	2	3	4	5	6	7
Family peers' hours	−0.003 (0.006)	0.005 (0.005)	0.007 (0.005)	0.004 (0.006)	0.002 (0.005)	−0.002 (0.005)	−0.003 (0.006)
<i>F</i> -statistic First Stage	37.07	48.48	52.05	37.52	38.79	27.69	32.57
Hausman test <i>p</i> -value	0.03	0.12	0.26	0.22	0.09	0.02	0.03
Observations	45,985	45,985	45,985	45,985	45,985	45,985	45,985

Notes: Standard errors in parentheses are clustered by municipality. 2SLS Individual IV is the two-stage least squares, which controls for the individual IV. The regressors are the same as in Table 3. *F*-statistic is the *F*-test for  $H_0$ : instruments have zero coefficients.

To compare to these papers, we now adapt our identification strategy to estimate the neighborhood peer effect on the mothers' working hours. We still estimate equation (2), but we exchange the roles of the neighbors and family peers and consider an instrumental variable estimation. The instrument therefore is the average hours worked of the (homogenous) neighbors' family peers.<sup>16</sup> Again we control for the individual IV, which in this case is the mean hours worked by the mothers' family, excluding the mother (2SLS Individual IV).

Results are presented in Table 5, where we report the 2SLS Individual IV. For one hour increase in the average worked hours of the mothers' neighbors, the mother increases her hours by between 2 and 17 minutes. Nevertheless, the peer effect is

employment on a woman's own employment probability; Del Boca, Locatelli, and Pasqua (2000), for the effects of work status of the mother-in-law and of the mother on a woman's own employment; and Fernández, Fogli, and Olivetti (2004) for the effect of having a mother-in-law who works on the probability of own (female) work).

<sup>16</sup> Neighborhood peers are defined as those giving birth between 1–5 years before the mother, with the same level of education.

TABLE 5—NEIGHBORHOOD PEER EFFECTS

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
<i>2SLS Individual IV</i>							
Neighbors effect	0.032 (0.023)	0.058 (0.050)	0.167 (0.055)	0.177 (0.077)	0.288 (0.079)	0.134 (0.084)	0.070 (0.104)
<i>F</i> -statistic First Stage	711.60	1,229.00	583.40	295.40	325.60	284.20	272.30
Hausman test <i>p</i> -value	0.23	0.40	0.18	0.22	0.01	0.54	0.89
Observations	45,526	45,526	45,526	45,526	45,526	45,526	45,526

Notes: Standard errors in parentheses are clustered by municipality. 2SLS Individual IV is the two-stage least squares, which controls for the individual IV. Regressors are the same as in Table 3. *F*-statistic is the *F*-test for  $H_0$ : instruments have zero coefficients.

statistically significant at the 5 percent level, only between 3–5 years after childbirth. The instrument is highly significant (see *F*-tests first stage reported in Table 5), which suggests that the absence of a significant neighborhood effect for some of the years is not caused by a weak instrument. This seems to suggest the family peers have a stronger effect than neighborhood peers.

Maurin and Moschion (2009) find that a 10 percentage point increase in the percentage of close neighbors participating in the labor market raises individual participation by 6 percentage points. The magnitude of this neighbor effect seems larger than our neighborhood peer effect and more similar in magnitude to our family peer effects estimated using 2SLS Individual IV. In their most robust estimation Mota, Patacchini, and Rosenthal (2016) find that one additional working homogeneous neighbor increases the probability of a woman working by about 4.5 percentage points, one additional non-working homogeneous neighbors decreases her probability by about 9 percentage points, whereas the labor participation of non-homogeneous neighbors do not have any significant effect. These effects seem smaller than in Maurin and Moschion (2009) and perhaps more in line with our estimates.

#### D. How Important Is the Family Peer Effect?

Whether the labor supply decisions of a mother affect those of her family members is interesting from a policy perspective because the direct effect of any policy aiming at raising labor hours of mothers, such as the US Family and Medical Leave Act, is likely to be amplified through the indirect effect of peers influence. We now provide a calculation of the multiplier effect using the results in Table 2. If the family peer effect is a source of social interaction, we expect to find a multiplier greater than one. Imagine a policy that leads to a one weekly hour increase for the targeted mother. Through the family peer effect, the policy would increase also hours worked by her sisters and cousins. We calculate the multiplier effect as  $\frac{1}{1-\hat{\rho}}$ , where  $\hat{\rho}$  is an estimate of  $\rho$  defined in equation (2) and take the mean multiplier across the seven estimates. The mean multiplier effect is 1.5, which means that if the direct effect of the policy is to increase hours worked in a week by 1, the total effect including the social multiplier is 1.5 hours.

The dramatic rise in female labor force participation that took place from the 1960s onward has been explained in the literature by factors including the expansion of female education (Ekstein and Lifshitz 2011) and a reduction in the cost of children (Attanasio, Low, and Sánchez-Marcos 2008, Ekstein and Lifshitz 2011). Any triggering events that raise female labor supply will have an amplified effect through the family peer effect. We extend our calculation of the multiplier effect to examine how a policy to raise the compulsory schooling level of education from 10 years to 11 (or from age 16 to 17) raises the hours worked by women. Note that we use this example as an illustration of how the social multiplier works to spread the effect of a policy targeting mothers' labor supply. The true social multiplier effect would be applied to a causal estimate of education on mothers' hours worked. In our model, mothers hours worked are affected by her own education (Table A1, part A) and that of her family peers (Table A1, part B) although as only the former are generally statistically significant we focus on these coefficients to estimate the total effect on hours worked from the policy change. The direct effect of an increase in mothers' education by 1 year, assuming she had the compulsory 10 years of schooling is to raise her hours by 1.5 hours.<sup>17</sup> Adding in the multiplier through the family peer effect (multiplying the direct effect of education by the mean multiplier of 1.5), the total effect of the education expansion policy is to raise hours by between 1.8 hours, which is 48 percent of the direct effect.

Another metric of the importance of the family peer effect in explaining labor supply decisions of the mother, is the proportion of the variation in hours explained by the family peer effect, at each of the one–seven years after birth. The family peer effect 2 years after birth explains 14.7 percent of the variation in hours after 2 years, and this proportion falls steadily across the years so that 11.9 percent, 10.9 percent, 7 percent, 9 percent, and 4.2 percent of the variation in hours 3–7 years after birth is explained by the family peer effect, respectively.<sup>18</sup>

In summary, the family peer effect is an important source of social interaction for the hours worked by new mothers. With a multiplier effect larger than one, the family peer effect magnifies the effect of a policy targeting labor market hours of new mothers or raising the years of compulsory schooling. It explains a large proportion of the variation in hours worked, especially between two and four years after birth.

