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# 1 Regional consequences of the way land users respond to future 2 water availability in Murcia, Spain

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5  
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## 11 Abstract

12  
13 Agricultural development in the Murcia autonomous region, Spain has led to overexploitation  
14 of groundwater resources and climate change will further increase pressures. Policy options  
15 to tackle the current unsustainable situation include the development of inter-basin water  
16 transfer (IBWT) schemes from wetter regions in the north and the introduction of taxation to  
17 further control groundwater abstraction. Under these scenarios farmers with current access to  
18 water could face higher water cost, whereas farmers in areas where water was previously not  
19 available could see first time availability of water resources. In this paper we combine  
20 discrete choice based interviews (DCI) with farmers in the Torrealvilla catchment, in which  
21 they indicate how they would adapt their land use under different scenarios, with an input-  
22 output model to assess the aggregate effects of individual land use decisions on the economy  
23 and water consumption of the Murcia region. The paper presents steps taken in the  
24 development of an input-output table for Murcia, including disaggregation of the agricultural  
25 sector, accounting for sector water use, and consideration of back- and forward linkages. We  
26 conclude that appropriate taxation can lead to better water use efficiency, but that this is  
27 delicate as relatively small changes in prices of agricultural products can have significant  
28 impacts on land use and water consumption. Although new IBWT schemes would enable  
29 water to be used more efficiently, they would considerably increase regional water  
30 consumption and the regional economy's dependence on water. As this is not sustainable  
31 under future climate change, water saving development pathways need to be explored.

## 32 33 34 1. Introduction

35  
36 Provision of freshwater is one of the most important ecosystem services, which has in many  
37 areas of the world been compromised by unsustainable land management practises (MA,  
38 2005). Water resources are limited and need to be carefully managed to satisfy and safeguard  
39 continuous multiple needs of consumers, the economy and environment. Water scarcity, the  
40 temporal or spatial imbalance between available water resources and demand has been, and  
41 will increasingly become, a serious concern, exacerbated by overexploitation, environmental  
42 degradation, pollution and climate change (Hubacek and Sun, 2005).

43  
44 The Spanish Region of Murcia (Figure 1), despite being hot and dry, has witnessed  
45 remarkable agricultural development over the last decades. However, its agricultural sector is  
46 premised on heavy overexploitation of groundwater resources and reliance on the Tagus–  
47 Segura inter-basin water transfer (IBWT) scheme, which was inaugurated in 1979 (Garrido et  
48 al., 2006; Grindlay et al., 2011) and is for 56 ± 15% used for irrigation (CREM, 2011) . The  
49 region has become known as a major producer of fruits and vegetables. This is reflected in  
50 the importance of agriculture in the economy (8.3% of regional employment and 5.8% of

51 regional gross added value against 4.5% and 2.6% at the national level, respectively), but  
52 most significantly by the fact that agricultural exports make up 35.4% of Murcia's total  
53 exports (CREM, 2011). The paradoxical issue of the embedded 'virtual' water exports from a  
54 water-scarce region has drawn attention from many scholars (Ma et al., 2006; Velázquez,  
55 2006; Dietzenbacher and Velázquez, 2007; Downward and Taylor, 2007; Guan and Hubacek,  
56 2007; Chapagain and Orr, 2009; Zhao et al., 2009). For the past thirty years, regional water  
57 demand in the Segura basin has surpassed availability of renewable water resources as a  
58 combined effect of increased irrigation (87% of current water demand) and rapid urbanization  
59 (7%) (Grindlay et al., 2011). As a result, ironically, the IBWT scheme has only further  
60 aggravated the region's chronic water shortage.

61  
62 Past and present perspectives on the region's water shortage are well-documented by  
63 Grindlay et al. (2011). Oñate and Peco (2005) address the role policies have played in  
64 transforming land management in Murcia over the years, particularly how they are perceived  
65 to have driven land degradation processes in the Guadalentín basin, both in irrigated and  
66 rainfed areas. The water thirst of the region is stressed by many authors, with Garrido et al.  
67 (2006, p.347) classifying the Segura basin as 'one of the most interesting cases of water  
68 conflicts in Spain, and perhaps worldwide'. The governance of the Tagus–Segura IBWT is  
69 based on the early summer water level of reservoirs in the headwaters of the Tagus, but does  
70 not take into account water needs in the conceding basin. Roughly 60% of the natural flow of  
71 the upper Tagus is committed to the Tagus–Segura IBWT, and as a consequence the  
72 minimum discharge is now less than 6 m<sup>3</sup>/s compared to 30 m<sup>3</sup>/s before the IBWT became  
73 operational (Hernández Soria, 2003). The rationale for developing the IBWT was that cities  
74 and tourism on the Mediterranean coast needed water to grow and irrigated agriculture in the  
75 sub-tropical zones of southern Spain achieves higher water productivity than in the interior  
76 regions. However, due to reduced flow levels, the Tagus is now among the most polluted  
77 European rivers (Hernández Soria, 2003), and growing water needs in the conceding region  
78 have led to bitter disputes. Ambitious but similarly highly contested plans for a further Ebro–  
79 Segura IBWT scheme have for the time being been put on hold. Instead, desalination has  
80 been embraced as an alternative way forward as the capital and energy expenses have come  
81 down in recent years (Downward and Taylor, 2007). Simultaneously, the European Water  
82 Framework Directive (WFD) prescribes that water should be priced at full-cost recovery and  
83 water resources and fluxes should be systematically monitored. The WFD further stresses  
84 institutionalising environmental water demands at par with societal and economic water  
85 demands. As a consequence, the Tagus–Segura IBWT may be limited by allocating more  
86 water within the conceding basin (Martínez-Santos et al., 2008), and prices of groundwater  
87 extraction would also rise (Garrido et al., 2006). In this context, water users generally have  
88 great uncertainty over water availability and regulations governing its use.

89  
90 Whereas much research has focused on potential policy options to decrease water  
91 dependency, these options and the likely responses of individual land managers have rarely  
92 been analysed at both the farm and regional scale. These interconnections are important as  
93 policies will affect different farm types differently – with social and environmental  
94 consequences (e.g. de Graaff et al., 2008); studies focusing at the regional scale can only  
95 assume how farmers will react. As the agricultural sector is embedded in the regional  
96 economy, shifts in competitiveness of land uses can have important knock-on effects on other  
97 sectors; exclusively farm scale studies cannot take these effects into account. In this paper,  
98 we combine discrete choice based interviews (DCI) with an input-output model to attempt  
99 such integration. This combination not only allows assessing the direct aggregate effects of  
100 individual land use decisions, but also of indirect effects on the regional economy and

101 associated water use. In the remainder of this paper, we first introduce the methods used in  
102 the study. Subsequently, results are presented and discussed, and conclusions drawn.

103  
104 <<<Figure 1 about here>>>

## 107 **2. Methodology**

108  
109 Two methods are used to assess regional effects of local responses: an input-output (I/O)  
110 model and discrete choice based interviews (DCI). The former requires several intermediate  
111 steps which are explained in more detail in the first seven sub-sections (2.1-2.7). Data  
112 requirements and assumptions are indicated in various places, but have also been brought  
113 together in a data appendix (provided as supplementary material). The DCI were obtained  
114 from a farm survey among farmers in the Torrealvilla catchment (Figure 1). The definition of  
115 DCI scenarios and upscaling procedure are provided in sub-sections 2.8 and 2.9. After these  
116 procedures, the effects of the DCI-elicited land use change scenarios can be assessed with the  
117 I/O model. Sub-section 2.10 explains how virtual water multipliers in an I/O framework will  
118 be used to triangulate the DCI responses.

### 120 *2.1. Input-Output model*

121  
122 I/O analysis, initially developed by Wassily Leontief (1936) and still widely used today, is a  
123 method to analyse interrelations between sectors of an economy. To perform I/O analysis,  
124 one needs to construct an I/O matrix (usually provided by national statistical offices) which  
125 represents the intersectoral flows of products (usually in monetary terms and for a specific  
126 time period – i.e. a year) from each of the sectors (producer) to each of the sectors  
127 (purchaser) (Miller and Blair, 2009). These intersectoral flows are relatively stable: e.g. to  
128 produce a unit worth of margarine a more or less fixed quantity of oilseeds is needed. The  
129 stability of unitary intersectoral flows, which have become known as inter-industry technical  
130 coefficients, is a fundamental assumption of the I/O model. In addition to flows between  
131 industries there are sales to exogenous purchasers (e.g. household, government and foreign  
132 exports – together indicated as final demand). In the production process, a sector also pays  
133 for elements that are not purchased from other sectors (e.g. labour, capital and imports – the  
134 total of which is referred to as value added). Once an I/O matrix is constructed, I/O modelling  
135 entails the analysis of changes in final demand, inter-industry coefficients or value added  
136 through a system of linear equations. For a fuller introduction to I/O analysis, the reader is  
137 referred to Miller and Blair (2009). Subsequent developments to IO analysis have included  
138 social and environmental extensions and applications (Leontief and Ford, 1970). Guan and  
139 Hubacek (2008) review the application of input-output models to water resources, and  
140 present a body of research that has developed since the 1980s.

141  
142 The general structure of an input-output model is given by:

$$144 \quad X = (I - A)^{-1} f \quad (1)$$

145  
146 Where:

147  $X$  =  $n \times 1$  vector of gross outputs

148  $I$  =  $n \times n$  identity matrix

149  $A$  =  $n \times n$  matrix of inter-industry technical coefficients

150  $f$  =  $n \times 1$  vector of aggregate final demand

151  
 152 Matrix  $A$  consists of elements  $a_{ij}$  (the technical coefficients) which characterise the  
 153 percentage of sector  $j$ 's inputs that are provided by sector  $i$ . In the above model,  $(I-A)^{-1}$  is  
 154 commonly known as the Leontief inverse matrix. The sum of each column in the Leontief  
 155 inverse matrix represents the output multiplier for that sector. Leontief multipliers consider  
 156 the combined effects of direct sector output and any indirect effects generated by increased  
 157 demands for inputs from all sectors of an economy which are required to meet an increase of  
 158 one unit in final demand for that sector. Leontief multipliers are thus demand-driven and  
 159 quantify the backward linkages of a sector.

