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1 **What influences the decision to use automated public** 2 **transport? Using UTAUT to understand public acceptance** 3 **of Automated Road Transport Systems**

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8 **Abstract**

9 The main aim of this study was to use an adapted version of the Unified Theory of Acceptance
10 and Use of Technology (UTAUT) to investigate the factors that influence users' acceptance of
11 automated road transport systems (ARTS). A questionnaire survey was administered to 315
12 users of a CityMobil2 ARTS demonstration in the city of Trikala, Greece. Results provide
13 evidence of the usefulness of the UTAUT framework for increasing our understanding of how
14 public acceptance of these automated vehicles might be maximised. Hedonic Motivation, or
15 users' enjoyment of the system, had a strong impact on Behavioural Intentions to use ARTS in
16 the future, with Performance Expectancy, Social Influence and Facilitating Conditions also
17 having significant effects. The anticipated effect of Effort Expectancy did not emerge from this
18 study, suggesting that the level of effort required is unlikely to be a critical factor in consumers'
19 decisions about using ARTS. Based on these results, a number of modifications to UTAUT are
20 suggested for future applications in the context of automated transport. It is recommended that
21 designers and developers should consider the above issues when implementing more
22 permanent versions of automated public transport.

23 Keywords: automated public transport, acceptance of automation, social-psychological model, user-acceptance

24 **1. Introduction**

25 There is currently an intense interest in the potential benefits to road transport of various types
26 of automated vehicles, with both private vehicle manufacturers, and service providers such as
27 Google (Urmson, 2015), considering the benefit of such technology. Examples include Tesla's
28 Model S Autopilot (TESLA, 2016), and the Volvo IntelliSafe Autopilot (Volvo Cars, 2016),
29 which provide automation at SAE Levels 2 and 3 (SAE, 2016). Another category of automated
30 vehicles, functional at SAE Level 4, operate at low speeds in urban environments, and do not
31 include a steering wheel or any other conventional driver controls. These vehicles operate
32 without a driver, and use simultaneous localisation and mapping (SLAM) along with laser and
33 LiDAR technology to navigate through designated areas (e.g. Roldão, Pérez, González, &
34 Milanés, 2015). Examples of such vehicles include the Google "driverless" pods (Google,
35 2016), the LUTZ pathfinder vehicles (Transport Systems Catapult, 2016), and the CityMobil2
36 Automated Road Transport Systems (ARTS) – see Figure 1. Funded as part of the European
37 Commission's Seventh Framework Programme, the main aim of the CityMobil2 project is to
38 test the feasibility of such vehicles in providing an alternative public transport option to urban
39 environments across Europe. It is anticipated that these vehicles can deliver a first mile/last

40 mile option which will provide users with a way to get to and from their homes to public
41 transport hubs.

42 The ARTS vehicles range in capacity between 2 and 10 passengers, and their aim is to provide
43 public transport options when demand is low or pick-up points are far apart. Also known as
44 ‘cyber-cars’, these vehicles operate within existing infrastructure, and can be deployed in a
45 shared environment among pedestrians, cyclists, motorcyclists and cars (Alessandrini,
46 Campagna, Delle Site, Filippi, & Persia, 2015). To date, CityMobil2 has implemented seven
47 demonstrations of ARTS in various cities across Europe, including large scale demonstrations
48 in La Rochelle in France, Lausanne in Switzerland, and Trikala in Greece. The purpose of these
49 demonstrations was, firstly, to gain an understanding of the design and implementation issues
50 related to ARTS (see Milanés, 2014); along with investigating the interaction between ARTS
51 and other road users (see Merat, Louw, Madigan, Dziennus, & Schieben, submitted). In
52 addition, they provided an opportunity to explore the legal framework for certifying automated
53 vehicles (see Csepinszky, Giustiniani, Holguin, Parent, Flament & Alessandrini, 2015), and to
54 establish the technical specifications for connected ARTS, including communication
55 architecture (CityMobil2, 2016).

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57

58 **Figure 1: An example of one the CityMobil2 ARTS Vehicles (designed by Robosoft)**

59 If ARTS are to provide a viable alternative to other modes of transport, and for their value to
60 be recognised by public organisations investing in such systems, it is important to establish
61 users’ acceptance and uptake of these systems. This point is highlighted by Najm, Stearns,
62 Howarth, Koopman and Hitz (2006), who suggest that “*driver acceptance is the precondition*
63 *that will permit new automotive technologies to achieve their forecasted benefit levels*” (p.5-
64 1). For that reason, the main aim of this study was to identify the factors that affect the use of
65 such automated systems, using a validated social-psychological model of user acceptance: the