## VI. Robustness and Placebo Checks

In our main specification, we have used the neighbor's hours worked in the year after childbirth, averaged across family peers as an instrument. The instrument is valid if the mother does not interact with her sister or cousin's neighbors. We are unable to directly test this assumption but we provide evidence on the validity of the instrument by including additional instruments and reporting the  $p$ -value for the Hansen overidentification test. The 2SLS individual IV estimation results are

<sup>17</sup> This is calculated for each year after birth as the sum of the coefficient on mother education and the coefficient on mother education squared multiplied by 20. Then we calculate the mean.

<sup>18</sup> This was calculated as the ratio between the variance of the average worked hours multiplied by  $\rho^2$  and the variance in the dependent variable.

TABLE 6—ROBUSTNESS AND PLACEBO CHECKS

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
<i>Panel A. Estimation using multiple IVs</i>							
2SLS Individual IV	0.348 (0.139)	0.549 (0.136)	0.418 (0.156)	0.403 (0.162)	0.339 (0.156)	0.309 (0.178)	0.170 (0.159)
<i>F</i> -statistic First Stage	9.387	11.790	11.910	7.341	9.558	7.711	9.223
Hausman test <i>p</i> -value	0.515	0.459	0.522	0.365	0.735	0.318	0.672
Hausman test <i>p</i> -value	0.558	0.627	0.464	0.277	0.174	0.229	0.052
<i>Panel B. Estimation controlling for interactions between occupations and education</i>							
2SLS Individual IV	0.165 (0.208)	0.387 (0.164)	0.375 (0.178)	0.232 (0.213)	0.202 (0.183)	0.164 (0.225)	0.134 (0.206)
<i>F</i> -statistic First Stage	30.17	39.38	41.43	31.54	29.23	24.58	31.37
Hausman test <i>p</i> -value	0.12	0.35	0.39	0.17	0.10	0.11	0.07
Observations	39,517	39,517	39,517	39,517	39,517	39,517	39,517
<i>Panel C. Controlling for municipality level</i>							
2SLS Individual IV	0.014 (0.207)	0.371 (0.167)	0.328 (0.188)	0.311 (0.207)	0.258 (0.172)	0.291 (0.206)	0.165 (0.212)
<i>F</i> -statistic First Stage	33.04	44.43	48.82	34.51	35.65	24.81	29.23
Hausman test <i>p</i> -value	0.04	0.33	0.32	0.30	0.16	0.26	0.12
Observations	39,517	39,517	39,517	39,517	39,517	39,517	39,517
<i>Panel D. Placebo 1: Random assignment of peers by education, age at birth, working status one year before birth</i>							
% of significant family peer effect	3.8%	3.9%	4.6%	4.0%	4.0%	3.7%	3.9%
<i>Panel E. Placebo 2: Random assignment of peers by year of the child birth</i>							
% of significant family peer effect	4.7%	3.7%	4.4%	3.5%	4.8%	3.4%	3.2%
<i>Panel F. Placebo 3: Effect considering family peers who will become mothers in the future</i>							
2SLS Individual IV	0.253 (0.117)	−3.002 (3.313)	−0.358 (0.202)	−0.054 (0.101)	−0.094 (0.095)	−0.022 (0.084)	−0.080 (0.109)
<i>F</i> -statistic First Stage	70.38	0.95	21.56	41.18	81.56	81.15	74.81
Hausman test <i>p</i> -value	0.08	0.00	0.00	0.00	0.00	0.00	0.00
Observations	51,833	51,833	51,833	51,833	51,833	51,833	51,833

*Notes:* Standard errors in parentheses are clustered by municipality. Peer effects are estimated using the two-stage least squares (2SLS Individual IV). The regressors are the same as Table 3. *F*-statistic first stage is the *F*-test for  $H_0$ : instruments have zero coefficients. Percent of significant family peer effect is percentage of estimated peer effects out of 1,000 cases (1,000 random assignments), which are statistically significantly different from zero.

reported in panel A of Table 6. The IVs are the average across the mothers' family peers of their neighborhood average of hours worked, dummy variables for low birthweight, very low birthweight, congenital malformation, severe deformity, and multiple birth. The *p*-value for the Hansen test is above or equal 0.32, suggesting that our instruments are valid. Note that the *F*-statistics for the first stage significance of the instruments are lower once we combine multiple instruments compared to using just one instrument, and therefore the results of Table 6 are less precisely estimated than in Table 2. However, the magnitude of the estimated family peer effect is in line with Table 2.

Next, we provide further empirical evidence on the validity of our estimation method by considering some robustness and placebo checks.

We start by considering two potential threats to our identification strategy. First, mothers' labor supply decisions might affect labor market outcomes of their family members and their neighbors through general equilibrium effects in the labor market. For example, when a mother (neighbor) gets a job this might be at the expense of others, including their excluded peers. Secondly, the mother may work with her family's neighbors, existing in the same work peer group. We control for these threats by including a set of dummy variables for the mothers' occupation interacted with dummies for the mothers' level of education (see Table 6, panel B). After adding these new dummy variables the peer effects are less precisely estimated, but we still find evidence supporting the presence of a positive family peer effect on mothers' worked hours after childbirth in all years, but statistically significant only in the second and third year after childbirth.

Next, we consider an additional violation of our identification strategy, which is that the mother may have grown up with her family members' neighbors. Imagine a situation where the mother moved away from her childhood neighborhood but her sister did not. Then there may be a direct effect of the family's neighbors on the mother. In panel C of Table 6, we include an additional control that is the average hours worked one year after birth at the municipality level, where we exclude the mother, similar to controlling for a municipality fixed effect. In Norway there are approximately 450 municipalities of a much larger geographical area than neighborhoods. We think that the mother is more likely to meaningfully interact with the neighbors she grew up with if they live currently in the same municipality. Also to the extent that mothers live in the same municipality when they have their child as when growing up, our estimates will be net of the effect of early life neighbors on the mothers' labor supply decisions after birth. The estimates are less precise and slightly lower magnitude to our preferred specification but not statistically different.<sup>19</sup>