160  
 161 It is also possible to quantify forward linkages using a supply-driven specification of the  
 162 economy:

163  
 164 
$$X = (I-B)^{-1}pi \tag{2}$$

165  
 166 Where:  
 167  $B = n \times n$  matrix of inter-industry distribution coefficients  
 168  $pi = n \times 1$  vector of primary inputs

169  
 170 The matrix  $(I-B)^{-1}$  is the so-called Ghosh inverse matrix. Matrix  $B$  is made up of distribution  
 171 coefficients  $b_{ij}$  representing the percentage of sector  $i$ 's gross output that is sold to sector  $j$ .  
 172 Matrices  $A$  and  $B$  and their inverses can be calculated from an I/O table of intersectoral  
 173 transactions. The remainder of the methodology will focus on the Leontief I/O model variant.  
 174 The relation between matrices  $A$  and  $B$  and Leontief (L) and Ghosh (G) inverses is  
 175 straightforward (Dietzenbacher, 2002):

176  
 177 
$$A = \hat{X} B \hat{X}^{-1} \quad \text{and} \quad L = \hat{X} G \hat{X}^{-1} \tag{3}$$

178  
 179 Where the hat symbol (^) denotes that the vector  $X$  is diagonalized.

180  
 181 A symmetrical set of I/O tables is available for Spain for 2005. It is produced by the National  
 182 Statistics Institute (INE, 2009). The set of tables contain  $73 \times 73$  sectors and report on total  
 183 production, domestic production and import data respectively. Also calculated are technical  
 184 coefficients and inverse matrix coefficients, both based on domestic and total inputs  
 185 respectively.

186  
 187 I/O tables have been constructed for many Spanish autonomous regions, but not for Murcia.  
 188 Therefore we needed to construct a regional I/O table based on the national one. A well-  
 189 known problem in constructing regional I/O tables is that inter-industry technical coefficients  
 190 are prone to be exaggerated as the propensity of sectors to import is inversely related to the  
 191 size of the economy considered (Boomsma and Oosterhaven, 1992; Harris and Liu, 1998;  
 192 Flegg and Tohmo, in press). We applied the method described by Flegg and Tohmo (in  
 193 press), building on earlier work by the same author(s), which takes this issue into account.  
 194 We subsequently tested the method by comparing the output multipliers from non-survey I/O  
 195 tables based on various location quotient approaches with those from survey-based I/O tables  
 196 which are available for the neighbouring autonomous regions Valencia and Andalucía.

197  
 198 The following sections briefly explain the steps followed in constructing the regional I/O  
 199 table.

200

201 2.2. *Aggregating the 73-sector national level I/O table into 26 sectors*

202 The regional statistics office has data for 2005 on the Gross Domestic Product (GDP) of the  
 203 regional economy subdivided in 26 sectors: 2 primary sectors (agriculture and fisheries), 15  
 204 secondary sectors (comprising 14 industrial sectors and construction), and 10 tertiary service  
 205 sectors (CREM, 2011). By relating the national I/O table to the CNAE93 system of accounts  
 206 (INE, 2009) it was possible to produce a national I/O table considering the same 26 sectors as  
 207 used for the regional economic accounts.

208  
 209 2.3. *Constructing regional I/O table based on location quotients*

210 The method described by Flegg and Tohmo (in press) requires the subsequent estimation of  
 211 the local inter-industry technical coefficients using several location quotient approaches:  
 212 SLQ, CILQ, FLQ and AFLQ.

213  
 214 SLQ (Simple Location Quotient) is defined as (Miller and Blair, 2009):

$$215 \quad SLQ_i = \left[ \frac{V_i^R / V^R}{V_i^N / V^N} \right] \quad (4)$$

216 Where  $V_i^R$  and  $V^R$  represent employment in sector  $i$  in region R and total employment in  
 217 region R respectively, while  $V_i^N$  and  $V^N$  are employment in sector  $i$  in the whole country  
 218 and total employment in the whole country.

219  
 220 If the  $SLQ_i$  is greater than or equal to one ( $SLQ_i \geq 1$ ), it implies that sector  $i$  is at least as  
 221 concentrated in region R as in the nation as a whole. In this case, the  $SLQ_i$  is not used to  
 222 update the national coefficient. Hence, for row  $i$  of the regional table (Miller and Blair,  
 223 1985):

$$224 \quad a_{ij}^R = \begin{cases} a_{ij}^N (SLQ_i^R) & \text{if } SLQ_i^R < 1 \\ a_{ij}^N & \text{if } SLQ_i^R \geq 1 \end{cases} \quad (5)$$

225  
 226  
 227  
 228 CILQ (Cross-Industry Location Quotient) is a variant of the SLQ which takes into account  
 229 the relative sizes of sectors  $i$  and  $j$  (Miller and Blair, 1985):

$$230 \quad CILQ_{ij} = \frac{SLQ_i}{SLQ_j} = \frac{V_i^R / V_i^N}{V_j^R / V_j^N} \quad (6)$$

231  
 232  
 233 In analogy to the SLQ, CILQ is only used when smaller than one:

$$234 \quad a_{ij}^R = \begin{cases} a_{ij}^N (CILQ_{ij}^R) & \text{if } CILQ_{ij}^R < 1 \\ a_{ij}^N & \text{if } CILQ_{ij}^R \geq 1 \end{cases} \quad (7)$$

236

237

238 The FLQ ('Flegg LQ') proposed by Flegg et al. (1995) and refined by Flegg and Webber  
239 (1997) uses the *SLQ* and *CILQ* calculated as follows:

240

$$241 \quad FLQ_{ij} = CILQ_{ij} \cdot \lambda^* \quad \text{for } i \neq j \quad (8a)$$

$$242 \quad FLQ_{ij} = SLQ_i \cdot \lambda^* \quad \text{for } i = j \quad (8b)$$

243

244 Where:

$$245 \quad \lambda^* = \left[ \log_2 \left( 1 + V_{tot}^R / V_{tot}^N \right) \right]^\delta, \text{ with } 0 \leq \delta < 1 \quad (9)$$

246

247 This method combines the CILQ and SLQ approaches and adds a scaling factor  $\lambda^*$  to take  
248 into account the relative size of regional purchasing and supplying sectors and the relative  
249 size of the region compared to the national level when determining the adjustment for  
250 interregional trade. The parameter  $\delta$  is an unknown influencing the degree of convexity of the  
251 scaling factor  $\lambda^*$  (Flegg and Webber, 1997). CILQ is used everywhere in the matrix but on  
252 the diagonal (where the CILQ scaling factor equals to 1); here the SLQ is used instead as a  
253 more realistic approximation.

254

255 Another modification can be made; this is the augmented FLQ (AFLQ) described in Flegg  
256 and Webber (2000), and evaluated in Flegg and Tohmo (in press). This method adds a  
257 specialization term to Equation (8a), allowing regional input coefficients to surpass the  
258 corresponding national coefficients in case of regional specialization:

259

$$260 \quad AFLQ_{ij} = CILQ_{ij} \cdot \lambda^* \cdot \left[ \log_2 (1 + SLQ_j) \right] \quad \text{for } \begin{cases} i \neq j \\ SLQ_j > 1 \end{cases} \quad (10)$$

261

262 The national level inter-industry coefficients are multiplied by the quotients obtained by  
263 employing the various approaches (SLQ, CILQ, FLQ, AFLQ) as discussed above to arrive at  
264 regional coefficients.

265

#### 266 *2.4. Selecting the most appropriate location coefficient-based I/O approach*

267 Different theoretical considerations and empirical evidence exist to evaluate available  
268 approaches (Flegg and Tohmo, in press). Given the sometimes conflicting conclusions, and  
269 the fact that we cannot validate the approaches in absence of a survey-based I/O table for  
270 Murcia, we opted to apply the same methods described above to neighbouring Spanish  
271 autonomous regions Andalucía and Valencia for which I/O tables do exist: IEA (2010) and  
272 IVE (2008), respectively. We evaluated the approaches based on their relative success in  
273 estimating regional output multipliers using the following two methods:

274

$$275 \quad \mu_1 = (100/n) \cdot \sum_j (\hat{m}_j - m_j) / m_j \quad (11)$$

276

$$277 \quad \mu_2 = (100/n) \cdot \sum_j |\hat{m}_j - m_j| / m_j \quad (12)$$

278

279 Where  $\hat{m}_j$  is the estimated output multiplier for sector  $j$  using the various location quotients,  
280  $m_j$  is the survey-based multiplier (as provided by IEA, 2010 and IVE, 2008), and  $n$  is the

281 number of sectors in the symmetrical regional I/O table ( $n = 63$  for Andalucía and 67 for  
282 Valencia).

283

284 The measure  $\mu_1$  can identify whether a multiplier is systematically under- or overestimated  
285 but may average out (large) positive and negative errors. The measure  $\mu_2$  accounts for all  
286 (positive and negative) deviations but cannot identify the direction of a possible bias. Note  
287 that we are interested in the best approximation of *each* multiplier, not a comparison of  
288 average estimated and survey-based multipliers for which a paired *t*-test would be  
289 appropriate.

290

### 291 2.5. *Disaggregating the agricultural sector of the regional I/O table*

292 We are interested in the effects of agricultural land use changes and therefore need to  
293 subdivide the single agricultural sector into a series of agricultural subsectors. These are  
294 defined based on importance of land use, extent of recent changes and differences in water  
295 use and economic dissimilarity: 1) grains and other annual field crops; 2) horticulture and  
296 fruit trees; 3) grapes; 4) olives and almonds; and 5) livestock. Various regional agricultural  
297 statistics were used to achieve this in the following steps:

298 • First, the technical coefficients for sectors  $i$  supplying inputs to the agricultural sector  
299 were multiplied with the total value of agricultural output.

300 • Second, total output from the newly defined 5 agricultural sectors was calculated from the  
301 aggregation of different individual agricultural enterprises and groups of enterprises.

302 • Third, a list of quantities of the most important intermediate consumption categories was  
303 available (CREM, 2011). Items such as feed (36.8%), seedlings (2.8%) and veterinary  
304 costs (2.4%) could easily be attributed to specific subsectors. In other cases, agricultural  
305 statistics and secondary data (CARM, 2005; 2007; Fleskens, 2005) were employed to  
306 distribute intermediate consumption items such as fertilizer (8.5%), phytosanitary  
307 products (7.4%) and energy/lubricants (6.6%) over relevant subsectors.

