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Who Owns Sturgeon in the Caspian? New Theoretical Model of Social Responses Towards State Conservation Policy
--Manuscript Draft--

Manuscript Number:	BIOC-D-16-00131
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Article Type:	Original Research
Keywords:	compliance, non-compliance, enforcement of anti-poaching measures, sturgeon poaching, Caspian Sea, soft and hard forms of poaching
Abstract:	This article explores responses to the implementation of Russian sturgeon conservation policy in three fishing communities (in Dagestan, Kalmykia and the Volga River delta areas), along the Western and Northern coasts of the Caspian Sea. Enforcement of regulatory measures has led to complex socio-cultural responses. We show how social responses to conservation policy generate various forms of poaching. An analytical model of 'soft' and 'hard' forms of poaching is analyzed against three regulatory measures: introduction of specially designated fishing areas in Russia's Caspian fisheries, border zone expansion and the ban on sturgeon fishing. We explain why in Kalmykia the policy led people to stop practicing hard forms of sturgeon fishing, while fishermen in Dagestan responded in a more complex manner by displaying resistance towards the new policies.

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13 Title: Who Owns Sturgeon in the Caspian? New Theoretical Model
14 of Social Responses Towards State Conservation Policy

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21 **Abstract:** This article explores responses to the implementation of Russian sturgeon conservation
22 policy in three fishing communities (in Dagestan, Kalmykia and the Volga River delta areas),
23 along the Western and Northern coasts of the Caspian Sea. Enforcement of regulatory measures
24 has led to complex socio-cultural responses. We show how social responses to conservation policy
25 generate various forms of poaching. An analytical model of 'soft' and 'hard' forms of poaching is
26 analyzed against three regulatory measures: introduction of specially designated fishing areas in
27 Russia's Caspian fisheries, border zone expansion and the ban on sturgeon fishing. We explain why
28 in Kalmykia the policy led people to stop practicing hard forms of sturgeon fishing, while
29 fishermen in Dagestan responded in a more complex manner by displaying resistance towards the
30 new policies.

31 **Key words:** compliance, non-compliance, anti-poaching measures, sturgeon poaching, Caspian
32 Sea, soft and hard forms of poaching

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40

INTRODUCTION

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The Caspian Sea, with a surface area of 371 000 km, is the world's largest lake or full- fledged sea. It is also the largest

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reservoir for wild populations of threatened sturgeons, comprising six species (of 26 existing) belonging to two

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genera (Huso and Acipenser): the Russian sturgeon [*Acipenser gueldenstaedtii*, russkiy osyotr], Persian sturgeon

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[*Acipenser persicus*, persidskiy osyotr], stellate sturgeon [*Acipenser stellatus*, sevruga], beluga [*Huso Huso*, beluga],

45

ship sturgeon [*Acipenser nudiiventris*, ship] and the sterlet [*Acipenser ruthenus*, sterlet]. The IUCN Red Data list of

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threatened species designates all species of Caspian sturgeon as threatened; vulnerable and critically endangered.

47

Besides being an obvious threat towards all species of Caspian sturgeon, sturgeon fishing represents an equal threat to

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the entire ecosystem of the Caspian Sea and has broader implications to the biodiversity of the Caspian Sea littoral.

49

Gill nets and hook-lines that are used to catch sturgeon have had a serious impact on the Caspian Seal [*Phoca caspica*,

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Pusa caspica] population, the apex marine predator in the Caspian (Dmitrieva et al 2013). Seals' skins, used for

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production of various items of clothing, and blubber, valued as medicine against rheumatism and tuberculosis, are

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appreciated merchandise in fish markets in Dagestan and Kazakhstan. Recently, researchers have documented that

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partially due to gill nets and hook lines the Caspian seal population had declined by 90% (ibid). Although the main

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target is sturgeon, high rates of seal by-catch are caught entangled in sturgeon fishing gear (ibid), or taken as illegal

55

catch by sturgeon fishing brigades (SFBs). The removal of two apex predators (beluga sturgeon and Caspian seal)

56

from the ecosystem in the Caspian Sea poses a serious threat towards biodiversity of the Caspian ecosystem

57

generally. The depletion of sturgeon has been described as 'one of the most tragic and representative examples of the

58

destructive influence of humankind on Nature' (Lagutov and Lagutov 2007: 194). Since 2000 beluga and since 2005

59 Russian and Persian sturgeons as well as stellate can be taken legally for scientific purposes or for artificial breeding
60 only in order to preserve sturgeon's genetic pool (Ruban and Khodorevskaya 2011). Some researchers suggest that by
61 2010 a share of the farm-raised beluga went up to 99 %, the Russian sturgeon 65 %, the stellate sturgeon 45 %
62 (Khodorevskaya et al., 2012). This leads some researchers towards an assumption that, in 1999-2004 the illegal catch
63 of Caspian sturgeon was up to 35 times bigger than the legal one (Bobyrev et al., 2009).

64 Various national and international treaties signed up to ban or limit commercial sturgeon fishing in Russia since 1999
65 as well as international trade in products from the Caspian sturgeon (according to CITES) explicitly aim at protecting
66 sturgeons in the Caspian from extinction. Previous research shows that various factors, such as, ecological pollution
67 and industrial development, habitat degradation (Khodorevskaya et al., 1997; De Meulenaer and Raymakers),
68 overfishing during the Soviet times (Secor et al., 2000) and illegal fishing contributed to the decline of sturgeon.
69 Thus, illegal fishing of sturgeon is but one aspect among others that contributed to the process of decline.

70 Researchers have been aware of illegal fishing of sturgeon since it began in 1990s (Secor et al., 2000; Ruban and
71 Khodorevskaya 2011; Lagutov and Lagutov 2007). However, little systematic study has been done on why illegal
72 fishing has become so widespread and what makes people to turn to illegal sturgeon fishing (Jaric and Gessner 2012).
73 Some observers suggest, that overfishing has proliferated since the dissolution of the Soviet Union (De Meulenaer
74 and Raymakers 1996: 62). This argument typically implies that the break-up of the Soviet Union, followed by social
75 unrest and unemployment, accelerated economic crises in the Caspian fisheries thus creating favorable conditions for
76 the expansion of unregulated fishing. However, less is known about the effects of recent attempts to improve the
77 fisheries through reforming and enforcing strict sturgeon anti-poaching measures.