Our instrument is constructed at the level of the neighborhood and there may be unobserved heterogeneity through similarities in characteristics of the mothers and of her family's neighbors. To test for this, we run two placebo tests. First, we randomly assign to each mother a fictitious set of relatives with similar characteristics as the true relatives (placebo test 1 in panel D). We divide the sample of mothers into cells, or subgroups, defined by the level of the family's education (below and above the average of 12 years), age at birth (below and above the mean age at birth), and employment status before giving birth (working and non-working one year before the first childbirth). Each family peer of a mother is replaced with the family peer of a woman randomly selected from the subgroup of mothers within the same cell. We then apply the 2SLS estimation with individual IV to produce an estimate of the family peer effect using the observed average worked hours for these fictitious relatives and instrumenting it using the neighbors of these fictitious relatives. We repeat this random allocation of relatives to mothers re-shuffling the mothers within cells 1,000 times and producing 1,000 estimates of the family peer effects. Table 6 (see

<sup>19</sup> Note that a potential worry is the presence of a macroeconomic shock that is common to mothers living in different neighborhoods but the same wider area of a municipality. However, in our main estimation we control for time varying shocks to the neighborhood and therefore also for any common shock to the wider geographical area.



panel C, placebo 1) reports the percentage of cases out of the 1,000 replications in which the family peer effect is found to be statistically significant at the 5 percent level. For each of the seven years after childbirth, the family peer effect is statistically significant in less than 5 percent of replications when using fictitious relatives. Therefore, we conclude that the significant family peer effect found in the paper is not spuriously explained by similarities in the family peers characteristics.

It may be that the family peer effect we estimate is purely picking up a year effect or time trends in hours worked. Similarly to the implementation of the first placebo test we divide the sample of mothers into cells by the year of birth of their child and we randomly reassigned fictitious relatives to mothers by randomly choosing women from the subgroups of mothers with the same year of birth of their child. Again, we use these fictitious relative to estimate the family peer effect using 2SLS estimation with individual IV and repeating this random assignment of family peers within cells 1,000 times. As above in over 95 percent of cases the estimated peer effect using fictitious family peers is not different to zero at 5 percent level of significance and we conclude that our estimation results are not driven by year or time trends effects (see placebo 2 in panel E) Table 6).<sup>20</sup>

We perform also a third placebo test where the family peers of a mother are defined considering sisters and female cousins who will have a child later rather than earlier than the mother. We take sisters and cousins who give birth in the future, and estimate the effect of the average hours worked by these family peers between 1–7 years after childbirth. This should break the causal link and give null effects if there is no influence from family peers who have not yet had a child. As instruments we still use the average of hours worked for the family peers' neighbors who gave birth to their first child between one and five years earlier. The results seem a little erratic but suggest that there is no clear statistically significant positive family peer effect on mothers' hours worked (see placebo 3 panel F Table 6).

We check whether the family peer effect is driven by (i) sisters rather than cousins and (ii) by unobserved shared genetic and family background characteristics. By estimating the peer effect separately for sisters and female cousins, we find a positive and significant peer effects for using both definitions of the family peer group (panels A and B in Appendix Table A3 respectively). By considering the peer effect of the mothers' sisters-in-law and female cousins-in-law, who are not genetically related and who do not share any grand-parent with the mother, we find that the peer effects are still positive and significantly different from zero (see panel C of Appendix Table A3).

In recent years in Norway there have been several reforms with potential consequences for female labor supply: parental leave reforms that expanded the amount of leave taken by mothers and introduced a paternity leave (Cools, Fiva, and Kirkebøen 2015; Dahl, Løken, and Mogstad 2014; Carneiro, Løken, and Salvanes 2015); the lowering of school starting age from seven to six (Finseraas, Hardoy, and Schøne 2015) and universal preschool child care reforms (Havnes and Mogstad 2011a, b; Andresen 2014). Nevertheless, the only policy that was actually introduced during

<sup>20</sup> The percentage of repetitions for which the *F*-statistic in the first stage is greater than 10 is 100 percent in all cases, for the two placebo tests.

our sample period is a child care reform that was passed in 2002. Andresen (2014) describe that the reform that affected mainly 1–2 year olds, which lowered the cost of childcare for parents through subsidies and cheaper fees and invested in pre-school infrastructure. Of our sample children, those born in 2000–2002 may have potentially been affected by this policy as their children would be aged 1–2 during the post-reform period. To see if our results are driven by the policy, we firstly repeated our analysis selecting only the cohorts not affected by the reform and find our results are robust. Second we included the municipality level childcare coverage (measured as the number of childcare spaces as a proportion of the number of pre-school children in the municipality) and its interaction with the family peer effect. We found no significant interaction, suggesting that our results are not confounded by the policy.<sup>21</sup>

Finally we have estimated a Tobit model to allow working hours to have probability mass at zero and the corresponding average partial effect of family peers are reported in Appendix Table A4. These effects are similar to our main estimation results, although slightly less precisely estimated in some regressions.

## VII. Conclusions

By estimating the causal family peer effect on a mother's labor supply decisions after childbirth, we show how the influence of a mother's peers is a relevant mechanism that can amplify the effect of changes affecting women's labor supply. We find that the long-run family peer effect on mothers' decisions to work after the first childbirth is large and statistically significant. An increase in the family peer hours worked by 1 hour raises the mothers' working hours by between 18 and 27 minutes. Such family peer effects would imply a social multiplier of 1.5, meaning that a policy change which causes a direct effect on mothers' labor supply of 1 working hour would be amplified by an additional 0.5 through the indirect effect operating via the influence of family peers. In addition to the pure multiplier effect, the family peer effect will amplify the effect of other policies which affect female labor supply, and we illustrate an example of how this would work with a back of the envelope estimate showing that a reform raising the compulsory schooling age in Norway from 16 to 17 has a social multiplier effect, which is 48 percent of the direct effect of the policy.

While a mother's working hours is influenced significantly by family peers her labor participation decision is not significantly affected by the average working hours of her family peers. In keeping with the literature on parental investments into child human capital, we show that the influence of family peers on mothers' hours worked is explained by concerns about time allocation between family and work from the second year after birth onwards; but as the child ages, concerns about financial investments also become important.

To compare our results with the effect of neighbors on women's labor supply found in previous empirical studies, we also use our strategy in reverse to identify

<sup>21</sup> Results are available on request. Note that childcare availability data exists up to 2004 only.

the effect of neighbors living in the same post code with the same level of education and having giving birth between one and five years earlier than the mother in question. We find some significant effects but smaller than the family peer effects. This indicates that interactions between neighbors are less relevant than between family peers. This may be because mothers are less influenced by their neighbors, or because defining neighborhood peers by mothers living in the same neighborhood with the same education cannot guarantee that the mothers actually interact with other mothers in her postcode.