308 • Fourth, for smaller categories of intermediate consumption for which no further data was  
309 available, with a known value of total agricultural output (from step 1), the regional I/O  
310 table with a single agricultural sector was (with some assumptions, i.e. proportionate  
311 allocation) used to balance remaining expenditure on intermediate consumption in the  
312 five subsectors.

313 • Fifth, using subsector total output, the quantities of inputs were converted into technical  
314 coefficients.

315 • Finally, constructing input to non-agricultural sectors from the 5 agricultural subsectors  
316 was relatively straightforward as the sum of subsector technical coefficients was required  
317 to remain equal to that of the non-disaggregated agricultural sector technical coefficient  
318 for each column. The distribution over subsectors for key-sectors with high volumes of  
319 agricultural inputs (i.e. agro-food, textile and leather, lumber and cork, and paper  
320 industries, and hotels) was informed by a comparison with data for the neighbouring  
321 Valencia autonomous region. The sub-matrix of distribution coefficients was used to  
322 balance the inter-industry input coefficients.

### 323 2.6. *Estimating regional final demand and sector output*



324 Most required final demand data for Murcia were obtained from CREM (2011). National  
 325 sector final demand scaled down using employment data was used to fill regional data gaps.  
 326 For example, regional household final consumption was found to correlate very well ( $r^2 =$   
 327  $0.996$ ;  $\mu_1 = 0.8\%$ ;  $\mu_2 = 3.8\%$ ) with national data for an aggregated number of consumption  
 328 goods and services. Therefore, disaggregated household final demand could be obtained from  
 329 the scaled down national data. One exception is the sector hotels and restaurants where the  
 330 significantly lower regional household expenditure data was inserted. Similarly, capital  
 331 formation for industries was derived from the scaled national data, and the entire expenditure  
 332 structure of national public administration was used in deriving individual sector totals from  
 333 the regional aggregate total. Importantly, good regional data on exports were available. As  
 334 expected, the regional and national level data bear little relation, both in overall size (regional  
 335 exports were 20 times larger than the scaled national data) and structure ( $r^2=0.07$ ). After  
 336 deciding on the location quotient method to employ, the regional total final demand vector ( $f$ )  
 337 was entered in Equation (1) to estimate total regional output. Incomplete sector output data  
 338 was available from CREM (2011), but appeared to be inconsistent in its definition of sectors  
 339 and in relation to final demand. Agricultural sector output data was an exception, and these  
 340 were used in further analyses (Equations 13-19) together with simulated output for industrial  
 341 and service sectors.

342

### 343 *2.7. Creating water I/O table*

344 Some regional water statistics were available as a basis to calculate sectoral water use  
 345 (CREM, 2011). Water statistics for agriculture were available for 2005, breakdown of  
 346 industrial water use was only available for 1999, and specified water use of the service sector  
 347 could not be found at all. To circumvent these incomplete data, data for 2007 from the piped  
 348 water distribution network used in economic sectors yielded some piecemeal information,  
 349 and the available statistics were used together with equivalent data from Andalucía  
 350 (Consejería de Medio Ambiente, 1996) and Spain (INE, 2010) to calculate Direct Water  
 351 Consumption (DWC) and to harmonise sectoral water consumption (Table 1).

352

$$353 \quad DWC = w_j / x_j \quad (13)$$

354

355 Where  $w_j$  is the quantity of water directly used in sector  $j$  and  $x_j$  the total output of sector  $j$ .

356

357 Agricultural water productivity in Murcia is high in comparison with Andalucía and Spain. In  
 358 the case of Murcia, grains and olives and almonds are hardly irrigated. The bulk of water is  
 359 used in producing high value fruit and vegetable crops. The high DWC in Andalucía may  
 360 stem from significant water use in low value crops (grains) and relatively wasteful irrigation  
 361 techniques: 45% of irrigation is by gravity (Dietzenbacher and Velázquez, 2007). In contrast,  
 362 in Murcia 85% of water is supplied to crops by drip irrigation (CREM, 2011). The exception  
 363 to relative water use efficiency is the livestock sector which is intensive in Murcia and  
 364 presumably less so in Andalucía (also note that the latter figures are considerably older).

365

366 Data for industrial sectors for 1999 was updated by estimation of the 2005 level output using  
 367 the input-output model. Total sectoral water use was subsequently updated where sector  
 368 growth (positive or negative) had been such that DWC calculated with the 1999 water use  
 369 would become questionable in comparison to national data. The largest water consumers are

370 the agro-food and chemical industries, although DWC is equally high in rubber and plastics  
 371 and metallurgy. At the national level, DWC's for industrial sectors are generally lower,  
 372 although electricity, gas and water stands out as a relatively heavy water user. The very high  
 373 DWC's of the paper (including publishing and printing), chemical, and other manufacturing  
 374 industries reported for Andalucía were not found in Murcia.

375  
 376 Water use of the service sectors was redistributed according to the relative importance of  
 377 water consumption of these sectors in Andalucía, while respecting the total service sector  
 378 consumption for Murcia. Like with industrial sectors, the DWC's thus obtained are lower  
 379 than those in Andalucía. Water consumption is largest in the hotel and restaurants and real  
 380 estate sectors, with the former having the largest DWC amongst the service sectors.

381  
 382 A matrix  $Q$  is defined with water inter-industry input coefficients  $q_{ij}$  calculated as:  
 383

$$384 \quad q_{ij} = \frac{w_i/x_i}{w_j/x_j} \cdot a_{ij} \quad (\text{if } w_j > 0) \quad (14)$$

385  
 386 In analogy to Equation (1), the column totals of the inverse matrix  $(I-Q)^{-1}$  give the backward  
 387 linkages water multipliers. Forward linking water distribution coefficients  $l_{ij}$  are calculated  
 388 as:

$$390 \quad l_{ij} = \frac{w_j/x_j}{w_i/x_i} \cdot b_{ij} \quad (\text{if } w_i > 0) \quad (15)$$

391  
 392 The elements  $l_{ij}$  constitute matrix  $L$ ; the row sums of the inverse matrix  $(I-L)^{-1}$  give the  
 393 forward linkages water multipliers. Backward linkages water multipliers represent how much  
 394 water is used indirectly in a given sector by considering the water consumption for its  
 395 intermediate consumption in relation to direct water use. Forward linkages water multipliers  
 396 represent the ratio of additional water use in purchasing sectors relative to the direct water  
 397 consumption 'embedded' in output from the supplying sector considered.

398  
 399 <<Table 1 about here>>

400  
 401 *2.8. Water scarcity scenarios and farmers' land use responses in Torrealvilla catchment*

402 Interviews were administered with farmers within the Torrealvilla catchment (266 km<sup>2</sup>) of the  
 403 Guadalentin Basin in Murcia. In total 110 interviews were carried out but in the end 11  
 404 responses were discarded as they were incomplete. Sampling was done using the snowball  
 405 method, making sure all land uses were covered and an endeavour was made to represent the  
 406 heterogeneity of farmers in the area (Table 2). In terms of land use, in the sample livestock,  
 407 vegetables and fruits, and grapes are overrepresented relative to Torrealvilla and the Murcia  
 408 region as a whole. Small farms (< 2 ha) are heavily underrepresented, and medium farms (5-  
 409 20ha) and fairly large farms (30-50 ha) overrepresented. Any bias in the sample is thus  
 410 towards viable farms which could serve the purpose of this research well given that the  
 411 number of farms in Murcia reduced by 29% between 1995 and 2005 (CREM, 2011). The

412 final number of respondents was 7 for grains, 24 for almonds and olives, 32 for grapes, 24 for  
413 horticulture and fruits and 12 for livestock. If we take agricultural census data of the Murcia  
414 region as a basis for estimation, the total number of farmers in the Torrealvilla catchment  
415 (which is unknown) could be 810. As extensive land uses are over- and intensive land uses  
416 underrepresented in the catchment relative to the region the average farm size is likely larger  
417 and the number of farmers smaller. The average farm size of our sample is 25 ha, against 17  
418 ha across the Murcia region. Using this figure, the total number of farms in Torrealvilla  
419 would be lower, around 560. Our sample of 99 farmers interviewed thus represents at least  
420 12% and perhaps 18% of the total population.

421

422 In part, the interviews were intended to capture farmers' responses to hypothetical scenarios  
423 that reflect future uncertainty of water availability. The scenarios were developed based on  
424 insights gained through discussions with farmers in the area during preliminary site visits. On  
425 the one hand, concern over groundwater depletion overshadows the future of the irrigated  
426 farming community. On the other hand, there have been a lot of discussions about farmers in  
427 the region desperate for more water to be transferred from the North. As such, different  
428 scenarios were presented to farmers who currently have access to water and those who do  
429 not. The former group of farmers was asked how the following will affect the future of their  
430 current principal land use:

- 431 • Scenario A – No access to water for agricultural use (total water depletion – this could  
432 occur as a physical lack of water locally, or as water quality deteriorates beyond  
433 maximum tolerable salinity levels);
- 434 • Scenario B – Government imposes tax on groundwater abstraction resulting in a water  
435 price higher than maximum willingness to pay for water (WTP – lowest €0.20 m<sup>-3</sup>;  
436 highest €0.60 m<sup>-3</sup>; average €0.31 m<sup>-3</sup>; standard deviation €0.08 m<sup>-3</sup>) by individual  
437 farmers; and
- 438 • Scenario C – Government imposes tax on groundwater abstraction resulting in a water  
439 price of up to the individual farmer's maximum WTP.

440 The tax on water in scenarios B and C was presented as implying a higher price of water, a  
441 situation that could also be brought about without government intervention as farmers may  
442 need to pay more to obtain water in sufficient quantity and of sufficient quality. In the context  
443 of this paper the maximum WTP refers to a threshold beyond which the maintenance of  
444 present farming activity is perceived by individual farmers as no longer viable, making  
445 drastic change such as agricultural abandonment is highly likely. Individual WTP was used as  
446 cut-off point to avoid presenting multiple (fixed) price scenarios to each farmer and is  
447 justified by the fact that our purpose was not to elicit farmer WTP, but to explore potential  
448 land use change along a gradient of physical water scarcity (Scenario A), economic water  
449 scarcity (Scenario B) and economic water insecurity (Scenario C). Farmers' responses were:  
450 1) no change; 2) conversion to other agricultural land uses; and 3) stop farming/abandonment.  
451 At this point it is important to note that respondents have an incentive to understate their  
452 WTP for water and/or to overstate land use changes (Carson and Groves, 2007; Schläpfer,  
453 2008). As stated above, eliciting the WTP itself is not an objective of this paper, and is not  
454 critical in the analysis. The fact that we ask farmers to state their hypothetical land use  
455 change decisions relative to self-declared WTP minimizes the risk of exaggeration  
456 (Schläpfer, 2008). Although the incentive to exaggerate may be more pronounced for water  
457 price than for land use change effects of scenarios, we cannot rule out that (some) responses  
458 are exaggerated; therefore the results presented should be regarded as potentially extreme  
459 land use change effects.