78 Previous studies of poaching deal with 'reasons', 'motivations', or develop typologies of motives (Forsyth and
79 Marckese 1993a; Forsyth, et al. 1998; Eliason 2010; Muth and Bowie 1998). Some focus on the meaning of poaching
80 in local forms of identity construction and in representations of local knowledge (Schama 2004; Hampshire, et al.
81 2004; Bell, et al. 2007). Neutralization theory is also applied in the study of poaching in an attempt to explain why
82 and how violators justify and rationalize their actions (Eliason 2003; 2012; Forsyth and Marckese 1993b; Sykes and
83 Matza 1957). However, the theoretical models in these studies do not consider social responses towards specific
84 regulatory environment of biodiversity conservation. An analysis of the most recent literature on poaching suggests

85 that attention is increasingly paid to the different aspects of regulatory compliance in fishing, including social
86 sanctions (Sutinen and Kuperan 1999), feelings of shame or guilt (Grasmick and Bursik 1990) as well as enforcement
87 practices, including frequency of inspections (May 2005), belief congruency between regulators and regulates (May
88 2005) technical competence of the regulatory agency (Bardach and Kagan 1982) and economic issues such as supply
89 and demand [Wilkie and Carpenter 1999; Bulte and Horan 2002; Kaltenborn, et al. 2005].

90

91 THEORETICAL IDEAS AND ANALYTICAL FRAMEWORK

92

93 Researchers previously emphasized the significance of local rules-in-use of bio-natural resources in conservation
94 projects. According to Elinor Ostrom, rules are 'shared understandings among those involved that refer to enforced
95 prescriptions about what actions (or states of the world) are required, prohibited, or permitted' (Ostrom 2007: 36). In
96 general one set of rules depends on legal acts, on official legislation, adopted by governments sometimes on the
97 higher level of governance. The second set of rules is set by fishermen themselves and can be best understood as
98 actual fishing practices governed by social norms. Social norms refer to broader understandings than official rules as
99 they encompass local knowledge and cultural understanding of fishing for specific species, fishing seasons and
100 fishing gear (Fabinyi 2012; Gerkey 2011).

101 Current conservation policies in the Caspian do not recognize or acknowledge communal social norms can lead
102 towards the creation of a 'parallel society' in fishing communities. By "parallel society" we mean negative responses
103 in local communities that counteract national and international treaties, is selfreliant and resilient to change. The
104 parallel society in its core is organized into gangs of young men, and functions outside legal norms, thus relying on
105 its own assumptions and practices that promulgate a negative image of the state and its institutions. This phenomenon
106 hinders the implementation of conservation policy because existing communal social norms (rules-in-use and other
107 features) generate a negative view of the state. We suggest that unregulated sturgeon fishing and other forms of
108 poaching heavily rely on social norms, while regulated fisheries rely on the first set of rules.

109 We consider the social norms and working rules-in-use of Caspian fishermen against the following regulatory
110 measures: conservation policy, unregulated sturgeon fisheries and enforcement of anti-poaching laws. Analysis of

111 fishermen's views of regulatory measures shows two outcomes of current sturgeon conservation policies: continuing
112 soft and hard forms of poaching. This two-model approach of 'soft' and 'hard' forms a framework for understanding
113 local responses toward enforcement measures. The separation between the soft and hard forms of poaching allows us
114 to better assess the complex ways by which fishermen adapt to conservation efforts. Another advantage of such a
115 model is what that it sheds light on what was previously obscured by the rational ecological modernism of the policy
116 makers. By extension, this model could be used to understand the impact of state conservation policy in any country,
117 or community where poaching is a major social and/or economic issue.

118 We consider 'soft' forms of poaching to cover the following practices:

- 119 • 'Illegal fishing' or fishing without licenses for household consumption;
- 120 • Fishing with fishing licenses but with an intention to catch sturgeon;
- 121 • If the intention is absent, sturgeon is caught as by-catch, not reported to the authorities, and is considered by
122 fishermen as legitimate catch.
- 123 • Minor violations of fishing rules.

124 "Hard" forms of poaching refer to the following aspects of illegal practices:

- 125 • Specialized commercial sturgeon fishing practices (illegal);
- 126 • Intentionally undermining and resisting current fishing rules and state policy;
- 127 • Organized in sturgeon fishing brigades (SFBs) on specialized boats ('bayda');

128 Analysis of sturgeon fishing practices is a good case to look into the limits of state conservation policy and the
129 significance of poaching undermines state efforts at protecting rare species of animals. Our study shows that the
130 Caspian fishermen did not stop practicing sturgeon fishing. However, the conservation policy encouraged the
131 creation of new forms of sturgeon fishing as we have noted in the described cases of SFB.

132 This article attempts to look deeper into the problem of poaching by analyzing fishermen responses to state imposed
133 regulatory measures. A common assumption that economic drivers alone, such as, high sturgeon meat and caviar
134 market prices and demand for it is sufficient to explain all drivers for poaching. However, our analysis shows that
135 additional socio-cultural factors contributed to poaching activities as significant drivers for illegal activities. In doing

136 so we consider the fisherman's perceptions of enforcement agencies and conservation measures as essential in
137 understanding the factors leading towards the proliferation of poaching in the region.

138 STATE CONSERVATION POLICIES AND PRESENT STATE OF FISHERIES IN THE STUDIED REGIONS

139 The conservation policy intends to conserve sturgeon in accordance with national and international treaties. But it
140 also has to make sure that commercial fisheries operate and provide jobs in regions affected by high unemployment
141 rates (exceeding 50% in all three research sites). As we shall see legal fisheries account for only one part of total
142 fishing activities in the area. It became evident that the new systems failed to eradicate illegal fishing. When we speak
143 about the Caspian fisheries we should bear in mind that the illegal forms of fishing of sturgeon will remain a
144 significant sector in the foreseeable future along with the legal fisheries.