66 Unified Theory of Acceptance and Use of Technology (UTAUT; Venkatesh, Morris, Davis, &
67 Davis, 2003).

68 **1.1 User acceptance of technological systems**

69 Across the domains of psychology, information systems, and sociology, numerous theoretical
70 models have been developed to explain users' acceptance of technology. One of the most
71 widely cited frameworks in the area of transport technology is the Technology Acceptance
72 Model (TAM), which builds on Ajzen's (1985) Theory of Reasoned Action (TRA) in an effort
73 to understand acceptance related specifically to the uptake of new technologies (Davis, 1989).
74 Using TAM, Davis (1989) posits that Perceived Ease of Use and Perceived Usefulness are the
75 two most important determinants of technology use. Adaptations of TAM have since been used
76 to explain technology acceptance in a variety of transportation contexts, including switching
77 intentions towards public transport (Chen & Chao, 2011), eco-driving interfaces
78 (Meschtscheriakov, Wilfinger, Scherndl, & Tscheligi, 2009; Hötl & Trommer, 2012),
79 navigational systems (Park & Kim, 2014), and distraction mitigation systems (Roberts,
80 Ghazizadeh, & Lee, 2012); explaining up to 50% of the variance in Behavioural Intentions
81 around these systems.

82 One of the most useful aspects of TAM is the capacity to successfully extend the core constructs
83 of the model to include additional external variables which may become relevant in different
84 contexts (Ghazizadeh, Lee, & Boyle, 2012). One such extension is the Unified Theory of
85 Acceptance and Use of Technology (UTAUT, Venkatesh et al., 2003), which focuses on
86 acceptance of technology in the workplace. The UTAUT framework brings together eight
87 different models of acceptance, including the TRA and TAM, into a coherent model designed
88 to capture all of the factors impacting on Behavioural Intentions to use a particular technology.
89 UTAUT posits that Performance Expectancy, Effort Expectancy and Social Influence all
90 influence Behavioural Intentions towards technology use, which in turn predicts actual system
91 use (see Table 1 for definitions). This model has been found to predict 56% of the variance in
92 Behavioural Intentions and 40% variance in actual use of a technology or system. UTAUT2,
93 the most recent, consumer-oriented version of UTAUT, claims that there are seven main
94 constructs that influence consumer Behavioural Intentions towards technology use, namely
95 Performance Expectancy, Effort Expectancy, Social Influence, Facilitating Conditions,
96 Hedonic Motivation, Price Value, and Habit (Venkatesh, Thong, & Xu, 2012, see Table 1).
97 Based on the research conducted by Venkatesh et al. (2012), age and gender are proposed as
98 moderators of the relationship between these variables and Behavioural Intentions. Previous
99 research has not shown any impact of increased experience with a system on the relationship
100 between Performance Expectancy and Behavioural Intentions, and thus experience is only
101 expected to moderate the relationship between Effort Expectancy, Social Influence, Facilitating
102 Conditions, and Hedonic Motivation with Behavioural Intentions (see Figure 2). Venkatesh et
103 al. (2012) found that UTAUT2 predicted an additional 14% variance in Behavioural Intentions
104 of consumers, above that of the original UTAUT, and predicted over 50% variance in actual
105 use of a mobile internet system.