460

461 In contrast, farmers who currently do not have access to water were asked how their principal

462 agricultural land use may alter if water became available, e.g. through IBWT. This led to a  
463 fourth scenario (D):

464 • Scenario D1 – Water becomes available to previously non-irrigable areas.

465 At this stage, we found that grain farmers demonstrated little dynamism as compared to olive  
466 and almond farmers. This is counter-intuitive, as conversion costs are considerably lower for  
467 the former group. As grain farmers may have been underrepresented in the sample, we  
468 therefore also defined an adjusted hypothetical scenario:

469 • Scenario D2 – as Scenario D1, but for the grain farmers we adopted weights of  
470 conversion to irrigated farming as elicited from olive and almond farmers (resulting in  
471 increasing propensity of grain farmers to change).

472 The responses registered in Scenarios D1 and D2 were: 1) no change; 2) increase production  
473 (expansion); and 3) conversion to irrigated agriculture. Note that for the purposes of  
474 expansion we assumed scrubland and fallow to be available, but not forest and other land  
475 uses. The effective area within the Torrealvilla catchment is thus reduced to the 140 km<sup>2</sup> of  
476 UAA. Further details about the study area and the interviews can be found in Nainggolan et  
477 al. (in this issue).

478 <<<Table 2 about here>>>

480  
481

## 482 2.9. Upscaling local scenario responses to the Murcia region

483 As all interviews were conducted within the Torrealvilla catchment area, we must take into  
484 account the relative shares of each land use when upscaling to the Region of Murcia. We  
485 thereby assume that there are no differences in the agricultural production structure of  
486 subsectors between the local and regional area.

487

488 A matrix of land use changes from land use  $i$  to land use  $j$ , is constructed with elements  $\Delta S_{ji}$   
489 defined as:

490

$$491 \quad \Delta S_{ji} = P_{ji} \cdot S_i^{INIT} \quad (16)$$

492

493 Where  $P_{ji}$  is the expected probability of a change of current land use  $i$  to future land use  $j$  and

494  $S_i^{INIT}$  is the initial area under that land use.

495

496 The new area under land use  $j$  is subsequently obtained by summing over columns:

497

$$498 \quad S_j^{NEW} = \sum_j \Delta S_{ji} \quad (17)$$

499

500 A vector of agricultural subsector output change as a consequence of stated land use change  
501 can then be obtained by multiplying the difference in area with the output per area unit  $x_i^*$ :

502

$$503 \quad \Delta x_i = (S_i^{NEW} - S_i^{INIT}) \cdot x_i^* \quad (18)$$

504

505 Regional effects of the DCI-elicited responses to water uncertainty scenarios can now be  
506 assessed with the I/O tables. We use equations (1) and (2) with vector  $X$  given by elements  
507  $\Delta x_i$ . Total regional effects are defined as the sum of direct effects (i.e.  $X$ ) and the combined  
508 backward and forward indirect effects (Grêt-Regamey and Kytzia, 2007):

509  
510  $(f - X) + (di - X)$  (19)  
511

512 An analogous procedure (Equations 18-19) is followed to assess the direct and indirect  
513 effects of the changed total sector water demands  $\Delta w_i$ .  
514

515 *2.10. Effect of increased water cost on sector unitary output prices*

516 With the preceding steps, we can now simulate the impact of increased water costs on sector  
517 unitary output prices. We will assume that increased costs for water only apply to agricultural  
518 water use, assuming that other sectors already pay more for water (e.g. twice as much in  
519 neighbouring Almería province – Downward and Taylor, 2008).  
520

521  $VWM' = DWC_p' (I-A)^{-1}$  (20)  
522

523 Where the vector VWM is the Virtual Water Multiplier (the accent (') indicates transposition)  
524 found by multiplying the vector  $DWC_p$  – consisting of DWC for sectors where the water  
525 price will be raised (i.e. agricultural subsectors) and 0 for other sectors – with the Leontief  
526 inverse matrix. The VWM can subsequently be used to calculate a price increase by simple  
527 multiplication (the VWM can directly be interpreted as representing a price increase of €1).  
528 We will present the effects of a price increase of €0.10 m<sup>-3</sup> – equal to the average incremental  
529 WTP (€0.04 m<sup>-3</sup>) plus one standard deviation (€0.06 m<sup>-3</sup>) to account for possible  
530 understatement (the range of incremental WTP was €0.00–0.25 m<sup>-3</sup>). The cumulative effects  
531 of the water price increase, through water input-output relations, on product prices can help to  
532 understand farmer responses to the discrete choice scenarios.  
533

534  
535 **3. Results**  
536

537 *3.1. Regional I/O Table for Murcia*

538 The regional I/O table constructed for Murcia was evaluated by applying the same method to  
539 neighbouring autonomous regions for which survey-based I/O tables were available:  
540 Andalucía and Valencia. Table 3 shows the results of different methods. The average regional  
541 multiplier is overstated by the SLQ and CILQ methods (in line with findings by others –  
542 Boomsma and Oosterhaven, 1992; Flegg and Tohmo, in press), but more so for Valencia than  
543 for Andalucía. In contrast, FLQ and AFLQ methods lead to a general understatement except  
544 at low values of  $\delta$ . The absolute average deviations from the regional multiplier show an error  
545 of 13.2-16.5% for SLQ and CILQ. FLQ and AFLQ methods with appropriate scaling factor  $\delta$   
546 can moderately reduce this error to about 12%. Contrary to findings by Flegg and Tohmo (in  
547 press), the AFLQ outperforms the FLQ in these two cases, although overall error reductions  
548 are not as large as these authors suggest. When zooming in on the accuracy of predicting the  
549 regional output multiplier for the agricultural sector, the overstatement errors of the  
550 conventional SLQ and CILQ approaches are larger than for the total regional economy. Both  
551 the FLQ and AFLQ can greatly reduce errors in estimating the agricultural output multiplier,  
552 to about 1%. Higher values of the scaling factor  $\delta$  attain largest error reductions, whereby  
553 AFLQ is more prone to exaggerating the multiplier than FLQ. Taking into account: a) the  
554 need to have a low average absolute deviation of the average regional multiplier; b) a  
555 preference for a slight underestimation of the average regional multiplier; c) the trend  
556 observed in literature that smaller regions (such as Murcia) have a higher propensity to have a  
557 lower optimal value for  $\delta$ ; and d) that such a trend would place an optimal  $\delta$  for Murcia's  
558 agricultural sector in the FLQ approach below 0.15; as well as e) that the average absolute

559 percent error for the six data rows in Table 3 is lowest for FLQ with  $\delta = 0.10$  (see overall  
560 rank), we applied FLQ with  $\delta = 0.10$  to develop a non-survey based regional input-output  
561 table for Murcia.

562

563 <<<<Table 3 about here>>>>

564

### 565 *3.2 The regional I/O Table with disaggregated agricultural sector*

566 Table 4 shows details about the disaggregation of agriculture in five subsectors at the regional  
567 scale. All subsectors except livestock occupy sizeable shares of the region's agricultural area  
568 (11-36%). However, in terms of output value, grains (2%), grapes (5%) and olives and  
569 almonds (5%) contribute only modestly compared with livestock (22%) and especially  
570 vegetables and fruits (66%). As a result, productivity per area unit ranges widely. Production  
571 structures of the subsectors are therefore also expected to vary considerably. The backward  
572 output multipliers of individual subsectors of the disaggregated I/O table varied between 1.22  
573 for vegetables and fruits and 1.86 for livestock (Table 5). The first reflects that relatively little  
574 economic activity is generated by producing an Euro worth of horticultural produce, whereas  
575 the opposite holds for livestock. The disaggregated I/O table was also tested for its similarity  
576 with the aggregated version: when scaling the five subsectors, its combined agricultural  
577 sector backward output multiplier is in both cases 1.38. Similarly, the forward output  
578 multiplier of the current (2005) sector configuration is 1.60. Individual agricultural sectors  
579 have forward multipliers of 2.11-2.28, which demonstrates that much of their produce is sold  
580 to upstream industries. The vegetables and fruits subsector (1.31) is an exception, as produce  
581 is not processed in agro-industries but marketed to consumers and – importantly – exported.  
582 For all agricultural subsectors, forward linkages are higher than backward linkages. Agro-  
583 food industries and construction are sectors with high backward linkages, whereas  
584 construction materials and lumber industries have high forward linkages.

585

586 <<<<Table 4 about here>>>>

587 <<<<Table 5 about here>>>>

588

### 589 *3.3. Regional I/O Table of water use*

590 Agriculture consumes about 80% of total ('blue') water use in Murcia: households consume  
591 about 15%; and other economic sectors together account for only 5%. Not surprisingly,  
592 technical coefficients of water use are a fraction of the technical coefficients based on the  
593 monetary value of intermediate consumption (cf. Equation 14). The water multipliers (both  
594 backward and forward) of the agricultural subsectors are thus low in comparison to output  
595 multipliers (Table 5). Livestock is the subsector with the highest backward water multiplier  
596 (1.65): its intermediate consumption relies on water-intensive inputs. Grains have the highest  
597 forward multiplier (1.28): the sectors grains are supplied to use a considerable amount of  
598 water, whereas water needs for grains are relatively low. Similarly, vegetables and fruits have  
599 the lowest non-zero forward water multiplier (1.03). Very little additional water is used to  
600 produce output in processing sectors (which moreover absorb only a limited part of total  
601 vegetables and fruits output).

602

603 The modest water multipliers for agricultural subsectors contrast with some of the water  
604 multipliers in industries and services. Backward multipliers are very high for lumber and cork  
605 industries (33.71), agro-food industries (13.60), and paper, printing and publishing (10.74).  
606 These sectors thus require water-intensive inputs totalling several times their direct water  
607 demand. Machineries and mechanical equipment (23.06) and financial brokerage (18.46)  
608 have very high forward water multipliers: their output is produced with relatively low

609 amounts of water, but the output of purchasing sectors requires a multiple factor total water  
610 input.