145 Commercial fishing is allowed in the coastal, brackish waters of the Caspian Sea. Since the ban on sturgeon fishing
146 was introduced (for fishing beluga in 2000 and for fishing Russian sturgeon and stellate sturgeon in 2005), the
147 Caspian fisheries target herring [*Alosa kessleri*], sazan [*Cyprinus carpio*], vobla [*Rutilus caspicus*], kutum [*Rutilus*
148 kutum], bream [*Abramis brama*], catfish [*Silurus glanis*], shemaya [*Alburnus Chalcoides*], salmon [*Salmo trutta*
149 caspius], Volga pikeperch [*Sander volgensis*], northern pike [*Esox lucius*], and Caspian tyulka [*Clupeonella caspia*].

150 The fishing season opens in early spring and autumn and closes down in late spring and autumn for summer and
151 winter. One exception to this rule is that the fishing of mullet [*Mugil cephalus*] in Dagestan, is allowed during the
152 summer months. Illegal fisheries typically ignore the seasonal restrictions, especially in summer. In winter, however,
153 illegal fishing is restricted by ice-sheets covering certain areas in the northeastern Caspian.

154 There is a strict limitation on fishing gear. Typically, legal fishermen are permitted to work on small boats, with fyke
155 nets or seine nets as the most common fishing tools. Gillnets with mesh size of up to 90mm are permitted during a few
156 weeks of fishing in the late spring and early autumn. Fishing is more restricted in Dagestan, where it is permitted
157 during the day hours only. In Kalmykia fishermen are allowed to operate from assembled temporary fishing camps,
158 located at nearby fishing grounds in the water reed areas. A typical camp consists of a cluster of 6-7 boathouses.

159 Fishing is conducted by small boats, powered by outboard engines ranging from 50hp engines for inshore fishing to
160 up to 1000hp for sea going fishing. The size of a boat ranges from 3m for the boats operating in camps to 11m for
161 boats used in sturgeon fishing. 50hp engines are permitted in coastal fisheries according to the 'Federal Law on Small
162 Size Vessels' (2012). The Law is less explicit about the engines permitted in recreational fisheries and engines of up
163 to 250hp but not more could be used. The size of the engine on the boat can signal to law enforcers whether the boat
164 operates legally or not.

165 One of the most significant legislative acts in the management of the Caspian fisheries has recently been the 'Federal
166 Law on Fisheries and Protection of Marine Biologic Resources' (further FL on Fisheries and Protection), introduced
167 in 2004 that complemented by a set of decrees and orders as well as the fishing rules for particular water basin (in our
168 case the Volga River – Caspian Sea water basin) aimed at regulating more specific questions. In order to acquire
169 fishing rights, stakeholders participate in tenders announced and organized by Federal Agency for Fisheries and its
170 regional bodies according to Decree of Government of Russia, num. 450 from 15.05.2014. If a stakeholder wins a
171 tender he gains a right to commence either commercial or recreational fishing but always within assigned fishing
172 grounds, commonly known by the Russian acronym RPU ("Rybopromyslovye Uchjastki" or "Specially Designated
173 Areas for Commercial Fishing") (See Figure 1) regulated by 'Fishing rules for the Volga River – Caspian Sea water
174 basin' (further Fishing Rules) introduced in 2009, the Decree of Government of Russia, num. 1183 from 11.11.2014
175 and the Order of Federal Agency for Fisheries (FAF) num. 338 from 22.04.2009. The rights are formalized by a
176 special agreement signed between the state and a tender winner. The tender is supposed to commit the winners to
177 conduct commercial or recreational fishing on designated fishing grounds (RPUs). If a winner fails to fulfill his
178 commitment by, for example, not fulfilling quota assigned to him or by violating fishing laws his rights might be
179 abrogated. The RPU model is enforced by various governmental enforcement agencies, such as, the Ministry of
180 Environment, FAF, including its regional subsidiaries and scientific bodies (KaspNIRCH), although less so by the
181 Border Guard Services (BGS) under Federal Security Service (FSB) and the Ministry of Internal Affairs. A case in
182 Dagestan exemplifies how the entire coastline, stretching from the international border with Azerbaijan to the
183 Kalmykia, was subdivided into 146 RPU's. 25 RPUs are maintained for recreational fishing and 121 for commercial
184 fishing. The RPU fishing grounds, averaging in length about 5 km into the sea and 2 km along the coastline, makes

185 fishing possible on a narrow strip of fishing grounds, along the Caspian coastline. A simple GPS device could track
186 down the boundaries of every RPU by projecting its locations towards the general geographic coordinate system.
187 Fishing beyond the boundaries, further from the shore or out of season is banned. Furthermore, a radius of 2 km in the
188 river estuaries (and protected areas in general) exempts the areas from any fishing activity according to the article
189 30.2.1 'Fishing Rules' and Order of Federal Agency for Fisheries (FAF) num. 338 from 22.04.2009. Extension of the
190 RPU zone is possible, however in theory only. It is up to KaspNIRCH to assess a likelihood of sturgeon catch in the
191 areas intended for extension as it defined by 'Fishing Rules' (article 13). If a significant number of sturgeons are
192 caught in the areas, the application for extension will certainly fail. In fact, we are not aware of even an attempt to
193 organize a scientific catch that will allow for the extension because of resistance from fishermen in organizing and
194 due to high costs.

195 The majority of tender winners are not fishermen but fish producers: Small and Middle Enterprise (SME) level
196 businessmen, sole proprietors and fishing monopolies. Their activity is regulated mainly by 'FL on Fisheries and
197 Protection'. They hire fishermen, organized in fishing brigades, to work on the designated fishing grounds. The
198 businessmen issue valid fishing licenses, permissions for accessing of border zones and other documentation if
199 needed. Fishing gear can be owned by an individual fisherman or by a group of related kinsmen or friends. In some
200 cases fish producers provide fishermen with loans to purchase fishing gear, boats, fuel or supplies. SME can hire as
201 many as 60 fishermen, in which case locals consider it as a big enterprise. However, fishermen are not always
202 personally in possession of all documentation that is needed during a fishing season. Several fishermen can share one
203 license, especially, when they are closely related kin. From above discussed examples it becomes clear that the RPU
204 system favors fish producers, not fishermen. Such is also the case of ITQ distribution mechanisms ('FL on Fisheries
205 and Protection', Articles 33-38). Federal Agency for Fisheries retained a right to establish fishing quotas for all three
206 regions in the northern Caspian. It issues a general fish quota for every region but leaves it to fish producers to choose
207 how to divide fishing quota (private property regime). Before the start of a fishing season, fish producers meet up to
208 decide on how to split the quota. In Kalmykia the process is manifested through the establishment of a 'Foundation
209 for the Sustainment and Support of Small and Middle Size Businessmen'. This is a formal organization for fish
210 producers as members, while no fishermen representatives participate in such meetings. Fishermen elsewhere in