Finally, our estimation strategy takes account of the reflection problem and endogeneity issues. Nevertheless, to reassure ourselves that our results are not biased, we run a large set of robustness checks to assess (i) the size of the potential bias caused by unobserved shocks for specific occupations and levels of education (such as general equilibrium effects or workplace peer effects) or unobserved shocks to a wider area than the neighborhood; (ii) the validity of our instruments using extra instrumental variables; and (iii) implementing some placebo test where real family peers are replaced with fictitious peers with similar characteristics or with cousins who give birth in the future. These robustness checks suggest that there is no substantial bias in our estimates.

#### APPENDIX A: ESTIMATION IN PRESENCE OF MEASUREMENT ERRORS

In our application, we consider the dependent variable  $y_{ir}$  the number of weekly hours worked by a mother in each of the seven years after childbirth. These variables are subject to measurement error. This is because, for all mothers, we observe their working hours in November of the considered year after their childbirth. This implies that the number of hours worked  $\Delta$  years after childbirth by women who gave birth in January of the year  $t$  is observed in November of the year  $(t + \Delta)$ , i.e.,  $[12\Delta + 10]$  months after childbirth, while for women giving birth in December of the year  $t$  we observe their labor supply only  $[12\Delta - 1]$  months after childbirth. Henceforth, we define our outcome variable as the mothers' working hours  $\Delta$  years and 6 months after childbirth, where  $\Delta = 1, \dots, 7$ . This implies that the working hours for women who give birth in June of the year  $t$  is correct, but the working hours for women who do not give birth in June will be subject to measurement error and will be probably overestimated for women giving birth before June and underestimated for women giving birth after June. This is especially true for the first years after childbirth, where female labor supply is subject to more change than in later years.

Furthermore, we do not observe the exact number of hours worked, but we know whether the mother works 0, between 1 and 19, 20 and 29, or 30 or more hours per week. By rounding the working hours to 0 for non-working mothers and to 10, 24.5, and 40 for working mothers, we can use this "rounded" variable and quantify and compare differences between mothers in term of hours.

The measurement errors caused by the rounding and by the month of observation affect not only the dependent variables  $y_{ir}$ , but also the corresponding average of the peers (cousins and siblings),  $\bar{y}_{F,i}$ . We do not have any reason to believe that such

measurement errors be correlated with any of observed and unobserved variables in our model. For this reason, in the following we assume that  $y_{ir}$  follows the model

$$(3) \quad y_{ir} = y_{ir}^T + \mathbf{d}_{ir}\boldsymbol{\eta} + e_{ir},$$

where  $y_{ir}^T$  is the true working hours,  $d_{ir}$  is a row vector of 12 dummy variables indicating the month of birth of the child,  $\boldsymbol{\eta}$  is the column vector of corresponding coefficients, and  $e_{ir}$  is a classical measurement error, which is independently and identically distributed across individuals, independent of the true value  $y_{ir}^T$  and independent of the explanatory variables and error term in our model of interest. Under this modified classical measurement error model, the error on  $y_{ir}$  does not cause any inconsistency as long as we control for the effect of month of birth.

Let us now consider the family peers average of the outcome variable

$$(4) \quad \bar{y}_{F,i} = \frac{\sum_{j \in P_i} y_{jr}}{n_{Fi}} = \bar{y}_r^{T(i)} + \bar{\mathbf{d}}_r^{(i)}\boldsymbol{\eta} + \bar{e}_r^{(i)},$$

where  $\bar{y}_r^{T(i)} = \frac{\sum_{j \in P_i} y_{jr}^T}{n_{Fi}}$ ,  $\bar{\mathbf{d}}_r^{(i)} = \frac{\sum_{j \in P_i} d_{jr}}{n_{Fi}}$  and  $\bar{e}_r^{(i)} = \frac{\sum_{j \in P_i} e_{jr}}{n_{Fi}}$  are the averages across family peers excluding the mother  $i$  of the true working hours, of the vector of dummy variables for the month of birth and of the measurement error. The terms  $\bar{e}_r^{(i)}$  and  $e_{ir}$  are independent because  $e_{ir}$  is independently distributed across mothers and  $\bar{e}_r^{(i)}$  is computed excluding the mother  $i$  herself. Under this modified classical measurement error model for  $\bar{y}_{F,i}$  the consequence of the measurement error is simply an attenuation bias for the ordinary least square estimation of the main regression model (2) as long as we control for month of birth dummies averaged across the family peers. Furthermore, this attenuation bias tends to cancel when either the peer group size increases to infinity so that  $\bar{e}_r^{(i)}$  will tend to zero, or when we use our instrumental variable estimation because our instruments are either free of measurement error or with a measurement error which is independent of the family average measurement error  $\bar{e}_r^{(i)}$ .

In conclusion, measurement errors for the hours worked do not cause any inconsistency for our two-stage least squares estimation, but it can cause some increase in the standard errors. We expect the measurement errors  $e_{ir}$  and  $\bar{e}_r^{(i)}$  to be more relevant in the first years after childbirth when most of the mothers have not yet reverted back to their standard hours of work.

## APPENDIX B: ADDITIONAL TABLES

TABLE A1—FULL SECOND-STAGE RESULTS OF TABLE 2 (*Part A*)

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
<i>Endogenous effect of family peers</i>							
Average working hours of family peers	0.152 (0.196)	0.446 (0.160)	0.400 (0.180)	0.383 (0.196)	0.304 (0.167)	0.344 (0.197)	0.235 (0.201)
<i>Effect of individual covariates</i>							
Neighborhood mean hours	0.073 (0.016)	0.060 (0.016)	0.072 (0.016)	0.064 (0.013)	0.060 (0.013)	0.052 (0.013)	0.041 (0.013)
Mother years of schooling	2.104 (0.453)	1.846 (0.403)	1.724 (0.457)	1.492 (0.424)	2.384 (0.461)	3.006 (0.529)	3.673 (0.471)
Mother schooling squared	-0.061 (0.016)	-0.044 (0.015)	-0.043 (0.017)	-0.028 (0.015)	-0.055 (0.017)	-0.075 (0.019)	-0.093 (0.017)
Mother works year prior to birth	9.462 (0.336)	7.023 (0.284)	6.052 (0.287)	5.620 (0.286)	5.049 (0.275)	4.576 (0.255)	4.704 (0.274)
Father earnings	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)
Father works year post-childbirth	0.479 (0.443)	2.276 (0.469)	1.321 (0.464)	2.177 (0.473)	2.220 (0.509)	2.112 (0.536)	1.661 (0.537)
Mother age at birth	2.857 (0.228)	2.550 (0.211)	2.141 (0.231)	2.104 (0.191)	2.090 (0.204)	1.630 (0.219)	1.399 (0.217)
Mother age at birth squared	-0.041 (0.004)	-0.035 (0.004)	-0.028 (0.004)	-0.029 (0.004)	-0.029 (0.004)	-0.021 (0.004)	-0.018 (0.004)
Father age at birth	0.727 (0.154)	0.483 (0.204)	0.260 (0.135)	-0.038 (0.135)	-0.052 (0.154)	0.153 (0.156)	0.109 (0.127)
Father age at birth squared	-0.012 (0.002)	-0.009 (0.003)	-0.005 (0.002)	-0.000 (0.002)	-0.000 (0.002)	-0.003 (0.002)	-0.003 (0.002)
Low birth weight	-0.247 (0.446)	-0.126 (0.463)	-0.153 (0.392)	0.459 (0.404)	0.334 (0.404)	0.055 (0.417)	0.150 (0.417)
Very low birth weight	-2.167 (1.152)	-0.570 (1.167)	0.165 (1.101)	-1.272 (1.217)	-0.527 (1.116)	-0.579 (1.109)	0.463 (1.185)
Congenital problems	0.707 (0.835)	-0.993 (0.776)	0.507 (0.703)	0.248 (0.669)	-0.260 (0.639)	-0.140 (0.650)	-0.052 (0.679)
Severe deformity	-0.922 (0.972)	0.383 (0.817)	-0.647 (0.733)	-0.982 (0.766)	-0.410 (0.788)	0.020 (0.816)	-0.239 (0.871)
Multiple births	-4.306 (0.635)	-3.241 (0.608)	-0.389 (0.822)	0.314 (0.693)	0.339 (0.680)	0.313 (0.671)	0.503 (0.702)