611

### 612 *3.4. Discrete choices and land use change scenarios in Torrealvilla*

613 When farmers with current access to water were asked what their strategy would be if water  
614 resources would be completely depleted, the vast majority would give up farming (Figure 2,  
615 Scenario A). A sizeable minority (43%) of olive and almond farmers would not change land  
616 use, a strategy also followed by 3% of vineyard managers (these crops can be grown without  
617 irrigation, obviously with reduced productivity; for vineyards a change from table to wine  
618 grapes may be involved, as well as introduction of supplementary drip irrigation). Remaining  
619 farmers would resort to rainfed cropping. A similar pattern emerged when the same group of  
620 farmers was confronted with high (perceived) water taxation (Scenario B); again the most  
621 common response was abandonment. Continuation of the current land use was the preferred  
622 strategy of 36% of olive and almond farmers, 17% of livestock farmers, 12% of vineyard  
623 managers and only 2% of horticulturalists and fruit growers. Some vineyards and fruit  
624 orchards would convert to olive and almond groves and grains, respectively. Under low  
625 (perceived) water taxation (Scenario C) the majority (67% and 64%) of livestock and olive  
626 and almond farmers would continue current land use. However, 54% of vineyard managers  
627 and 52% of horticulturalists and fruit growers stated that they would abandon their  
628 enterprises. In both cases, 40% would continue. Some 17% of livestock farmers and 8% of  
629 horticulturalists and fruit growers would opt for a change to grains, and 5% of vineyard  
630 managers would switch to olives and almonds. These three discrete choice scenarios show  
631 that water availability and affordability is a crucial factor for all with current access to water.  
632 Horticulture and fruit growing, vineyards and livestock farming are the least likely to flourish  
633 under physical or economic water scarcity.

634 Figure 2 also shows scenarios presented to farmers who currently do not have access to  
635 water. If a new IBWT project would be realized, some unused land would start to be  
636 cultivated to grains (8%) and olives and almonds (5%). Olive and almond groves would see  
637 considerable conversion to horticulture and fruit growing (24%) and vineyards (21%).  
638 Moreover, 14% of grain fields would be developed to vineyards. Overall, olive and almond  
639 farmers demonstrated the most dynamic choices. If the changes expressed above were to  
640 occur, land use in the Torrealvilla catchment would change as shown in Table 6.

641

642 <<<Figure 2 about here>>>

643 <<<Table 6 about here>>>

644

### 645 *3.5. Regional effects of land use change scenarios*

646 When we simulate the effects of the discrete choice scenarios in the input-output model, the  
647 land use change scenarios driven by uncertainty in water supply result in diverging effects on  
648 regional economy and water demand (Figure 3). The total water depletion scenario almost  
649 eradicates the agricultural sector, and when taking into account forward and backward  
650 linkages leads to a shrinking of the regional economy of 14%. As all irrigated agriculture  
651 disappears in this scenario, this scenario reduces the demand for water to about 18% of the  
652 current level. A high water tax has just slightly lower impact. A low water tax impacts the  
653 regional economic output by 7% while reducing water demand to almost half the current  
654 level. A new water transfer may lead to 4-5% economic growth while requiring 23-30% more  
655 water compared to current regional demand. The ratio of economic impact to water demand  
656 reveals interesting results. When left to abandonment because of a total depletion of water,  
657 with the loss of each cubic metre of water output decreases by €5.57. When introducing a

658 high water tax this ratio is reduced to €5.36 per m<sup>3</sup>, whereas a low water tax results in a loss  
659 of €4.85 per m<sup>3</sup>. Increased water availability similarly augments regional economic output by  
660 €5.63-5.86 per m<sup>3</sup>.

661 <<<<Figure 3 about here>>>>

### 663 3.6 Water price effects

664 Table 7 shows the effects of ‘acceptable’ agricultural water price increase on the product  
665 price of each sector. Although the horticulture and fruits subsector uses more water, it  
666 produces more output per unit of water and hence the effects of water price increases are not  
667 as pronounced as for grapes and olives and almonds. The ‘acceptable’ water price increase  
668 represents almost 50% of the currently paid average price and leads to agricultural product  
669 price increases between 0.6 and 5.6%, with three out of five subsectors being affected by over  
670 3%. Agro-food (0.4%) and lumber and cork (0.1%) industries are the two non-agriculture  
671 sectors where a price effect is notable.

672 <<<<Table 7 about here>>>>

## 673 4. Discussion

674 The I/O table for Murcia needed to be constructed first in order to enable subsequent scenario  
675 analyses. We evaluated several location quotient methods: SLQ, CILQ, FLQ and AFLQ. Our  
676 results concur with other studies that find conventional SLQ and CILQ methods to  
677 overestimate multipliers. Because the agricultural sector in Murcia and – to lesser extent –  
678 neighbouring regions is so dependent on exports, extra prudence proved to be required, and  
679 the appropriate scaling method (value of parameter  $\delta = 0.10$ ) for FLQ was well below the  
680 usual range ( $0.25 \pm 0.05$ ) reported by Flegg and Tohmo (in press), supporting their remark  
681 that individual cases need special scrutiny. Without availability of survey-based I/O tables for  
682 neighbouring regions, we would probably have run a high risk of substantially overstating  
683 impacts of scenarios. The methods described for disaggregating the agricultural sector and  
684 constructing the water I/O table can, given similar data availability, more confidently be  
685 applied in other contexts.

686 The ratio of economic impact to water demand (Figure 3) can be interpreted as follows: when  
687 confronted with high barriers to water use (total depletion, high water tax), farmers tend to  
688 give up farming. In these cases the economic consequences are high in relation to changes in  
689 regional water demand. However, the introduction of a low water tax prompts a significant  
690 number of farmers to change land use instead of abandonment. As a consequence, reductions  
691 in water use are obtained, resulting in about 10% lower impact on the regional economy per  
692 unit of water saved than under a higher water tax scenario. Potential water savings are  
693 impressive: a low water tax can reduce total water demand by almost 50% (note this is only  
694 considering responses by agricultural agents) at a 7% cost to the regional economy. Tax  
695 revenues could be used to stimulate further water savings, or to develop economic activities  
696 with a low water use. Important gains can be achieved in setting the water tax level right: our  
697 study suggests that significant water savings can be achieved at relatively low expense to the  
698 regional economy by incentivising self-organizing capacity of the agricultural sector – i.e.  
699 through land use changes as described above. Stronger intervention (through higher taxation)  
700 fails to take advantage of this self-organizing capacity and although it may generate higher  
701 tax revenues, much of it will be necessary to recover from the inefficiency it created in the



708 first place.

709

710 There may however be limits to the capacity of the system to self-organize and adapt to  
711 groundwater scarcity if this scenario is combined with future climate change. Increased  
712 temperatures would increase evaporation and evapotranspiration rates and hence further  
713 increase water demand. If climate change leads to reduced rainfall inputs, this would not only  
714 reduce groundwater recharge rates, perhaps hastening groundwater scarcity, but also limit the  
715 viability of switching from irrigated to rainfed agriculture.

716

717 Given the questionable sustainability of groundwater extraction rates, it is of particular  
718 concern that agriculture in Murcia has become so heavily dependent on this finite and  
719 dwindling resource. Our results show that without groundwater and IBWT, about two-thirds  
720 of the region's agricultural area would be abandoned. Agricultural output would be  
721 decimated to less than 5% of its current value. Even the introduction of a low water tax would  
722 still lead to about 35% of the agricultural area being abandoned, with an associated loss of  
723 more than half of the current output. Whereas our farmer survey using discrete choice  
724 scenarios may have led to exaggerated responses, this clearly illustrates how vulnerable  
725 respondents feel to uncertainty in water supply. Our data do not show margins on crops  
726 grown, but the intermediate consumption of the five subsectors we distinguished varied  
727 between 16% (horticulture and fruits) and 50% (livestock) of output value. When adding  
728 labour costs and imports, margins may be narrow. Any water taxation (or scarcity, for that  
729 sake) can under these circumstances lead to heated debate. Surprisingly, results of increased  
730 water prices (Table 7) have the highest impact on grapes and almonds and olives. This  
731 contrasts with the land use decisions elicited from DCI interviews, where horticulture and  
732 fruits are the first to be abandoned or switched. Although our results are not conclusive, this  
733 could indicate that the latter crops are perceived by farmers as more sensitive to water  
734 shortages.

735

736 Additional water supply through IBWT may lead to a 10% expansion of the agricultural area,  
737 with an associated increase in agricultural output of 26-35%. Given the high export  
738 orientation and strong regional agro-food industry it is not unreasonable to assume this  
739 additional produce could be effectively handled (cf. Sánchez-Chóliz and Duarte, 2000). The  
740 ratio of economic impact to increased water demand of such an expansion is high (€5.63-5.86  
741 per m<sup>3</sup>), suggesting that additional water will be used efficiently and an accelerated growth  
742 may result. The economic multiplier is, at 1.75, higher than currently obtained, reflecting the  
743 combined effect of water and extra land as production factors. Although this sounds  
744 promising, it further increases water-dependency of the regional economy. It should be noted  
745 though that the assumption of stable technical coefficients inherent to input-output models  
746 might be too optimistic here as the best land is probably already irrigated and land onto which  
747 irrigation can be expanded may not be as productive as the currently irrigable area.  
748 Strikingly, the farmers' discrete choices may reflect this fact, with only a minority of grain  
749 farmers and slightly over half of olive and almond farmers envisioning land use changes to  
750 horticulture and fruits or vineyards.