211 Dagestan and the Volga River Delta with no such formalized body decide on the quota distribution in a similar way.
212 Quota distribution system seems to work well when the catch is low, however if the catch exceeds quota it can
213 potentially escalate communal conflicts because those who would receive smaller quotas might feel that they are
214 discriminated against. The role that fish producers play in enforcing anti-poaching measures has also increased in that
215 they can lose their fishing rights if the law violations occur systematically. We also have two cases (both in
216 Dagestan) of tender winners declaring bankruptcy because of large fines imposed for poaching. There are several
217 obvious means that fish producers can make fishermen follow the rules: one is by hiring the 'right' (or firing the
218 'wrong') fishermen; secondly, by directly talking and shaming fishermen into following the rules; thirdly, by indirect
219 means, acting through third actors, who partake in supervising fishing activities, explaining and enforcing
220 regulations. Such measures should be considered as indirect at best in that none of fish producers will be physically
221 present at fishing grounds during fishing season to tell fishermen not to violate rules. Fish producers will have a
222 limited impact in enforcing regulatory measures and this is why we decided to disregard their role in this analysis
223 altogether. Fishermen might develop alternative, non-compliant, views towards fishing regulations and conservation
224 measures not visible to fish producers. However, from what has been described we can see that the new system was
225 put in place with a conservationist thinking in mind. It takes into consideration limiting fishing only to certain seasons
226 and areas. Fishing thus is banned during the summer and winter sturgeon migration seasons, or at river estuaries.
227
228 The described fishing practices emphasize the significance of legal fishing practices in local fishing communities.
229 These are important if we want to understand soft-forms of poaching, when and how it occurs. However, these do not
230 account for the fishing practices that we refer to as hard forms of poaching, that target exclusively sturgeon. These
231 fishing practices take little into consideration official fishing rules and rely on their own rules-in-use, alternative
232 views of fishing, fishing seasons and grounds. Typically sturgeon fishermen use 'bayda' boats, powered by up to
233 1000 hp engines which can take in up to 2 metric tones of fish. Nowadays, SFBs use 'bayda' boats extensively for
234 crossings of the international border between Russia and Kazakhstan to attend to sturgeon fishing grounds that are
235 typically located in Kazakhstan. The scale of sturgeon fishing practices could be represented by the debates on the
236 size of the current illegal sturgeon fishing fleet in Russia.

237 According to some researchers, in 2007, 2130 sturgeon fishing boats operated in the Caspian (Strukova and
238 Guchgeldiyev 2010). However, others suggest that this number had decreased to about 400 SFBs by 2009 due to
239 strict anti-poaching measures, the decline of catch, the increase of fishing costs (Dmitrieva et al 2013). However, this
240 information, provided by BGS, is not verified by independent observers and therefore may not be accurate.
241 According to information provided by fishermen to the authors of this article, during the fishing seasons of
242 2013-2014 there could have been as many as 1000 boats. It is interesting that fishermen for some reason provide a
243 larger number of boats operating than BGS.

244 Agencies that operate to enforce anti-poaching measures in the Caspian are BGS, the local police, fishing
245 inspectorate (under FAF), water police and others. Among them, the border guard units stationed in the vicinity of
246 fishing villages seem to play the crucial role in the enforcement of anti-poaching measures. Partly, the presence of the
247 border guards could be explained by a fact that a clear international border regime has not been established in the
248 Caspian Sea. In the early 2000s, border guards were re-equipped with a new type of boat, modern surveillance
249 technologies, NVDs, video cameras, installed on strategic outposts and river estuaries, combined with material
250 rewards and high salaries as incentives for good work. A new form of ethics was introduced so to discourage, if not
251 ban, border guards from any social bonding with the local population. The technical modernization and new work
252 ethics of the BGS was going along with the expansion of the border zone, which is stretching out for hundreds
253 kilometers in length and tens in width (Amendments to the 'Federal Law on the State Border (1993)' from 2002,
254 article 13). The border zone expansion was accompanied by introducing two other regulatory mechanisms: first,
255 subordination of the BGS to FSB (Decree of the President of RF num. 308 from 11.03.2003), that allowed the border
256 guards to realize their controlling and monitoring authorities much more broadly (including the combat of poaching
257 activities, smuggling and organized crime) over vast territory (Order of the FSB num. 82 from 02.03.2006 and Order
258 of the FSB num. 458 from 10.09.2007); second, delegation of controlling authorities over economic activities within
259 the border zone to border guards (special permits for economic activity in the border areas are required)
260 (Amendments to the 'Federal Law on the State Border (1993)' from 2002, articles 13, 16 (1), 18, 21). Thus, border
261 guards have become the most significant state actor that was delegated the controlling authorities over extraction of
262 the most important marine bioresources (Golunov 2013; Ermolin 2015).

263

264 METHODOLOGY

265

266 Interviews with fishermen were conducted during 2012 and 2014 in three coastal fishing communities situated along
267 the North/Western Caspian seashore. The situation in each community was studied for two months by a team of two
268 trained in social science researchers and their local assistants. Interviews were conducted in Russian, the language
269 that the informants were comfortable with. The main method used in this research was questionnaire interviewing.

270 Three fishing towns, the first one (pop. 1000) in the Volga Delta River, the second (pop. 7000) in Dagestan and the
271 third (pop. 10500) in Kalmykia were selected as research bases. The selection criteria of research localities included
272 the following factors: the current status of the Caspian commercial fisheries, the intensity of fishing activities, the
273 geographical proximity to the sturgeon migratory routes, geographical variation of ecological conditions,
274 accessibility to the fishing grounds and the proximity of fisheries to protected areas (both terrestrial and marine).

275 Illegal fishing and especially hard forms of poaching is a criminal offence in Russia. Previous research shows that
276 posing questions about issues, raised in this article, might be sensitive for many informants. Sensitive issues make a
277 response rate for a quantitative survey low (Eliason 2010). Thus, we adopted qualitative approach to data collection.