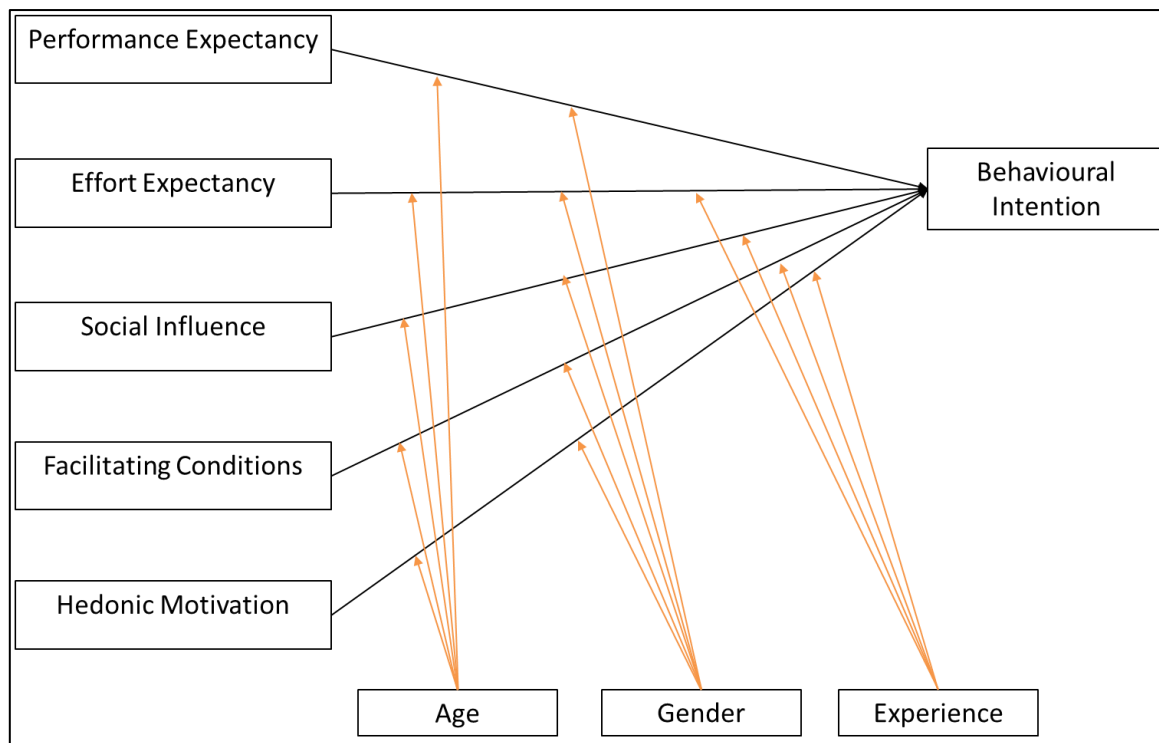


Figure 2: Model to be investigated based on UTAUT2 (Venkatesh et al., 2012)

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108 UTAUT has traditionally been applied to understanding intentions to use information systems,
 109 such as online banking (Zhou, Lu, & Wang, 2010), e-government services (AlAwadhi &
 110 Morris, 2008), and mobile devices/services (Carlsson, Carlsson, Hyvönen, Puhakainen, &
 111 Walden, 2006; Venkatesh et al., 2012). In recent years, a number of studies have incorporated
 112 elements of UTAUT into their understanding of user acceptance of vehicle technology (e.g.
 113 Park, Junghwan, Changi, & Seongcheol, 2013; Osswald Wurhöfer, Trosterer, Beck &
 114 Tscheligi, 2012; Zmud, Sener & Wagner, 2016). However, despite the strong predictive power
 115 of UTAUT in other contexts, only two previous studies have applied the full model in a
 116 transport context. Adell (2010) used the original version of UTAUT (Venkatesh et al., 2003)
 117 to investigate driver acceptance of a “Safe Speed and Safe Distance” function as part of a field
 118 trial of a driver support system. The results showed that although Performance Expectancy and
 119 Social Influence affected intentions to use the system, Effort Expectancy did not. However, the
 120 model only accounted for 20% of the variance in Behavioural Intentions towards this support
 121 system, a figure much lower than that found in other industries. Madigan et al. (2016) also used
 122 the original UTAUT to investigate users’ acceptance of ARTS as part of the CityMobil2 trials
 123 in La Rochelle, France, and Lausanne, Switzerland. Results indicated that Performance
 124 Expectancy, Effort Expectancy, and Social Influence all impact on users’ Behavioural
 125 Intentions towards ARTS in these locations. However, the explanatory power of the model
 126 was only 22%, suggesting that this model failed to capture many of the factors influencing
 127 users’ decisions around uptake and use of automated transport systems.

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130 **Table 1: UTAUT Construct Definitions adapted from Venkatesh et al. (2012)**

| Construct | Definition |
|------------------------------|---|
| Performance Expectancy (PE) | <i>The degree to which using an ARTS vehicle will provide benefits to consumers in their travel activities</i> |
| Effort Expectancy (EE) | <i>The degree of ease associated with ARTS use</i> |
| Social Influence (SI) | <i>The extent to which consumers perceive that important others (e.g. family and friends) believe that they should use ARTS</i> |
| Facilitating Conditions (FC) | <i>Consumers' perceptions of the resources and support available to use ARTS e.g. infrastructure design and implementation strategies</i> |
| Hedonic Motivation (HM) | <i>The fun or pleasure derived from using ARTS</i> |

131 The aim of the current study was, therefore, to build on the research outlined in Madigan et al.
 132 (2016) by extending the UTAUT model to include the effects of Facilitating Conditions and
 133 Hedonic Motivation on intention to use ARTS vehicles (see Table 1 for a list of the definitions
 134 used in this study). Based on the previous research in both driving (Adell, 2010; Madigan et
 135 al., 2016) and other domains (e.g. Venkatesh et al., 2012), it was expected that all of the factors
 136 included would have a positive impact on Behavioural Intentions to use ARTS.