751

752 We can also take a closer look at the currently operational Tagus–Segura IBWT scheme  
753 (Figure 4). In 1994/5 and 2005-7, the amount of water transferred was greatly reduced as a  
754 consequence of the distribution rules in place to cap transfer if the conceding basin  
755 experiences water shortage. In the latter period, the contribution of the IBWT to total  
756 irrigation dropped to 8% from 54% in 2002/3. This massive reduction is partly compensated  
757 for by increased pumping of groundwater resources, which are already heavily over-

758 exploited. The drop in total irrigation may point at a number of potential issues: a) pumping  
759 capacity installed is too low to fully compensate for significant reductions in IBWT water; b)  
760 not all areas benefiting from the IBWT can switch to groundwater resources if required; or c)  
761 the economic cost of pumping exceeds ( $\text{€}0.12 - \text{€}0.54 \text{ m}^{-3}$ ) by far the price ( $\text{€}0.09 \text{ m}^{-3}$ ) paid  
762 for IBWT water (Tobarra González, 2002). Although a mix of these issues may have  
763 occurred, and farmers may also have adapted in anticipation of lower water availability, the  
764 clear peak of local irrigation (levelling off since 2008) clearly suggests that a sizable number  
765 of farmers have been willing to pay an additional  $\text{€}0.03$  to  $\text{€}0.36$  per  $\text{m}^3$  water. This is in good  
766 agreement with our field data. Alternative mobilisation of additional water resources is more  
767 expensive: the most cost-effective desalination plants may produce water at a cost of  $\text{€}0.45$   
768  $\text{m}^{-3}$ , and the Ebro–Segura IBWT would charge an average of  $\text{€}0.31 \text{ m}^{-3}$  along the pipeline,  
769 rising to an expected  $\text{€}0.75 \text{ m}^{-3}$  in Almeria (Downward and Taylor, 2008). Desalination  
770 could be partly subsidised by the government as it can relieve social and environmental  
771 problems associated with the current IBWT and groundwater overexploitation. However,  
772 average energy demands of desalination are more than a factor of 3 higher than for the  
773 Tagus-Segura IBWT and lead to an increased environmental cost of  $\text{CO}_2$  emissions of  $\text{€}0.07$   
774 per  $\text{m}^3$  of desalted water (Melgarejo and Montano, 2011), as well as increased coupling of  
775 water to volatile energy prices.

776  
777 <<<Figure 4 about here>>>

778  
779 As most of the additional output resulting from IBWT will leave the region with exports as  
780 virtual water, it is from an environmental perspective a questionable development pathway.  
781 Currently, the economy of Murcia produces  $\text{€}39.26$  per  $\text{m}^3$  of water used – over 8 times as  
782 efficient as would be achieved with new IBWT development. As a consequence, the regional  
783 economic output per cubic metre of water would drop below  $\text{€}30$ . Compare that with the over  
784  $\text{€}90$  per  $\text{m}^3$  that results from the low water tax and it is clear that better alternatives are  
785 available. Admittedly, the first option leads to regional economic growth of 4.4% while the  
786 latter to a contraction of 6%, but intermediate solutions should be available that warrant  
787 growth while improving water use efficiency.

## 788 789 790 **5. Conclusion**

791  
792 Agriculture in the Region of Murcia has increasingly become dependent on blue water  
793 resources. Current water availability for irrigation is threatened by continuous  
794 overexploitation of groundwater resources, increased competition from non-agricultural (and  
795 in some cases illegal) uses, and conflicts over inter-basin water transfer – all in the context of  
796 global environmental change. The regional government has a tremendous challenge to reduce  
797 overexploitation of water resources and reduce vulnerability of the regional economy to water  
798 scarcity. At the same time, the region's farmers feel trapped in water-dependent productivity  
799 and fear any reform that negatively affects their resource base. We evaluated the effects of  
800 farmers' responses to discrete choice scenarios on the regional economy and water demand  
801 by means of input-output modelling. Our results confirm that agriculture is heavily dependent  
802 on blue water resources, and farmers see no option to continue farming if confronted with  
803 complete water depletion (physical water scarcity) or high levels of water taxation (economic  
804 water scarcity). These scenarios would lead to very large reductions in water use by  
805 agriculture, but also result in a contraction of the regional economy by more than 13%. A low  
806 water tax scenario indicated that some farmers may change land use as a result. Although still  
807 leading to a contraction of the regional economy by 7%, this scenario suggested that the

808 agricultural sector has a self-organizing capacity to deal with some of its water use  
809 inefficiency. Any water tax reform should take stock of this capacity and create synergy  
810 between incentives for water use efficiency and government intervention. Resolving water  
811 scarcity through new IBWT development may lead to regional economic development (4-  
812 5%) but only increases the region's dependency on water. By linking survey-based data from  
813 individual land users and an input-output model, a regional impact analysis can be performed.  
814 In doing so, we were able to show that although water taxation only has relatively minor  
815 effects on product prices, it has the potential to lead to dramatic land use changes with  
816 considerable economic impact. Likewise, considerable environmental benefits seem within  
817 reach as reduced water use in the economy will benefit areas of ecological importance and  
818 might replenish some of the depleted groundwater resources, which could be crucial to  
819 prepare for future environmental change.

820  
821

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827 (DESIRE) project (037046).

828

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908

909 Table 1. Direct water consumption of sectors.

Sectors	Water consumption calculated with available data			Harmonized water consumption data	
	Murcia*	Andalucía*	Spain*	Murcia	
	DWC (litre € <sup>-1</sup> )			DWC (litre € <sup>-1</sup> )	DWC (10 <sup>3</sup> m <sup>3</sup> )
Agriculture	274	-	395	274	563,096
Grains	190	1833	-	190	6,979
Horticulture and fruits	345	683	-	345	468,832
Grapes	505	695	-	505	52,440
Olives and almonds	179	655	-	179	17,836
Livestock	37	15	-	37	17,009
Fisheries	0	0	0	0	0
Industry	2.4	-	0.7	2.1	21,770
Extractive industries and combustibles <sup>a</sup>	1.2	-	0.9	0.9	757
Electricity, gas and water <sup>a</sup>	-	1.2	2.1	1.6	1,589
Agro-food industries	3.5	3.3	0.9	3.3	9,242
Textiles and leather industries	0.9	3.3	0.4	0.6	347
Lumber and cork industries	0.1	3.6	0.2	0.3	27
Paper, printing and publishing	0.3	38.3	0.4	0.2	90
Chemical industry	8.1	25.0	1.3	4.5	6,374
Rubber and plastics	3.6	2.0	2.1	4.7	1,038
Construction materials (non-metal) <sup>b</sup>	-	4.7	0.8	1.7	262
Metallurgy	2.4	3.6	0.5	2.6	1,692
Machineries and mechanical equipment <sup>b</sup>	0.2	1.5	0.2	0.1	71
Electronics and optical products <sup>b</sup>	-	0.4	0.2	0.1	26
Manufacturing of transport materials <sup>b</sup>	-	1.5	0.3	0.1	81
Other manufacturing industries	0.3	9.5	0.3	0.6	174
Construction	-	2.4	0.2	0.2	208
Services	1.5	-	0.7	1.5	31,209
Trade (incl. servicing of vehicles)	-	1.7	-	0.4	1,173
Hotels and restaurants <sup>c</sup>	10.4	18.3	-	3.8	8,358
Transportation and communications	-	4.2	-	0.9	2,094
Financial brokerage	-	0.9	-	0.2	214
Real estate and enterprise services	-	5.0	-	1.0	6,703
Education <sup>d</sup>	-	5.0	-	2.0	2,018
Health and social services <sup>d</sup>	-	5.0	-	2.0	3,173
Public administration <sup>d</sup>	2.0	4.7	-	2.0	3,288
Other community and personal services	-	13.3	-	2.8	4,188
Domestic personnel	0	0	-	0	0

910 \* Sources: Murcia – authors' calculations based on available statistics (CARM, 2010); years of estimates vary: 2005 for agriculture, 1999  
911 for industry, and 2007 for services. Andalucía – based on Consejería de Medio Ambiente (1996), using a conversion rate of 1 EUR = 166  
912 ESP. Spain – based on INE (2010).

913 <sup>a</sup> Combined estimate for extractive industries and electricity, gas and water

914 <sup>b</sup> Combined estimate for machineries and 'other' industries

915 <sup>c</sup> If all water for services attributed to hotel sector

916 <sup>d</sup> Estimate for public administration includes education and health services

917

918 Table 2. Characterization of the farm sample in relation to local and regional land use and regional farm size  
 919 distribution.

	Sample	Torrealvilla	Murcia
<i>UAA (km<sup>2</sup>)</i>	25	140	592
<i>Land use (%)</i>			922
Livestock	2.7	1.0	923
Vegetables & fruits	21.6	10.3	924
Grapes	10.1	2.7	925
Olives & almonds	18.4	27.2	926
Grains	18.5	35.2	927
Non-used UAA	28.8	23.4	928
<i>Farm size class (%)</i>			929
< 1 ha	6.1	na	930
1 – 2 ha	8.1	na	931
2 – 5 ha	29.3	na	932
5 – 10 ha	23.2	na	933
10 – 20 ha	17.2	na	934
20 – 30 ha	4.0	na	935
30 – 50 ha	7.1	na	936
50 – 100 ha	3.0	na	937
> 100 ha	2.0	na	938

948 Source: calculated from farm survey data (sample), satellite imagery (current land use Torrealvilla) and regional  
 949 statistics (Murcia).  
 950

951 Table 3. Performance of location quotient methods in predicting regional multipliers from national I/O data.

	Location Quotient method, and value of $\delta$ if applicable									
	SLQ	CILQ	FLQ				AFLQ			
			0.20	0.15	0.10	0.05	0.20	0.15	0.10	0.05
<i>Average percent error of the estimated regional multiplier<sup>a</sup></i>										
Andalucía	2.32	7.09	-11.30	-9.13	-5.34	-1.50	-10.26	-7.33	-3.88	<b>0.22</b>
(rank)	(3)	(6)	(10)	(8)	(5)	(2)	(9)	(7)	(4)	(1)
Valencia	7.29	12.06	-10.23	-6.67	-2.33	3.01	-8.01	-4.08	<b>0.95</b>	7.06
(rank)	(7)	(10)	(9)	(5)	(2)	(3)	(8)	(4)	(1)	(6)
<i>Average percent error of the sum of absolute deviations from the regional multiplier</i>										
Andalucía	13.18	13.37	13.77	12.59	11.76	11.84	13.23	12.10	<b>11.67</b>	12.12
(rank)	(7)	(9)	(10)	(6)	(2)	(3)	(8)	(5)	(1)	(4)
Valencia	15.03	16.45	13.67	12.55	12.26	13.30	12.85	<b>12.25</b>	12.91	15.01
(rank)	(9)	(10)	(7)	(3)	(2)	(6)	(4)	(1)	(5)	(8)
<i>Percent error of the output multiplier from the agricultural sector</i>										
Andalucía	14.29	14.79	<b>-1.00</b>	1.50	5.07	9.21	1.50	4.57	8.64	13.29
(rank)	(9)	(10)	(1)	(3)	(5)	(7)	(3)	(4)	(6)	(8)
Valencia	18.61	13.87	-3.21	<b>-0.51</b>	2.92	7.45	-1.09	2.12	6.42	11.75
(rank)	(10)	(9)	(5)	(1)	(4)	(7)	(2)	(3)	(6)	(8)
Avg abs% error	11.79	12.94	8.87	7.16	<b>6.61</b>	7.72	7.82	7.07	7.41	9.91
Overall rank	(9)	(10)	(7)	(3)	(1)	(5)	(6)	(2)	(4)	(8)

952 Source: authors' calculations based on IVE (2008), INE (2009), and IEA (2010).

953 <sup>a</sup> Bold numbers indicate best performance.