278 The qualitative approach has been successfully tested in previous studies of similar issues (Eliason 2010; Bell 2007;
279 Forsyth and Markese 1993).

280 The main criteria for the selection were that the individual should be a practicing fisherman. A total of 60 interviews
281 with fishermen (30 in Dagestan; 20 in Kalmykia and 10 in the Volga Delta areas) were conducted for analyzing
282 responses. The selection of informants was non-random and subjective in that research assistant's views on who is a
283 good informant for interviewing influenced the recruitment process. The bias limitation was especially evident in
284 Kalmykia. We chose to interview individuals from different social settings and in that way sought to increase the
285 validity of information.

286 The questionnaires were designed so to include open-ended and closed-ended questions. The first part of interview
287 included open-ended questions that required in-depth answers. The topics dealt with current fishing techniques and
288 strategies, target species and gear use. Fishermen were asked to in detail describe the way that he practiced fishing.

289 The second part of the questionnaire was a short survey where informants were asked to speak about his/her views
290 towards anti-poaching measures based on direct observation we elaborated and developed the set of specific
291 categories that have been used later while creating the questionnaire for interviews. Such specific categories are
292 reflected in the table 1. We proceeded from the assumption that fishers use different fishing gears depending on what
293 anti-poaching measure the state introduced.
294 Categories were used when coded and subcoded dataset for further processing within MAXQDA program.

295

296 FINDINGS

297

298 EXPANSION OF BORDER ZONE AREA

299

300 Respondents have recognized the border zone expansion and delegation by the controlling authorities over economic
301 activities to the border guards (Amendments to the 'Federal Law on the State Border (1993)' from 2002, article 13, 16
302 (1), 18, 21) as a major obstacle for fishing. Furthermore, respondents associate this regulatory mechanism with
303 prevailing corruption, rather than with an attempt to save sturgeon from extinction. The expansion process defines the
304 main source of conflict between fishermen in that the fishermen see border guards as overreaching their legal powers
305 in enforcing anti-poaching measures.

306

307 In all studied regions, the main conflict line is represented by the shifting perception of the role of border guards. The
308 increased significance of border guards positions them to be in direct contact with local fishermen. The historical
309 perspective of the role of border guards exemplifies a shift in perception of the image of border guards. This process
310 could be represented by two models.

311 The first model is based on local perception of border guards as an integral part of the fishing community. Such an
312 image attributes positive characteristics to the BGS in that they are active community members, exchange favors and
313 gifts, marry local women, operate in local socio-economic networks. According to our informants, such relations
314 existed during the 1990s, and many local fishermen of older generation expressed their wish to having the status quo

315 restored. According to local fishermen, such a model would result in reducing the number of conflicts between the
316 local people and border guards. Such an image is consistent with the lax attitude of authorities towards sturgeon
317 fishing, however, the enforcement of new measures brought about a change in this model. We suggest that a new
318 image of border guards started to emerge when the ban on sturgeon fishing was issued and controlling authorities
319 over economic activities within the border zone were delegated to border guards.

320 Competition and rivalry over fishing resources between the BGS and local fishermen is a typical topic. These
321 sentiments were particularly strong in Dagestan and thus need to be explained. Now, the border guard is perceived as
322 a major enemy of young fishermen, who, while implementing the state policy violate local social norms in
323 day-to-day situations. The most frequent cases when the limits are broken is when border guards confiscate sturgeon,
324 valuable bayda boats and fishing gear, do not show respect to fishermen and humiliate them. Usually fishermen
325 describe this process as action that directly threatens their livelihoods/family relations, and thus encourages
326 fishermen to be involved in hard forms of poaching. Such disregard persuades the community members that the
327 border guards are completely incompetent, thus removing the aura of legitimacy imposed on them by the state.

328 The local representations of border guards suggest that insiders are preferred to outsiders as enforcement agents.
329 Border guards are not accepted on moral grounds since they are considered outsiders, who avoid any social contact.
330 To many fishermen this fact alone is sufficient to explain a high level of tensions. The presented models suggest that
331 if the border guards were insiders (recruited among the local population) the level of tensions would decrease.
332 However, it is important to note that while outsiders are morally inferior, insiders would be too biased to act as
333 enforcers in full capacity.

334 Thus, the border zone expansion has been the first regulatory anti-poaching measure that the state introduced in order
335 to fight hard forms of poaching. A bit later, the other measures (RPU's and the ban on the commercial sturgeon
336 fishing) appeared as narrower state regulatory tools for fighting against soft forms as well as hard forms of poaching.

337

338 THE INTRODUCTION OF RPU'S

339

340 The introduction of RPUs as an additional a regulatory measure completely failed for several reasons. Firstly, it did
341 not address the problem of unregulated fisheries in the Caspian, although a few articles in ‘FL on Fisheries and
342 Protection’ imply that the owners of RPUs should be responsible for any illegal activities within their RPU (articles
343 18 and 33). Secondly, it ignored the existence of the problem altogether.

344 Our informants were explicit about the impact that the RPU system had on the behavior of sturgeon fishermen. The
345 impact is limited to regulate fisheries, but does not affect the behavior of sturgeon fishermen. Fishermen, operating
346 on SFBs, are either in total or partial denial of the existence of RPUs, despite it being effectively in place for more
347 than one decade. Some senior members of SFBs have claimed to not even being able to understand the problem,
348 when asked whether they agree or disagree with the RPU system in fishery management. According to members of
349 SFBs, the sea belongs to every fisherman working at sea. However, it would be wrong to assume that gill nets or
350 hook - lines could be placed according to individual wishes. From a perspective of the sturgeon fisherman, the
351 Caspian Sea is dotted with sturgeon fishing spots, occupied by fishermen on a more or less permanent basis. Such
352 spots belong either to boat owners or, is 'fisherman's property' in cases where they are owned jointly. Spots change
353 depending on season and water level fluctuations, external conditions and local social relations. Anybody can occupy
354 the fishing spot if it is free. In order to coordinate actions inside their community, the SFBs members elaborated and
355 developed their own set of working rules-in-use, which emphasize the fishermen's right to the use of marine
356 bio-resources independently on which restrictions the state intends to impose on the extraction process (RPUs, ITQ
357 and etc.). Nevertheless, these working rules-in-use do not assume that free communal access to the use of valuable
358 bio-resources will be restricted. This is widely known as the rule of 'first in time, first in right', which is typical for
359 traditional managerial systems and open access resources systems (Ostrom 1990). Thus, introduction of RPUs
360 encountered a traditional view of SFBs members of the sea as a water body without borders, where valuable
361 bio-resources belong to all members of fishing communities. As a result of this view the state becomes the main
362 enemy for fishermen, when they try to impose 'boundaries' in accordance with the states' regulatory measures.