137 The impact of Facilitating Conditions and Hedonic Motivation on acceptance of automation
 138 has rarely been explored, but in the most relevant study available, Park et al. (2013) found a
 139 strong positive relationship between Facilitating Conditions and drivers' intention to use car
 140 connectivity services. Similarly, it is highly likely that the resources provided to support the
 141 implementation of ARTS, including infrastructure design, implementation strategy, and
 142 consideration of social, economic and environmental impacts, will all influence user uptake of
 143 these systems (Sessa, Pietroni, Alessandrini, Stam, Delle Site, & Holguin, 2015). User
 144 enjoyment is also likely to play a role in such a new and innovative environment. Indeed,
 145 Hedonic Motivation has been shown to be the strongest predictor of consumer acceptance of
 146 technology across a variety of sectors (van der Heijden, 2004; Venkatesh et al., 2012).

147 Thus, in the current study it was expected that each of the five UTAUT2 variables (see Table
 148 1) would have a significant, positive relationship with Behavioural Intentions towards ARTS;
 149 with each variable expected to make a unique contribution to the overall predictive capability
 150 of the model. The influence of the moderated relationships proposed by Venkatesh et al. (2012;
 151 see Figure 2) were also investigated.

152 Finally, the value of this study to decisions on deployment and implementation of ARTS is
 153 thought to be particularly important, because this paper reports the first study of its kind where
 154 a social-psychological model is used to investigate Behavioural Intentions and user acceptance
 155 of automated systems during their actual demonstration. This is of particular relevance, as
 156 research has shown that there is a change in ratings of acceptability of transport systems before
 157 their implementation and their acceptance after actual use (Schuitema, Steg & Forward, 2010).

158 **2. Method**

159 **2.1 Procedure**

160 The results reported in this study were part of a larger, 57 item questionnaire, administered to
161 users of the ARTS demonstration vehicles in Trikala, Greece between December 2015 and
162 February 2016. The demonstration involved six Robosoft ARTS vehicles operating alongside
163 different traffic modes on a dedicated lane in Trikala city centre (see Figure 3). Each vehicle
164 had capacity for up to 10 passengers and travelled along a 2.5km route including 8 station stops.
165 The average speed of the ARTS vehicles was approximately 13 km/h. For legal and safety
166 reasons, an operator travelled on board at all times and had the power to intervene in the
167 operation and maneuvering of the vehicle, if and when required.

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Figure 3: CityMobil2 vehicles in Trikala, Greece

172 Informed by a series of one to one interviews in Leeds, UK and Braunschweig, Germany (see
173 Merat, Louw, Madigan, Dziennus, & Schieben, 2016) the 52 item questionnaire was
174 administered by members of staff from E-Trikala, using a tablet-based application. The
175 questionnaire items were translated into Greek by the E-Trikala team, and independently
176 checked for accuracy by the Institute of Communication and Computer Systems (ICCS) in
177 Greece, and a bilingual colleague in England. Questionnaires were largely self-administered
178 but staff could help with capturing responses if required.

179 To ensure that respondents had some knowledge of the vehicles, only members of the public
180 who had used the ARTS at least once during the demonstrations were asked to complete the
181 questionnaire. Each questionnaire took between 8 and 10 minutes to complete. Data was
182 collected in blocks of 30 minutes to 11 hours on 27 dates between 16th December 2015 and
183 26th February 2016. The information was recorded anonymously and no compensation was
184 offered.

185 **2.2 Participants**

186 A total of 315 participants (54.6% Male, 45.4% Female) completed the questionnaire.
187 Participant age ranged from 9.18 to 65.83 years (M=33.35, SD=10.76). All participants had

188 used the ARTS vehicles at least once ($M=2.22$, $SD=1.39$), with 14 participants having used it
 189 more than 5 times.

190 **2.3 Measures**

191 In order to understand whether respondents' expectancies around the ARTS vehicles were
 192 related to their intention to use it, we developed measures of Performance Expectancy, Effort
 193 Expectancy, Social Influence, Facilitating Conditions, Hedonic Motivation and Behavioural
 194 Intentions, based on the relevant constructs identified by Davis (1989) and Venkatesh et al.
 195 (2012). The measurement scales built upon the items used in an earlier UTAUT-based
 196 questionnaire, which was administered at ARTS demonstrations in La Rochelle in France and
 197 Lausanne in Switzerland (Madigan et al., 2016). Based on the results of that study and a further
 198 literature review, a refined 20-item questionnaire was developed, with all items measured using
 199 a five-point Likert scale, ranging from 1 (strongly disagree) to 5 (strongly agree). The final
 200 items developed to measure each of the UTAUT2 constructs are shown in Table 2.