Notes: Robust standard errors are in parentheses. Results are for the two-stage least squares estimation that controls for the individual IV. Year and month of birth dummies and their averages across family peers are included.

TABLE A1—FULL SECOND-STAGE RESULTS OF TABLE 2 (*Part B*)

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
<i>Family peers average</i>	<i>Exogenous peer effect</i>						
Mother years of schooling	−0.128 (0.430)	0.165 (0.368)	−0.214 (0.389)	−0.448 (0.389)	−0.084 (0.364)	−0.218 (0.477)	0.226 (0.412)
Mother schooling squared	0.005 (0.016)	−0.015 (0.014)	0.002 (0.015)	0.008 (0.016)	−0.005 (0.014)	−0.004 (0.017)	−0.015 (0.015)
Mother works year prior to birth	−0.914 (1.849)	−2.437 (1.241)	−1.817 (1.147)	−1.764 (1.120)	−1.146 (0.853)	−1.361 (0.983)	−0.784 (0.933)
Father earnings	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	−0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)
Father works year post-childbirth	0.194 (0.679)	−0.776 (0.566)	0.564 (0.502)	0.133 (0.533)	−0.445 (0.617)	−1.067 (0.703)	0.594 (0.690)
Mother age at birth	−0.039 (0.426)	−0.732 (0.374)	−0.678 (0.411)	−0.647 (0.443)	−0.459 (0.349)	−0.201 (0.383)	−0.243 (0.355)
Mother age at birth squared	−0.000 (0.006)	0.009 (0.005)	0.008 (0.006)	0.008 (0.006)	0.006 (0.005)	0.001 (0.006)	0.003 (0.005)
Father age at birth	−0.211 (0.161)	−0.140 (0.186)	−0.053 (0.148)	0.180 (0.167)	0.276 (0.148)	0.145 (0.151)	0.022 (0.154)
Father age at birth squared	0.003 (0.003)	0.003 (0.003)	0.001 (0.002)	−0.002 (0.003)	−0.004 (0.002)	−0.002 (0.002)	−0.000 (0.002)
Low birth weight	−0.324 (0.525)	−0.270 (0.466)	0.221 (0.452)	−0.330 (0.482)	−0.668 (0.482)	−0.538 (0.622)	−0.489 (0.537)
Very low birth weight	2.131 (1.269)	−0.093 (1.522)	−1.383 (1.314)	0.370 (1.417)	0.583 (1.264)	0.242 (1.489)	−1.894 (1.452)
Congenital problems	−1.765 (0.932)	0.793 (0.970)	−1.011 (0.783)	0.401 (0.710)	0.459 (0.743)	−0.615 (0.873)	−1.506 (0.826)
Severe deformity	1.714 (0.982)	−0.145 (1.048)	0.577 (1.007)	−0.335 (0.978)	−0.051 (0.987)	0.691 (1.104)	2.102 (1.009)
Multiple births	0.341 (1.111)	1.554 (1.020)	0.190 (1.000)	−0.357 (0.805)	0.106 (0.753)	0.023 (0.739)	−0.131 (0.896)
Observations	45,985	45,985	45,985	45,985	45,985	45,985	45,985
<i>F</i> -statistic First Stage	37.07	48.48	52.05	37.52	38.79	27.69	32.57
Hausman test <i>p</i> -value	0.10	0.56	0.48	0.46	0.22	0.35	0.18

*Notes:* Robust standard errors are in parentheses. Results are for the two-stage least squares estimation that controls for the individual IV. Year and month of birth dummies and their averages across family peers are included.