363 RPUs also failed to curtail soft forms of poaching, but for different reasons in different research sites. Fishermen in
364 Kalmykia expressed feelings of disillusionment with the new regulations, because they force them to fish in areas
365 they perceive as 'swamplands' as a contradiction to what the state defines as a part of “water area where official

366 fishing activities occur” (‘FL on Fisheries and Protection’, article 18) without any further specifications. The intense
367 water fluctuations in the northwestern part of the Caspian Sea often turns fishing grounds into muddy pools devoid of
368 water habitable by commercial fish. Fishermen spend time stranded in their fishing camps without getting any work
369 done. At the same time, obtaining an extension of an RPU is expensive and time-consuming procedure. The repeated
370 occurrences of cases where too little is being done to help fishermen encourages sentiments of bitterness and
371 helplessness making fishermen feel as if they do not have any control over own livelihood. Such a situation provides
372 a good ground for justifying minor infringements of fishing regulations as in soft forms of poaching. However, these
373 sentiments do not necessarily lead them to join SFBs.

374 The situation has become even worse for fishermen, when changes in the demand structure for sturgeon and caviar
375 occurred. The increase in the market demand for sturgeon and caviar meant that fishermen did not stop fishing for
376 sturgeon on RPUs. This was done in order to provide fresh and, thus, more expensive (and profitable) sturgeon for the
377 market. In that sense, RPUs failed to curtail the fishing of sturgeon in the coastal areas (less so in Kalmykia). Such
378 variable outcomes could be explained by an increase in the number of non-licensed fishermen who operated on
379 RPUs. We suggest that the fishing license issuing mechanisms in local communities can influence the appearance of
380 such fishermen on fishing grounds. In Dagestan, where kinship relations (between fish producers and fishermen) is
381 one of the most important criterion for issuing licenses, non- licensed fishermen made use of RPUs for their own
382 purposes. This creates a twofold situation: first, the tender winners are interested in economically supporting their
383 own kin; secondly other fishermen without relevant ties would have to practice fishing without obtaining license at
384 their own risk. Fishermen working without licenses on the same RPUs as licensed fishermen are tolerated by fish
385 producers and licensed fishermen, but if caught by enforcers they will be persecuted for poaching.

386 LOCAL PERCEPTION OF THE BAN ON STURGEON FISHING

387 The enforcement of regulatory measures has led towards a formation of SFB, and in some cases entire fishing
388 communities as a 'parallel society' that rely on its own social norms and rules-in-use in extraction of bio-natural
389 resources. Such shared understandings contradict the official anti-poaching measures, since it is based on different

390 assumptions. In Dagestan and the Volga River Delta, where the assumptions rest on an idea that enforcers operate as
391 competitors or enemies, social norms frame the ban as a contradiction to the common sense of fishing practices.
392 Meanwhile, in Kalmykia, where the implementation of anti-poaching measures is seen as 'a kind of work that needs
393 to be done', people are likely to be accepting the enforcement, but only as a short-term policy. Interviews show that
394 out of six species of the Caspian sturgeon only beluga was considered an endangered species. Surprisingly, even
395 some young members of SFBs justify beluga conservation measures, although they disagree with the application of
396 indiscriminate force against humans to protect 'fish', even the one that is threatened with extinction. Otherwise,
397 fishermen are less aware of other five species of sturgeon as threatened with extinction species of fish. Our
398 respondents saw all six species of sturgeon and products of it as tradable commodities. Household consumption of
399 sturgeon meat or caviar was justified only in situations where such foodstuff was needed as medicine. The case of
400 beluga stands out as a paradox in our analysis in that fishermen held ambiguous views towards it. On one hand, the
401 absence of it signals that things are not the same as they used to be, but on the other hand, beluga was still considered
402 a valuable catch. The paradox could be explained by the fact that various rationalizations could be used to explain
403 why beluga is absent where it used to be a common catch and why it could be still taken as a legal catch despite its
404 special status (typically climate change or industrial development is blamed for its absence and a desperate need for
405 cash in the second case). We also suggest that such rationalizations do not contradict our respondents' association of
406 the ban with the national policies in Russia.

407 Our respondents perceived the actions of enforcement agents, regardless of affiliation, as an attempt to confiscate
408 sturgeon, in order to keep them, to sell them on the market, or to extort bribes from fishermen while at sea. In these
409 representations, enforcement agencies are not perceived to function as agents for the protection of critically
410 endangered sturgeon. Rather, the protection of critically endangered sturgeon is an opportunity to make a living by
411 extorting fish or money from fishermen. In that sense, agents are positioned as 'true' poachers in fashion similar to
412 that proposed in other studies on poaching (Hampshire et al. 2004).

413 In Kalmykia the situation is somewhat different. Indeed, some fishermen reported that they acted in accordance with
414 new fishing rules and regulations and released unintentionally caught sturgeon as by-catch (no such cases were
415 documented in the Volga River Delta or Dagestan). In doing so, they hoped their actions help sturgeon recover from