201

202 **Table 2: UTAUT Questionnaire Items**

| Construct | Adapted Item |
|-------------------------|--|
| Performance Expectancy | PE1: I find the ARTS a useful mode of transport |
| | PE2: Using the ARTS to travel helps me to achieve things that are important to me |
| | PE3: Using the ARTS will help me reach my destination more quickly |
| Effort Expectancy | EE1: My interaction with the ARTS is clear and understandable |
| | EE2: I find the ARTS easy to use |
| | EE3: Learning to use an ARTS is easy for me |
| Social Influence | SI1: People who are important to me think that I should use ARTS. |
| | SI2: People who influence my behavior think that I should use ARTS |
| | SI3: People whose opinions I value would like me to use ARTS |
| | SI4: In general the authority would support the use of ARTS |
| Facilitating Conditions | FC1: I have the resources necessary to use ARTS |
| | FC2: I have the knowledge necessary to use ARTS |
| | FC3: The ARTS is compatible with other forms of transport I use |
| | FC4: I can get help from others when I have difficulties using ARTS |
| Hedonic Motivation | HM1: Using ARTS is fun |
| | HM2: Using ARTS is entertaining |
| | HM3: Using ARTS is enjoyable |
| Behavioural Intentions | BI1: Assuming that I had access to ARTS, I predict that I would use it in the future |
| | BI2: If ARTS become available permanently, I plan to use it |
| | BI3: I intend to use ARTS again during the demonstration period. |

203

204 **3. Results**

205 This section outlines the results of the UTAUT analysis. A factor analysis was first conducted
 206 to ensure the divergent and convergent validity of all of the scale items. Thereafter,
 207 correlational analyses were used to explore the interrelationships between the scales and their

208 individual relationships with Behavioural Intentions. Finally, in order to assess the additional
 209 effects of the moderating variables, a hierarchical multiple regression analysis was used to test
 210 the UTAUT model outlined in Figure 2 (see Aiken and West, 1991).

211 3.1 Behavioural intentions towards ARTS

212 To ensure that the six UTAUT dimensions investigated were distinct, a factor analysis was
 213 conducted, using maximum likelihood extraction and varimax rotation (Costello & Osborne,
 214 2005). Four items did not have the expected loadings. Firstly, item FC4 and SI4 (see Table 2)
 215 both loaded most strongly onto the Effort Expectancy construct, while item FC3 was most
 216 strongly linked to Hedonic Motivation and PE3 cross-loaded strongly onto Social Influence.
 217 Similar to previous studies, these cross-loading items were deleted for the remaining analyses
 218 (Venkatesh et al., 2012).

219 After removing cross-loading items, a second factor analysis was conducted. Six clear factors
 220 emerged as expected, with all factor loadings greater than 0.4, indicating high construct validity
 221 (Field, 2013; see Table 2). The Cronbach's alpha values were all above 0.70, indicating high
 222 internal consistency for each of the scales (Nunnally, 1989).

223 **Table 3: UTAUT Items, factor loadings, and scale reliabilities**

| Construct | Adapted Item | Factor Loading |
|---|---|----------------|
| Performance Expectancy ($\alpha = 0.773$) | Using the ARTS to travel helps me to achieve things that are important to me | 0.719 |
| | I find the ARTS a useful mode of transport | 0.582 |
| Effort Expectancy ($\alpha = 0.885$) | I find the ARTS easy to use | 0.844 |
| | Learning to use an ARTS is easy for me | 0.569 |
| | My interaction with the ARTS is clear and understandable | 0.510 |
| Social Influence ($\alpha = 0.891$) | People who influence my behavior think that I should use ARTS | 0.850 |
| | People who are important to me think that I should use ARTS | 0.776 |
| | People whose opinions I value would like me to use ARTS | 0.803 |
| Facilitating Conditions ($\alpha = 0.844$) | I have the knowledge necessary to use ARTS | 0.874 |
| | I have the resources necessary to use ARTS | 0.529 |
| Hedonic Motivation ($\alpha = 0.867$) | Using ARTS is fun | 0.700 |
| | Using ARTS is entertaining | 0.666 |
| | Using ARTS is enjoyable | 0.642 |
| Behavioural Intentions ($\alpha = 0.895$) | Assuming that I had access to ARTS, I predict that I would use it in the future | 0.825 |
| | If ARTS become available permanently, I plan to use it | 0.682 |
| | I intend to use ARTS again during the demonstration period. | 0.584 |