TABLE A2—FULL FIRST-STAGE RESULTS OF TABLE 2

Years post-childbirth	Family peers' average working hours						
	1	2	3	4	5	6	7
<i>Individual variable</i>	Effect of individual covariates						
Neighborhood hours	0.010 (0.010)	0.012 (0.010)	0.013 (0.009)	0.004 (0.011)	0.002 (0.010)	0.004 (0.011)	0.005 (0.009)
Mother schooling	1.196 (0.356)	1.175 (0.350)	0.612 (0.308)	0.272 (0.329)	1.433 (0.344)	1.180 (0.296)	1.186 (0.332)
Mother schooling squared	-0.044 (0.013)	-0.040 (0.013)	-0.019 (0.012)	-0.007 (0.012)	-0.051 (0.013)	-0.042 (0.011)	-0.041 (0.012)
Mother works year prior to birth	0.619 (0.161)	0.645 (0.164)	0.716 (0.164)	0.594 (0.162)	0.666 (0.165)	0.385 (0.168)	0.704 (0.170)
Father earnings	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)
Father work status	-0.107 (0.412)	0.761 (0.383)	0.511 (0.484)	0.223 (0.448)	0.171 (0.430)	-0.026 (0.513)	0.606 (0.461)
Mother age at birth	0.629 (0.153)	0.465 (0.168)	0.403 (0.155)	0.260 (0.166)	0.148 (0.163)	0.337 (0.155)	0.295 (0.167)
Mother age squared	-0.012 (0.003)	-0.009 (0.003)	-0.007 (0.003)	-0.006 (0.003)	-0.003 (0.003)	-0.006 (0.003)	-0.006 (0.003)
Father age at birth	0.178 (0.109)	0.277 (0.103)	0.101 (0.099)	0.135 (0.099)	0.190 (0.092)	0.201 (0.111)	0.008 (0.108)
Father age squared	-0.002 (0.002)	-0.004 (0.002)	-0.002 (0.001)	-0.002 (0.001)	-0.003 (0.001)	-0.003 (0.002)	0.000 (0.002)
Low birth weight	-0.130 (0.312)	0.728 (0.334)	0.255 (0.364)	-0.148 (0.367)	-0.127 (0.347)	-0.107 (0.367)	-0.163 (0.375)
Very low birth weight	-0.660 (1.055)	-0.628 (0.994)	-0.348 (0.818)	0.402 (0.883)	-0.250 (0.829)	-0.141 (0.873)	0.055 (0.963)
Congenital problems	0.451 (0.530)	0.443 (0.716)	0.483 (0.629)	0.291 (0.511)	0.207 (0.591)	0.439 (0.635)	-0.687 (0.712)
Severe deformity	-0.635 (0.632)	-0.320 (0.831)	-0.264 (0.734)	-0.348 (0.614)	-0.417 (0.793)	-1.169 (0.841)	0.714 (0.872)
Multiple births	0.157 (0.582)	-0.139 (0.479)	1.106 (0.497)	0.517 (0.520)	1.212 (0.530)	0.826 (0.503)	1.221 (0.524)
<i>Family peers' average</i>	Exogenous peer effect						
Mother schooling	-0.307 (0.514)	0.116 (0.501)	-0.092 (0.425)	-0.194 (0.394)	-0.056 (0.377)	0.949 (0.407)	0.916 (0.344)
Mother schooling squared	0.026 (0.019)	0.013 (0.019)	0.019 (0.016)	0.032 (0.015)	0.033 (0.014)	-0.001 (0.015)	0.004 (0.013)
Mother works year prior to birth	9.392 (0.232)	7.623 (0.221)	6.231 (0.234)	5.726 (0.226)	5.037 (0.257)	4.730 (0.234)	4.451 (0.248)
Father earnings	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)
Father work status	0.209 (0.471)	0.996 (0.436)	0.862 (0.393)	0.847 (0.469)	1.564 (0.529)	2.349 (0.603)	2.322 (0.617)
Father age at birth	2.105 (0.200)	2.128 (0.213)	1.904 (0.196)	1.806 (0.196)	1.837 (0.215)	1.345 (0.206)	1.186 (0.197)
Mother age at birth	-0.026 (0.004)	-0.026 (0.004)	-0.024 (0.004)	-0.022 (0.004)	-0.023 (0.004)	-0.016 (0.004)	-0.014 (0.004)
Mother age squared	0.224 (0.139)	0.159 (0.161)	0.109 (0.146)	-0.103 (0.128)	-0.212 (0.140)	-0.189 (0.161)	-0.101 (0.141)
Father age squared	-0.005 (0.002)	-0.005 (0.003)	-0.003 (0.002)	-0.000 (0.002)	0.001 (0.002)	0.002 (0.003)	-0.000 (0.002)
Low birth weight	0.199 (0.461)	-0.403 (0.468)	-0.849 (0.495)	-0.805 (0.485)	-0.686 (0.477)	-1.083 (0.525)	-0.787 (0.528)
Very low birth weight	0.120 (1.181)	0.876 (1.419)	1.879 (1.642)	2.714 (1.494)	1.420 (1.340)	2.792 (1.395)	1.201 (1.264)
Congenital problems	0.574 (0.713)	-0.045 (0.848)	-0.412 (0.816)	-0.374 (0.834)	0.488 (0.784)	0.550 (0.815)	0.529 (0.854)
Severe deformity	-0.039 (0.896)	-0.450 (0.988)	-0.232 (0.978)	0.179 (0.989)	-0.398 (0.983)	-0.192 (1.031)	-0.409 (0.996)
Multiple births	-4.256 (0.733)	-3.870 (0.812)	-1.824 (0.787)	-0.323 (0.740)	-0.554 (0.779)	-0.333 (0.925)	-0.639 (0.841)
<i>Instrumental variables</i>	Effect of the neighbors of family peers' characteristics						
Hours	0.074 (0.012)	0.087 (0.012)	0.082 (0.011)	0.071 (0.012)	0.080 (0.013)	0.067 (0.013)	0.065 (0.011)

Notes: Robust standard errors are in parentheses. Results are for the first-stage of the 2SLS estimation that controls for the individual IV. Year and month of birth dummies and their averages across family peers are included.

TABLE A3—PEER EFFECTS USING DIFFERENT DEFINITIONS OF PEERS GROUPS

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
<i>Panel A. Peer effect considering only female cousins</i>							
2SLS Individual IV	0.170 (0.250)	0.427 (0.203)	0.409 (0.192)	0.552 (0.207)	0.391 (0.168)	0.259 (0.228)	0.189 (0.226)
<i>F</i> -statistic First Stage	25.60	32.70	45.96	32.01	37.23	24.22	26.43
Hausman test <i>p</i> -value	0.38	0.96	0.93	0.51	0.90	0.47	0.35
Observations	42,825	42,825	42,825	42,825	42,825	42,825	42,825
<i>Panel B. Peer effect considering only sisters</i>							
2SLS Individual IV	1.130 (0.586)	0.733 (0.395)	0.710 (0.353)	0.197 (0.223)	0.434 (0.307)	0.642 (0.321)	0.404 (0.220)
<i>F</i> -statistic First Stage	6.03	15.26	13.37	23.38	7.80	8.50	16.35
Hausman test <i>p</i> -value	0.02	0.07	0.03	0.52	0.27	0.05	0.16
Observations	45,985	45,985	45,985	45,985	45,985	45,985	45,985
<i>Panel C. Peer effect considering sisters-in-law and cousins-in-law</i>							
2SLS Individual IV	0.377 (0.208)	0.606 (0.227)	0.491 (0.191)	0.587 (0.199)	0.425 (0.216)	0.424 (0.242)	0.377 (0.208)
<i>F</i> -statistic First Stage	36.99	24.93	32.61	31.05	22.01	20.01	36.99
Hausman test <i>p</i> -value	0.42	0.86	0.71	0.91	0.55	0.59	0.42
Observations	37,373	37,373	37,373	37,373	37,373	37,373	37,373

Notes: Robust standard errors are in parentheses. Results are for the two-stage least squares estimation, which controls for the individual IV. Year and month of birth dummies and their averages across family peers are included.