954

955 Table 4. Summary data of agricultural subsectors.

	Output <sup>a</sup> (M€)	Area (10 <sup>3</sup> ha)	Productivity (€ ha <sup>-1</sup> )	Water use (Mm <sup>3</sup> )	(m <sup>3</sup> ha <sup>-1</sup> )	(m <sup>3</sup> € <sup>-1</sup> )
Livestock	455.5	10.0 <sup>b</sup>	45550 <sup>b</sup>	17.0 <sup>c</sup>	1701	0.04
Vegetables & fruits	1357.1	111.9	12129	468.8	4190	0.35
Grapes	103.9	34.2	3041	52.4	1535	0.50
Olives & almonds	99.7	103.9	960	17.8	172	0.18
Grains	36.7	60.6	606	7.0	115	0.19
Total	2052.9	311.1		563.1		

956 Source: based on various regional statistics (CREM, 2011) and secondary data.

957 <sup>a</sup> Agricultural services (2.2%) have been added proportionally over categories and 1.4% output from non-  
 958 attributable land use (plantations) was divided equally over categories (except livestock).

959 <sup>b</sup> Livestock farming is intensive (i.e. not land-based, two-thirds of output value is pork) and does not appear in  
 960 regional land use statistics. A nominal area of 10,000 ha has been assumed for this subsector.

961 <sup>c</sup> Water use for livestock estimated based on per animal water needs (eco-efficiency data on CREM, 2011).

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 963



Table 5. Output and water multipliers for regional economy of Murcia.

Sectors	Output multipliers		Water multipliers	
	Forward	Backward	Forward	Backward
Agriculture (current land use configuration)	1.60	1.38	1.09	1.06
Grains	2.28	1.48	1.28	1.17
Horticulture and fruits	1.31	1.22	1.03	1.02
Grapes	2.18	1.36	1.07	1.10
Olives and almonds	2.27	1.41	1.14	1.11
Livestock	2.11	1.86	1.23	1.65
Fisheries	1.15	1.27	1.00	1.00
Industry				
Extractive industries and combustibles	1.75	1.41	5.81	1.47
Electricity, gas and water	1.79	1.56	4.80	1.43
Agro-food industries	1.31	1.80	1.81	13.60
Textiles and leather industries	1.29	1.30	2.15	3.50
Lumber and cork industries	1.96	1.60	10.40	33.71
Paper, printing and publishing	1.76	1.41	11.50	10.74
Chemical industry	1.50	1.41	2.71	1.26
Rubber and plastics	1.68	1.53	1.89	1.50
Construction materials (non-metal)	1.90	1.60	1.49	1.51
Metallurgy	1.74	1.49	2.51	1.35
Machineries and mechanical equipment	1.45	1.34	23.06	4.89
Electronics and optical products	1.40	1.16	12.43	6.30
Manufacturing of transport materials	1.18	1.25	4.36	5.28
Other manufacturing industries	1.28	1.61	2.22	3.88
Construction	1.44	1.77	3.13	4.60
Services				
Trade (incl. servicing of vehicles)	1.31	1.41	11.49	3.59
Hotels and restaurants	1.08	1.25	1.05	1.74
Transportation and communications	1.65	1.45	3.66	1.65
Financial brokerage	1.58	1.28	18.46	2.31
Real estate and enterprise services	1.51	1.25	2.35	1.36
Education	1.04	1.12	1.12	1.18
Health and social services	1.07	1.29	1.14	1.36
Public administration	1.00	1.26	1.00	1.30
Other community and personal services	1.26	1.37	1.28	1.52
Domestic personnel	1.00	1.00	1.00	1.00

Source: input-output model results; see main text for procedures and assumptions made.

967 Table 6. Current and future land use (area percentage) in Torrealvilla and Murcia under different scenarios.

	Percentage of total land					Percentage of current land use (=100)				
	A	B	C	D1	D2	A	B	C	D1	D2
<i>Torrealvilla:</i>										
Livestock	0.0	0.2	0.7	2.0	2.8	0.0	19.7	68.9	196.7	275.4
Vegetables & fruits	0.0	0.2	4.2	17.1	23.1	0.0	1.9	40.3	164.0	221.5
Grapes	0.1	0.3	1.1	13.4	13.4	3.6	10.9	40.1	488.0	488.0
Olives & almonds	12.1	9.9	17.6	15.3	15.3	44.5	36.4	64.7	56.2	56.2
Grains	36.0	35.6	36.2	31.8	24.9	102.3	101.2	102.9	90.4	70.8
Non-used UAA	51.8	53.8	40.2	20.5	20.5	221.2	229.8	171.7	87.6	87.6
<i>Murcia:</i>										
Livestock	0.0	0.3	1.1	2.3	2.5	0.0	17.8	65.1	136.2	148.0
Vegetables & fruits	0.0	0.4	7.6	23.1	24.9	0.0	2.1	40.2	122.2	131.8
Grapes	0.2	0.7	2.3	10.9	10.9	3.5	12.1	39.9	188.9	188.9
Olives & almonds	8.2	6.6	11.6	11.4	11.4	46.7	37.6	66.1	65.0	65.0
Grains	11.7	11.0	12.0	12.0	10.0	114.3	107.5	117.2	117.2	97.7
Non-used UAA	79.9	81.1	65.3	40.2	40.2	174.2	176.8	142.4	87.7	87.7

968 Source: scenario results calculated from discrete choice interviews. See main text for description of scenarios.  
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970 Table 7. Impact on output price as a result of price increases for agricultural water use.

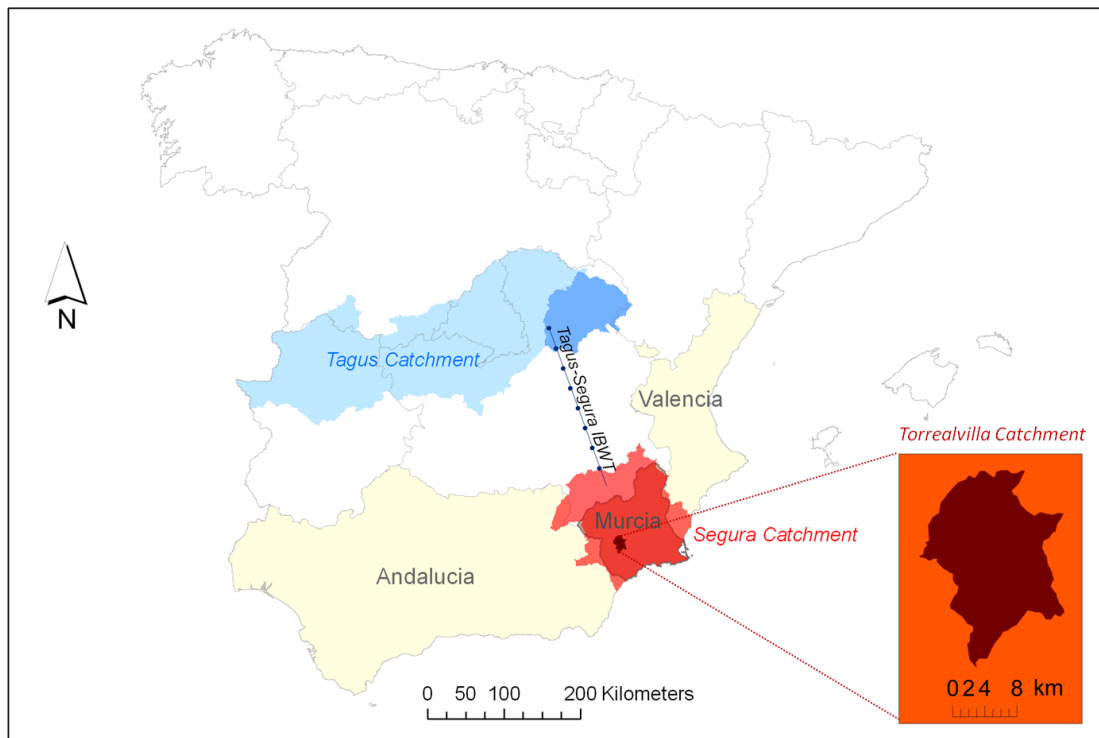
Sectors	Virtual Water Multiplier (litre € <sup>-1</sup> )	Impact on product price of a water price increase of €0.10 m <sup>-3</sup> (%)
Agriculture		
Grains	221.96	2.22
Horticulture and fruits	353.95	3.54
Grapes	558.36	5.58
Olives and almonds	379.69	3.80
Livestock	62.12	0.62
Fisheries	0.43	0.00
Industry		
Extractive industries and combustibles	0.03	0.00
Electricity, gas and water	0.05	0.00
Agro-food industries	43.50	0.44
Textiles and leather industries	1.13	0.01
Lumber and cork industries	11.81	0.12
Paper, printing and publishing	1.84	0.02
Chemical industry	0.30	0.00
Rubber and plastics	0.97	0.01
Construction materials (non-metal)	0.12	0.00
Metallurgy	0.09	0.00
Machineries and mechanical equipment	0.05	0.00
Electronics and optical products	0.03	0.00
Manufacturing of transport materials	0.04	0.00
Other manufacturing industries	0.89	0.01
Construction	0.20	0.00
Services		
Trade (incl. servicing of vehicles)	0.60	0.01
Hotels and restaurants	2.69	0.03
Transportation and communications	0.13	0.00
Financial brokerage	0.05	0.00
Real estate and enterprise services	0.17	0.00
Education	0.25	0.00
Health and social services	0.25	0.00
Public administration	0.38	0.00
Other community and personal services	1.01	0.01
Domestic personnel	0.00	0.00