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229 **Table 4: Correlations between the UTAUT scales**

| | M | SD | 1. | 2. | 3. | 4. | 5. | 6. | 7. | 8. |
|----------------------------|-------|-------|---------|-------|--------|--------|--------|--------|--------|----|
| 1. Age | 33.35 | 10.76 | 1 | | | | | | | |
| 2. No. times using ARTS | 2.23 | 1.39 | -0.65 | 1 | | | | | | |
| 3. Performance Expectancy | 3.62 | 0.84 | -0.21** | 0.02 | 1 | | | | | |
| 4. Effort Expectancy | 3.92 | 0.71 | -0.19** | -0.05 | 0.66** | 1 | | | | |
| 5. Social Influence | 3.37 | 0.79 | -0.21** | 0.13* | 0.44** | 0.38** | 1 | | | |
| 6. Facilitating Conditions | 3.91 | 0.75 | -0.13** | -0.05 | 0.54** | 0.68** | 0.33** | 1 | | |
| 7. Hedonic Motivation | 3.82 | 0.74 | -0.24** | 0.02 | 0.51** | 0.69** | 0.45** | 0.64** | 1 | |
| 8. Behavioural Intentions | 3.74 | 0.74 | -0.24** | 0.08 | 0.60** | 0.59** | 0.51** | 0.59** | 0.68** | 1 |

230 *p<0.01, **p<0.001

231

232 Prior to evaluating the model as a whole, correlational analysis were run to check for
 233 multicollinearity. As shown in Table 4, there were no correlations larger than 0.70, and the
 234 Tolerance statistics computed as part of the regression indicate that none of the values were
 235 less than 0.1, which is sufficient to rule out multicollinearity (Laerd, 2015).

236 Hierarchical multiple regression was used to test the moderated research model (see Figure 2),
 237 as recommended by Aiken and West (1991). Prior to entry into the regression model, the
 238 independent variables were centred to reduce multicollinearity (Stevens, 1986); the product
 239 terms to test moderation were also created from these centred independent variables. The
 240 categorical variables of gender and experience (i.e. number of times using ARTS) were dummy
 241 coded, consistent with previous studies (Venkatesh et al., 2003, 2012). Variables were then
 242 entered in three steps: (1) the predictor variables (Performance Expectancy, Effort Expectancy,
 243 Social Influence, Facilitating Conditions, and Hedonic Motivation); (2) the moderator variables
 244 (age, gender, and experience); and (3) the interaction terms for moderation analysis. As none
 245 of the predicted moderated relationships reached significance, only the main predictor variables
 246 (excluding interactions) are presented in Table 5.

247 **Table 5: Hierarchical multiple regression results**

| Step | | Step 1 β | Step 2 β | R ² | ΔR^2 |
|------|-------------------------|----------------|----------------|----------------|--------------|
| 1 | Performance Expectancy | 0.24** | 0.23** | 0.586 | 0.586** |
| | Effort Expectancy | -0.01 | -0.003 | | |
| | Social Influence | 0.19** | 0.18** | | |
| | Facilitating Conditions | 0.18* | 0.18** | | |
| | Hedonic Motivation | 0.37** | 0.35** | | |
| 2 | Age | | -0.05 | 0.59 | 0.005 |
| | Gender | | -0.01 | | |
| | No. times using ARTS | | 0.05 | | |

248 *p<0.01, **p<0.001

249 The first step of the equation shows the individual effects of each of the UTAUT predictors.
 250 Together, the variables accounted for 58.6% of variance in Behavioural Intentions, with
 251 Hedonic Motivation being the strongest predictor ($\beta=0.37$, $p<0.001$), followed by Performance
 252 Expectancy ($\beta=0.24$, $p<0.001$), Social Influence ($\beta=0.19$, $p<0.001$), and Facilitating
 253 Conditions ($\beta =0.18$, $p<0.01$). However, Effort Expectancy did not predict Behavioural

254 Intentions ($\beta=0.003$, $p=0.96$). In the second step of the model, none of the demographic
255 variables had a significant effect, suggesting that any impact of these variables disappears once
256 all of the other factors are taken into consideration. In addition, none of the proposed moderated
257 relationships reached significance, and their inclusion did not increase the predictive power of
258 the model.

259 **4. Discussion**

260 Although there is much excitement surrounding the introduction of various forms of vehicle
261 automation, there is little understanding of the factors which will influence the uptake of these
262 systems. While the acceptance of private vehicle automation has received some research
263 attention (e.g. Adell, 2010; Kyriakidis, Happee, & de Winter, 2015; Roberts et al., 2012;
264 Schoette & Sivak, 2014), only one previous study has investigated Behavioural Intentions to
265 use automated forms of public transport, such as the low speed ARTS currently being
266 demonstrated as part of the CityMobil2 project in cities across Europe (Madigan et al., 2016).
267 In addition, much of the research to date has focused on respondents' views of proposed
268 automation ideas rather than actual experience of the automated systems. Thus, the purpose of
269 the current study was to use the comprehensive UTAUT model as a framework to gain a more
270 detailed understanding of the factors that will affect intentions to use such systems in the future.
271 Results indicate that the model was successful in predicting Behavioural Intentions towards
272 ARTS vehicles, accounting for 58.6% variance.