TABLE A4—TOBIT INSTRUMENTAL VARIABLES ESTIMATION

Years post-childbirth	Mothers' working hours						
	1	2	3	4	5	6	7
2SLS Individual IV	−0.019 (0.213)	0.492 (0.244)	0.482 (0.268)	0.426 (0.294)	0.305 (0.234)	0.255 (0.265)	0.141 (0.264)
<i>F</i> -statistic First Stage	37.09	52.56	55.57	35.01	37.87	25.56	34.92
Observations	45,985	45,985	45,985	45,985	45,985	45,985	45,985

Notes: Results are for the two-stage least squares estimation, which controls for the individual IV. Year and month of birth dummies and their averages across family peers are included. Marginal effects reported.

## REFERENCES

- Adermon, Adrian.** 2013. "Sibling Spillover in Education: Causal Estimates from a Natural Experiment." In *Essays on the Transmission of Human Capital and the Impact of Technological Change*. PhD diss. Uppsala University.
- Akerlof, George A., and Rachel E. Kranton.** 2000. "Economics and Identity." *Quarterly Journal of Economics* 115 (3): 715–53.
- Altonji, Joseph G., Sarah Cattan, and Iain Ware.** 2017. "Identifying Sibling Influence on Teenage Substance Use." *Journal of Human Resources* 52 (1): 1–47.
- Andresen, Martin Eckhoff.** 2014. "Women and Children First? Labor Market Effects of Universal Child Care for Toddlers." Paper presented at Careers, Wages, and Women Workshop, Norwegian School of Economics (NHH), Bergen, November 10.
- Aparicio-Fenoll, Ainhoa, and Veruska Oppedisano.** 2016. "Should I stay or should I go? Sibling effects in household formation." *Review of Economics of the Household* 14 (4): 1007–27.
- Attanasio, Orazio, Hamish Low, and Virginia Sánchez-Marcos.** 2008. "Explaining Changes in Female Labor Supply in a Life-Cycle Model." *American Economic Review* 98 (4): 1517–52.
- Bernal, Raquel.** 2008. "The Effect of Maternal Employment and Child Care on Children's Cognitive Development." *International Economic Review* 49 (4): 1173–1209.

- Bernal, Raquel, and Michael P. Keane.** 2011. "Child Care Choices and Children's Cognitive Achievement: The Case of Single Mothers." *Journal of Labor Economics* 29 (3): 459–512.
- Blau, Francine D., and Lawrence M. Kahn.** 2013. "Female Labor Supply: Why Is the US Falling Behind?" *American Economic Review* 103 (3): 251–56.
- Bramoullé, Yann, Habiba Djebbari, and Bernard Fortin.** 2009. "Identification of peer effects through social networks." *Journal of Econometrics* 150 (1): 41–55.
- Caeyers, Bet, and Marcel Fafchamps.** 2016. "Exclusion Bias in the Estimation of Peer Effects." National Bureau of Economic Research (NBER) Working Paper 22565.
- Calvo-Armengol, Antoni, Eleonora Patacchini, and Yves Zenou.** 2009. "Peer Effects and Social Networks in Education." *Review of Economic Studies* 76 (4): 1239–67.
- Carneiro, Pedro, Katrine V. Løken, and Kjell G. Salvanes.** 2015. "A Flying Start? Maternity Leave Benefits and Long-Run Outcomes of Children." *Journal of Political Economy* 123 (2): 365–412.
- Carneiro, Pedro, Italo Lopez Garcia, Kjell G. Salvanes, and Emma Tominey.** 2015. "Intergenerational Mobility and the Timing of Parental Income." Institute for the Study of Labor (IZA) Discussion Paper 9479.
- Chen, Xi.** 2014. "Spatial Identification of Stigma Behavior through Social Networks: Peer Effects on Paid Blood Plasma Donation." [http://conference.iza.org/conference\\_files/riskonomics2014/chen\\_x9262.pdf](http://conference.iza.org/conference_files/riskonomics2014/chen_x9262.pdf).
- Cools, Sara, Jon H. Fiva, and Lars J. Kirkeboen.** 2015. "Causal Effects of Paternity Leave on Children and Parents." *Scandinavian Journal of Economics* 117 (3): 801–28.
- Cunha, Flavio, and James Heckman.** 2007. "The Technology of Skill Formation." *American Economic Review* 97 (2): 31–47.
- Dahl, Gordon B., Katrine V. Løken, and Magne Mogstad.** 2014. "Peer Effects in Program Participation." *American Economic Review* 104 (7): 2049–74.
- De Giorgi, Giacomo, Anders Fredriksen, and Luigi Pistaferri.** 2016. "Consumption Network Effects." National Bureau of Economic Research (NBER) Working Paper 22357.
- De Giorgi, Giacomo, Michele Pellizzari, and Silvia Redaelli.** 2010. "Identification of Social Interactions through Partially Overlapping Peer Groups." *American Economic Journal: Applied Economics* 2 (2): 241–75.
- Del Boca, Daniela, Christopher Flinn, and Matthew Wiswall.** 2014. "Household Choices and Child Development." *Review of Economic Studies* 81 (1): 137–85.
- Del Boca, Daniela, Marilena Locatelli, and Silvia Pasqua.** 2000. "Employment Decisions of Married Women: Evidence and Explanations." *Labour* 14 (1): 35–52.
- Del Boca, Daniela, Chiara Monfardini, and Cheti Nicoletti.** 2012. "Children's and Parents' Time-Use Choices and Cognitive Development during Adolescence." University of Chicago Human Capital and Economic Opportunity Working Group Working Paper 2012-006.
- Durlauf, Steven N.** 2004. "Neighborhood Effects." In *Handbook of Regional and Urban Economics*, Vol. 4, edited by J. Vernon Henderson and Jacques-François Thisse, 2173–2242. Amsterdam: North-Holland.
- Eckstein, Zvi, and Osnat Lifshitz.** 2011. "Dynamic Female Labour Supply." *Econometrica* 79 (6): 1675–1726.
- Edin, Per-Anders, and Magnus Gustavsson.** 2008. "Time Out of Work and Skill Depreciation." *ILR Review* 61 (2): 163–80.
- Ermisch, John, and Marco Francesconi.** 2005. "Parental Employment and Children's Welfare." In *Women at Work: An Economic Perspective*, edited by Tito Boeri, Daniela Del Boca, and Christopher Pissarides, 154–93. Oxford: Oxford University Press.
- Fernández, Raquel, Alessandra Fogli, and Claudia Olivetti.** 2004. "Mothers and Sons: Preference Formation and Female Labor Force Dynamics." *Quarterly Journal of Economics* 119 (4): 1249–99.
- Finseraas, Henning, Ines Hardoy, and Pål Schøne.** 2015. "Free Childcare and Mothers' Labor Supply: Evidence Using a School Starting Age Reform." Paper presented at the European Economic Association's Annual Congress, Mannheim, August 24.
- Fogli, Alessandra, and Laura Veldkamp.** 2011. "Nature or Nurture? Learning and the Geography of Female Labor Force Participation." *Econometrica* 79 (4): 1103–38.
- Guryan, Jonathan, Erik Hurst, and Melissa Kearney.** 2008. "Parental Education and Parental Time with Children." *Journal of Economic Perspectives* 22 (3): 23–46.
- Guryan, Jonathan, Kory Kroft, and Matthew J. Notowidigdo.** 2009. "Peer Effects in the Workplace: Evidence from Random Groupings in Professional Golf Tournaments." *American Economic Journal: Applied Economics* 1 (4): 289–302.
- Joensen, Juanna Schrøter, and Helena Skyt Nielsen.** 2018. "Spillovers in education choice." *Journal of Public Economics* 157: 158–83.