971 Source: input-output model results; see main text for procedures and assumptions made.

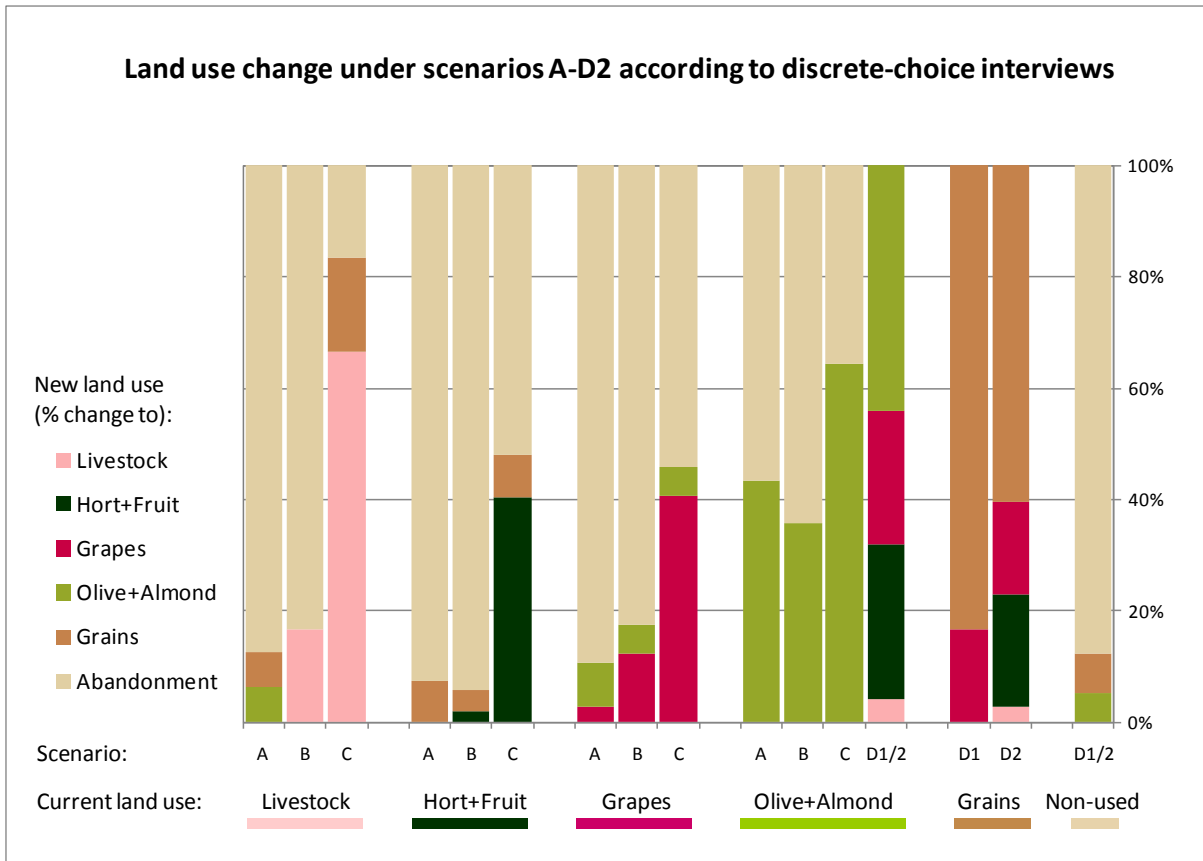
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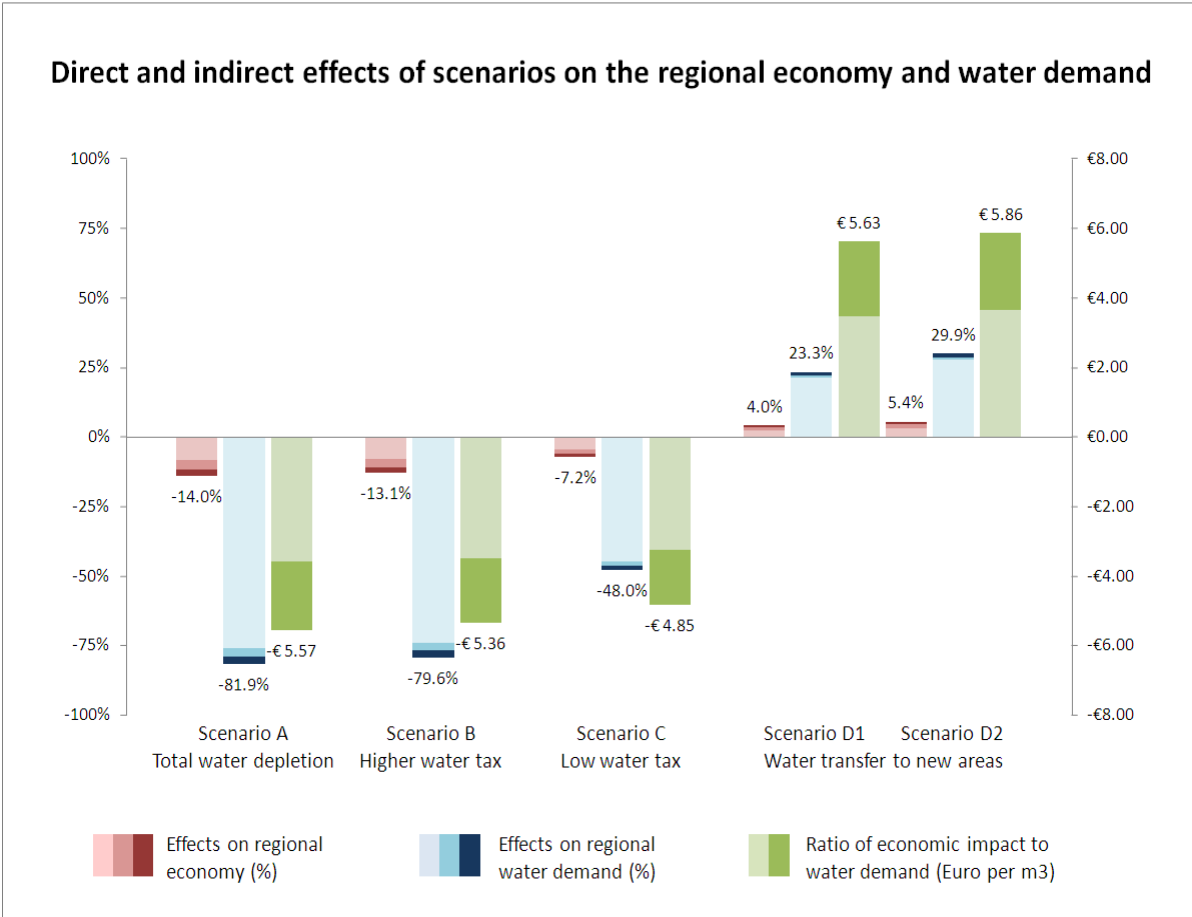


975  
 976 Figure 1. Location of Murcia Region and the neighbouring autonomous regions of Andalusia and Valencia in  
 977 Spain. Also indicated are the Tagus (Spanish share) and Segura catchments, the upper Tagus subcatchment  
 978 feeding the Tagus-Segura IBWT, and the field case study area – the Torrealvilla (sub-)catchment.



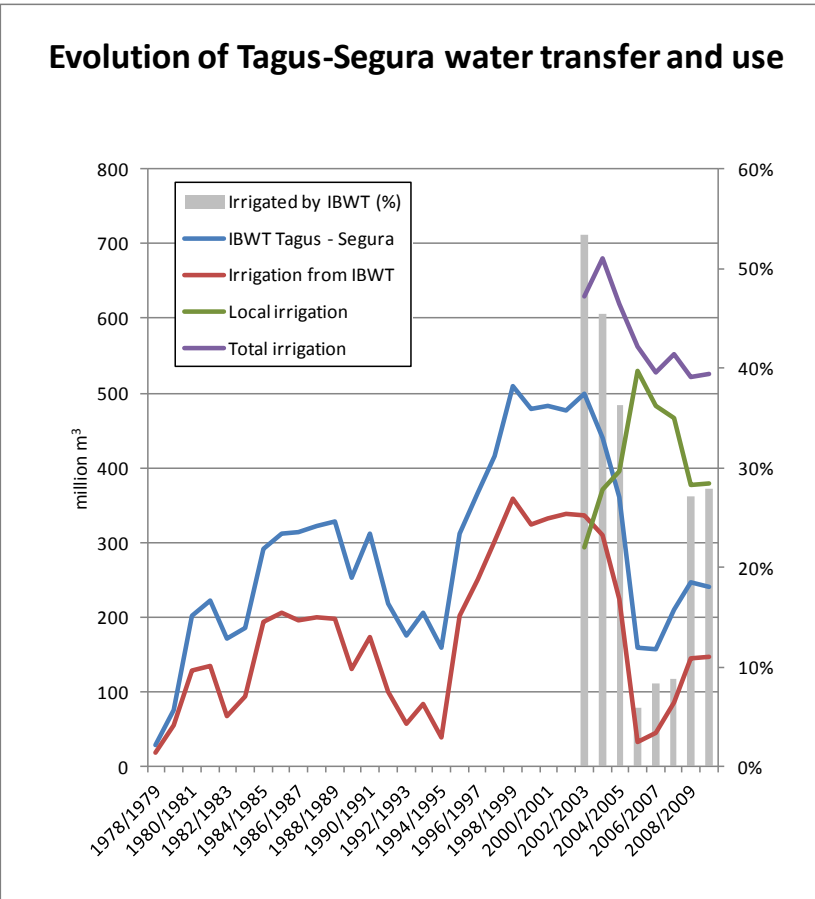
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Figure 2. Land use changes under different scenarios in Torrealvilla catchment as recorded from individual discrete-choice interviews. Changes are expressed in percentages of current land use that changes to (or remains) livestock farming (pink), horticulture and fruits (dark green), grapes (magenta), olive and almond (olive), grains (pale brown) and non-used UAA (ecru). Scenarios: A. Total water depletion; B. Higher water tax; C. Low water tax; D1/D2: Water transfer to new areas (for further details see main text).



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Figure 3. Direct and indirect effects of scenarios on the regional economy and water demand. Pale, medium and dark colours represent direct, forward- and backward multiplier effects respectively (forward and backward multiplier effects are combined for ratio of economic impact to water demand).



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Figure 4. Historical data of water obtained from inter-basin water transfer Tagus–Segura. Source: CREM (2011).