273 Four of the model's predicted relationships were supported, with Performance Expectancy,
274 Social Influence, Facilitating Conditions, and Hedonic Motivation all making unique, positive,
275 contributions to users' Behavioural Intentions towards ARTS vehicles. Similar to Venkatesh
276 et al. (2012), Hedonic Motivation was the strongest predictor, suggesting that the most
277 important factor influencing intentions to use ARTS is how enjoyable they find it. As these
278 vehicles are new and innovative, this result is perhaps not surprising. However, it is imperative
279 that developers keep this factor in mind as the systems advance and become a more common
280 sight. A Stated Preference survey administered prior to one of the CityMobil1 demonstrations
281 in Rome found that variables such as on-board comfort were very important in determining
282 users' preference towards automated transport (Delle Site, Filippi, & Giustiniani, 2011), and,
283 over time, this may well be a factor which supersedes the technology's novelty factor. In
284 addition, Nordhoff, van Arem, and Happee (2016) suggest that one of the ways in which
285 automated driving can become more enjoyable relates to how people choose to spend their
286 newly available time, and indeed how automated vehicles can be designed to promote work or
287 social networking.

288 Performance Expectancy also had a strong impact on Behavioural Intentions to use ARTS,
289 emphasizing the importance of ensuring high system performance, particularly in relation to
290 helping the public to achieve their transport goals in an efficient and effective manner. Related
291 to this, the reliability of the vehicles and their connectivity with other transport services is likely
292 to be of great importance in guaranteeing their use (see Sessa et al., 2015). Furthermore, the
293 positive impact of Facilitating Conditions on Behavioural Intentions highlights the need to
294 supply the right resources to support the effective use of ARTS. Designers and developers need
295 to consider issues such as providing the correct infrastructure for implementing such systems,

296 along with ensuring public engagement and awareness of the vehicle's capabilities, for example
297 by using appropriate Human Machine Interface (HMI) on the ARTS to promote safe and
298 effective interaction and communication. Indeed, results of a focus group study conducted with
299 residents of La Rochelle (Merat et al., submitted), highlighted the desire for clearly demarcated
300 sections for these ARTS, along with providing recommendations for how these vehicles might
301 communicate with other road users. Finally, the significant impact of Social Influence on
302 Behavioural Intentions suggests that the opinions of others will have an effect on whether the
303 public will choose to use ARTS. This finding supports previous research on road pricing, which
304 found that social norms had the highest impact on the acceptability of road pricing strategies
305 (Schade & Schlag, 2003). Therefore, through effective marketing campaigns, developers need
306 to focus on generating social norms that include the use of ARTS as a valid alternative to other
307 public transport modes.

308 Effort Expectancy failed to reach significance in this study, suggesting that effort was not a
309 factor in users' Behavioural Intentions towards ARTS. It is unclear whether this is because they
310 found the system easy to use, or whether they did not mind exerting more effort to use this
311 novel form of transport. This finding may also be related to the fact that the ARTS worked in
312 a similar fashion to regular public transport, and, therefore, did not require any new skills or
313 expertise. This result is in contrast to our findings from the La Rochelle and Lausanne
314 demonstrations, where Effort Expectancy did have a significant, albeit weak, impact on
315 Behavioural Intentions (Madigan et al., 2016). However, a related study in vehicle automation
316 also failed to find a relationship between Effort Expectancy and Behavioural Intentions (Adell,
317 2010). The authors suggest that this is due to the fact that vehicle automation does not require
318 continuous input/effort from the user to run effectively (Adell, 2010), unlike studies
319 considering the use of IT/mobile technology systems (e.g. Venkatesh et al., 2012; Carlsson et
320 al., 2006). Taken together, these results suggest that the vehicles are well-designed for public
321 understanding, and that the level of effort required is unlikely to be a deciding factor in the
322 public's decision to use ARTS.