- Havnes, Tarjei, and Magne Mogstad. 2011a. "Money for nothing? Universal child care and maternal employment." *Journal of Public Economics* 95 (11–12): 1455–65.
- Havnes, Tarjei, and Magne Mogstad. 2011b. "No Child Left Behind: Subsidized Child Care and Children's Long-Run Outcomes." *American Economic Journal: Economic Policy* 3 (2): 97–129.
- Kelejian, Harry H., and Ingmar R. Prucha. 1998. "A Generalized Spatial Two-Stage Least Squares Procedure for Estimating a Spatial Autoregressive Model with Autoregressive Disturbances." *Journal of Real Estate Finance and Economics* 17 (1): 99–121.
- Kornrich, Sabino, and Frank Furstenberg. 2013. "Investing in Children: Changes in Parental Spending on Children, 1972–2007." *Demography* 50 (1): 1–23.
- Kuziemko, Ilyana. 2006. "Is Having Babies Contagious? Estimating Fertility Peer Effects Between Siblings." <https://pdfs.semanticscholar.org/d04c/26aaf082297f6df0e6d090b78260382345d3.pdf>.
- Lavy, Victor, Olmo Silva, and Felix Weinhardt. 2012. "The Good, the Bad, and the Average: Evidence on Ability Peer Effects in Schools." *Journal of Labor Economics* 30 (2): 367–414.
- Lee, Lung-fei. 2003. "Best Spatial Two-Stage Least Squares Estimators for a Spatial Autoregressive Model with Autoregressive Disturbances." *Econometric Reviews* 22 (4): 307–35.
- Lee, Lung-fei. 2007. "Identification and estimation of econometric models with group interactions, contextual factors and fixed effects." *Journal of Econometrics* 140 (2): 333–74.
- Lee, Lung-fei, Xiaodong Liu, and Xu Lin. 2010. "Specification and estimation of social interaction models with network structures." *Econometrics Journal* 13 (2): 145–76.
- Lin, Xu. 2010. "Identifying Peer Effects in Student Academic Achievement by Spatial Autoregressive Models with Group Unobservables." *Journal of Labor Economics* 28 (4): 825–60.
- Liu, Haiyong, Thomas A. Mroz, and Wilbert van der Klaauw. 2010. "Maternal employment, migration, and child development." *Journal of Econometrics* 156 (1): 212–28.
- Manski, Charles F. 1993. "Identification of Endogenous Social Effects: The Reflection Problem." *Review of Economic Studies* 60 (3): 531–42.
- Mas, Alexandre, and Enrico Moretti. 2009. "Peers at Work." *American Economic Review* 99 (1): 112–45.
- Maurin, Eric, and Julie Moschion. 2009. "The Social Multiplier and Labor Market Participation of Mothers." *American Economic Journal: Applied Economics* 1 (1): 251–72.
- Moffitt, Robert A. 2001. "Policy Interventions, Low-Level Equilibria, and Social Interactions." In *Social Dynamics*, edited by Steven N. Durlauf and H. Peyton Young, 45–82. Washington, DC: Brookings Institution Press.
- Monstad, Karin, Carol Propper, and Kjell G. Salvanes. 2011. "Is teenage motherhood contagious? Evidence from a natural experiment." Norwegian School of Economics (NHH) Department of Economics Discussion Paper 12/2011.
- Mora, Toni, and Joan Gil. 2013. "Peer Effects in Adolescent BMI: Evidence from Spain." *Health Economics* 22 (5): 501–16.
- Mota, Nuno, Eleonora Patacchini, and Stuart S. Rosenthal. 2016. "Neighborhood Effects, Peer Classification, and the Decision of Women to Work." Insitute for the Study of Labor (IZA) Discussion Paper 9985.
- Neumark, David, and Andrew Postlewaite. 1998. "Relative income concerns and the rise in married women's employment." *Journal of Public Economics* 70 (1): 157–83.
- Nicoletti, Cheti, and Birgitta Rabe. 2016. "Sibling spillover effects in school achievement." University of York Department of Economics and Related Studies Discussion Paper 16/02.
- Nicoletti, Cheti, Kjell G. Salvanes, and Emma Tominey. 2018. "The Family Peer Effect on Mothers' Labor Supply: Dataset." *American Economic Journal: Applied Economics*. <https://doi.org/10.1257/app.20160195>.
- Oettinger, Gerald S. 2000. "Sibling Similarity in High School Graduation Outcomes: Causal Interdependency or Unobserved Heterogeneity?" *Southern Economic Journal* 66 (3): 631–48.
- Olivetti, Claudia, Eleonora Patacchini, and Yves Zenou. 2016. "Mothers, Peers, and Gender Identity." Boston College Department of Economics Working Paper 904.
- Patacchini, Eleonora, and Giuseppe Venanzoni. 2014. "Peer effects in the demand for housing quality." *Journal of Urban Economics* 83: 6–17.
- Qureshi, Javaeria A. 2015. "Additional Returns to Investing in Girls' Education: Impact on Younger Sibling Human Capital." <http://www.sole-jole.org/15246.pdf>.
- Sacerdote, Bruce. 2011. "Peer Effects in Education: How Might They Work, How Big Are They and How Much Do We Know Thus Far?" In *Handbook of the Economics of Education*, edited by Eric A. Hanushek, Stephen Machin, and Ludger Woessmann, 249–77. Amsterdam: North-Holland.
- Zick, Cathleen D., and W. Keith Bryant. 1996. "A New Look at Parents' Time Spent in Child Care: Primary and Secondary Time Use." *Social Science Research* 25 (3): 260–80.