416 overfishing, although none expected it to happen soon. The fact that local fishermen started to release sturgeon might
417 indicate a more positive view of sturgeon and, thus, it functions as an expression of their support of the ban.
418 The difference in the behavior of fishermen in Kalmykia could be explained by the fact that in Kalmykia the border
419 zone expansion policy and RPU's were less strictly applied in practice. The RPU policy is less vigorously enforced in
420 Kalmykia, as minor violations of fishing rules are likely to be more accepted there, as compared to Dagestan. The
421 case in Kalmykia also shows that anti-poaching measures could be more efficiently implemented in the areas where
422 geographic conditions favor surveillance. Although life was admittedly difficult, fishermen claimed that the incomes
423 earned during the fishing season were substantial, and could sustain them through several months of obligatory
424 unemployment in-between fishing seasons. Furthermore, we documented that fishing enterprises operating in
425 Kalmykia were more successful than elsewhere because they command better working conditions for local
426 fishermen. For example, local fishermen receive non-interest loans from producers for purchasing fishing boats and
427 gear. However, this does not mean that the fishermen in Kalmykia supported the regulatory measures
428 unconditionally. Actually, their argument was based on the assumption that sturgeon stocks will one day be available
429 as an economic resource and will contribute to the development of local economics. In fact, the identification of
430 sturgeon with economic factors, a common theme in the fishing communities, and the market demand for sturgeon
431 will exert a considerable influence on local social norms. Furthermore, these variables point out towards
432 strengthening social norms of "parallel society" in fishing communities. The situation in Kalmykia also indicates that
433 the shared understandings of the ban are not fixed, but might undergo a considerable change in the future, depending
434 on whether local anticipations will be met, general conditions of local fisheries improve, and how strict enforcement
435 measures will be.

436 CONCLUSIONS AND DISCUSSION

437 In this article, we have presented an analysis of fishermen responses towards conservation policies of threatened
438 sturgeon in three fishing towns across three regions of the Russian Federation. Our study suggests a model of soft and
439 hard forms of poaching as analytical tool for analyzing the outcomes of conservation policy in Russia and elsewhere.

440 We suggest that the model also allows us to think about how the process of implementation of regulatory measures
441 should be made more efficient. Below, we present the main features of soft and hard forms of poaching, and
442 possibility of no poaching against three externalities: fishery management (introduction of RPUs), border zone
443 expansion and shared understandings of the ban.

444 **Soft forms of poaching.** This argument for soft forms of poaching should be viewed as an integral part of local
445 fishing practices and working rules-in-use, and can be considered in line with the work of other researchers, which
446 links non-compliant behavior to the issue of resistance (Forsyth et al. 1998; Muth and Bowe 1998; Pendleton 1998;
447 Bell et al. 2007). We have showed how soft forms of poaching counteract sturgeon state conservation policies, and
448 also manifests through various narratives that justify non-compliant behavior. The regulatory measures, border zone
449 expansion, the institution of RPU and the ban are essential toolkits in the sturgeon conservation policy. All of these
450 measures, but especially RPUs, have failed to eradicate poaching activity. Official authorities recognize the
451 ineffectuality of RPU system, and since 2014 pressured the Federal Agency for Fisheries to abandon the system,
452 because it 'promoted corruption', according to officials. However, difficult questions will have to be addressed, such
453 as what will happen to tender winners, who have leased fishing rights for the next 5-10 years. The debates might be
454 an indicator of the forthcoming period of 'stagnation' in the Caspian fisheries akin to the one that existed in 1990s and,
455 thus, the escalation of new forms of poaching.

456 **Hard forms of poaching.** Hard forms of poaching have to meet additional criteria in order to be classified as such.
457 The overzealous implementation of regulatory measures created conditions that in Dagestan and the Volga River
458 Delta emerged organized sturgeon fishing brigades, brought in weapons on their fishing vessels and practiced
459 sturgeon fishing across the Caspian Sea, without consideration of international borders (the notion that the sea
460 belongs to every fishermen). Indeed, this form of resistance reflects a much more complex process, than in other
461 cases of poaching occurring elsewhere like in Greece or in the case of the Siberian Evenki (Bell et al. 2007; Davydov
462 2014), but could be compared to cases of poaching especially in Congo Basin and other African countries, where
463 "parallel society" of poachers emerge due to mistrust and corruption of authorities (Kaltenborn, et al. 2005; Wilkie
464 and Carpenter 1999; Hauck and Sweijd 1999; Beyers, et al. 2011).

465 It is important to state that hard forms and soft forms of poaching do not become ossified, non-changing, ever lasting
466 expressions of permanent states but can change depending on strictness and acceptance of regulatory measures. Such
467 shifts in responses are dependent on specific anti-poaching measures, and have previously been discussed in
468 literature to show how community-based management (CBM) failed in African countries (Gibson and Marks 1995;
469 Kaltenborn, et al. 2005). However, our case suggests the additional feature of dynamism as an inherent feature of any
470 poaching activity. A good example is the situation in Kalmykia, where more lax implementation of anti-poaching
471 measures led hard forms of poaching to transform into soft forms. Partly, this was done because surveillance
472 measures could be better implemented, though due to the short Kalmyk coastline of the Caspian Sea. However, we
473 were also able to document cases of fishermen releasing unintentionally caught sturgeon, because they saw the fish
474 as threatened. Of course, the process can go the other way around. Cases in the Volga River Delta and Dagestan show
475 how it happens. When the state strengthened the control over the common-pool resources and threatened poaching
476 activities, fishermen adapted by using soft forms of poaching. However, when the state weakened anti-poaching
477 measures, hard forms of poaching appeared again in the areas. This shows that the current state conservation
478 measures are not able to deal with the issue of poaching in the long term.

479 **No poaching.** Given the complexity of social tensions in the Caspian, imagining the region without poaching is
480 difficult if not impossible. As our research shows poaching has deep roots in local fishing practices. Although the
481 model for no poaching requires further elaboration one thing is clear that incorporation of what we describe as
482 community feedback into decision-making will be necessary. But what to do if there is "parallel society", which is
483 strictly resource-oriented, targeting threatened species of animals, that presents an example of resistance against any
484 authority in either hard or soft forms. In order to improve situation we suggest combining both common property
485 regime and state property regime. First, it would be reasonable to give the resource extracting community legal status
486 and recognize it as a local decision-making unit. It would allow state to recognize the legal activities of all members
487 independently on their ethnicity (kinship or any other attribute) belonging. All fishing rights (shares of communal
488 quotas and etc.) could be directly allocated to fishers' household by community with further possible reallocation.
489 Herewith the tender system should be abolished. Second, for further fishing law improvement it is advisable not to
490 abolish RPU in coastal fishing. Instead, it is worth doing some steps forward in order to improve its usage. We