323 The relationship between the predictor variables and Behavioural Intentions was not found to
324 be affected by moderating factors such as age, gender or experience in this study. This is in
325 contrast to previous studies by Venkatesh et al. (2003, 2012), who found evidence for the
326 effects of all of the moderators. However, other studies have also failed to find any effects of
327 these moderating variables on users' interactions with automated systems (Madigan et al.,
328 2016; Adell, 2010). Recently, Zmud et al. (2016) found that the only demographic variable
329 associated with intention to use an automated vehicle was having a physical condition that
330 prohibits driving. Taken together, these results suggest that age, gender, and experience may
331 not be relevant in the context of automated transport, per se. Although this result was not
332 predicted by UTAUT2, research from a range of sources suggest that personal beliefs and
333 preferences are often better predictors of technological adoption than demographic variables
334 (e.g. Kyriakidis et al., 2015; Osswald et al., 2010; Zmud et al., 2016), and these type of
335 variables might provide additional insights into the factors affecting the uptake of automated
336 vehicles. In conclusion, results from this study imply that the effect of Hedonic Motivation,
337 Facilitating Conditions, Performance Expectancy, and Social Influence all occur independently
338 of any demographic differences, and targeted campaigns to increase the usability/acceptability

339 of ARTS for specific groups are unlikely to be required. However, it should be noted that the
340 sample sizes in all of these studies was significantly smaller than the 1,512 responses collected
341 by Venkatesh et al. (2012), and therefore, greater numbers may be required to capture these
342 effects.

343 **4.1 Adapting UTAUT for Automated Vehicles**

344 The results reported in this study provide evidence that the UTAUT model is a valuable
345 framework for increasing our understanding of user acceptance of automated road transport
346 systems. The framework accounted for over half of the variance in Behavioural Intentions
347 towards ARTS. One of the strengths of the UTAUT model outlined in the introduction is its
348 adaptability to suit different contexts (Ghazizadeh et al., 2012) and the results of this study
349 suggest that a number of modifications are required for the model to be used in studies of
350 vehicle automation. For example, Effort Expectancy does not appear to be an important
351 predictor of users' Behavioural Intentions towards automated road transport systems, and could
352 be excluded from future studies in this context. In addition, it seems that demographic variables
353 such as age and gender do not significantly impact on people's intentions towards ARTS,
354 suggesting that broader societal acceptance is more important than targeting specific groups.
355 However, more research is required to understand the impact of other demographic variables
356 such as income or education, as these first mile/last mile solutions are likely to be targeted at
357 marginalised groups who are not catered for by current public transport provisions.

358 According to a recent study by Zmud et al., (2016) current adoption of both public and private
359 vehicles is likely to have an impact on future use of automated public transport systems, and
360 several studies have shown the impact of financial costs on attitudes towards technology (e.g.
361 Chan, Gong, Xu & Thong, 2008; Kuo & Yen, 2009; Venkatesh et al., 2012). Unfortunately,
362 these factors could not be included in the current study as the ARTS demonstrations were
363 temporary and free-to-use, and thus accurate knowledge on current habit patterns and the
364 effects of cost could not be collected. Therefore, in order to increase the predictive power of
365 the model in the context of vehicle automation, the impact of other relevant constructs such as
366 price/willingness to pay and habit should be explored in future studies. Finally, perceived safety
367 is another issue which is likely to be of particular relevance in a transport context (see
368 Kyriakidis et al., 2015), particularly as members of the public are still very much getting used
369 to the idea of travelling in a moving vehicle without a driver present (Zmud et al., 2016). At
370 the moment, the ARTS vehicles travel very slowly (at a maximum speed of around 16 km/h)
371 and include an operator. However, as the speed of these vehicles increases, and the need for an
372 operator is removed, personal safety is likely to become more of an issue for the users of these
373 systems.

374 **4.2 Conclusions**

375 The main aim of this study was to use an adapted version of the UTAUT framework to
376 investigate the social-psychological factors that influence users' acceptance of an automated
377 road transport system (ARTS). Results of our survey, conducted with users of ARTS in the city
378 of Trikala, Greece, provide evidence of the usefulness of this framework for increasing our
379 understanding of public acceptance of these vehicles. In particular, users' enjoyment of the

380 system plays a big part in their desire to use it again, whilst the performance of the system, the
381 resources provided to support its use, and the social popularity of the system all appear to be
382 important factors. It is hoped that in order to maximise system uptake, designers and developers
383 of such automated systems can consider the above issues when implementing more permanent
384 versions of automated public transport. The current findings build on previous research in La
385 Rochelle in France, and Lausanne in Switzerland which suggest that similar factors are likely
386 to have an influence in all three countries (Madigan et al., 2016), although the specific
387 requirements for promoting user enjoyment, performance expectancy etc. may vary across
388 cultures. From a theoretical point of view, a number of modifications to UTAUT are suggested
389 for future use in understanding automated transport. These include the exclusion of the
390 construct of effort expectancy, and the addition of price, public transport habits, and perceived
391 safety.

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