491 suggest additional regulative mechanisms for the mitigation of RPU's usage address adverse weather conditions,
492 fluctuation of the Caspian Sea level, possibilities for the RPU extention and, in general, incorprates community
493 feedback in drafting further changes if necessary. Furthermore, the relevant information on specific RPU must be
494 made available through special internet websites. This should include keeping records of fish species within speific
495 RPU, indication of approximate number of each species and processes of seasonal migration of fish. Topographical
496 maps of all RPU must also be accessible through special websites, wherein the discussion of information reflected on
497 such maps must involve not only the directors of fishing artels but also fishers from official brigades engaged in
498 fishing activities. All information should be reflected in the plot card of specific RPU. When operating RPU, we also
499 advice to use the schemes allowing the exchange of RPU among fishers and possible usage of lottery to determine the
500 order of how these RPU should be distributed among fishers as one see in the cases of common property regimes'
501 regulation in Turkey, India and Sri Lanka [Berkes 1986; Lobe and Berkes 2004]. Third, if in a locality the community
502 heavily relies on own social norms, while authorities rely on set of official rules then the state needs to fill existing
503 gap. In the case of the Caspian we would encourage managers to restore the status of border guards as members of
504 local fishing communities as they used to be. This includes providing housing for border guards in fishing
505 communities, providing employment opportunities for the members of their families in the communities, giving their
506 children the right to attend the local schools and etc. Fourth, all such efforts in the Caspian should be supported
507 through establishment several well-organized small sturgeon hatcheries in fishing communities as economic backup
508 of reintegration efforts.

509

510 **Compliance with Ethical Standards:** The study has been conducted in accordance with the Principals of
511 Professional Responsibility approved by the American Anthropological Association (AAA).

512 **Conflict of Interest:** The authors declare that they have no conflict of interest.

513

514

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Table

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						without bait, shallow waters of river estuaries), small boats.
1.1	2.2	Various forms of Riverine sturgeon fishing	0	0	3	Fishing without fishing license, using simple rods, or gill nets.
	3.1	Commercial fishing	6	10	2	Valid fishing licenses and registered boats as small-boat fishing vessels using either gill net, fykes (max. two fishermen in the fishing crew) or haul seine method.
1.2						
2.1	3.2	Commercial fishing	0	6	3	Fishing from fishing camps, valid licenses, stationary bag nets only.
	3.3	Commercial fishing	7	4	0	Coastline fishing (including beaches),

					fishing from the shore, mullet fishing,
3.4	Commercial Fishing	7	6	6	Valid fishing licenses, licenses for fyke nets, illegal gear usually simple gill nets, or "tjalki".
3.5	Commercial fishing	1 1	8	4	Valid fishing licenses, licenses for fyke nets or gill nets, fishing outside RPUs, or harvesting off-season.
4	Commercial fishing, without licenses	4	5	3	No fishing licenses, the target species are not sturgeon, but fresh water fish, bayda boats or ordinary boats used.
5	Beach fishing, off season harvesting	6	0	0	Rubber boats, simple gill net, all species are target, individual fisherman.
6	Electrofishing	0	0	0	Electrofishing by

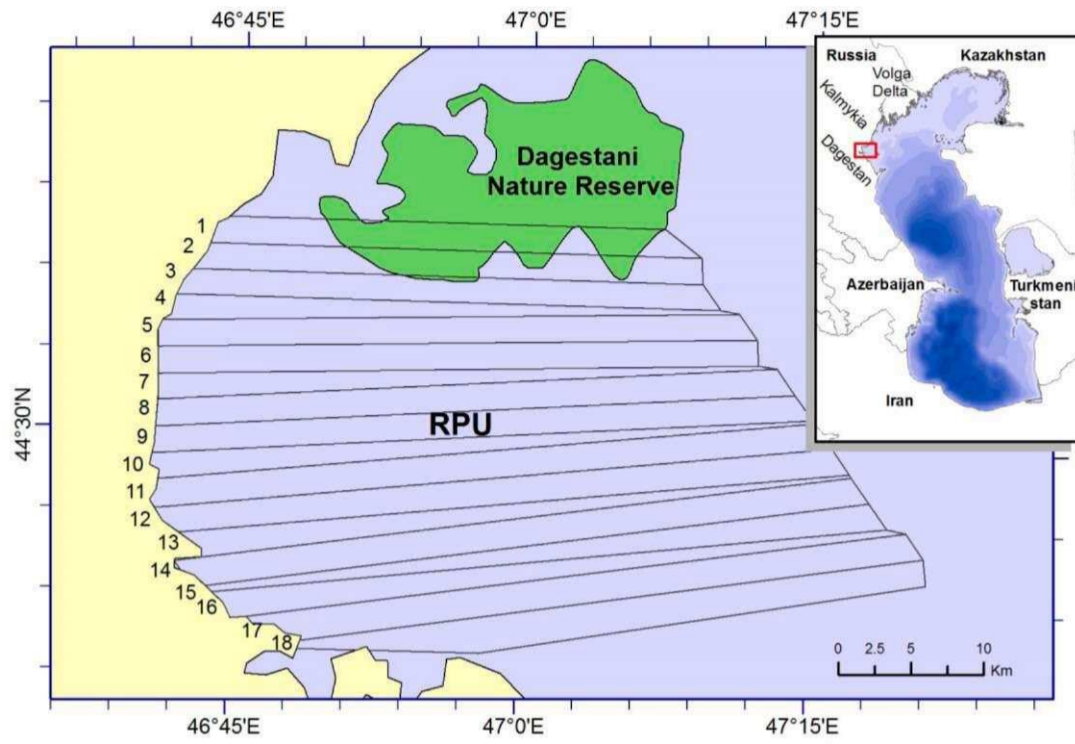
					using various electric tools and gadgets.
7	Vobla angling during the spring season	0	0	7	No licenses are needed. Practiced during the early April month in the coastal villages in the Volga Delta areas.
	Total number of cases	49	40	31	

Table 1: Type of fishing in accordance with the typology of soft and hard forms

Figure

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602

603

Figure 1: The location of RPUs. The Northern part of the Caspian Sea Coast in the Republic of Dagestan*.

604 * Coordinates of RPUs lines tied to nautical chart Num. 32005 from March 14, 2004 (The
605 General Directorate of Navigation and Oceanography at the Ministry of Defense of
606 Russian Federation).